

User Guide

Profitability Report
V21.1.0200

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EFI PrintStream | V21.1.0200 Profitability Report User Guide

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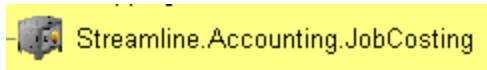
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Introduction

Overview

The official name of the module is Streamline.Accounting.JobCosting.



Contact Information

EFI Support

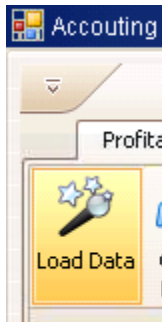
US Phone:	855.334.4457 (First select option 3, then press option 8, then press option 1)
US Fax:	415.233.4157
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Regular Service Desk hours are 8:00 AM to 7:00 PM Central Time, Monday – Friday. Outside of these hours, you may leave a voice mail message and an on-call support representative will be paged. Response time is based on the severity of the issue.	
Note	For problems involving infrastructure (i.e., computers, networks, operating systems, backup software, printers, third-party software, etc.), contact the appropriate vendor. EFI cannot support these types of issues.

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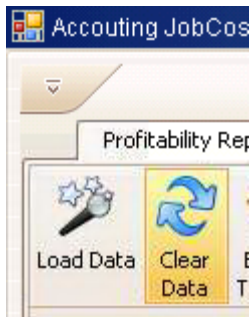
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Report Functions

Load Data – Populates grid according to filter selections



Clear Data – Clears the data from the grid



Export to Excel – exports data exactly as shown in the grid; including individual invoice details



Export to Excel Summary ONLY – exports grid data with summary figures for each customer



Profitability Report

Load Data Clear Data Export To Excel Export To Excel Summary ONLY

☐ Partial Invoiced In Year/Period Range
 ☐ Any kind of Invoices was created In Year/
 ☐ Final Invoiced In Year/Period Range
 ☐ First Delivery Date in a Date Range

☐ Use Labor Rate for Actual Cost
 ☐ Use Employee Rate for Actual Cost (Based on the cost in employee file today)
 ☒ Calculate Actual Labor Cost based on Activity Hourly Rate Only (regardless shift differer

Date From 4/1/2013 Date To 10/31/2016

☐ Filter First Delivery Date Range
 ☐ Filter Expenses and Revenue Date Range

4/1/2013 10/31/2016

4/1/2013 10/31/2016

Results

Customer Name ^

Customer AcNo	Job No	Job Title	Job Qty	Price Quoted	Total Cost Quoted	Estimated Price Per /M*	Estimated Direct Margin \$	Estimated Direct Margin %	Actual Net Revenue	Actual Material/Buyout Cost	Actual Labor Cost	Actual Total Cost	Actual Direct Margin \$	Actual Direct Margin %
				0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Grid Columns

Customer Name

Customer AcNo – customer account number

Job No – job number

Job Title

Job Qty – job quantity

Price Quoted – from the Quote Letter Pricing Summary screen

Total Cost Quoted

Estimated Price Per/M* - estimated price per thousand

Estimated Direct Margin \$ - Net Profit from the Pricing Summary screen

Estimated Direct Margin % - Net Profit % from the Pricing Summary screen

Actual Net Revenue – Sum of all invoices less postage, freight and tax

Actual Material/Buyout Cost

Actual Labor Cost - actual

Actual Total Cost – Sum of Actual Material/Buyout and Actual Labor Costs

Actual Direct Margin \$ - Actual Net Revenue less Actual Total Cost

Actual Direct Margin % - Actual Direct Margin divided by Actual Net Revenue

Variance Direct Margin \$ - Actual Direct Margin \$ less Estimated Direct Margin \$

Variance Direct Margin % - Actual Direct Margin % less Estimated Direct Margin %

Actual Sell Per/M* - actual sell price per thousand

Salesrep Name

Product Type

Open/Closed For Cost

Part/Final/Invoiced

OutstandingPOs – outstanding purchase orders

First Delivery Date

AR Group Code

AR Group Code Descr

Market Source Code

Market Source Code Descr

Brand Code (Quote Source)

.Net Tools

.Net programming provides sorting and filtering tools as well as enhanced functionality within the data screens provided.

Grid Functionality

Grids that display a '+' sign at the beginning of a row indicate the record can be opened to display additional information.

Results

Customer Name ^

Customer AcNo	Job No	Job Title	Job Qty	Price Quoted	Total Cost Quoted	Estimated Price Per /M*	Estimated Direct Margin \$ ^	Estimated Direct Margin %	Actual Net Revenue	Ac
+ Customer Name:										
			10,000.00	\$3,134.25	\$2,219.56	\$313.43	\$914.70	29.18%	\$6,268.50	.
+ Customer Name: ABC Company										
	ABC Company		165,033.00	\$1,110.59	\$768.56	\$6.73	\$342.03	30.80%	\$1,230.59	.
+ Customer Name: Alaska Inc.										
	Alaska Inc.		25,000.00	\$8,500.02	\$7,375.57	\$340.00	\$1,124.45	13.23%	\$8,500.03	.
+ Customer Name: Bader Consulting										
			1,058,299.00	\$245,524.88	\$300,191.34	\$132.12	(\$54,666.47)	-22.27%	\$3,488,635.69	.

< ||| >

Results

Customer Name ^

Customer AcNo	Job No	Job Title	Job Qty	Price Quoted	Total Cost Quoted	Estimated Price Per /M*	Estimated Direct Margin \$ ^	Estimated Direct Margin %	Actual Net Revenue	Ac
+ Customer Name: ABC Company										
0200	9057	test	1.00	\$0.00		\$0.000	\$0.00	0.000 %	\$120.00	
0200	9213	PS 8849	1.00	\$0.00		\$0.000	\$0.00	0.000 %	\$0.00	
0200	100293	pslg	50,000.00	\$0.00	\$0.00	\$0.000	\$0.00	0.000 %	\$0.00	
0200	100279	gms pslg testing	100,000.00	\$650.00	\$483.33	\$6.500	\$166.67	25.641 %	\$650.00	
0200	100450	Copy of mdd	15,031.00	\$460.59	\$285.23	\$30.643	\$175.36	38.073 %	\$460.59	
	ABC Company		165,033.00	\$1,110.59	\$768.56	\$6.73	\$342.03	30.80%	\$1,230.59	.
+ Customer Name: Alaska Inc.										
			1,058,299.00	\$245,524.88	\$300,191.34	\$132.12	(\$54,666.47)	-22.27%	\$3,488,635.69	.

< ||| >

To remove columns from the grid, click the column header you want to remove and drag it down, until a black X appears, then release the mouse key to drop.

Results

Customer Name ↑

Customer AcNo	Job No	Job Qty	Job Title	Price
Customer Name: ABC Company				
0200	9057	1.00	test	
0200	0212	1.00	BS 0212	

To add a column, right-click any header and select **Column Chooser**.

Results

Customer Name ↑

Customer AcNo	Job No	Job Qty	Price Quoted ↑	Total Cost Quoted	Estimated Price Per /ft
Customer Name:					
		10,000.00			
+ Customer Name: ABC Company					
ABC Company		165,033.00			
+ Customer Name: Alaska Inc.					
Alaska Inc.		25,000.00			
+ Customer Name: Bader Consulting					
		1,858,299.00	\$2		

Sort Ascending

Sort Descending

Clear Sorting

Group By This Column

Group By Box

Column Chooser

Best Fit

Filter Editor

Best Fit (all columns)

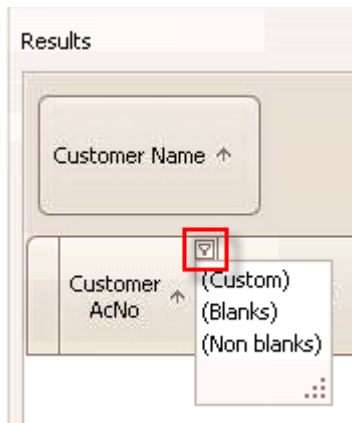
Columns removed from the grid display in the **Customization** window. Click the column header you want to add back to the grid and drag-and-drop it to the desired display location.

Customization

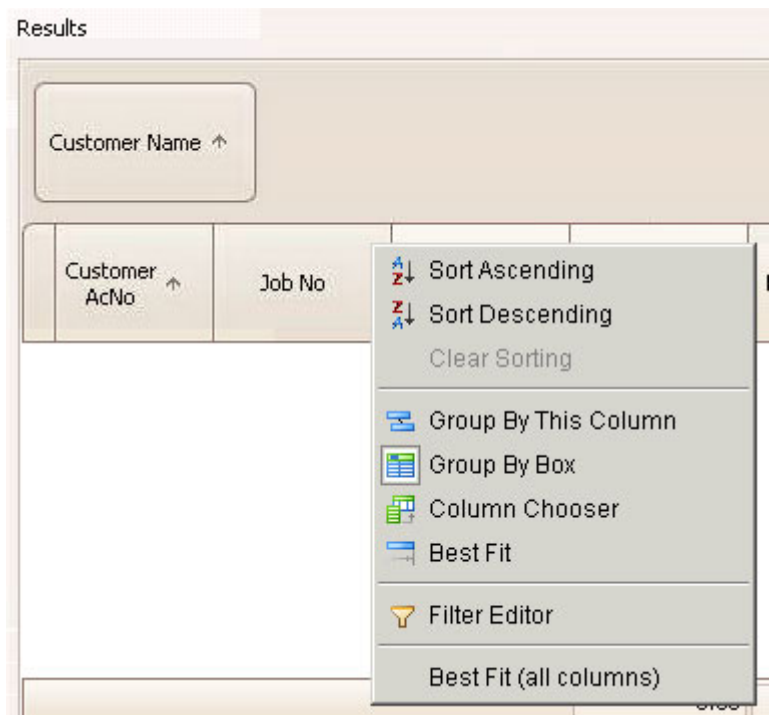
Job Title

Sorting and Grouping

Each column header can be sorted by clicking it. The column header also contains a wizard which can be accessed by clicking on the small funnel icon, within the column header. This wizard displays available sorting options.



Right-click a column header to display a listing of additional sorting and filtering options.



This report is automatically grouped by Customer Name. To group by any other column, click and drag the column header to the upper left area of the grid.

The following screen represents grouping by **Customer Name**.

Results

Customer Name ↑		
Customer AcNo ↑	Job No	Job Title

More than one column can also be grouped by clicking and dragging the next column header to the section above the grid. For example, group by **Customer Name** and then group by **Period**, as shown below.

Results

Customer Name ↑		Job No ↑
Customer AcNo ↑	Job Title	Job Qty

Resetting the Grid

You can remove all groupings and reset the Grid to its original format by right-clicking in the grouping display area and selecting **Clear Grouping**.

