

User Guide

Contract Pricing Add-on Module V21.1.0200 Copyright © 2011 - 2021 by Electronics for Imaging, Inc. All Rights Reserved.

EFI PrintStream | V21.1.0200 Contract Pricing Add-on Module User Guide

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Introduction

Overview

Contract Pricing is an estimating, order entry, and invoicing tool designed for mail projects with recurring orders. It is available as an add-on module to the PrintStream mail system. After the initial setup of a customer contract and master job templates, jobs are created quickly by entering quantities in a "statement jobs" program or by using XML Job Creator to create the jobs.

An optional ICC Prebill module shows both actual and estimated activities and times for selection by the billing clerk. Invoice lines and prices link directly to an approved contract. Jobs can be pre-billed daily then consolidated for billing at month end.

A contract can be linked to multiple job templates for consolidated billing. Quantities from multiple jobs can be aggregated for quantity price breaks. Multiple activities on a job can be bundled and linked to one billing line item. The Contract Pricing module also allows recurring monthly charges and minimum job charges. Contract setup includes definition of an ICC code that defines invoice format and billing address. The contract also optionally controls the linkages of "postage sub accounts" that are defined in the Customer Masterfile. These allow the tracking and reporting of postage usage by sub-accounts that are defined by the customer.

The advantages of Contract Pricing include:

- rapid job creation for recurring "contractual" orders
- greater billing accuracy, security, and quality with pre-contracted pricing
- more billing flexibility and speed with multiple invoicing options and customer friendly language
- full compatibility with PrintStream shop floor, inventory, and other production and finance modules

Contact Information

EFI Support

US Phone:	855.334.4457 (first select option 3, then press option 8, then press option 1)
US Fax:	415.233.4157
US E-mail:	printstream-support@efi.com

Regular Service Desk hours are 8:00 AM to 7:00 PM Central Time, Monday – Friday. Outside of these hours, you may leave a voice mail message and an on-call support representative will be paged. Response time is based on the severity of the issue.

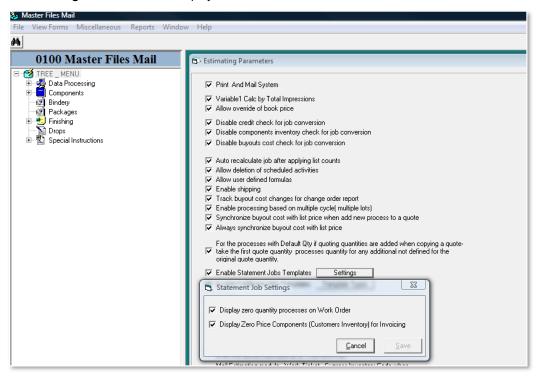
Note	For problems involving infrastructure (i.e., computers, networks, operating systems, backup software,
	printers, third-party software, etc.), contact the appropriate vendor. EFI cannot support these types of
	issues

EFI Professional Services

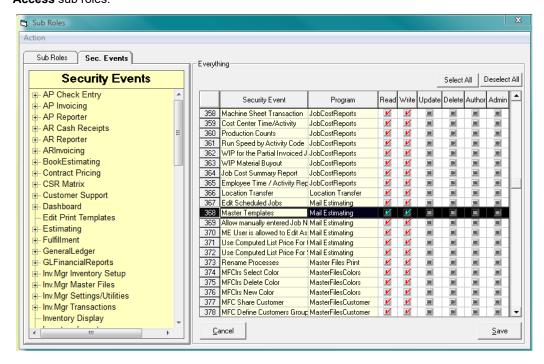
US Phone:	651.365.5321
US Fax:	651.365.5334
E-Mail:	ProfessionalServicesOperations@efi.com

System Setup

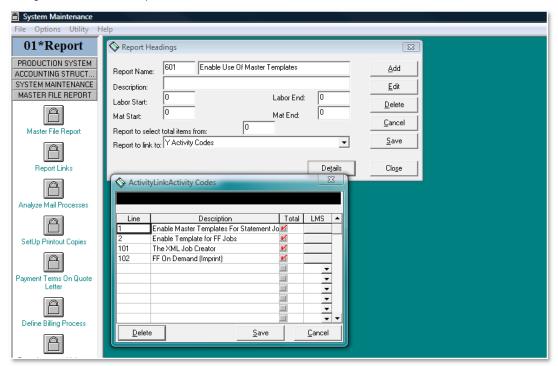
- Select the Enable Statement Jobs Templates check box.
- 2. Click Settings and select both Display check boxes in the MF Mail Process.



 Allow access to master templates and Contract Pricing by selecting the Master templates and CP Full Access sub roles.



4. Set up Report #601 in master files reports/master file report. This must be done for the system to recognize the master template.



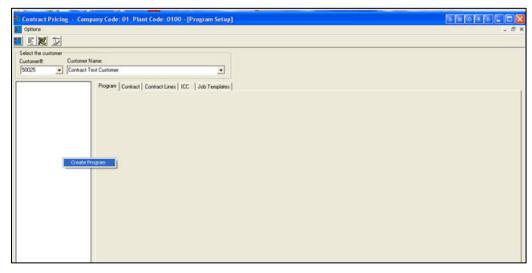
In System Defaults, you can choose whether to suppress the modifiers that are not assigned to the job
by selecting or clearing the AR / Prebill Suppress Modifiers for ICC (Contract Pricing Invoicing)
check box.

AR / Prebill Supress Modifiers For ICC (Contract Pricing Invoicing)

Use Contract Pricing

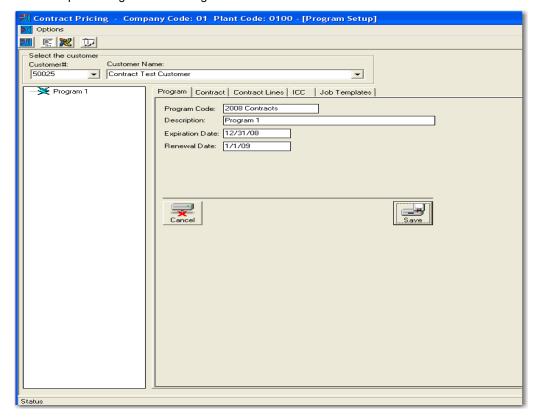
Use Contract Pricing to define and setup programs, contracts, and system links.

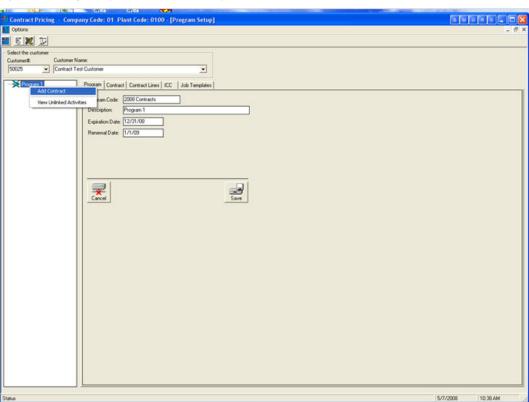
Select a Customer and right-click in the white area to the left to a create customer program. The
customers that are available are company specific in a multi-company system. Each program can
contain multiple contracts.



- 2. Enter a Program Code, Description, Expiration Date, and Renewal Date.
- 3. Click Save.

The description assigned to the Program loads in the tree.



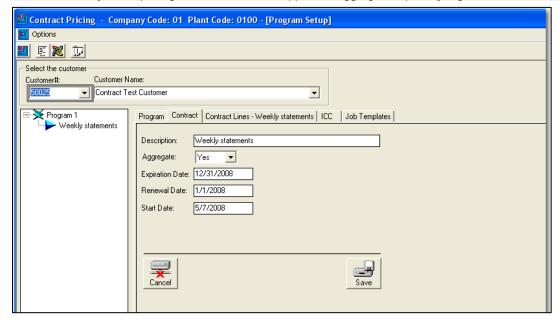


4. Right-click Program (in the tree on the left) and select Add Contract.

- Enter the contract **Description** and **Dates**.
- 6. Select **Yes** from the **Aggregate** box to consolidate pricing in the final invoice.

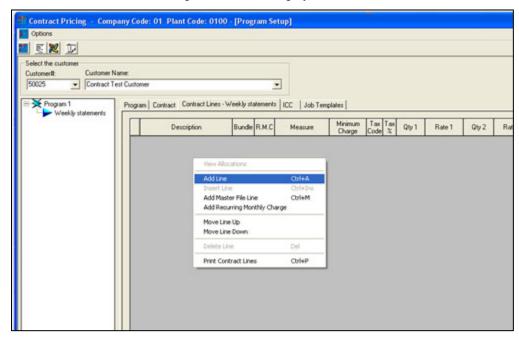
All jobs from the same contract will be consolidated for pricing, once selected to invoice, when Yes is selected.

Note Quantity break pricing would therefore be applied to aggregated quantity regardless of ICC.

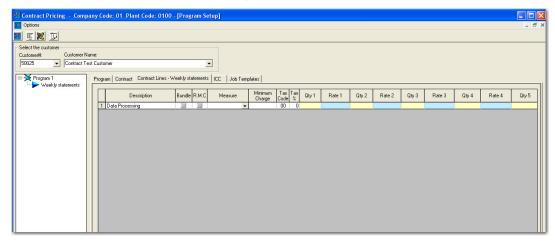


Define Contract Lines and Allocations to Activities

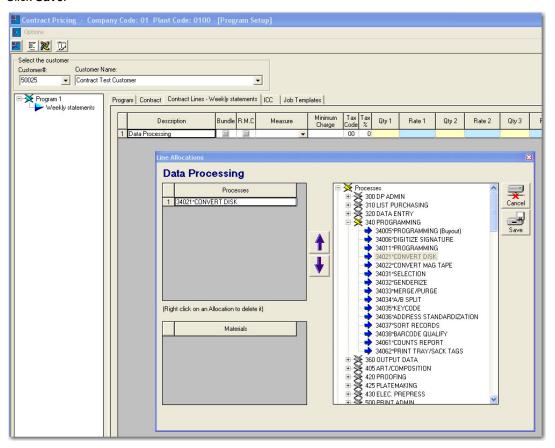
1. Select the Contract Lines tab, right-click within the grey canvas area, and select Add Line.



2. Enter the line item description that will display on the invoice.

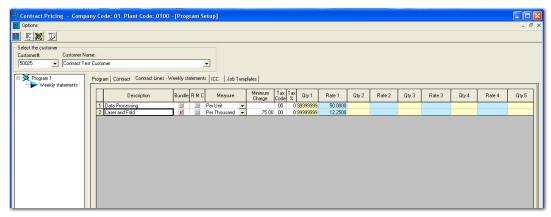


- 3. Right-click the line created and select View Allocations.
- 4. To assign activities to the line, drag-and-drop the activity to the **Processes** area.
- 5. Click Save.



- 6. Continue to add additional lines and pricing.
- 7. Select the **Bundle** check box if activity allocates to multiple activities with bundled price.

When a bundled line prints on the invoice, it uses the quantity from the activity at the top of the list of line allocations which displays against a pink background. You can rearrange the order of activities using the purple arrows.

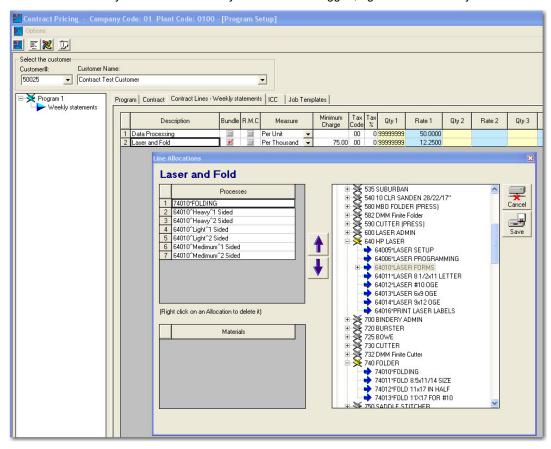


Activities with modifiers will all be dragged to the **Processes** area if selected. Although all are linked to the contract, only modifiers selected on the job will be seen in the ICC Prebill/Invoicing if your system setting is set to suppress modifiers from the System Defaults.

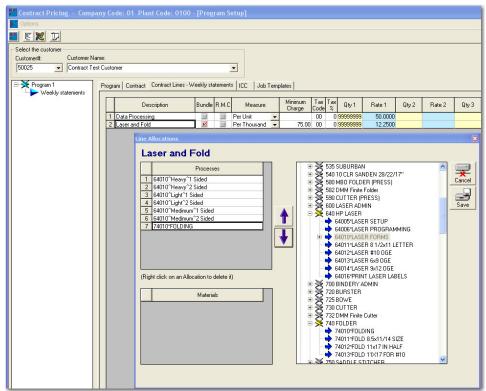
Once allocated to a contract line, a process cannot be allocated to another contract line. Material activities are dragged from the right to the Materials area. Click Save in the Line Allocations screen and in the Contract Pricing setup screen.

Note Activities with modifiers must have modifier pricing setup for the contract line to populate in ICC Prebill and AR Invoicing.

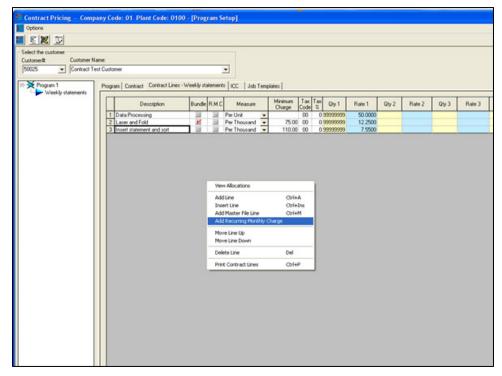
8. To remove an activity that was accidentally selected and dragged, right-click the activity.



If activities were selected and dragged out of order, use the up and down arrows in the center to move to the correct order.

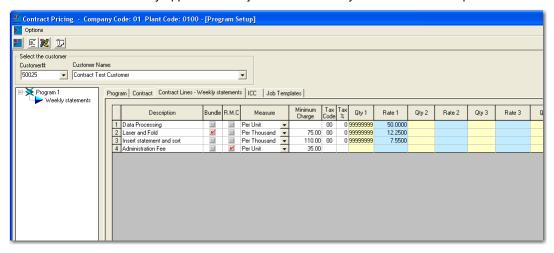


9. Right-click in the grey canvas area to select Add Recurring Monthly Charge.



If Add Recurring Monthly Charge is selected, the R.M.C check box is selected by default.

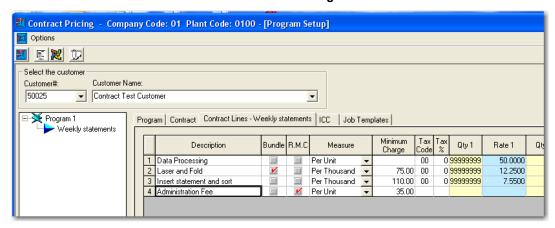
10. Enter pricing on the **Minimum Charge** line. The RMC line appears on the last job of a multi-job invoice. Monthly charges require allocation to an activity but display on the invoice regardless of whether the allocated activity appears on the job. RMC's can only be allocated to one process.



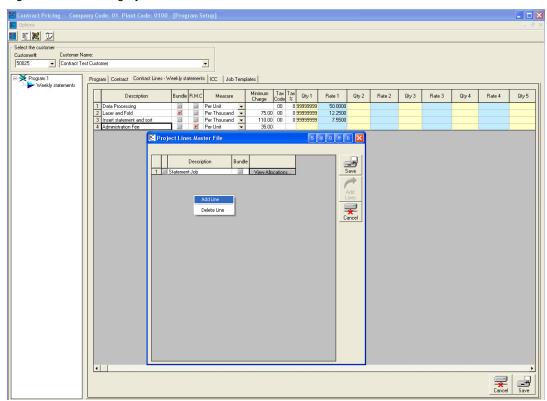
Create Master File Lines

In addition to adding Contract Lines, you can define and add **Master File Lines**. These are designed for common contract lines that appear in multiple contracts.

1. Choose the second icon from the left in the **Contract Pricing** menu.

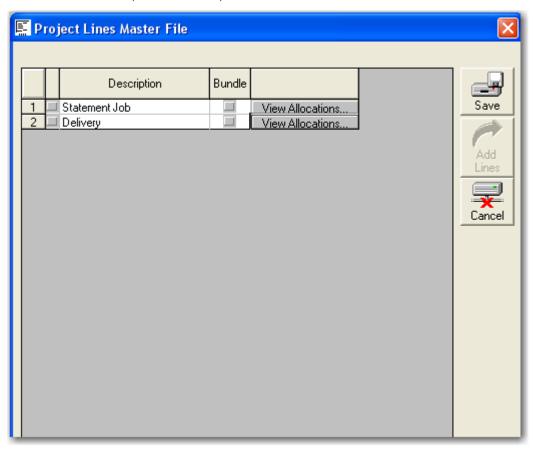


Right-click within the grey canvas area and select Add Line to define a Master File line.

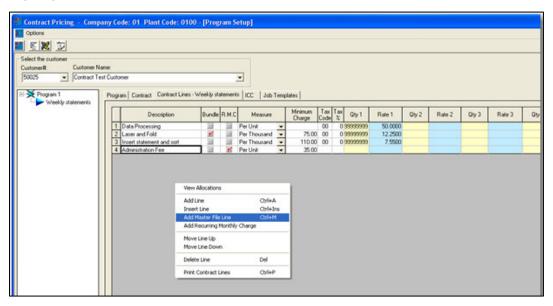


3. Enter a Description.

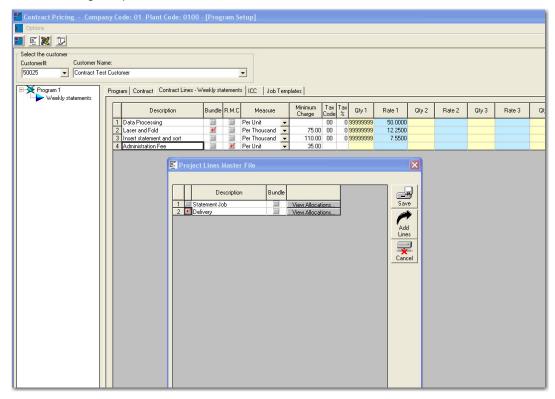
4. Click View Allocations, select activities, and click Save.



To add a Master File line to the contract, right-click within the grey canvas area and select Add Master File Line.



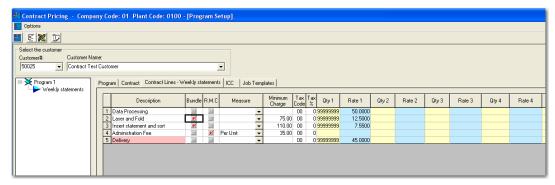
Select the check box to left of the desired activity and click the Add Lines button. Save the line in the Contract Pricing Setup screen.



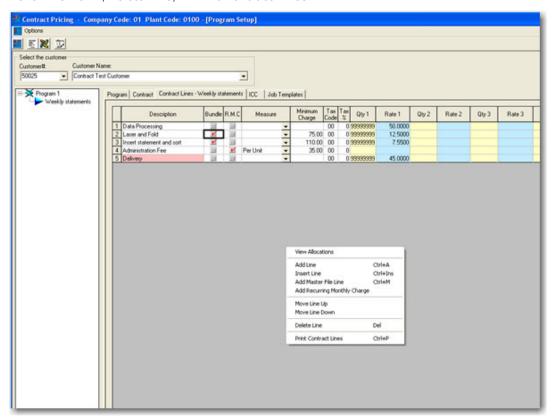
7. Add pricing and select other options for the new Master File line.

Note the Master File lines display with a pink background, while regular Contract lines display against white. Contract lines with no allocations are displayed on a yellow line.

8. Activities allocated to Contract Lines must be included on the master template and job in order to display on Prebill and Invoice. Any changes to Master File Lines will affect all contracts.

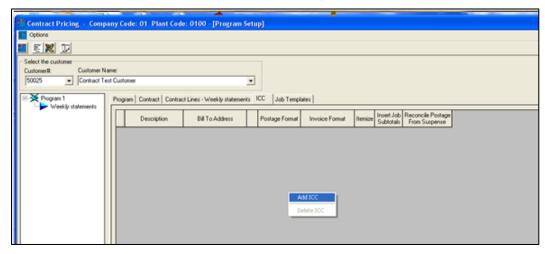


9. Other options can be found by right-clicking within the grey canvas area and selecting **Move Line Up** or **Move Line Down**, **Delete Line**, or **Print Contract Lines**.



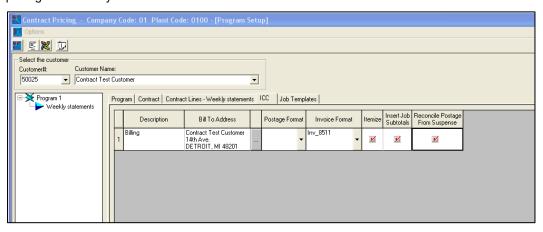
Define ICC

1. Select the ICC tab, right-click within the grey canvas area, and select Add ICC.



The ICC code refers to "Invoice Consolidation Code" and allows definition of billing address, invoice format by contract, itemization, subtotals, and auto postage reconciliation.

- 2. Enter a **Description** for the ICC and choose a **Bill To Address** and **Invoice Format** for the contract. Billing addresses are set up and maintained in MF Customer.
- 3. Select the **Itemize** check box for itemized billing detail. If this check box is cleared, only the job number appears on the invoice.
- 4. Select Insert Job Subtotals to allow subtotals by activity within a summary invoice.
- 5. Select Reconcile Postage from Suspense to auto-reconcile postage usage if there is enough suspense to cover the usage. If there is not enough postage suspense, no action is taken, and the postage is manually reconciled once the AR Invoice is created.

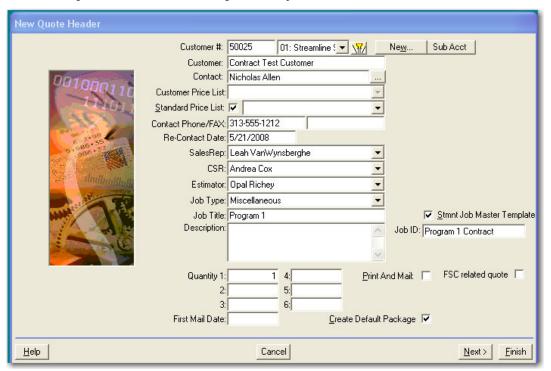


Create Master Templates

Before proceeding to the final tab called **Job Templates**, you must first create master templates using the Mail Estimating program.

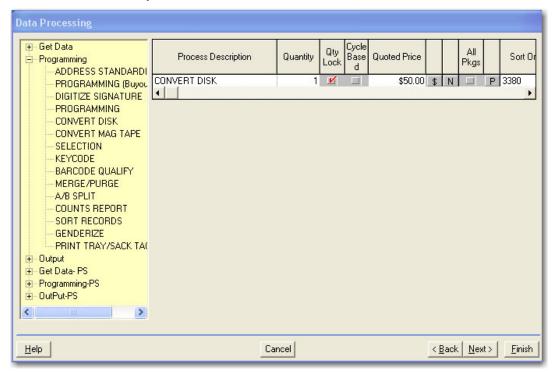
To create Master Templates

- 1. Create a new estimate for the customer in Mail Estimating.
- 2. Clear the Print and Mail check box if you have the Print and Mail System.
- 3. Select the **Stmnt Job Master Template** check box and enter a unique **Job ID**. This Job ID should be generic as it will apply to all jobs copied from the master template.
- 4. Finish creating the estimate as usual using a Quantity of one.



5. For all activities, use a quantity of 1 and select the **Qty Lock** check box for all activities. This allows display of individual activity lines in statement jobs for update with real quantities. Only activities that appear on both the Master Template and that are allocated to Contract lines will affect the invoice.

It is also necessary to create at least 1 drop. A generic Future Drop Date that will be updated can be used when the Statement job is created.

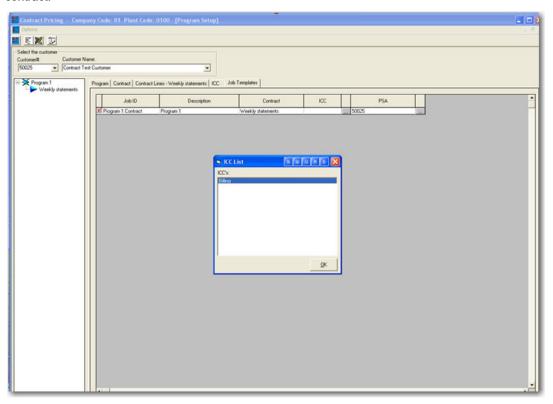


Note Converting the estimate to a job using mail estimating *is not allowed*. The Statement Jobs program is used for creating jobs from the template.

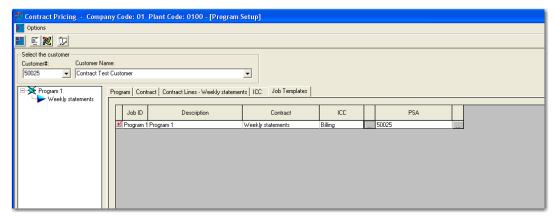


Link Templates to Contract

 Select the **Job Templates** tab in Contract Pricing. A list of Master Templates that have been created for this customer will display in a list. Select the check box next to each template to be linked to the current contract.



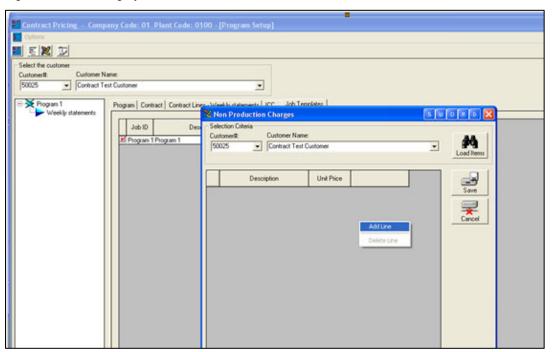
Select the ICC and, if applicable, the PSA (Postage Sub-Account) for the customer. For setup of PSA accounts, refer to the Customer Master Files documentation.



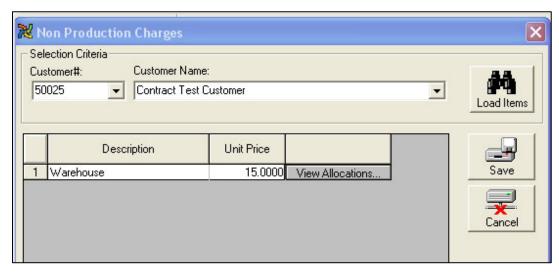
Add Non-Production Charges

The option to add Non-Production Charges for customer exists. These must be set up in the Contract Billing Setup screen.

- 1. Select the pinwheel icon (3rd from left) in the Contract Pricing menu.
- 2. Right-click within the grey canvas area of the new screen and select Add Line.



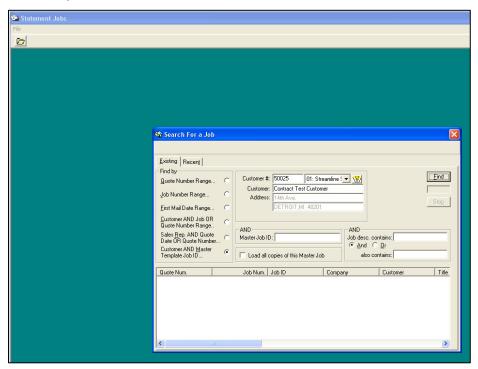
- 3. Add a Description and Unit Price for non-production charges.
- 4. Right-click the description line to allocate to activities. Non-production charges will be available to add in ICC Prebill.



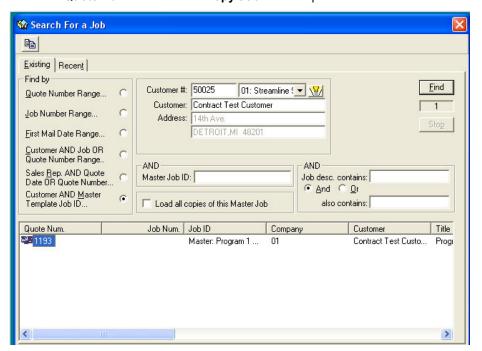
Contract pricing is now set up and is ready to be used with statement jobs.

Create Statement Jobs

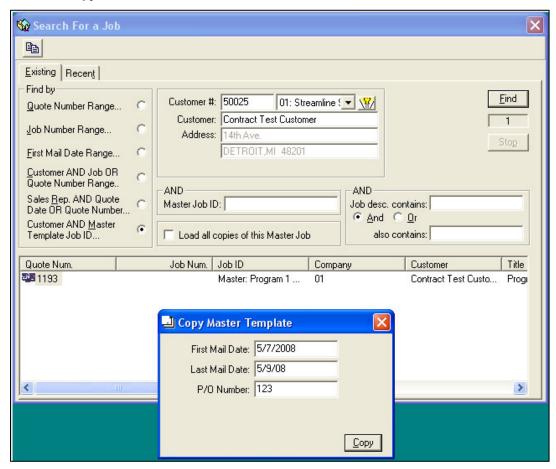
- 1. Select the **Statement Jobs** icon from the menu.
- 2. Click the folder Icon in Statement Jobs.
- Select Customer AND Master Template Job ID and enter the Customer name to search for all
 master templates created for that customer.



4. Select the Quote Num. and click the Copy Job icon at top left.



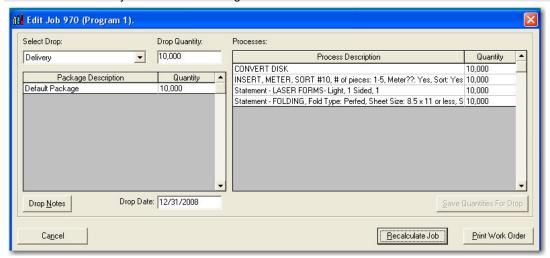
5. Enter the **First Mail Date** and the **Last Mail Date**, as well as the customer's **P/O Number**, if applicable. Then click **Copy**.



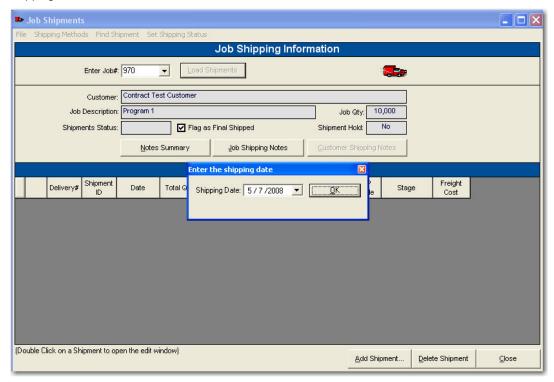
- 6. Enter new process quantities and package quantity and click **Save Quantities for Drop** to update drop quantities.
- 7. Select **Drop Notes** to add optional drop notes.
- 8. Click **Recalculate Job** after making changes.

9. Click Print Work Order to print.

Note Statement jobs can also be edited in Mail Estimating. Any added activities need to also be added to Contract for the activities to appear in billing. Jobs function with all features available for standard jobs in Mail Estimating.



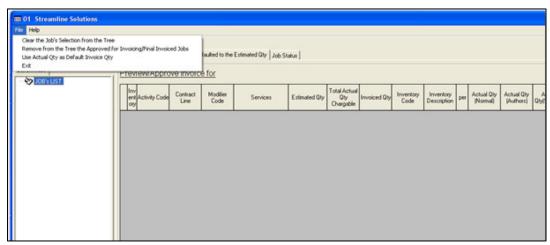
10. Before statement jobs can be invoiced, the **Flag as Final Shipped** check box must be selected in the Shipping module.



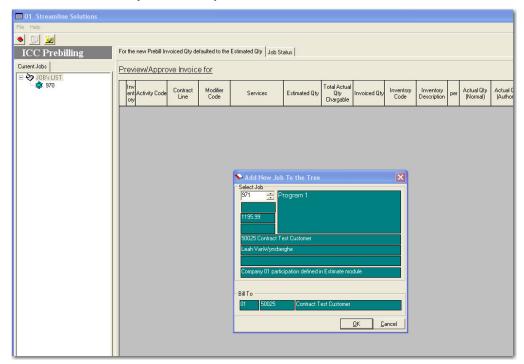
Note XML Job Creator can also be used to create the Jobs for Contract Pricing. Please see the Documentation on XML Job Creator for details on creating XML Jobs.

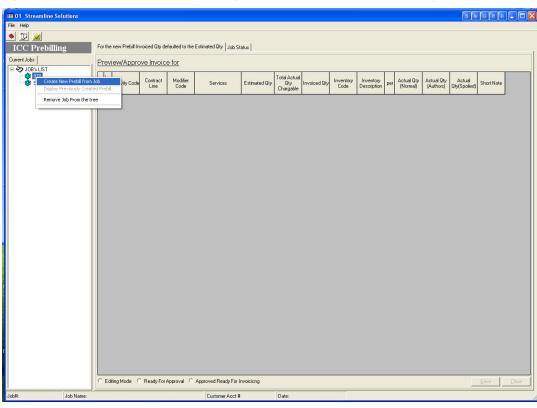
Prebill the Contract Invoice

1. Select **ICC Prebill** to optionally pre-bill the contract invoice.



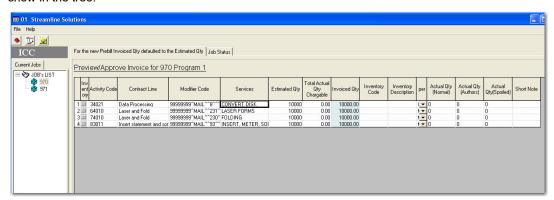
- 2. Select Add New Job (red icon). Icons in the tree change depending on status:
 - Blue snowflake icon indicates that the job is ready to be selected for prebill.
 - Yellow light bulb indicates prebill has been approved and is ready to invoice.
 - Book icon indicates prebill is in edit mode.
 - · Red circle indicates the job has already been invoiced.

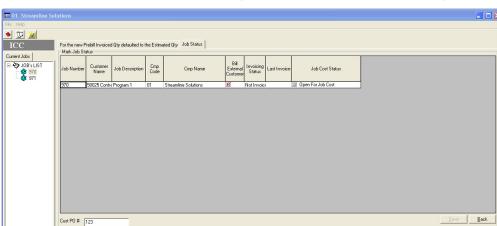




3. Right-click the Jobs List in the tree hierarchy to create prebill, or to edit previously created prebill.

4. In the File menu, the individual workstation user can select Use actual quantity as default invoice quantity or, if cleared, the prebill will use the estimated quantity. This populates the Invoiced Qty column. The individual creating the prebill can view both the actual and estimated quantities in the prebill screen and can edit the Invoiced Qty as appropriate. The workstation also determines which jobs show in the tree.





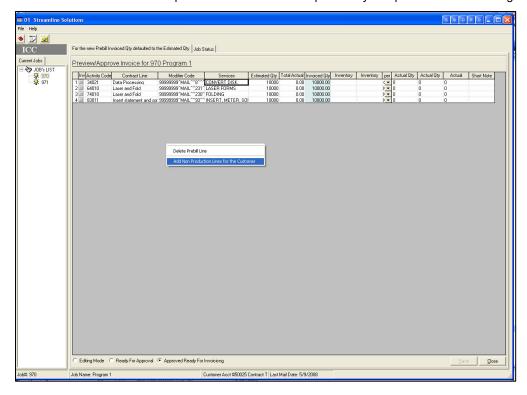
5. The Job Status tab can be used to place the job on Job Cost Hold or to add/modify the PO number.

Only activities that are linked to the contract can be approved for billing. If nothing is displayed in the **Contract Line** column, this is an activity that was added to the job but not on the contract. Lines that display in red are in the contract but not on the job. These will not appear on the invoice.

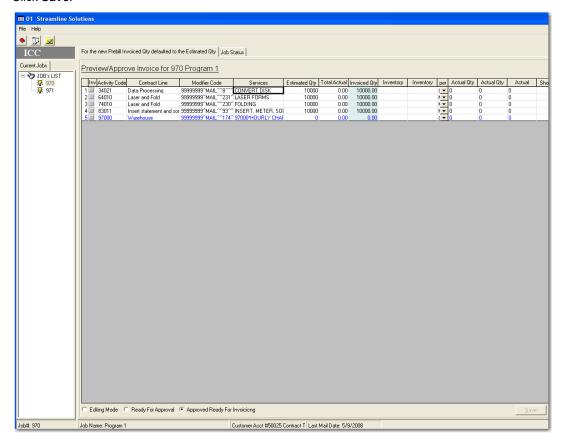
6. Right-click prebill line to delete, or review and edit template/contract linkages. If you attempt to Approve the Prebill, the following message displays.



 Right-click within the grey canvas area below the prebill lines and select Add Non-Production Lines for the Customer to add non-production lines that were previously setup in Contract Invoicing.

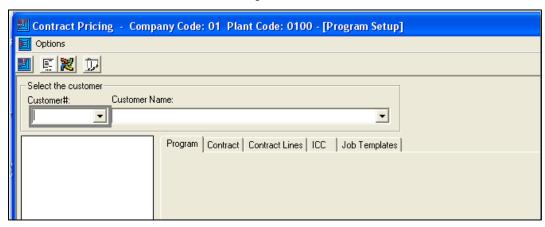


- Click Approved ready for invoicing or Ready for approval if a different resource needs to approve
 the prebill.
- 9. Click Save.



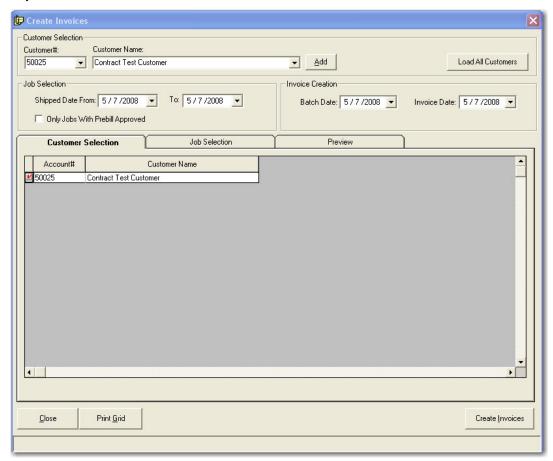
Create Invoices

1. Select the 4th icon from left in contract invoicing to create invoices.



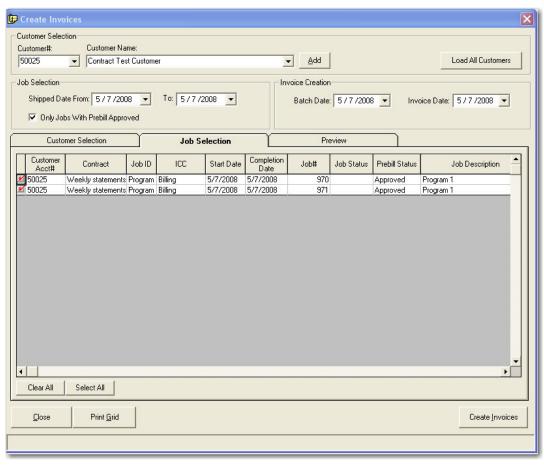
- 2. Select the customer and click Add.
- Select the Only Jobs with Prebill Approved check box to load the jobs ready for invoicing. Optionally, the ICC prebill module can be bypassed and invoices created directly by clearing the Only Jobs with Prebill Approved check box.

Additional option to load for the job selection is to load by specific shipped date. Make changes needed for your invoice batch date and invoice date.

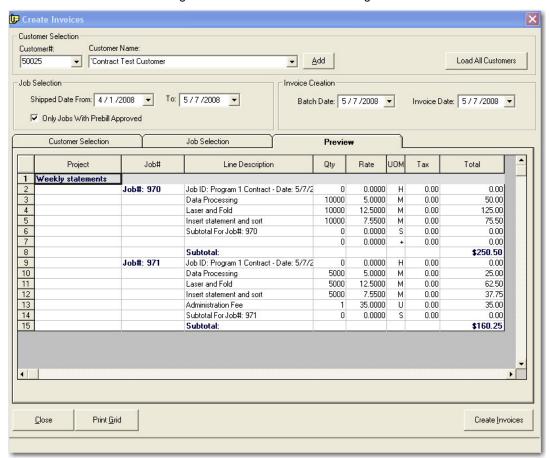


4. Select the **Job Selection** tab and select the check boxes before the job(s) to be invoiced.

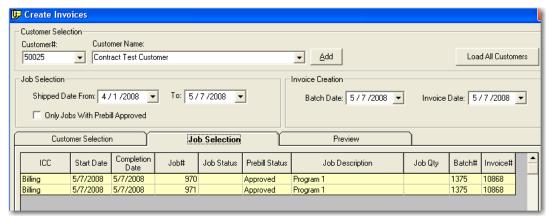
Jobs can be invoiced individually or in combination. **Job Status** shows the last completed labor activity on the job. **Completion Date** shows the date marked as final shipped.



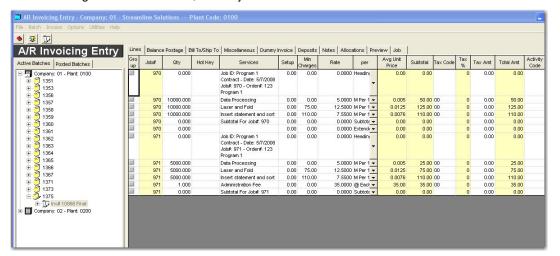
5. Select the **Preview** tab to optionally view the invoice lines. This screen can be printed by selecting **Print Grid**. Select **Create Invoices** to generate the invoice in AR Invoicing.



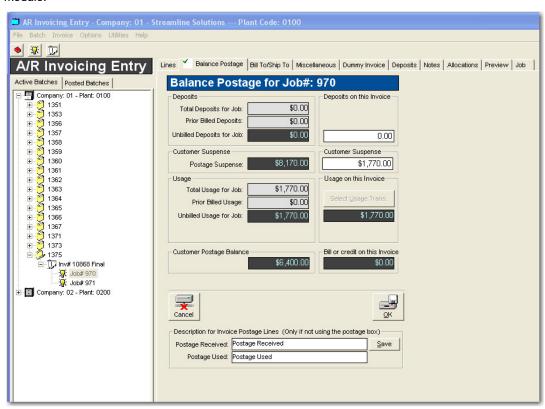
The **Batch #** and **Invoice #** created display at the far right of the yellow line under the **Job Selection** tab. Invoices display in different batches if they have different ICC codes.



6. The invoice can now be edited and previewed in AR invoicing. If multiple jobs have been selected in Contract Billing for invoice creation, a multi-job invoice will be created for the batch.

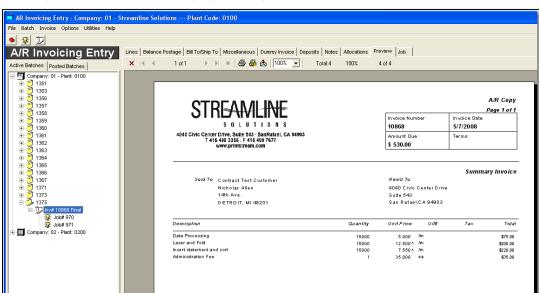


As shown below, postage was recorded against both jobs and there was enough **Customer Suspense** to cover. The auto postage reconciliation executed as the invoice was created from the Contract Pricing module.



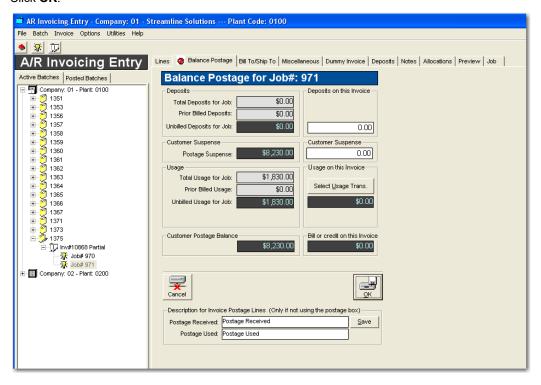
Following is a **Normal Preview** of the invoice, which includes line breaks between each job and the Postage reconciliation.

4040 Civic Center Drive, Suite 543 · SanRafael, CA 94903								
T 415 499 3355 . F 415 499 7677 www.printstream.com							Pa	ge 1 ot
Attention Invoice To	Nicholas Allen					Invoice Date	5/7/2008	
myorce ro	Contract Test Customer 14th Ave. DETROIT, MI 48201					In voice Due	6/6/2008	
						Job Number	Multiple	
						Your Order#	123	
Shipped To	14th Ave. DETROIT, MI 48201							
Salesrep	Leah VanWynsberghe							
Quantity Descr	iption	Setup	Min	Unit Price	U/M	Sub Total	Tax	7
Progr 10000 Data I 10000 Laser 10000 Insert Subta Job#: Progr 5000 Data I 5000 Laser 5000 Insert 1 Admin	Processing and Fold statement and sort fall For Job#: 970 D: Program 1 Contract - Date: 5/7/2008 971 - Order#: 123 am 1 Processing	-	75.00 110.00 75.00 110.00	5.000 12.500 5.000 35.000	/m /m /m	50.00 125.00 110.00 26.00 75.00 110.00 36.00	0.00 0.00 0.00 0.00 0.00 0.00	50 12: 110 \$285 2: 7: 110 3: \$245 1,77(
Posta Posta	ge Beed ge Used ge Received			1770.000 1830.000 1830.000		(1,770.00) 1,830.00 (1,830.00)	0.00 0.00 0.00	(1,770 1,830 (1,830



7. Summary invoices can be created by right clicking the invoice number.

- 8. If you need to un-invoice one or all the jobs and a postage reconciliation took place:
 - a. Change the invoice to a partial.
 - b. Select the job that you need to remove.
 - c. Click Select Usage Trans and clear the Postage Usage.
 - d. Remove the amount from the Customer Suspense box.
 - e. Click OK.



9. Right-click the job and select **Un-invoice Job**.

