

User Guide

Print and Mail Estimating / Order Entry V21.1.0200

Copyright © 2021 by Electronics for Imaging, Inc. All Rights Reserved.

EFI PrintStream | V21.1.0200 Print and Mail Estimating / Order Entry User Guide

This publication is protected by copyright, and all rights are reserved. No part of it may be reproduced or transmitted in any form or by any means for any purpose without express prior written consent from Electronics for Imaging, Inc. Information in this document is subject to change without notice and does not represent a commitment on the part of Electronics for Imaging, Inc.

Patents

This product may be covered by one or more of the following U.S. Patents: 4,716,978, 4,828,056, 4,917,488, 4,941,038, 5,109,241, 5,170,182, 5,212,546, 5,260,878, 5,276,490, 5,278,599, 5,335,040, 5,343,311, 5,398,107, 5,424,754, 5,442,429, 5,459,560, 5,467,446, 5,506,946, 5,517,334, 5,537,516, 5,543,940, 5,553,200, 5,563,689, 5,565,960, 5,583,623, 5,596,416, 5,615,314, 5,619,624, 5,625,712, 5,640,228, 5,666,436, 5,745,657, 5,760,913, 5,799,232, 5,818,645, 5,835,788, 5,859,711, 5,867,179, 5,940,186, 5,959,867, 5,970,174, 5,982,937, 5,995,724, 6,002,795, 6,025,922, 6,035,103, 6,041,200, 6,065,041, 6,112,665, 6,116,707, 6,122,407, 6,134,018, 6,141,120, 6,166,821, 6,173,286, 6,185,335, 6,201,614, 6,215,562, 6,219,155, 6,219,659, 6,222,641, 6,224,048, 6,225,974, 6,226,419, 6,238,105, 6,239,895, 6,256,108, 6,269,190, 6,271,937, 6,278,901, 6,279,009, 6,289,122, 6,292,270, 6,299,063, 6,310,697, 6,321,133, 6,327,047, 6,327,050, 6,327,052, 6,330,071, 6,330,363, 6,331,899, 6,340,975, 6,341,017, 6,341,018, 6,341,307, 6,347,256, 6,348,978, 6,356,359, 6,366,918, 6,369,895, 6,381,036, 6,400,443, 6,429,949, 6,449,393, 6,476,927, 6,490,696, 6,501,565, 6,519,053, 6,539,323, 6,543,871, 6,546,364, 6,549,294, 6,549,300, 6,550,991, 6,552,815, 6,559,958, 6,572,293, 6,590,676, 6,606,165, 6,633,396, 6,636,326, 6,643,317, 6,647,149, 6,657,741, 6,662,199, 6,678,068, 6,707,563, 6,741,262, 6,748,471, 6,753,845, 6,757,436, 6,757,440, 6,778,700, 6,781,596, 6,816,276, 6,825,943, 6,832,865, 6,836,342, RE33,973, RE36,947, D341,131, D406,117, D416,550, D417,864, D419,185, D426,206, D439,851, D444,793.

Trademarks

The APPS logo, AutoCal, Auto-Count, Balance, Best, the Best logo, BESTColor, BioVu, BioWare, ColorPASS, Colorproof, ColorWise, Command WorkStation, CopyNet, Cretachrom, Cretaprint, the Cretaprint logo, Cretaprinter, Cretaroller, DockNet, Digital StoreFront, DocBuilder, DocBuilder Pro, DocStream, DSFdesign Studio, Dynamic Wedge, EDOX, EFI, the EFI logo, Electronics For Imaging, Entrac, EPCount, EPPhoto, EPRegister, EPStatus, Estimate, ExpressPay, Fabrivu, Fast-4, Fiery, the Fiery logo, Fiery Driven, the Fiery Driven logo, Fiery JobFlow, Fiery JobMaster, Fiery Link, Fiery Prints, the Fiery Prints logo, Fiery Spark, FreeForm, Hagen, Inktensity, Inkware, Jetrion, the Jetrion logo, LapNet, Logic, MiniNet, Monarch, MicroPress, OneFlow, Pace, PhotoXposure, PressVu, Printcafe, PrinterSite, PrintFlow, PrintMe, the PrintMe logo, PrintSmith, PrintSmith Site, Printstream, Print to Win, Prograph, PSI, PSI Flexo, Radius, Rastek, the Rastek logo, Remoteproof, RIPChips, RIP-While-Print, Screenproof, SendMe, Sincrolor, Splash, Spot-On, TrackNet, UltraPress, UltraTex, UltraVu, UV Series 50, VisualCal, VUTEk, the VUTEk logo, and WebTools are trademarks of Electronics For Imaging, Inc. and/or its wholly owned subsidiaries in the U.S. and/or certain other countries.

All other terms and product names may be trademarks or registered trademarks of their respective owners and are hereby acknowledged.

Table of Contents

Int	roduction	8
	Overview	8
	Contact Information	8
	timatina	^
⊏S	timating	
	Opening Screen Wizard	
	Create a New Customer - In the Estimating Screen	
	Change or Add Quantities with Back Button After Main Screen	
	Multi Plant Job Participation	
	Multi-Plant Job Sharing – Changing the Postage Plant	15
	Allowed Web and Place Customer on Credit Hold	16
	Sub Acct - aka: Postage Sub Account Feature	16
	Postage Sub Account (PSA) customer defined in Master Files Customer	
	Add or Delete Data Processing Activities	
	Quote Header – Additional Information	23
	Quote Standard Specifications	
	Add Components and 'Print in House' - Select a Template	27
	The Print Details Screen	
	Dutch Cut Option/Functionality	31
	POD Components (Print On Demand)	34
	Add or Delete Finishing Processes	37
	Component Information and Component Processes	
	Changing the Standard Run Speed on a Process	39
	Changing the Process Quantity - Confirm Auto Split Message	40
	Add Subsequent Web Section	40
	Viewing List of All Components	41
	Deleting Selected Components	42
	Print in House button - View Section Details	43
	Optional: Add ReRun or Split Number up and ReRun	45
	Adding Extra Components	48
D	ent Tammilatas	40
Pr	int Templates	. 49
	Review or Edit Template Screen	49
	Custom Section Based On	52
	Custom Section - Steps 1-4: Title, Text, Cover and Pages	53
	Custom Section - Step 5 and 6: Bind as and Trim Size	54
	Custom Section - Step 7 and 8: Work and Turn and Paper	55
	Custom Section - Steps 9-11: Grain Direction, Precut and Ink Coverage	56
	Custom Section - Step 12 and 13: Section Finishing and Quantity	58
	Custom Section - Steps 14-17: With and Without Bleeds, # Up, Plate Type	59
	Custom Section - Steps 18-21: Perfect, Cutoff Web, Layout and Grain	
	Additional fields added for Pages and Sheets	61
	Change Print Template to Update Trim and Flat Size	62
	All Option Parameters to be Pre-saved for Re-use	

Enter or Delete Pre-Press Information	66
Pre-Press Entry Screen	
Optional Lot Creation without Prepress and Section Finishing	70
Review or Enter Paper Details	72
Modifiers Tab - Impositions	
Review, Enter or Delete Press Details	75
Select a Press	76
Select a Press, Pass or Fail: Press Flags Feature	77
Select, Review or Enter Section Finishing Details	78
Activate Print Mode (Option)	79
Lock Quantity of Printed Components	80
Lock Number Up for Layouts	80
Viewing List of All Components	81
Adding Mail and Print Components	82
Changing Print Components to Mail Components	84
Changing Quote Information and Overall Quantity	
Print Component Lots/Versions Feature	87
Move Lots from Component to another Component	90
Copying a Component that has Lots	
Ganging Multiple Customer Jobs in One Production Job	
Gang Run Option Allows Work and Turn Press Method	
Access Re-run Definition in the Print Mode	
Set Default to Print Mode is On	
Assign Form Numbers to Components	
Print/Mail Default Qty Lock for print in house lots	
Create Binding/Package Default Schema for Print Component	
Auto Create Packages	
Print Component Delete and/or Copy Feature	
Inbound and Outbound Inventory Options	
Copy Option for Bids When Converting Quote to Job	
Buyouts / Subcontracts	
Buyouts / Subcontracts: Scripts, E-mail Specs to Vendor	
Buyout Bids Spreadsheets	
Buyout Bid Reporting	
Buyout Cost in the Final Pricing Screen	
Buyout Entry has now been Enhanced	
New Calculation and Display for Ink Quantity and Cost	
Mail Process: Final Pricing Screen	
Print: Final Pricing Screen	
New Pricing Summary Screen	
Mail Quote Breakdown	
Print Quote Breakdown	
Credit Status	
Print and Mail Quote Letter Screen	
Print and Mail Quote Letter Sample and Close Estimate	
Itemized Quote Letter - Optional Sales Rep info and Customer Acceptance	
Preliminary Work Ticket	182

	Preliminary Combined WO WT	
	Open or Copy an Existing Quote	. 183
	Open Quote/Job Locked by Other User	. 187
Or	der Entry	190
U .		
	Order Entry – Create a Job from the Quote	
	Order Entry - Print: Paper Specifications and Edit Mode	
	Order Entry – Print: Review Estimate / Edit Mode	
	Order Entry – Print: Enter Ink Colors or Change Press Details	
	Order Entry – Activate Print Mode (Option) - Specs	
	Order Entry – Paper Reservation Feature	
	Order Entry – Paper Reservation Details	
	Order Entry – Paper Reservation Section	
	Order Entry – Reserve Paper	
	Order Entry - Paper Reservation Substitution	
	Order Entry - Split Paper Reservations	
	Order Entry - Paper Reservation: Create New Paper Inventory Items	
	Order Entry - Paper Reservation: Allow Direct Purchases	
	Order Entry – Print Ink Report	
	Order Entry - Print or Preview Work Ticket	. 206
	Order Entry – Versions of Components and Version Notes	
	Order Entry - Create a New Inventory Item for a Component	. 208
	Order Entry – Attach Existing Inventory Item to a Component	
	Order Entry - Copy a Component	
	Order Entry – Convert a Component	. 213
	Order Entry – Copy Components from another Quote	. 214
	Order Entry - Create Packages	. 215
	Order Entry - View or Delete an Individual Package(s) and Create Package Notes	. 216
	Order Entry - Recalculating Packages (Adjust quantities based on package counts)	. 217
	Order Entry – Rules for Assigning Processes to Packages	. 218
	Order Entry - Assign Finishing Processes to Different Packages	. 222
	Order Entry - Create Drops	. 223
	Order Entry – Estimating Postage for Drops – Front Page	
	Order Entry – Estimating Postage for Drops – Back Page	
	Order Entry – Deleting a Drop(s) and Adding Notes to a Drop(s)	. 226
	Order Entry – Create a Statement Drop (optional)	
	Order Entry - Order Acknowledgement Includes Job Number	
	Order Entry - Special Instructions	
	Order Entry - Mail Scripts	
	Order Entry – Printing Scripts	
	Order EntryNet Scripts	
	Order Entry – General Information Screen	
	Order Entry – Inventory Details	
	Order Entry - Shipping Module	
	Order Entry – Mail Work Order and Work Ticket – Printing and Viewing	
	Order Entry – Mail Work Order and Work Ticket – Sample	
	Order Entry – Net Combo WO/WT	
	Order Entry - 1100 Octibe 110/11 1	∠+∪

Order Entry - Signatures Runs as Separate Runs on .Net Combo Work Order	242
Order Entry – Inventory Matrix Report	244
Order Entry – Prepared for Address (Customer using your Permit #)	245
Order Entry - Mail Changes File Option	246
Order Entry - Mail Change Order Reports	247
Order Entry - Special Line in Change Order for Paper Cost Change	252
Order Entry - Scheduling Screen	256
Order Entry – Scheduling – Special Events	257
Synchronize Package Quantity with Shipping	258
Place Jobs on Scheduling Hold	260
Copying or Deleting an Existing Quote or Job	261
Sales Rep or Split % Amount Changes Disallowed After Final Invoice	263
Setup Options per Workstation	264
Common User Question: "Which documents do all those NOTE fields print out on?"	267
Summary of Printed Notes	268
Notes in Header Screen for Printed in House Component	269
Notes for Papers	272
Drint and Mail Catingsting/Order Cutm. Onin / Deviews	275
Print and Mail Estimating/Order Entry - Quiz / Reviews	
Beginning "Quiz" / Review	
Intermediate "Quiz" / Review	276
Advanced "Quiz" / Review	277
Bound Components	278
Bind Common Runs	285
Editing Bound Components	
Packages	
Lock Quantity option added for Bound Components	
Inventory in Bound Components	
Mailing Processes	
Final Pricing	
Quote Breakdown for Print	
Work Ticket for Print	
Multi Co and Multi Plant Setup	
Production Jobs	
Production Job - Gang Customer Jobs to Production Job	
Production Job - Cost Capture Using Ganging Feature	
Production Job - Save User Preferences for Gang Job Selection	320
Pre-Printed Inventory	324
Using Pre-Printed Inventory in Print and Mail Estimating	324
Packages Advanced Feature	335
Procedures and Usage	335
Create a Package	
Production Status	

	Presort Wizard	339
	Postal Qualification	340
	Link Components to Package	342
	Link Processes to Packages	
	End Results	
	Refresh Package Option after Calling an External Application	351
N.	et Quote Breakdown (Quote Breakdown Detailed)	354
	Setup	354
	Setup Options to control and define Cost/Sell Totals	356
	Category Defined by the Report Number	
	Markup Markdown Chart	363
Pr	int Work Order or Work Ticket	365
	Stand-Alone Module	365
Sc	cheduling of Individual Signatures	371
	Setup	371
	Creating Individual Signatures in Estimating/ Order Entry	372
N.	et Combo Work Ticket	378
	Stand-Alone Version	378
	Combined WOWT	382
	Report Designer	384
	Display Time in Hours and Minutes Option	385
Fle	exo Press Estimating	387
	Quote Header Screen	387
	Components Screen	388
	Prepress	392
	Paper	393
	Modifiers	394
	Select Press	395
	Adding Rewinding	
	Quote Breakdown Detailed Report	
	Combo Work Ticket	403
Ον	verhead Markups	404
	Setup and Use	404

Introduction

Overview

This user guide explains Print and Mail Estimating and Order Entry.

Contact Information

EFI Support

US Phone:	855.334.4457 (first select option 3, then press option 8, then press option 1)
US Fax:	415.233.4157
US E-mail:	printstream.support@efi.com

Regular Service Desk hours are 8:00 AM to 7:00 PM Central Time, Monday – Friday. Outside of these hours, you may leave a voice mail message and an on-call support representative will be paged. Response time is based on the severity of the issue.

Note For problems involving infrastructure (i.e., computers, networks, operating systems, backup software, printers, third-party software, etc.), contact the appropriate vendor. EFI cannot support these types of issues

EFI Professional Services

US Phone:	651.365.5321
US Fax:	651.365.5334
F-Mail:	ProfessionalServicesOperations@efi.com

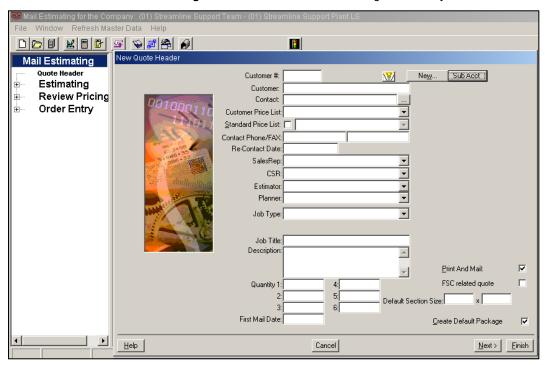
EFI Professional Services can help you perform EFI software installations, upgrades, and updates. This group can also help you implement, customize, and optimize your EFI software plus offer a range of training options.

Estimating

Opening Screen Wizard

To open

1. Click the **Print and Mail Estimating** icon located under the Estimating/Order Entry menu bar.



- 2. Click the New Estimate icon ("blank paper" upper left) and enter:
 - a. Customer # or Customer name (case sensitive fields) or add a New customer*.
 - b. Select a Customer Price List, the Standard Price List, or a Corporate Price List*.
 - c. Click the Contact ... button and select from a list of additional contact names*.
 - d. You have the option to change Sales Rep., CSR, Estimator, and Planner*.
 - e. Select a Job Type (drop-down menu)*.
 - f. Enter a **Job Title** (49-character limit) and (optional) **Description** (500-character limit description currently prints on: Invoice, Quote Letter, Quote Breakdown and Work Ticket).
 - g. Select the Print And Mail check box and enter the Default Section Size. (Print and Mail Customers ONLY)
 - h. Record up to six Quantities.
 - Tip Type k (for thousand) after the number; 000 will automatically populate the Quantity field.
 - i. Select the **Plant(s)** and **Postage Plant** for which this job will be available (only for those companies with multi-plant or multi-company applications.
 - j. Enter First Mail Date (if known).
 - k. Select the Create Default Package check box (lower right) to automatically create one package with the quantity entered for each component. We recommend leaving this check box selected.
 - I. Optional FSC related quote Forestry Stewardship Council data flag in table, no reporting.

n. Click **Next** to enter postage information (you can find this information on page 21).

Note Customers, Additional Addresses, Sales Reps., CSR's, Estimators, and Planners are setup in Master Files Customer. If you add a new customer, a credit limit will need to be established and the Account Status - (Prospect) needs to be changed in Master Files Customer before the estimate can be converted to a job. Job Types, Customer Price Lists, etc., are set up in Master Files Mail Process.

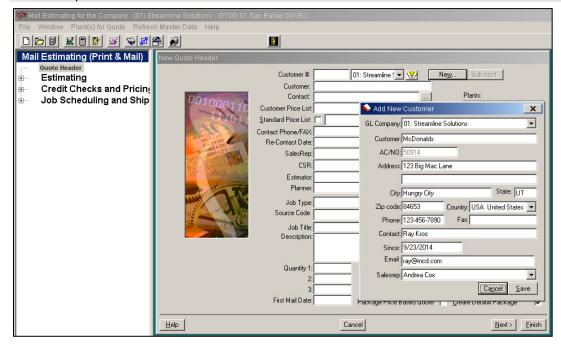
Create a New Customer - In the Estimating Screen

To create a new customer while in Estimating

- 1. Click the **New** button, enter all relevant information, and click **Save**.
- 2. Enter the new/prospect customer #, customer name, or search using the up/down arrow keys.

Note Adding a New or Prospect Customer in Estimating adds the customer to Master Files

Customer - and allows you to print a quote letter. The system will <u>not</u> allow you to convert the estimate to a job until a credit limit is established for the new/prospect customer by your Credit Department.



The Add New Customer screen has been enhanced to move directly from the **Zip code** field to the **Country** field when using the tab key on the keyboard to create a better data entry flow when entering a new customer in Print and Mail Estimating New Quote Header screen.

In previous PrintStream versions, when creating a new job in a multi-plant environment, all plants would be defaulted to be checked for participation. This is now changed to only, by default, check the plant the

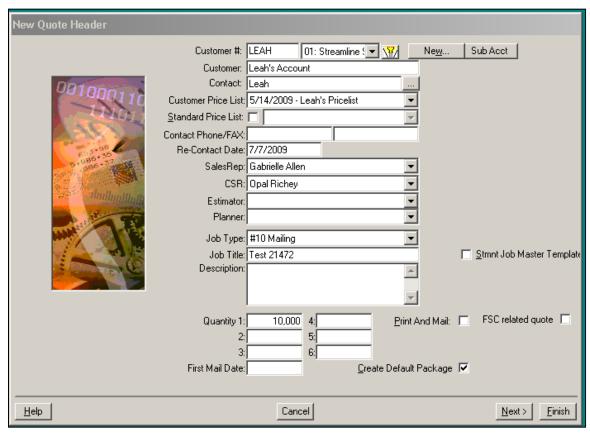
New Quote Header Customer #: **W** Ne<u>w</u>. Sub Acct Customer: Plants: Contact: ☐ 01:0000-Corporate/Contro ☑ 01:0100-Mail & Print Plant Customer Price List: ▾ Standard Price List: v 01:0200-Print Plant Contact Phone/FAX: Re-Contact Date: Postage Plant: SalesRep: • 01:0000-Corporate/Control PI 01:0100-Mail & Print Plant 01:0200-Print Plant CSR: • **+** Estimator: Planner: ▼ Job Type: Job Title: Description: Print And Mail: 🔽 FSC related quote 🗀 Quantity 1: 2: 5: Default Section Size: × 6: First Mail Date: Create Default Package 🔽

user is logged into. Any additional plants participating will require the user to check each participating plant.

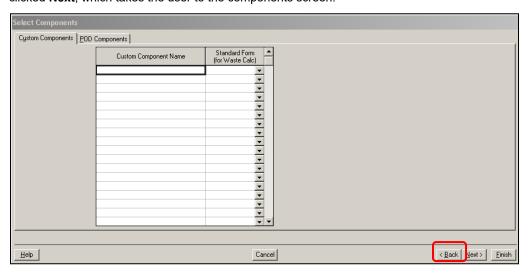
Change or Add Quantities with Back Button After Main Screen

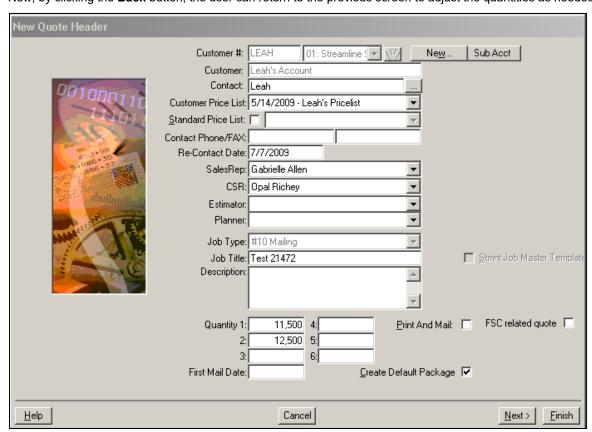
During the creation of an estimate while still in the wizard, the user can click the **Back** button to return to the main quote header screen and add or change the quantities on the estimate.

If the user enters the wrong quantities or incomplete quantities and proceeds to the next screen in the wizard before realizing his/her mistake, in earlier versions of PrintStream, the option was not available to return to the main screen and make changes to or add quantities.



In the screen above, the user entered a single quantity on the new quote header screen for 10,000 and then clicked **Next**, which takes the user to the components screen.

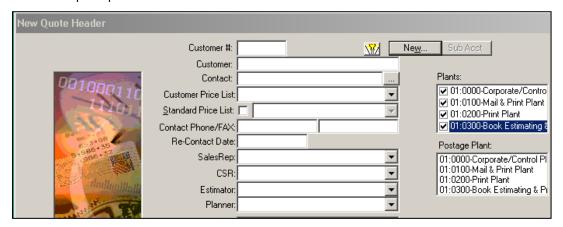




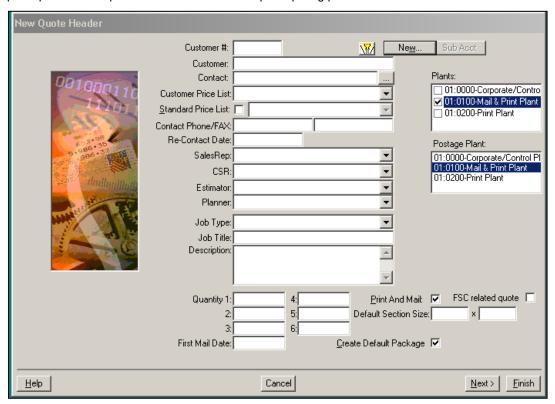
Now, by clicking the **Back** button, the user can return to the previous screen to adjust the quantities as needed.

Multi Plant Job Participation

In prior PrintStream versions, creating a new job in a multi-plant environment would default to all plants being checked for participation.



This is now programmed to only by default check the plant the user is logged into. Any additional plant participation will require the user to check each participating plant.



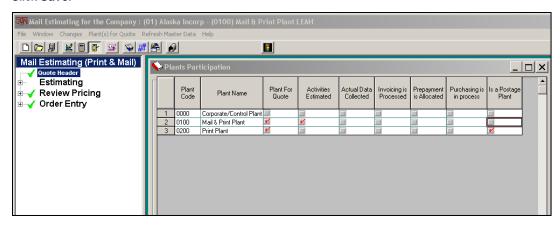
Multi-Plant Job Sharing – Changing the Postage Plant

Programming now allows the Postage Plant in a multi-plant environment to be changed after leaving the initial screen. The following rules must be met to allow the change:

- No earmarked postage against the job
- No postage usage recorded against the job
- No postage statement has been created against the job

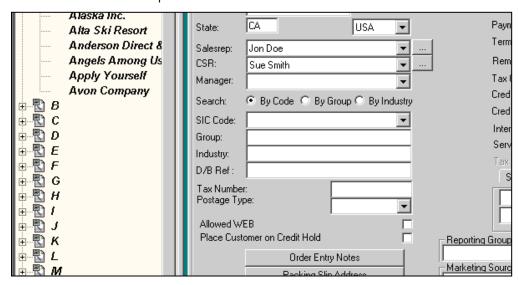
Once PrintStream determines that these rules have been met, changing the Postage Plant is done in Mail Estimating while in the update mode (note paper icon):

- 1. Click the menu item Plant(s) for the Quote.
- 2. Clear the check box for the existing postage plant and select the check box for the new postage plant.
- Click Save.



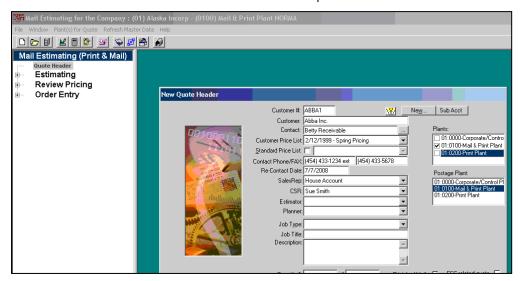
Allowed Web and Place Customer on Credit Hold

Please note the Allowed WEB and Place Customer on Credit Hold features which are available. The **Allowed WEB** check box, when selected, allows the customer to check inventory levels, review order histories, invoices and payment status as they prepare further work. If the **Place Customer on Credit Hold** check box is selected, no additional orders can be processed for this customer until the customer is taken off credit hold.



Sub Acct - aka: Postage Sub Account Feature

The Sub Acct is found next to the New button in the new quote header screen.



The Postage Sub Account (PSA) feature was designed for jobs where the customer referenced on the job is acting as an Agency between the House and the Agency's customer (sub customer), and the sub customer is responsible for the postage portion of the job.

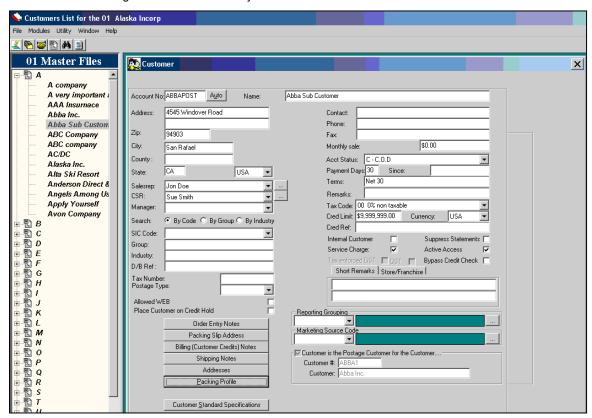
Minimal setup is required to effectively use the PSA feature. The customer acting as the Agency must be defined in **Master File Customer**. The sub customer must also be defined in **Master File Customer** with the **Customer is the Postage Customer for the Customer** check box selected, referencing the Agency in the **Customer #** and **Customer fields**.

Agency Customer in Master File Customer.

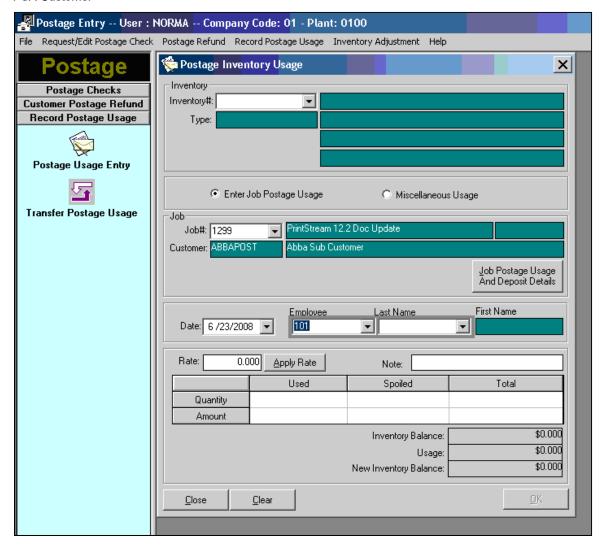
Postage Sub Account (PSA) customer defined in Master Files Customer

The PSA's Customer Master File record must reference the Agency. Create a new job in Mail Estimating with the Agency as the customer. After selecting the Agency as the Customer, select the **Sub Acct** button to the right of the **Customer #** field, then select the **Postage Sub Account** to be associated with the job by selecting the check box provided to the left of the **Acct #**. Select **Save** when done and complete the balance of the job by selecting processes, components, etc.

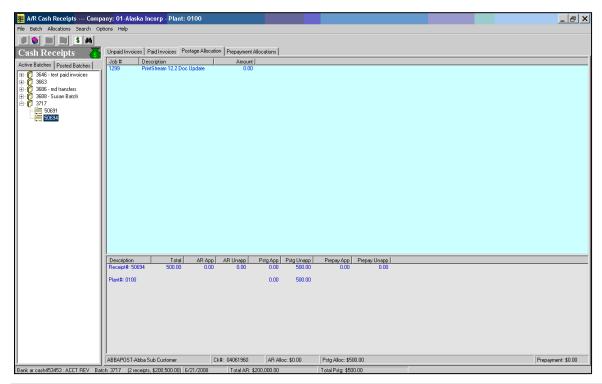
This job will be processed as normal by logging time, materials, etc., to it. When the postage is logged to the job, the sub customer's company name will appear as the owner of the job in PrintStream because it has been selected as the Postage Sub Account for the job.



PSA Customer

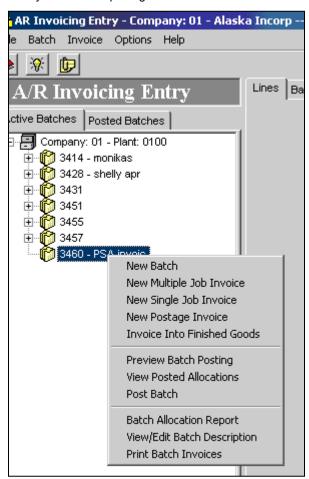


If prepaid postage money is received prior to the job being AR invoiced, the cash receipt **MUST** be entered against the Postage Sub Account. The postage advance money can either be earmarked to the job or left in postage suspense.

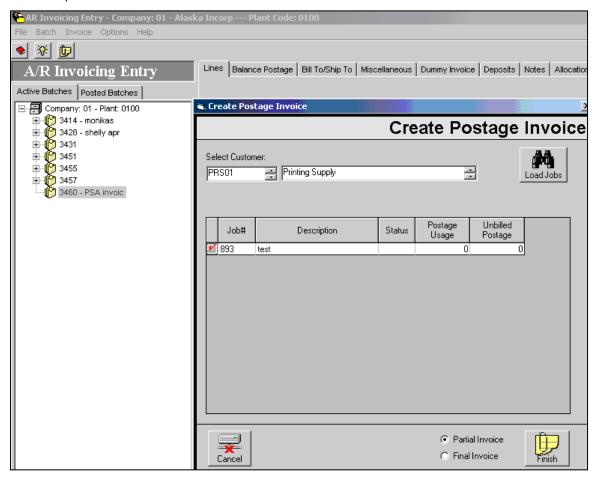


Note If postage payment is received after the postage invoice is generated to the postage sub account customer, the cash receipt will be entered as normal to the PSA customer account as a receipt to Accounts Receivable, and applied to the invoice PrintStream will generate for the postage.

When the job is ready to be AR invoiced, right-click the batch number and select **New Postage Invoice**. This will allow you to bill the postage to the Sub Account rather than to the Agency.



Enter the postage sub account's account number in the **Select Customer** field and then select the **Load Jobs** button. All the jobs the postage sub account is associated to will display in the grid. Select the check box provided to the left of the **Job #** to select the jobs for which to generate a postage invoice, and then select whether a partial or a final invoice is to be created. Select **Finish**.



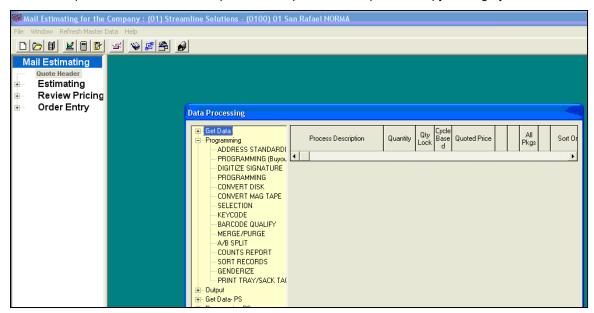
Balance the postage as you would with a standard job-related invoice. This invoice will be addressed to the Postage Sub Account Customer. A separate job invoice for the services will be generated for the Agency.

You can generate the services invoice prior to the postage invoice and vice-versa.

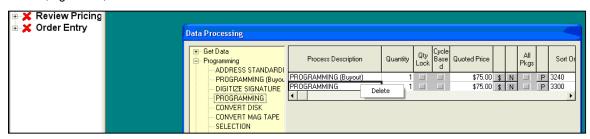
Add or Delete Data Processing Activities

The system will now prompt you to select Data Processing Activities. Click the + sign to expand each heading to view all processes under each heading.

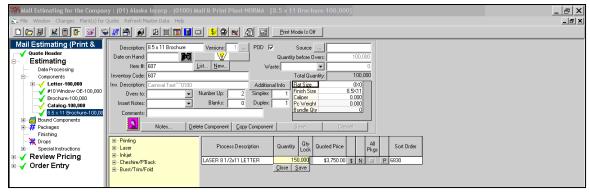
To **Select** a process, double-click each process. The process description will copy to the gray box.



To **Delete** a process, click the process name (e.g., Output to Laser Tape/Disk) under the **Process Description** column, right-click, and select **Delete**.



To **override process quantity**, click in the qty. field, enter a new quantity, and click the gray box (red check will display) under the **Qty Lock** column. Clicking the gray box locks the changed quantity so that updates to overall job quantities will not adjust this change.

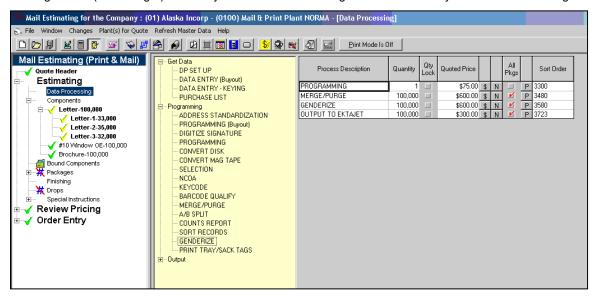


To use **Lot Based Pricing**, click the gray box under **Lot Based**. With this option, the quantity used to determine the unit price is the lot quantity, not the whole job quantity. Setups are added per lot.

Click **Next** to continue the Mail Estimating Wizard.

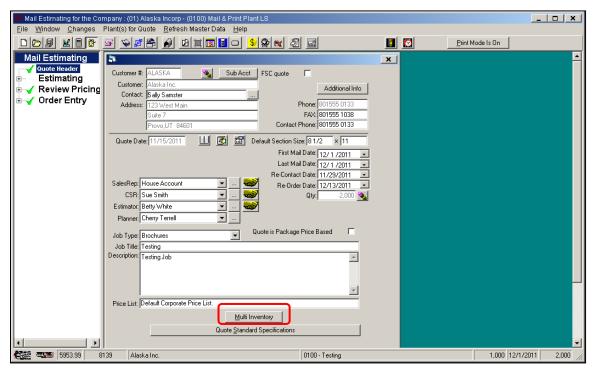
The headings (e.g., Get Data, Programming, Output, etc.) and activities (e.g., Purchase List: Programming, Barcode Qualify, etc.) are terms defined and used by your company to describe your processes.

Clicking Finish (bottom right) will take you out of the Estimating Wizard and directly to the Mail Estimating Tree.



Quote Header – Additional Information

When the **Finish** button in the Wizard is selected, and the Estimating Tree is again visible. Additional information can be added to the Quote Header screen:



The **Multi Inventory** button is to set up a job for Manufactured Finished Goods. To utilize the Manufactured Finished Goods feature, extensive setup is required. Contact EFI PrintStream Support for assistance.

The **Additional Info** button relates to jobs that are created using the **X**ML Job Creator program, an add-on that is covered in the documentation for **X**ML.



Quote Standard Specifications

In addition, the **Quote Standard Specifications** button was also created for use in the XML Job Creator program. To allow attachment of an Excel document showing the User Defined Parameters setup in the Spec Manager program that work with XML job creator for the specific master template. For more information about how this button relates to XML, see documentation for that program.

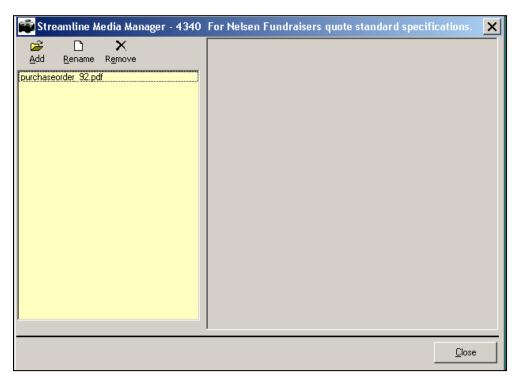
However, the **Quote Standard Specifications** button is also used by jobs that are non XML jobs by some customers to attach quote-specific files that provide information relevant to the quote.



To add a standard specifications file to the quote, click the **Quote <u>S</u>tandard Specifications** button. This screen opens:



Click Add File to add file(s). Find the file in the directory and click Close.

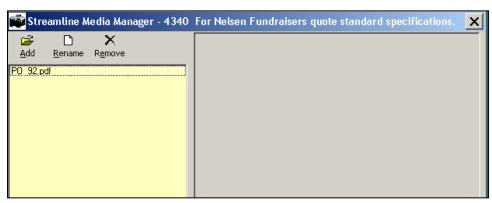


This example shows a pdf of the customer's purchase order for this quote/job. Several File Type extensions are available to which the 'msg' file extension was added to the list of acceptable file types in PrintStream.

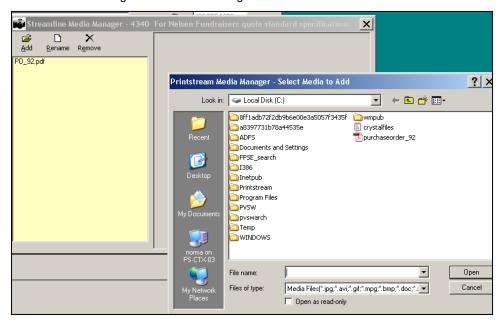
To Rename the file, highlight the file, click Rename, and enter the new file name. Click OK.



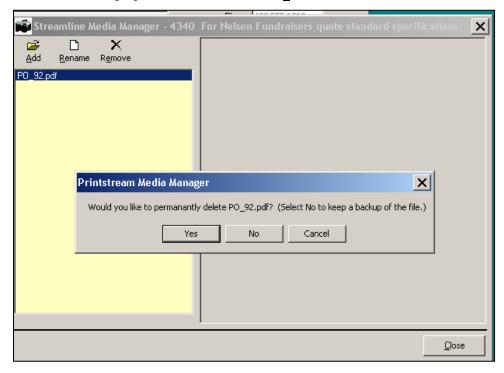
The file is renamed.



This does NOT change the name of the original file.



To remove a file, highlight the file name and click **Remove**.

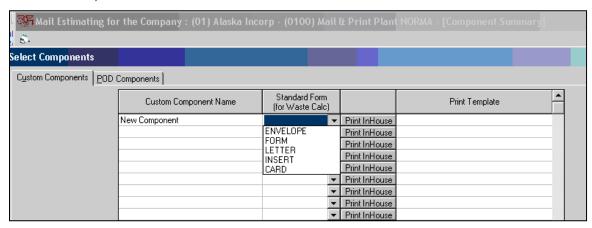


You will be prompted that the file will be permanently deleted and asking for confirmation. Selecting **Yes** will permanently delete the file; selecting **No** will remove the file from the standard specifications files, but will keep a backup of the file.

Add Components and 'Print in House' - Select a Template

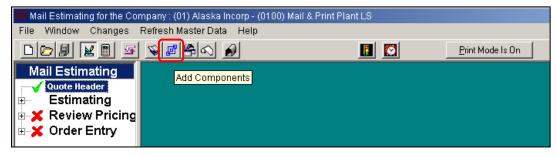
To add components, enter the description and press the Enter key. Standard Windows procedures for copying, editing and deleting.

The Standard Form for Waste Calculation field is optional on is used for Mail Components. This Standard Form will automatically calculate the process waste % you assigned for each component based on package counts. Before the waste table will calculate, you need to enter a package (or select the **Create default package** check box at the beginning of the estimate), then select the **Adjust Quantities by Package Counts** icon (purple and white arrow icon).

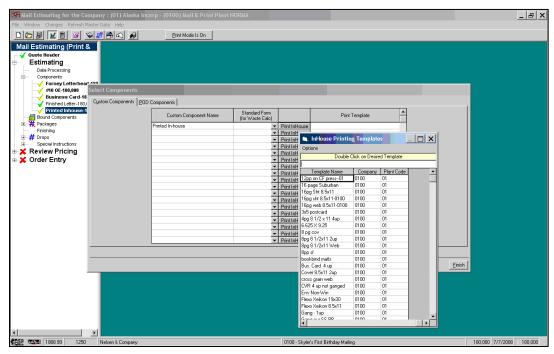


To add a Printed Inhouse component

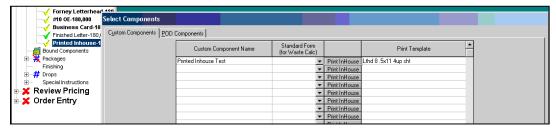
1. Click the **Add Components** button in the menu bar.



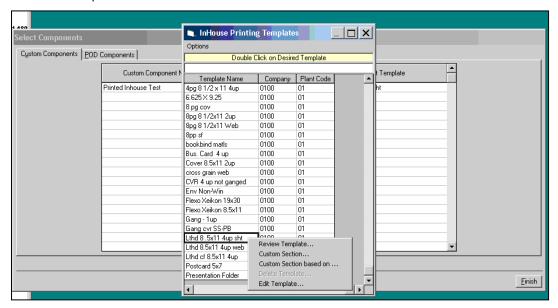
2. Select the Print In House button for each component that will be printed in house.



3. Double-click the Template Name to add it to the new printed-inhouse component.



- 4. Right-click the **Template Name** in the template selection box to:
 - Review a Template
 - Create a Custom Section
 - Create a Custom Section Based on...
 - Edit a Template



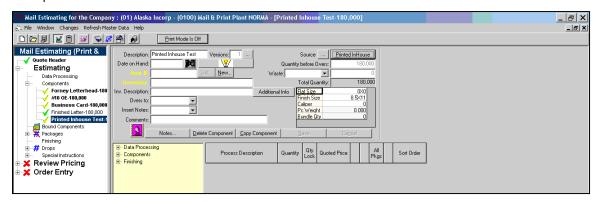
- Click Finish when selected component template is edited as required for the printed-inhouse component.
- 6. Click **Next** to continue the Estimating Wizard. Selecting **Finish** (bottom right) will take you out of the Estimating Wizard and directly to the Estimating Tree.

Note To choose a template based on the estimate size (e.g., estimate is 4" x 9" and may differ from the template size: 8.5" x 11") double-click **Estimate Size** (green area to the far left of the template name). This will select all the template information, but will change the section size to the **Default Section Size** entered in the Start a New Estimate screen.

If you have a different inventory item # and / or different processes for a version (e.g., Letter A and Letter B), create a different component for each version.

The Print Details Screen

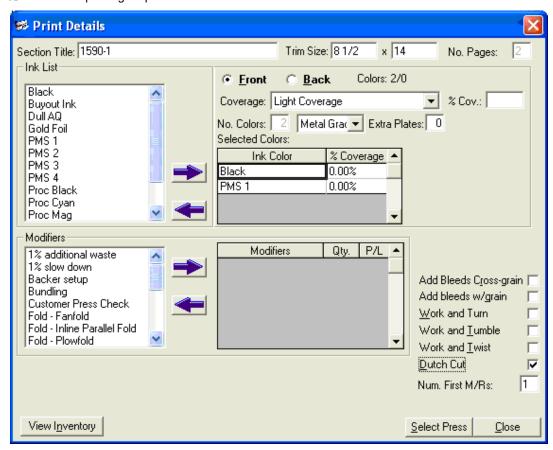
To get to the Print Details screen, in Edit Mode with the printed-inhouse component selected in the Estimating tree and the Print Mode Off, click the **Printed Inhouse** button in the upper right corner of the component description screen.



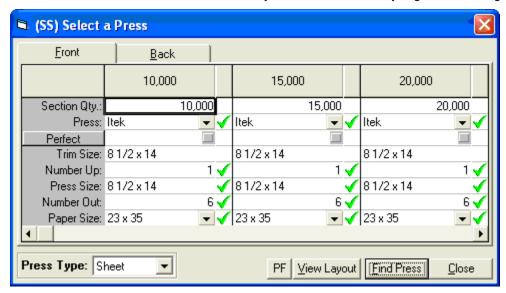
The box that appears will be the **Print Section** box. Double-click the press icon $\sqrt{2/0}$ \sqrt{f} to select the press.

Dutch Cut Option/Functionality

To enable the dutch-cut option, click the box in the bottom right corner while in the Print Details screen. This option enables the user to cut the press sheet out of the parent sheet going both directions with and without grain to get as many press sheets out of the parent sheet as possible. The example below shows a template for an 8 ½" x 14" letter printing 1 up.



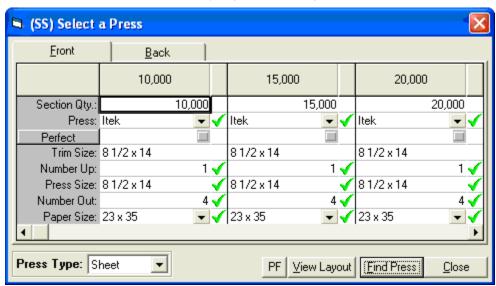
When the Dutch Cut check box is selected and you click Select Press, you get the following results:



🦈 Print Details Section Title: 1590-2 Trim Size: 8 1/2 x 14 No. Pages: Ink List C Back Colors: 2/0 Front Black Coverage: Light Coverage ▼ % Cov.: Buyout Ink Dull AQ No. Colors: 2 Metal Grac ▼ Extra Plates: 0 Gold Foil Selected Colors: PMS 1 PMS 2 Ink Color % Coverage 🔺 PMS 3 Black 0.00% PMS 4 0.00% PMS 1 Proc Black Proc Cyan Proc Mag Modifiers: Modifiers Qty. P/L ▲ 1% additional waste 1% slow down Backer setup Add Bleeds Cross-grain [Bundling Add bleeds w/grain Customer Press Check Work and Turn Fold - Fanfold Fold - Inline Parallel Fold Work and Tumble Fold - Plowfold Work and Twist Dutch Cut 1 Num. First M/Rs: View Inventory Select Press <u>C</u>lose

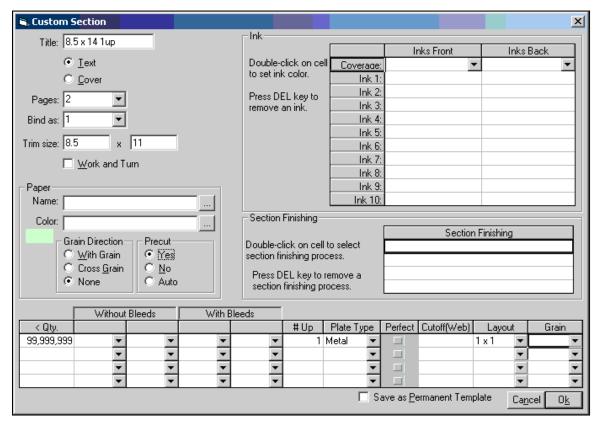
The press sheet cuts 6 out of the parent sheet size -- four from one direction and two from the other direction.

If the **Dutch Cut** check box is *cleared*, you get the following results:



The press sheet only cuts 4 out of the parent sheet size, all from one direction.

In order for the dutch-cut option to work correctly, you must have the **Grain Direction** set to **None** and the **Precut** option set to **Yes**. The press sheet must also be able to cut out of the parent sheet size selected in both directions.

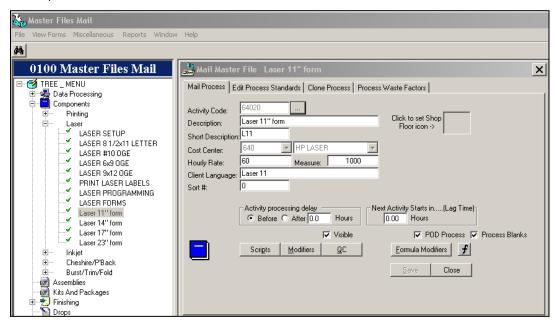


POD Components (Print On Demand)

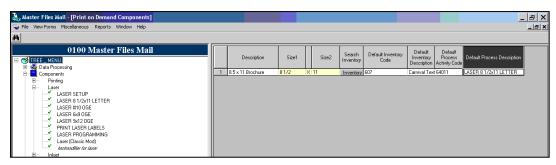
Print on Demand processes can be created in Master Files Mail Processes.

To create a POD process

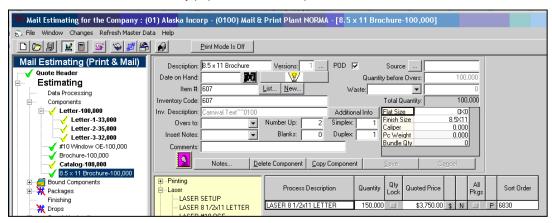
 Go into the Components tree in Master Files Mail Processes and set up the process as you would any other printing process, except select the POD Process check box to indicate to PrintStream that this is a POD process.



2. Click the Miscellaneous tab at the top of the screen and select Print on Demand Component Templates. Set up the description, size, default inventory code, and default process activity code. If you know the inventory code item number, key it in. If the item number is not known, click the gray Inventory button to search for the inventory item using a number of available search choices. Click Save.

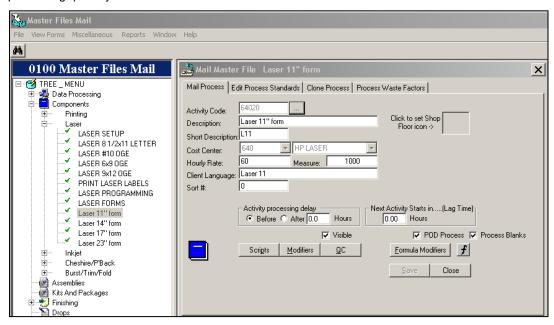


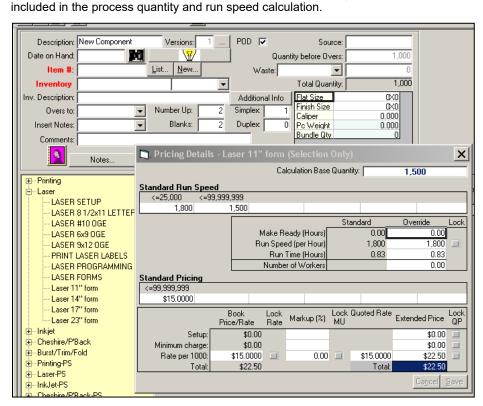
3. This will link the stock and the processing activity to the POD process. When this process is chosen in the job in Mail Estimating, and the **POD** tab is selected on the right side of the screen, the process and stock information will automatically populate for the component.



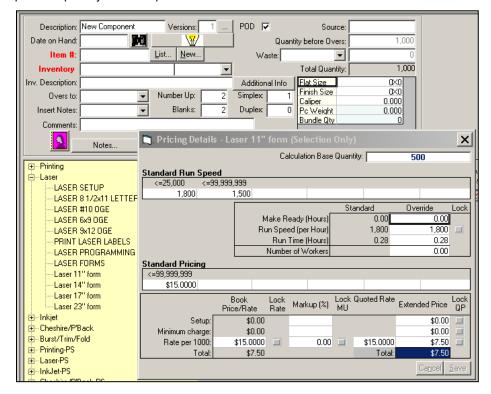
4. Print-on-Demand processes have optional entry fields to define the number of simplex, duplex and blank pages. Print quantities are calculated automatically using the job quantity, number of simplexed, duplexed and blank pages, then divided by the number-up to arrive at the actual processing quantity and price for the paper.

A change was made in recent PrintStream versions to include **Blanks** for POD processing in the processing quantity in MasterFiles Mail Processes.





With the POD **Process Blanks** check box cleared, the Blanks quantity will NOT be picked up in the process quantity and run speed calculation.



Add or Delete Finishing Processes

Click the + sign to view all processes under each heading under the Finishing section of the estimate tree. To select, double-click each process.

To **Delete**, click the process (e.g., Deliver to your Office) under the Process Description; right-click and select **Delete**.

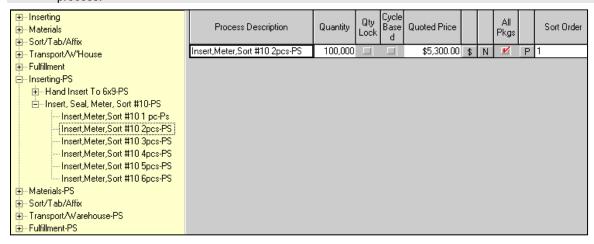
To **override process quantity** just click in the **Quantity** field, enter new quantity, and click the gray box (red check will display) under the **Qty Lock** column. Clicking the gray box locks the changed quantity so that updates to overall job quantities will not adjust this change.

To use **Cycle Based Pricing**, click the gray box under **Cycle Based**. With this option, the quantity used to determine the unit price is the cycle quantity, not the whole job quantity. Setups are added per cycle. Identify the number of cycles in the Quote Header.

Click **Next** to continue OR select **Finish** which will take you out of the Estimating Wizard and directly to the Mail Estimating Tree.

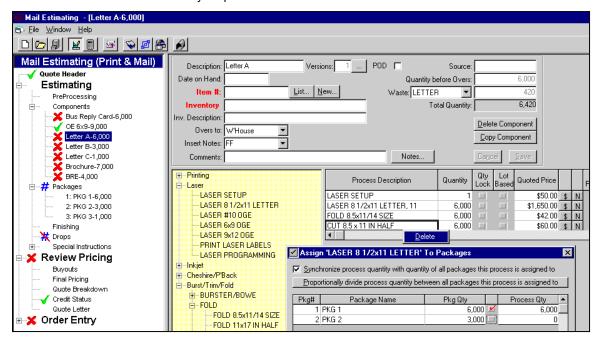
To assign **Finishing** processes to different packages, select the **P** button to the far right of the process description. Clear the packages that do not apply to the selected process and **Save**.

Note When selecting a finishing process, the system automatically flags the All Packages option, to indicate that all packages receive the selected process. To deselect any of the packages from using the Finishing processes, select the P button to the far right and clear the packages that do not apply to this process.



Component Information and Component Processes

To select processes for a component, click the + sign next to the Components Heading in the **Mail Estimating Tree** and click the component name. The headings and activities (e.g., InkJet: Envelope; Printing: Buyout, etc.) are user-defined terms to describe your processes.



Expand the list of available processes under each heading by clicking the + sign to the left of each heading. To select the process for that component, double-click the process description.

To **Delete**, click the process (e.g., Cut 8.5x11 in Half) under the Process Description; right-click and select **Delete**.

To **override process quantity** just click in the **Quantity** field, enter new quantity and click the gray box (red check will display) under the **Qty Lock** column. Clicking the gray box locks the changed quantity so that updates to overall job quantities will not adjust this change.

To assign **Component** processes to different packages, select the **P** button to the far right of the process description. Clear the packages that do not apply to the selected process and **Save**.

Note When selecting a **Component** process the system automatically flags the 'All Packages' option, which chooses all packages to receive the selected process. Clear packages that do not apply.

Point the mouse over a process description to preview which packages have been selected for that process.

A plus sign [+] next to a heading (e.g., **Estimating**, DP, Components, Packages, Drops, **Review Pricing**, **Order Entry**, etc.) means there is information under that heading. A minus sign [-] means all information under the heading is currently displayed.

A red X or red \ next to certain Mail Estimating Tree Headings means:

- An area is missing information (e.g., Components: Inventory Item(s) not selected)
- 2. The numbers entered are out of balance (e.g., Packages and Drops screens) or
- 3. A system warning (e.g., Credit Status: Over Credit Limit)

A green 'check' next to Mail Estimating Tree Headings means required information is complete.

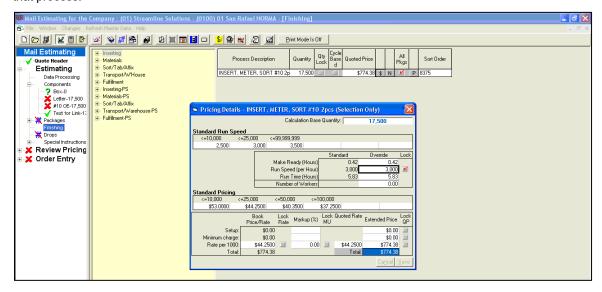
Note If you have a different inventory item # or different processes for a 'version,' create a different component for each 'version.' To change qty. for a component, select the [...] button, enter quantity and **Save**.

Changing the Standard Run Speed on a Process

To change the standard run-speed-per-hour on a process, click the \$ to the right of the **Quoted Price** in the Process Description box. This will bring up a screen that displays the default run speeds and pricing from Master Files Mail Processes on which the price and run-time hours were calculated when the process was added to the estimate

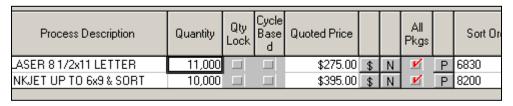
To lock in the default run speed for the process, select the Lock check box. A red check will appear.

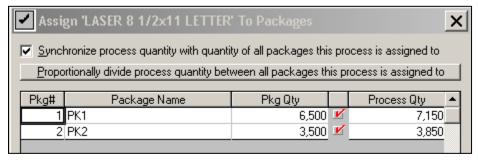
To change a locked run speed, clear the **Lock** check box, change the speed in the **Override** column to the new speed and click the box to lock in the new run speed. A red check will indicate that the new run speed is now locked. **Save** the change. The run speed prints on the work order to let production know the expected speed for that process.



Changing the Process Quantity - Confirm Auto Split Message

In PrintStream 2008, we added a warning message to Confirm Auto Split which displayed anytime the process quantity was changed. When the message "Would you like to divide Process qty between linked packages?" was answered **Yes**, the package quantities for the process were proportionately divided across the packages as shown below.

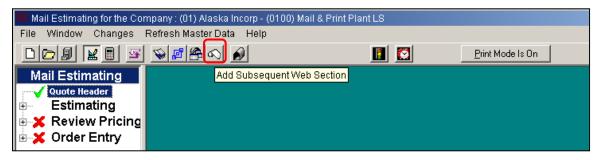




The Confirm Auto Split warning message only displays when more than one package exists between which to divide the process quantity increase or decrease. In cases of single packages on an estimate, the Confirm Auto Split warning message is suppressed.

Add Subsequent Web Section

Another added feature that appears on the main tool bar is the **Add Subsequent Web Section** (circled in the example below). This new feature was created for users who can run multiple webs on a press at the same time.



Viewing List of All Components

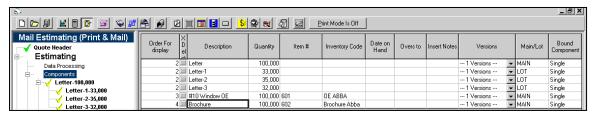
To view a list of all components, click **Components** in the **Mail Estimating Tree**. To assign inventory, component processes, etc., double-click the description name OR click the component name in the Mail Estimating Tree.

Note Regular Text with red X - Component Name = Mail supplied component without Inventory assigned.

Regular Text with green check - Component Name = Mail supplied component w/ inventory assigned.

Bold text with Yellow check - Component Name = Printed Inhouse component with no inventory assigned. Bold text with Yellow check - Sub Component = Printed Inhouse component has Lots, the quantity sum of which equals the total quantity for the Main Component.

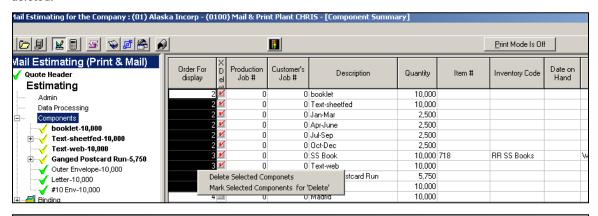
The **Main/Lot** column to the right of the Component screen shows the Main or Lot indicator for each specific component and subcomponent.

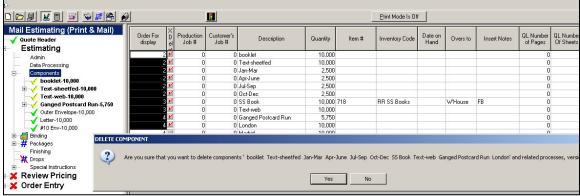


Deleting Selected Components

To delete one or several components from this screen, left-click the box in the **X Delete** column to select that component for deletion.

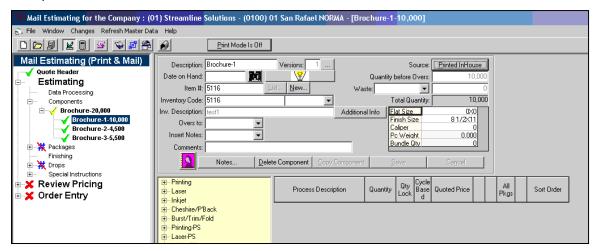
To provide a quicker method of deleting multiple components, we have added the feature where by highlighting a range of components and then right-clicking, two options are available: a) Mark Selected Components for **Delete**; or b) Delete Selected Components. It is also possible to select an individual component first and then highlight the range of components and choose one of the options whereby all the selected components will be deleted.



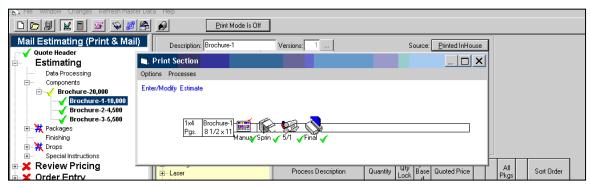


Print in House button - View Section Details

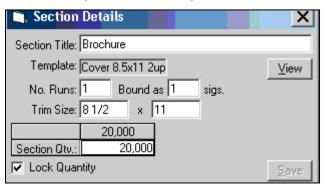
To view Section Details of the **Printed Inhouse** component: With the Print Mode Off, and the component of the details to view highlighted, click the **Printed Inhouse** button located in the right, top corner of the component description window.

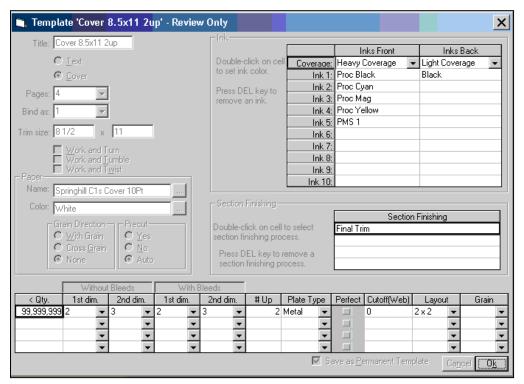


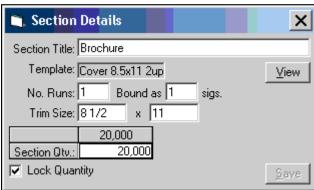
Double-click the descriptive box in the Print Section to edit section details. Option to Edit: **Section Title** (20-characters max.), **No. Runs, Bound as, Trim Size, Section Qty**.



Select View to preview section template.







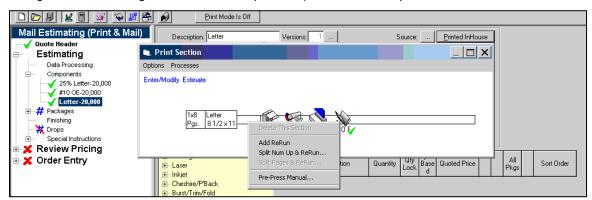
No. Runs: Use this option if running, for example, a 48-page signature (booklet) that is running as three separate 16-page forms.

Note Original template should be setup as a 16-page signature and 'No. Runs' is entered here as "3" in the section details screen to make the 48-page finished booklet.

Bound as: This field tells the system how many sections this product will bind as when bindery processes like perfect binding or saddle stitching is used on the estimate. The default for all products that do not have this type of binding is 1. Most products that perfect bind and saddle stitch will have a default of 1 also. The exception would be for products like a 32-page 5 ½" x 8 ½" signature. This may print as one 32-page signature but may bind as two 16-page signatures if the stock is so heavy that a 32-page signature would not fold and bind properly. In this case, the number of sections to 'bind as' would be entered as 2.

Optional: Add ReRun or Split Number up and ReRun

To add optional reruns and splits to the section, right-click the pre-press bar (the empty space approx. one inch in length located to the right of the 'form description' bar) and choose an option.



From the pop-up options, select:

Add ReRun: Use this option if running a job on 2-different presses, using the same sheet size.

Example: need to run a 5-color job on 2-presses.

1st press runs 4-colors (E.g., Template setup as 4/0)

2nd press runs a varnish or the 5th color – after selecting this feature, double-click the 2nd press icon to enter specs and to select the 2nd press.

Split Number Up and ReRun: Use this option if running a job on 2-different presses, using a different sheet size on each press.

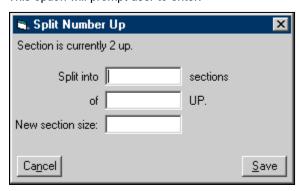
Example: need to run a 5-color job on 2-presses.

1st 40" press = runs 4-colors (E.g., Template setup as 4/0 - 4up)

Add Cutting process - need to cut press sheet down to 2-up to run on the smaller 2nd press

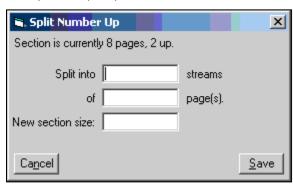
2nd 29" press = runs a varnish or the 5th color – after selecting this feature, double-click the 2nd press icon to enter specs and to select the 2nd press.

This option will prompt user to enter:

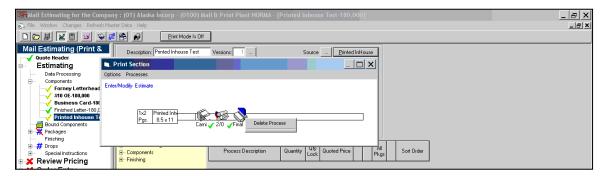


Split Pages and ReRun: Use this option if running a section where you are splitting the sheet (web) into multiple sheets (streams) and rerunning.

This option will prompt user to enter:

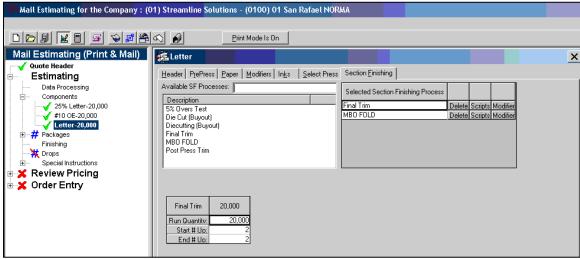


To delete any of the section processes attached to the Printed-Inhouse component, while in the Edit mode and the **Print Mode Is Off** button is active, highlight the printed-inhouse component and right-click the process. Select **Delete Process** or **Delete Rerun**.



To **Add** a section finishing process to a Printed Inhouse component, select the process from the **Section Finishing** tab in the Templates screen. Click and drag the process to the section line.

35 Mail Estimating for the Company: (01) Streamline Solutions - (0100) 01 San Rafael NORMA

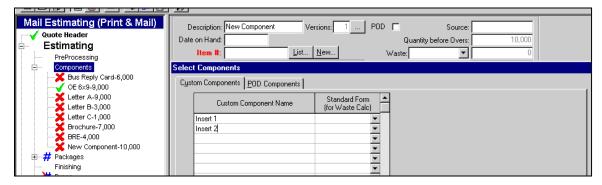


Note Finishing processes are set up in the **Master Files Print** module (see Print Estimating: Setup and Maintenance of Master Files).

Adding Extra Components

To add one component click the **Add One Mail Component** icon in the menu bar.

To add multiple components click the **Add Components** icon in the menu bar. To close, click the **Finish** button on bottom of the screen.



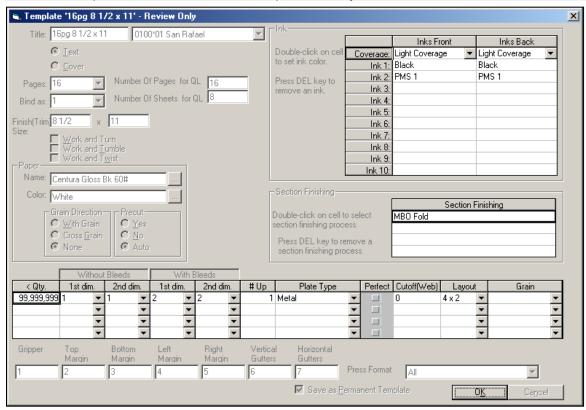
Note If you have a different inventory item # or different processes for a version, create a different component for each version. To change qty. for a component, select the [...] button, enter quantity and Save

Print Templates

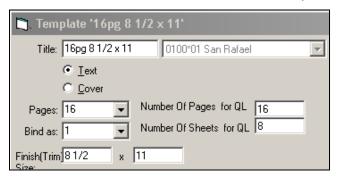
Review or Edit Template Screen

Right-click the **Template Name** and select **Review Template** (view only mode) or **Edit Template** to enter any desired changes and **OK**.

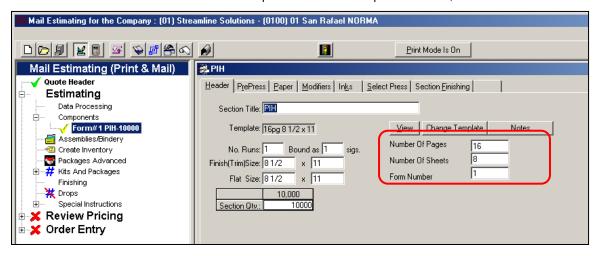
Note Check **Save as Permanent Template** option (bottom of screen) and **OK** if you want to permanently add the template to the section list. Saved templates can only be edited not deleted.



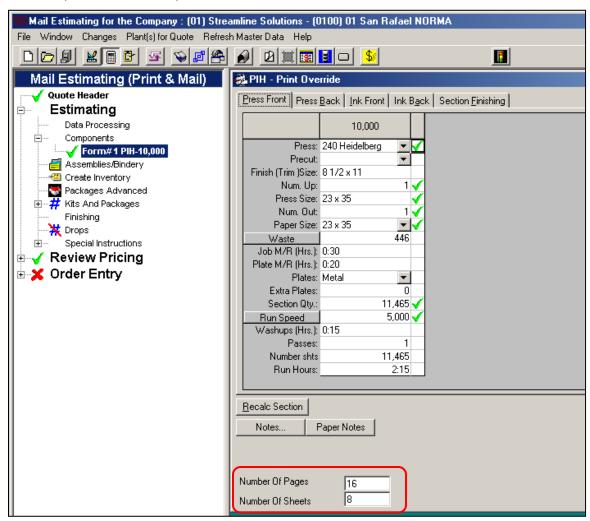
Two additional fields have been added to the Print Template for the Number of Pages and Number of Sheets.

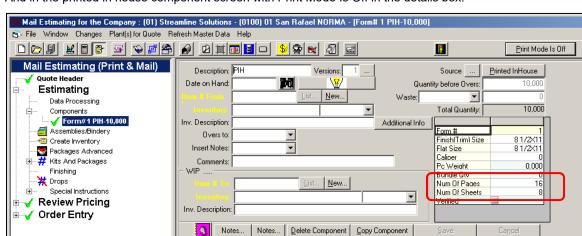


These additional fields are also available in the printed in house component screen, edit mode Header tab:



And in the printed in house component screen, calculate mode, all tabs:



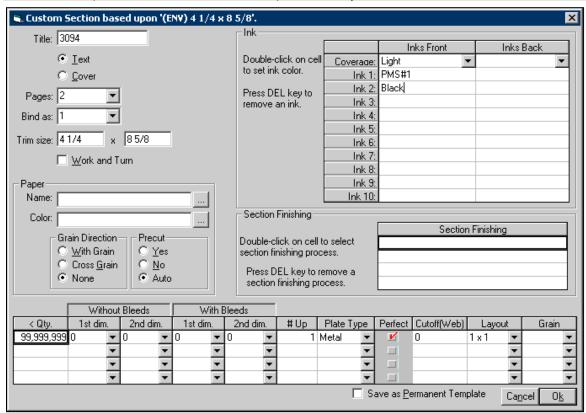


And in the printed in house component screen with Print Mode Is Off in the details box:

Custom Section Based On...

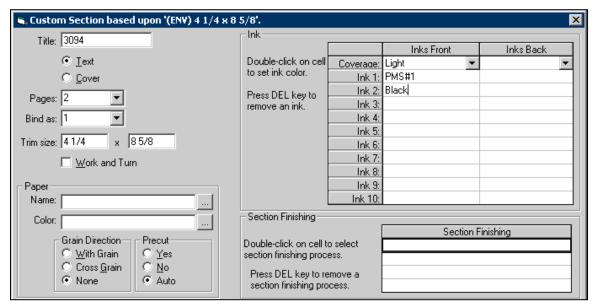
This option allows you to change or edit a "similar" template without having to re-create all the information from scratch. Right-click the template and select **Custom Section Based on...** Change Title, enter specs. and **OK**.

Note Check Save as Permanent Template option (bottom of screen) and OK if you want to permanently add the template to the section list. Saved templates can only be edited not deleted.



Custom Section - Steps 1-4: Title, Text, Cover and Pages

To create a new section right-click in the "gray area" under the Template Name, then select **Custom Section**. **Enter steps (1-21) below and Save:**

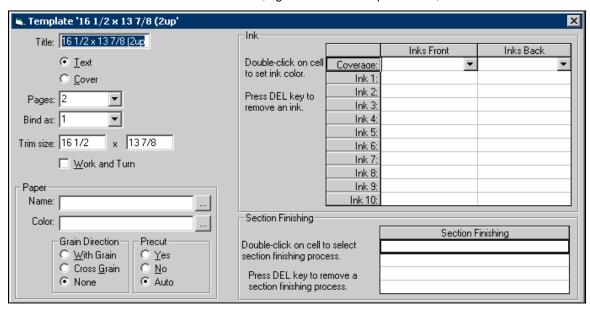


- **1. Title:** If you are creating a new template this field will display the estimate number followed by a number for each template created in the estimate. You should enter the title for this template in place of the current title. The title may include items such as a product description, a finished size for the product, the number of pages, or any other important information.
- 2. Text: Click text to indicate that the template is a text or run on a text based stock.
- 3. Cover: Click this button to indicate that the template is a cover.
- **4. Pages:** Enter the number of pages for this template. The number of pages is determined by taking the trim size, or finished size of the product and counting the number of sides. The number of pages should always be based on the actual product even if the product is run multiple up on the press sheet. (For example, a cover would always be 4 pages even if it is run 2 up or 4 up on the press sheet) If a brochure does not fold in half the number of pages would be entered as 2 and the trim size would be 11" x 17". A brochure that measures 11" x 17" flat and folds to a finished size of 8.5" x 11" would be entered as 4 pages.

Note Check Save as Permanent Template option (bottom of screen) and **OK** if you want to permanently add the template to the section list. Saved templates can only be edited not deleted.

Custom Section - Step 5 and 6: Bind as and Trim Size

To create a new section select the **Sections** tab, right-click under template name, then select **Custom Section**.



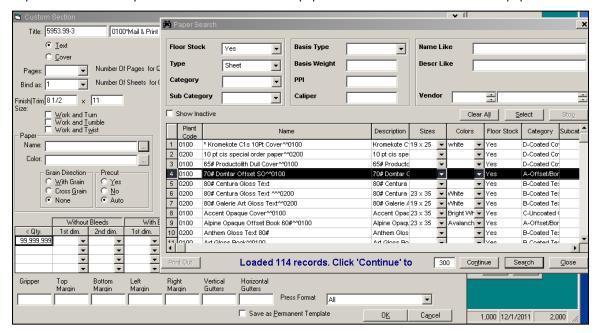
- **5. Bind as:** This field tells the system how many sections this product will bind as when bindery processes like perfect binding and saddle stitching are used on the estimate. **The default for all products that do not have this type of binding is 1.** Most products that perfect bind and saddle stitch will have a default of 1 also. The exception would be for products like a 32 page 5 ½" x 8 ½" signature. This may print as 1-32 page signature but may bind as 2-16 page signatures if the stock is so heavy that a 32-page signature would not fold and bind properly. In this case the number of sections to bind as would be entered as 2.
- **6. Trim Size:** The trim size or finished size of the product is entered here. If the product binds the second dimension should always be the binding edge. (For example, the trim size for a 8 page brochure with a finished size of 8 $\frac{1}{2}$ " x 11" that binds on the 11" side would be entered as 8 $\frac{1}{2}$ x 11 or 8.5 x 11) The system accepts decimal as well as fractions. If the template is designed to run on a web press, the first dimension must be the dimension that is going across the web width. (This is an exception to the rule that the binding edge must always be entered as the second dimension.)

Note Check Save as Permanent Template option (bottom of screen) and **OK** if you want to permanently add the template to the section list. Saved templates can only be edited not deleted.

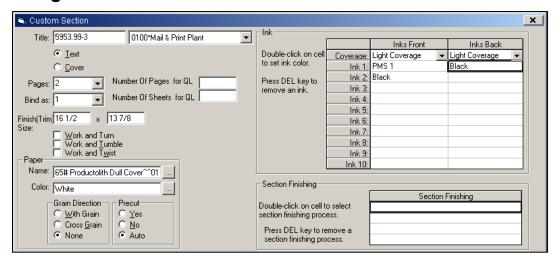
Custom Section - Step 7 and 8: Work and Turn and Paper

- **7. Work/Turn, Work/Tumble, Work/Twist:** Clicking this button indicates that this template is run work and turn, etc. If you select this option this template will always be run work and turn. All of the layouts on this template must be able to run work and turn. **If the template could be run sheetwise or perfected on the press you should leave this blank.** In the estimating program you can select a template that is not flagged as a work and turn template and make that template run work and activate the estimate.
- **8. Paper: Leave this field blank if you do not want to assign a default paper.** If you select a default paper it will automatically be linked to the template when it is selected on an estimate. The default paper can be changed on the estimate.

To select a default paper, click the button to the right of the paper name field. (See Sample screen below.) The Paper Search screen opens. Use the filters to find the paper and double-click to select. Enter paper color.



Custom Section - Steps 9-11: Grain Direction, Precut and Ink Coverage



9. Grain: None - click this button if the grain of the paper does not matter.

With Grain - click this button if the binding edge or second dimension of the trim size needs to run with the grain of the paper on the press sheet.

Cross Grain - click this button if the binding edge or second dimension of the trim size runs against the grain of the paper on the press sheet.

Note If you select with grain or cross grain, the default for all of the layouts that you enter will be with the grain or across the grain. You can change the grain on an individual layout if you need to. You must also make sure that the papers you select for templates flagged as with-grain and cross-grain have the papers with the grain direction running the correct way for the layout that you have indicated. The system will not be able to layout the job if it can't find a paper with the correct grain for the layout)

10. Precut: Precut means that the press sheet is being cut out of a larger parent sheet.

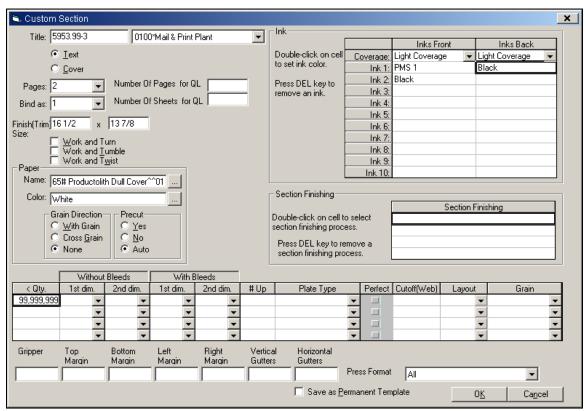
Yes - if the press sheet for any of the layouts entered below cuts out of a larger parent sheet, you must either select "Yes" or "Auto" for the precut. If you select "Yes," the press sheet will be the exact dimensions of your layout with the trims and gripper added. (For example, if the layout was for a 16-page 8 ½" x 11 signature and the layout size needed was 22 3/4" x 34 ½", the system would take a parent sheet of 23" x 35" or larger and cut it down to a press sheet that measured 22 3/4" x 34 ½"). For another precut option see Auto below.

No - If you select "No," the layout will fit on the parent sheet size and no precutting is needed to run the layout. You should only select "No" if none of the layouts needs precutting.

Note precut for web layouts is always flagged as "No".

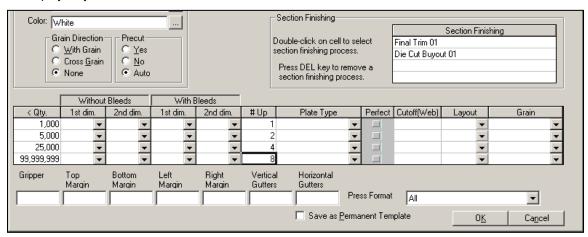
Auto - If you select "Auto" cutting, the layouts that do not cut will not cut. If the layout requires cutting, the system will determine the layout size and split the parent sheet size exactly for the number of press sheets that will come out of the parent sheet. (In the example above only 1 press sheet 22 3/4" x 34 ½" will come out of a 23" x 35" or larger sheet. If the template was auto cutting, the press sheet would be 23" x 35". If you had an 8-page 8 ½" x 11" signature, and the layout size was 17" x 22", and the only parent sheet size available was 23" x 35", the system would run a press sheet size of 17 ½" x 23" which is a 23" x 35" parent sheet split exactly in half)

11. Ink Cover: You must select a default ink coverage for the template. The ink coverage can be changed on individual estimates. This is just a default coverage for the template. Click the arrow to see a listing of ink coverage on your system. Click a coverage to select. If the default template prints on the backside as well, select a coverage for that side also. You will need to select some default inks for the template; these are defaults only. The inks used and the number of colors can be changed on an estimate-by-estimate basis. To select an ink, position the cursor in a blank ink field and double-click. A list of inks will appear on the screen; select the ink that you want by double-clicking it.



Custom Section - Step 12 and 13: Section Finishing and Quantity

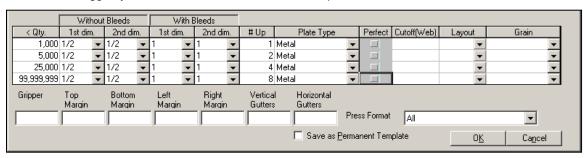
12. Section Finishing: Section Finishing processes are bindery processes that apply to a specific section on the estimate but not to the whole estimate. An example of a section finish would be scoring. If you had an estimate for a book with a cover, you may need to score the cover but you would not need to score the text. Setting scoring up as a section finish would allow you to apply the score process to the cover only. Other examples of section finishes are folding, trimming and perfing. If the template that you are entering requires a section finish, you can add the finish here. If you add the finish here, it will automatically display as part of the run whenever you select this template on an estimate. If the section finish does not always apply when this template is used, you may not want to add it here. To add a section finish, double-click an empty cell and the section finish listing will display on your screen. Double-click the section finish to select it.



13. Quantity: The quantity feature (lower left) allows you to set different layouts for the template based on the estimate quantity. (For example, if you were creating a template for a letterhead, you may decide that you want the letterhead to run as follows: 1-up if the estimate quantity is 1000 or less, 2-up if the estimate quantity is between 1001 and 5000, 4-up if the quantity is between 5001 and 25000, and 8-up if the quantity is more than 25001). In the example, the quantity breaks would be 1000, 5000, 25000, and 99999999. **It is important that** the last layout always be 99,999,999's.

Custom Section - Steps 14-17: With and Without Bleeds, # Up, Plate Type

14. W/O Bleed: The amount of trim needed for grippers, gutters, color bars, etc., is entered here. When the system calculates the press sheet size, it takes the trim size and the layout, then adds the trim dimensions to arrive at a final press sheet size. The first column is for entering the number of inches to add to the width of the press sheet. This dimension is only added to one side of the width of the press sheet; it does not add to both width edges. The second column is for entering the number of inches to add to the length of the press sheet. (Example: 8-pg. 8 ½" x 11" - the press sheet size for this is 17" x 22". If you want the press sheet size to be 17 ½" x 22 ½" or bigger, you should enter a ½" in both columns.)



- **15. W**/ **Bleeds:** The amount of trim needed for grippers, gutters, color bars, etc., is entered here. When the system calculates the press sheet size, it takes the trim size, and the layout, and adds the trim dimensions to arrive at a final press sheet size. The first column is for entering the number of inches to add to the width of the press sheet. This dimension is only added to one side of the width of the press sheet. The second column is for entering the number of inches to add to the length of the press sheet. (See example above for sheet selection.)
- **16. # Up:** Number up indicates how many of the product items are on the press sheet. (Example, an 8 $\frac{1}{2}$ " x 11" letterhead that prints 4 images on the press sheet is 4-up.)
- **17. Plate Type:** To select a plate type for this layout, click the arrow that is pointing down and choose the appropriate plate type.

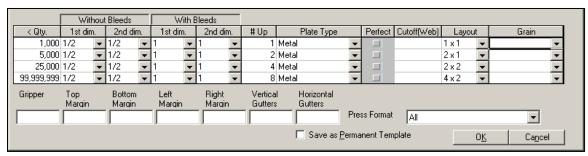
Custom Section - Steps 18-21: Perfect, Cutoff Web, Layout and Grain

18. Perfect: If the layout is designed to perfect on the press click the box.

Note All <u>web</u> layouts should be flagged as <u>perfecting</u> layouts even if the default layout is not printing on both sides of the press sheet.

- **19.** Cut/Web: If you are entering a web layout, type in the press cutoff for the layout. The layout will only run on presses that have a similar cutoff.
- **20. Layout:** Look at the first dimension of the trim size. If you picture the press sheet in your mind or on paper, how many images of that first dimension go across or down the press sheet? Now look at the second dimension and do the same thing.

(For example, if you were creating a layout: $8 \frac{1}{2}$ " x 11" letterhead - printed 2-up; the layout would be 2 x 1, or two - $8 \frac{1}{2}$ " images across the width of the press sheet and 1-11" image going down the length of the press sheet).

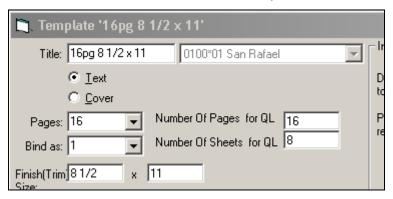


21. Grain: This option allows you to change the paper grain for the layout. The default for the template is the direction that you selected in the Grain Direction area. This allows you to change the paper grain for an individual layout. If this does not apply, just leave it blank. (Remember the grain direction is always determined by looking at the second dimension of the trim size and indicating whether it runs with the paper grain or against the paper grain on the press sheet.)

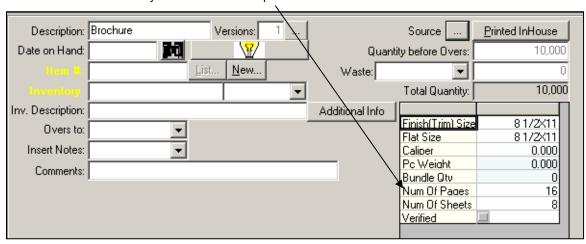
Note Check 'Save as Permanent Template' option (bottom of screen) and **OK** if you want to permanently add the template to the section list. Saved templates can only be edited not deleted.

Additional fields added for Pages and Sheets

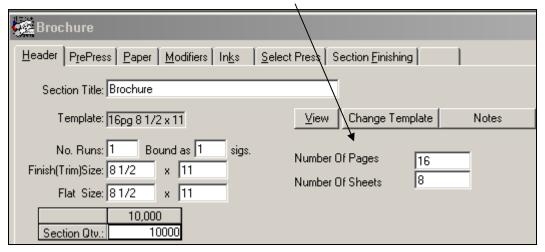
Two additional fields were added to the Print Template for the Number of Pages and Number of Sheets.



These fields can additionally be seen in the Component screen.



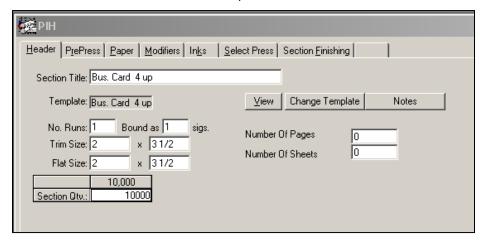
As well as the when the component is shown with Print Mode is On.



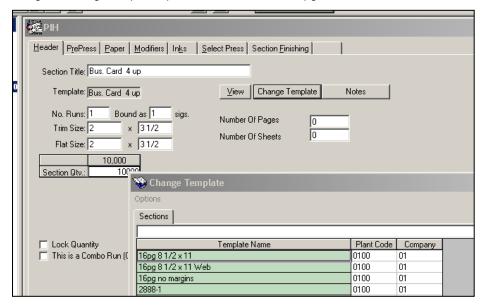
Change Print Template to Update Trim and Flat Size

Changes were made that when user changes the print template to another template the trim size and flat size will be updated.

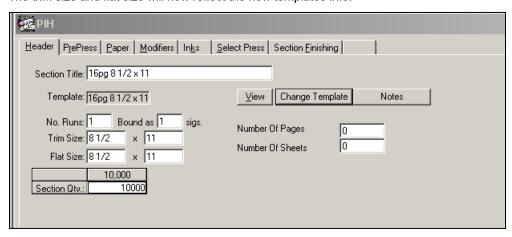
Estimate is created with business card template.

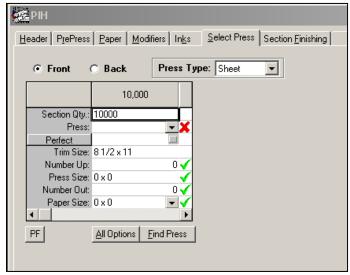


Using the Change template option and selected the 16 pg 8 ½ x 11.



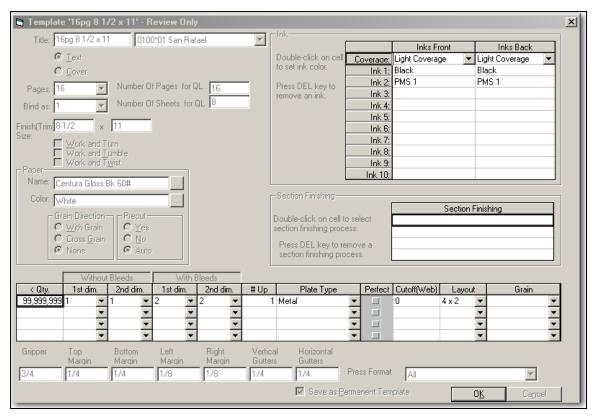
The trim size and flat size will now reflect the new templates info.

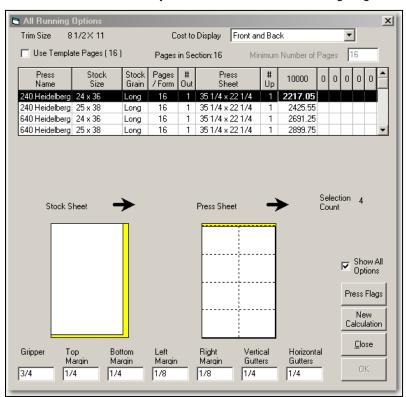




All Option Parameters to be Pre-saved for Re-use

In the Print Template when you define Gripper, Top Margin, Bottom Margin, Left Margin, Right Margin, Vertical Gutters, and Horizontal Gutters, these values will be carried over to the **All Options** button under the **Select Press** tab.



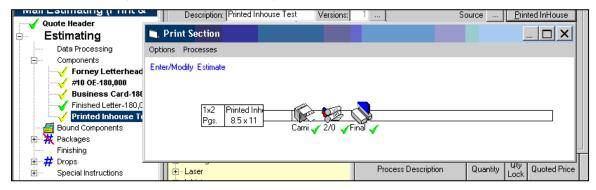


It will use these values when you click New Calculation when figuring the sheet sizes

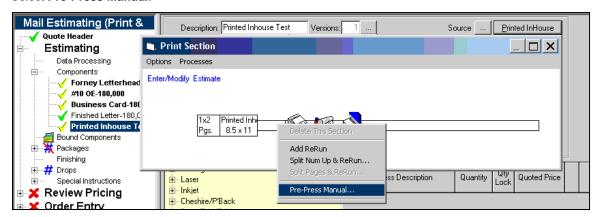
What it does is calculate the press sheet based on the pages, page size and the parameters at the bottom then looks at the paper sizes for the paper that was selected and displays both the paper sheet sizes and press sheet sizes for the different layouts that can run on the paper sizes available.

Enter or Delete Pre-Press Information

To enter pre-press details, right-click the pre-press bar the bar is approx. 1" in length and is to the right of the 'form description' bar (circled in screenshot below).



Select Pre-Press Manual.

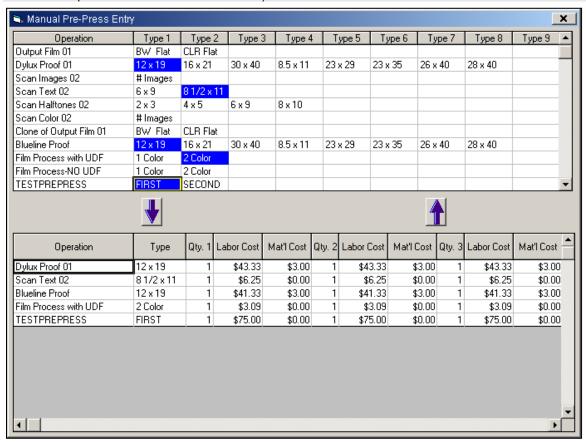


Pre-Press Entry Screen

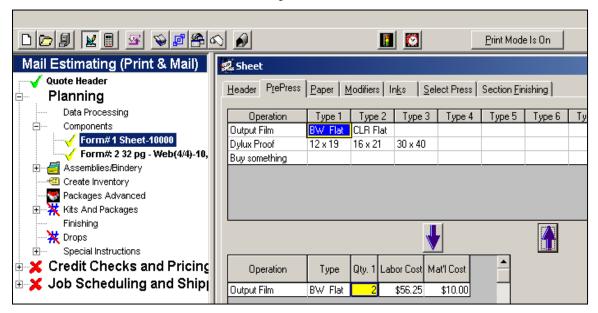
To enter data, click the size of the process (e.g., Camera/Stripping, under Type 6: 24x36) and select the down arrow or double-click the size. Once the process has been displayed below, enter quantity. To return a process, click the operation/process and click the up arrow to remove it.

To delete, right-click the Pre-Press Manual icon and select Delete This Section.

Note Processes, pricing, sizes, etc., are set up in the Master Files - Print module (see Print Estimating: Setup and Maintenance of Master Files).

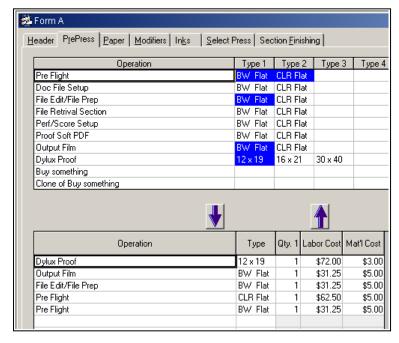


Highlighted Changes in Prep and Section Finishing - Added a visual (Yellow Highlight) when changes have been accepted. When you change the quantity and tab out of the field, the color of that field will turn to yellow. This will eliminate confusion with users not knowing if edits were made and saved.

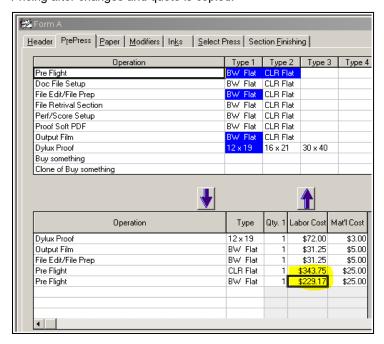


Pre-press pricing to update when Quote is copied - A top issue for the PSUG Print and Mail Estimating user group was the issue of the Pre-press pricing not updating when the prepress process standards were changed in Master Files Print and a quote with those prepress activities was copied to create a new quote. The prepress activities were not being updated. This was actually a bug which has been fixed in the current version so now the pricing does update.

Pricing before changes:



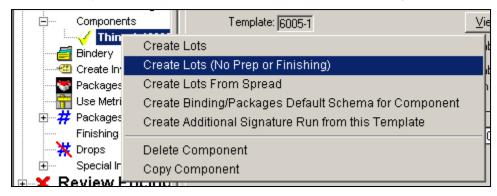
Pricing after changes and quote is copied:



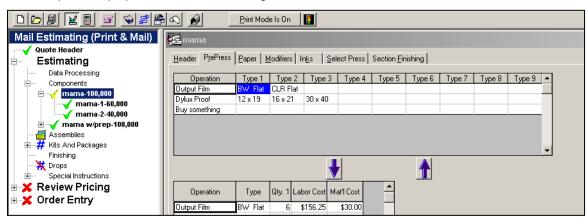
Optional Lot Creation without Prepress and Section Finishing

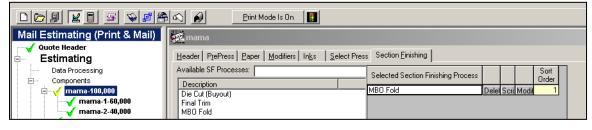
An option was added in Print and Mail Estimating to create lots with no prepress and section finishing.

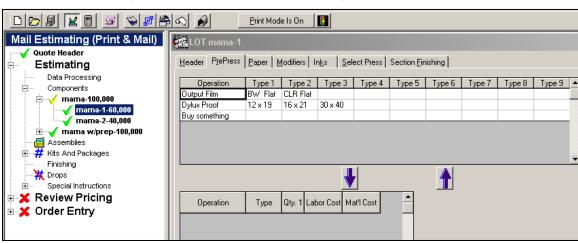
Right-click the component on which you wish to create lots, select the Create Lots (No Prep or Finishing) if you wish to not carry over the parent component prepress and section finishing activities.



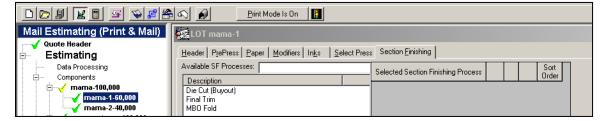
Main component - prepress and section finishing:





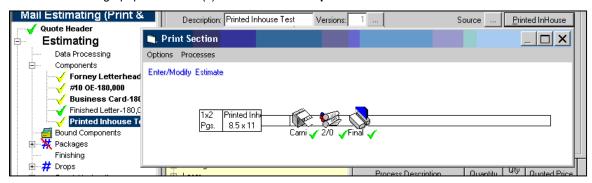


Lots created will not carry over the prepress and section finishing activities.

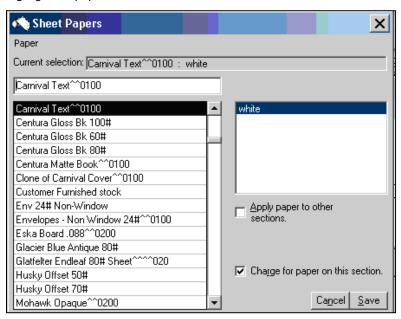


Review or Enter Paper Details

To review or change paper selection(s) double-click the Paper icon.



Highlight the paper and color and Save.



You can search the paper descriptions by clicking the blank box above the paper descriptions and entering part of the paper description.

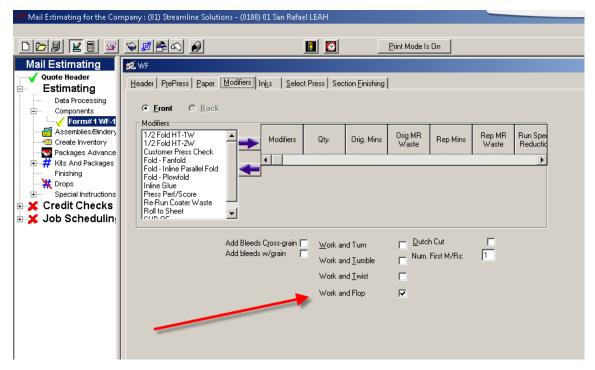
If the paper(s) entered in 'Master File – Print' do not show up on the list, select Paper from the menu and check that the paper default is correct. (Sheet, Web, Continuous, Flexo Stock...)

Note Once information is entered and saved the red X below the Paper icon changes to a green 'check.'

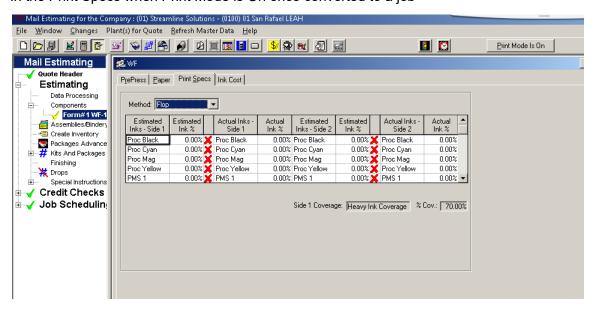
Modifiers Tab - Impositions

Added Work & Flop to the estimating module and the following areas have been modified to display:

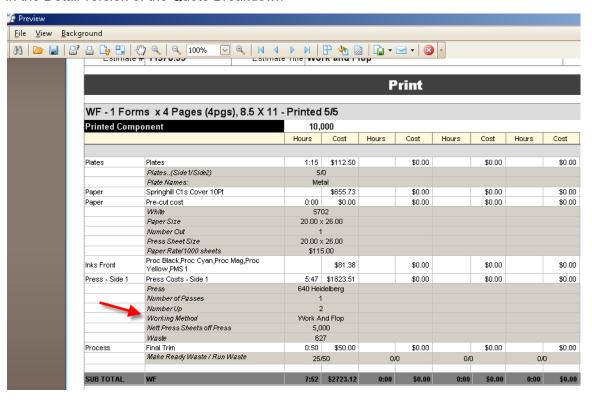
When Print Mode is On, option to Select the Work and Flop



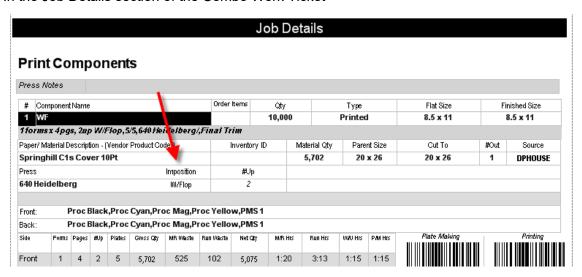
In the Print Specs when Print Mode is On once converted to a job



In the Detail version of the Quote Breakdown



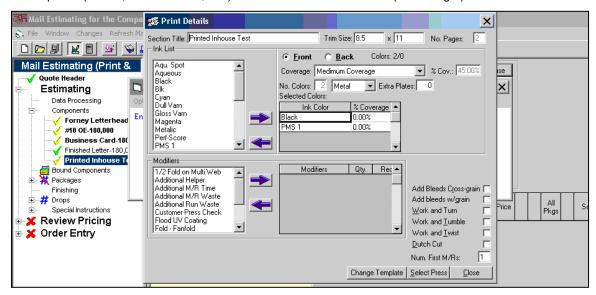
In the Job Details section of the Combo Work Ticket



Review, Enter or Delete Press Details

To review or change Press details, double-click the Press icon.

To <u>add</u> an ink or modifier, highlight and click the arrow pointing right. To <u>return</u> an ink or modifier, highlight and click the arrow pointing to the left. Enter: ink coverage, plate type, review the 'front' and/or 'back' page and/or other options (bleeds, work and turn, etc.) and **Close** or **Select a Press** (bottom right).



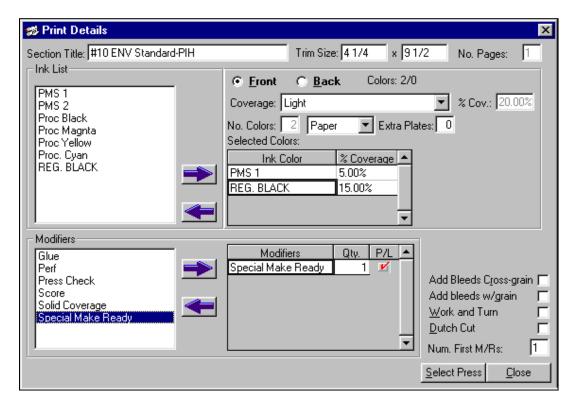
2/0 J

To delete, right-click the **Press** icon

and select Delete This Section.

Note For the selected Ink Coverage: 'Light 20%' - the coverage for each color defaults to 0%, which (in this example) applies 10% for each color. If the % should differ between inks (+ or -), enter the exact % in the % Coverage field (see sample below: PMS 1: 5%, REG. BLACK 15%), and the system will calculate the ink costs accordingly.

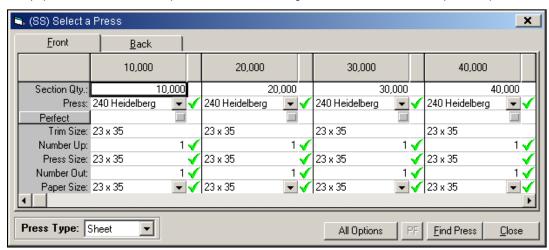
Extra Plates: adds Make Ready cost and Plate cost, but does NOT include additional Wash Up cost.



Select a Press

To select a press, click the **Find Press** button (bottom right). PrintStream selects a press based on the press size and number of cylinders/colors entered on the template. Other variables for press selection include: paper size, press and paper type (Web, Continuous, Cut Sheet, Flexo...), ink coverage, perfecting, layout, etc.

You have the option to override or manually choose a press, paper size, etc., from the various drop-down menus. Close screens when done and make sure there are green checks next to Press, Number Up, Number Out (represents the number of press size sheets cutting out of the stock size sheet) and Paper Size.

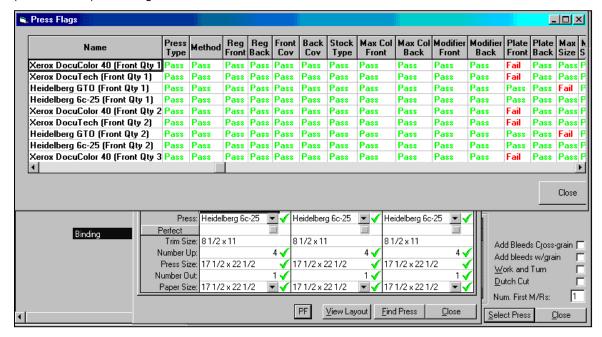


Note Enter your presses (in numerical order) from smallest to largest in terms of press size and number of cylinders/colors.

Once information is entered and saved the red X below the Press icon changes to a green 'check.'

Select a Press, Pass or Fail: Press Flags Feature

The **Press Flags** feature can be selected by double-clicking the **Press** icon and selecting the **PF** button (bottom/center). You will get this screen when the **PF** button is selected:



These are the conditions where the press flag will show Fail:

Conditions where the press flag shows Fail

Active	The Active check box is cleared. (To save calculation time if a press is not active, it is not evaluated and will not appear in the press flags list of presses.)
Press Type	In the new engine, only the types of presses that match the section type are evaluated. If the press does not show up in the list, it does not match the section type. If doing "Multi Web" work and the press does not have enough reels to accommodate the job.
Method	The Ink Coverage is too high for the press or an ink coverage is used that requires registration and the press inks are not set for registration.
Reg Front	The Ink Coverage is too high for the press or an ink coverage is used that requires registration and the press inks are not set for registration.
Reg Back	
Front Cov.	
Back Cov.	
Stock Type	The paper type has not been checked for this press or the quantity is too high for this paper type on the press.
Max. Col Front	Too many colors or too high of quantity for the number of colors.
Max. Col Back	
Modifier Front	No values for an assigned modifier have been set for this press.
Modifier Back	
Plate Front	Selected Plate is not set up for this press.
Plate Back	
Max Size	Press size sheet too large for press. Roll width too wide for press. If a continuous press, there is not a match for cylinder size.
Min. Size	Press sheet size too small for press. If a continuous press, there is not a match for cylinder size.

Conditions where the press flag shows Fail

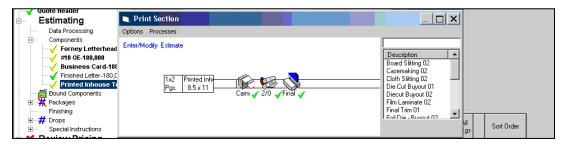
Perfecting

On a section that is defined for perfecting, one of the following does not match:

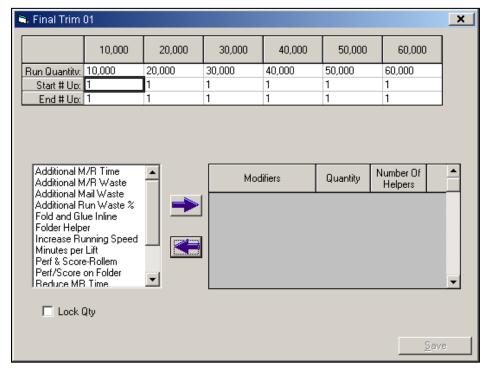
- 1. The paper is not set for perfecting
- 2. The Press is not set for perfecting
- 3. # of inks have been assigned to the Front
- 4. Number of inks on Front is greater than the available front units
- 5. Number of inks on Back is greater than the available back units

Select, Review or Enter Section Finishing Details

To select Section Finishing click Processes on the Print Section tool bar.



Select the process and highlight, drag and drop the icon onto the Press bar. To Review or Enter details double-click each finishing icon (e.g., Final Trim).



To **Delete** Section Finishing, right-click the icon and select **Delete**.

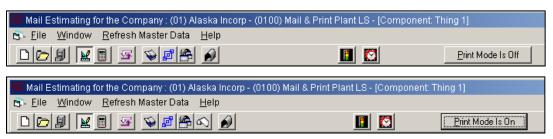
Note Finishing processes are set up in the **Master Files - Print** module (see Print Estimating: Setup and Maintenance of Master Files).

There is an option to attach **Section Finishing** to each Template, if you wish to avoid this step.

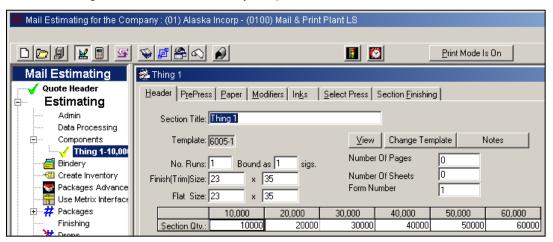
Activate Print Mode (Option)

Estimators have a second option to select all print component specs from a different screen, without the need to double-click each individual icon as in the **Printed in House** option written in previous pages of this document.

- 1. While in EDIT mode (triangle w/pencil icon) | | , highlight your print component.
- Select the Print Mode Is Off button (last button on gray tool bar) to toggle it to become Print Mode Is
 On.



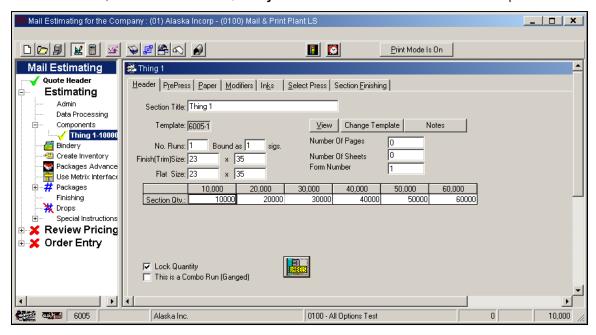
- 3. Re-select the component name from the tree structure on the left (e.g., Form).
- 4. A screen with the following 7-tabs will display: Header, PrePress, Paper, Modifiers, Ink, Select Press, Section Finishing. Select each tab and enter your specs.



 To turn OFF this Print mode and return to the default Mail Component screen (the one with the Printed in House button) select the Print Mode Is On button (last button on gray tool bar) to toggle it to become Print Mode Is On.

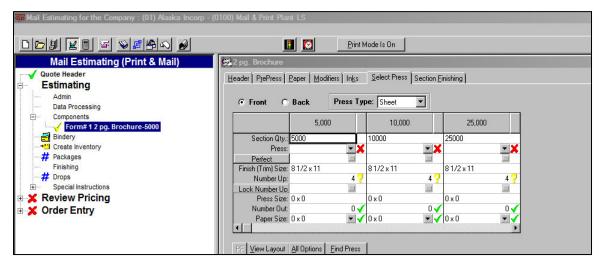
Lock Quantity of Printed Components

Printed in house components can be created with locked quantities. When locked, component quantities will not change when the package recalculation tool is used. To set this lock, select the **Print Mode** button to return it to **Print Mode Is On**, then select the **Lock Quantity** check box in the Header screen for the component.



Lock Number Up for Layouts

There is a new feature in Print and Mail that now allows you to lock the number up for each quantity in an estimate.



Viewing List of All Components

To view a list of all components, click 'Components' in the **Mail Estimating Tree.** To assign inventory, component processes, etc., double-click the description name OR click the component name in the Mail Estimating Tree.

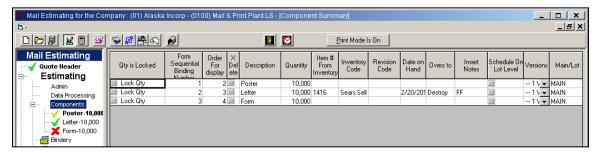
Click (the lower) **X** to close or select a different area on the Mail Estimating Tree.

Note Component fonts in **bold** or regular, yellow checks, green checks or red X's:

Bold Text w/ Yellow check = **Print in House** Component **without inventory** assigned.

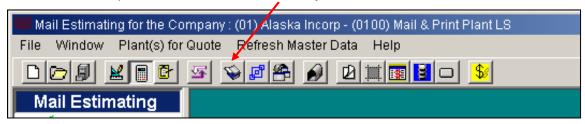
Regular Text with red X = Mail supplied component without inventory assigned.

Regular Text with green check = Mail supplied component with inventory assigned.



Adding Mail and Print Components

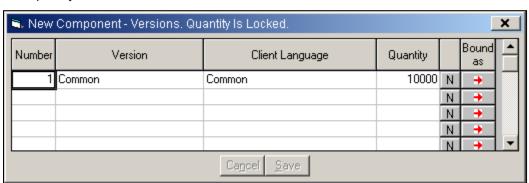
To add one Mail component, click the Add One Mail Component icon in the menu bar.



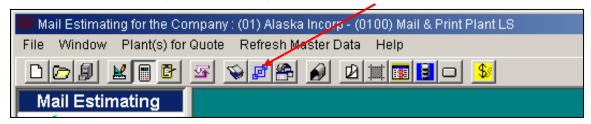
Note If you have a different inventory item # or different processes for a 'version,' create a different component for each 'version.' To change qty for a component, select the [...] button,



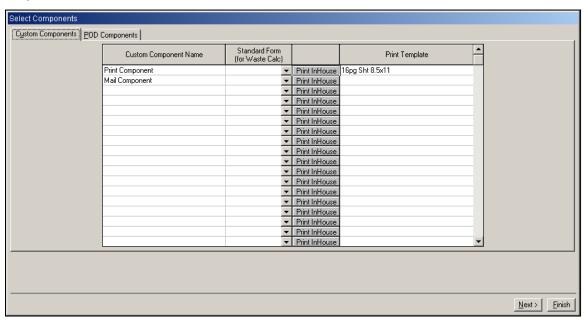
enter quantity and Save.



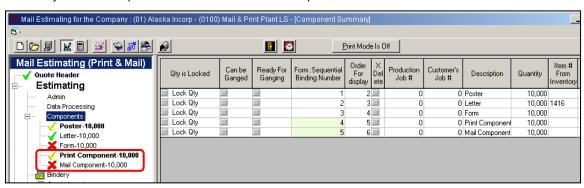
To add multiple components (both Print and Mail), click the Add Components icon in the menu bar.



Enter component names. If you are creating a Print component, select the **Print InHouse** button and select a Print Template for that component. If you are creating a Mail component do not select a print template for that component. To close, click the **Finish** button on bottom of the screen.

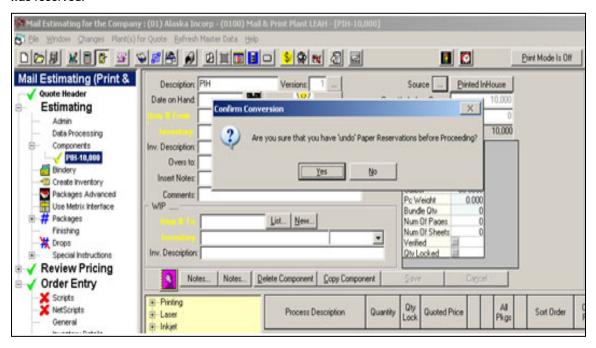


The newly created components have been added to the quote.



Changing Print Components to Mail Components

A warning is provided when changing a Print in House component to a Mail component when a paper reservation commitment is made against that component. If you answer no, then no changes are made. If you answer yes and you did not remove the paper reservation, the commitment is not removed from the paper that was reserved.



Changing Quote Information and Overall Quantity

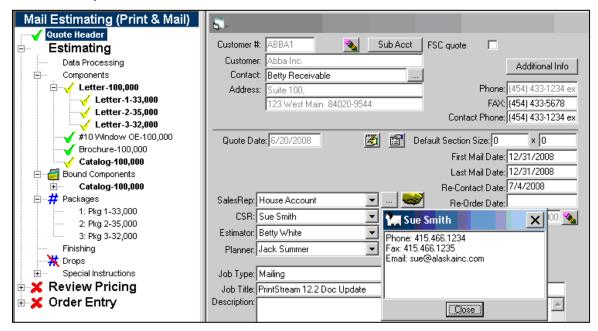
To review general quote information or to change quantity, click 'Quote Header' in the **Mail Estimating Tree.** To change any of the fields, use the drop-down menus or enter a different job title or description.

To **change a customer**, click the pencil eraser icon (next to Customer #) and select a new customer. This option applies to the quote only; it is not recommended to use this option once the quote has been converted to a job.

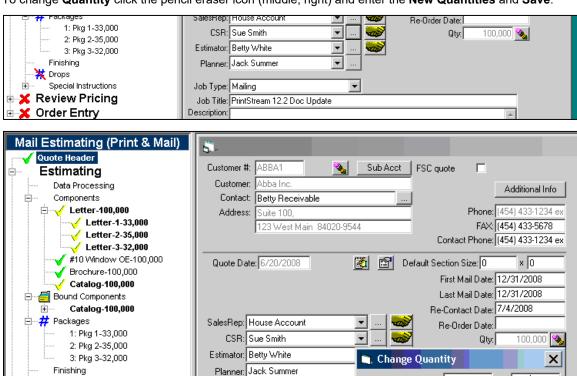
Select the **Estimator Notes Mail** or **Estimator Notes Print** in the center of the screen to add notes to the Mail Work Order or Ticket or the Print Work Ticket.

The ellipsis button in next to the Sales Rep, CSR, Estimator and Planner fields will give contact information

for that person. Click the hand-shake icon on any of the company's internal contacts to select additional personnel for the SalesRep, CSR or Estimator. Contact Information must be defined in Master File – Customer for the SalesRep/CSR/Estimator/Planner.



Note FSC quote (located at the right of the **Sub Account** button) – indicates that this job uses only Forest Stewardship Council (FSC) approved paper.



To change Quantity click the pencil eraser icon (middle, right) and enter the New Quantities and Save.

TROUBLE SHOOTING: If you do <u>not</u> have a package created, the system will not allow you to change quantity in this field; you will need to enter a package first in the # Packages screen.

Job Title: PrintStream 12.2 Doc Update

*** If you have two or more packages and/or differing component gtys, we advise changing the quantity in the #

Packages screen and selecting the **package recalc** button in the tool bar.

Special Instructions

💢 Review Pricing

Order Entry

If you change the qty in the Quote Header screen or did a 'pkg recalculation' and you notice that the component qty and/or a process qty for a component is now zero (0), you need to 'assign' the zero-quantity components to a package in the # Packages screen. Select **Save** and click the **package recalc** button again to update.

This will happen if you ADD components using either the Add One Mail Component

Job Type: Mailing

Description:



100,000 to:

Change Quantity from:

or Add Components

100000

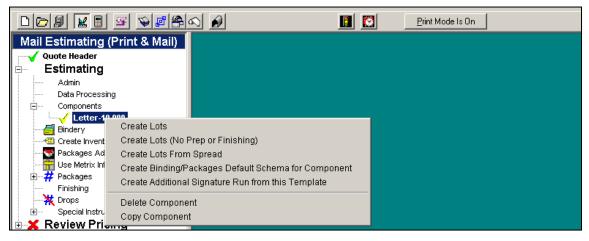
Cancel Save

and then do not assign the added components to a package in the # Packages screen.

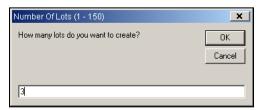
Print Component Lots/Versions Feature

There is an option to create print lots or versions for a Printed in House component. First completely create the

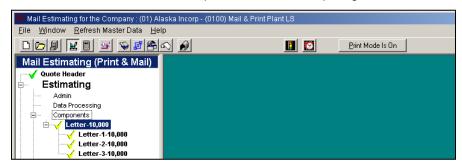
print component. Then while in EDIT mode (triangle w/pencil icon), highlight the print component (has a yellow check mark). Right-click the component name and select **Create Lots**. Select **Create Lots** (**No Prep of Finishing**) if you want Prep or Finishing to appear for the Main Lot and not for the children lots.



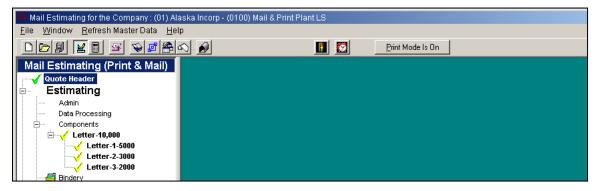
Enter the # of lots/versions and 'OK.'



The system will make an EXACT copy of the Main print component (initial qty, pre-press, ink colors, section finishing, etc., will ALL be copied to each version) The system will re-name each lot/version the component name with a -1, -2, -3 ...etc. The Main component holds **ALL** the pricing information.



Change the quantities of each lot to the qty needed for each component lot. The sum of all Lots must equal the total quantity of the Main component. For example, if the Main component quantity is 10,000, then the sum of all three Lot quantities must total 10,000.



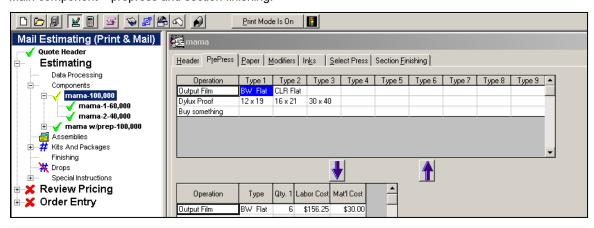
Select the Main print component (it now has a + sign before the yellow check mark) and enter all additional chargeable specs.: total # of ink colors, additional plates, wash ups, PrePress, etc.

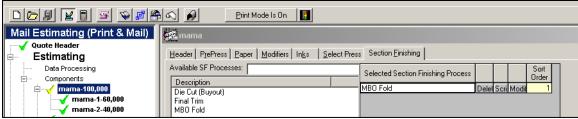
All pricing information **MUST** be added to the Main component to appear on the quote letter and invoice. If a different paper is used for a lot/version, we recommended creating a separate print component for each paper change.

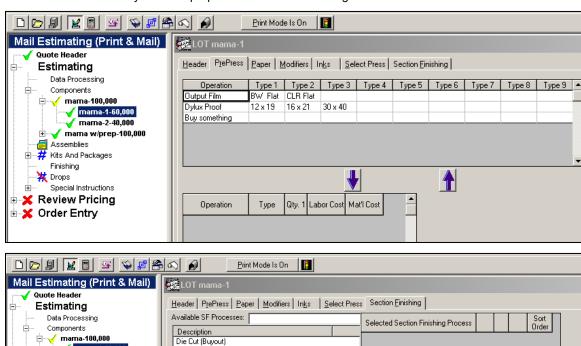
The bold-faced type used on this component indicates this component is to be printed in-house. Each Lot created under the Main component will also be bold-faced type. Lot-based component processing allows the user to price and process each run separately. Each run will display on the work order or work ticket as a separate run item. Remember that **ALL** pricing changes **MUST** be made to the Main component to appear on the quote letter and invoice.

Use **Create Lots (No Prep or Finishing)** if you wish to not carry over the parent component prepress and section finishing activities.

Main component - prepress and section finishing:







Lots created will not carry over the prepress and section finishing activities.

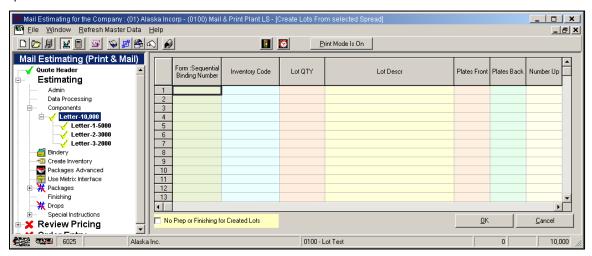
Final Trim

MBO Fold

√ mama-1-60,000

mama-2-40,000

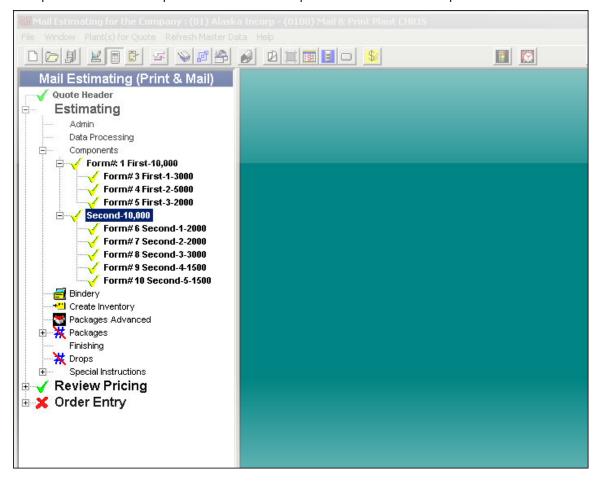
Use **Create Lots From Spread** to either manually enter lot details or copy and paste lot details from a spreadsheet.



Move Lots from Component to another Component

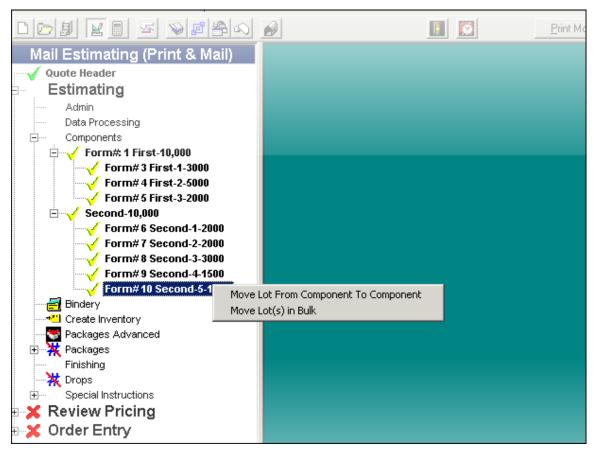
Lots may be moved from one component to another.

Example below has two components-3 lots in first component and 5 lots in 2nd component.

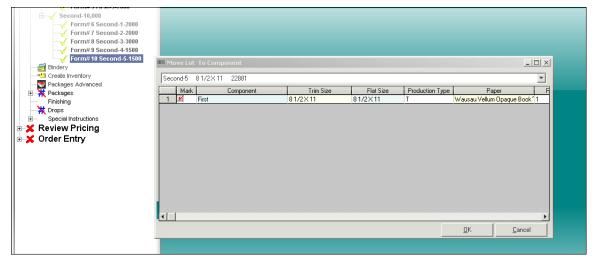


Right-click one of the lots and select one of the two options.

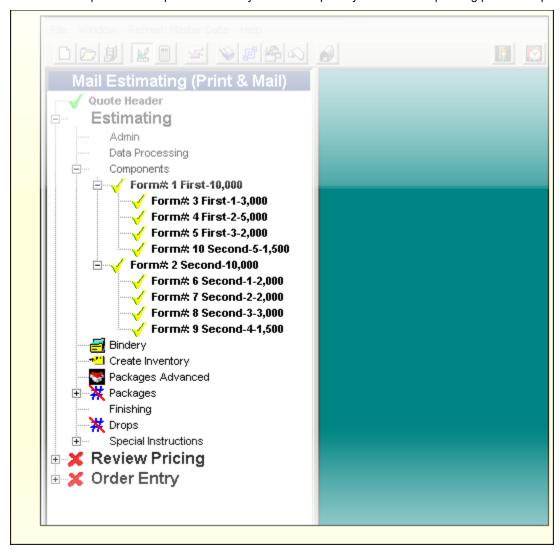
Option 1-Move Lot from Component to Component-use this option to move a single lot from one component to another.



Place a check mark next to the component to which the lot will be moved then click **OK**. Below the lot is being moved from the second component to the first component.



Remember to update the lot quantities so they total to the quantity of their corresponding parent components.

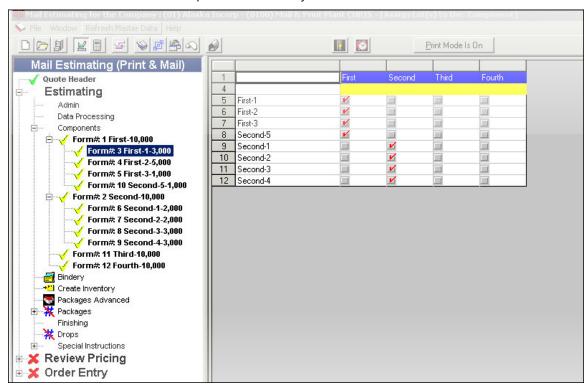


F Ø Print Mode Is On Mail Estimating (Print & Mail) Quote Header **Estimating** Admin Data Processing Components 🚊 🧹 Form# 1 First-10,000 Form#: 3 First-<u>1-3.000</u> √ Form# 4 First Move Lot From Component To Component Form# 5 First- Move Lot(s) in Bulk ✓ Form# 10 Second-5-1,000 Ē √ Form# 2 Second-10,000 Form# 6 Second-1-2,000 Form# 7 Second-2-2,000 Form# 8 Second-3-3,000 / Form# 9 Second-4-3,000 √ Form# 11 Third-10,000 / Form# 12 Fourth-10,000 🗃 Bindery Create Inventory Packages Advanced

Reckages Finishing 💥 Drops Special Instructions ★ Review Pricing

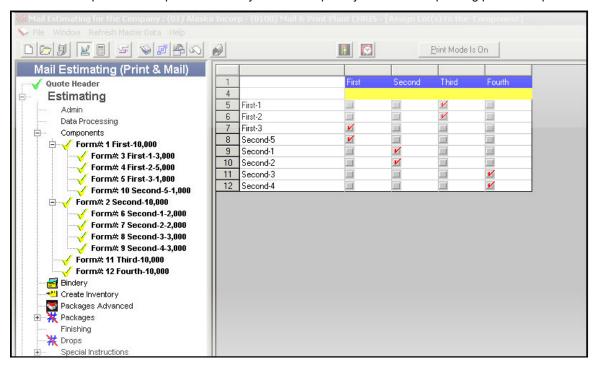
Option 2: Move multiple lots from one component to another-right-click a lot and select "Move Lot(s) in Bulk".

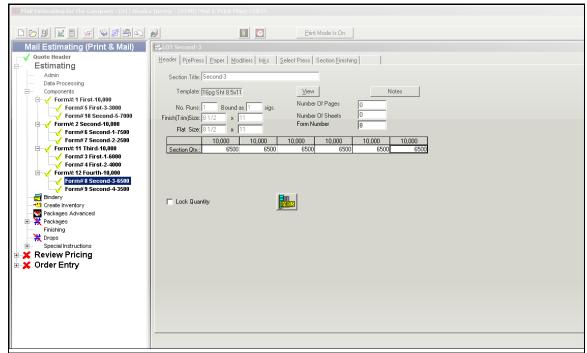
Select the lots to move and the component to which they are to be moved:



Lot 1 and 2 from first component have been selected to move to the third component; Lot 3 and 4 from the second component have been selected to move to the fourth component. Click **OK** to save.

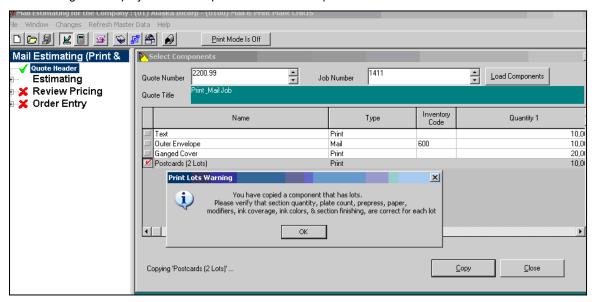
Remember to update the lot quantities so they total to the quantity of their corresponding parent components.





Copying a Component that has Lots

This message will display when a component with lots is copied:





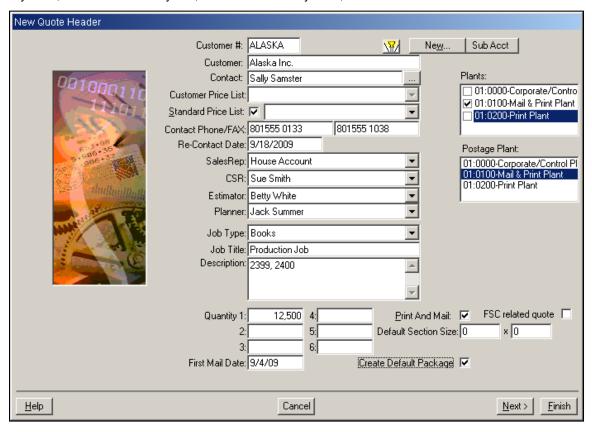
Ganging Multiple Customer Jobs in One Production Job

Printers have customer jobs that may share similar print specifications such as paper and inks. In order to manufacture them efficiently, it is necessary to gang multiple customer jobs onto one sheet to be printed. This programming allows for the ganging of these customer jobs onto a 'Production' job for their printing. Production costs accrued for the printing of the 'Production' job are pushed to the customer job to accurately track the costs of each customer job.

Create Customer Jobs as needed. These are regular jobs which were created for customer work and are NOT ganged. Example: Job #2399 with Qty of 2,500 and Job #2400 with Qty of 10,000.

Create a 'Production' Job to Gang the Customer Jobs;

Create a new estimate with job quantity equal to total of ganged component quantities. Example: Production Job Qty of 12,500 = Job #2399 Qty of 2,500 + Job #2400 Qty of 10,000.

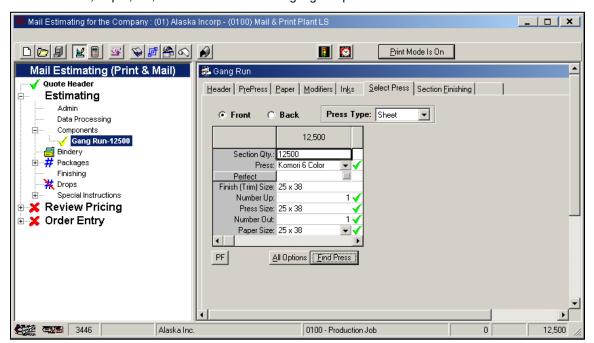


<u>F</u>inish

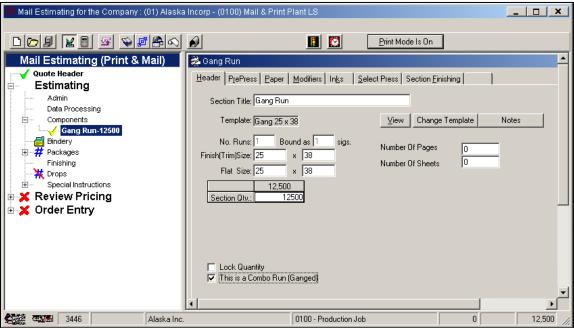
Select Components Custom Components POD Components Standard Form (for Waste Calc) Custom Component Name Print Template ▼ Print InHouse Gang 25 x 38
 ▼ Print InHouse Gang Run ▼ Print InHouse ▼ Print InHouse

Create a Gang Component using Gang Template for the size needed.

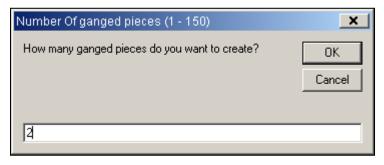
Enter PrePress, Paper, Ink, and Select Press for the gang component.



Select the **This is a Combo Run (Ganged)** check box for this gang component.



Right-click the gang component in tree and enter # of ganged pieces.



Ca<u>n</u>cel

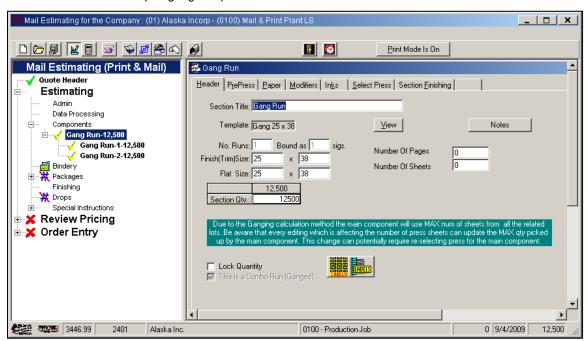
Save |

🐧 O.E. Job Header × Job Quantity: 🕟 12,500 Enter Job Number or leave blank P/0 Number: New Job: Yes for automatic assignment: Exact Repeat: Yes Part Number: Order Date: 9/4/2009 Previous Job Number: Alter Specs: Yes Start Date: 9/4/2009 Art Required: Yes Work w/Job Number: First Mail Date: 9/4/2009 Film Required: Yes Reprint from: Last Mail Date: 9/4/09 Film File Number: Unders: Yes • Priority: Overs: Yes Re-Order Date: Copy Vendors for Buyout Processes O.E. Notes Special Job : will be used for the recurring scheduling ONLY

Calculate estimate and convert to job. *Select Production Job as shown below.

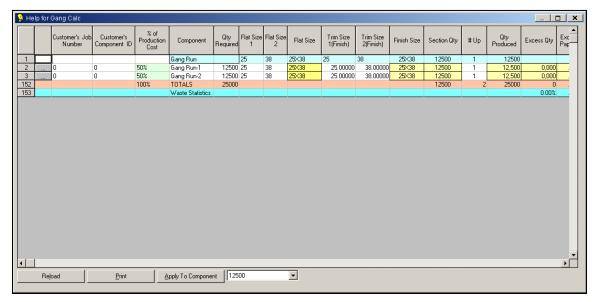
Return to edit mode and open gang component header screen.

Production Job : job is processing multiple Printed In House Components for Customer's jobs



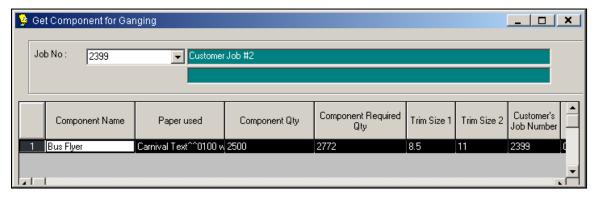
Open Ganging Grid.



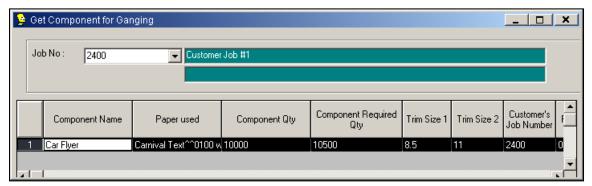


Link Customer Job components to grid. Edit component data, size, # up, etc.

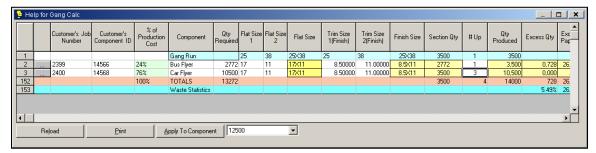
Job #2399 - Bus Flyer component



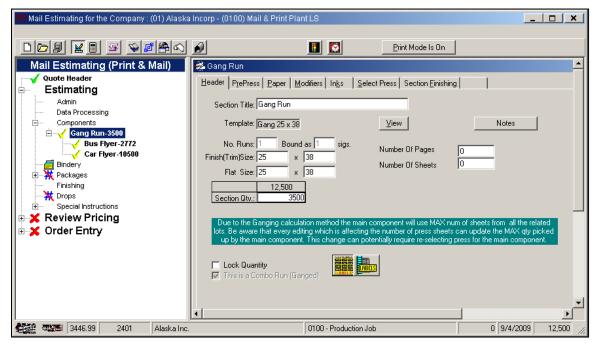
Job #2400 - Car Flyer component



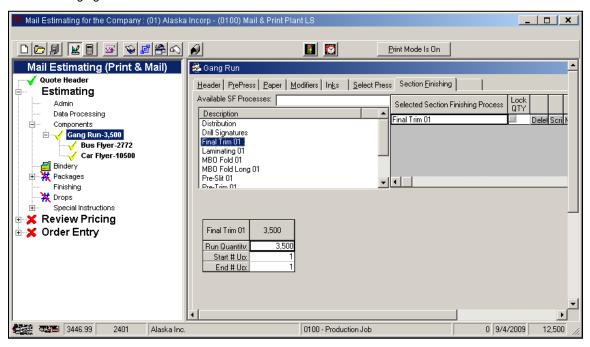
Job #2399 - Bus Flyer component and Job #2400 - Car Flyer component have been added. Number up for **Car Flyer** has been changed from '1' to '3' to maximize efficiency.



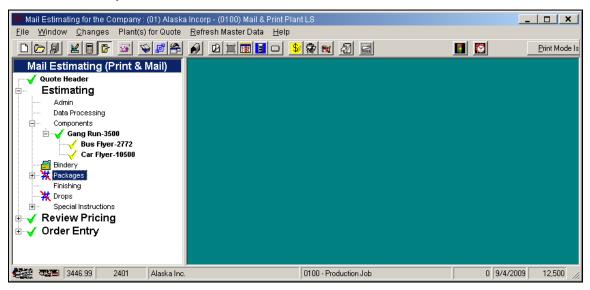
Click Apply to Component to exit.

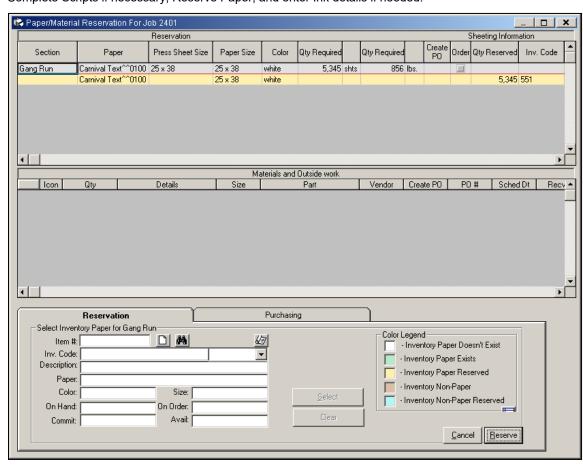


Enter Cutting/Trimming in Parent Gang component. *Leave default as 1up - the system knows how many up from the Ganging Grid screen.



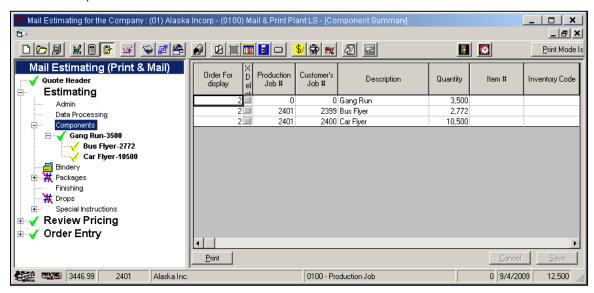
Return to Order Entry mode.



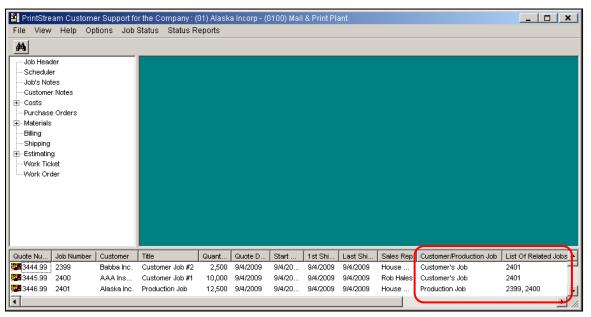


Complete Scripts if necessary, Reserve Paper, and enter lnk details if needed.

Production Job is now ready for processing. View the **Component** screen to see the Production and Customer Job relationships.



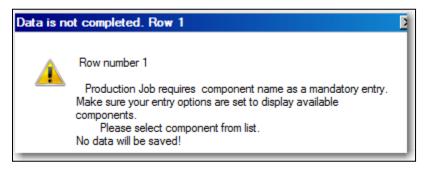
Customer Support module also shows the relationship for Production and Customer Jobs.



Overview of the costing functionality built around Ganging of Components

Each Job Cost entry point will occur in a standard way as the production job is being processed and each of the following programs have been modified to handle the special cost capture: Shopfloor, Timesheet, Job Cost Entry, Inventory Manager, Simple Issue.

Each of these programs will require the user to select the appropriate gang component in order to assure the costs are eventually reallocated properly. If a component is not selected a message will appear similar to the one shown below.



Once costs are captured on the Production Job, there are several mechanisms built into the program to trigger a cost reallocation. This cost relocation will take all the job cost records and redistribute them proportionately to the Customer Jobs linked to this Production Job. All posting to the general ledger will only occur on the records that have been reallocated to the Customer Job.

WIP reports will only show the Customer job numbers with cost, not the Production Job.

The programs that will trigger the cost allocation from the Production Job to the Customer Job(s) are:

Generation of the Billing Worksheet for either the Customer or the Production Job (reallocation occurs automatically)

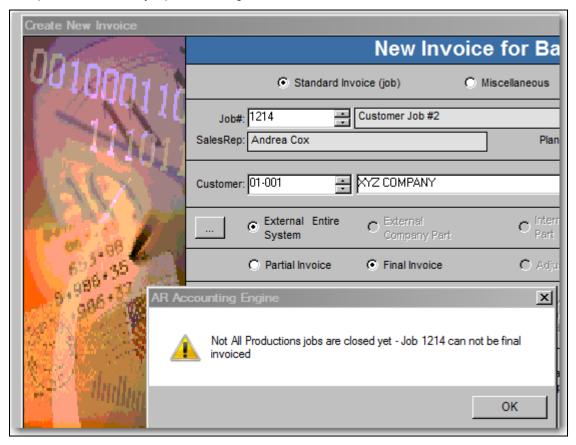
Within the Sales Prebill program under the Run Reports menu there is an option to Move Production Cost to Customer Jobs (reallocation may be triggered manually)

Generation of an A/R Invoice for either the Customer Job or the Production Job (notes and screenshots below on closing the Production Job) (reallocation occurs automatically)

Closing the accounting period for WIP Material will be prevented until all costs have been reallocated. (reallocation occurs automatically)

By having reallocation triggers at each of these points, the program is ensuring WIP accuracy for month end.

The Production Job needs to be final billed and posted prior to final billing any of the related Customer Jobs. This is to ensure that all the costs have been properly reallocated. The user will receive the following message if they attempt to bill a customer job prior to closing the related Production Job.



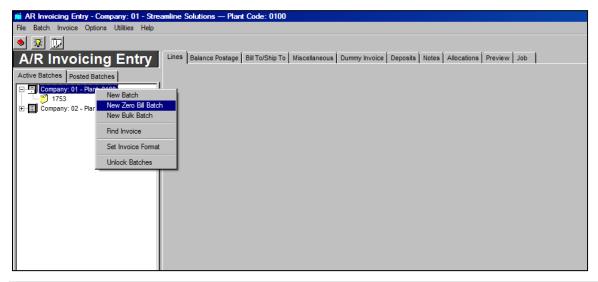
New Invoice for Batch# 1753 Standard Invoice (job) C. Miscellaneous Ganged Job - cust J#'s 1213,1214 Job#: 1215 0100 SalesRep: House Account Plant Code: ABC Company Customer: 0200 $\dot{\exists}$ External Entire C External C Internal Company System C Partial Invoice Final Invoice C Adjustment Invoice **ARInvoicingEntry** X Accounting Period This is a Production Job. You must use the Zero Bill Option to close this Job. rge Freight from ping

To close a Production Job the Zero Bill Option should be used. If a user attempts to final invoice a Production Job using a standard invoice, they will receive the following message.

A Zero Bill is created by right-clicking the Company/Plant within the Active Batch Tree and selecting New Zero Bill Batch. Follow the wizard to complete the transaction and refer to the A/R documentation for additional detail if needed.

I Prehill

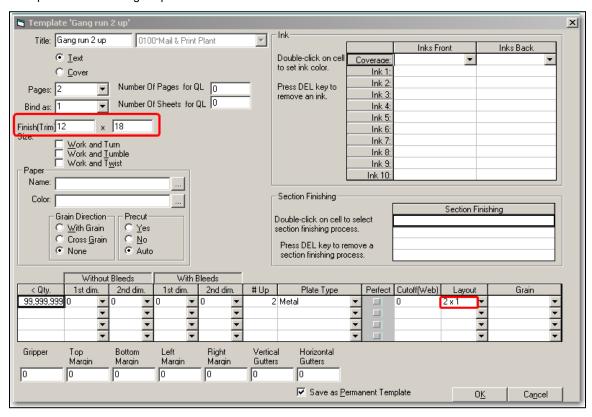
OK



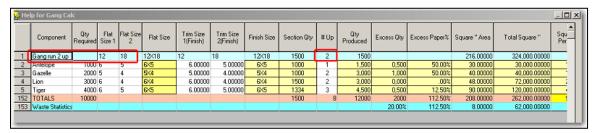
Note The 'invoice' created using the Zero Bill option for a Production Job will not contain any G/L allocations for either revenue or expenses. The revenue and expense allocations and all impact to the general ledger will be a result of posting related to the related Customer Jobs.

Gang Run Option Allows Work and Turn Press Method

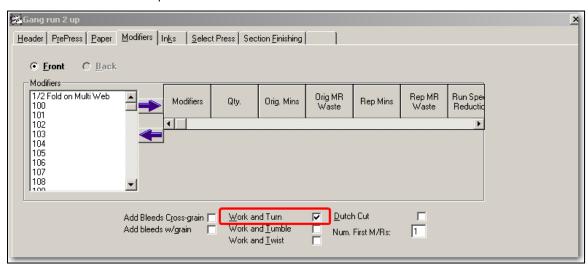
Enter Template Finish Trim as the 1-up ganged sheet size. Enter Layout # up of the Finish Trim size as in this example-12 x 18 running 2-up.



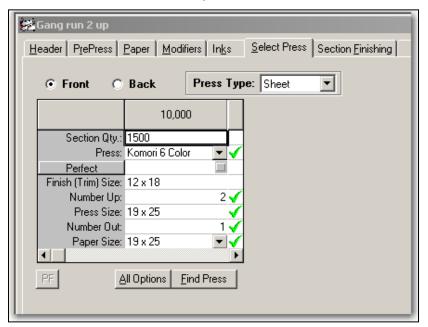
Enter Quantity, Flat Size 1 and Flat Size 2, Trim Size 1 and Trim Size 2, and imposition of each individual element in the gang run:

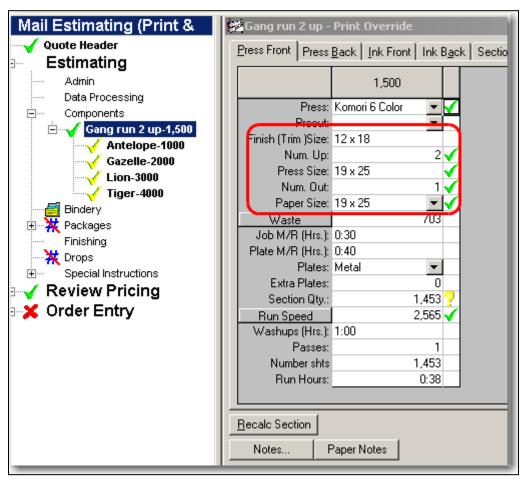


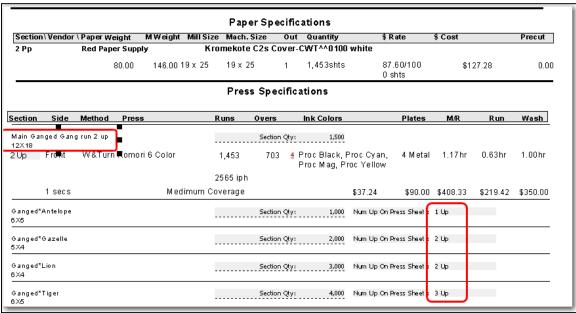
Select the Work and Turn imposition on the **Modifiers** tab:



Select Press > Find Press – runs 2-up 12 x 18 on a 19 x 25 Press Sheet.



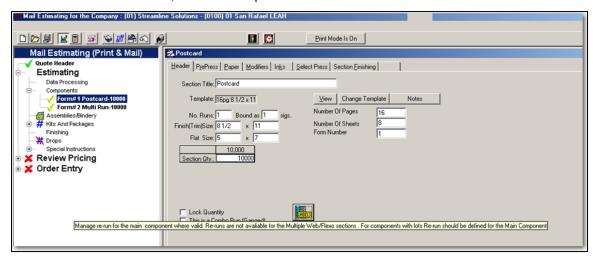




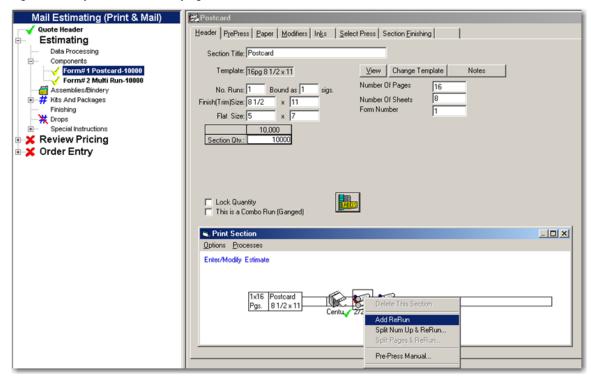
Access Re-run Definition in the Print Mode

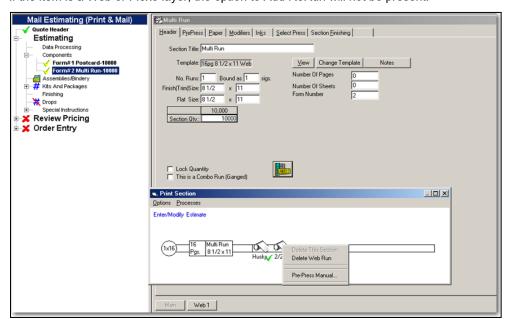
When in Print Mode, you have access to the re-run definition. This access will only be allowed if the component does not have a web or flexo layer applied to it.

To access when in Print Mode, select the component then select the button in mid screen Labels.



Right-click as you would when trying to add a re-run when the Print Mode was off and select Add ReRun.





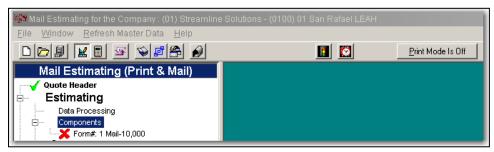
If the item is a Web or Flexo layer, the option to Add ReRun will not be present.

Set Default to Print Mode is On

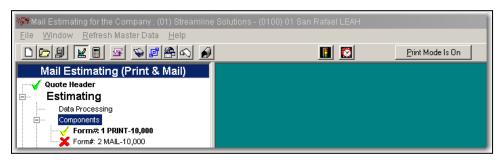
There is a system setting available in System Defaults, that when checked and opening an existing Print and Mail quote/job, the Print Mode will default to be On. Contact your PrintStream support rep to enable this feature.



If there are no print components defined for the quote/job, the Print Mode will be off.



If there is a print component defined for the quote/job, the Print Mode will be on. This feature only works if opening an existing quote/job. If you are creating a new quote, the existing programming will be in place where the Print Mode will be off.



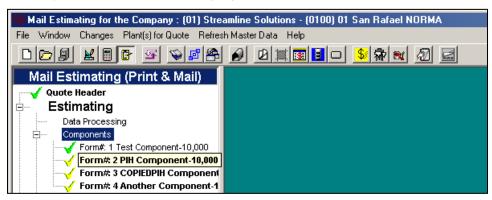
Assign Form Numbers to Components

Ability to Assign Form Numbers to Components Whereby Form Number Determines Bind Sequence

This feature is optional can enabled by contacting your Production Support rep.

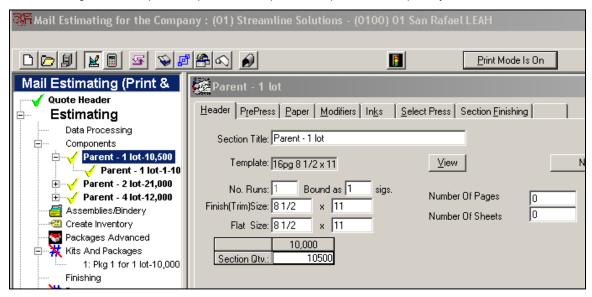
Form numbers are auto assigned for individual components as they are created. The form numbers display on the tree in Estimating with component/forms description as well as in the component/form Header screen.

When creating Lots or additional signature runs, the user gets an auto prompt for the starting form number to assign. The form number will be unique for each Lot in a form that has Lots or for each additional signature run. Gang runs will only have one form number assigned and will display the same form number for each component/form on the gang run. Those numbers can then be changed in the Bound Component Screen, especially in situations where multiple ganged components/forms are in the same bound component.



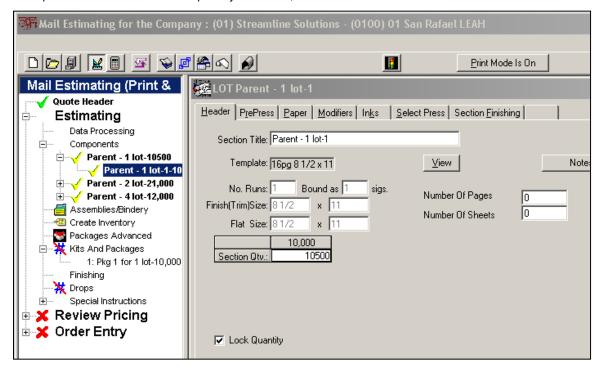
Print/Mail Default Qty Lock for print in house lots

When creating lots from a print component, if the parent component has a quantity lock . . .

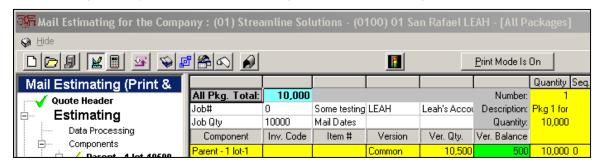


. . . then the child lot(s) created for it will, by default, be locked. This Lock Quantity field does not prevent user from editing the quantities from this screen. It will prevent any package quantity calculations from over-riding this quantity.

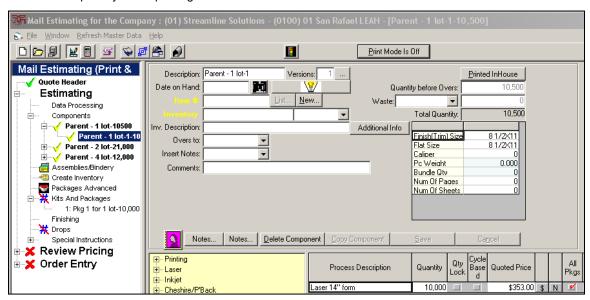
Example here is Parent/Child has quantity lock of 10,500.



But the package quantity is 10,000. Save the package and recalculate packages.



The printed quantity will remain locked at 10,500 but any component processes assigned to the child component will have the quantity of the package.

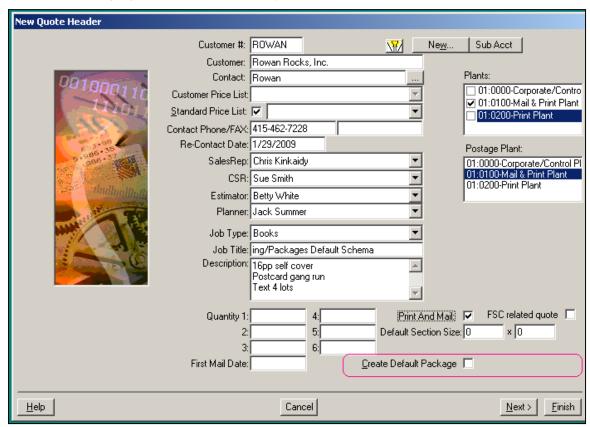


Create Binding/Package Default Schema for Print Component

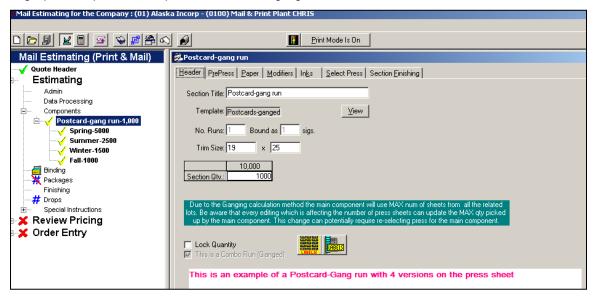
A new feature which allows the user to create both the package quantity and the bound component quantity simultaneously.

RULES:

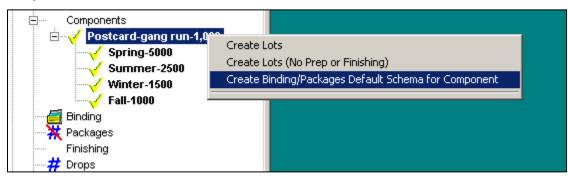
- It is not necessary to check the option to Create a Default Package in the Quote Header.
- If the Default Package option is checked, a Default Package will be created in addition to the package with the bound components. In order to bring the quantities into balance, either delete the Default Package or delete the components from the Default Package.
- Each Printed Component must be fully defined before using the feature.
- Once a Bound Component has been created, quantity edits must be done in the Packages screen.
- Loose pieces that are not part of the bound component must be added as separate packages.
- Any printed in house component type may use this feature (single printed components, component parts of a gang run, components with lots).



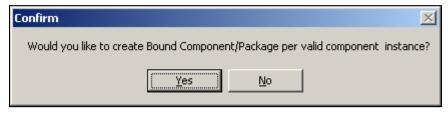
Before using the feature, the Printed In House Components must be fully defined. The components may be single print components, components with lots, or ganged forms.



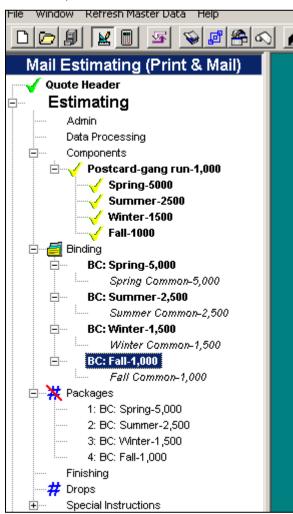
Right-click the main component to access the feature Create Binding/Packages Default Schema for Component.



Confirm by clicking Yes.



The Bound Components and Packages are simultaneously created. Note the designation "BC" which means Bound Component.

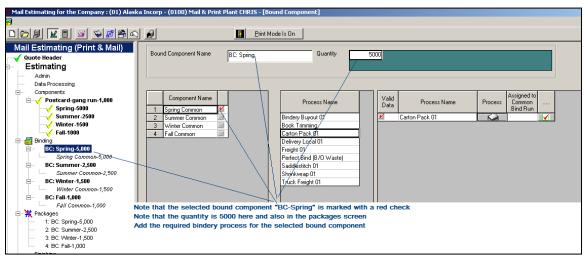


Example 1: GANGED PRESS FORM:

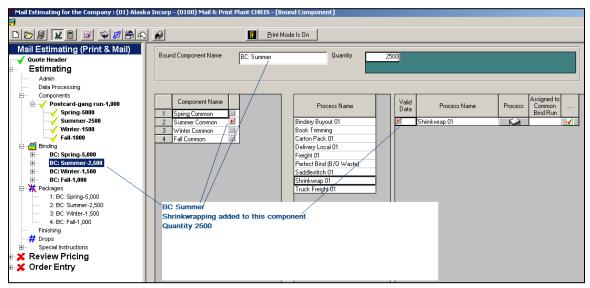
Right-click each Bound Component to add the required Bindery Processes:

When the screen opens, it will display the Bound Component Name and Quantity. There will be a red check mark next to the Component Name. The imposition and quantity out of the press sheet for each piece is what determines the bound component quantity. This example has 4 pieces for 4 different quantities all running on the same press sheet.

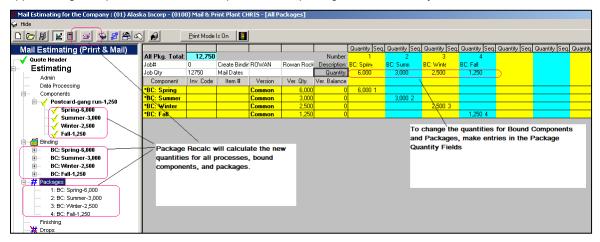
Select the required Bindery Process for the Bound Component. The example below is BC-Spring for a quantity of 5000. Carton Packing is the selected Bindery Process being applied to the Bound Component.



Repeat the above steps, selecting the required Bindery Process for BC:Summer. The Bindery Process is Shrinkwrap for a quantity of 2500.



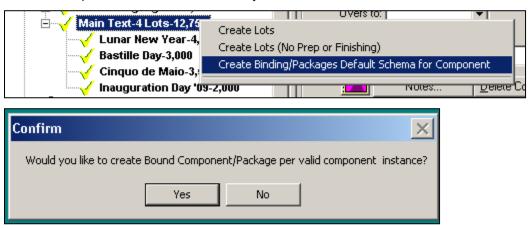
To change the quantity of the bound components, make the edits in the Packages screen. Quantity changes will ripple through the processes, bound components, and packages simultaneously.

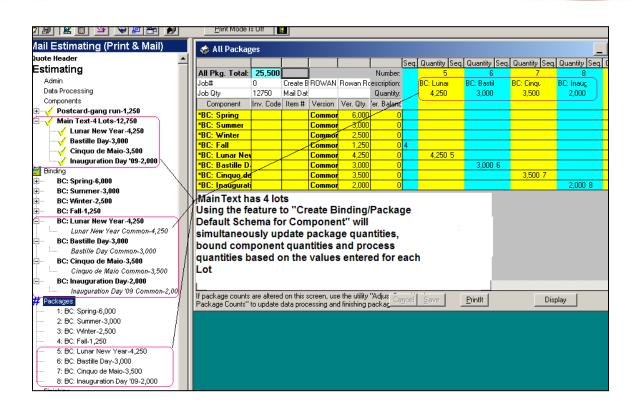


Example 2: MAIN COMPONENT WITH 4 LOTS

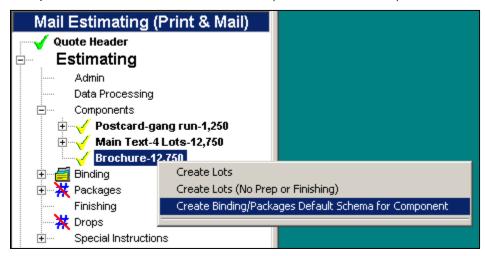
The 'Create Binding/Packages Default Schema for Component,' also works for Printed In House sections with Lots.

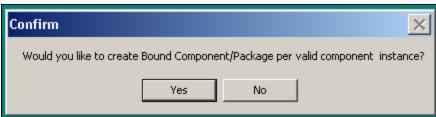
The Main Component and the Lots must be fully defined first.

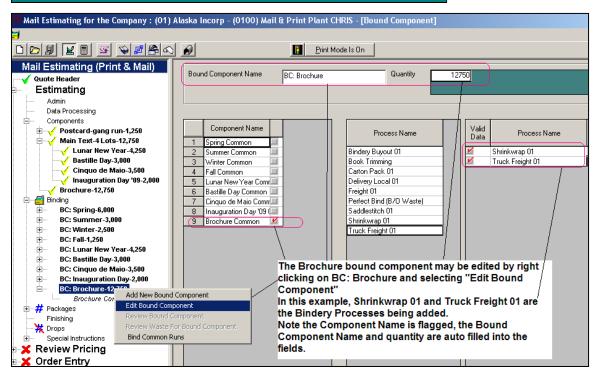




Example 3: PRINTED IN HOUSE COMPONENT (NO LOTS OR GANGS):

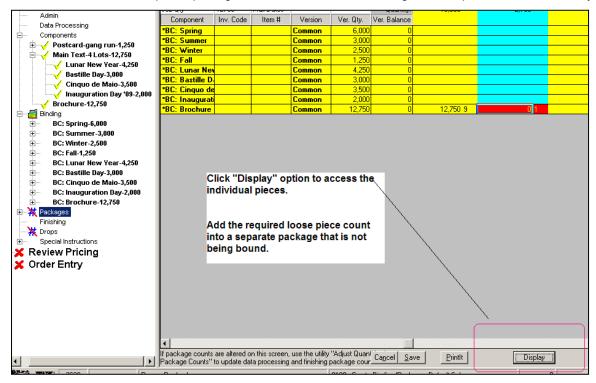






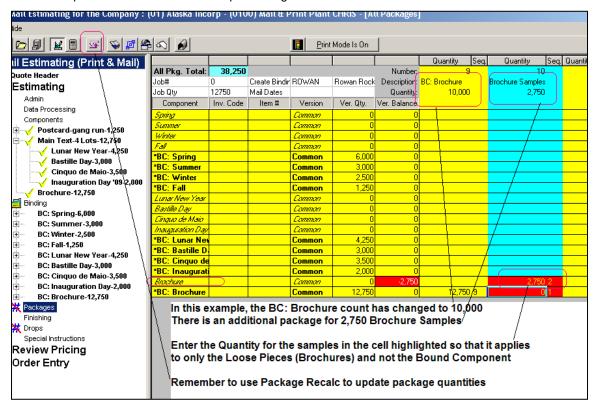
Example 4: UNBOUND LOOSE PIECES

Add Loose Pieces into a separate package for the extras that are not being bound or processed in the bindery:

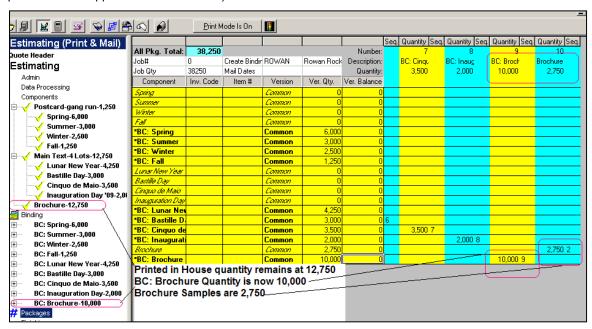


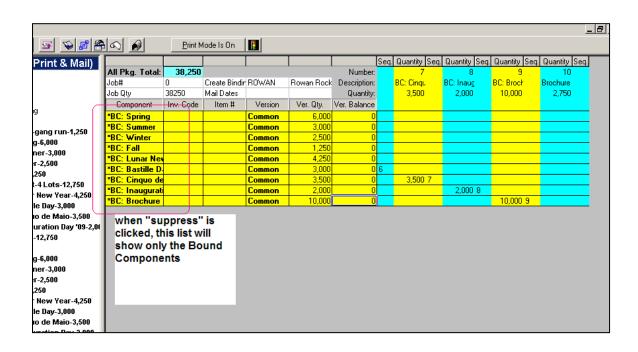
This example shows that the BC Brochure package requires 10,000 and 2,750 will be put into a separate package for samples. This would be the case if there are no bindery processes being applied to these samples.

If there are different bindery processes being applied to the Samples, it would be necessary to create another Bound Component to reflect the different processing.



After **Package Recalc**, click **Suppress** to return the Packages screen to the Bound Component view (individual pieces will be suppressed from this view).





Example 5: ADDING LOOSE PIECES FOR PARTS OF A GANG RUN OR LOTS:

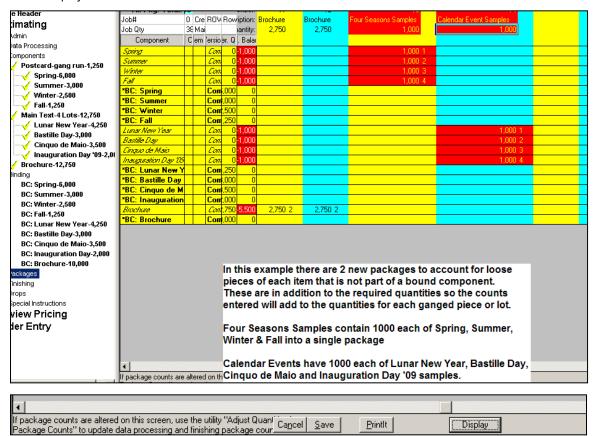
The same procedure may be followed to add loose pieces for parts of a gang run or lots:

Click **Display** to reveal the individual ganged pieces and lots.

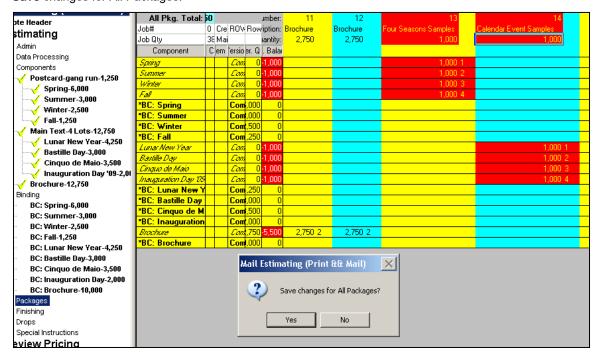
Enter new packages for the loose pieces. If there will be different quantities, a separate package must be created for each quantity.

In this example, there are 2 new packages to account for loose pieces of each item that is not part of a bound component.

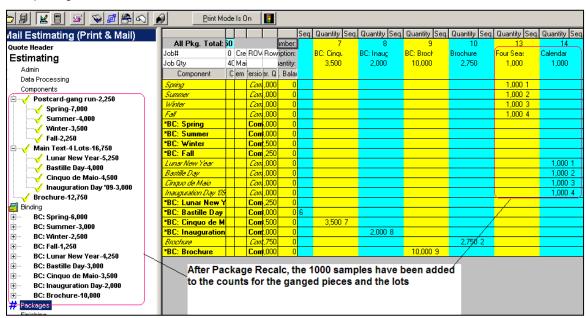
These package quantities are being added to the overall quantity, so when packages are recalculated, new totals will be displayed in the tree to the left.



Save changes for All Packages:

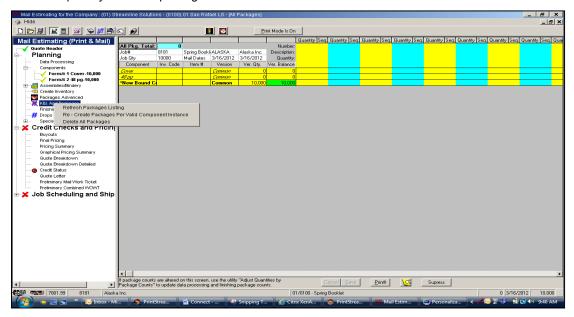


After package recalc:



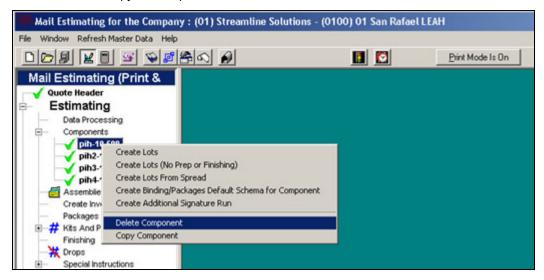
Auto Create Packages

This new option was added specifically for Print only type estimates and jobs. The previous requirement was that all quotes had to have at least one package with all components linked in order to have the ability to copy the quote or convert it to a job. When a bound component is present only the bound component should link to the package unless there are extra copies of the individual components required. With simple print quotes that are only a single version, quotes can now be converted to jobs without a package, also quotes can now be copied for the same quantity without a package.

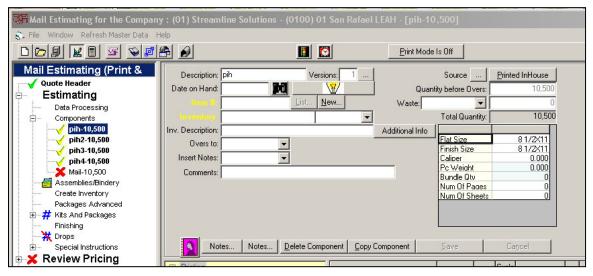


Print Component Delete and/or Copy Feature

An enhancement for printed in house components where users can now **Delete Component** and/or **Copy Component** when in edit mode. Highlight the printed in house component, then right-click the mouse. Choose either to delete or copy the component.



You can continue to use the same option within the component screen but was added for when user was in Print Mode On it gives the user the ability to copy or delete.



Inbound and Outbound Inventory Options

Overview

The basic principal of the Create Inventory screen is to facilitate the creation of inventory items for Printed Components. The Inventory Item number serves two primary purposes: 1) Assign a unique item number for tracking/filing of digital assets associated with the component; and 2) Assign a unique item number for storing the printed components in inventory.

This assignment of WIP item numbers to printed components should not change, in any way, the workflow associated with the process of assigning "Component" item numbers to "mailing" components.

WIP Item # (Into Inventory)

This item number essentially represents materials being pushed INTO inventory from a Job.

The Create Inventory screen allows a user to assign a new or existing WIP inventory item number to any component.

This WIP Item number is then used to create a unique inventory item number. This item number can be used as a unique ID number for storing or filing digital assets associated with this component. For example: a Printed Form is assigned an Item# 12345. All proofs, pre-press files etc., will then be filed using a naming convention of 12345. After the item is printed – these forms could then be stored in the warehouse under item #12345 until at a later point where they need to be pulled from inventory for imprinting, personalization or mailing.

If this form needs to be re-printed again as an exact re-print on a future job, it would be possible for the CSR to use this same item number again and associate it with the same form on a future job. In this scenario the user would NOT necessarily need to create a new item number for that component on the future job.

When WIP Item numbers are created the system produces the following inventory and scheduling events:

Process	Туре	Details
Stock Order	Inventory Event	Create an "On Order" record against the inventory item number for the expected production quantity to indicate that this item is about to be replenished into inventory for the anticipated qty. When a user looks at the inventory master file screen they should see an "on order" qty related to the job that this component is on. This qty should be based on the "number up" field defined at the item level. Assuming that this component is for a qty of 100,000 with an allowance of 4,000 waste for the component mailing processes and bindery and finishing processes and is printed 4up on the press and will be received into inventory in a 4up format – then the user would enter "4" into the number up field for this inventory item. The "On Order" qty displayed on the inventory screen would show a qty of 26,000. (100,000 + 4,000 waste / 4up = 26,000) It is very difficult to determine exactly what component processes might need to be worked on prior to receiving the item number into inventory. In some cases it may involve trimming and or folding first. So as a general rule the assumption will be that all section finishing, and component finishing processes are ignored when calculating the expected waste qty for the component after it comes off press. Worst case scenario is that the "On Order" qty may be slightly inflated if the item is actually trimmed and folded first which would of course consume some of the waste. Regardless of this anomaly you never really know your final qty off press till the item is actually received into inventory anyway. Once this receipt has taken place then inventory on hand qtys will then be confirmed and correct at that stage.
		If the Printed Component Qty has been "Locked" then the Stock Order qty should be based on the total component qty i.e. JOBPAPER.QTY1.
Receipt	Scheduled Task	Create an Inventory "Receipt" scheduled task for this item number for the same qty as is created for the above "Stock Order". Identical logic is used for determining the qty for this scheduling task. The "Date" for this task should be based on the date that the item is finished printing. At the job creation stage this date is likely to be blank. Once the scheduling system has scheduled the job this date will be updated as the schedule is revised.

Process	Туре	Details
Reservation	Inventory Transaction	NEVER create this kind of transaction for a WIP Item # - as this item number refers to the material going INTO inventory.
Issue	Scheduled Task	NEVER create this kind of transaction for a WIP Item # - as this item number refers to the material going INTO inventory. Please see notes at the end of this section about handling cases where component print qtys are "Locked".
Transfer	Scheduled Task	NEVER create this kind of transaction for a WIP Item # - as this item number refers to the material going INTO inventory.
Return	Scheduled Task	NEVER create this kind of transaction for a WIP Item # - as this item number refers to the material going INTO inventory.

Component Item # (Out of Inventory)

This item number essentially represents materials being pulled OUT OF inventory for use on a job.

The Component Mailing Screen allows a user to assign a new or existing Component inventory item number to any component. This Component item number is used to identify what materials need to be pulled (issued) from inventory to use in the personalization, binding or assembly of the finished package. For example: a Component is assigned an Item# 12345. These forms would at some point be stored in the warehouse under item #12345. When Component Item numbers are assigned to a component, the system produces the following inventory and scheduling events:

Process	Туре	Details
Stock Order	Inventory Event	NEVER create this kind of transaction for a Component Item # - as this item number refers to the material being pulled OUT OF inventory.
Receipt	Scheduled Task DETAILS ARE STILL BEING WORKED OUT FOR THIS.	Receipts are sometimes created. If the Component Item# is the same as the WIP Item # for this component – then the system should NEVER create receipt tasks – because the receipt task has already been created for the WIP Item# If the Component Item# is different than the WIP item# then the following logic should be used for determining Receipt Tasks: At the time of the job creation – if there is enough material available in inventory for this job then a receipt task should NOT be created. This same logic should be followed every time the job qtys change and the job is updated. Basically the system will check the available qty and if it is equal to or greater that the qty for this component on this job then do NOT create a receipt task. If the available qty is less than the required qty for the job then the system should create a receipt task for the difference between what is available and what is needed for the job.
Reservation	Inventory Transaction	ALWAYS create inventory reservations for Component Item Numbers. When a user looks at the inventory master file screen they should see a "Committed" qty related to the job that this component is on. This qty should be based on the "number up" field defined at the item level. Assuming that this component is for a qty of 100,000 with an allowance of 4,000 waste for the component mailing processes and bindery and finishing processes and is printed 4up on the press and will be received into inventory in a 4up format – then the qty would be based on this 4up format. The "Committed Qty" qty displayed on the inventory commitments screen for this job would show a qty of 26,000. (100,000 + 4,000 waste / 4up = 26,000) It is very difficult to determine exactly what component processes might need to be worked on prior to receiving the item number into inventory. In some cases it may involve trimming and or folding first. So as a general rule the assumption will be that all section finishing, and component finishing processes are ignored when calculating the expected waste qty for the component after it comes off press. Worst case scenario is that the "Commitment" qty may be slightly inflated if the item is actually trimmed and folded first which would of course consume some of the waste. Regardless of this anomaly – any leftovers returned to inventory at the end of the job would correct this assumption.

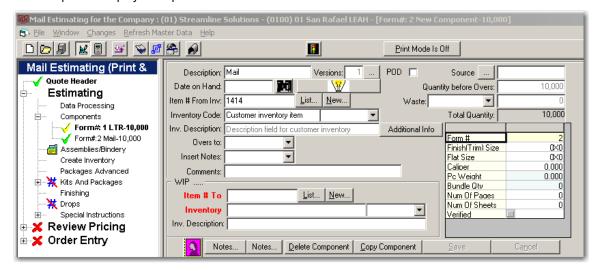
Process	Туре	Details
Issue	Scheduled Task	ALWAYS create "Issue" scheduled tasks for a Component Item # - as this item will always need to be pulled (issued) from inventory for the job. The following procedure should be followed when determining which "Cost
		Center" the issue task should be directed to.
		First look for each component process on the component. If there is a flag (new field) on the process master file for the process that says to "ignore process for inventory issues", then hop over this process and proceed to the next process. Once all of the component processes are checked then move onto the finishing processes and apply the same logic. If ALL processes are set to ignore – then the system would completely suppress the creation of ar issues task.
		Option to create issues tasks as "Package: level.
		Provide an option on the job creation window where the job is initially created that allows the user to select to create inventory issues as "package" level,
		The system would then display a grid of all packages and their components. By default the system would assign an "issue" sequence number for each package starting at 1 and incrementing for each package. If the user wished to consolidate multiple packages into a single issue – they could renumber the issue sequence for packages if necessary.
		The system would then compute the qty of material and waste needed for each component and package and generate separate issue tasks accordingly. Ideally the system would also look at the setup waste for each
		process – and include this waste qty for setup in each of the separate issue tasks. The waste qty for the run waste should use a pro-rata basis for the qty of each package.
		There would ideally also be an option in the inventory issues program to easily filter all issues for a job and be able to manually consolidate issues tasks for the same component for multiple packages. This would allow the warehouse to decide at the last minute if they wished to issue a consolidated qty for multiple packages for the same job if it looked like the date of the tasks was the same for multiple packages.
Transfer	Scheduled Task	CREATE "Transfer" scheduled tasks for a Component Item # - only if the system setting to create these is turned ON.
		The qty for these "transfer" events should be based on the component qty required "After" the first eligible mailing process on the component – divided by the number up defined on the inventory item.
		The Date of these scheduled tasks should be updated by the scheduling system based on the completion date of the first eligible component process.
		The exact same logic for issue tasks using multiple packages should also be applied to the "transfer" tasks.
		When determining the cost center for the transfer task the system should also use similar logic to the issues tasks where it checks for the "ignore process for inventory issues" flag.
Return	Scheduled Task	CREATE "Return" scheduled tasks for a Component Item # - only if the system setting to create these is turned ON
		Return records at this time should only be created at the job level, and will not initially be supported at package level.
		The qty of the Return Scheduled Task should be 0 (zero) as it is completely unknown as to what qty might be left at the end of the production process.
		The Date for these tasks should always be one (1) day after the last mail date.

As a result of this special programming, the screen display for the inventory item links has been modified with a different description.

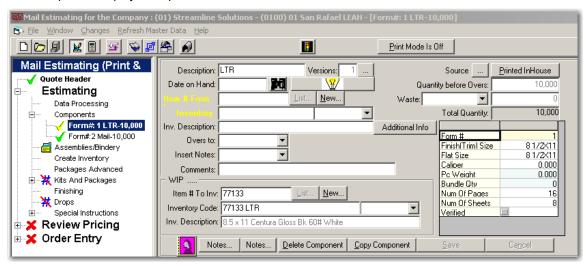
Items being *pulled from* Inventory will now read as Item # From Inventory.

Items being put into inventory from the WIP programming will display as Item # To Inventory.

Mail Component display example:



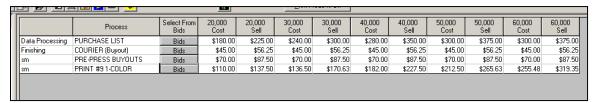
Print Component display example:

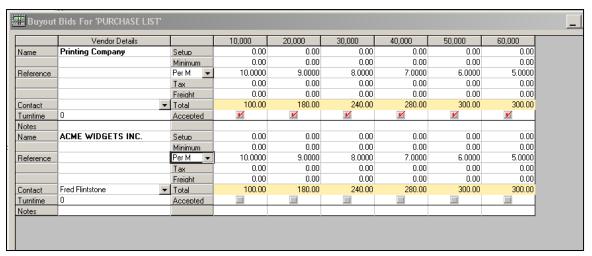


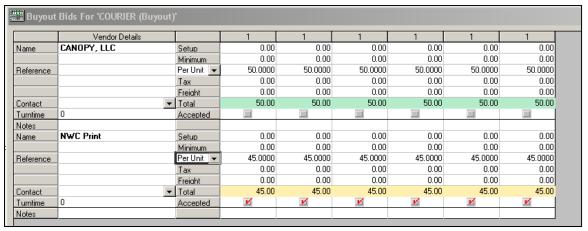
Copy Option for Bids When Converting Quote to Job

For mail-related buyout processes, we have added the ability to retain the buyout bids for all vendors that participated in the buyout process.

Here is an example of a multiple quantity quote with several buyout processes and vendors:



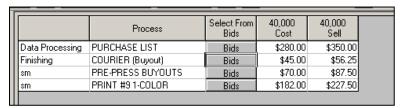


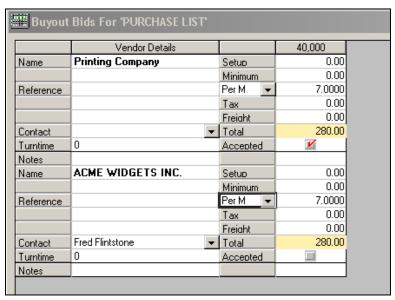


🐧 O.E. Job Heade X Job Quantity: C 10,000 40,000 ○ 50,000 C 20,000 C 30,000 C 60,000 Enter Job Number or leave blank P/0 Number: New Job: Yes Exact Repeat: Yes -Order Date: 6/11/2009 Start Date: 6/11/2009 Alter Specs: Yes Previous Job Number: Art Required: Yes Work w/Job Number: First Mail Date: Film Required: Yes Reprint from: Last Mail Date: Film File Number: Unders: Yes Priority: Overs: Yes **v** Re-Order Date: Copy Vendors for Buyout Processes O.E. Notes Special Job: will be used for the recurring scheduling ONLY Production Job : job is processing multiple Printed In House Components for Customer's jobs Cancel Save

When converting a quote to a job by default the Copy Vendors for Buyout Processes will be checked.

The multiple vendors that participated in the buyout bids will be retained. If the user needs to change the vendor, he/she has the original quoted amounts that were provided from all the vendors.





Buyouts / Subcontracts

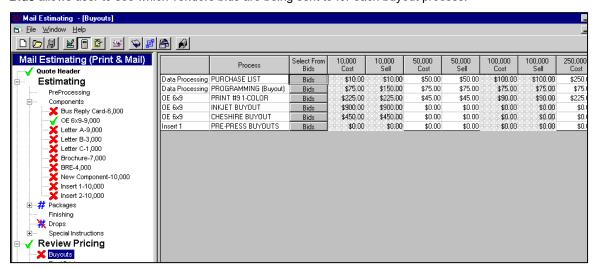
To review mail buyouts click the + sign next to 'Review Pricing' in the 'Mail Estimating Tree,' then select 'Buyouts.' This is a view only screen.

To enter \$ amounts (cost and sell price), locate the processes in the 'Final Pricing Screen' and click. Enter both the Cost and Sell (or Quoted) price. Click (the lower) **X** to close or select a different area on the Mail Estimating Tree.

Note A red **X** next to Buyouts means you need to enter a Cost for the processes and/or a Sell price in the Final Pricing Screen.

A green question mark [?] next to Buyouts means your cost is more than your sell price

Bids allows user to see which vendors bids are being sent to for each buyout process.



Note the newly added **Print** button on the bottom of the Buyouts screen. This feature allows the user to print the screen showing each process with the quantities, cost and sell.



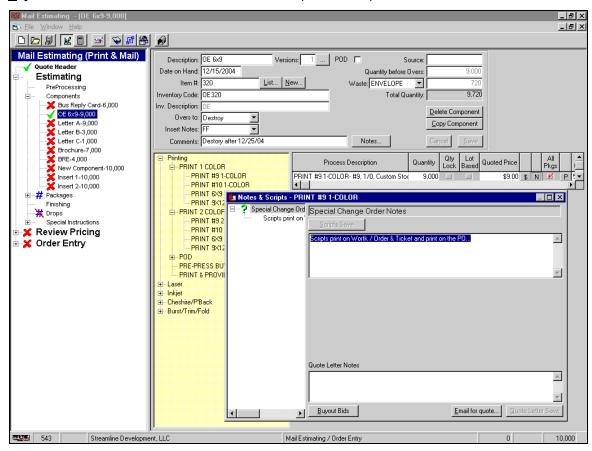
Buyouts / Subcontracts: Scripts, E-mail Specs to Vendor

If you select a buyout/subcontract process (e.g., Print Buyout) you have the option to setup scripts which are information needed to process the order. The script QandA's will print on the Work Order / Ticket and can be emailed to your vendor.

To answer mandatory or optional **scripts** for a buyout/subcontract process, click the **N** button (to the right of the process description). Mandatory scripts are in a **bold** font, optional are in a regular font. Multiple-choice scripts are answered by checking the gray box (red check displays) under the 'Select' column. Multiple-choice scripts will automatically save and display the next question. When entering 'text' answers, select the **Scripts Save** button when finished.

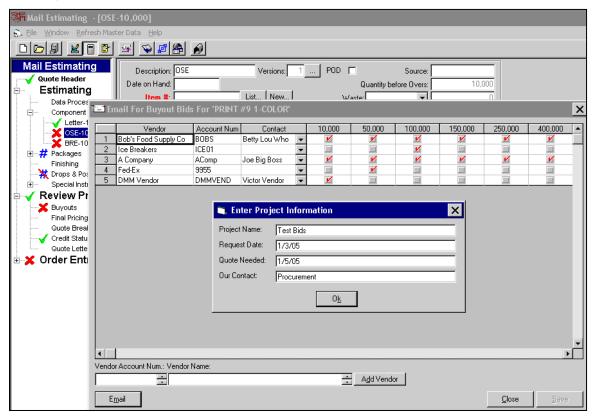
To email the script QandA's and specs to your vendor, select the **Email for quote...** button (bottom/center of screen) then enter: Project Name, Request Date, Quote Needed (by) and Our Contact. Select the **Email** button. PrintStream will automatically open your email and display the project information, script QandA's (specs), and the pricing needed for each quantity.

Buyout Bids feature allows estimator to send out the quote to multiple vendor for bids.



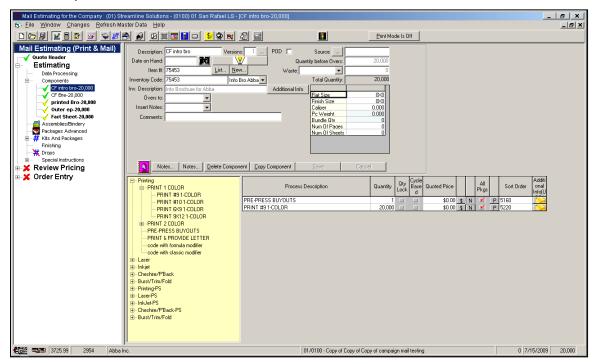
Select Email for Quote.

Enter project information for the email and **OK**.



You have several ways to manage and email buyout processes.

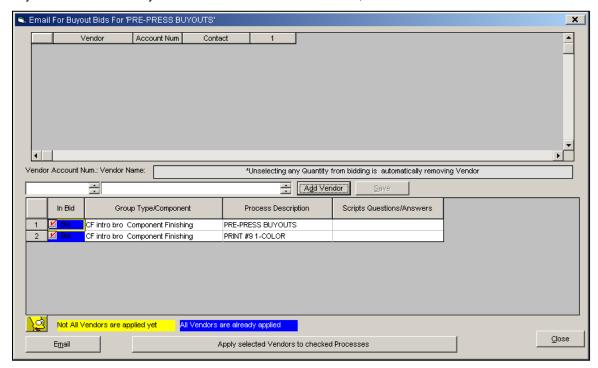
Select buyouts for Data Processing, Components or Finishing Processes. Click the N to open the Notes and Scripts box. This is also the area to have access to select Vendors for requesting Bid Buyouts or enter free form for Email Buyouts.



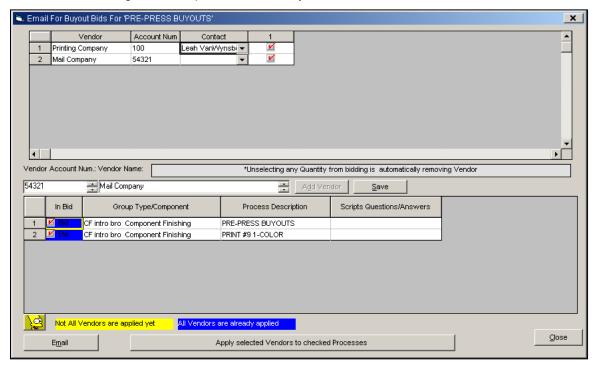
Select the **Buyout Bids** button to select vendors from Master File Vendor.



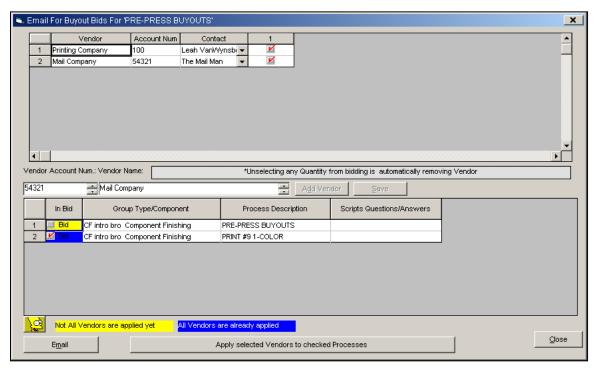
In the Vendor account number or Vendor name field, enter the vendors you wish to include in the request for Buyout Bids email and Buyout Bids Overview. Enter acct or name, select Add Vendor.



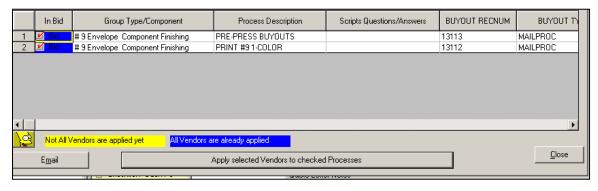
Once Vendors are selected, you can select the specific Contact for that Vendor – this is set up in the MF Vendor PO Addresses. If using the Email option here, be sure your contacts have email addresses. Then click **Save**.



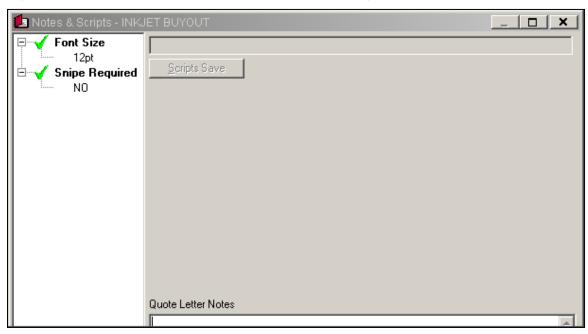
You'll notice that the Buyout Bids window selected was for the process of Print # 9 1-Color. If you have other buyouts assigned to that component, you have the ability to also select those buyouts for requesting the buyout bids. To include, check any of the boxes in yellow and then select Apply selected Vendors to checked Processes.



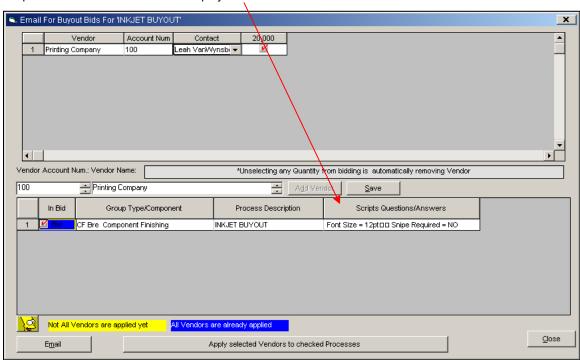
Buyouts now highlighted in blue are assigned to the above vendors selected for requesting the buyout bids. Note that you have an option to clear or select the check boxes to select all or you can select the icon to auto select or auto unselect all.



Buyout process with Scripts and Modifiers can be included in the Buyout Overview.

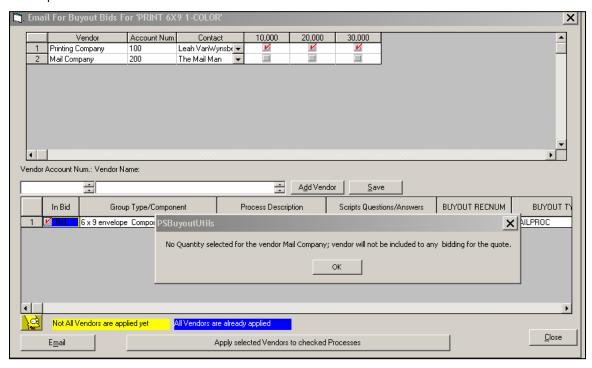


Script Questions and Answers will display here.

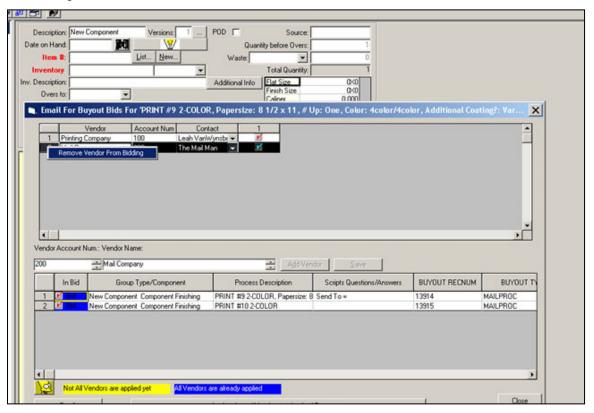


If you wish to un-assign a vendor for the email or buyout overview, clear one of the quantities for that vendor and click **Save**. The below message will appear. Click **OK**.

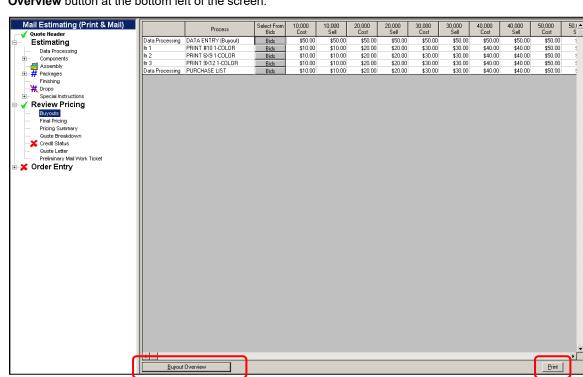
Please note that this is an all or nothing meaning that the vendor selected will have the opportunity to provide estimates when using the Email option. Otherwise, in the Buyout Overview spreadsheet you will have the ability to manipulate the data.



By clearing the **Quantity** check box for the vendor will only remove that vendor from the buyout activity you are in. If in this screen this vendor was linked to multiple buyouts displayed in the bottom portion and you wish to remove them entirely from all processes it was linked to here, right-click the vendor and select Remove Vendor from Bidding.



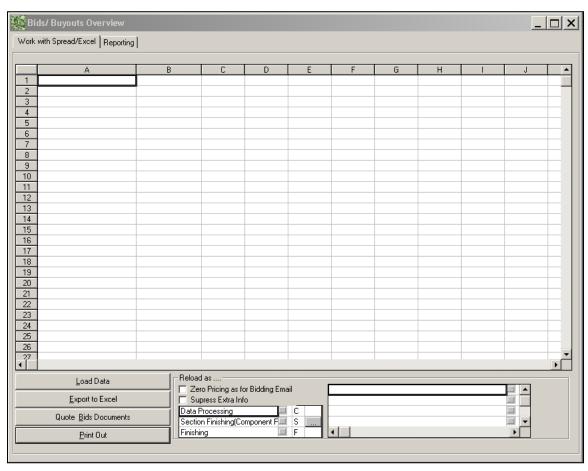
The buyout processes and vendors are now linked to the components. In the Buyouts Screen, select the Buyout Overview button at the bottom left of the screen.



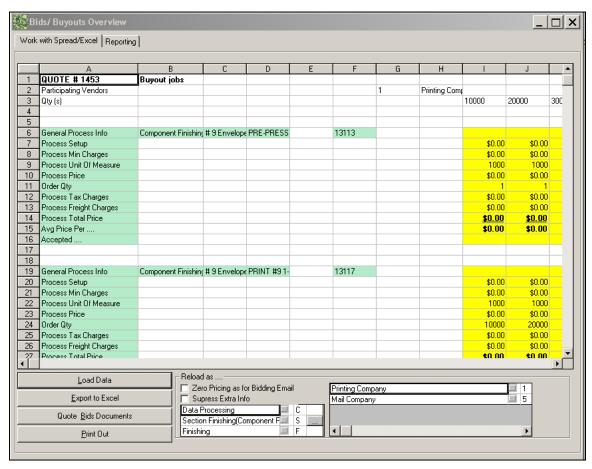
A Print button is now available in the lower right corner of the Buyouts screen for mail buyout processes.

Buyout Bids Spreadsheets

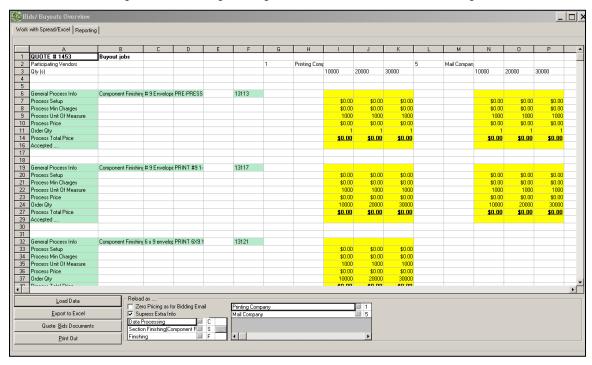
In the **Work with Spread/Excel** tab you have several options available to select or suppress which data you wish to work with.

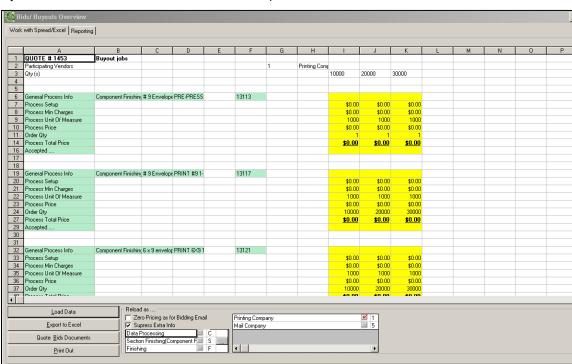


Upon opening the window, click Load Data. This will bring in all quantities from the estimate, all vendors that were selected and all buyout processes selected in the data processing, component processing and finishing screens.



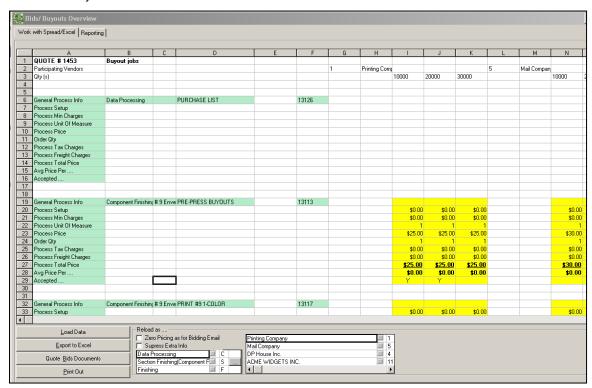
The Suppress Extra Info option is a set of items from the listing that is hardcoded. Checking this box will remove the Process Tax Charges, Process Freight Charges and Aver. Price Per lines from the grid.



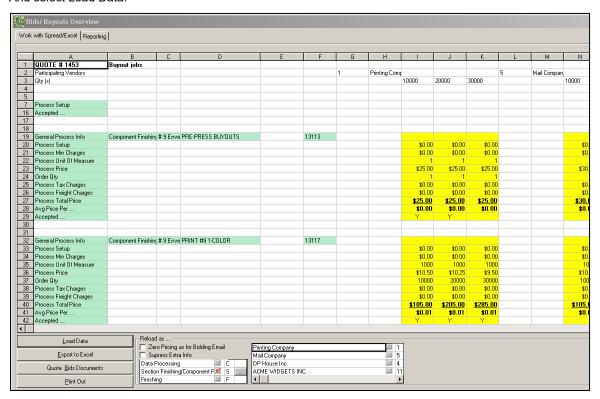


If you wish to work with 1 vendor at a time for the spreadsheet, select that vendor and click Load Data.

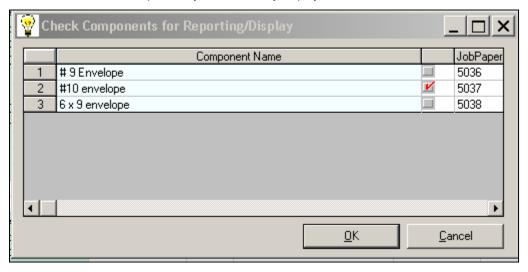
If you wish to work with buyouts in the different areas of Data Processing, Component Process or Finishing, select the box you wish to work with.



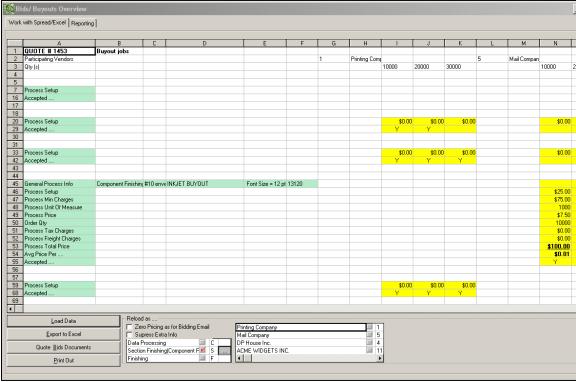
And select Load Data.



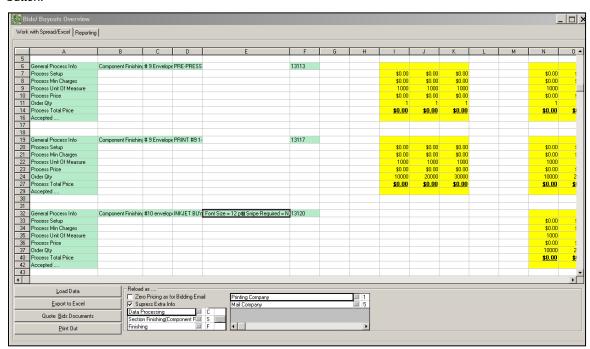
There is also an additional filter box available next to the Section Finishing/Component box. When selected, you can also select which components you wish to only display.



Click **OK** on the above filter and then select **Load Data**.



Otherwise, clearing any of the boxes and clicking **Load Data** will refresh this screen. Once you have the information you wish to have on the spreadsheet or create multiple spreadsheets, click the **Export to Excel** button.

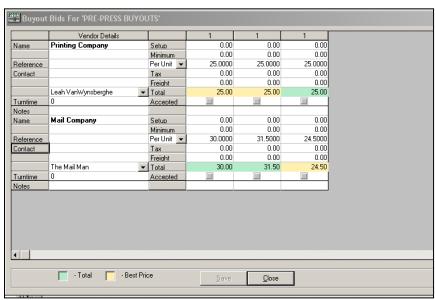


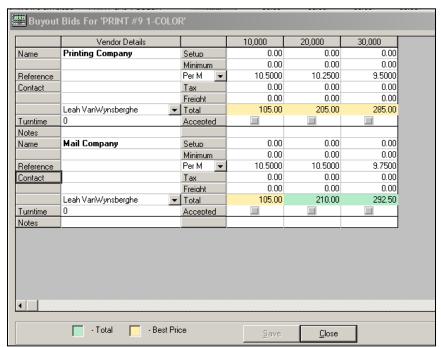
Name your file and save to the appropriate folder.

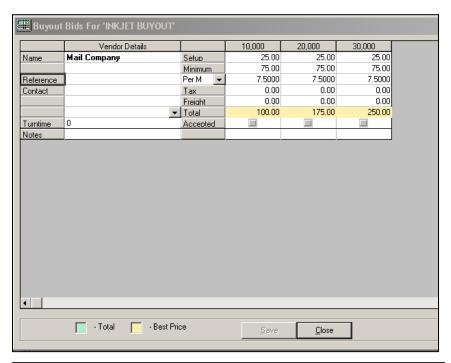
These spreadsheets can be emailed to your vendors or be used to manage quotes coming in from vendors before entering data into the buyout bids pricing screen in Mail Estimating.

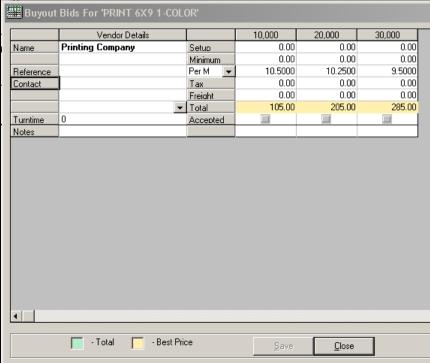
To later link these spreadsheets to your quote or job, click the Quote Bids Documents, select Add from the Streamline Media Manager and select the file(s) you wish to attach to the quote or job. Note that if you attach documents when it is a quote and later convert quote to a job, these documents will not be attached to the job. You will need to re-attach to the job.

Pricing now comes in from your vendors and you are now ready to enter all pricing details from all vendors in the Buyout Pricing screen.

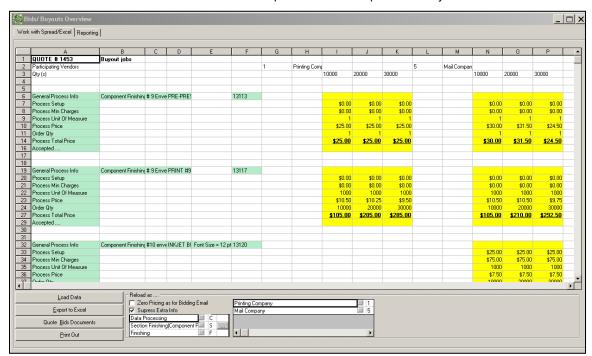




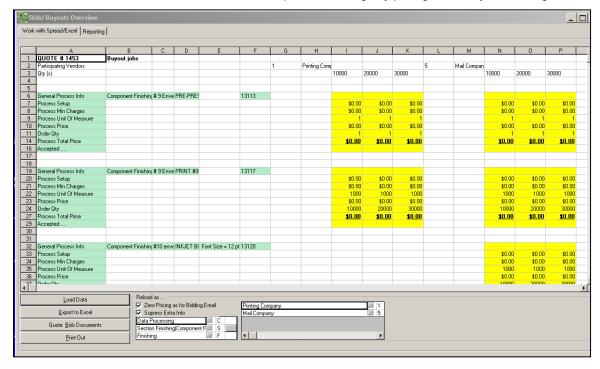




Once all the pricing is entered, you do have the ability to come back to this grid and Load Data. All the pricing entered will be loaded now. You can save a new spreadsheet to keep this data if you wish.



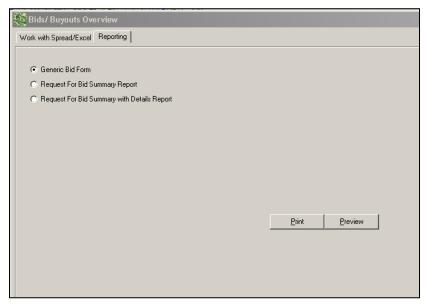
Or if you wish to have re-quoted for whatever reason, check the box Zero Pricing as for Bidding Email and then select Load Data. This will reload all data as it was prior to entering any pricing in the Buyouts Pricing screen.

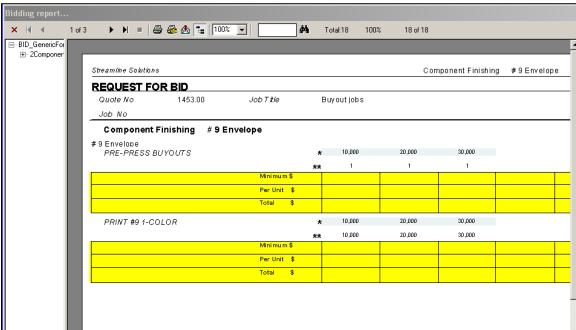


Buyout Bid Reporting

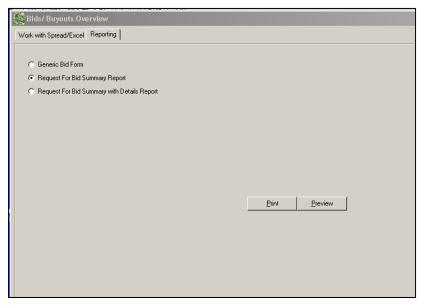
In the **Reporting** tab, you have 3 report options for you or management to review.

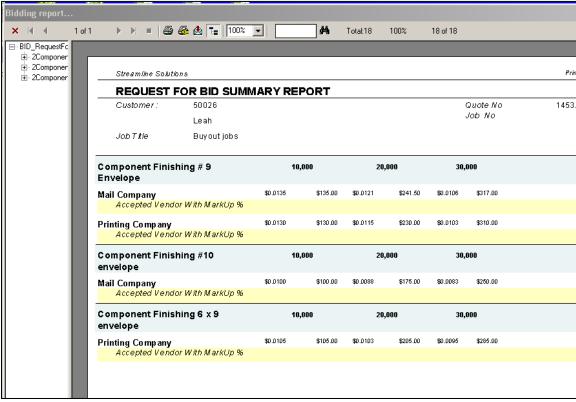
Generic Bid Form:



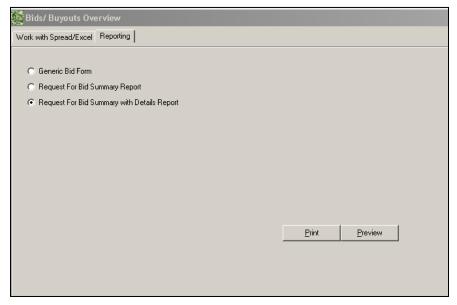


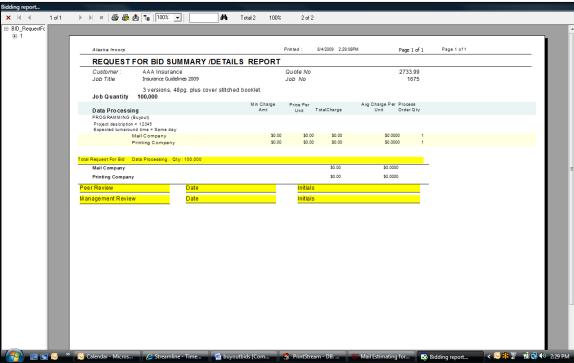
Request For Bid Summary Report:



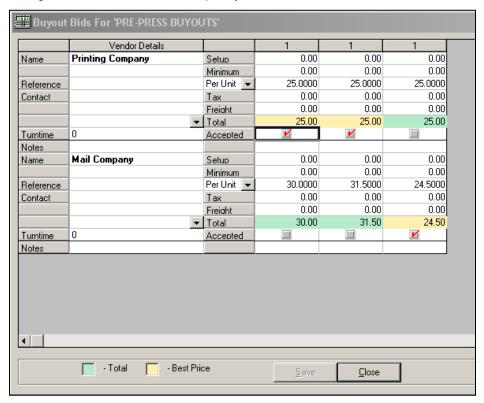


Request For Bid Summary with Details Report:





Once pricing is reviewed and decisions are made on which vendor will be used for quoting, return to the Buyout Pricing screen and select which best price you wish to use.

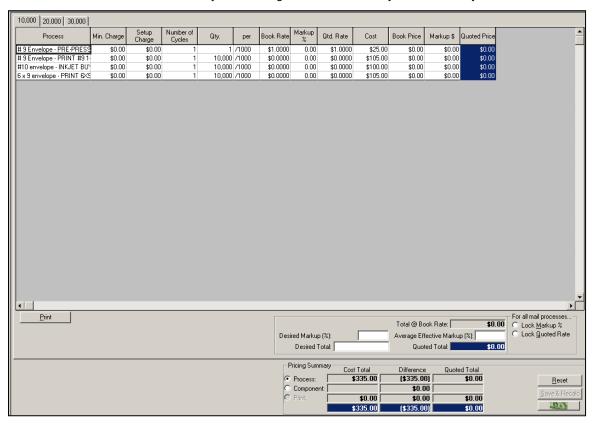


All best pricing is now selected from each of my vendors, quantities and buyouts as you can see in the Cost columns for each quantity.

	Process	Select From Bids	10,000 Cost	10,000 Sell	20,000 Cost	20,000 Sell	30,000 Cost	30,000 Sell
#9Envelope	PRE-PRESS BUYOUTS	Bids	\$25.00	\$0.00	\$25.00	\$0.00	\$24.50	\$0.00
#9Envelope	PRINT #91-COLOR	Bids	\$105.00	\$0.00	\$205.00	\$0.00	\$285.00	\$0.00
#10 envelope	INKJET BUYOUT	Bids	\$100.00	\$0.00	\$175.00	\$0.00	\$250.00	\$0.00
6 x 9 envelope	PRINT 6X9 1-COLOR	Bids	\$105.00	\$0.00	\$205.00	\$0.00	\$285.00	\$0.00

Buyout Cost in the Final Pricing Screen

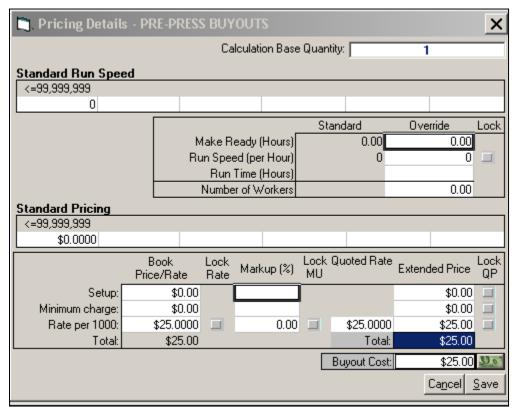
In the Final Pricing screen, you can see the Buyout Cost now populate the Cost field in this screen. If you wish to include these costs as the Book Rate, you can bring in these costs easily one of two ways.



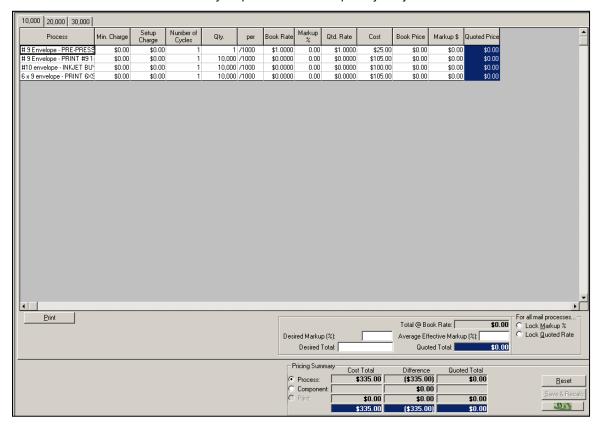
Pricing Details - PRE-PRESS BUYOUTS × Calculation Base Quantity: Standard Run Speed <=99,999,999 0 Standard Override Lock Make Ready (Hours) 0.00 0.00 Run Speed (per Hour) Run Time (Hours) Number of Workers 0.00 Standard Pricing <=99,999,999 \$0.0000 Lock Quoted Rate Book Lock Lock Extended Price Markup (%) MU Price/Rate Rate Setup: \$0.00 \$0.00 \$0.00 \$0.00 Minimum charge: Rate per 1000: \$1,0000 0.00 \$1,0000 \$0.00 Total: \$0.00 Total: \$0.00 Buyout Cost: \$25.00 Cancel

Option 1: Drill down to the activity. Click the dollar button next to the Buyout Cost field.

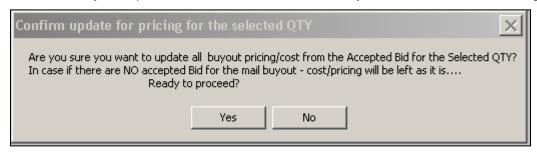
The Rate per 1000 will be brought in. Note that only the Setup, Minimum charge, and rate will be brought it. If you have Freight and Tax, this option will not work for you.



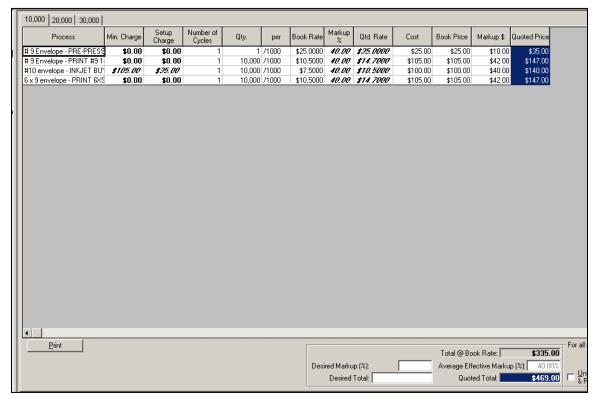
Option 2: Select the **dollar** button in the bottom right hand corner of the final pricing screen. This will bring the cost into the Book Rate fields for all buyout processes for the quantity tab you are on.

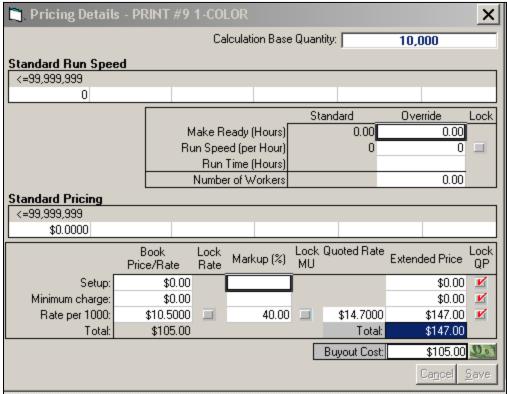


When you select the button, you will receive this message. If you had previously made entries to buyout activities and included any markups, these entries will be cleared out once you click Yes in the below message.



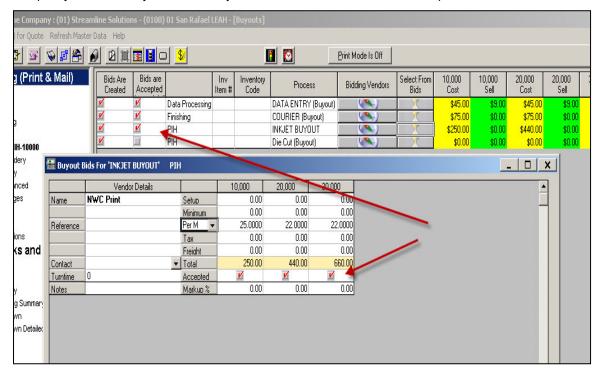
You can then enter each process markup/sell value or at the final pricing level.



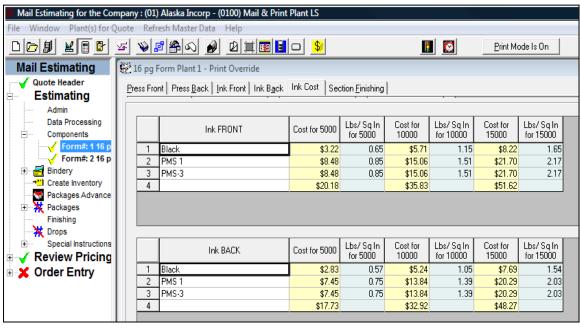


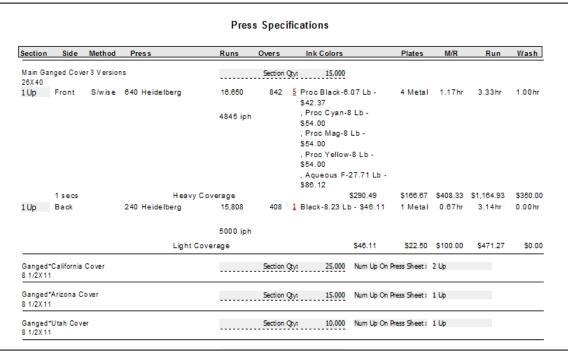
Buyout Entry has now been Enhanced

You can enter all buyouts (print and mail related) pricing in the Buyouts area of the quote. Once the bids are accepted you can visually see on the Buyouts screen if the Bids have been accepted.



New Calculation and Display for Ink Quantity and Cost





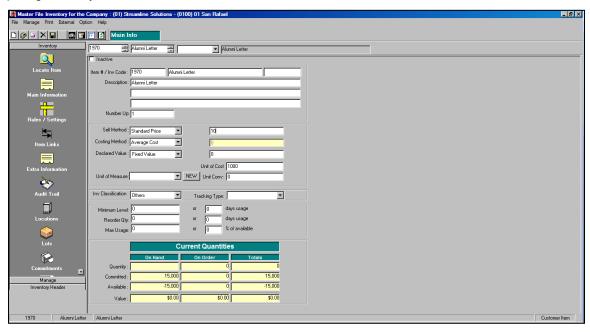
Mail Process: Final Pricing Screen

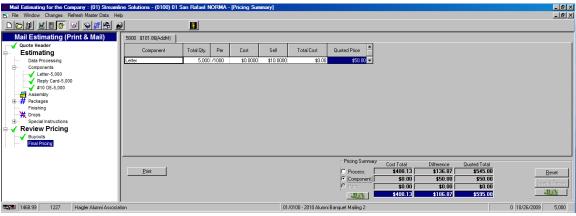
To review mail processes pricing, click the + sign next to **Review Pricing** in the **Mail Estimating Tree**, then select **Final Pricing**.

To override pricing or to enter **buyout** pricing and costs, click the process description and enter a quoted rate (sell price) and the buyout cost. You have the option to **Override** make ready hours, runs speeds and/or run time. There is an option to change the Quoted Price, Book Price/Rate, Markup % or price. Lock in changes by clicking the lock MU or Lock QP boxes (red check mark).

Enter a Desired Total or a Desired Global Markup (%). Enter a discount % by typing a – (minus sign) before the number then choose the option to **Save** and Recalculate, Reset or review Component Pricing.

Select the **Component** pricing option (lower/right) if you have attached \$ valued inventory to a component (e.g., jiffy bags). The cost and/or sell price will display, or choose the option to override the sell price if desired. Cost and sell pricing are entered in 'Master File – Inventory,' in the Main Information Screen. If a zero-cost item is set in Master Files Inventory with the Sell Method in the Main Information Screen set to anything but Use Cost, and a Sell Price is entered, this zero-cost inventory item when added to an estimate will show in the **Component** pricing summary.

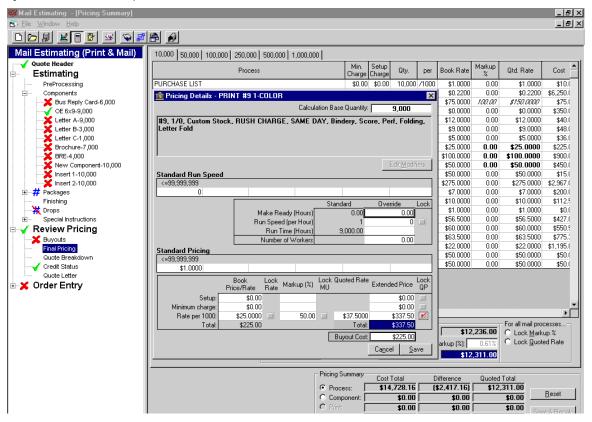




Click (the lower) X to close or select a different area on the Mail Estimating Tree.

Note Any processes that are locked (red checked) in the pricing screen will not be affected by a global markup or global discount and will appear in **BOLD**. Marked up pricing or discount pricing will appear in **ITALIC**.

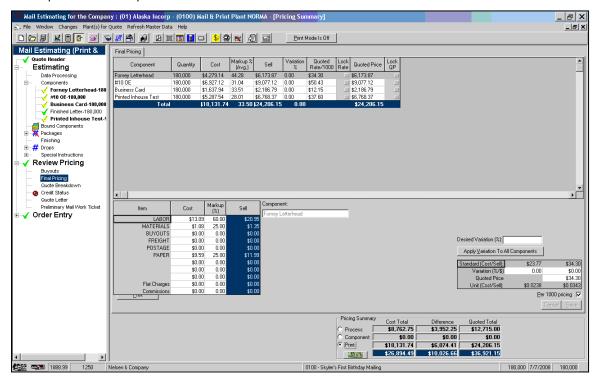
Users with a lower security level (Example: 3, 4, 5) will not be able to change or override pricing. (See your System Administrator.)



Print: Final Pricing Screen

To review print pricing, click the + sign next to **Review Pricing** in the **Mail Estimating Tree**, then select **Final Pricing**. Select the **Print** option under Pricing Summary. There is an option to change markup % for labor, paper, materials, buyouts..., view price per 1,000 or review Process or Component Pricing.

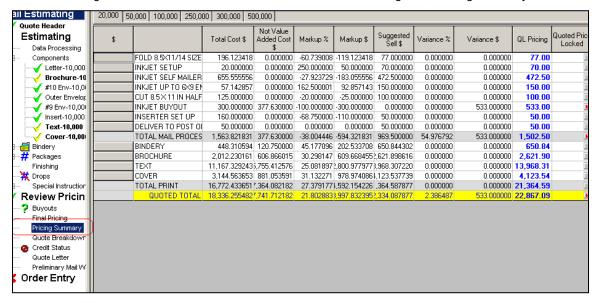
An additional option to apply a **variation \$ or %** per printed item per quantity or enter a % in the 'Desired Variation (%)' field and select > **Apply Variation to All Components** is available. This will apply the variation to all components and all quantities.



To override mail process pricing or enter mail buyout pricing see previous page.

New Pricing Summary Screen

In this version of PrintStream, a powerful pricing tool has been added known as the Pricing Summary screen. Once this setting is activated, there will be a new branch in the Estimating Tree, Pricing Summary.



The following information provides detail about the column definitions for the programming that went into creating the Pricing Summary.

Column Definitions (from left to right across header row):

\$ Column - allows viewing run speed and price for the Mail processes or the markup for Print

Total Cost \$ - for mail processes, this is the quantity based pricing as defined in Master Files Mail; for print, it is the cost based on the hourly rate for labor plus cost for materials as defined in Master Files Print.

Non-value added Cost\$ - materials and outsourced services

Markup % - the percentage added to the cost to arrive at the Suggested Sell \$

Markup \$ - the calculated value of the applied Markup %

Suggested Sell \$ - calculated \$ value of the cost plus the applied markup \$

Variance % - percentage difference between Suggested Sell and QL Price

Variance \$ - price difference between Suggested Sell and QL Price

Note bold blue font indicates column values that may be adjusted + or -

QL Pricing - Quote Letter Price - any value in this column may be adjusted + or -

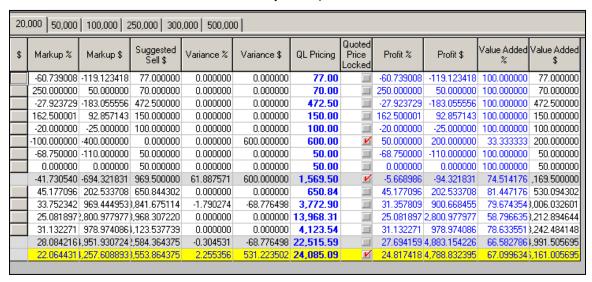
Quoted Price Locked - any price locked in this column will lock all prices in that sub grouping and lock the **Quoted Total Price**; a locked price may not be adjusted until it is unlocked.

Net Profit % - QL Price less Total Cost expressed as a percentage - any value in this column may be adjusted + or -

Net Profit \$ - QL Price less Total Cost expressed in dollars - any value in this column may be adjusted + or -

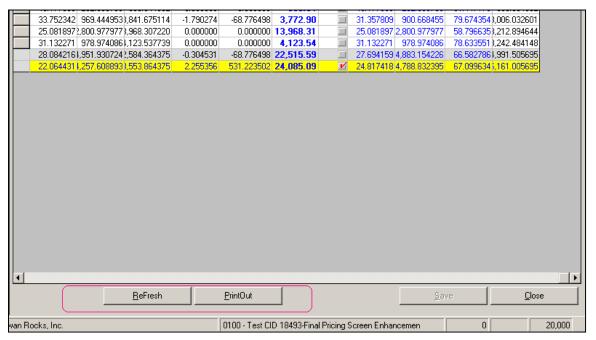
Value Added % - Total Cost less Materials and Buyouts expressed as a percentage - any value in this column may be adjusted + or -

Value Added \$ - Total Cost less Materials and Buyouts expressed in dollars



At the bottom of the Pricing Summary screen, there are options to "Refresh" data,

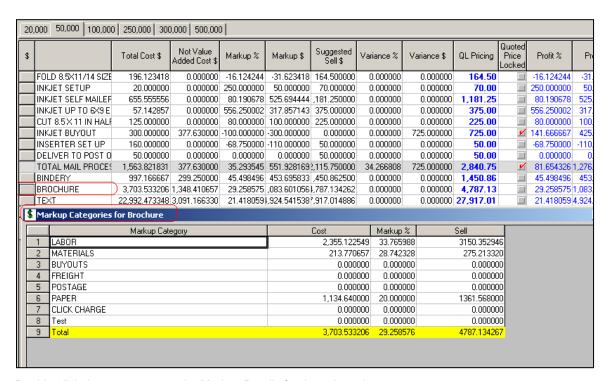
Print the screen, Save, and Close:



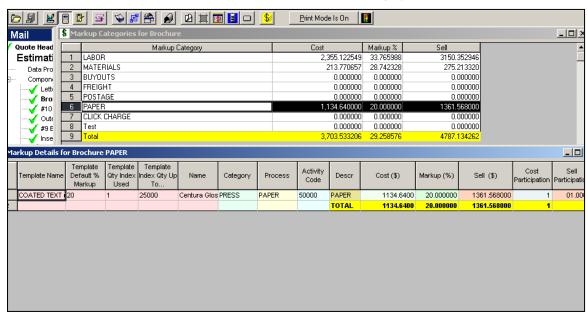
20,000 50,000 100,000 250,000 300,000 500,000										
\$		Total Cost \$	Not Value Added Cost \$	Markup %	Markup \$	Suggested Sell \$	Variance %	Variance \$	QL Pricing	Quoted Price Locked
	FOLD 8.5X11/14	196.123418	0.000000	-60.739008	-119.123418	77.000000	0.000000	0.000000	77.00	
	INKJET SETUP	20.000000	0.000000	250.000000	50.000000	70.000000	0.000000	0.000000	70.00	
	INKJET SELF MA	655.555556	0.000000	-27.923729	-183.055556	472.500000	0.000000	0.000000	472.50	
	INKJET UP TO 6>	57.142857	0.000000	162.500001	92.857143	150.000000	0.000000	0.000000	150.00	
	CUT 8.5 X 11 IN F	125.000000	0.000000	-20.000000	-25.000000	100.000000	0.000000	0.000000	100.00	
	INKJET BUYOUT	300.000000	377.630000	-100.000000	-300.000000	0.000000	0.000000	533.000000	533.00	V
	INSERTER SET (160.000000	0.000000	-68.750000	-110.000000	50.000000	0.000000	0.000000	50.00	
	DELIVER TO POS	50.000000	0.000000	0.000000	0.000000	50.000000	0.000000	0.000000	50.00	
	TOTAL MAIL PRO	1,563.821831	377.630000	-38.004446	-594.321831	969.500000	54.976792	533.000000	1,502.50	V
	BINDERY	448.310594	120.750000	45.177096	202.533708	650.844302	0.000000	0.000000	650.84	
	BROCHURE	2,012.230161	606.866015	30.298147	609.668455	2,621.898616	0.000000	0.000000	2,621.90	
	TEXT	11,167.329243	,755.412576	25.081897	2,800.977977	3,968.307220	0.000000	0.000000	13,968.31	
	COVER	3,144.563653	881.053591	31.132271	978.974086	1,123.537739	0.000000	0.000000	4,123.54	
	TOTAL PRINT	16,772.433651	,364.082182	27.379177	1,592.154226	,364.587877	0.000000	0.000000	21,364.59	
	QUOTED TOTAL	18,336.255482	7,741.712182	21.802883	3,997.832395	2,334.087877	2.386487	533.000000	22,867.09	V

More detail:

\$		Total Cost \$	Not Value Added Cost \$	
	FOLD 8.5X11/14 SIZE	196.123418	0.000000	
	INKJET SETUP	20.000000	0.000000	
	NKJET SELF MAILER	655.555556	0.000000	
Click on	any one of the bu	ttone 142857	0.000000	
11	•		0.000000	
II .	column to see sta	00000	377.630000 -	
for mail a	nd markups for p	orint 00000	0.000000	
][00000	0.000000	
	TOTAL MAIL PROCES	1,563.821831	377.630000	
	BINDERY	448.310594	120.750000	
	BROCHURE	2,012.230161	606.866015	
	TEXT	11,167.329243	5,755.412576	
	COVER	3,144.563653	881.053591	
	TOTAL PRINT	16,772.433651	,364.082182	
	QUOTED TOTAL	18,336.255482	7,741.712182	



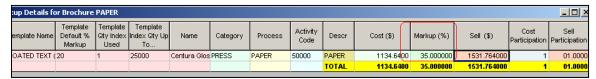
Double-click the row to access the Markup Details for the selected category.



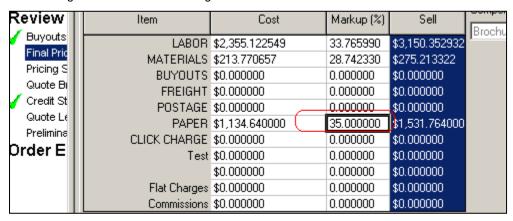
From this screen, markup % may be modified by double-clicking in the field and entering the desired markup% and **Save**.



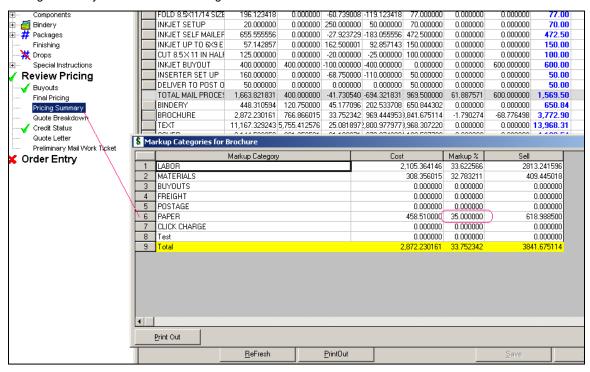
This example shows markup changed from 20% to 35%.



Final Pricing screen reflects the change:

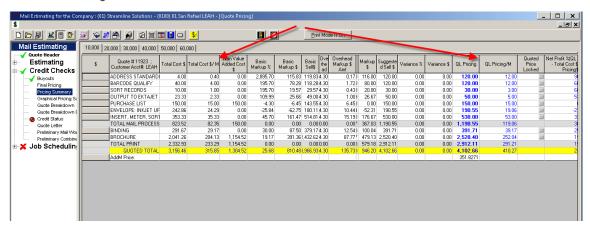


Pricing Summary also reflects the change from 20% to 35%:



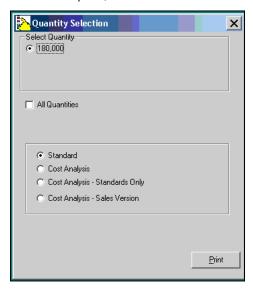
Estimating Pricing Summary Screen Add Cost/M & QL Price/M

Added two additional columns to the Pricing Summary screen to display in rounded 2 digit the Total Cost \$/M and the QL Pricing/M



Mail Quote Breakdown

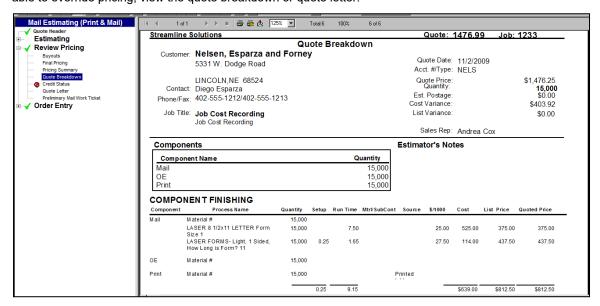
To view the quote, click Quote Breakdown in the Mail Estimating Tree. Choose a quantities option.



Click the Print button.

You can chose to Print the quote using the printer icon, or **export** to: MSWord, Excel, Crystal Reports, etc., (envelope w/ red arrow icon). Close the preview window by clicking the **X** in the upper right corner of the preview window.

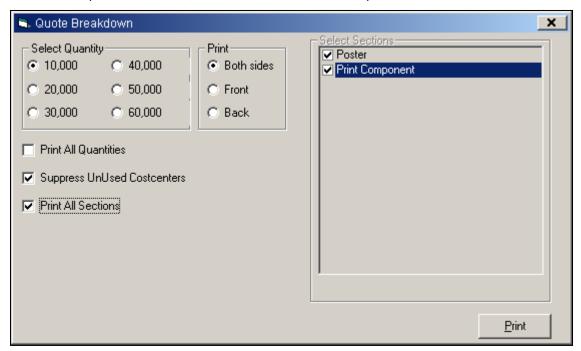
The Quote Breakdown compares: costs, list prices and quoted prices. Users with a security level '5' will not be able to override pricing, view the quote breakdown or quote letter.



Print Quote Breakdown

Select the **Quote Breakdown** icon in the tool bar to review costing details, etc.

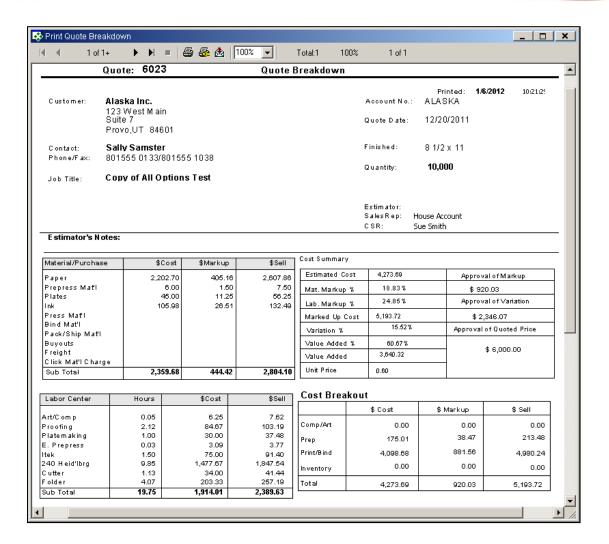
The user has options to Print front, back or both sides and various quantities and sections.



Note Report 3 (Estimating Recap Report) must be setup and Print Activity Codes must be linked in 'Master File – Reports' for the Print Quote Breakdown to properly calculate pricing.

Print Activity Code Setup

	Time House group
Variation %	If you change/over-ride the quoted price (\$ or %), = % difference between suggested quoted price and marked-up quoted price.
Value Added %	= total marked-up price – (minus) material costs and buyout costs (%)
Value Added (\$)	= total marked-up price – (minus) material costs and buyout costs (\$).
Approval of Mark up	If you change/over-ride the quoted price (\$ or %), marked-up \$ difference between sell and cost.
Approval of Variation	If you change/over-ride the quoted price (\$ or %), \$ variation between sell and cost.
Marked Up Cost	= suggested sell (\$)



Credit Status

To view credit status, click Credit Status in the Mail Estimating Tree under Review Pricing.

A red **X** next to Quote Status means the customer is over their credit limit or they are a New / Prospect customer and your Credit Department needs to update their Account Status.

There will also be a red X next to Credit Status if a customer has 100 or more days of unpaid invoices.

Note You will be able to print a Quote Letter/Proposal if a customer is over their credit limit or if they are a prospect customer; but you will not be able to convert this estimate to a job until their credit limit is increased or the prospect is issued a credit limit.



Print and Mail Quote Letter Screen

Click Quote Letter in the Mail Estimating Tree under Review Pricing. Select either the Print And Mail Format or the Printer's Format. Choosing the Print And Mail Format will then bring you to a second selection screen to choose either an Itemized or Paragraph format. Check the various options to customize the information you want to appear on the Quote Letter and select Print to Word. The PrintStream system will open Microsoft Word, drop in your Company logo, address and all of your estimated processes, pricing etc., into a Proposal template. Use standard MS Word functionality to print or modify the Quote Letter.

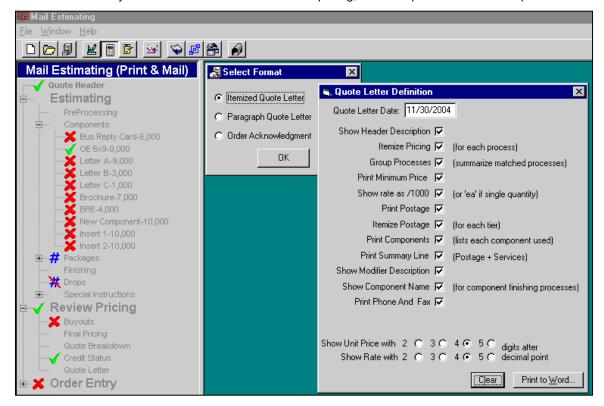
Note Editing or changes made to the quote letter in MS Word will not save to the original estimate. They will be saved for the current version of the **Quote Letter** only.

To close the Quote Letter, close MS Word.

To add your company logo to the Quote Letter template, consult with your System Administrator or EFI PrintStream Support.

Note Option to Print an Order Acknowledgment.

Users with a security level '5' will not be able to over-ride pricing, view the quote breakdown or quote letter.



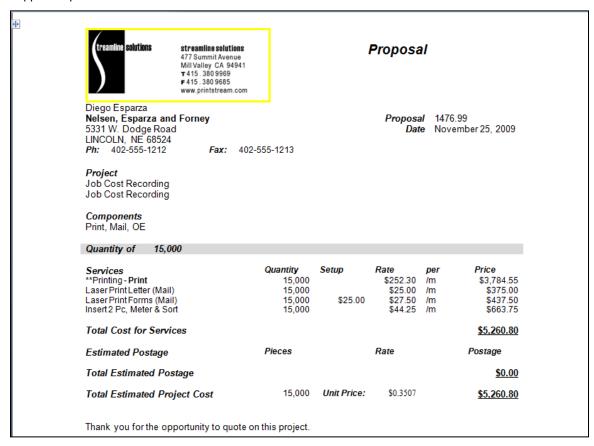
Print and Mail Quote Letter Sample and Close Estimate

The PrintStream system will open Microsoft Word, drop in your company logo, address and all of your estimated processes, pricing etc., into a Proposal template. Option to Print and/or Close Estimate.

To close this estimate, select the **Close Current Estimate** icon ("file cabinet" 3rd icon from the left) OR select **File** and **Close Quote** from the drop-down menu.

Note Editing or changes in MS Word will not save to the original estimate. They will be saved for the current **Quote Letter** only.

To add your company logo to the Quote Letter template, consult with your System Administrator or PrintStream Support Rep.



The Printer's Format:



streamline solutions
477 Summit Avenue
Mill Valley CA 94941
T 415 . 380 9969
F 415 . 380 9685
www.printstream.com

Proposal

+

Diego Esparza Nelsen, Esparza and Forney 5331 W. Dodge Road LINCOLN, NE 68524

Tel: 402-555-1212, Fax: 402-555-1213

Proposal # 1476.99

November 25, 2009

We thank you for giving us the opportunity to quote on your printing requirements. We look forward to working with you on this project.

Description Job Cost Recording

Content

Finished Size 8 1/2 x 11

Preparation of Copy Print - Output Film, Dylux Proof

Description of Proof

Paper Stocks 2 Pgs. - Husky Offset 50#, White

Ink Colors Print - Printed 4 color(s) throughout.

Finishing Print - Trim, Fold

Pack & Ship

Payment Terms Net 30 days.

These prices do not 15,000 include sales tax and are subject to revision on receipt of final artwork or \$5,260.80

copy. \$232.86(AddM)

Should you require any assistance, please contact myself or feel free to discuss any details with our

estimating team if I'm Andrea Cox unavailable. Manager

Acceptance of Proposal
Please proceed with the production of the above work for the quantity
indicated. I understand that pricing will be confirmed on receipt of final
art & authors corrections will be additional.

Customer Signature Date P/O #

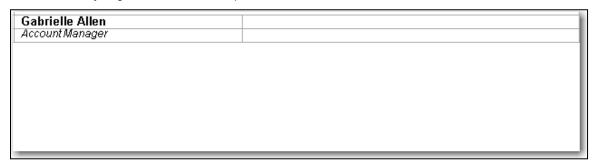
Itemized Quote Letter - Optional Sales Rep info and Customer Acceptance

Added options in the Itemized Quote Letter generation to include or not include the Sales Rep info and Customer's Acceptance part.

When check boxes are cleared:



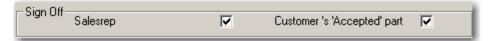
Quote letter will just generate with sales rep name and title



If check box for the Sales Rep info is selected, the info will be pulled from the Master Files Customer Sales Rep set up where Sales Rep Contact Info is Active.



In addition, if the Customer's 'Accepted' part is selected:

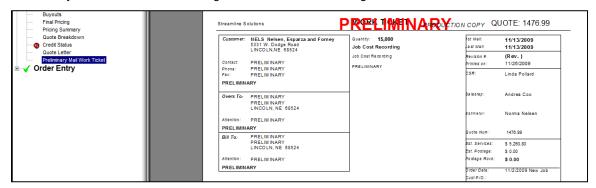


Then we will be displaying the customer acceptance section.

Gabrielle Allen Account Manager CSR Phone: 415-222-1515 Fax: 415-222-1516	Accepted: Leah's Account ('CLIENT')
Email: gabby@printstream.com	By
	Title Date

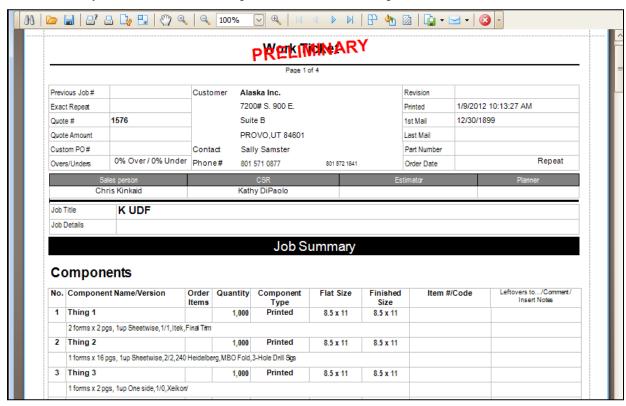
Preliminary Work Ticket

The Preliminary Work Ticket can be printed before the quote becomes a job and has in large red font the word 'Preliminary' to enable immediate recognition that this is not the regular work ticket.



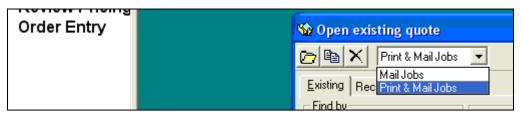
Preliminary Combined WO WT

The Preliminary Combined WO WT can be printed before the quote becomes a job and has in large red font the word 'Preliminary' to enable immediate recognition that this is not the regular work ticket.



Open or Copy an Existing Quote

To Open an existing quote, select the **Open Existing Estimate** icon (1st icon on the **Open existing quote** screen OR select **File > Open Quote** OR **File > Open Recent Quotes**. Select **Mail Jobs** from the dropdown menu (upper left corner of screen) or **Print and Mail Jobs** from the drop-down menu for Print and Mail jobs.



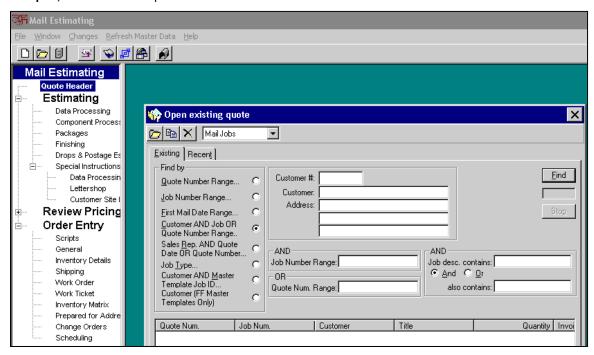
Select the **Recent** tab for a list of recent quotes; OR select the **Existing** tab and choose from the various search options, then select **Find**. Quotes/Jobs will appear at the bottom of the screen.

Quote/Job Search Options:

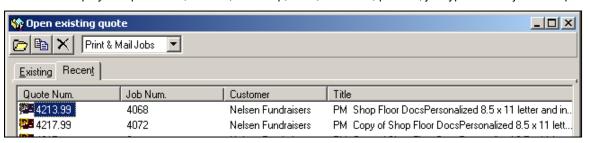
- 1. Quote Number Range enter a single or range of quote numbers. Entering quote number followed by 'plus sign' will give all quotes greater than or equal to that quote number.
- 2. Job Number Range enter a single or range of job numbers. Entering job number followed by 'plus sign' will give all jobs greater than or equal to that job number.
- 3. First Mail Date Range enter a single or range of mail dates.
- 4. Customer AND Job OR Quote Number Range enter customer number or name. Also can search using Job Number Range or Quote Number Range.
- 5. Sales Rep AND Quote Date OR Quote Number select Sales Rep from drop-down list. Also can search using Quote Date Range or Quote Number Range.
- 6. Job Type select Job Type drop-down list. Also can search using Quote Number Range.
- Customer AND Master Template Job ID enter customer number or name. Also can search using Master Job ID. Can also select to load all jobs for this master job.
- 8. Customer (FF Master Templates Only) enter customer number or name. Also can select Master Type.

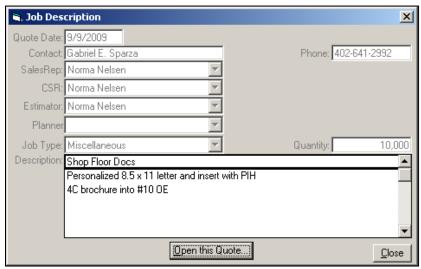
Note All of the above search options also provide the ability to enter a partial Job Description to narrow the search.

To Open, double-click the quote number.



To see the full description of an existing quote or job, click the quote and then right-click. A 'Job Description' window will display the quote date, contact, sales rep, CSR, estimator, planner, job type and full job description.





Copy Quote × Original Customer: ALASKA Alaska Inc. Cust. Price List: Std. Price List: 🔽 Copy to New Customer V Customer #: 01: Streamline : ▼ \¥/ Customer Contact: Contact Phone: Address: SalesRep: -Clear Rate Locks Adjust all packages by (+/- %): Copy General Notes | Copy Scripts | Package Original New Quantity Package Name Copy Quote Letter Notes Number Quanity Copy Estimator Notes Default Package 1,000 Copy Drops | Copy Postage Estimate | Retain Overrides 🔽 Retain Print Markups 🔽 1.000 Oty 1: Qty 4: Copy Vendors for Buyout Processes 2 000 Qty 2: 2 000 Qty 5: 5,000 Qty 3: 5,000 Qty 6: Copy Vendor's bids Copy Multiple FG inventory Items generated by Quote Cancel Сору

To **Copy**, click (or highlight) the Quote Number and select the **Copy Quote** icon (2nd icon on the Open existing quote screen). The user now has the option to change quantities and copy to the same customer or a new customer. Other options include:

Clear Rate Locks: clears any pricing over-rides that were changed and locked in the final pricing screen.

Copy General Notes: copies notes entered in the 3-Special Instructions screens.

Copy Scripts: copies all script answers.

Copy Quote Letter Notes: copies all quote letter notes entered for each process (prints on quote letter.)

Copy Estimator Notes: copies estimator notes entered in the est. notes icon (quote header screen).

Copy Drops and Estimated Postage: copies all drops and, if checked estimated postage for those drops.

Retain Overrides: retains estimated/job quantities that were changed/overridden for a process; and retains run speeds for those processes if changed/overridden and locked in the quote being copied.

Retain Print Markups: retains Print Markups from previous quote.

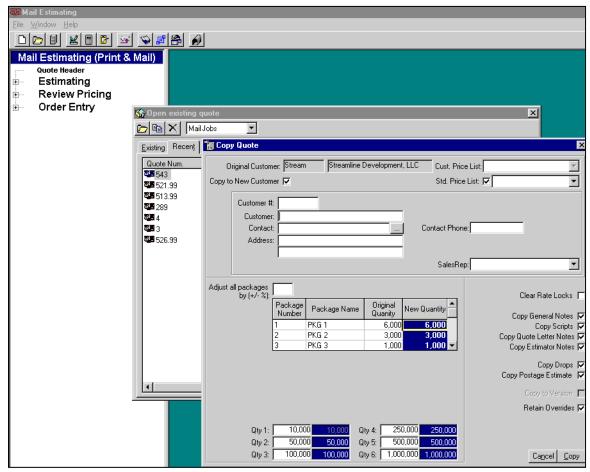
Copy to Version: creates a relationship between the original quote number (2001) and the copied version (.01). Example: 2001.01, 2001.02...

Copy Vendors for Buyout Processes: retains Vendors for Buyout Processes from previous quote.

Copy Vendor's Bids Pricing: retains Vendor's Bids Pricing from previous quote.

Once the quote is copied, select the **Recent** tab. Your copied quote will appear at the top of the screen with the Job Title changed to **Copy of...** (See quote 367 below: 'Copy of #10 Print and Mail'). To open the copied quote, double-click the quote number. The Title of the Quote can be changed in the Quote Header screen.

Note If you copy a quote with a print template and/or processes you should click the Select a Press button on each copied template AND open each process (Art, Section Finishing, etc.) then Save. This will guarantee the new prices and standards when quote quantities change.

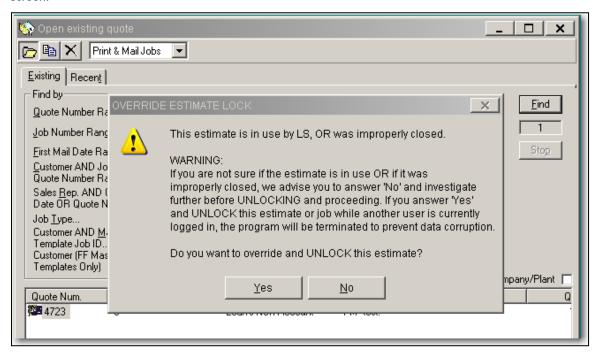


Open Quote/Job Locked by Other User

Changes made to if a user tries to open a quote/job that has a lock on it, we give the option to open the quote/job as a View Only or open with Full Access. If the user wants the Full Access, we record in our table that the user did the override for reference.

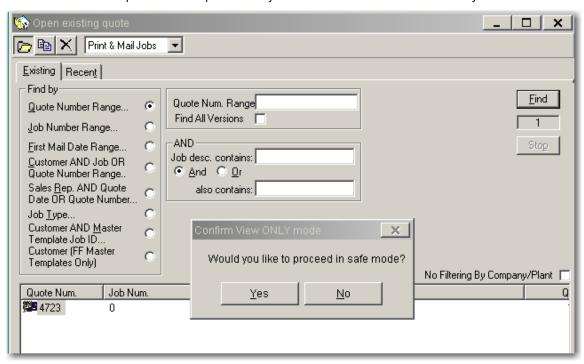
Someone has the quote/job open. Someone else tries to open it – you get the message that 'This estimate is in use by LEAH, OR was improperly closed.'

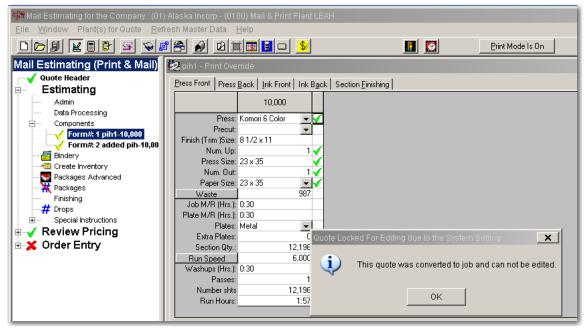
If you click No to 'Do you want to override and UNLOCK this estimate?', it will just take you back to the search screen.



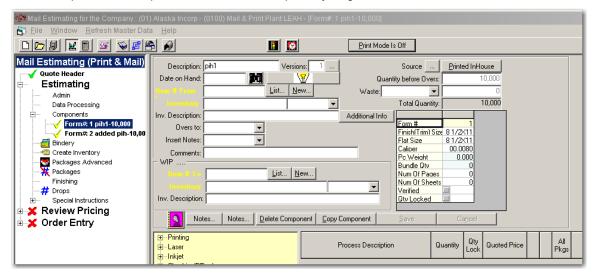
If you click **Yes** to 'Do you want to override and UNLOCK this estimate?', you will then be asked to proceed in safe mode?

If yes, the quote will be opened but locked from editing. If you close the estimate, this unlocks it though. You will not be prompted that another user is in the quote/job. The idea behind the message is that we provide the name of the user that has it opened or last opened – so you should check with the user to verify.





If you click no to open in safe mode, then quote/job will be opened and user will have full access to make changes. Answering No for safe mode should be done if you have verified that the name provided as the user that has it opened or last opened, does not have it open any longer.



Order Entry

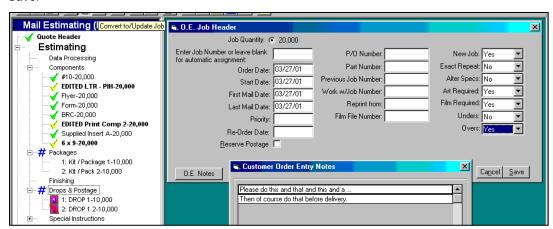
Order Entry – Create a Job from the Quote

Once an Estimate (quote) is approved, simply find and open the original estimate (see previous page: "Finding / Searching for Existing Quote or Job").

You cannot convert an Estimate to a Job if a red **X** remains next to a Heading (e.g., Credit Status), a Component, etc. (Need to clear from red **X** to green 'check').

Select the Convert to/Update Job icon located next to the calculator icon in the tool bar.

- 1. Select job quantity (if you estimated more than 1-qty.)
- 2. Option to enter your own Job # or leave blank and the system will automatically assign a job #.
- 3. Enter First Mail Date
- 4. Enter Last Mail Date (if only 1-drop enter the first mail date in this field)
- 5. Optional Priority field
- 6. Optional Re-Order Date field
- 7. Select or clear the optional Reserve Postage check box.
- 8. Option to view O.E. Notes if button is flashing red.
- 9. P/O # field through Film File Number field are all optional.
- 10. Answer all mandatory questions along right side of screen ('New Job' though 'Overs')
- 11. Save.



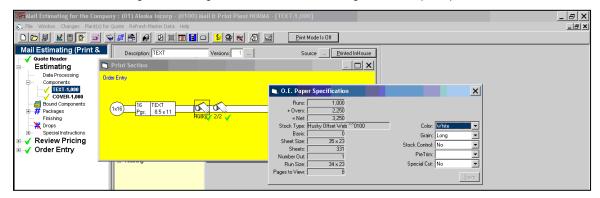
Note A plus sign [+] next to a heading (e.g., **Estimating**, DP, Components, Packages, Drops, **Review Pricing**, **Order Entry**, etc.) means there is information under that heading. A minus sign [-] means all information under the heading is currently displayed.

A red X or a red \ next to a 'Mail Estimating Tree/Heading' means there is information missing, not answered or incomplete.

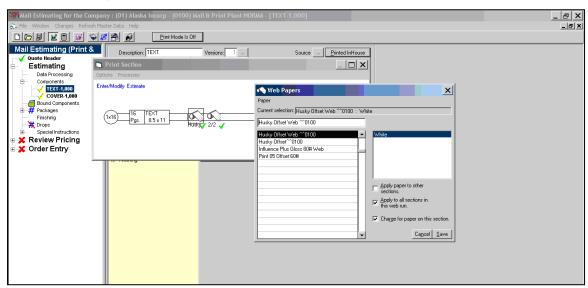
A green 'check' next to a 'Mail Estimating Tree/Heading' means all information is complete.

Order Entry - Print: Paper Specifications and Edit Mode

To review paper specs, highlight the print component. Select the **Convert to/Update Job** icon (circled far left) to put the component in the **Order Entry** mode, and with the **Print Mode Off** (circled in center), select the **Printed in House** button (circled on right). Double-click the **Paper** icon (shown in a square in the example below). Review and make changes to color, grain, etc., in boxes to the right of the Paper Specification screen. **Save**.



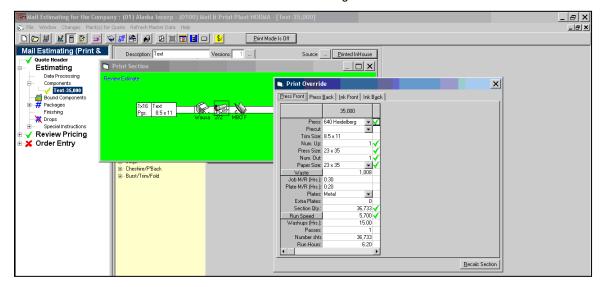
To change Stock Type, select the **edit mode** icon (circled below far left) and with the **Print Mode Off** (circled in center), select the **Printed Inhouse** button (circled on right). Double-click the **Paper** icon (shown in a square in the example below). Select the choice of paper for this component. **Save**.



When finished select the **Calculate Prices** icon (**calculator** button) which enables the system to re-calculate the estimate with the current changes.

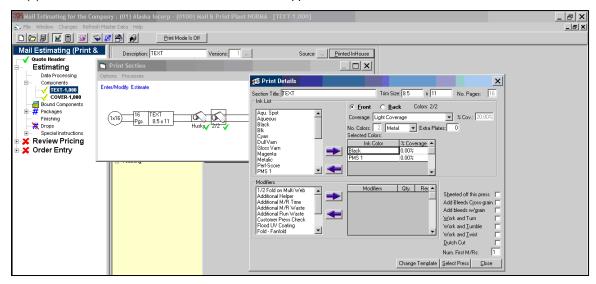
Order Entry - Print: Review Estimate / Edit Mode

To Override or to View Press specs, highlight the print component. Select the **Calculate Prices** icon (circled – far left) and with the **Print Mode Off** (circled in center), click the **Printed Inhouse** button (circled on right). Select the **Press** icon (shown in a square in example below). Make the changes to the press front, press back, ink front and ink back. Click the **Recalc Section** button at the bottom right of the Print Override screen.



Order Entry – Print: Enter Ink Colors or Change Press Details

To enter ink color(s), ink %, etc., highlight the component, select the **Edit Mode** button to Enter/Modify Estimate and with the **Print Mode Off**, select the **Printed in House** button. Double-click the **Press** icon. Enter the Actual Ink(s) for Side 1 and/or Side 2. This information will appear on the Print Work Ticket.



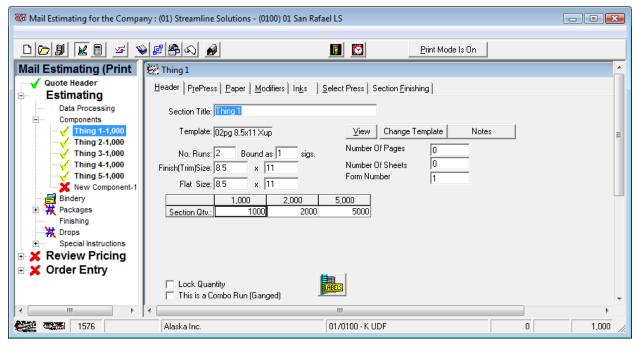
Once information is entered the red X next to Actual Ink changes to a green 'check.'

Two methods to Change Press Details:

- 1. Select the edit mode icon (circled far left above) and with the Print Mode Off (circled center in example above), select the Printed Inhouse button (circled on right in example above). Double-click the Press icon (shown in the square in example above) and click the Select Press button in the lower right corner of the Print Details screen. When finished, close out of the press screen and select the Calculate Prices icon ("calculator" located next to the edit mode button above) to re-calculate the estimate with the current changes.
- 2. To Override or to View Press specs, select the **Calculate Prices** icon ("calculator"). Enter changes and select 're-calculate section.'(See Order Entry: Review Estimate / Edit Mode).

Order Entry – Activate Print Mode (Option) - Specs

Estimators have a second option to select all print component specs from a different screen, without the need to double-click each individual icon as in the **Printed in House** option written in previous pages of this document.



- While in EDIT mode (triangle w/pencil icon), highlight your print component.
- Select the Print Mode Is Off button (last button on gray tool bar) to toggle it to become 'Print Mode Is On.'
- Re-select the component name from the tree structure on the left (e.g., Form).
- A screen with the following 7-tabs will display: Header, PrePress, Paper, Modifiers, Ink, Select Press, Section Finishing. Select each tab and enter your specs.
- To turn OFF this Print mode and return to the default Mail Component screen (the one with the **Printed** in **House** button) select the **Print Mode Is On** button (last button on gray tool bar) to toggle it to become **Print Mode Is On**.

Order Entry - Paper Reservation Feature

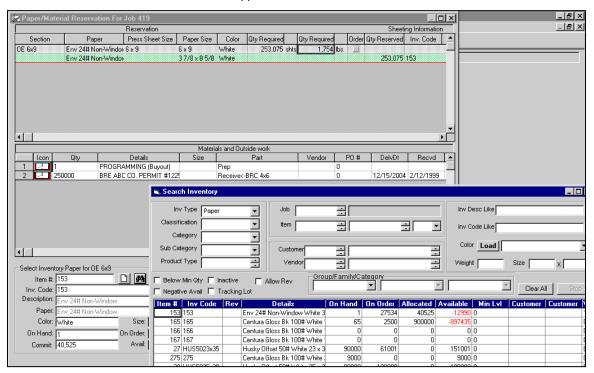
Paper Reservations are activated by selecting the **Paper Reservation** button (circled on tool bar below and positioned next to the **Print Mode** button).

Note Point the mouse over any icon and the icon description will display with an ivory colored background.

The gray line in the following example represents the paper selected on the order. The inventory paper is listed on the line underneath it in green.

The search engine has been updated to include more search options.

The **Order** column, if checked will display under the "Need to Order" selection found in the 'Scheduled Purchasing' module tasks screen and can be directly ordered from that screen. See Scheduled Purchasing release notes or contact EFI PrintStream Support for more details on this feature.



Order Entry - Paper Reservation Details

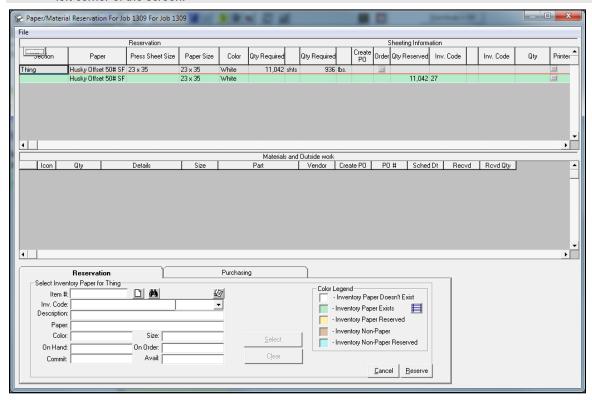
The top portion of the screen displays the paper information for each printed section on the estimate. This information includes the paper description, size, color, estimated paper quantity, Inventory code, (if paper is in inventory), Inventory paper size, and quantity to reserve. Each line item is color-coded.

If the estimated paper is not in inventory, the paper line will appear with a (WHITE) background.

If the estimated paper is in inventory, the paper line will appear with a (GREEN) background.

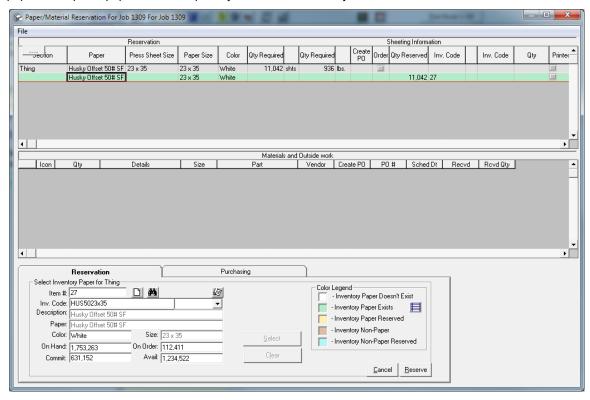
If the paper has been reserved previously, the line will have a (TAN) background.

Note Colors can be changed from the default setting by right-clicking the colored squares located in the lower left corner of the screen.



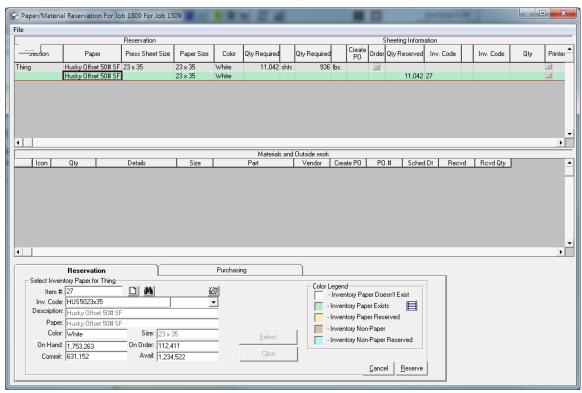
Order Entry – Paper Reservation Section

When you click paper for a section that is in inventory, sections with (GREEN) background, you will see the following information listed at the bottom of the screen: inventory paper item number, inventory paper code, paper description, paper size, and quantity available in inventory.



Order Entry – Reserve Paper

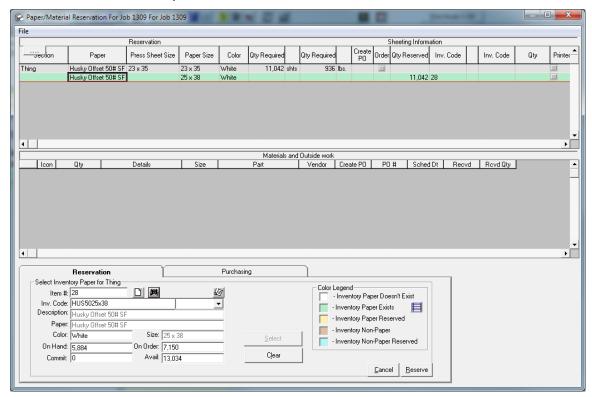
For each inventoried paper you will see the quantity available, you can reserve the paper even if you do not have enough paper in inventory. The reservation will go negative and the item will show up on the **Inventory Reorder Report** so that it can be ordered. To reserve paper on the sections that are inventoried, check that the quantity to reserve listed, is the quantity that you want to actually reserve. If you want to change the quantity to reserve, click the column **Qty to Reserve**, and change the quantity that you want reserved. When you are ready to reserve the paper, click the **Reserve** button and you will see the paper line for that section turn to a (TAN) color. This paper has been reserved. Paper items that are not in inventory, and do not have a (GREEN) background, will either need to be purchased for the job only or a new inventory item will need to be created for the paper before you can reserve it. See options below for creating new paper inventory items.



Order Entry – Paper Reservation Substitution

If the section paper is in inventory and you choose to reserve a different paper than the one that matches the estimated paper, you can type part of the **Inventory Code** in the **Search for** box and press the binocular icon. You will see a drop-down listing of inventory. Click the inventory code for the paper that you want to substitute for, and then press the **Select** button.

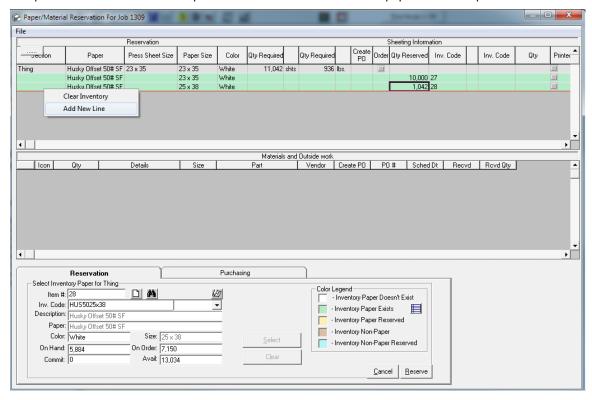
The new paper inventory item will replace the old item on the left side of the screen and at the top for the section that the inventory paper was substituted on. The Inventory code will be in bold indicating that the inventory item has been substituted. See sample screen below.



In order to substitute the paper must be of the same type. Cut sheet papers can only be substituted for other cut sheet papers and web papers can only be substituted for other web papers. You can substitute paper on a section that is not inventoried. The paper must be of a similar size as the estimated paper on the section. If you wish to put the old paper inventory item back on the section you can search for the old paper inventory item and select it. It will replace the new paper that you selected. Click the **Reserve** button to reserve the substituted paper you just created.

Order Entry – Split Paper Reservations

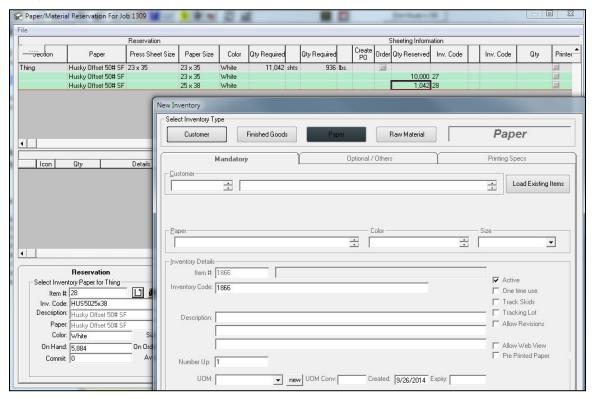
The reservation for paper on one section can be split onto multiple inventoried papers. To split the paper reservation click the section to split, right-click, and select **Add New Line** you will see a new line with the same paper appear underneath the original paper. Click the "Search for", and find the paper to split the reservation and click the **Select** button. The inventory code for the split paper will appear on the new line you just added. Go to the **Qty to Reserve** column for the original and split paper and enter in the quantity to reserve for each paper then press the **Reserve** button to split the reservation between the two papers. See sample screen below.



If you want to remove the additional reservation, right-click the new line and select **Undo Reservation**. The reservation will be removed on the new line. Click the **Cancel** button and the new line will be removed.

Order Entry – Paper Reservation: Create New Paper Inventory Items

New Inventory can be created for paper on sections that are not currently inventoried. To create a new paper inventory item for a section, click the section, and then click the **Blank Sheet** icon located to the right of the **Item** # field. You will see a screen with information needed to create the new inventory item. Click in the **Paper** field, type part of the paper description for the item that you are creating inventory for and use the up and down arrow to locate the correct item. When you locate the item make sure that the color and size listed match the color and size that is on the section you are creating the inventory for. Put in a user defined inventory code, select the activity code for paper, and click **Save**.



The inventory information for the new item will be displayed on the left side of the screen. Click the **Select** button and the section paper will display with the green background with all the inventory information attached.

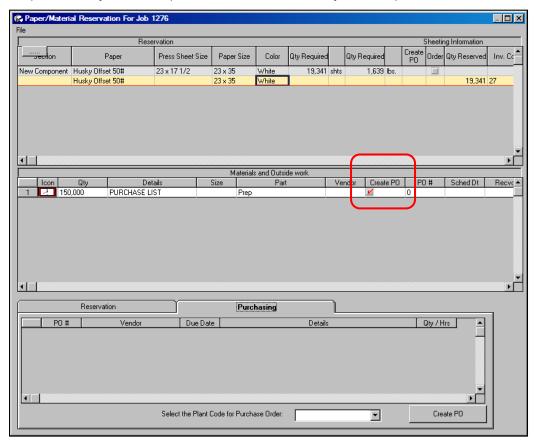
Click the **Reserve** button to reserve the new inventoried paper you just created.

Note The available quantity will go negative indicating that the reservation occurred, but there was no existing inventory to reserve.

Order Entry - Paper Reservation: Allow Direct Purchases

The paper reservation screen now has an additional tab that allows users to create purchase orders for material or outside purchases right from the job. The purchase order window opens when the **Create Purchase Order** check box is selected and button is clicked.

In Print and Mail Estimating/Order Entry Reservation screen, check the box to **Create Purchase Order** for the component. This job has a list purchase that needs to have a job-related purchase order created.



Select the Plant Code (if multi-plant) for the Purchase Order and click 'Create PO.'



PO 416 Created for Company: Ordered By: NORMA Ref: Order #: [Date: 3/17/2010 416 Rev By: Rev #: 0 Rev Dt: Vendor: LISTS Lists R Us Currency Type USA Address: 2500 W. Douglass Drive 402-555-8787 Ph: Fax: Lincoln, NE 68501 Ship Via: Ship To: Streamline Solutions Ship To Attention: Address: 100 Smith Ranch Rd Ste 124 San Rafael, CA 84020 Details Due Date Job# Quantity Amount PURCHASE LIST--3/21/2010 1276 150000 \$150.00

Receiving

Print

Instructions

Update Job

changes

Total:

<u>S</u>ave

\$150.00

(in Currency)

Close

The job-related PO screen will display with the details for the purchase already populated. Enter the Vendor and the Due Date.

Click Save. The purchase order is created.

Edit Line...

EmailPO

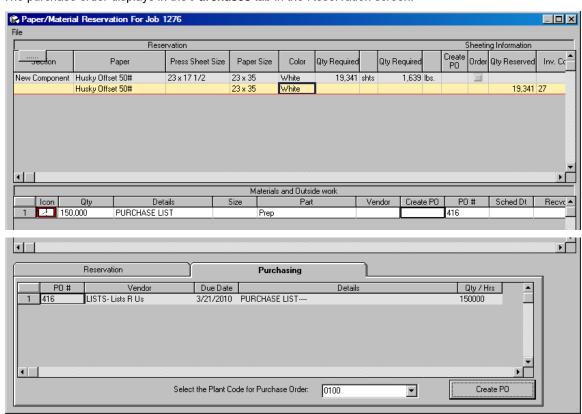
Delete Line..

Preview

Add Line...

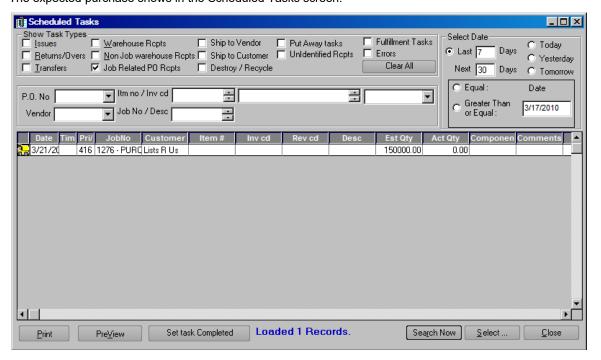
Header

Notes



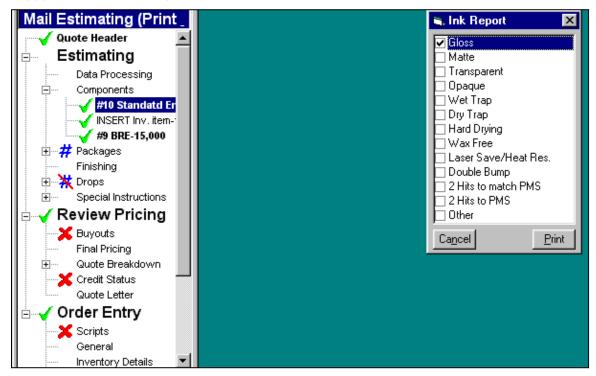
The purchase order displays in the **Purchases** tab in the Reservation screen.

The expected purchase shows in the Scheduled Tasks screen.



Order Entry – Print Ink Report

To print, select the **Printing Ink Report** icon ("a can of 'oozing' red ink: 3rd icon from the right). Select the type of ink(s) you would like to display on the report and select **Print**.



Note Calculation for Ink Costs and Ink Pounds:

- Take the Ink mileage from Master Files Print > Ink screen (e.g., .25 (1/4 lb. of ink to cover 100,000 sq." solid))
- 2. Take the ink coverage (e.g., 25%)
- 3. Take the Press sheet size (e.g., 22 x 18 (for web presses: web width x cutoff)) and
- 4. Convert the sheet size to sq. " (e.g., = 396 sq.")
- 5. Multiply by the ink coverage (e.g., 25%) = 99 sq."
- 6. Multiply (99) by the # of impressions (e.g., 50,000) = 4,950,000 sq."
- 7. Divide 4,950,000 sq." by the ink mileage (100,000) = 49.5 units of 100,000 " inches
- 8. Take the lnk cost from Master Files Print > lnk screen (e.g., \$10.00 per lb.)
- 9. Divide ink cost by the mileage (e.g., .25 (1/4 lb. of ink to cover 100,000 sq." solid)) = \$2.50 per 100,000 sq. inches
- 10. Multiply \$2.50 by 49.5 units = \$123.75 ink costs
- 11. If an ink has a minimum charge it will add that cost to the front side ink)
 - Ink Lbs. = ink units (49.5) multiplied by ink mileage (e.g., .25 (1/4 lb. of ink to cover <math>100,000 sq. "solid)) = 12.375 lbs.

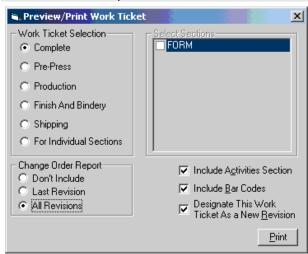
Order Entry – Print or Preview Work Ticket

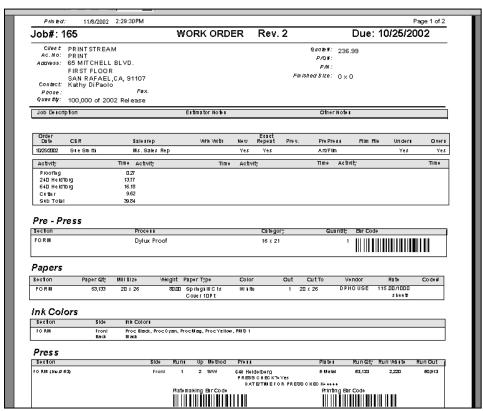
To review or print a work ticket, select the Work Order icon in the tool bar (4th icon from the right).

Select the type of Work Ticket (Complete, Pre-Press, etc.) and Print.

Option to print ticket: for Individual Sections, Include Activities Section (w/run times), Print Activity Barcodes for Shop Floor, Designate Ticket as a New Revision and/or 'Include a Change Order Report.'

Note Two fonts (Bc128ab.ttf and Bc128abt.ttf) must be copied and pasted into each workstation's Fonts folder (Start > Settings > Control Panel > Fonts Folder). These fonts can be found in the Stream\Setups\Fonts folder.





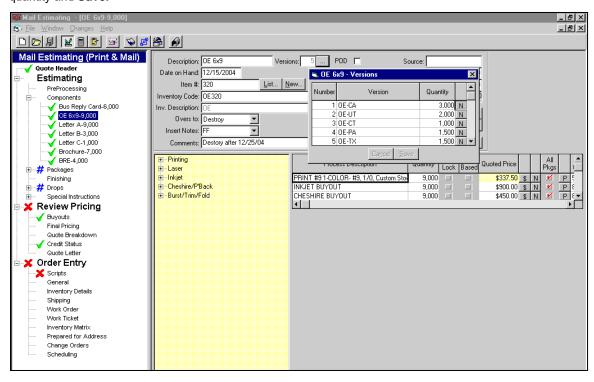
Order Entry – Versions of Components and Version Notes

To select versions, click the component in the **Mail Estimating Tree**. Click the [...] **Versions** button (top/middle of screen). Enter the Number, Version and Quantity then **Save**. Click (the lower) **X** in the upper right corner of the screen to close.

To enter Version Notes click the **N** button (next to Quantity field), enter notes and **Save** or **X** to close.

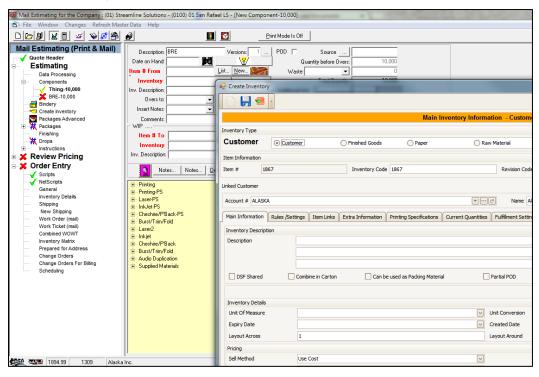
Note Use component 'versions' when the same material (E.g., letterhead) is being lasered in two or more different languages OR is customized with different text in various parts of the letter. (E.g., Local version: 4,000; Domestic version: 10,000; International version: 1,000)

Do not use this 'version' feature if you have a different inventory item # or different processes for each version. To change qty. for a component or version, select the [...] button and enter a number, version description, quantity and **Save.**



Order Entry – Create a New Inventory Item for a Component

To create a **new** inventory item for a component, click the component name in the **Mail Estimating Tree** and click the **New** button (to the right of the **Item #** field). Enter an Inventory code, (e.g., ENV-#10REG-363) unique Description, Activity Code, Product Code and **Save** and **Quit**.



Item #: PrintStream system generated Item # (cannot change)

Inventory Code: Same as Item # (optional), simple code or identification [e.g., OE#10ENV]

Description: Item, size, color (How does your company, customer, vendor refer to the item?) Product number or code (printed on the item), type of job (if known)

Activity Code: Use default or select from the drop-down list.

Unit of Measure: defaults to 1000 or 1 depending on Master File setup.

Product Code: Use default or select from the drop-down list.

Inv. Creation: Date the item is created.

Expiration: Date the item expires (optional) for additional inventory reporting.

Grp/Fam/Cat: Group, Family, Category (additional inventory sorting options if needed. One time setup involved.

One Time Use: Only check if item will only be used once.

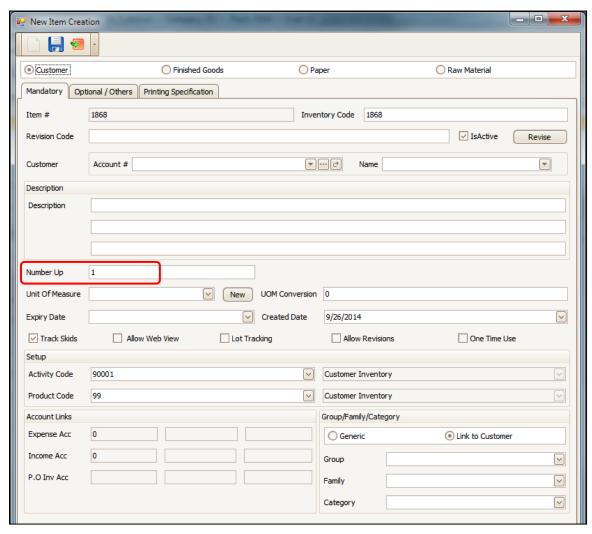
For reporting display purposes (e.g., Inventory Summary Report), try limiting the Inventory Code to under 15 characters and Description to under 30 characters.

We advise implementing a company policy on creating consistent and simple Inventory codes (E.g., First 3-letters of the piece, size, PrintStream's item# in ALL CAPS = ENV6x9-3630) and descriptions (First 3-letters of the piece, size, color, detail, job# if known, etc. (EXAMPLE: ENV 6x9 WHITE BLUE LOGO UPPER LEFT CORNER, JOB #2345...

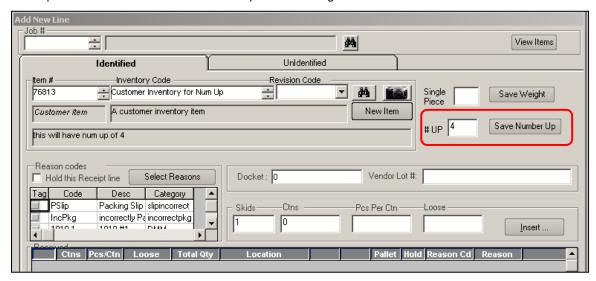
When viewing reports or searching for Inventory, the item #, inventory code and the first line of the description will appear in the various screens and report printouts.

We have added a 'Number Up' field to inventory screens when creating a new inventory item, receiving, inventory import, and in the New Create WIP Inventory programming.

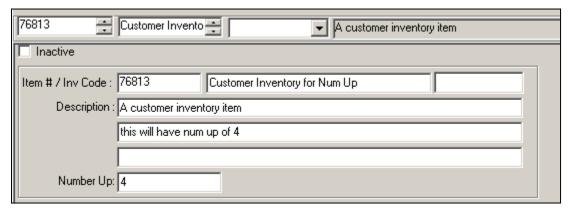
By default the 'Number Up' will be 1. You can change this number at any time, but note that inventory commitments may already be in place and you will need to recalculate any job that has any commitments for this item.



If this 'Number Up' quantity is changed from 1 to 4 when the item is created, in Inventory Receiving, you will see the # up defined for this item. The 'Number Up' can be changed to a different number.



Additionally this number can be changed in Master File Inventory Main Info screen.



When using this inventory item on jobs, with the number up defined other than a 1, the commitment amount for the inventory item will be calculated based on that number up and quantity needed for the process it is assigned to be used on first.



Order Entry – Attach Existing Inventory Item to a Component

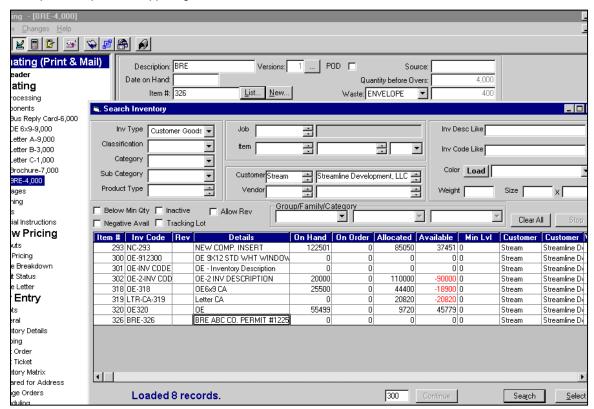
To select an existing inventory item for a component click the component in the **Mail Estimating Tree** and click the **List** button (to the right of the Item # field). Enter optional search fields if desired and select **Search** button. To select, double-click the item.

Optional search fields, Inv. Type, Classification, Category, Sub Category, Product Type, Job, Item, Customer, Vendor, Inv. Description Like, Inventory Code Like, (Color, Weight and Size are for Print Paper), Group, Family Category.

Optional check boxes: Below Min. Qty, Inactive, Allow Rev., Negative Available, Tracking Lot.

If an item is not on the list, option to create a new item by selecting the **blank paper** icon (next to the **binocular** icon).

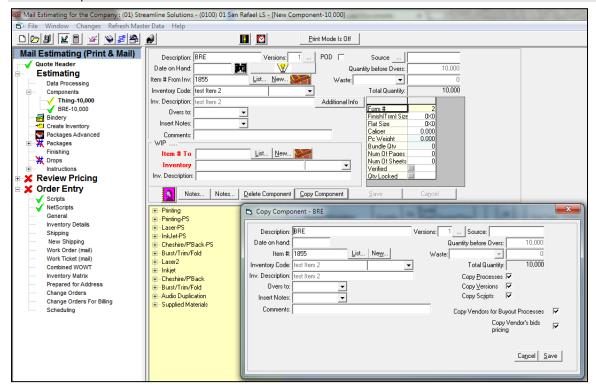
Click (the lower) X in the upper right corner of the screen to close.



Order Entry – Copy a Component

To copy a component, click the component in the **Mail Estimating Tree** and click the **Copy Component** button. Enter changes in the various fields and **Save**.

Note This feature will also copy (if selected) Processes, Versions and Scripts that are attached to the original component.

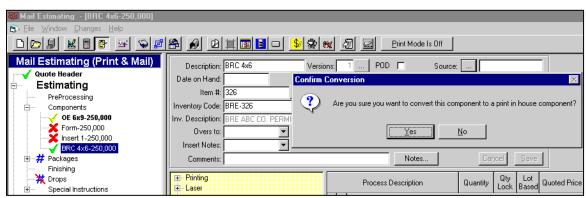


Order Entry – Convert a Component

To convert a print in house component to a mail component, click the print component in the **Mail Estimating Tree** and click the **Source...** button and **Yes**.



To convert a mail component to a print in house component, click the mail component in the **Mail Estimating Tree** and click the **Source...** button and **Yes**.



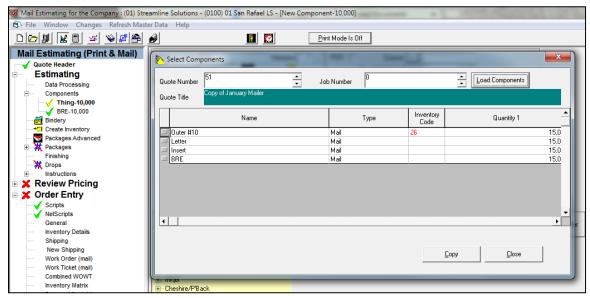
Order Entry - Copy Components from another Quote

To copy components from another quote, click the **Copy Components from another Quote** icon (2nd icon from the right – looks like 2-spreadsheets).

Enter Quote Number and click the **Load Components** button. Click each component you need to copy (red check in gray box) and click **Copy**.

Note All aspects of the component are copied: Inventory item, Processes, Scripts, Versions, Notes and Waste. Copied component must be associated to the appropriate package. A component can be copied multiple times to the same job.

Note If you copy a component from a job that has multiple quantities, ONLY the first quantity is copied. If needed, the ability to edit quantities of copied components resides within versions (Mail) or sections (Print).



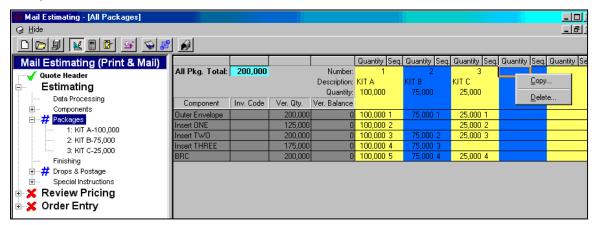
Order Entry – Create Packages

To create one or more packages click **# Packages** in the **Mail Estimating Tree**. Enter the Number of the package, Description and Quantity. Click the line of each component (in inserting order) to the right of the package screen (see sample below) to assign that component to that package. This will place a number (e.g., 1, 2, 3...) next to the component and the system will automatically enter the quantity into the field. Continue to click each component in inserting order until complete.

If you need to edit quantities or inserting order, double-click in the field and enter changes. Repeat this process for each package and **Save**.

If you need to copy or delete a package, right-click the package and make the appropriate selection.

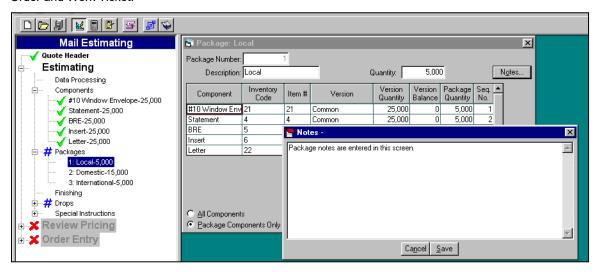
A red line through the # symbol next to 'Packages' means: there are no package(s) created, there's missing information or the package count is out of balance (see version balance field, red = qty. over, green = qty. under).



Order Entry – View or Delete an Individual Package(s) and Create Package Notes

To view, Delete or change package quantity click the package in the **Mail Estimating Tree.** Select All Components or Package Components Only. Enter changes and/or deletions and **Save**.

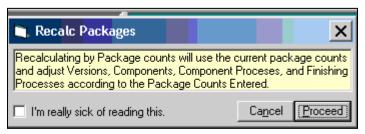
Select the **Notes** button to create package notes, click **Save** and **X** to close. Package notes print on the Work Order and Work Ticket.



Order Entry – Recalculating Packages (Adjust quantities based on package counts)

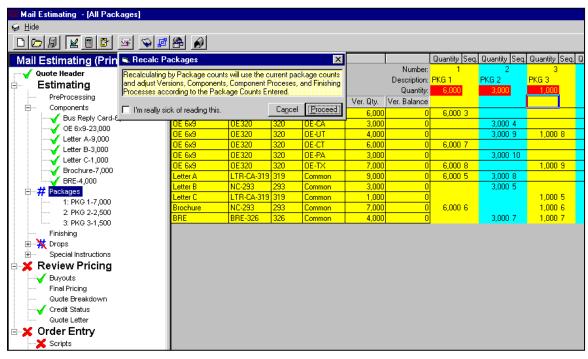
To change quantities based on packages, select **# Packages** in **Mail Estimating Tree**. Type in each new Quantity and **Save**.

Select the **Adjust Quantities by Package Counts** icon in the tool bar (7th icon from the left). This feature will use the current package counts and adjust Versions, Components, Component Processes and Finishing Processes according to the Package Counts Entered. Click **Proceed** to continue. Option to hide the Recalc warning by checking "I'm really sick of reading this" box.



Note Recalculating by package counts will not change Drop quantities; you have to manually enter quantities for both Drops and Postage. Select 'Drops/Postage' in **Mail Estimating Tree** and enter new quantities and **Save**.

A '?' mark next to a component means the component has a zero quantity. Either, enter a package qty for the component, then select the **package recalc** icon, or delete the component. You will receive an error message **Write WO Component Finishing** when trying to print a Work Order / Work Ticket if you have a component with a zero quantity.

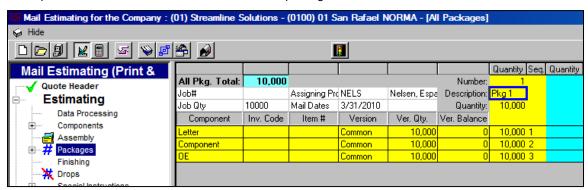


Order Entry – Rules for Assigning Processes to Packages

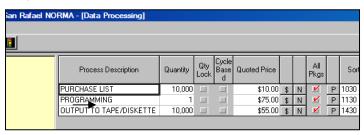
The following rules apply when assigning processes to packages.

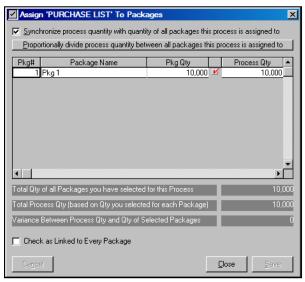
For Data Processing and Component Processing processes:

When processes are added to the estimate after the package has been defined:

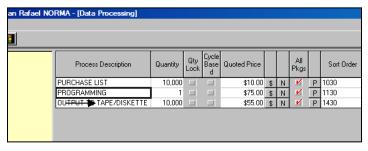


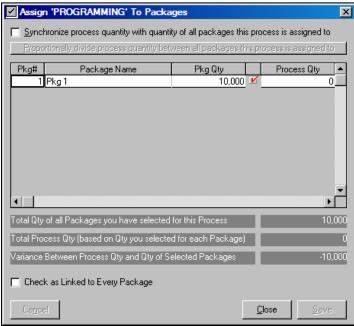
If the default process quantity (as defined in Master Files – Mail Process) is set to zero, the process is automatically assigned to all packages. Example: Purchase List is set to zero in Master Files Mail Processes to pull in the job quantity. Note the 'Synchronize process quantity with quantity of all packages this process is assigned to' is checked.





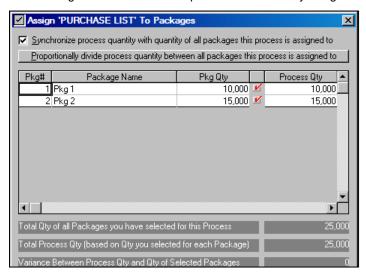
If the default process quantity (as defined in Master Files – Mail Process) is non-zero, the process is linked to the packages with a Process Qty of zero. Example: Programming is set to one (non-zero) in Master Files Mail Processes to pull in the default quantity. Note the 'Synchronize process quantity with quantity of all packages this process is assigned to' is NOT checked.



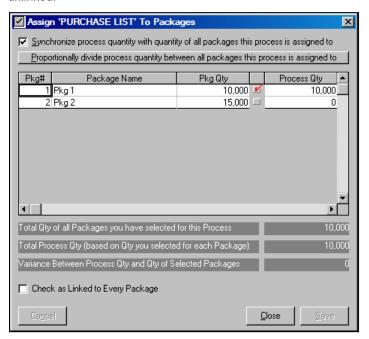


When processes are added to the estimate before the package has been defined:

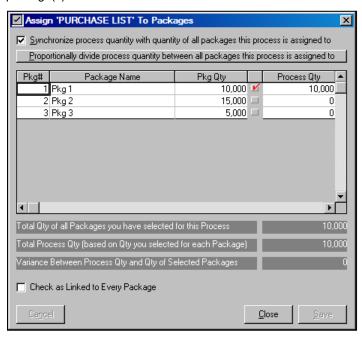
If the process is linked to all packages, the new package is linked automatically. In this example, Pkg 2 was added and gets the Purchase List process automatically assigned.



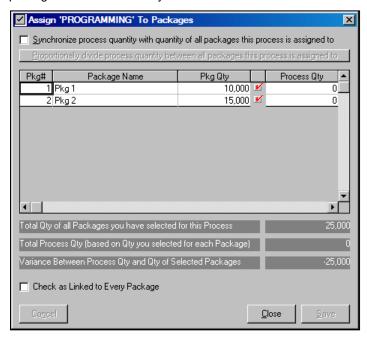
If the process was linked to selected packages, the new package is not linked. In this example, Pkg 2 was unlinked.



Added Pkg 3. Because Pkg 2 was unlinked before Pkg 3 was added, the process will not be linked to the added package(s).



If the default process quantity (as defined in Master Files – Mail Process) is non-zero, the process is linked to the packages with a Process Qty of zero.

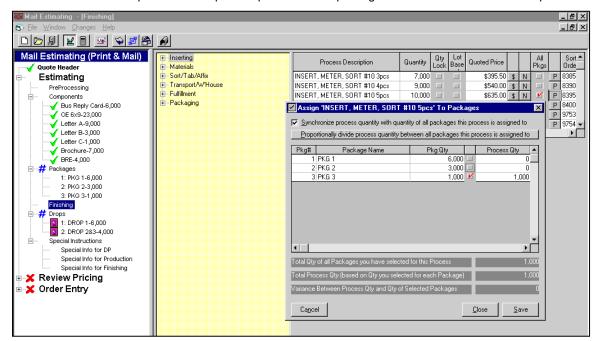


Order Entry – Assign Finishing Processes to Different Packages

To assign Finishing processes to different packages, select the **P** button to the far right of the process description. Clear the packages that do not apply to the selected process and **Save**.

Note When selecting a finishing process the system automatically flags the 'All Packages' option, which indicates that all packages are to receive the selected process. Only be deselecting the packages that will not include this process are you able to take that process off that package's processes.

Point the mouse over a process description to preview which packages have been selected for that process.



For All Processes:

1. When quote is recalculated by package count:

If the process was linked to all packages, it remains linked to all packages with new quantities.

If the process was linked to selected packages, it remains linked to selected packages with new quantities.

If the default process quantity is non-zero, the process is linked to the package with a Process Qty of zero (0).

Processes with locked quantities and processes not marked to 'Synchronize process quantity with quantity of all package' are not recalculated.

2. Quantity printed on Work Order:

For processes not assigned to any packages, the work order will print the total process quantity for all packages.

For processes assigned to all packages with zero default quantity, the work order will print total process quantity for all assigned packages.

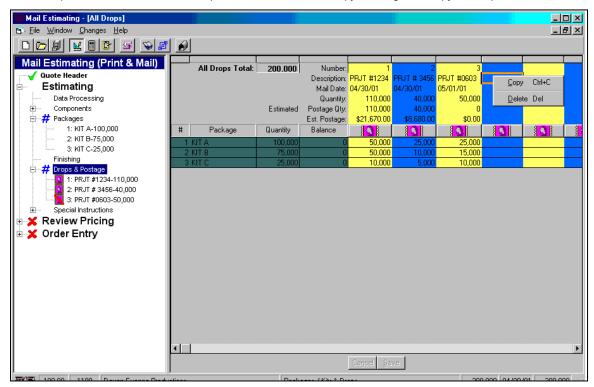
For processes assigned to specific packages, the work order will print the specific package quantity. (For processes with locked quantities and those that are not marked to 'Synchronize...', the printed quantity is proportionally divided between all drops to which a package is assigned.)

Order Entry – Create Drops

To create one or more drops, click **Drops** in the **Mail Estimating Tree**. Enter the Number of Drop(s), Description, Mail Date, Quantity and click the package(s) in each drop (see sample below). Repeat this process for each drop and **Save**.

If you need to copy or delete a drop, right-click the drop and make the appropriate selection.

A red line through the # symbol next to **Drops** means there is missing information. The postage is not estimated or the drop counts are out of balance (see balance field, red = qty. over, green = qty. under).

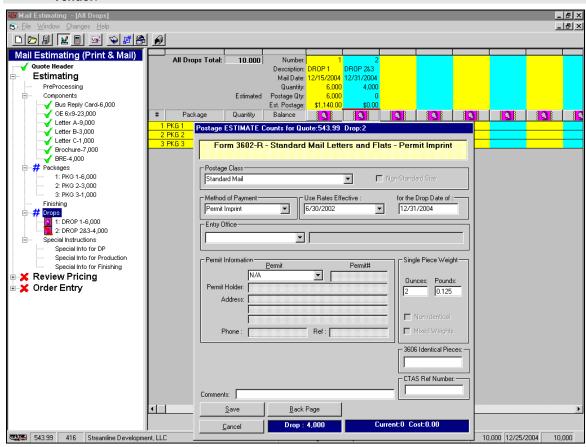


Order Entry – Estimating Postage for Drops – Front Page

You have the option to estimate postage in the Drop screen by entering a Postage Quantity and clicking the **Postage** icon (purple stamp). Use the drop-down windows to enter Postage Class, Method of Payment, Entry Office (if known) and Permit Number (if known). Enter the Single Piece Weight and click **Back Page**.

A red line through the # symbol next to **Drops** means there is missing information. The postage is not estimated or the drop counts are out of balance.

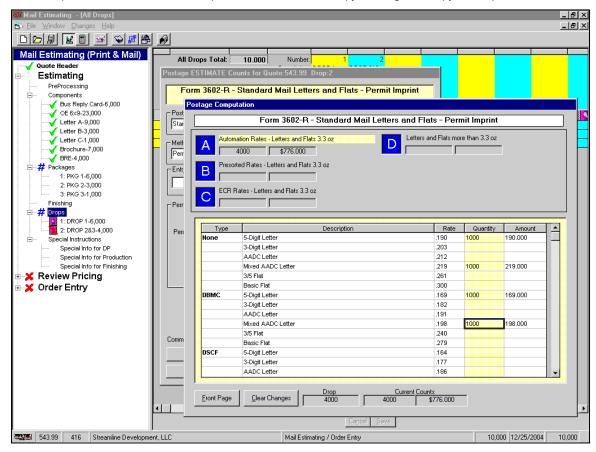
Note Permit #s are entered in Postage Inventory module. Entry Offices are entered in Master File – Vendor.



Order Entry - Estimating Postage for Drops - Back Page

A second option to estimate Postage is to click the **Postage** icon under Drops/Postage in the **Mail Estimating Tree**. Use the drop-down windows to enter Postage Class, Method of Payment, Entry Office (if known) and Permit Number (if known). Enter the Single Piece Weight and click **Back Page**. Enter Quantities and check that your Drop and Current Counts are in balance (bottom of the screen), click **Front Page** and **Save**.

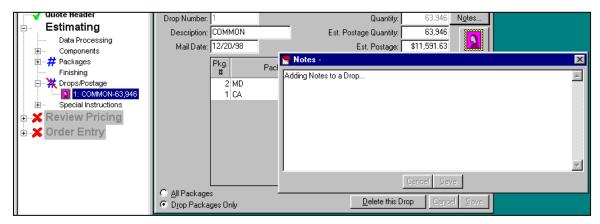
A red line through the # symbol next to **Drops** means there is missing information. The postage is not estimated or the drop counts are out of balance (see balance field, red = qty. over, green = qty. under).



Order Entry – Deleting a Drop(s) and Adding Notes to a Drop(s)

Click the **Delete this Drop** button if you want to delete a drop(s).

To add notes to a drop click the **Postage** icon in the **Mail Estimating Tree**. Select the **Notes** button, enter and **Save**. Package notes print on the Work Order and Work Ticket. Click **X** in the upper right corner of the Notes screen to close.



Order Entry – Create a Statement Drop (optional)

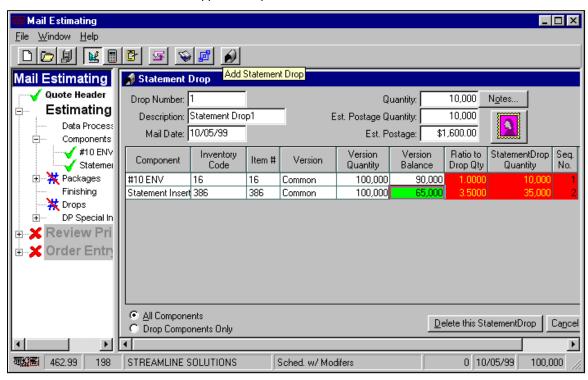
A statement drop will allow a user to directly assign components to a drop, plus enter the absolute quantity or enter the average or **ratio to drop quantity**.

EXAMPLE: A job is created each month with 1 drop per day x 5 mailings a week for 4 weeks = 20 drops. Each drop includes one package with a **variable number** of components. For instance, one package has an envelope and an insert with an average (or ratio) of 3.5 pages of statements.

Select the **Add Statement Drop** icon ("black mail box"). Enter a **Drop #**, **Description**, **Mail Date** and **Quantity** (upper right, next to **Notes**). Click **All Components**. Enter the absolute quantity by clicking in the **Statement Drop Quantity** field and enter the average or ratio in the **Ratio to Drop Quantity** field. (E.g., Drop quantity is 10,000 and the ratio is 3.5 statements per package; the form calculates 35,000 statements are needed for this drop.

Note If you view the All Packages screen and change the package header quantities, you <u>must</u> change all corresponding drop quantities.

Do not mix <u>non</u>-statement drops and packages with statement drops and packages on the same Quote/Job number. Contact EFI PrintStream Support with questions.



Order Entry - Order Acknowledgement Includes Job Number

Added Job Number to the Order Acknowledgement when a job number is present.

Quote only:

treamin	ne solutions	streamline solutions 477 Summit Avenue Mill Valley CA 94941 7415, 380 9969 F 415, 380 9685 www.printstream.com	Order Acknowled	<i>lgment</i>
Leah	Account		Proposal	4713.
123 Te Adding			Date	

Quote converted to Job:

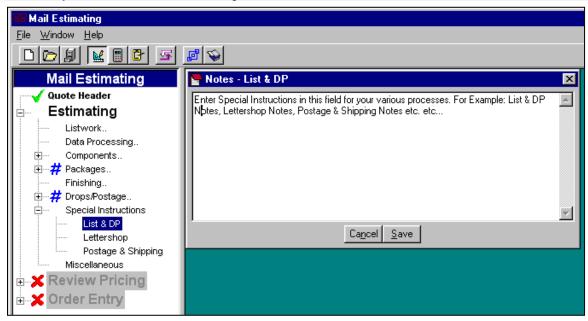
Job Number	5582
Proposal	4712.99
Date	November 9, 2009

Order Entry - Special Instructions

To enter special instructions, click the + sign next to Special Instructions and select from your custom list of headings (DP, Lettershop, Postage, etc.). Enter notes, **Save** and click **X** in the upper right corner of the Notes – List and DP screen to close.

Special Instructions print on the Work Order and Work Ticket.

Note The three Special Instructions headings can be re-named in Master File – Mail Process. Right-click Special Instructions, enter changes and Save.

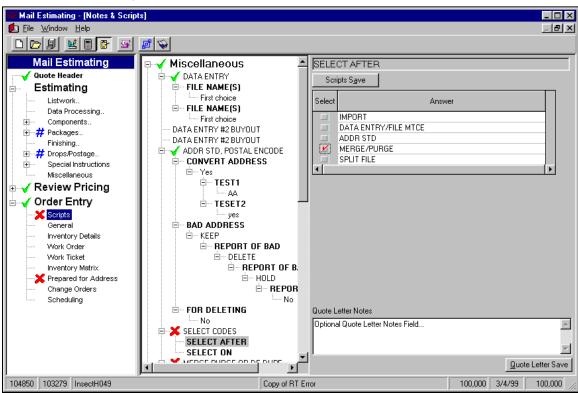


Order Entry – Mail Scripts

Click 'Scripts' in the **Mail Estimating Tree** to view or answer any scripts. Click the specific scripts you need to answer (either multiple choice or enter your answer directly into the field) and **Save**. Scripts will appear on the Work Order and Work Ticket.

A red **X** means the script(s) are still unanswered a green 'check' means they're answered. Click (the lower) **X** in the upper right corner of the screen to close, OR select a different area on the Mail Estimating Tree.

Note Scripts are a set of questions that give production workers information or special instructions needed to complete an activity or process (e.g., 11" Folding: Letter or Z-Fold?, Text In or Text Out, etc.) Scripts do not affect pricing.

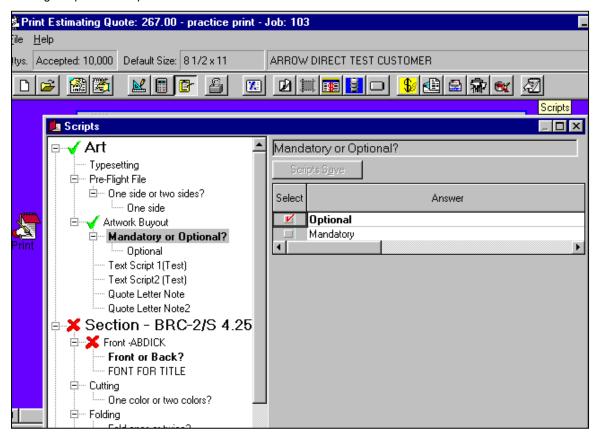


Order Entry - Printing Scripts

Select the **Printing Scripts** icon (circled in the example below, 1st icon on the right) to view or answer any scripts. Click the specific scripts you need to answer (either multiple choice or enter your answer directly into the field) and **Save**. Print Scripts will appear on the Print Work Order/Ticket.

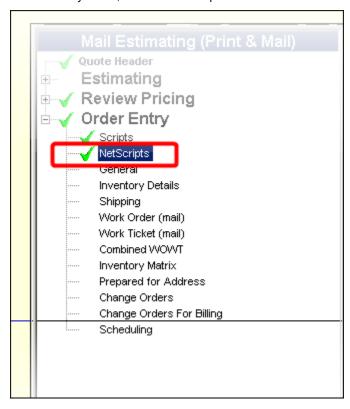
Note Scripts are a set of questions that give production workers information or special instructions needed to complete an activity or process (e.g., 11" Folding: letter or Z-Fold?, Text In or Text Out, etc.)

Printing Scripts are setup in Master Files - Print.

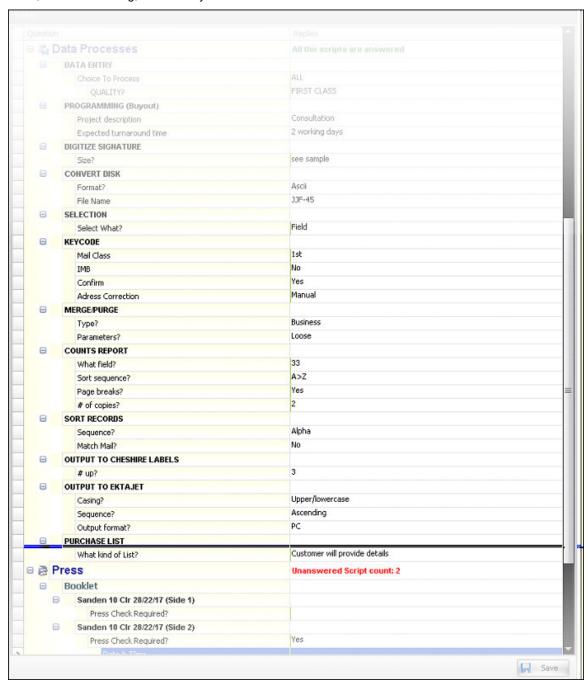


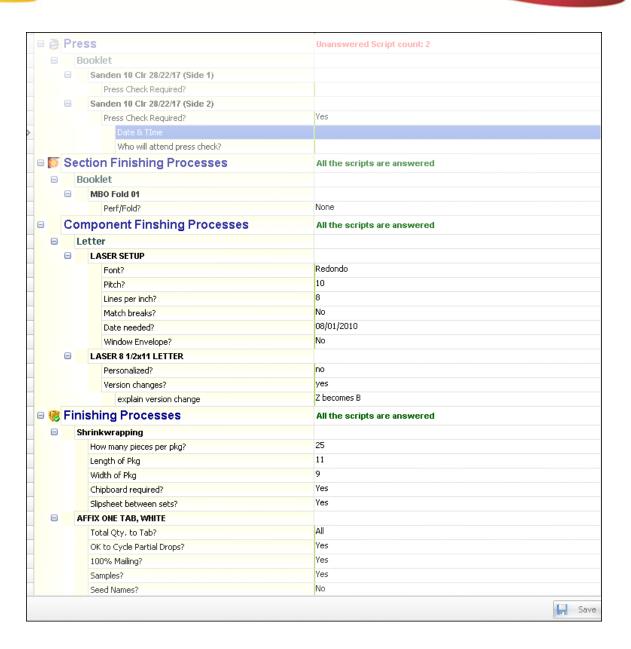
Order Entry - .Net Scripts

This enhancement makes it possible for the user to answer all scripts for the Print and Mail job in one location. In Order Entry mode, select .NET Scripts.



Scripts questions appear for all processes in the job-Data Processing, Component Finishing, Mail Finishing, Press, Section Finishing, and Bindery.





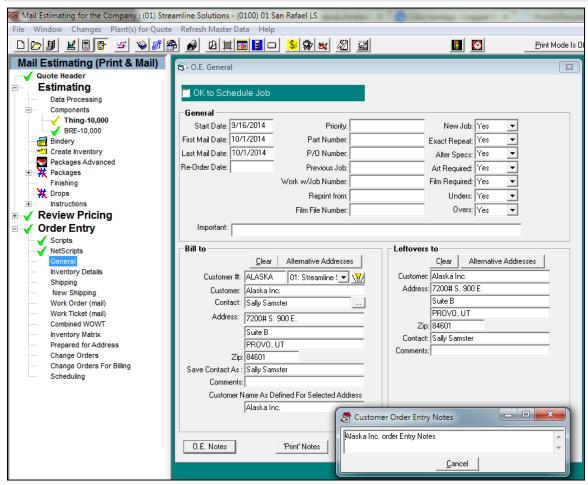
Order Entry – General Information Screen

Select **General** in the **Mail Estimating Tree** to review or enter General, Bill To or Leftovers to information. The Start Date field is the date the estimate was converted to an order.

The user has the option to view Order Entry Notes for a customer if the O.E. Notes button is flashing in red.

Save and click X to close or select a different area on the Mail Estimating Tree.

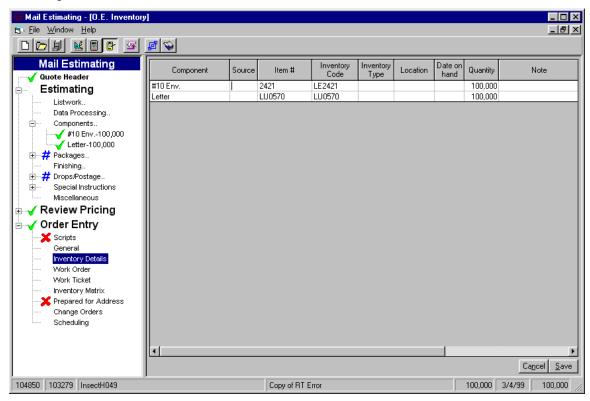
Note The **Bill To** and **Leftovers To** fields will appear on the Work Ticket and on Invoices, Quote Letters, etc. The General screen that contains the billing to address and leftovers to address allows existing addresses contained in the **Customer - Master File** to be accessed.



Order Entry – Inventory Details

Select Inventory Details in Mail Estimating Tree to view components, Item #, Inventory codes, quantity, notes, etc.

Click (the lower) **X** in the upper right corner of the screen to close, OR select a different area on the Mail Estimating Tree.

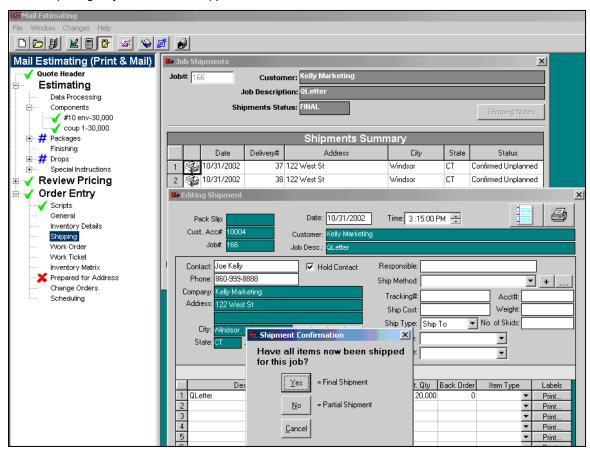


Order Entry – Shipping Module

Option to: Preview, Add, Edit or Delete Shipments from the Mail Order Entry tree structure.

Note To Enable Shipping, open Master Files - Mail Process > File > Setup > Estimating Parameters.

See Inventory and Warehouse Screen Guide for instructions on how to use the Shipping module. Features include how to set up and record: shipments (final or partial), issue packing slips, print package labels and enable reporting on jobs which are shipped but not invoiced.



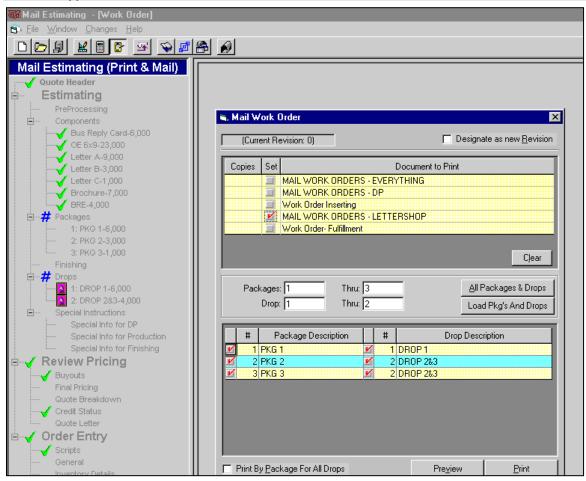
Order Entry – Mail Work Order and Work Ticket – Printing and Viewing

Select **Work Order** or **Work Ticket** in the **Mail Estimating Tree**. Enter the number of copies or select the **Set** check box. Select **Preview** or **Print**. Option to Designate as new Revision.

Click (the lower) **X** in the upper right corner of the screen to close, OR select a different area on the Mail Estimating Tree.

If you receive an error message "Write WO Component Finishing" when trying to print a Work Order / Work Ticket, select the **package recalc** icon in the tool bar. A ? mark next to a component means the component has a zero quantity. Enter a package qty. for the component, then select the **package recalc** icon again, or delete the component.

Work Orders can be setup to print by package or by job. You can create **custom** Work Orders that will print only the information that is needed for your various departments. Department (DP, Lettershop, All Departments, etc.) Work Orders and Work Tickets are set up in Master Files - Reports and/or Master Files - Mail Process. If you select 'set' you have the option to print one copy for each department (e.g., Production, DP, Lettershop, A/P, etc.). **Consult with your System Administrator or EFI PrintStream Support for details**.



Order Entry – Mail Work Order and Work Ticket – Sample

A sample of a Mail Work Order in Preview mode is displayed below. (Same process to select, view or print a Work Ticket).

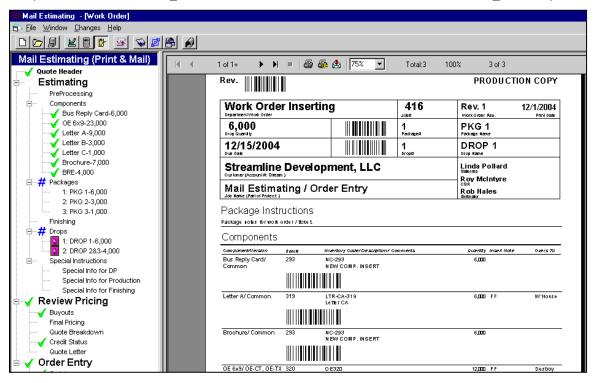
Click (the lower) **X** in the upper right corner of the screen to close, OR select a different area on the Mail Estimating Tree.

Note If you receive an error message "Write WO Component Finishing" when trying to print a Work Order / Work Ticket select the package recalc icon in the tool bar. A ? mark next to a component means the component has a zero quantity. Enter a package qty. for the component, then select the package recalc icon again, or delete the component.

Users have the option to **export** to: MSWord, Excel, Crystal Reports, etc. (envelope w/ red arrow icon). Another available option is to print a barcode next to each activity on the Mail Work Order. Each barcode can then be scanned into the Shop Floor module.

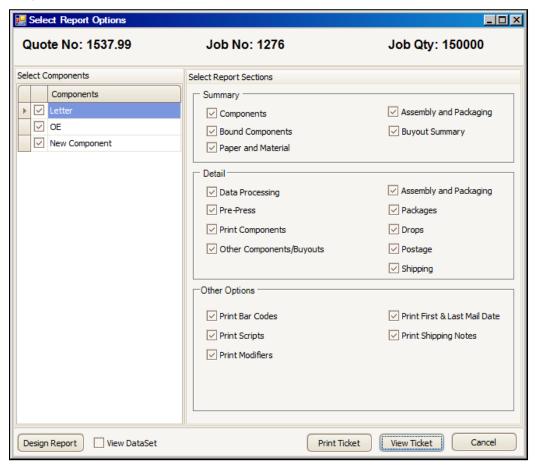
If you want the bar codes to print on your Work Orders, you must perform the following 2-steps:

- 1. ALL users that print/preview work orders MUST 'copy' and 'paste' 2-fonts (Bc128ab.ttf and Bc128abt.ttf) into EACH workstation's Fonts folder (Start > Settings > Control Panel > Fonts Folder)... then ...
- Contact EFI PrintStream Support, who will need to dial into your site to activate the report (FORMATS: CUSTOMER REPORT = WOMAINWBC across from WOMain DEFAULT REPORT).

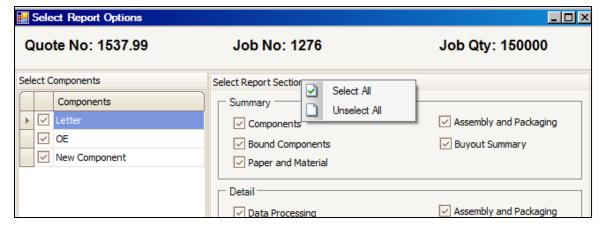


Order Entry - .Net Combo WO/WT

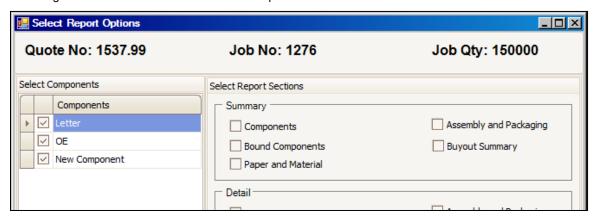
The .Net Combo WO/WT has been enhanced to allow report parameters to be selected / deselected and report design capabilities to customize the work ticket.



By right-clicking any report section – areas that are boxed in – two options display: Select All or Unselect All.



Choosing Unselect un-checks all items in that report section:

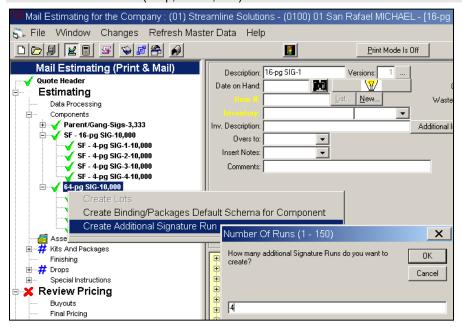


Each area has the same control. In addition, you can select or deselect all options for all areas at once by right-clicking the **Select Report Sections** area when users will get the **Select All** and **Unselect All** options for all boxed areas.

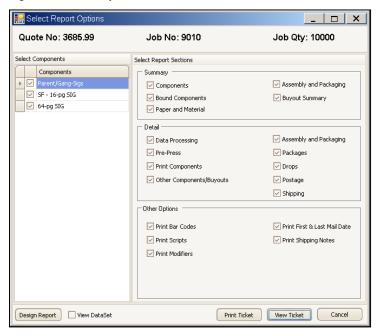
Order Entry – Signatures Runs as Separate Runs on .Net Combo Work Order

After the press is selected, in Edit mode, right-click section and select **Create Additional Signature Run**. Enter number of runs and click **OK**.

Note This functionality is similar to the Lots feature. ALL pricing is held and needs to be added to the Parent or Main Section (Prep, Plates, etc.).



Signatures currently break out on the New .NET Combo Work Order.



.Net Combo Work Order displays the 4 separate signature runs.

Job #	90	10		Job	#			Wor	kΤ	icke	t	Rev#			Job#	9010
									Page 3 c) f 5						
Section Fi	nishing/Ac	tivity De	scription	ı	Other	Information		Gros	s Ogty	Waste	Net Q	у Но	urs	Activity / Task D		Task Barcode
Die Cu	t (Buy	out)			Parer	nt/Gang-Sig:	\$	3,5	534	201	3,33	3 0.0	00	0 169537		
Final T	rim				Parer	nt/Gang-Sig:	\$	3,3	333	0	3,33	3 1.3	25	59015 169536		
# Co	mponent	t Name					Order	tems	Qtv	,		Туре		Flat Size		Finished Size
	- 16-p								10,0			Printed	ı	8.5 x 11		8.5 x 11
4 form	sx 4 pc	gs, 1u	p Sh	eetwis	e,2/2,240	Heidelbe	rg,MBO	Fold								
Paper/ N	faterial D	escript	ion - (Vendor	Product Co	de:)	1	nventory	ID	Mate	erial Qty	Pare	nt Size	Cut To	#Out	Source
Centu	a Glos	s Bk	60#							43	3,885	23	x 35	23 x 35	1	DPHOUSE
Press						Imposition		#Up								
240 Hei	idelbe	rg				Sheetwise		1								
Front:	E	Black,	PMS	S 1												
Back:	E	Black,	PMS	S 1												
Side	Forms	Pages	#Up	Plates	Gross Opy	MR Waste	Run Waste	Net City	MÆ	Hrs	Run Hrs	OWO Hrs	PM Hrs	Plate Making		Printing
Front	4	4	1	8	10,990	225	211	10,553	1.3	83	8.61	0.25	2.00			
Side	Forms	Pages	₩Up	Plates	Gross Opy	MR Waste	Run Waste	Net Cty	MÆ	Hrs	Run Hrs	WWU Hrs	P/M Hrs	Plate Making		Printing
Back	4	4	1	8	10,553	200	203	10,150	1.3	33	8.28	0.00	2.00			
Front	SF	- 4-pg 8	6IG-1	2	11,042	225	212	10,604	0.	.83	2.16	0.25	0.50			
Back	SF	- 4-pg S	6IG-1	2	10,604	200	204	10,200	0.	.33	2.08	0.00	0.50			
Front	SF	- 4-pg 8	6IG-2	2	10,965	200	211	10,553	0.	33	2.15	0.00	0.50			
Back	SF	- 4-pg 8	3IG-2	2	10,553	200	203	10,150	0.	33	2.07	0.00	0.50			
Front	SF	- 4-pg 8	6IG-3	2	10,965	200	211	10,553	0.	33	2.15	0.00	0.50			
Back		- 4pg 8		2	10,553	200	203	10,150	0.	33	2.07	0.00	0.50			
Front		- 4-pq 8		2	10,965	200	211	10,553		.33	2.15	0.00	0.50			
	- 01	- Fbg c	210-4	2	10,553			.0,000				0.00	2.00			

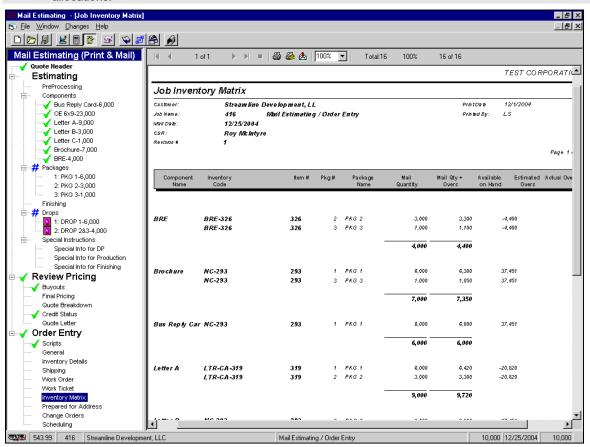
Order Entry – Inventory Matrix Report

Select **Inventory Matrix** from the **Mail Estimating Tree** to view or print inventory details: component name, inventory code, package #, mail qty. + overs, available quantities on hand*, etc.

Users have the option to **export** to: MSWord, Excel, Crystal Reports, etc. (envelope w/ red arrow icon).

Click (the lower) \mathbf{X} in the upper right corner of the screen to close or select a different area on the Mail Estimating Tree.

Note *Available on Hand column = qty. currently in the warehouse minus (-) all inventory commitments / job allocations.

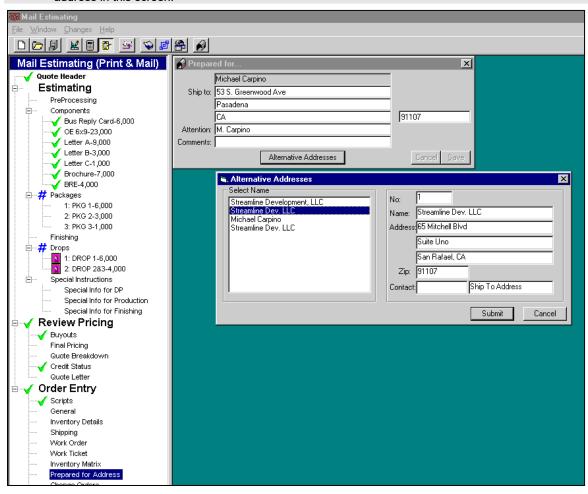


Order Entry – Prepared for Address (Customer using your Permit #)

Select **Prepared for Address** from the **Mail Estimating Tree** if your customer is using your permit number and the Post Office requires their name and address on the Postal Form.

Users have the option to select from Alternate Addresses that were setup in Master Files - Customer.

Note This step can be manually entered in the **Postage Statements** module if you choose not to enter their address in this screen.



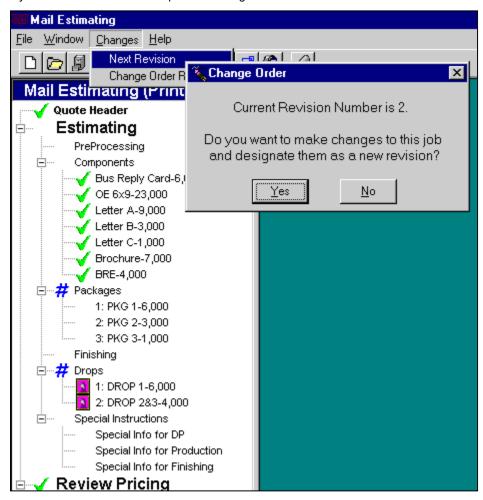
Order Entry - Mail Changes File Option

Before you make any changes (after the estimate has been converted to a job), you have the option to designate each change to a new revision number by first selecting: \underline{C} hanges > Next Revision > \underline{Y} es or keep the current revision # by answering > \underline{N} o.

This option allows a user to easily compare the current revision # and changes on the change order report with the same revision # and changes on the Work Order and/or Work Ticket.

Note If you do <u>not</u> select this option first before making changes, all change orders will save under the current revision #

If you choose not to use this option all changes will save under revision #0.



Order Entry – Mail Change Order Reports

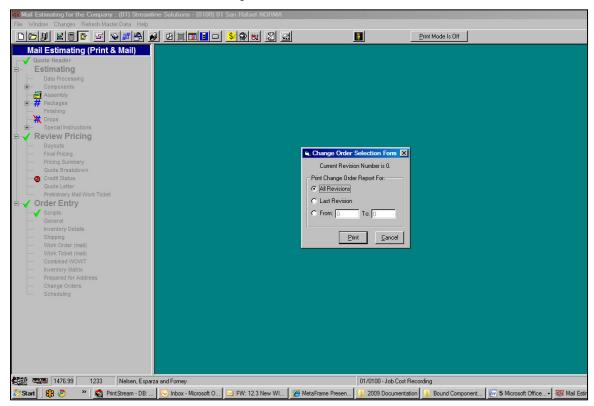
Select **Change Orders** from the **Mail Estimating Tree** or select **Changes > Change Order Report** from the menu. You have the option to view: All Revisions, the Last Revision or select from a range of current revision #s. There are two report options:

- 1. Print Customer Report: Approval notice for your customer to check each revision change that was made and to sign and date the report.
- 2. Print Internal Copy: Prints the revision #, description of change, changed by and date/time. Print Scripts and Print Bar Codes options are available to allow use of Internal Copy for production instead of printing an updated Work Order.

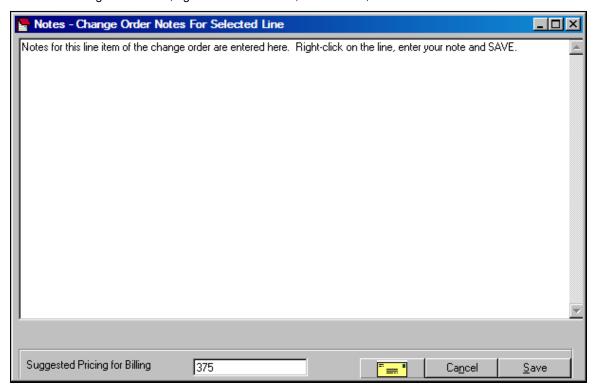
Note You may **export** to: MSWord, Excel, Crystal Reports, Adobe Acrobat, etc. (envelope w/ red arrow icon).

To manually add a new change request, select the **Add New** button, enter the Source, Category, Details and Notes and **Save**. Change is displayed on the Reports screen and printed on the Customer and Internal reports.

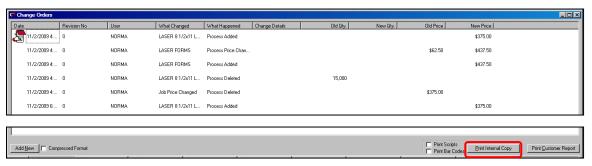
To close, click the red **X** in the upper left corner of the report, or click the lower **X** in the upper right corner, OR select a different area on the Mail Estimating Tree.



To enter a Change Order note, right-click the line item; enter a note, and Save.



To print an internal copy of the change order report, select **Print Internal Copy** from the option bar at the bottom of the Change Order screen.



To print a customer report, select **Print Customer Report** from the option bar at the bottom of the Change Order screen.



Internal Copy:

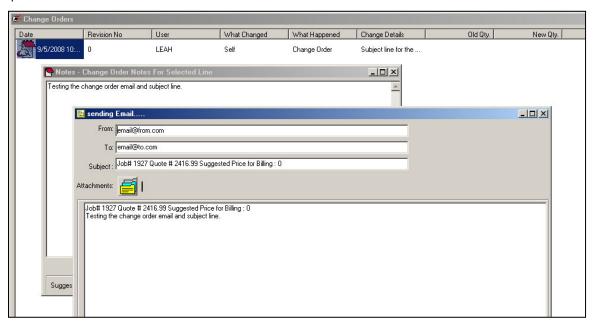
Chang	e Order Report	Job No 1233	
		Page 1 of 1	
Job Name	Nelsen, Esparza and Forney Job Cost Recording	Revision No: 0 - 0 Printed: 12/1/2009	2:44:27PM
	: 15000 : Andrea Cox	Printed For: NORMA First Due Date: 11/13/2009	
CSR	ph: fax: Linda Pollard linda@printstream.com ph: fax:	Last Due Date: 11/13/2009 Job Started: 11/2/2009	
Estim ator.	: Norma Nelsen ph: fax:		
ev#	Description of Change	Changed By	Date/Time
)	Process Added-LASER 8 1/2x11 LETTER	NORMA	11/2/2009 4:32:24 PM
	Notes for this line item of the change order are entered here. Right-click on the line, enter your note and SAVE. Price changed: \$ 0.00 to \$ 375.00		
	Right-click on the line, enter your note and SAVE.		
)	Right-click on the line, enter your note and SAVE.	NORMA	11/2/2009 4:32:32 PM
)	Right-click on the line, enter your note and SAVE. Price changed: \$ 0.00 to \$ 375.00		
	Right-click on the line, enter your note and SAVE. Price changed: \$ 0.00 to \$ 375.00 Process Price Change-LASER FORMS	N O R MA	11/2/2009 4:32:32 PM 11/2/2009 4:32:32 PM
)	Right-click on the line, enter your note and SAVE. Price changed: \$ 0.00 to \$ 376.00 Process Price Change-LASER FORMS Price changed: \$ 02.60 to \$ 437.60		
)	Right-click on the line, enter your note and SAVE. Price changed: 8 0.00 to 8 375.00 Process Price Change-LASER FORMS Price changed: 8 02.50 to 8 437.50 Process Added-LASER FORMS		
	Right-click on the line, enter your note and SAVE. Price changed: 8 0.00 to 8 376.00 Process Price Change-LASER FORMS Price changed: 8 0.00 to 8 437.60 Process Added-LASER FORMS Price changed: 8 0.00 to 8 437.60 Price changed: 8 0.00 to 8 437.60	NORMA	11/2/2009 4:32:32 PM
)	Right-click on the line, enter your note and SAVE. Price changed: 8 0.00 to 8 375.00 Process Price Change-LASER FORMS Price changed: 8 0.250 to 8 437.60 Process Added-LASER FORMS Price changed: 8 0.00 to 8 437.60 Process Deleted-LASER 8 1/2x11 LETTER	NORMA NORMA	11/2/2009 4:32:32 PM

Customer Copy:

OTDEARAL INC

	SINE TIVILINE	Approval Notice for Job
4040	0 Civic Center Drive, Suite 543 · SanRafael, CA 94903 T 415 499 3365 . F 415 499 7677 www.printstream.com	
	Attn: Diego Esparza ph: 402-555-1212 fax: 402-555-1213	Date: 12/1/2009
	Nelsen, Esparza and Forney	Revisions: 0 - 0 Your PO #:
	5331 W. Dodge Road	Our Job #: 1233
	LINCOLN,NE	
Job N	Name: Job Cost Recording	
	The following changes have been made to your job. Pl below and return this signed Change Notice so we may	
?ev#	Description of Change	
0	Process Added-LASER 8 1/2x11 LETTER	[]
	Notes for this line item of the change order are entered here. Right-click on the line, enter your note and SAVE. Price changed: \$ 0.00 to \$ 375.00	
0	Right-click on the line, enter your note and SAVE.	[]
0	Right-click on the line, enter your note and SAVE. Price changed: \$ 0.00 to \$ 375.00	[]
0	Right-click on the line, enter your note and SAVE. Price changed: \$ 0.00 to \$ 375.00 Process Price Change-LASER FORMS	[]
	Right-click on the line, enter your note and SAVE. Price changed: 8 0.00 to 8 375.00 Process Price Change-LASER FORMS Price changed: 8 02.50 to 8 437.50	[]
	Right-click on the line, enter your note and SAVE. Price changed: 8 0.00 to 8 375.00 Process Price Change-LASER FORMS Price changed: 8 02.50 to 8 437.50	[]
0	Right-click on the line, enter your note and SAVE. Price changed: 8 0.00 to 8 375.00 Process Price Change-LASER FORMS Price changed: 8 02.50 to 8 437.50 Process Added-LASER FORMS	
	Right-click on the line, enter your note and SAVE. Price changed: \$ 0.00 to \$ 375.00 Process Price Change-LASER FORMS Price changed: \$ 02.50 to \$ 437.50 Process Added-LASER FORMS Price changed: \$ 0.00 to \$ 437.50	[]
0	Right-click on the line, enter your note and SAVE. Price changed: \$ 0.00 to \$ 375.00 Process Price Change-LASER FORMS Price changed: \$ 02.50 to \$ 437.50 Process Added-LASER FORMS Price changed: \$ 0.00 to \$ 437.50	[]

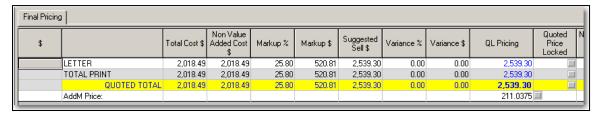
The Change Order can now be emailed and the subject line has been enhanced in to include the job number and quote number.



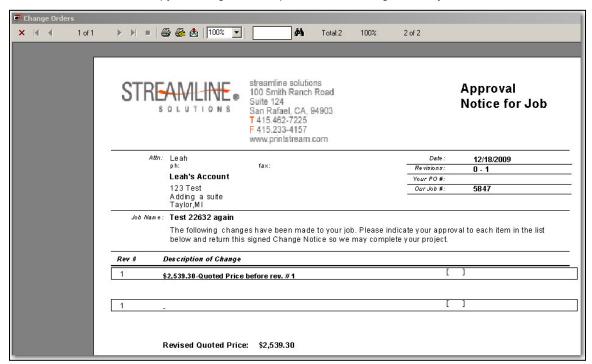
Order Entry - Special Line in Change Order for Paper Cost Change

If paper pricing is changed from the Paper Reviews screen during a revision, we now indicate on the Change order report – Internal and Customer copy – of that change.

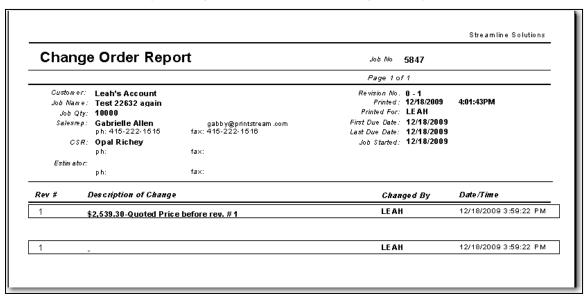
Job created for printed in house item. Current pricing for the quote.



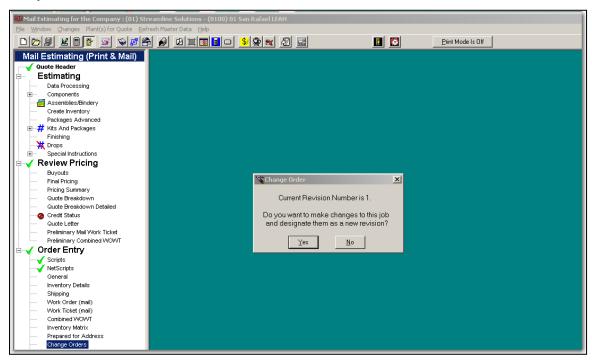
Current view of Customer copy of Change Order report matches Pricing Summary screen.



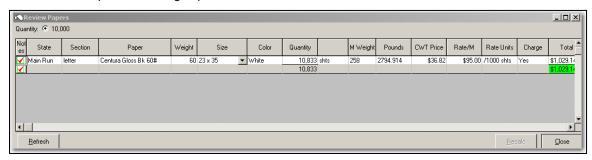
Current view of Internal copy of Change Order report matches Pricing Summary screen.



Mark job that this is a revision.



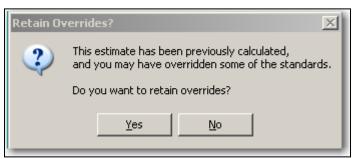
Go to Review Papers and changed price from 95.00/M to be 105.25/M.

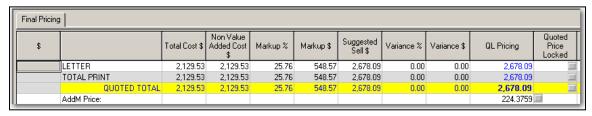


Click the Recalc button and then Close.



Because pricing has been changed in the review mode you will need to answer **Yes** to retain the overrides and then review the Pricing Summary or Final Pricing screen.





View of the Customer copy of Change Order report.

At	tn: Leah ph: fax: Leah's Account	Date : Revisions :	12/18/2009 0 - 2
	123 Texture Adding a suite Taylor,MI	Your PO#: Our Job #:	5847
Job Nam	e: Test 22632 again		
	The following changes have been made to your job. P below and return this signed Change Notice so we ma		al to each item in the list
Rev #	Description of Change		
1	\$2,539.30-Quoted Price before rev. #1	[]
2	\$2,539,30-Quoted Price before rev. #2	[]
	\$2,530.00 Quotou 1100 Dolot 1011 11 2		
1		[]
2		[]
	•		
2			1
	Paper Cost-letter	L	*
	QTY changed: 1,029 to	1,140	
	Revised Quoted Price: \$2,678.09		
	Neviseu Quoteu Pitce. \$2,076.09		

View of the Internal copy of Change Order report.

Change	order Rep	ort			
Change	oluel Kepi	UIL	Job No 5	5847	
			Page 1 of	1	
Job Name: Job Qty:	Leah's Account Test 22632 again 10000 Gabrielle Allen ph: 415-222-1515	gabby@printstream .com fax: 415-222-1516	Revision No. (Printed: 1 Printed For: I First Due Date: 1 Last Due Date: 1	12/18/2009 LE AH 12/18/2009	4:04:16PM
CSR:	Opal Richey		Job Started: "		
	ph:	fax:			
Estim ator:	ph:	fax:			
	Description of Change		Chang	ad Bu	Date/Time
Kev# 1	ses cription or onunge	•		eu Dy	
	\$2,539.30-Quoted Pric		LEAH	eu by	12/18/2009 3:59:22 PM
				ev <i>By</i>	12/18/2009 3:59:22 PM
1 4		e before rev. #1		eu by	12/18/2009 3:59:22 PM
1 9	\$2,539.30-Quoted Pric	e before rev. #1	LEAH	ev by	
1 9	\$2,539.30-Quoted Pric	e before rev. #1	LEAH	ev by	
2 9	\$2,539.30-Quoted Pric	e before rev. #1	LE AH LE AH	+ v By	12/18/2009 4:02:14 PM
2 9	\$2,539.30-Quoted Pric	e before rev. #1	LEAH LEAH LEAH	**************************************	12/18/2009 4:02:14 PM 12/18/2009 3:59:22 PM
2 9	\$2,539.30-Quoted Pric	e before rev. #1	LE AH LE AH	et By	12/18/2009 4:02:14 PM
2 9	\$2,539.30-Quoted Pric	e before rev. #1	LEAH LEAH LEAH		12/18/2009 4:02:14 PM 12/18/2009 3:59:22 PM
2 9	\$2,539.30-Quoted Pric	e before rev. #1	LEAH LEAH LEAH		12/18/2009 4:02:14 PM 12/18/2009 3:59:22 PM

Order Entry – Scheduling Screen

Select **Scheduling** from the **Mail Estimating Tree** to schedule dates for processes, check status, complete dates and approve processes.

Enter start dates in each field under the **Scheduled** column OR highlight a cell (or multiple cells) under the **Scheduled** column **right-click** and choose a start date from a list of dates OR select the **Calendar** and **double-click** the desired date and **Save**.

Option to Unschedule, or flag the Process Complete.

Click (the lower) X in the upper right corner to close, OR select a different area on the Mail Estimating Tree.

Buttons along top of screen:

Add Special Events adds a scheduled event per job, E.g., Wait for postage check before metering. Standard or saved special events are entered in Report #625.

Ripple Dates highlight Scheduled cells first, then select the Ripple button.

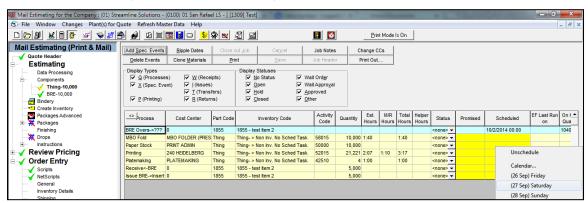
Close out Job manually flags the job complete and removes it from the **Jobs** list.* If you invoice the job it will automatically be removed from the **Jobs** list.

Delete Events will remove a Special Event.

Clone Materials will make an exact copy of a process or material (Receive, Issue, Transfer or Return).

Print a production report.

Edit Job Notes allows you to enter or edit current job notes.



Note Receives, Issues, Returns and Transfers will display and are managed from the Scheduled Tasks module if you enter a date in the Scheduled field.

Order Entry - Scheduling - Special Events

If a special event needs to be completed before a process can be finished (e.g., postage due or tape/disk due), select **Add Spec Events** button. Check: Finishing, Pre-Press or Press, enter the special event and **OK**. The special event(s) will appear under the Process section of the Scheduling screen.

Enter start dates in each field under the **Scheduled** column OR highlight a cell (or multiple cells) under the **Scheduled** column **right-click** and choose a start date from a list of dates OR select the **Calendar** and **double-click** the desired date and **Save**. Option to **Unschedule**, or flag the **Process Complete**.

Buttons along top of screen:

Add Special Events adds a scheduled event per job (e.g., Wait for postage check before metering). Standard or saved special events are entered in Report #625.

Ripple Dates highlight Scheduled cells first, then select the Ripple button.

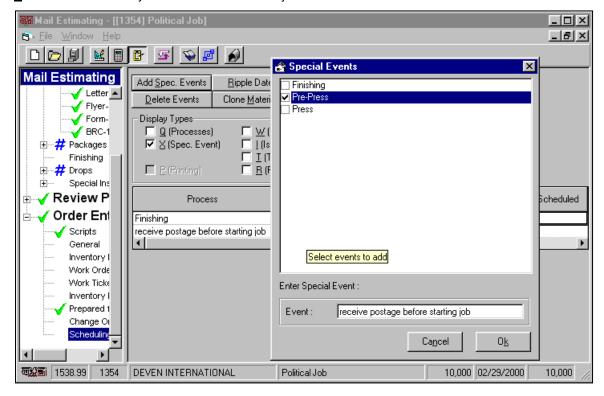
Close out <u>Job</u> manually flags the job complete and removes it from the **Jobs** list.* If you invoice the job it will automatically be removed from the **Jobs** list.

Delete Events will remove a Special Event.

Clone Materials makes an exact copy of a process or material (Receive, Issue, Transfer, Return).

Print a production report.

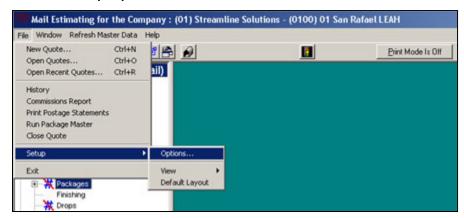
<u>E</u>dit Job Notes allows you to enter or edit current job notes.



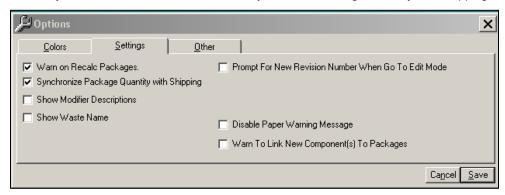
Synchronize Package Quantity with Shipping

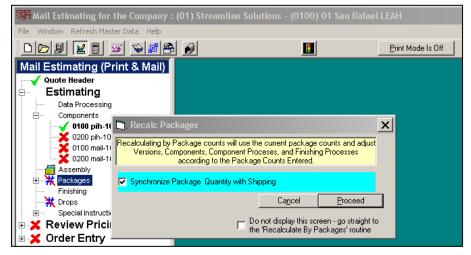
Added a default setting in the print and mail estimating module to Synchronize Package Quantity with Shipping as checked or not.

Go to File>Setup>Options.

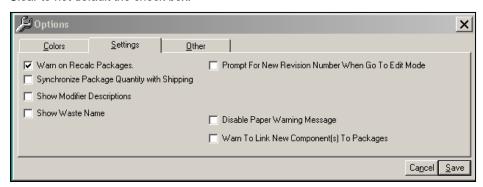


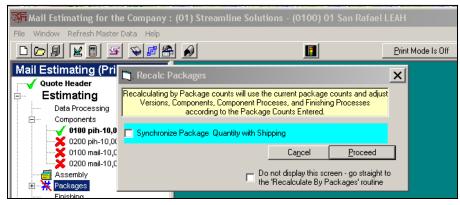
Check if you wish to default the check box to Synchronize Package Quantity with Shipping.





Clear to not default the check box.

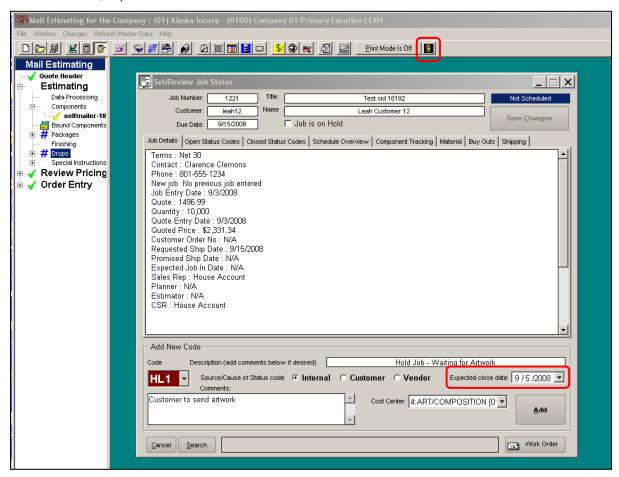




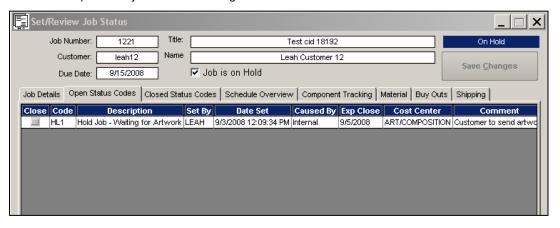
Place Jobs on Scheduling Hold

We added a **Job Status** option in Print and Mail Estimating to allow the jobs to be placed on hold from Scheduling.

Once the quote is converted to a job, select the **Job Status** icon. You can then assign a user defined hold code, select the source, Expected close date and Cost center then add to save.



This will then place the job on a scheduling hold.

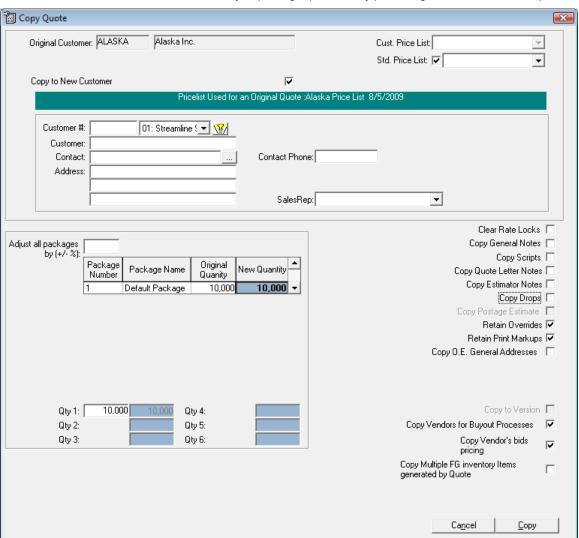


If you attempt in MR Scheduler to schedule the job, you will receive a message that the job is on hold.



Copying or Deleting an Existing Quote or Job

To **Copy** an existing quote or job, click the yellow file folder in the menu bar, **Open Existing Quote** and locate the quote or job you want to copy. Click (or highlight) the Quote Number and select the **Copy Quote** icon on the screen. After selecting the **Copy Quote** button, you will have the option to change quantities and Copy to: the same customer or a new customer. You can also adjust package quantities by percentage and add additional quantities.



Additional copy options include:

Clear Rate Locks: clears any pricing overrides that were changed and locked in the final pricing screen on the quote/job from which the copy is created.

Copy General Notes: copies notes entered in the 3-Special Instructions screens.

Copy Scripts: copies all script answers.

Copy Quote Letter Notes: copies all quote letter notes entered for each process (prints on quote letter).

Copy Estimator Notes: copies estimator notes entered in the est. notes icon (quote header screen).

Copy Drops and Estimated Postage: copies all drops and, if checked, estimated postage for those drops.

Retain Overrides: retains estimated job qtys. that were changed/overridden for a process and retains locked-in run speeds on component and finishing processes.

Copy O.E. General Addresses - select to copy all information in the Order Entry > General window.

Copy to Version: creates a relationship between the original quote number (2001) and the copied version (.01). Example: 2001.01, 2001.02...)

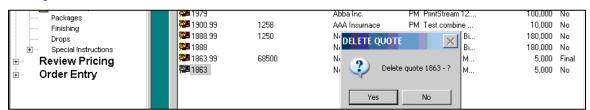
Copy Vendors for Buyout Processes: copies all vendors used in previous quote (no \$ in Bid Pricing screen).

Copy Vendor's bids Pricing: copies all vendors pricing for the Buyout Processes.

Copy Multiple FG Inventory Items generated by Quote: copies the FG items that were part of the original quote/job into the new quote.

Once the quote is copied select the **Recent** tab. Your copied quote will appear at the top of the screen with the Job Title changed to **Copy of...**. To open, double-click the quote number. The Title of the Quote can be changed in the Quote Header screen.

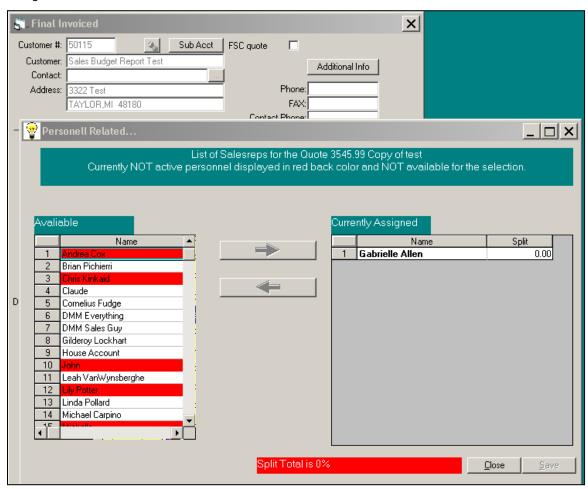
To **delete** a quote, click the quote number and select the **Delete Quote** icon in the menu bar of the Open Existing Quote screen. Answer **Yes** to the Delete Quote box.



To **Delete** a job, locate the 'Delete a Job' Module. **If you do not have access to this Module see your System Administrator. Jobs that have Inventory assigned, Postage Reserved, Job Costing transactions, or jobs that have been Invoiced <u>cannot</u> be deleted from the system.** When trying to delete a job with any of these transactions, an information box will display to let you know there have been transactions linked to this job.

Sales Rep or Split % Amount Changes Disallowed After Final Invoice

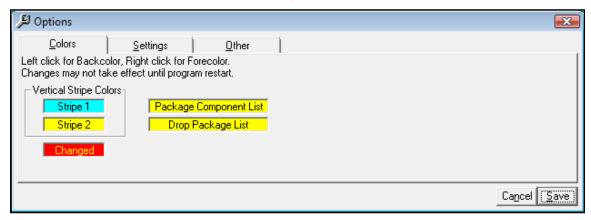
Options to change reps and percent of commission splits will be inactive after a final invoice is created. This change was added to work with the .net Commissions module.



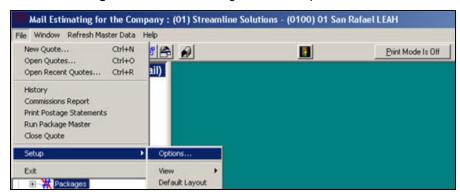
Setup Options per Workstation

Select File > Setup > Options to access workstation setup options.

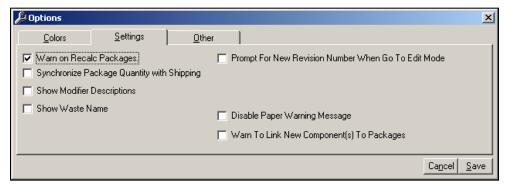
Select the Colors tab to choose colors for the Packages and Drop Screens.



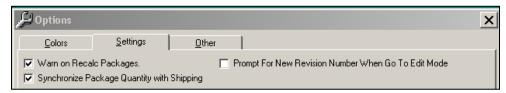
Select the **Settings** tab to set the following workstation options:



Warn on Recalc Packages – displays the warning message when Package ReCalc option (purple and white arrows icon) selected.



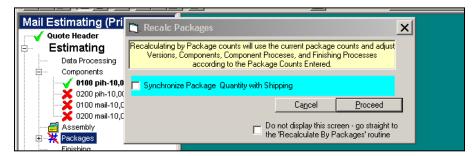
The – Synchronize Package Quantity with Shipping – checked will set the default to Synchronize Package Quantity with Shipping; cleared will default to have this option deselected.



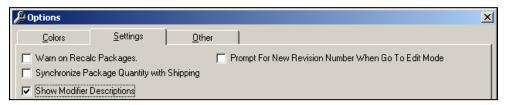
Selected:



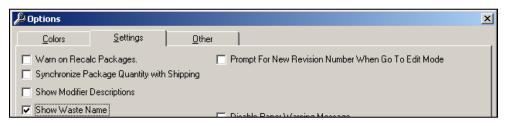
Cleared:



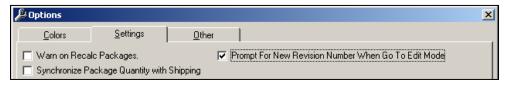
Show Modifier Descriptions - prints modifier descriptions on work orders and work ticket.



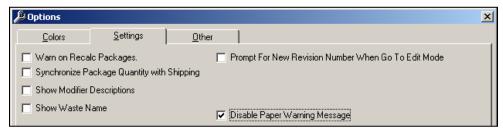
Show Waste Name - displays waste name from report 630 drop-down menu, instead of the component name on the Inventory Matrix Report.



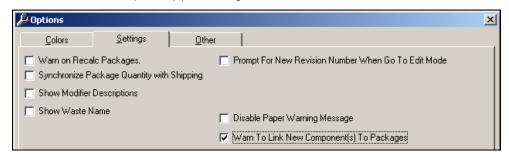
Prompt for New Revision Number when user goes to Edit mode.



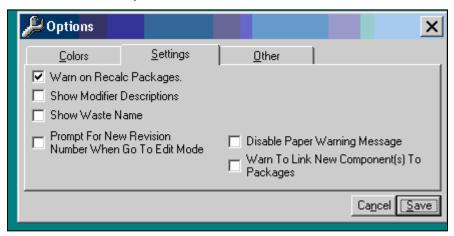
Display Paper Warning Message – displays a warning message (for Print and Mail).



Warn to Link New Component(s) to Packages.



Other tab is not currently used.



Choose desired settings and press Save.

Note Option settings will display per Workstation only.

Common User Question: "Which documents do all those NOTE fields print out on?"

- 1. Prints on Quote Letter:
 - Quote Letter Notes (prints next to each process)
 - Description Field (prints in upper left corner)
 - Component Notes (prints next to each component -- Custom Programming: Custom PAMQLParagraph.dot Quote Letter Format ONLY)
- 2. Prints on Quote Breakdown (internal document: cost vs. sell):
 - Description Field (prints in upper left corner)
 - Estimator Notes (enter in quote header screen)
 - Source field (enter in component screen (upper right corner))
- 3. Prints on Mail Work Ticket:
 - Estimator Notes (enter in quote header screen) *Work Ticket (ONLY)
 - Description Field *Work Ticket (ONLY)
 - Version Notes (... button in component screen top center) *Work Ticket (ONLY)
- 4. Prints on Mail Work Order:
 - QC scripts (quality control scripts only if created in MF-Mail Process) **Work Order (ONLY)
- 5. Prints on BOTH Mail Work Order and Mail Work Ticket:
 - Component 'Comments' field (prints to the far-right of each listed component)
 - Package Notes
 - Drop Notes
 - Special Instructions (Work Order: prints before each section DP, Component, Finishing... Work Ticket: prints on last page)
 - Scripts (prints next to each process)

Summary of Printed Notes

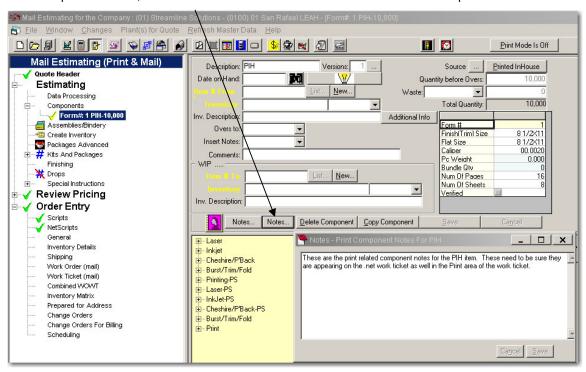
X - Indicates that the information prints on document.

Additional Information / Note Type	Quote Letter	Quote Breakdown	Work Ticket	Work Order	Invoice
Quote Header					
Job Description Estimator Notes	х	х	х		х
		х	х		
Quote Letter Notes	х				
Component Preparation Notes	N/A Yet				
Comments Source Field					
Version Notes			х	х	
		х			
			Х		
Drop Notes			х	х	
Package Notes			х	х	
Drop Notes			х	х	
Special Instructions			x	х	

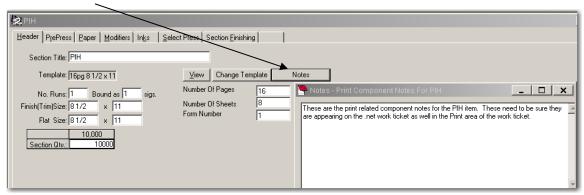
Notes in Header Screen for Printed in House Component

Added a **Notes** button for the printed in house item that can be accessed in the following areas:

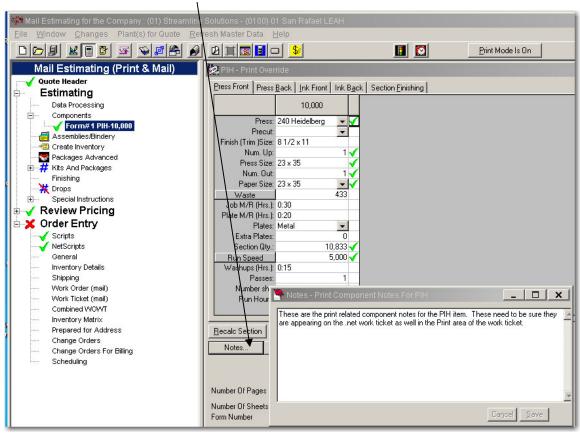
In the component screen, the 2nd **Notes** button is for the Print related notes when the print mode is off.



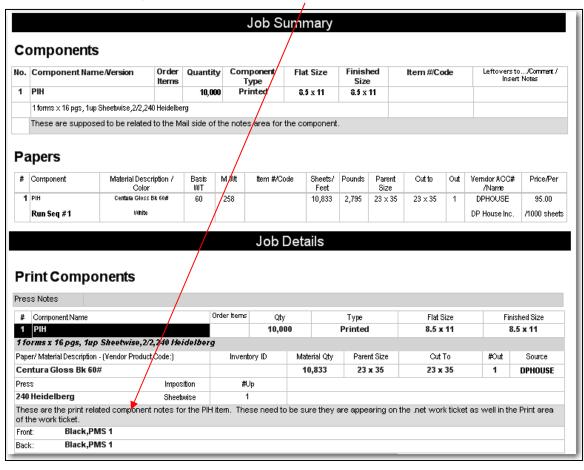
When the Print Mode is on:



And when in the Print Override screen:

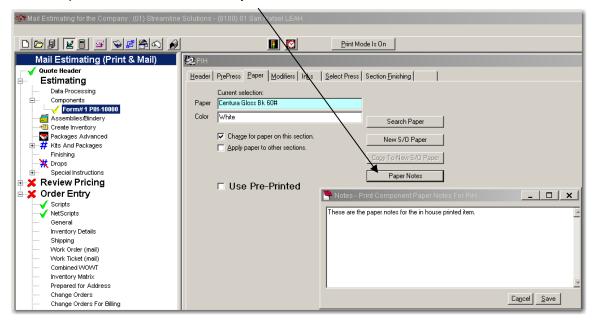


These notes will be displayed on the .net Work Ticket here:

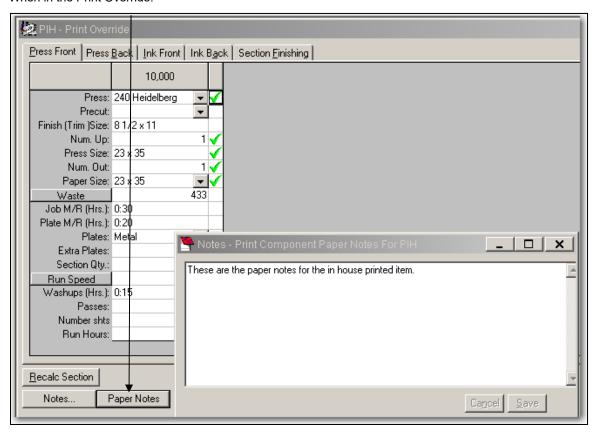


Notes for Papers

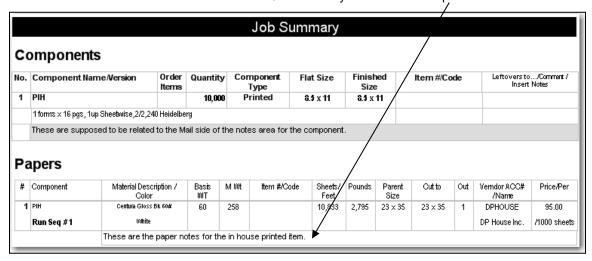
The ability to enter paper related notes to the job is available. These can be entered when the Print Mode is on for the components and available on the **Paper** tab.



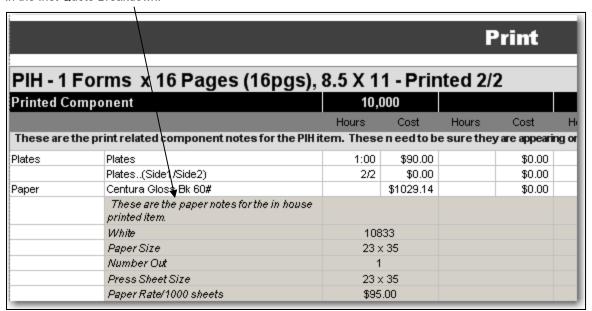
When in the Print Override.



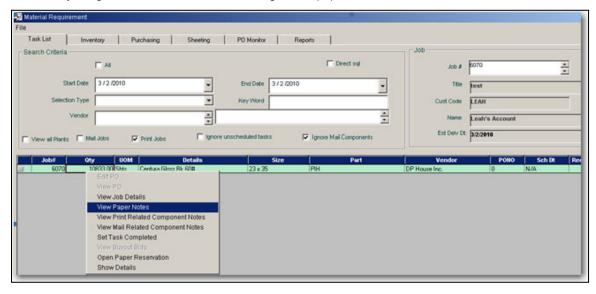
The can be viewed on the .net Work Ticket in the Job Summary section for the Paper.



In the .net Quote Breakdown.



And when you right-click in Scheduled Purchasing for the paper line.



Print and Mail Estimating/Order Entry - Quiz / Reviews

Beginning "Quiz" / Review

- 1. Create a new Estimate using the 'Wizard.' Enter Job title: **Beginning Quote** and 1 quantity of 50,000.
- Estimate 3 'Data Processing' activities, 1 buyout activity <u>and</u> over-ride 1 process <u>quantity</u> (e.g., Merge/Purge).
- 3. Create 3 'Components' (Envelope #10, Letter (Print In House) and Flyer.
- 4. Estimate 3 'Finishing' activities.
- 5. Add 1 'Component Process' to each component (e.g., Inkjet Envelope, Laser Letter and Fold Flyer) and over-ride 1 process <u>quantity</u> (e.g., Fold a different qty. than the job qty.)
- 6. Add Quote Letter Notes to 1 'Component Process,' 1 'Finishing activity' and 1 'Data Processing' activity.
 - **Note** Type in the name of the 'note field' before entering notes so you can see where notes print on the Quote Letter.
- 7. For Letter (**Print in House**): add 1 'additional plate,' change 'ink coverage' to medium, add a printing modifier and add 1 PMS ink to side 1.
- 8. Customer would like a postage estimate (1-ounce, first class, automation letter).
- Enter a buyout sell price and buyout cost for each buyout activity and over-ride and lock pricing on 1
 activity.
- Print an Itemized and Paragraph Quote Letter, Print both a Mail and a Print Quote Breakdown and close Estimate.

STOP HERE: Show Instructor Quote Letters before continuing...

- 11. Open previous Estimate (customer approves quote and wants estimate converted to a job).
- 12. Attach or create new Inventory items for each mail component. Enter a Receive Date for each inventory item and enter all optional: Overs to, Insert Notes, Source and comments fields.
 - **Note** Type in the name of the 'note field' before entering notes so you can see were notes print on the Work Order and/or Work Ticket.
- 13. Re-name the default package: 'E-L-B Pack.'
- 14. Enter 2 Drops and Estimate Postage for drop 1 only. Drop 1, Deliver: Post Office = 49,750 and drop 2, Deliver: Customer = 250.
- 15. Convert Estimate to a Job.
- Enter Package Notes, Drop Notes, Special Instructions, and answer all Scripts. Enter exact ink colors.
 - **Note** Type in the name of the 'note field' before entering notes so you can see were the notes print on the Work Order and/or Work Ticket.
- 17. Enter a different contact name for the **Bill to Address** and **Overs To** Address.
 - **Note** Type in the name of the 'note field' before entering data in 'comments' field and 'important' field so you can see where data prints on Work Ticket.
- 18. Print a Mail Work Order (by Package), **export and print** (envelope icon) a Mail Work Ticket (Format: Word for Windows Document. Destination: Disk to File or Application) and print a Print Work Order.

Show Instructor Work Order and Work Tickets... if you "passed" see Intermediate "Quiz."

Intermediate "Quiz" / Review

- 1. Copy the Estimate/Quote (<u>not</u> job) '**Beginning Quote**' with 2 estimated quantities (75,000 and 150,000) to the same Customer. (leave all other copy options cleared).
- Open and edit the Job title to Intermediate Quote: 2 Quantities. Change both quantities in the Quote
 Header to: 100,000 and 200,000 and change the default Contact name. Enter data in the Description
 and Estimator Notes fields.
 - **Note** Type in the name of the **Note** field before entering notes so you can see were notes print on the Quote Letter, Work Order and/or Work Ticket.
- 3. Delete 1 Finishing activity, add 3 different Finishing activities and add 1 Finishing buyout.
- 4. Add quote letter notes to 1 'Finishing' and 1 'Data Processing' activity.
- 5. Delete all 'Components' and 'Component Processes.'
- Add 5 <u>new</u> components (Outer Envelope #10, Letter (Print In House) A-Local version, Letter (Print In House) B-Int'l version, Letter (Print In House) C-Domestic version and Business Reply Card), estimate 1 'Component Process' for each Component <u>and</u> add 1 Component buyout.
- 7. Change the Component <u>version</u> quantity of the 'Letter A-Local version' (to 30,000), 'Letter B-Int'l version' (to 20,000) and 'Letter C-Domestic version' (to 50,000) and add version notes.
- 8. Enter a buyout **sell** price and buyout **cost** for each buyout activity and <u>lock pricing</u> and over-ride and <u>lock pricing</u> on one activity for each quantity (100,000 and 200,000). Over-ride **Print** default markups for Paper, Labor and Materials.
- 9. Enter a Mail Global markup of 10%, then a global discount of 10% and Save and Recalc.
- 10. **Print** an Itemized or Paragraph Quote Letter and close the Estimate.

STOP HERE: Show Instructor Quote Letter before continuing...

- 11. Estimate was approved for 100,000. Open Estimate Intermediate Quote: 2 Quantities and attach and/or create new Inventory items for each component. Enter a receive date and enter all optional Overs to, Insert Notes, Source and comments fields for at least one component.
- 12. Enter 3 Packages: package 1, Letter A-Local-V = 30,000, package 2, Letter B-Int'I-V = 20,000 and package 3, Letter C-Domestic-V = 50,000.
- 13. Enter 2 Drops and Postage for both: drop 1, Local and Domestic = 80,000; drop 2, Int'l. = 20,000.
- 14. Convert Estimate to a Job and select 100,000.
- 15. Enter Package and Drop Notes, Special Instructions, answer Scripts. Enter ink colors.
 - **Note** Type in the name of the **Note** field before entering notes so you can see were the notes print on the Quote Letter, Work Order, and/or Work Ticket.
- 16. Delete 1 'Data Processing,' 1 'Component Process' and 1 'Finishing' activity <u>and</u> enter a Global markup of 5%. **Print** a Mail 'Change Order' Report.

Export and print (envelope icon) a Mail Work Ticket and print a Print Work Order/Ticket.

Show Instructor Work Order and Work Tickets... if you "passed" see Advanced "Quiz."

Advanced "Quiz" / Review

- 1. Create new Estimate using the Wizard. Enter Job title: **Advanced Quote** and enter three quantities: 100,000; 200,000 and 500,000.
- 2. Estimate 5 Data Processing activities, 1 buyout activity and over-ride 1-process quantity.
- 3. Create 5 Components (6"x9" Jiffy Pack, Letter (**Print In House**), Form (**Print In House**) -version A, Form (**Print In House**) -version B and Business Reply Envelope).
- 4. Estimate 5 Finishing activities, 1 buyout activity and over-ride 1-process quantity.
- 5. For Letter (**Print in House**): add 2 'additional plates,' change 'ink coverage' to heavy, add a printing modifier and add 3 PMS inks to side 1. Change the component <u>version</u> quantity of '**Form-version A**' = 75,000 and **Form-version B** = 25,000 and add version notes to each.
 - You discover there are also 2 <u>versions</u> of the component 'Letter' being lasered <u>BUT</u> the letter has the same item # for both versions. Letter V-1 = 75,000 and Letter V-2 = 25,000.
- 6. Attach a valued (finished goods) inventory item to the '6"x9" Jiffy Pack' component.
- 7. Enter a buyout **sell** price and buyout **cost** for each buyout activity and <u>lock pricing</u>. Over-ride and lock pricing on one activity, then enter a **Desired Total** in the Final Pricing screen.
- 8. Enter sell price for valued (finished good) inventory item '6"x9" Jiffy Pack' component and Close.
- 9. Customer calls and wants an estimate for the same job, but for 6 <u>more</u> quantities. Close Estimate and make a Copy of the original Estimate to the same customer. Change quantities to 300,000; 750,000 and 1,000,000. *Select: Copy General Notes, Copy Scripts, Copy Quote Letter Notes, Retain (qty.) Overrides and Copy to Version.
- 10. Make <u>another</u> Copy of the original Estimate to the same customer and change quantities to 25,000; 50,000 and 75,000. Make same copy quote selections as above*. Open the estimates, edit job titles, check final pricing screen, etc., and **print** an Itemized <u>or</u> Paragraph Quote Letter for each.

STOP HERE: Show Instructor Quote Letter before continuing...

- 11. Customer approves the estimate for 750,000. Open the correct version of the Estimate and edit the Job title: 'Advanced Quote: 3 Quantities, Version'
- 12. Attach and/or create new Inventory items for each mail component and enter a receive date.
- 13. Convert Estimate to a Job and select 750,000. Double-check Component version quantities.
- 14. Enter 2 'Packages,' package 1, Letter1-Form-A = 500,000 and package 2, Letter2-Form-B = 250,000. Select re-adjust qty. by package calc. option. Enter exact ink colors.
- 15. Enter 3 **Drops** = 250,000 a week (drop every Monday) <u>and</u> Estimate Postage all drops. **Deliver to BMC**.

You just discover that the 'Finishing' activity 'Inserting...' only applies to Package 1, **Letter1-Form-A**.

A second 'Finishing' activity only applies to Package 2, Letter2-Form-B.

16. Properly indicate this, so the package information will print on the Work Order and/or Work Ticket. Make all necessary adjustments, (Drops, Postage, etc.) remember the job has already been quoted and has been converted to a Job.

The customer or 'Data Processing' just informed you that the <u>exact</u> counts for package 1, **(Letter1-Form-A)** = 504,550 and package 2, **(Letter2-Form-B)** = 250,450.

- 17. Make all necessary adjustments (Drops, Postage, etc.), remember the job has already been quoted and has been converted to a Job.
- 18. **Print** a **Change Order Report** and **Inventory Matrix Report**. **Print** a Mail Work Ticket with New Revision checked and a Print Ticket with New Revision checked.
- 19. **Delete** the <u>version</u> quote with the .02 suffix.

Show Instructor Work Order and Work Ticket...congratulations you've graduated!

Bound Components

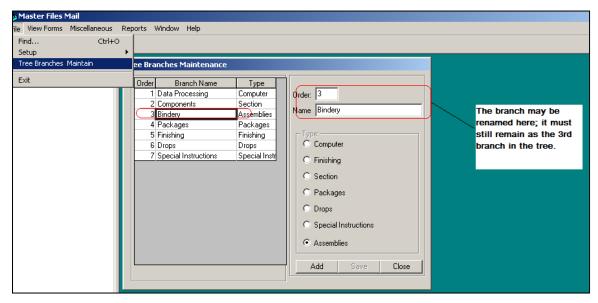
This new feature enables users of the Print and Mail Estimating module to incorporate bindery into estimates and jobs.

This option is not a chargeable feature for companies that are currently licensed for Print and Mail Estimating, but your support rep. will need to access your PrintStream database to activate this feature and do some system maintenance setups in order for it to work. Contact PrintStream Support to begin use of this feature.

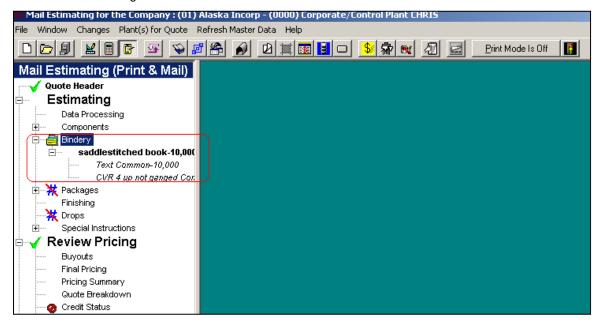
Added the ability to rename the branch **Bound Components** to a user-defined name. This was hard-coded in an earlier version as **Bound Components** and could not be changed.

To rename the **Bound Components** branch:

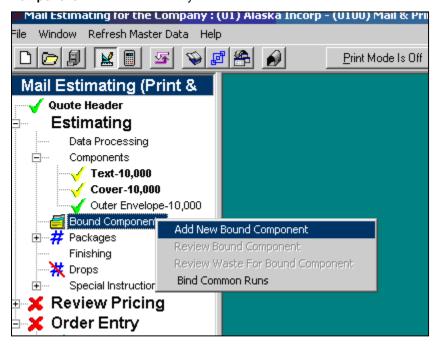
Go into Tree Branches Maintain in the File menu in Master Files Mail Processes.



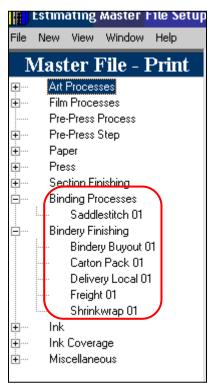
In this example, the **Bound Components** has been renamed **Bindery**. Note in the following screenshot the new name on the estimating branch.



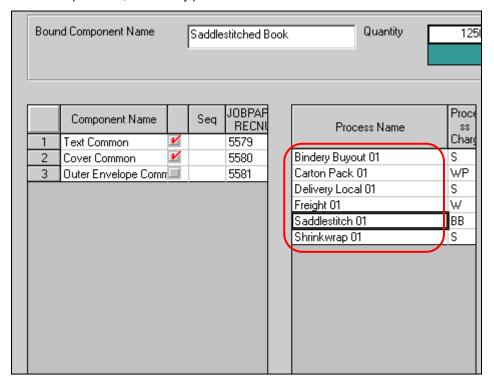
To add a Bound Component right-click **Bound Components** in the tree and highlight **Add New Bound Component** to access the bindery functions.



The processes as defined in the **Master Files Print > Binding Processes and Bindery Finishing** branches will be available for selection.

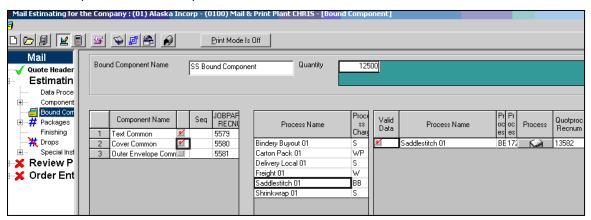


In the example below, the bindery processes are now available for selection.

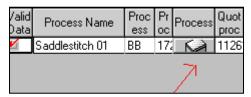


Here are the steps to select the desired bindery functions:

- 1. Enter the Bound Component Name as in the following example: SS Bound Component.
- Place a checkmark beside each individual component that will be bound-as shown below, the Text-Common and Cover Common components have been selected.
- 3. Double-click the Process Name to select the appropriate Bindery function for the Bound Component. In this example **Saddlestitch 01** process has been selected.

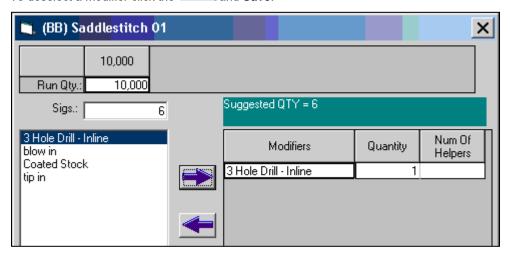


To add a Bindery Modifier, click the Process icon indicated below:

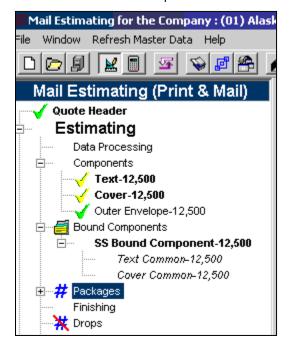


To select the appropriate modifier click the and Save

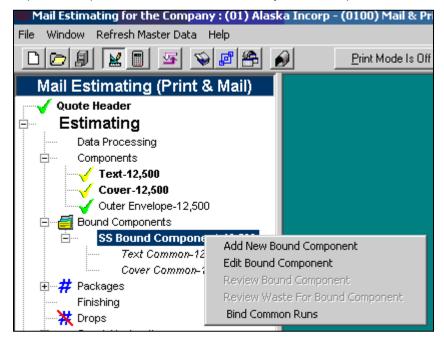
To deselect a modifier click the and Save.



Here is how the Bound Component will look in the Tree:



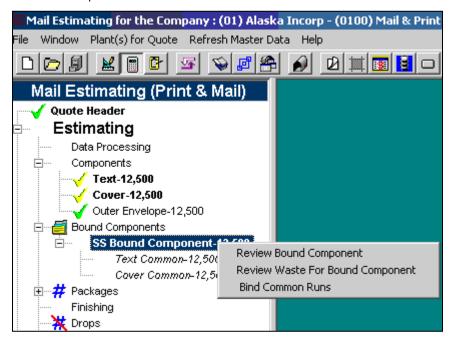
Repeat the steps described above to add as many Bound Components as needed:



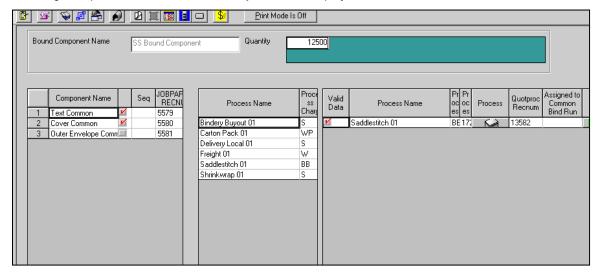
After calculating the estimate, there are options to:

- Review Bound Component
- Review Waste for Bound Component
- Bind Common Runs

Right-click the individual Bound Component as in the following example **SS Bound Component** and select from the available options:



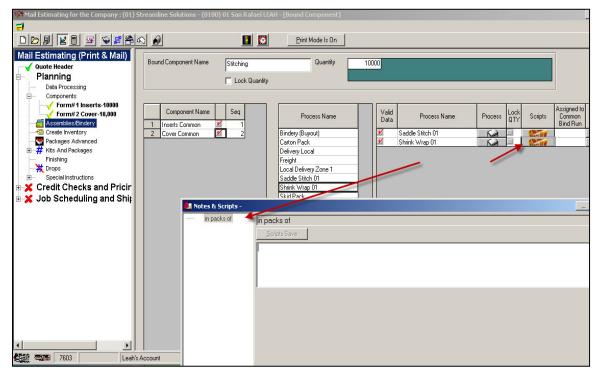
Selecting the option to Review Bound Component will display this screen:



Selecting the option to Review Waste for Bound Component will display:

, Print Waste							
Quantity: © 12,500							
Component	Modifier	Job Makeready	Plate Makeready	Run Waste	% Run Waste	Quantity Out	Number Up
Text	** Press Run Qty. **					14321	
	Press Waste	25	400	272	2.00%	13623	1
	Bac	< 0	0	0	0.00%	13623	1
	MBO Fold 01	200		198	1.50%	13225	1
Cover	** Press Run Qty. **					3931	
	Press Waste	25	500	99	3.00%	3306	4
SS Bound Component	** Bound Qty. **					13225	
	Saddlestitch 01	100		625	5.00%	12500	2

Script access is now available on Bindery Processes.



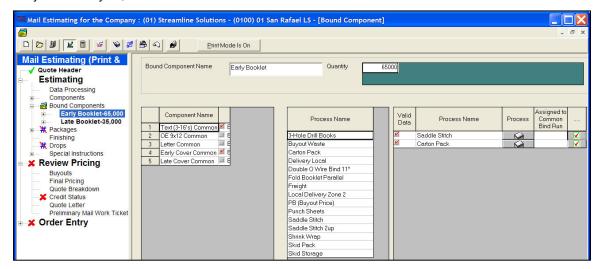
Bind Common Runs

Bind Common Runs provides the option to run similar bindery runs together, and to choose which ones to apply the setup costs to. If this option is not chosen, the system will assume that setup should be charged separately to each Bound Component of like bind style.

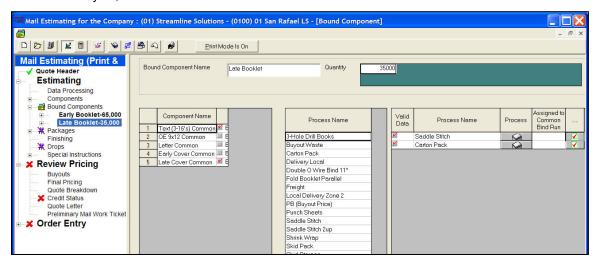
Example shows two Bound Components - Early Booklet Qty 65,000 and Late Booklet Qty 35,000.

Part 1 - Standard Use (No Bind Common Runs)

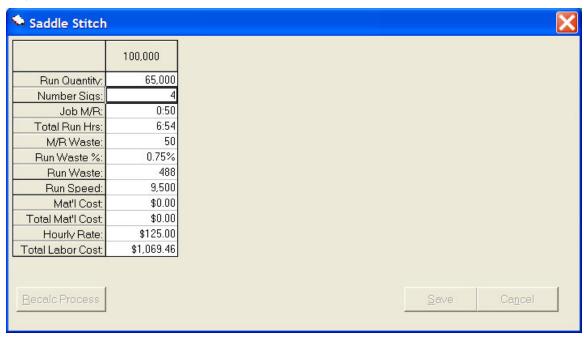
Early Booklet Qty 65,000



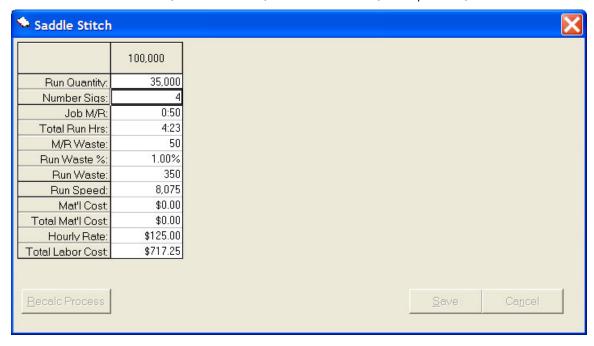
Late Booklet Qty 35,000.



Early Booklet – Job M/R = 0:50, M/R Waste = 50, Run Waste = 0.75%, Run Speed = 9,500.

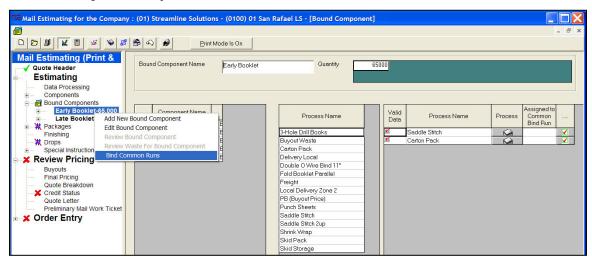


Late Booklet – Job M/R = 0:50, M/R Waste = 50, Run Waste = 1.00%, Run Speed = 8,075.

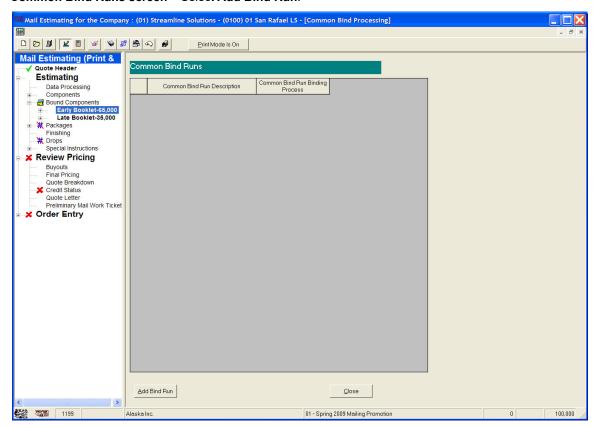


Part 2 - Use of Bind Common Runs

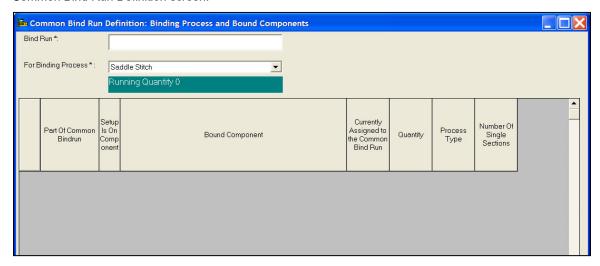
Edit Mode – Right-click Early Booklet to select Bind Common Runs.



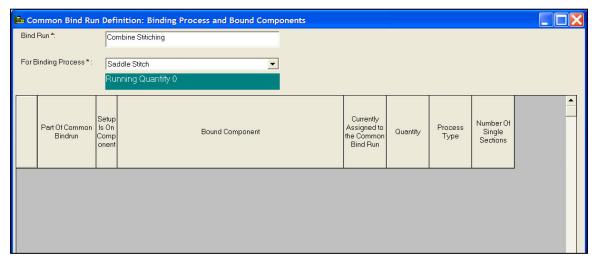
Common Bind Runs screen - Select Add Bind Run.



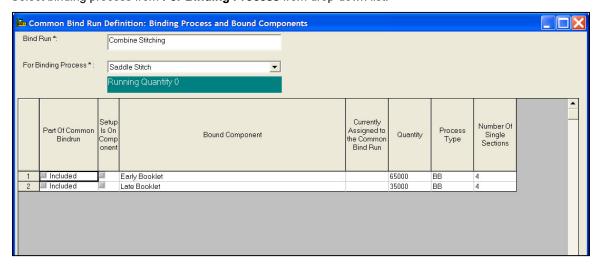
Common Bind Run Definition screen.



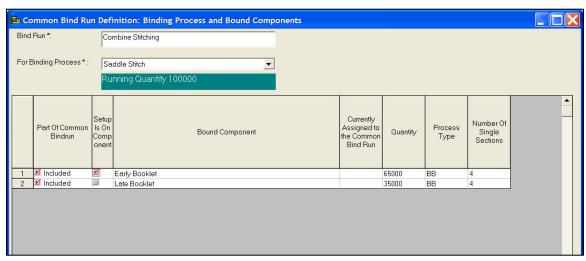
Type in Bind Run name.

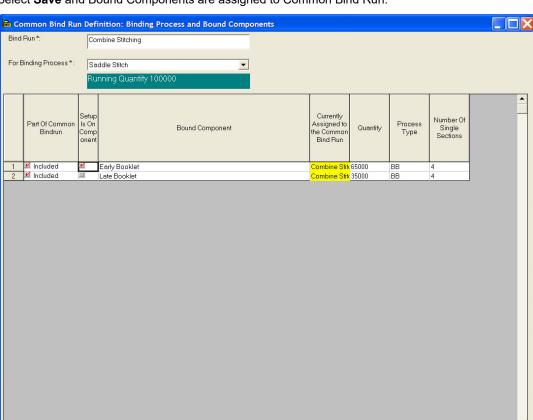


Select binding process from For Binding Process from drop-down list.



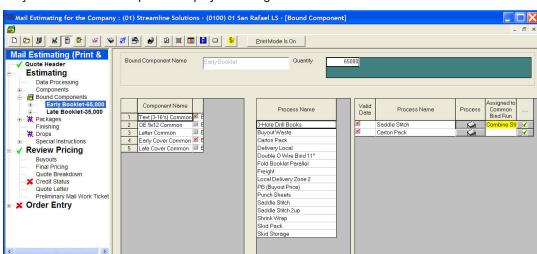
Select Bound Components to include in Common Bind Run and which component(s) for Setup.





Close

Select Save and Bound Components are assigned to Common Bind Run.

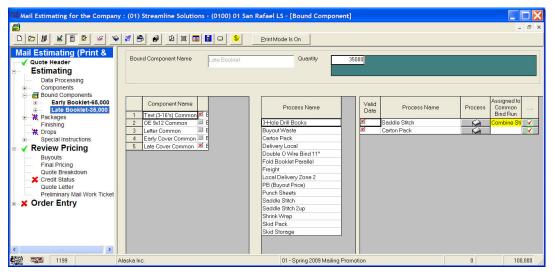


Early Booklet Bound Component displays as Assigned to Common Bind Run for Saddle Stitch.

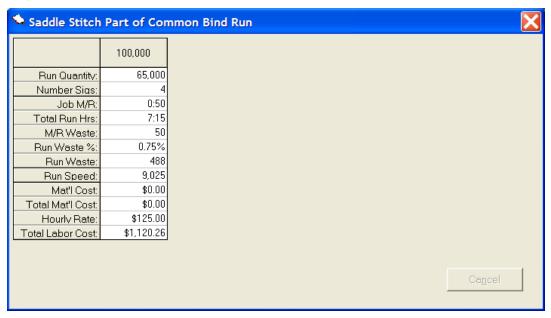
Late Booklet Bound Component displays as Assigned to Common Bind Run for Saddle Stitch.

01 - Spring 2009 Mailing Promotion

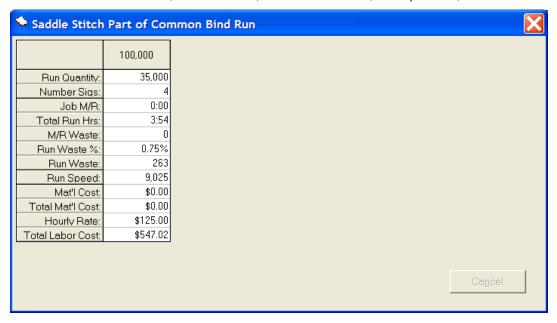
1199



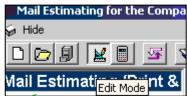
Early Booklet – Job M/R = 0:50, M/R Waste = 50, Run Waste = 0.75%, Run Speed = 9,025.



Late Booklet – Job M/R = 0:00, M/R Waste = 0, Run Waste = 0.75%, Run Speed = 9,025.

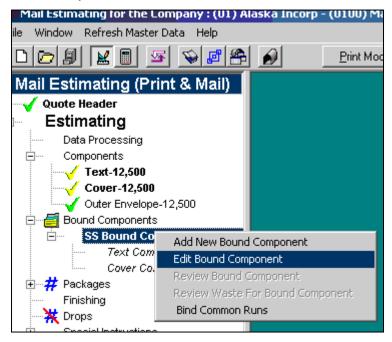


Editing Bound Components

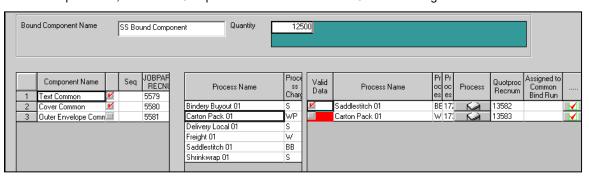


Click the **Edit** icon then right-click the **Bound Component** in the Tree to bring up the available options:

Add New Bound Component, Edit Bound Component and Bind Common Runs are available. Select Edit Bound Component.

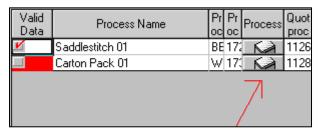


In the example below, SS Bound Component will be edited to add Carton Packing:

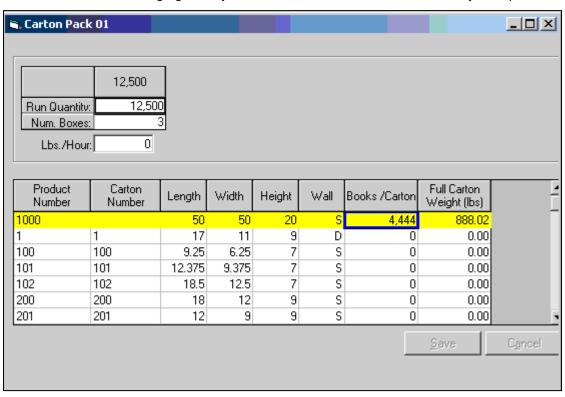


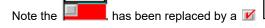
In some cases additional information is required as with the Carton Packing process shown below. The process displays this red highlighted area indicating more information is needed.

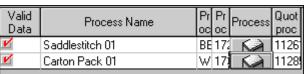
To enter the required information, click the **Process** icon:



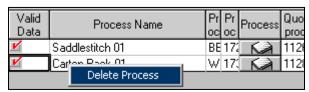
The selected carton will be highlighted in yellow. Click Save to be returned to the Bindery list of processes.



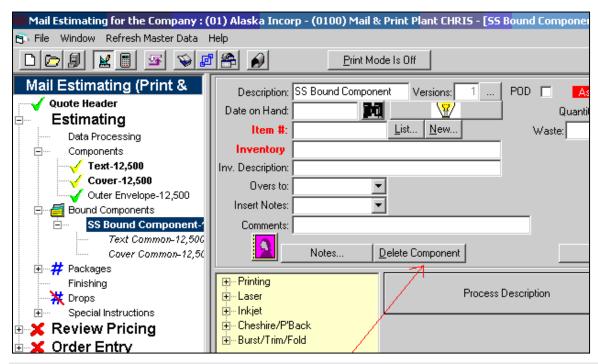




To remove a process, right-click and select **Delete Process**.



To delete a Bound Component, make sure Print Mode is **Off** and click the **Delete Component** option in this screen:



Important Notes

Once the Bound Component has been defined, and the individual components have been linked, editing the quantities must be done in the Package screen and Packages must be recalculated by

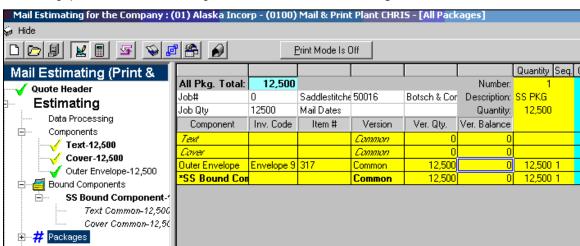
clicking the **PKG Recalc** button . This is the only way to update package counts and corresponding component quantities. This is also true if adding new components to an existing Bound Component.

Packages

The package screen will show the components associated with the bound component in *italicized font* and the bound component in *bold font* with an * preceding the name of the Bound Component.

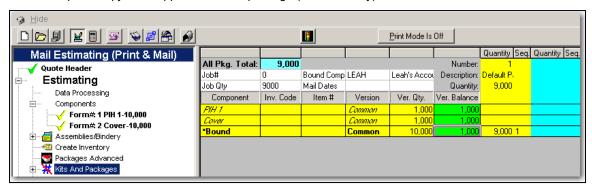
In the following example *SS Bound Component is the Bound Components. Cover and Text are Common. The Outer Envelope is also part of the package because the SS Bound Component will be inserted into it.

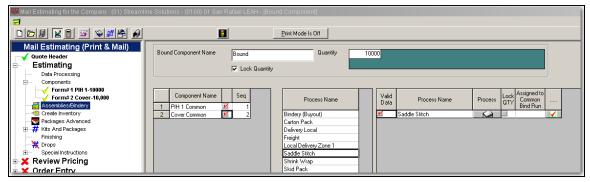
To edit Pkg quantities, make the changes in this screen and click the Pkg Recalc button



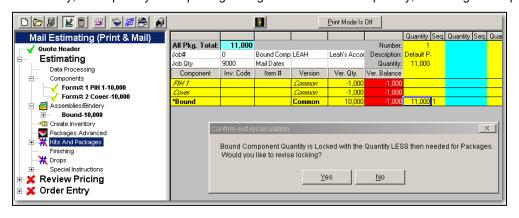
Lock Quantity option added for Bound Components

We have added the ability to lock the bound component quantity. This programming was added to resolve an issue when the bound component quantity is greater than the package assignment and will allow the additional bound component qty to be applied to a new package (i.e., Inventory).





Additionally, if the quantity of the package is higher than the locked quantity, a warning will be provided.

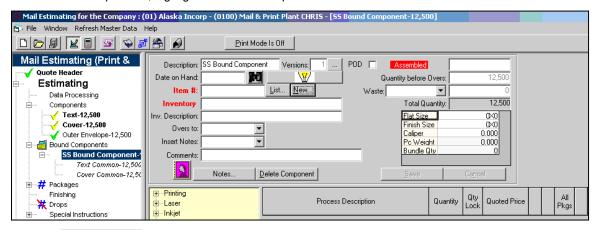


Inventory in Bound Components

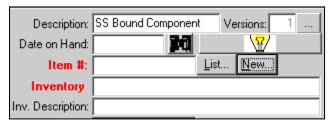
Inventory Items may be linked to the individual components and/or the bound components.

To link an inventory item to a bound component

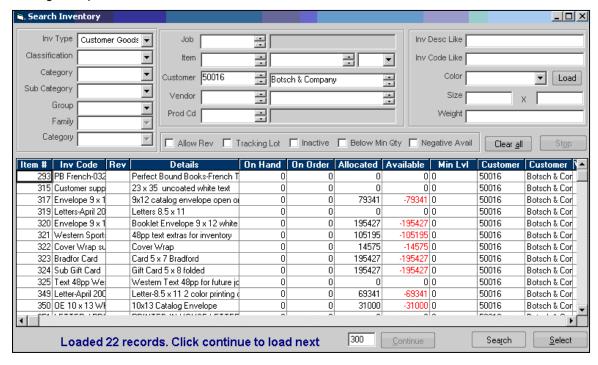
With Print Mode option off, highlight the bound component:



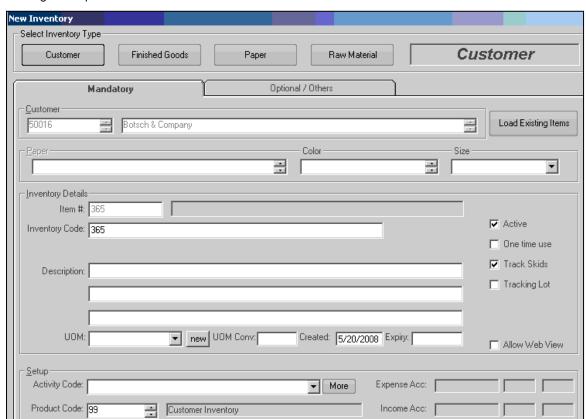
Select either $\underline{\underline{\text{List...}}}$ to search for existing items or $\underline{\underline{\text{New...}}}$ to create a new item.



Clicking List opens this screen:



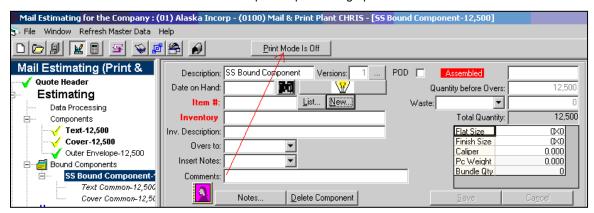
Clicking New opens this screen:



Mailing Processes

Mailing Processes may be applied to individual components or Bound Components. If the piece requires a mailing process before the component is bound, the process would be applied to the individual Component; if the process needs to be applied after being bound, it would be applied to the Bound Component.

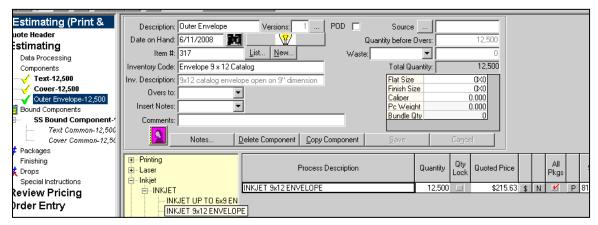
Make sure **Print Mode is Off** so that mail component processing options are visible:



Examples:

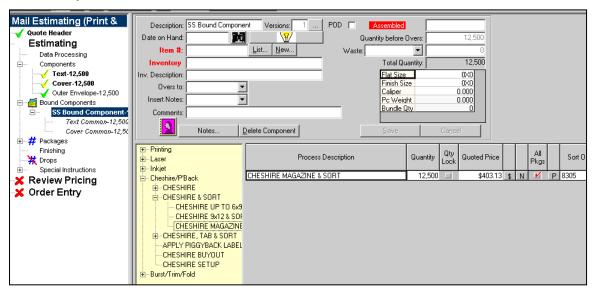
Adding a Mail Process to an individual component:

To add a process to the individual component, highlight it in the tree, then select from the list of processes and double-click to add the process as shown below where Inkjet 9x12 Envelope has been applied to the Outer Envelope.



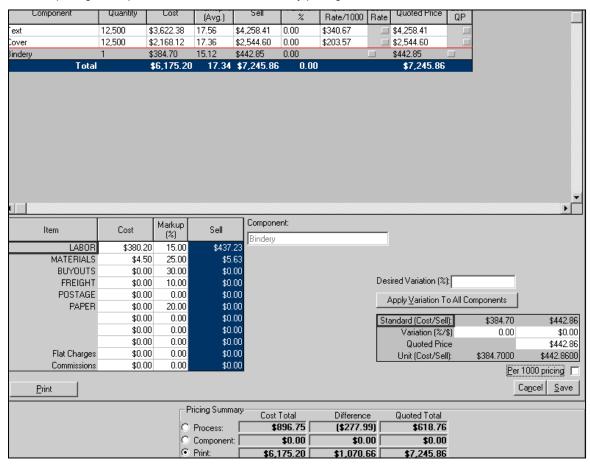
Adding a Mail Process to a Bound Component:

To add a process to the Bound Component, highlight it in the tree, then select from the list of processes and double-click to add the process as shown below where Cheshire Magazine and Sort has been added to the **SS Bound Component**.



Final Pricing

The final pricing in the print section contains the bindery pricing:



Quote Breakdown for Print

Print Quote Breakdown contains the bindery information:

Section	Finishing Process	Number Up	In Feed Size	Hours	\$ Material	\$ Labor
Text	MBO Fold 01	1		7.03	0.00	457.17
Process: -Text/Common-Cover/Com	Saddlestitch 01	2 0		2.96	0.00	369.79
mon as SS Bound Component						
Process: -Text/Common-Cover/Com mon as SS Bound Component	Carton Pack 01	4,444 0		0.42	4.50	10.41

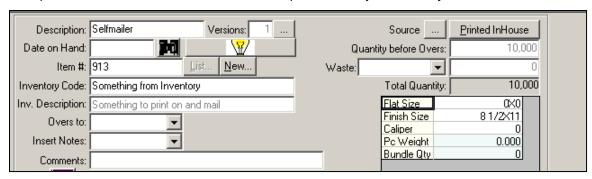
Work Ticket for Print

Print Work Ticket has been enhanced to show:

- Bindery Waste
- Run Out

Bindery, Assembly and Finishing											
Description	#of pocket	Other Information	Gross Qty	Waste	Net Qty	Hours	ActivityCode/Task ID				
Saddlestitched Book/Saddlestitch 01			13,225	725	12,500	2:58	75011 #:11221				
oblong or upright?: upright											
ton Pack 01	0		12,500	0	12,500	0:25	79010 #11222				
	/ Description	Description # of pocket Hof pocket	Description # of pocket Other Information Washington # of pocket Other Information	Description #of pocket Other Information Gross City Idestitch 01 2 13,225 Oblong or upright?: upright	Description #of pocket Other Information Gross City Waste 13,225 725 Oblong or upright?: upright	Description #of pocket Other Information Gross Qty Waste Net Qty Mestitch 01 2 13,225 725 12,500 Oblong or upright?: upright	Description #of pocket Other Information Gross Qty Waste Net Qty Hours 13,225 725 12,500 2:58 Oblong or upright?: upright				

PrintStream has been changed to show the description **Item #** next to the section in the Press area of the Print Work Ticket. Previously, the description was **Inv #** which some users mistook for Inventory Code. The new description is consistent with other documents and reports to identify the inventory item number.





Multi Co and Multi Plant Setup

Bindery in Print and Mail feature. This feature enables users of the Print and Mail Estimating Modules to incorporate bindery into estimates and jobs. Contact EFI PrintStream Support to begin use of this feature. This is not a chargeable feature for those companies licensed for Print and Mail Estimating.

The following setup is needed and EFI PrintStream Support personnel will complete:

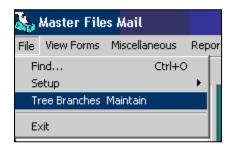
- Activate this feature in the system
- Will need access to the system
- MF Reports>System maintenance>features to purchase:
- Allow assembling with binding from PAM
- If Multi-Plant environment
- · Access to WBEdit (needs admin login)
- Table, LMS = Y for report 1106

User Set-up

Tree Structure:

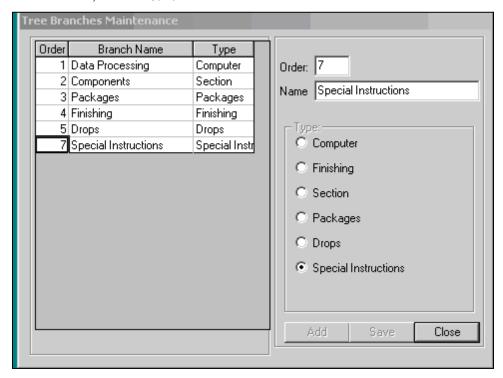
Add a new branch

In Master Files Mail>File>Tree Branches Maintain:

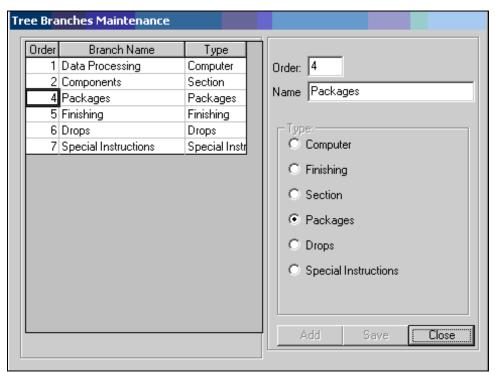


A new Tree Branch Assembly must be added and the order of branches must be re-numbered so that **Assembly** is Branch 3.

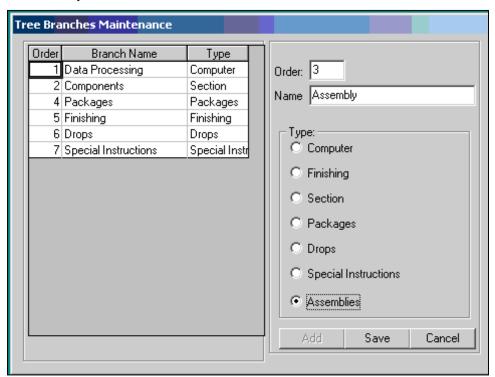
Re-Number: Change the last order number first and then each one leaving the 3 blank and then click line > type a 7 over the six, and then **Save**.



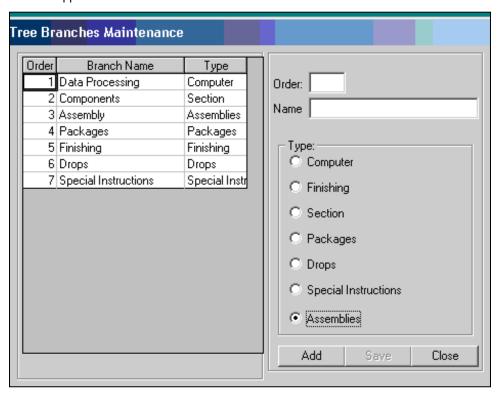
Continue until the 3 is available:



Add Assembly:



Will now appear as follows after screen refresh:



Production Jobs

Production Job - Gang Customer Jobs to Production Job

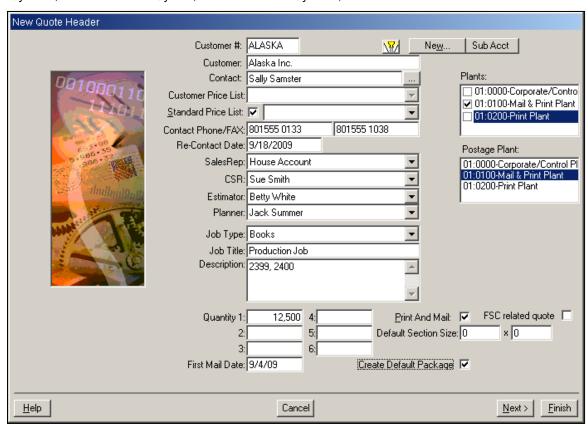
Create the Production Job

Printers have customer jobs that may share similar print specifications such as paper, inks, etc. In order to manufacture them efficiently, it is necessary to gang multiple customer jobs onto one sheet to be printed. This programming allows for the ganging of these customer jobs onto a 'Production' job for their printing. Production costs accrued for the printing of the 'Production' job are pushed to the customer job to accurately track the costs of each customer job.

Create Customer Jobs as needed. These are regular jobs which were created for customer work and are NOT ganged. Example: Job #2399 with Qty of 2,500 and Job #2400 with Qty of 10,000.

Create a 'Production' Job to Gang the Customer Jobs:

Create a new estimate with job quantity equal to total of ganged component quantities. Example: Production Job Qty of 12,500 = Job #2399 Qty of 2,500 + Job #2400 Qty of 10,000.

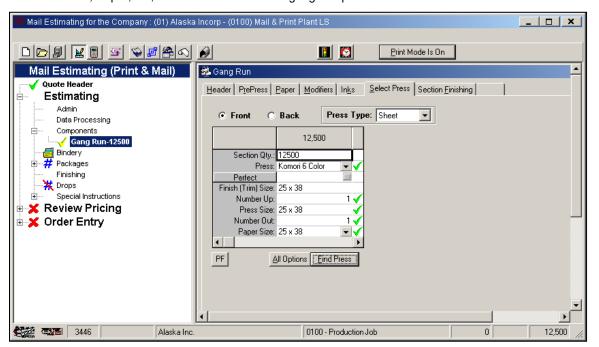


<u>F</u>inish

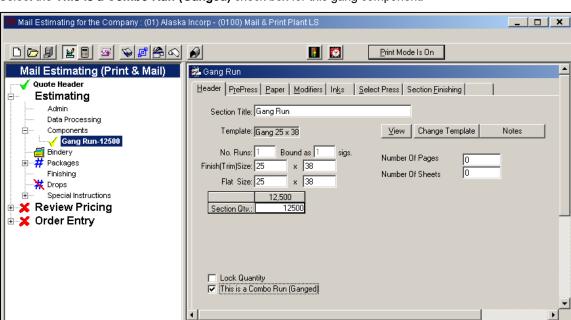
Select Components Custom Components POD Components Standard Form (for Waste Calc) Custom Component Name Print Template Gang Run ▼ Print InHouse Gang 25 x 38 ▼ Print InHouse ▼ Print InHouse

Create a Gang Component using Gang Template for the size needed.

Enter PrePress, Paper, Ink, and Select Press for the gang component.



3446



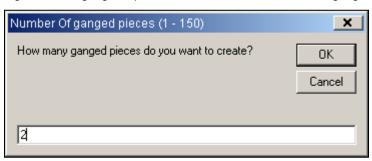
0100 - Production Job

0

12,500

Select the This is a Combo Run (Ganged) check box for this gang component.

Right-click the gang component in tree and enter a number of ganged pieces.

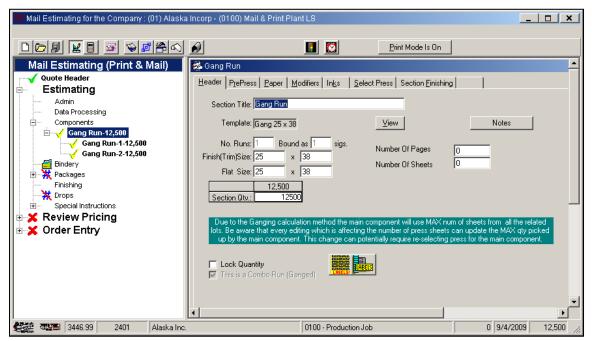


Alaska Inc.

🛢 O.E. Job Header × Job Quantity: @ 12,500 Enter Job Number or leave blank New Job: Yes P/0 Number: for automatic assignment: Exact Repeat: Yes Part Number: Order Date: 9/4/2009 Previous Job Number: Alter Specs: Yes Start Date: 9/4/2009 Art Required: Yes Work w/Job Number: First Mail Date: 9/4/2009 Film Required: Yes Reprint from: Last Mail Date: 9/4/09 Film File Number: Unders: Yes Priority: • Overs: Yes Re-Order Date: Copy Vendors for Buyout Processes O.E. Notes Special Job : will be used for the recurring scheduling ONLY Production Job : job is processing multiple Printed In House Components for Customer's jobs Cancel <u>S</u>ave

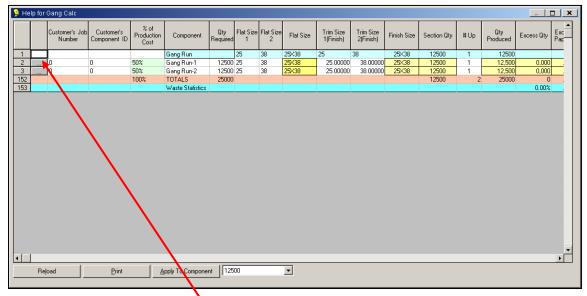
Calculate estimate and convert to job. *Select Production Job as shown below.

Return to edit mode and open gang component header screen.



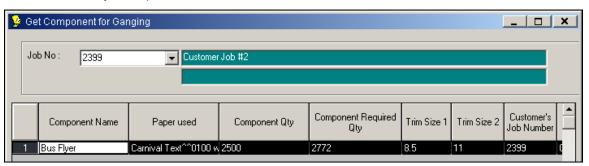
Open the Ganging Grid.



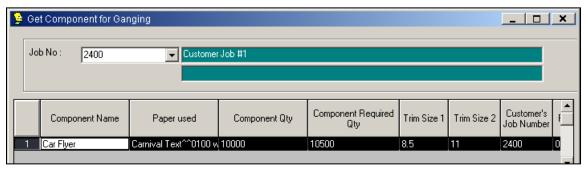


Link Customer Job components to grid, edit component data, size, # up, etc.

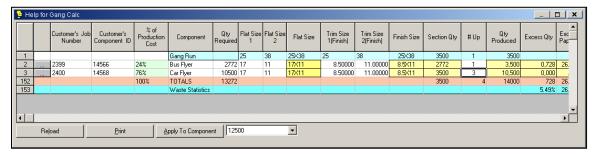
Job #2399 - Bus Flyer component



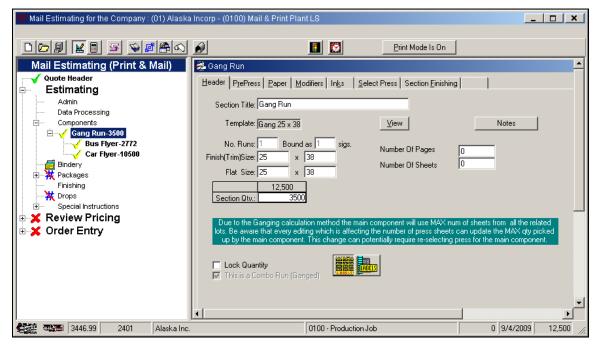
Job #2400 - Car Flyer component



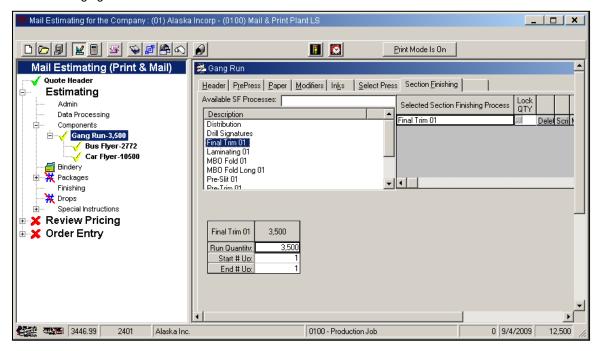
Job #2399 - Bus Flyer component and Job #2400 - Car Flyer component have been added. Number up for **Car Flyer** has been changed from **1** to **3** to maximize efficiency.



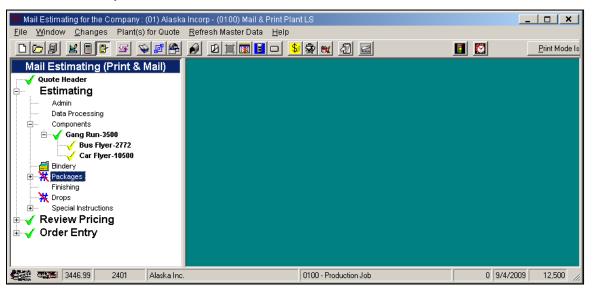
Click Apply to Component to exit.

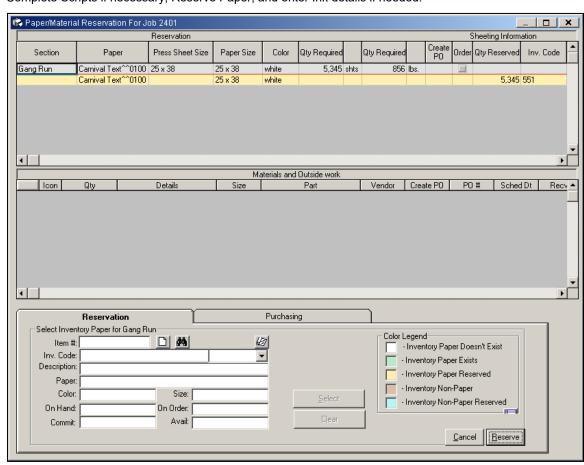


Enter Cutting/Trimming in Parent Gang component. *Leave default as 1up - the system knows how many up from the Ganging Grid screen.



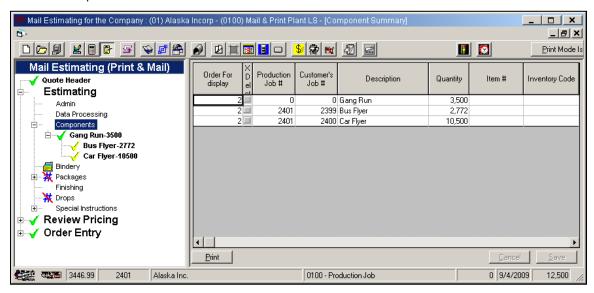
Return to Order Entry mode.



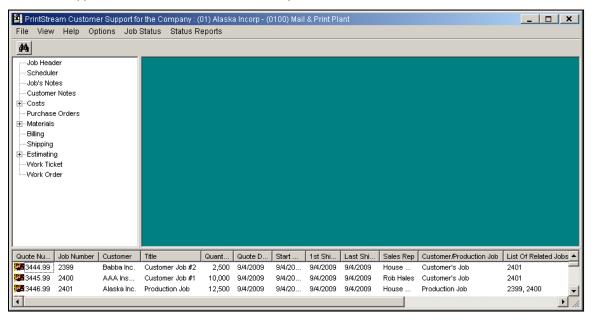


Complete Scripts if necessary, Reserve Paper, and enter lnk details if needed.

Production Job is now ready for processing. View the **Component** screen to see the Production and Customer Job relationships.



Customer Support module also shows the relationship for Production and Customer Jobs.

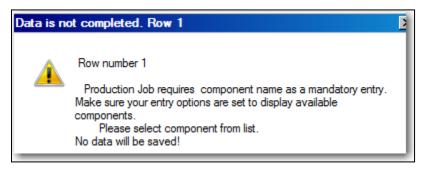


Production Job - Cost Capture Using Ganging Feature

Each Job Cost entry point will occur in a standard way as the production job is being processed and each of the following programs have been modified to handle the special cost capture:

Shopfloor, Timesheet, Job Cost Entry, Inventory Manager, Simple Issue.

Each of these programs will require the user to select the appropriate gang component in order to assure the costs are eventually reallocated properly. If a component is not selected a message will appear similar to the one shown below.



Once costs are captured on the Production Job, there are several mechanisms built into the program to trigger a cost reallocation. This cost relocation will take all the job cost records and re-distribute them proportionately to the Customer Jobs linked to this Production Job. All posting to the general ledger will only occur on the records that have been reallocated to the Customer Job.

WIP reports will only show the Customer job numbers with cost, not the Production Job.

The programs that will trigger the cost allocation from the Production Job to the Customer Job(s) are;

Generation of the Billing Worksheet for either the Customer or the Production Job (reallocation occurs automatically)

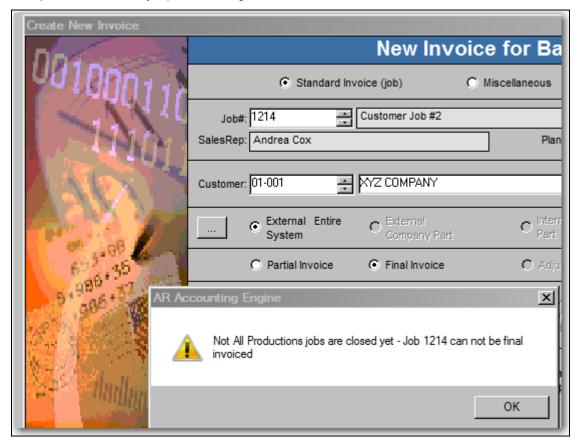
Within the Sales Prebill program under the Run Reports menu there is an option to Move Production Cost to Customer Jobs (reallocation may be triggered manually)

Generation of an A/R Invoice for either the Customer Job or the Production Job (notes and screenshots below on closing the Production Job), (reallocation occurs automatically)

Closing the accounting period for WIP Material will be prevented until all costs have been reallocated. (reallocation occurs automatically)

By having reallocation triggers at each of these points, the program is ensuring WIP accuracy for month end.

The Production Job needs to be final billed and posted prior to final billing any of the related Customer Jobs. This is to ensure that all the costs have been properly reallocated. The user will receive the following message if they attempt to bill a customer job prior to closing the related Production Job.



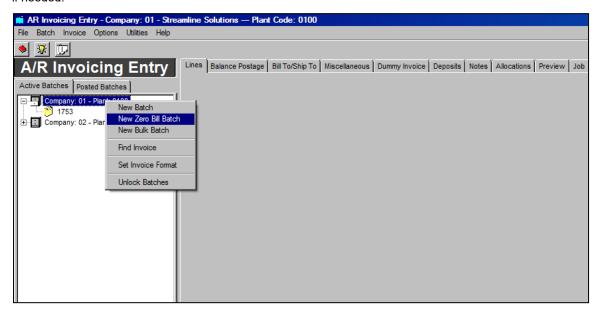
OK

New Invoice for Batch# 1753 C Miscellaneous Standard Invoice (job) Job#: 1215 Ganged Job - cust J#'s 1213,1214 SalesRep: House Account Plant Code: 0100 Customer: 0200 ABC Company C Internal Company C External External Entire System C Partial Invoice Final Invoice C Adjustment Invoice **ARInvoicingEntry** × This is a Production Job. You must use the Zero Bill Option to close this Job. rge Freight from ping

To close a Production Job the Zero Bill Option should be used. If a user attempts to final invoice a Production Job using a standard invoice, they will receive the following message.

A Zero Bill is created by right-clicking the Company/Plant within the Active Batch Tree and selecting New Zero Bill Batch. Follow the wizard to complete the transaction and refer to the A/R documentation for additional detail if needed.

Prehill



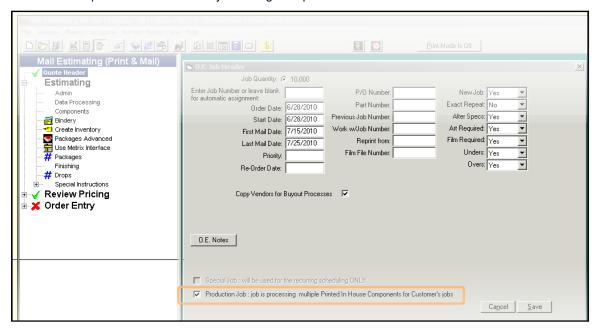
Note The invoice created using the Zero Bill option for a Production Job will not contain any g/l allocations for either revenue or expenses. The revenue and expense allocations and all impact to the general ledger will be a result of posting related to the related Customer Jobs.

Production Job - Save User Preferences for Gang Job Selection

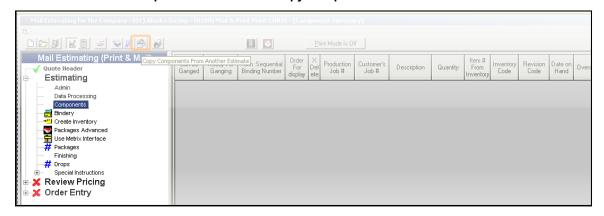
The Components Overview screen allows selection and filtering by the following criteria:

- Screen Size
- Column Order/Selection
- Column Grouping
- Filters

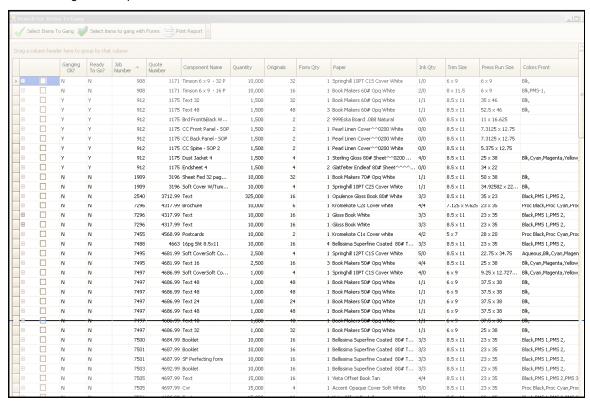
First create a Special Production Job by selecting the option circled below in O.E. Job Header.



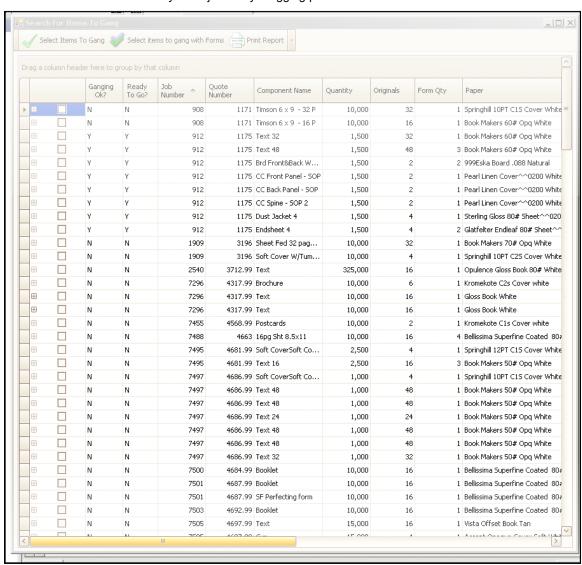
Click the tree branch Components and click the Copy Components from Another Estimate.

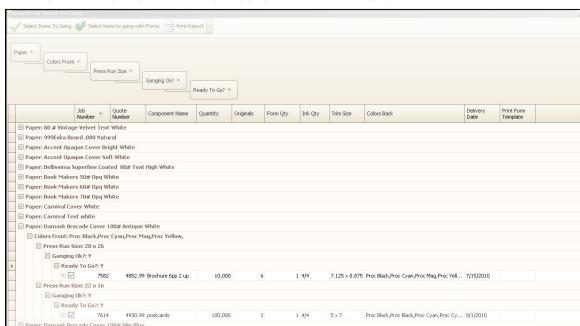


The following screen opens.



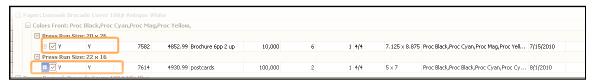
Window and column widths may be adjusted by dragging perimeters and column widths to desired dimensions.





Grouping and filtering may be applied by dragging column names to grey area above columns.

Click the + next to each grouping and select from among items for ganging.



These settings will save when ganging selection screen is closed and re-opened.

Pre-Printed Inventory

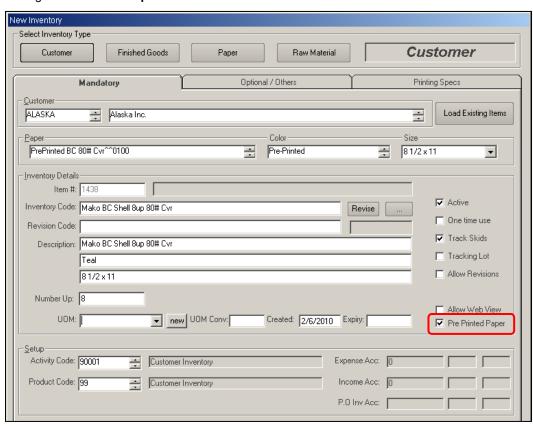
Using Pre-Printed Inventory in Print and Mail Estimating

Setup is required in Master Files Print prior to use of this feature in Print and Mail Estimating. See the Master Files Print document for setup instructions.

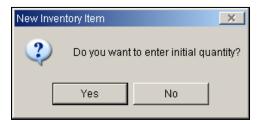
Create Item for Preprinted Inventory

<u>Finished Good</u> - If the pre-printed shell is produced at house expense and then the customer is charged for the pre-printed shell during the imprint you would set this up as Finished Goods associated with the customer.

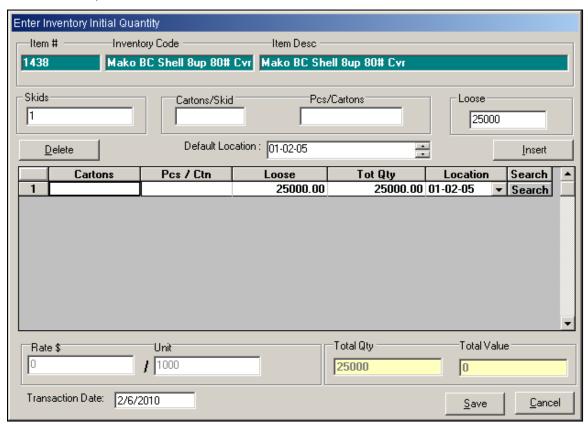
<u>Customer Owned</u> - If the pre-printed shell is customer owned then no cost should be pulled into the quote because they have already been billed for the printing of the shells. When creating a Pre-Printed Shell inventory item whether Customer Owned or a Finished Good you must check the **Pre Printed Paper** check box first then enter Customer, select the Pre-Printed Shell Paper, Color, and Size from Master Files Print. Enter Inventory Code as desired and enter Number Up. If Inventory is a Finished Good then select the quoted appropriate costing methods on the **Options** tab.



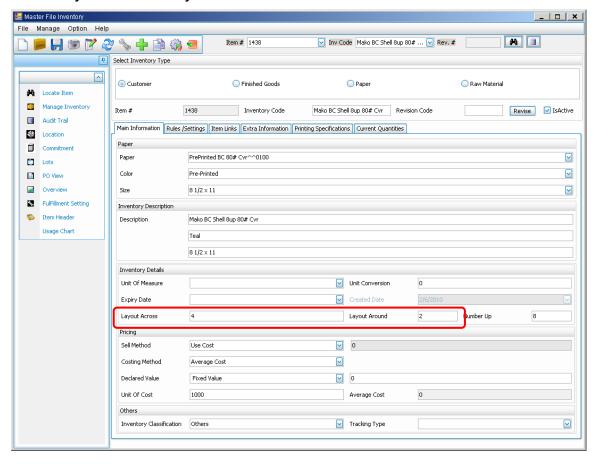
Yes to enter initial quantity for this item.

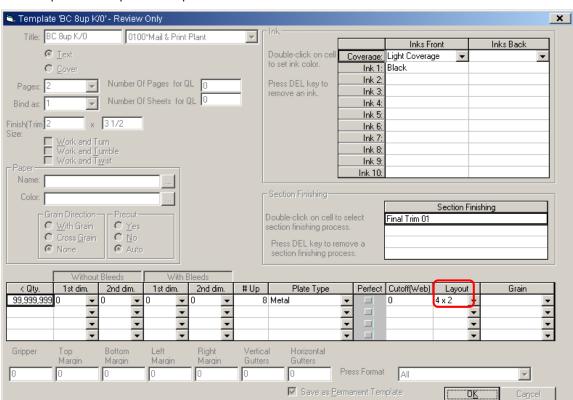


Enter 1 skid and number of loose pieces, select location and **Insert** and **Save**. If a Finished Goods item you can enter the Rate \$ per Unit.



You must now open this Inventory Item in .Net Masters Files Inventory finish the setup of this Item. Enter the Layout Across and Layout Around.



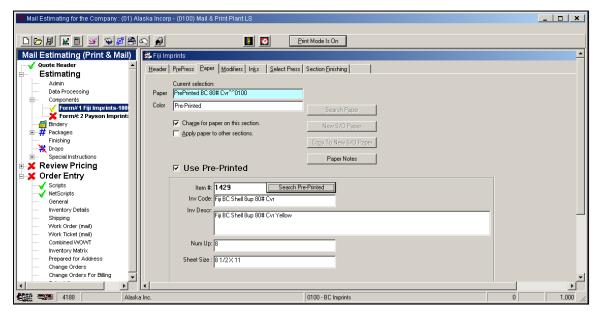


This information is needed to correctly select the Press Sheet and corresponds to the Layout selected on the Print Template for this printed component.

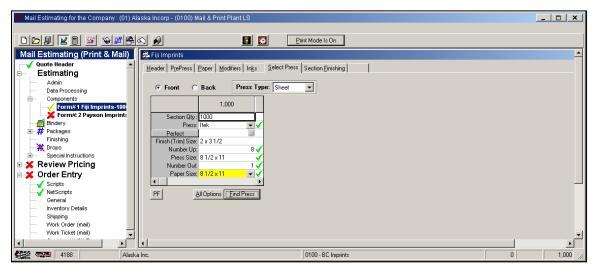
Now in Print and Mail Estimating, the user can process preprinted shells.

Component #1 - Imprint Bus Cards 8up on a Customer Owned Preprinted Shell 8.5" x 11" with no cost

Paper tab selection - Check Use Pre-Printed and select Search Pre-Printed to find the Pre-Printed Inventory Shell.

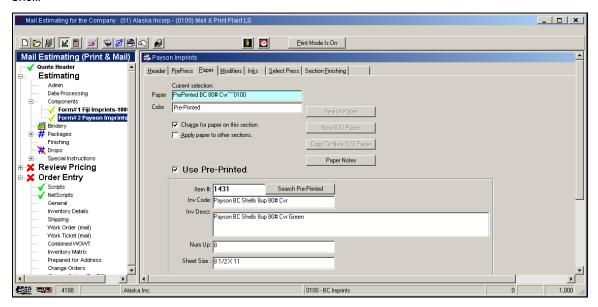


Select the Press tab and Find Press.

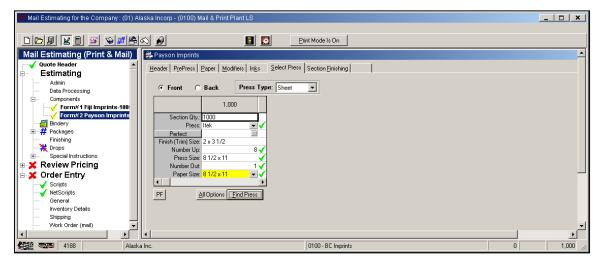


Component #2 - Imprint Bus Cards 8up on a Finished Goods PrePrinted Shell 8.5" x 11" at \$25.00/M.

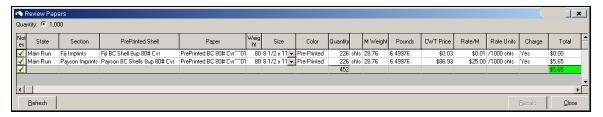
Paper tab selection - Check Use Pre-Printed and select Search Pre-Printed to find the Pre-Printed Inventory Shell.



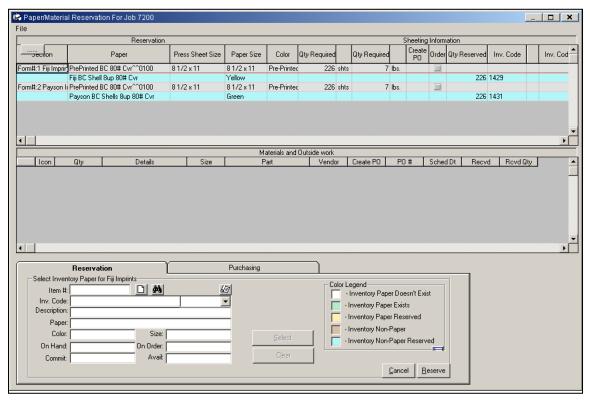
Select the Press tab and Find Press.



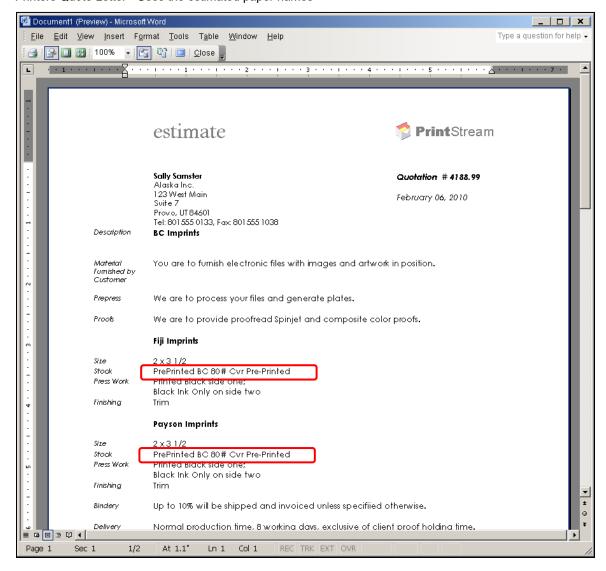
Calculate Quote - Review Paper screen



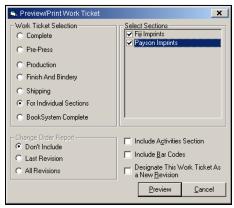
Convert to Job - Paper Reservation screen

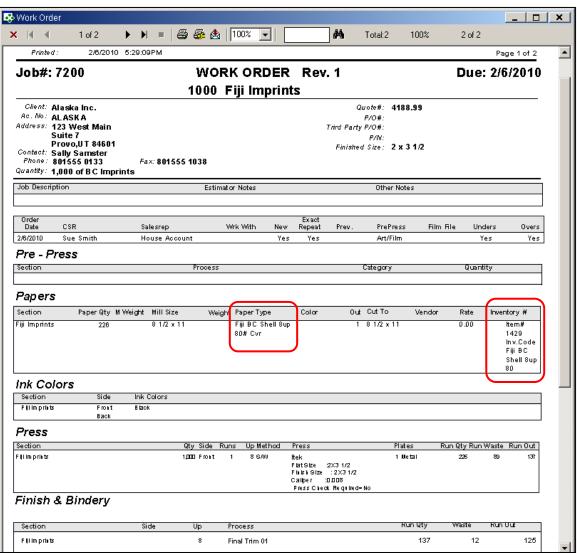


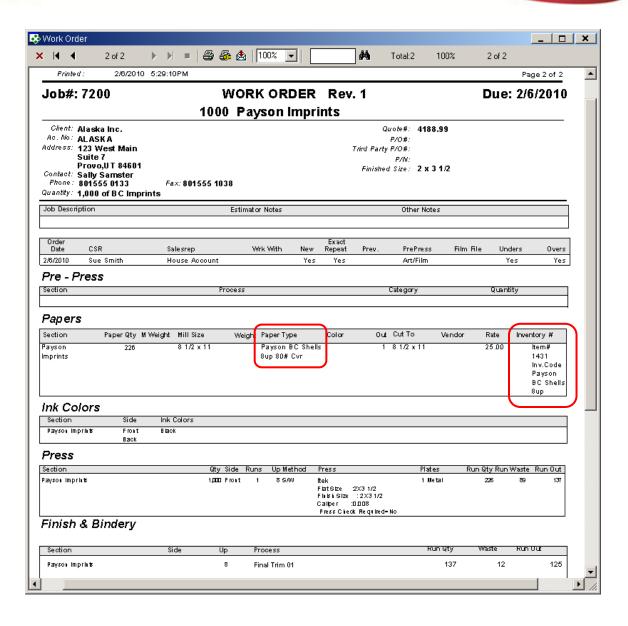
Printers Quote Letter - Uses the estimated paper names



Print Work Ticket - For Individual Components uses Inventory Paper Name







Combo WT - Uses Inventory Paper Name

Component Name

Press

Itek

2 Payson Imprints

Payson BC Shells 8up 80# Cvr

1 forms x 2pgs, 8up One side, 1/0, Rek/, Final Trim 01
Paper/ Material Description - (Vendor Product Code:)

Job Summary Components No. Component Name/Version Order Component Flat Size Finished Item #/Code Leftovers to.../Comment / Insert Notes Quantity Size Items Type 1 Fiji Imprints 1,000 Printed 2 x 3.5 2 x 3.5 1429 1 forms × 2 pgs, 8up One side,1/0,ttek/,Final Trim 01 Fiji BC Shell 8up 80#Cvr 2 Payson Imprints 1,000 Printed 2 x 3.5 2 x 3.5 1431 1 forms x 2 pgs, 8up One side,1/0,ltek/,Final Trim 01 Payson BC Shells 8up 80#Cor **Papers** Material Description / Color Basis WT Sheets/ Pounds Feet Parent Size Out Vemdor ACC# /Name # Component M Wt ttem #/Code Cut to Price/Per 1 Fiji Imprints Fiji BC Shell 8up 80#Cvr 28.92 1429 0.01 80 226 8.5×11 8.5×11 Fiji BC Shell 8up 80# Cvr Run Seq #1 Pre-Printed(Coated Cover) /1000 sheets 2 Payson Imprints Payson BC Shells 8up 80#Cur 80 28.92 1431 226 25.00 8.5 x 11 8.5 x 11 Run Seq #2 Pre-Printed(Coated Cover) Payson BC Shells Sup 80# Cur /1000 sheets Job Details **Print Components** Press Notes # Component Name Order Items Flat Size Finished Size Qty Туре 1 Fiji Imprints 1,000 Printed 2 x 3.5 2 x 3.5 1 forms x 2 pgs, 8up One side, 1/0, Rek/, Final Trim 01 Paper/ Material Description - (Vendor Product Code:) Inventory ID Material Qty Parent Size Cut To #Out Source iji BC Shell 8up Fiji BC Shell 8up 80# Cvr 226 8.5 x 11 8.5 x 11 Press Imposition #Up ltek One side

Finished Size

2 x 3.5

Source

#Out

Flat Size

2 x 3.5

Cut To

8.5 x 11

Order Items

Imposition

One side

Inventory ID

Payson BC Shell:

8up 80#Cvr

#Up

8

Qty

1,000

Material Qty

226

Туре

Printed

Parent Size

8.5 x 11

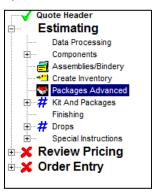
Packages Advanced Feature

This is new .NET Programming that allows users to set-up Packages, link Components and Processes all within one user-friendly screen. This takes the place of entering each package within an estimate/job and selecting the **P** button to link processes.

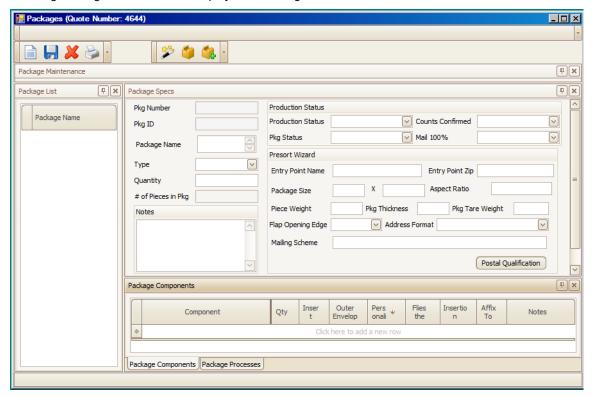
We have also included additional fields: Weight, Size, Thickness and Aspect Ratio that will calculate Postal Qualification. This option will allow the user to identify if the piece qualifies as Postcard, Letter or Flats and automation as well. For example a customer could provide piece specs for a printed item. The client service representative can set-up the information in Packages Advanced and right away determine automation compatibility. This could potentially save the customer additional postage by redesigning the mail piece.

Procedures and Usage

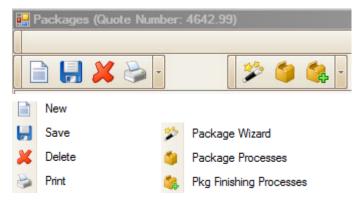
The Packages Advanced program is located in the Estimating Branch. This will require your assigned support representative to activate.



Selecting Packages Advanced will display the following screen.



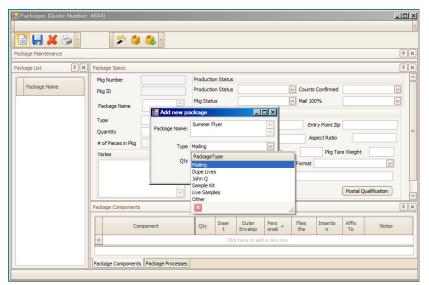
User has options to select the icons when creating, saving, deleting or printing packages.

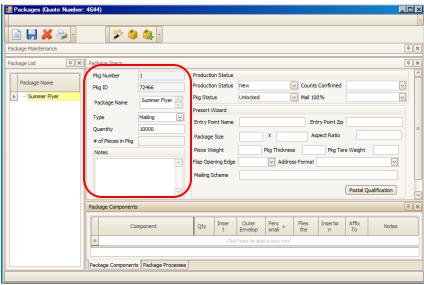


Create a Package



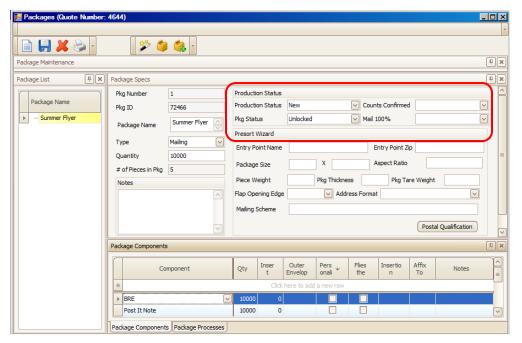
- Package Number Auto populates
- Package ID Auto Populates
- Enter Package Name
- Select Package Type (User has option to create package samples)
- Enter Quantity
- # of Pieces in PKG. Auto populates based on Components selected for the package.
- Notes User define





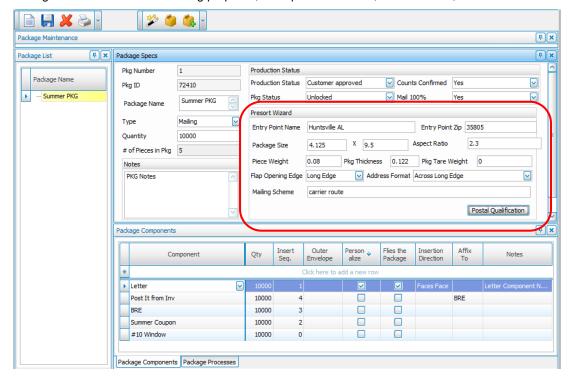
Production Status

- New –New Package
- OK to Release to Customer Is package ok to be released to the customer for approval?
- Customer Approved Customer approved Package.
- Customer approved with changes- Customer has approved package but with changes.
- Presorted is this a presorted package?
- Pkg. Status Unlocked/Locked –User has the option to Lock or Unlock package information. When status is changed and Saved the fields cannot be edited unless package is Unlocked.
- Counts Confirmed YES/NO
- Mail 100% YES/NO For example the customer may or may not require spoilage to be re-printed and mailed.



Presort Wizard

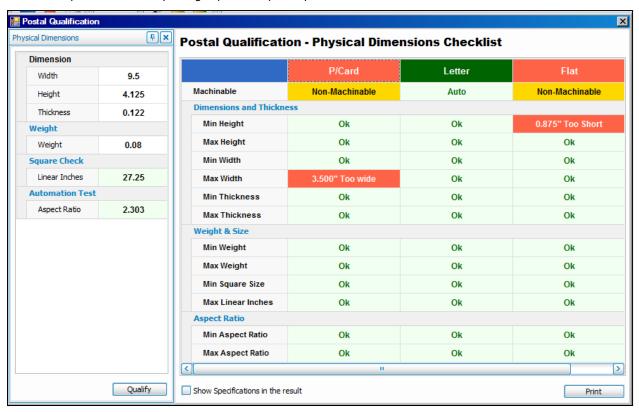
- Entry Point Name Postal facility at which mail enters the postal delivery system.
- Entry Point Zip Zip Code of the Entry Point Postal facility.
- Package Size Height x Length
- Aspect Ratio -the dimension of a mail piece expressed as a ratio of length divided by height (for letters and cards, length is the dimension parallel to the address as read). For example, a #10 Envelope 4 1/8 inches long by 9 ½ inches high has an aspect ratio of 2.30. An aspect ratio between 1.3 and 2.5, inclusive, is required for automation compatibility.
- Piece Weight Total weight of pieces in package.
- Package Thickness Thickness of pieces within package.
- Package Tare Weight-Actual, computed, or estimated weight of the container and/or packaging.
- Flap Opening Edge long edge (length of envelope, parallel to the address block) or edge (perpendicular to the address block) on a typical #10 envelope.
- Address Format Across Long Edge (address appears on the long dimension of the envelope) or Across Short Edge (address appears on the short dimension of the envelope.
- Mailing Scheme How mail is being prepared, example –First Class, Carrier Route, Presort....

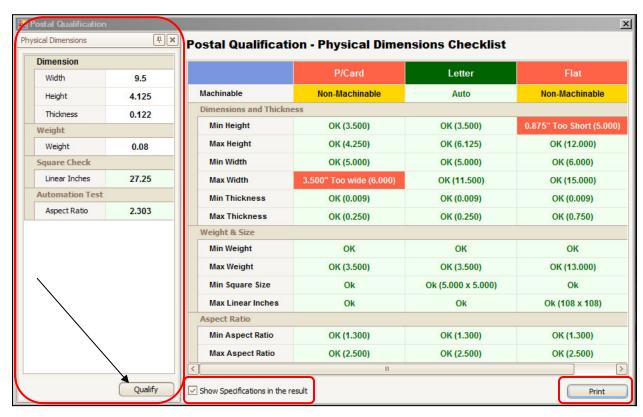


Postal Qualification

Select this option after entering Package Size, Piece Weight and Package Thickness. This will allow the user to identify the postal qualification of the piece.

In this example based on the package specs this piece qualifies as Letter Auto.

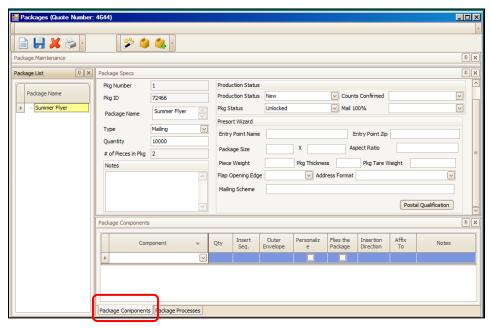




- Physical Dimensions- can be edited in the screen, upon making changes select Qualify to review new results.
- Show Specifications in the result This option displays postal qualification specs in each field.
- Print User has option to print this document.

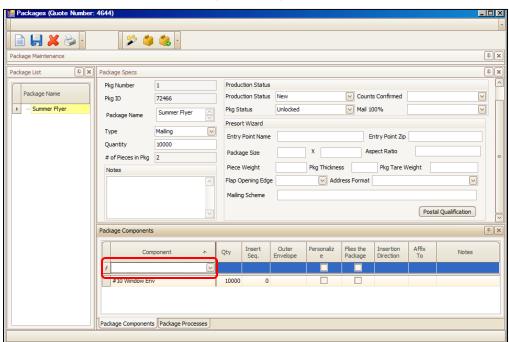
Link Components to Package

Select Package Components.



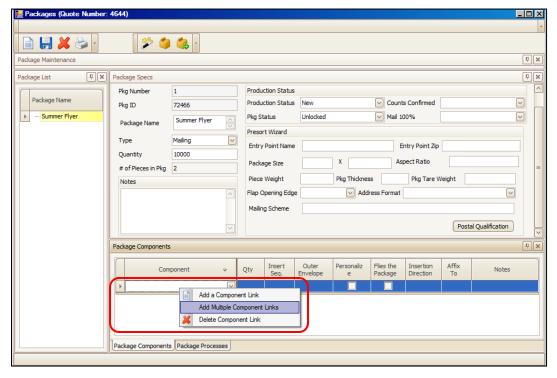
Components can be added to the package using the drop-down in the Component column or right-clicking and adding multiple components.

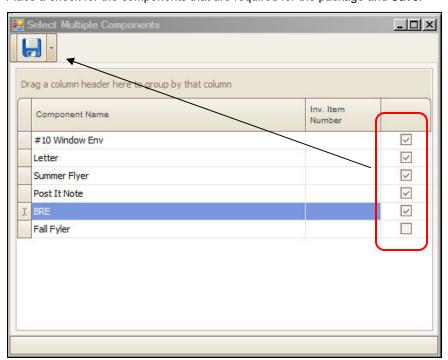




To add an additional Component select (Component) column and a new line appears with drop-down option.

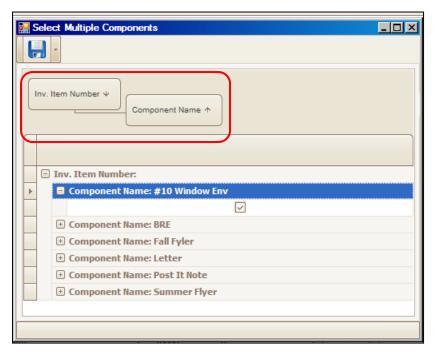
For a quicker way to add components to a package, right-click in the blank line under the Component column and select (Add Multiple Component Links). Components Links can also be deleted.





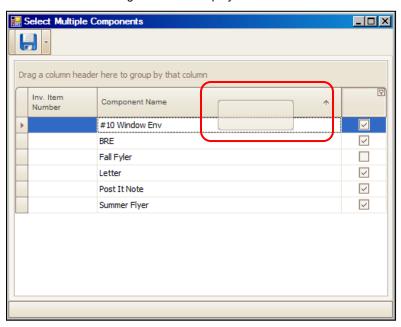
Place a check for the components that are required for the package and Save.

Many of our.NET programs provide the user the ability to Drag Columns for grouping this allows columns to be sorted.

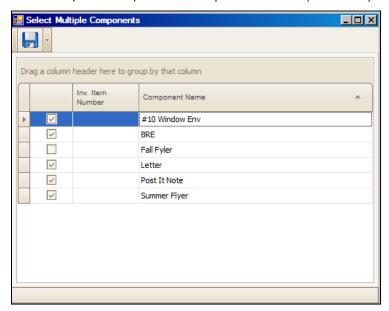


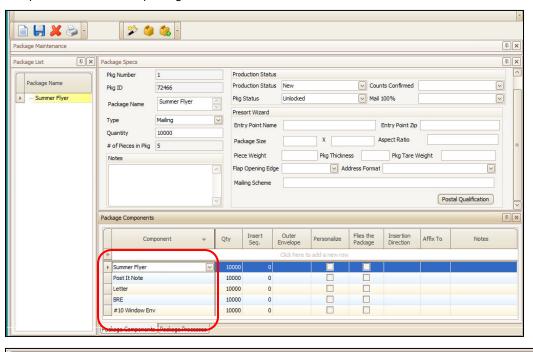
User also has the ability to move columns.

Select Column and drag to re-order display.



In the example below I placed the component selection (Check Box) to display first.





Components linked to the package.

- Component Piece linked to the package.
- Qty. Component package qty. This can be edited for each component.

Insert

Seq.

• Insert Seq. – Order in which package is put together.

Qty

- Outer Envelope –Yes/No Drop-down selection
- Personalize Is the component a personalized letter. Place Check mark for selection.

Outer

Envelope

Files the Package – Which component contains the addressed piece. For example, Personalize letter
into window envelope, letter will fly the package. Inkjet closed face envelope that contains generic letter,
Envelope will fly the package.

Flies the

Package

Personalize

Insertion

Direction

Affix To

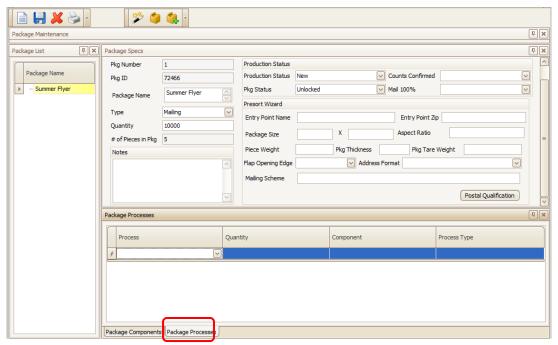
Notes

- Insert Direction Multiple Choice, (Faces Flap or Faces Face)
- Affix To Allows the component to be affixed to another component. For example a Post It Note can be
 affix to the letter in the package. Choose component and click in the (Affix To) column a list of package
 components will display for selection.
- Notes Free Flow field.

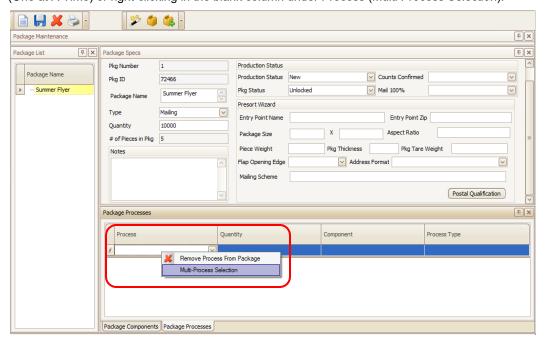
Component

Link Processes to Packages

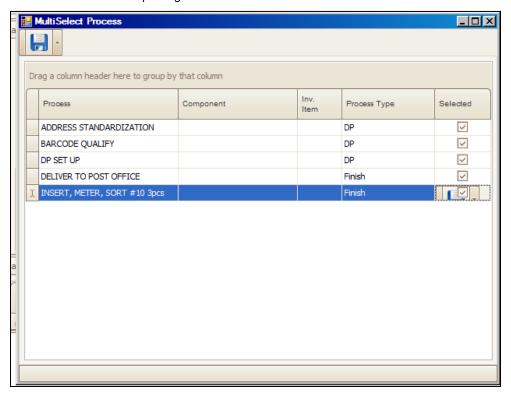
After Package Components have been completed, select the **Package Processes** tab. This will allow processes to be selected and linked to the package.



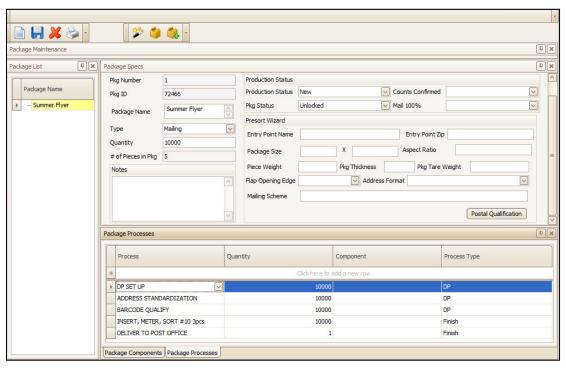
Same rules apply as Package Components. Processes can be linked using the drop-down in the process column (One at A Time) or right-clicking in the blank column under Process (Multi Process Selection).



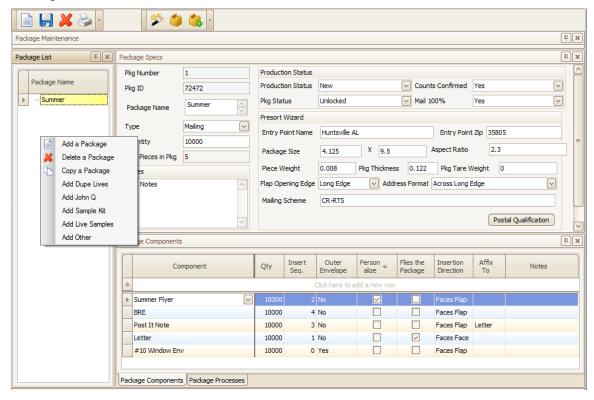
Select Processes for the package and Save.



Save Package.



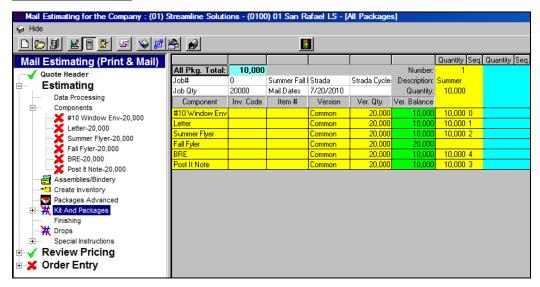
Additional Options – Right-click the package or within blank space and list of options will display. This is another option to Add, Delete, Copy, or create Sample Packages. Users may elect to use this method rather than selecting from the Icons.



End Results

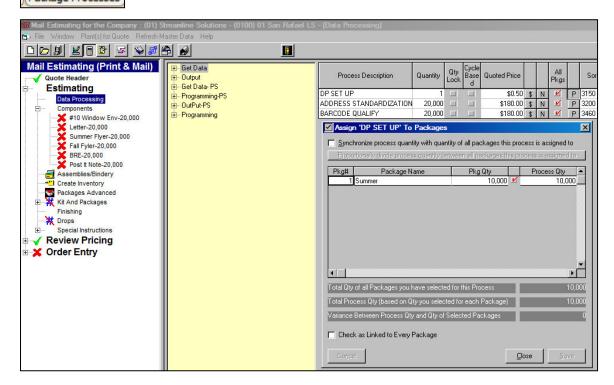
Example of Package created using Packages Advanced/ Package Components tab.





Processes are linked to the Package- This is achieved by the **Package Process** tab in Packages Advanced.

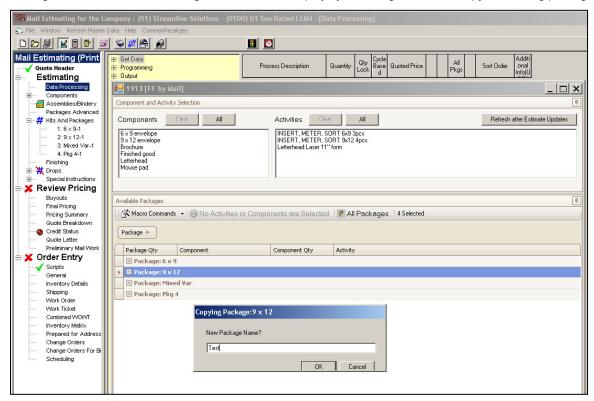
Package Processes



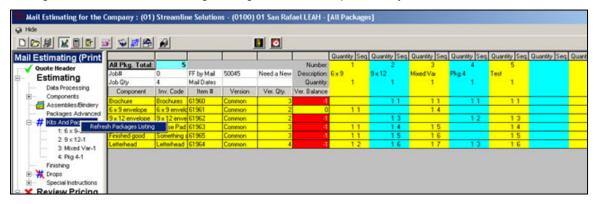
Refresh Package Option after Calling an External Application

There are currently 2 external application available that allows packages to be created within the Mail Estimating and Print and Mail Estimating modules.

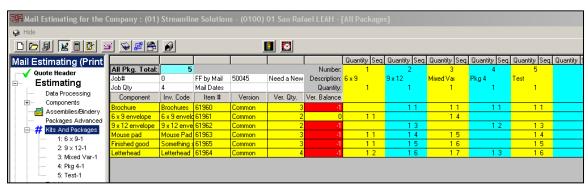
This .net screen is for POD templates. In the POD template when in edit mode, go to File and select Run Package Masters. Once the Package Master screen displays you can right-click and copy an existing package.



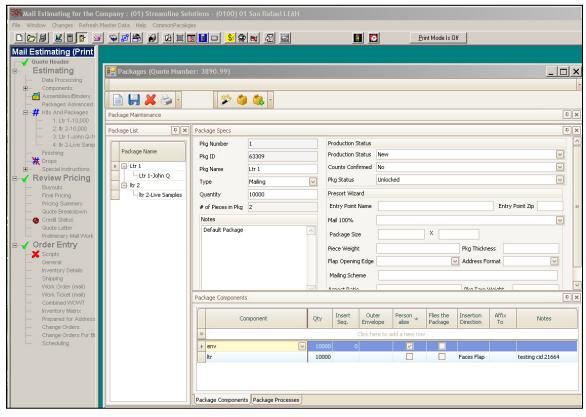
After creating your new package you will see that the package is available when viewing in Packages but the tree node does not display the 5th package. To have it refresh without having to close estimating, right-click Packages and select Refresh Package Listing. Note that this option is only available when in edit mode.



The tree node to the left will now be refreshed.



Another new .net application is a Package Advance screen. Again, once you have your packages defined, right-click **Packages** when in edit mode to refresh the tree.



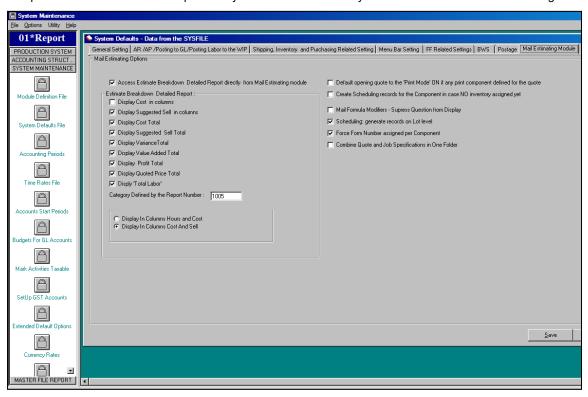
.Net Quote Breakdown (Quote Breakdown Detailed)

The new .Net Quote Breakdown (Quote Breakdown Detailed) report has many user defined variables. These variables allow you to create a custom report based on the information that you want to see displayed on the report.

Setup

This area requires the assistance of your Printstream Production support person.

Setup Location = Master Files Reports > System Maintenance > System Defaults File > Mail Estimating Module.



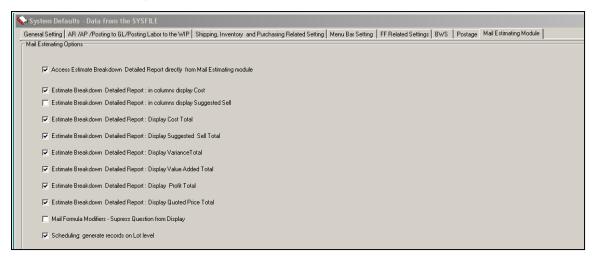
The following areas are directly tied to the Quote Breakdown Report:

- Access Estimate Breakdown checking this option activates the report so that it can be run directly from the Print and Mail program.
- Display Cost in Columns this setting works with the setting below which says "Display in Columns
 Hours and Cost". If this setting is checked along with the setting mentioned the report shows costs in
 both the summary area and under the details for each quote. The selling price will only be displayed in
 the summary area of the report but not in any of the detail.
- Display Suggested Sell in columns this setting works with the setting below which says "Display in Columns Cost and Sell". With both of these options checked in the Summary area of the report you will see both cost and sell for each category defined and in the detail area you will only see selling prices for all details. If only the selling is desired in the summary area also then select the option that says "Display in Columns Hours and Cost" with this option.
- **Display Cost Total** selecting this option adds a total cost field to the summary area of the report. If this is not selected the total cost field will not appear on the report.
- **Display Suggested Sell Total** selecting this option adds the total selling price to the summary area of the report. If this is not selected the total sell price will not appear on the report.

- **Display Variance Total** selecting this option will show the variance amount in the summary area of the report. The variance amount represents the difference between the suggested selling price and the actual sell price indicated. This only happens when the suggested selling price on the quote has been manually overridden so it is different than the suggested sell price.
- **Display Value Added Total** selecting this option will include the total value added amount in the summary area of the report. Value added represents the suggested or actual sell price minus material costs and buyout costs. If this option is not selected it will not appear on the report.
- Display Profit Total selecting this option will include the total profit amount in the summary area of
 the report. Profit is calculated by taking the suggested or actual sell price and subtracting the labor,
 material, and buyout costs on the estimate.
- **Display Total Labor** selecting this option will include the total labor cost for each quantity in the estimate in the summary area of the report. If this option is not selected the total labor cost will not be displayed on the report. If this option is checked and you have the Display Cost and Sell option also checked you will see both cost and sell for labor on the report.

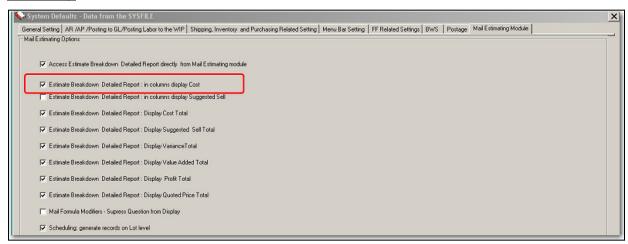
Setup Options to control and define Cost/Sell Totals

There are two new Setup Options in Master Files Reports-System Defaults-Mail Estimating Module which have been created to allow the totals to reflect either Cost or Sell and also to include options for Cost, Sell, Variance, Value Added Profit and Quoted Price in the Totals.



Option 1 drives the value appearing in columns as being either COST or SELL.

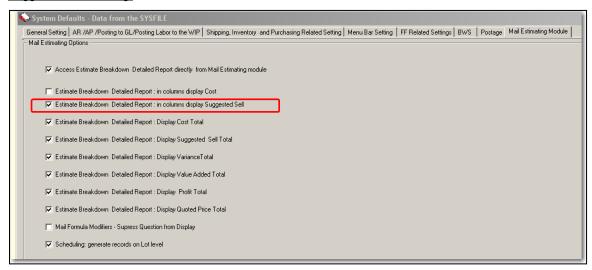
Cost Setting:



Estimate Summary

	10	10,000	
	Hours	Cost	
LABOR	50.31%	\$2,540.32	
MATERIALS	27.97%	\$202.28	
BUYOUTS	0.00%	\$0.00	
FREIGHT	0.00%	\$0.00	
POSTAGE	0.00%	\$0.00	
PAPER	20.00%	\$2,295.00	
CLICK CHARGE	0.00%	\$0.00	
Test	0.00%	\$0.00	
Total Print	35.61%	\$5,037.60	
DP	0.00%	\$0.00	
ComponentFinishing	0.00%	\$1,298.81	
Finishing	0.00%	\$0.00	
Inventory	0.00%	\$0.00	
Subcontracts	0.00%	\$0.00	
Total Mail	-35.13%	\$1,298.81	
Total Cost	0.00%	\$6,336.41	
=Standard Price	0.00%	\$7,673.82	
Variance	0.00%	\$0.00	
=Quoted Price	0.00%	\$7,673.82	
Price Per M	0.00%	\$767.38	
Additional 1000's	0.00%	\$527.72	

Suggested Sell Setting:

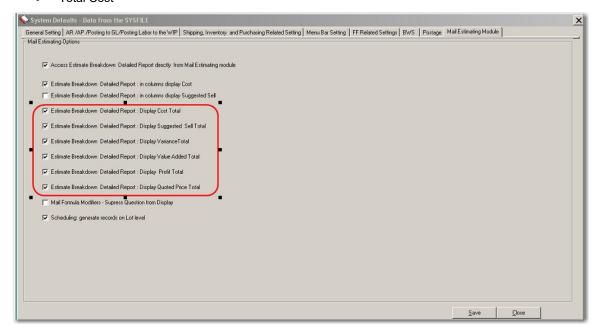


	10	10,000	
	Hours	Sell	
LABOR	0.00%	\$3,818.47	
MATERIALS	0.00%	\$258.85	
BUYOUTS	0.00%	\$0.00	
FREIGHT	0.00%	\$0.00	
POSTAGE	0.00%	\$0.00	
PAPER	0.00%	\$2,754.00	
CLICK CHARGE	0.00%	\$0.00	
Test	0.00%	\$0.00	
Total Print	0.00%	\$6,831.32	
DP	0.00%	\$0.00	
Component Finishing	0.00%	\$842.50	
Finishing	0.00%	\$0.00	
Inventory	0.00%	\$0.00	
Subcontracts	0.00%	\$0.00	
Total Mail	0.00%	\$842.50	
Total Cost	0.00%	\$6,336.41	
=Standard Price	0.00%	\$7,673.82	
Variance	0.00%	\$0.00	
=Quoted Price	0.00%	\$7,673.82	
Price Per M	0.00%	\$767.38	
Additional 1000's	0.00%	\$527.72	

Option 2 drives totals definition on Summary Page

Selections allow including or excluding the following values in the Totals:

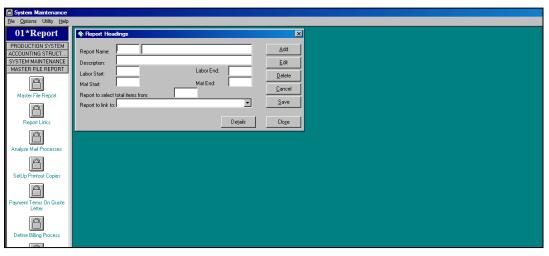
- Suggested Sell Price
- Variance
- Value Added
- Profit
- Quoted Price
- Total Cost



Category Defined by the Report Number

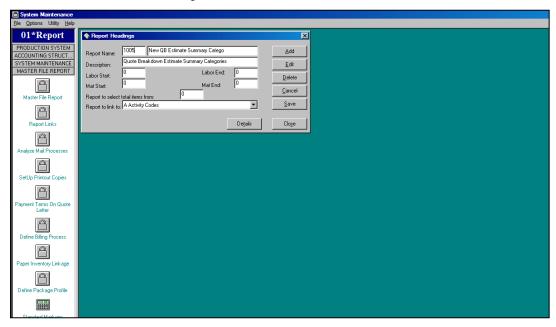
This option allows you to define the report that you want to use for the categories that appear in the summary area of the quote breakdown report. By default this report uses the categories as defined in report 1000 which is the Standard Markups report. If these categories are sufficient then no other setup is required here. The Standard Markup report which is used for marking the costs up by category to arrive at a suggested sell price has very strict linking rules. For example if I have a line for Prepress on the report and it is flagged as a Labor line, only labor activities can be linked to that line. Creating a new report here gives you the ability to have different activity code types linked to the same line so in the example above I can have a Prepress line but can have all prepress activity costs including Labor, Material and buyouts linked to the same line. Here are the steps that need to be followed to setup a new report:

1. Master Files Reports > Master File Report (Tab) > Master File Report.

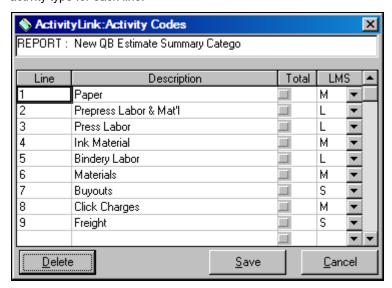


Click the Add button. In the Report Name field, enter 1005. In the field to the right, enter New QB Estimate Summary Categories. In the Description field, enter Quote Breakdown Estimate Summary Categories. In Report to link to, select A Activity Codes, then click the Save button.

Your screen should look something like this.

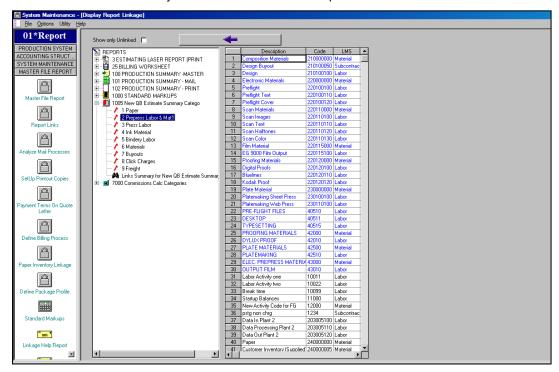


2. Click the **Details** button. Enter the line number, description and activity type for the line here. You can have as many categories as you wish but our recommendation is that you keep it to ten or under. The LMS column which stands for Labor, Material, or Subcontract represents the type of activity codes that will link to this line. As mentioned earlier in this report, a line can be flagged as "L" for labor but will still allow other activity codes to be linked to it. Even though this is the case make sure you select a default activity type for each line.



Each activity code can only be lined to one line in the report. When you have finished the report click **Save** to save your lines.

Click a line in the report so that it is highlighted then click the number in front of the activity code or codes that you want to link to the highlighted line in the report. Click the button with the arrow pointing to the left and the highlighted activity codes will be linked the highlighted line. When the line is highlighted the activity codes that are linked to it will appear in blue. Continue linking until you have linked all of the print related activity codes to one of the lines you have defined. This report only deals with print related activities so it is not necessary to link mail activities to the report.



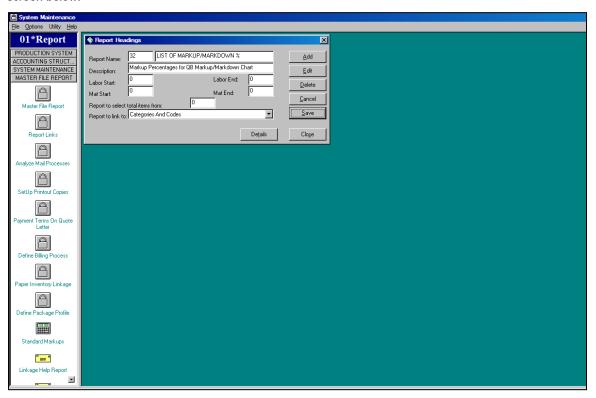
4. After you have finished linking the report go back to Master Files Reports > System Maintenance > System Defaults File. You will need to have your Printstream Production Support Representative get you back into this area. Enter report 1005 under Mail Estimating Module tab under Category Defined by the Report Number field. This completes the setup for the user defined report categories.

Markup Markdown Chart

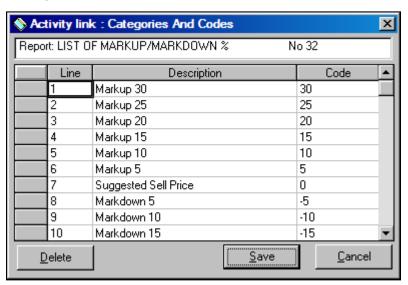
This option is completely optional. It allows you to add a Markup/Markdown chart to the existing report. The markup/markdown chart uses the existing suggested sell price and either applies a user defined markup to the suggested sell or in the case of a markdown takes out the cost of material and buyouts from the suggested sell price before applying a markdown. It then adds the material and buyout cost back in to show the total markdown value. In this case the markdown is only applied to the labor part of the estimate.

To setup the Markup/Markdown chart

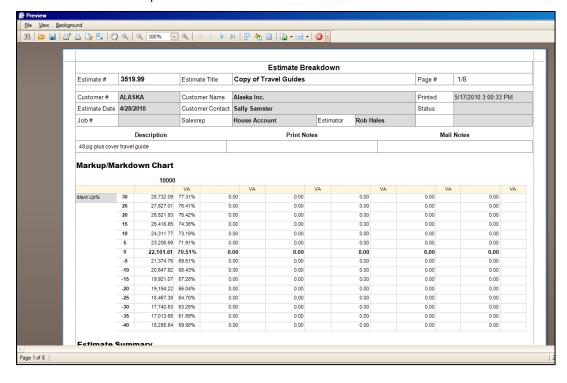
1. Using the same instructions as above for creating report 1005 only create a new report, report 32 called "List of Markup/Markdown %" with a description of "Markup Percentages for QB Markup/Markdown Chart". The "Report to link to" needs to be set to "Categories And Codes" for this report. See sample screen below.



Click the **Details** button and enter the Line number, Markup or Markdown description, and the amount
of markup expressed as a positive number or a markdown expressed as a negative number. Between
the Markup and Markdown lines you can add a line which represents the suggested sell price enter "0"
for the Code on this line.



3. **Save** when you are done. After completing this step when you run the Quote Breakdown Report you will see this chart added to report.



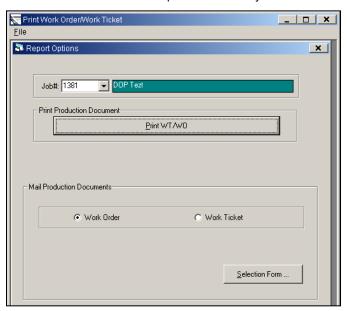
Print Work Order or Work Ticket

Stand-Alone Module

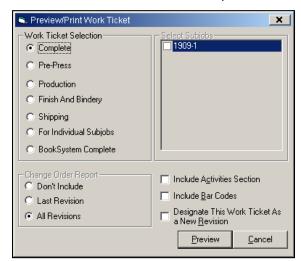
The Print Work Order or Work Ticket is a stand-alone module used to Preview or Print Work Orders or Work Tickets for Print or Mail jobs.



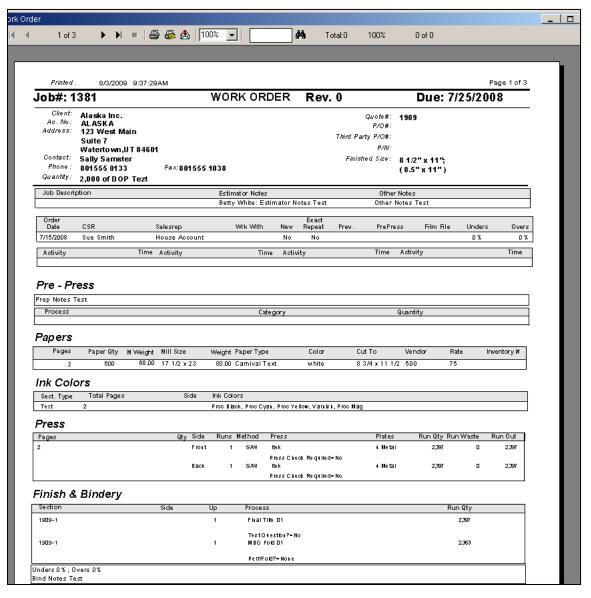
To Print or Preview a Print Work Order enter a job number in the job number field and select the **Print WT/WO** button. You can also use the up/down arrow keys to search for a job number.



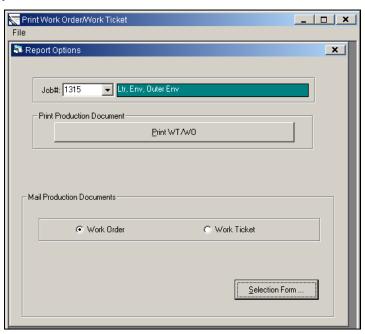
The Preview/Print Work Ticket screen opens. Choose the Work Ticket selections and select the **Preview** button.



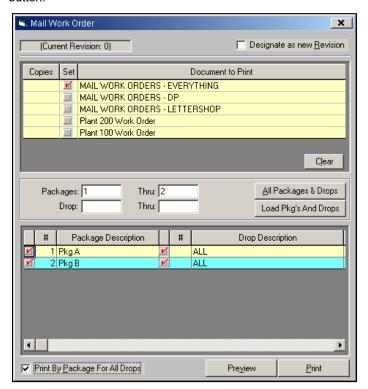
The Print Work Order opens.



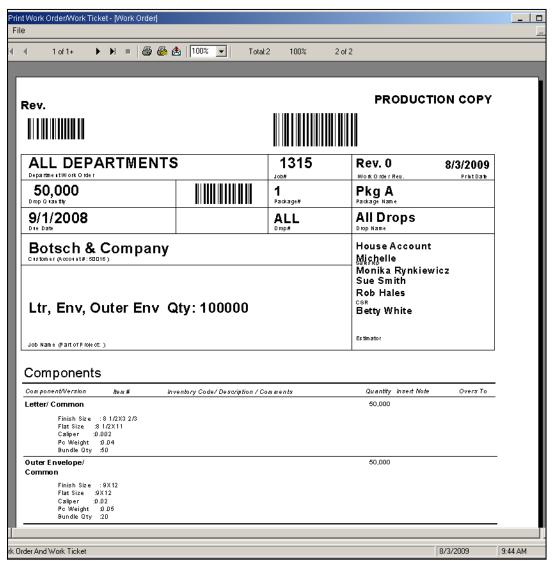
To Print or Preview a Mail Work Order enter a job number in the job number field and select the **Work Order** radio button and choose the **Selection Form** button. You can also use the up/down arrow keys to search for a job number.



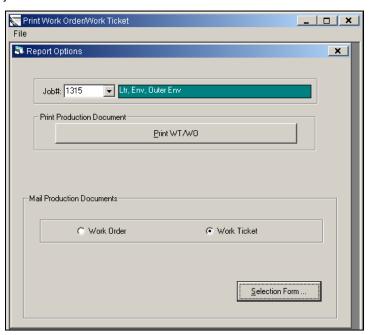
The Mail Work Order screen opens. Choose the Work Order selections and select either the **Preview** or **Print** button.



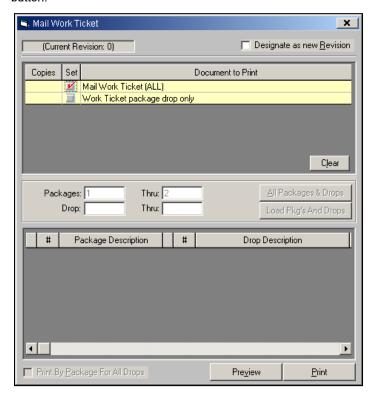
The Mail Work Order opens.



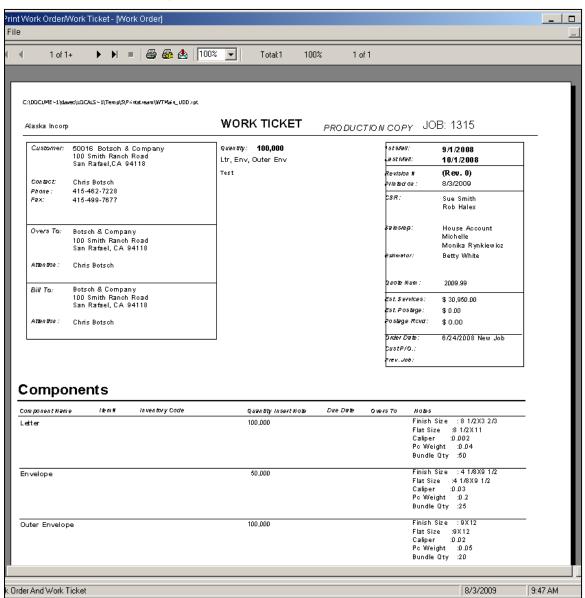
To Print or Preview a Mail Work Ticket enter a job number in the job number field and select the **Work Ticket** radio button and choose the **Selection Form** button. You can also use the up/down arrow keys to search for a job number.



The Mail Work Ticket screen opens. Choose the Work Ticket selections and select either the **Preview** or **Print** button.



The Mail Work Ticket will display.

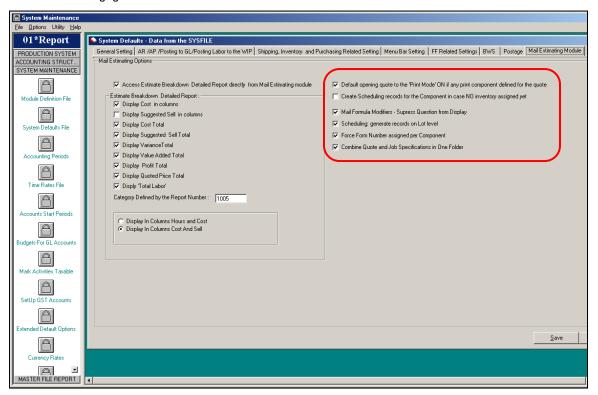


Scheduling of Individual Signatures

Setup

The following setting needs to be activated by your PrintStream Support Representative.

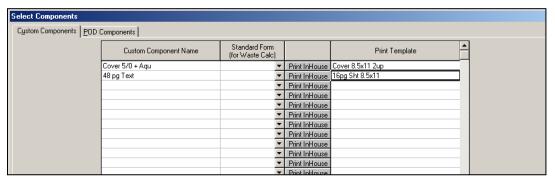
Master Files Reports > System Maintenance > System Defaults > Mail Estimating Module. The option to check is called "Scheduling: generate records on Lot level".



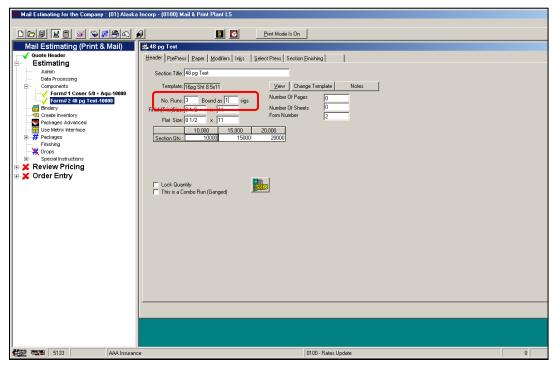
Creating Individual Signatures in Estimating/ Order Entry

To create individual signature in estimating/ order entry

1. Add a component in estimating and select the template that you will be using for that component and for the additional signatures. For example if you were estimating a 48 page plus cover book to be printed as 3-16 page signatures you would add a component for the text to the estimate and select the appropriate print template for a 16 page signature.



For estimating purposes, you don't really need to break the signature runs out separately, this is only really needed during order entry. For estimating you can just change the **No. Runs** field from 1 to 3.



2. When the estimate is converted to a job do the following, first open the job up and go to the component that you want to add the additional signature runs to. Make sure you are in the EDIT mode. Open the

Mail Estimating for the Company : (01) Alaska Incorp - (0100) Mail & Print Plant LS Mail Estimating (Print & Mail)

V quote Header Print Mode Is On × Header PrePress Paper Modifiers Inks Select Press Section Enishing Estimating Admin Data Processing

Data Processing

Components

Components

Porting 2 4th po 1 ext. 10000

Packages Advanced

Descripts Advanced

Packages Advanced

Process

Finature

Finature

Finature

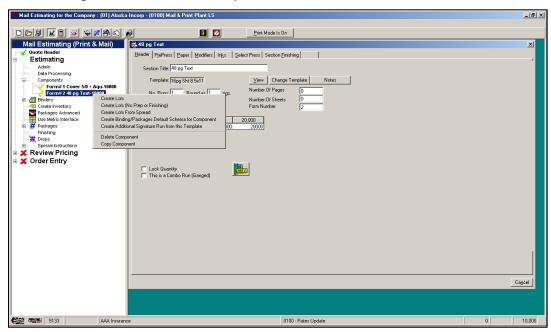
Finature

Finature

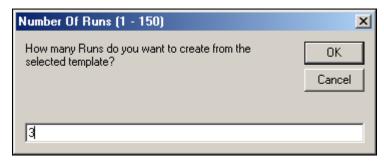
Finature Section Title: 48 pg Text <u>View</u> Change Template Notes Template: 16pg Sht 8.5x11 Number Of Pages Number Of Sheets Form Number | 10,000 | 15,000 | 20,000 | | Section Qtv.: | 10000 | 15000 | 20000 X Drops Special Instructions
 Review Pricing X Order Entry Lock Quantity
This is a Combo Run (Ganged) Cancel **5133** 0100 - Rates Update

print screens and go to the Header screen, change the field for "No. Runs" from whatever is in their back to 1.

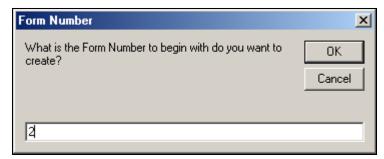
Then right-click this component in the tree and select option from Pop Up box which says **Create Additional Signature Run from this Template**.



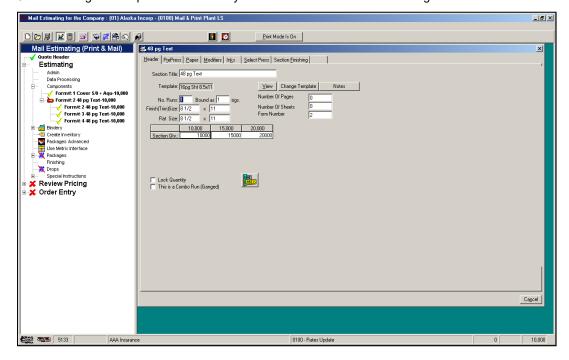
You will be prompted to enter the number of total signatures that you are going to run. You must include the original component as one of these runs, so in our example where I'm printing 3-16 page signatures you would enter a 3 here.

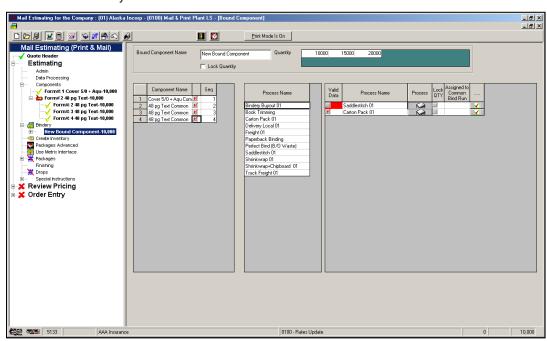


If you have the Form Number Logic turned on it will also prompt you to enter the starting form number that you want for the first signature. It will then automatically assign the form number for each additional signature based on the starting number.



Under the original component in the tree you will see each of the individual signatures.

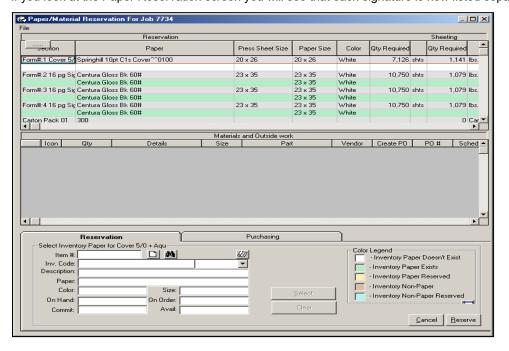




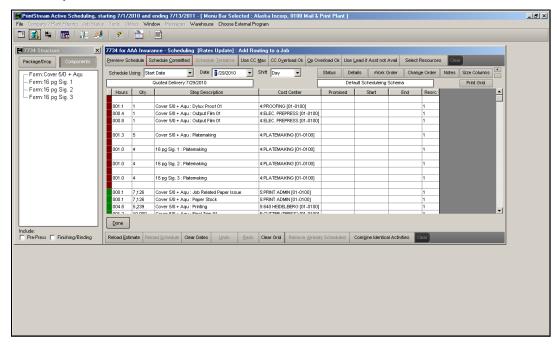
Make sure you edit the bound component after creating the additional signature runs so they will be included in the bindery.

When the individual signature option is turned on the default rule is that in scheduling, purchasing, and shop floor all signatures are broken out.

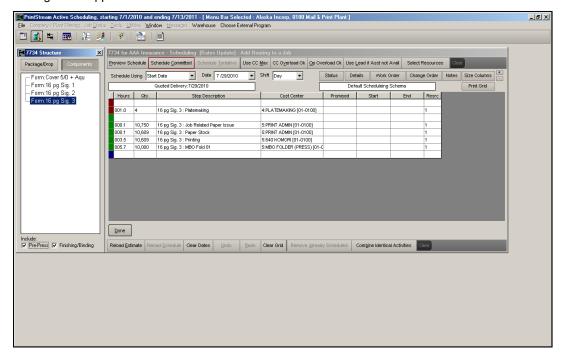
If you look at the Paper Reservation screen you will see that each signature is now listed separately.



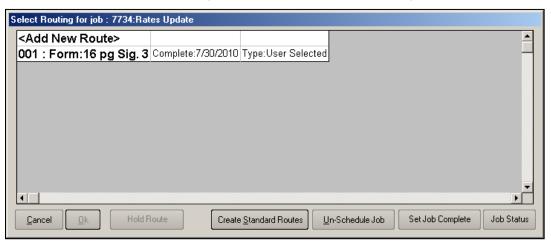
If you open the job in MR Scheduler under Bucket Scheduling you will see under the Structure area for the job that there is a button for COMPONENTS when this is selected it shows each of the signatures individually.



If you click an individual signature in this listing and then right-click and select from the Pop Up Screen "Apply Selection to Grid" you will see that it updates the schedule so that only the scheduled tasks for that signature appear.



You can then schedule the selected signature and create a scheduled routing for it.



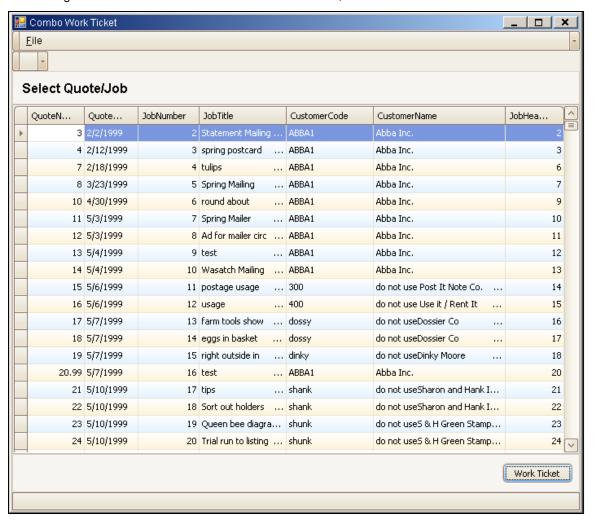
.Net Combo Work Ticket

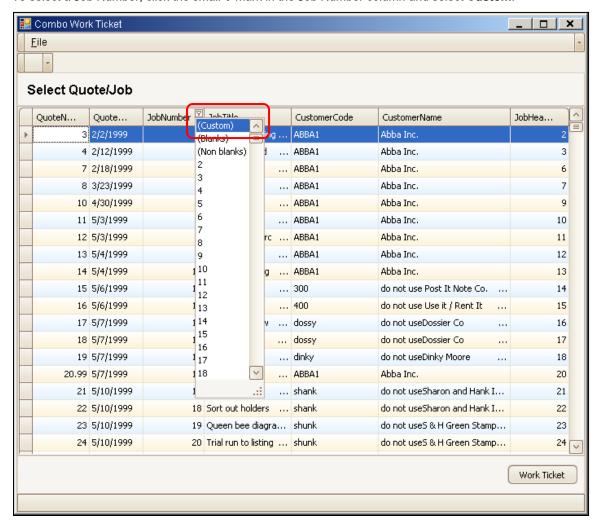
The .Net Work Ticket - also referred to as the Combo Work Ticket because it combines both Print and Mail processes and activities into a single document. It can be accessed from the stand-alone module or directly from within Print and Mail Estimating/Order Entry.



Stand-Alone Version

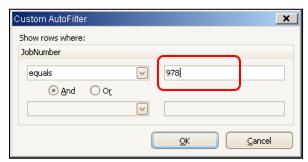
If accessing the .Net Work Ticket from the stand-alone module, the user will first see this screen.

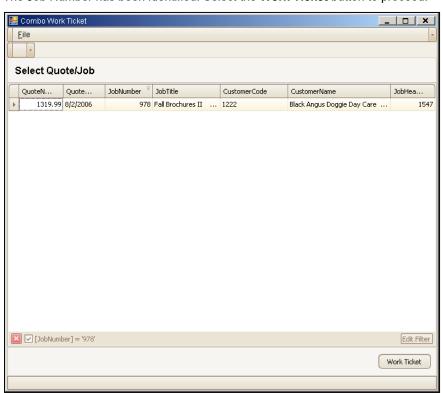




To select a Job Number, click the small V mark in the Job Number column and select Custom.

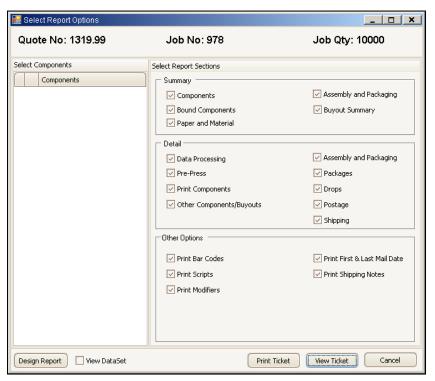
Type in the Job Number in this field and select **OK**.



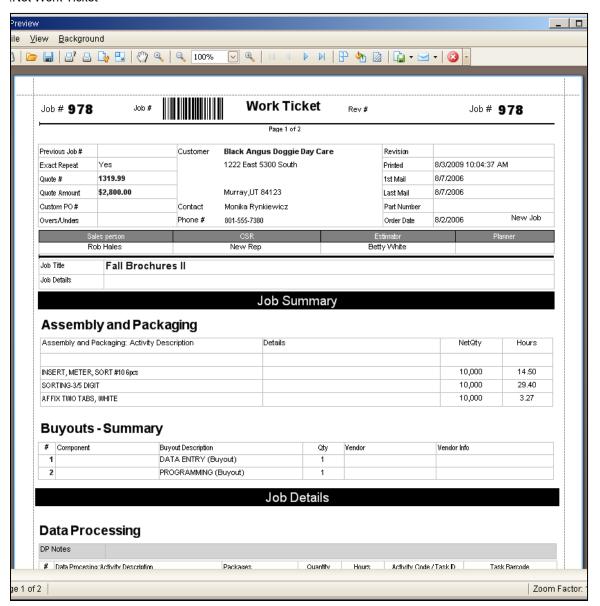


The Job Number has been identified. Select the Work Ticket button to proceed.

The Report Options screen appears and the user can select/deselect the report sections to display on the .Net Work Ticket.

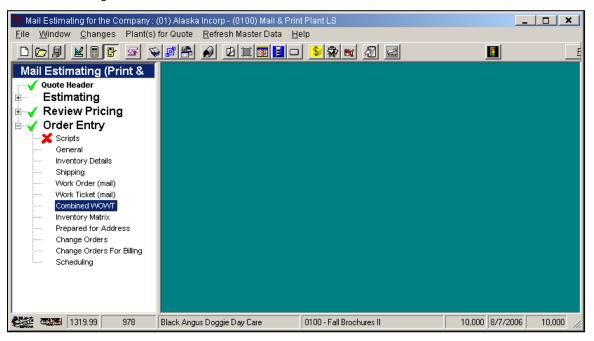


.Net Work Ticket

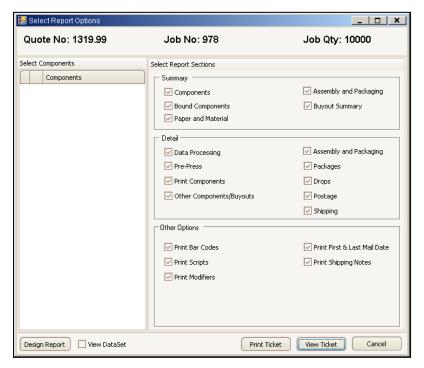


Combined WOWT

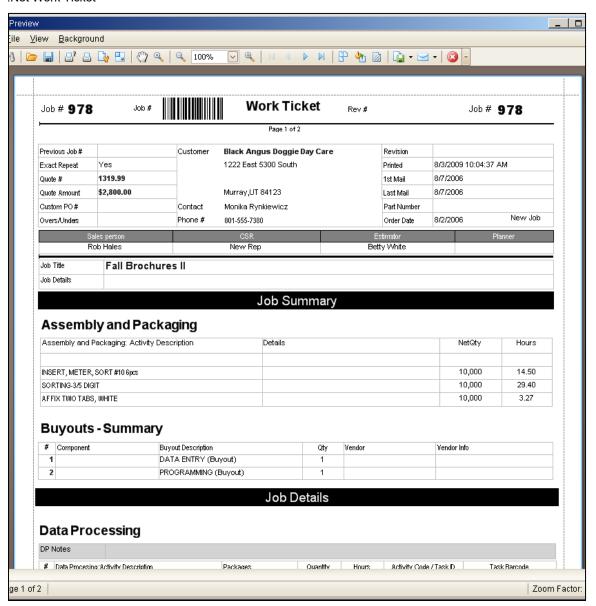
To access the .Net Work Ticket from within Print and Mail Estimating/Order Entry, click the 'Combined WOWT' in the Mail Estimating Tree.



The Report Options screen appears and the user can select/deselect the report sections to display on the .Net Work Ticket.

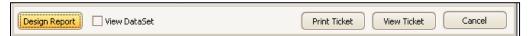


.Net Work Ticket

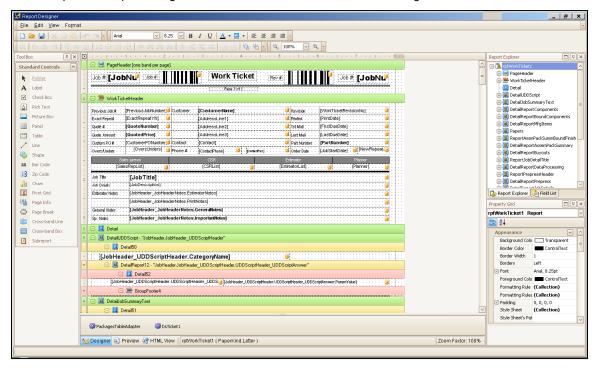


Report Designer

At the bottom of the Report Options screen select the **Design Report** button to access the Report Designer for the .Net Work Ticket.

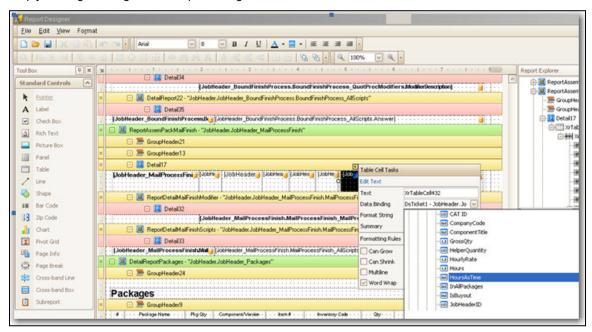


This will open the Report Designer screen. The user can edit and save changes to the .Net Combo Work Order.

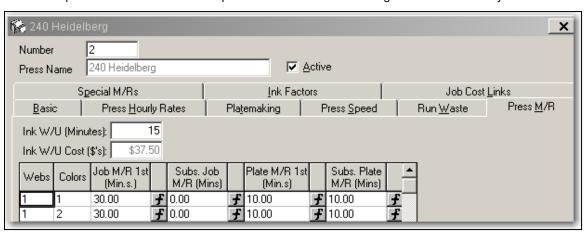


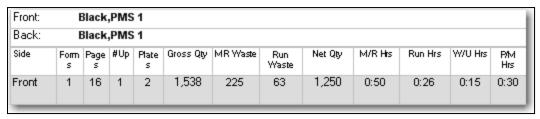
Display Time in Hours and Minutes Option

Time displayed on the work ticket can now displays in Hours and Minutes instead of Hours with Decimal by simply making a change in the Report Designer to select instead of Hours to be HoursAsTime.



A few examples are shown below for the press area and section finishing from the mail activity code.





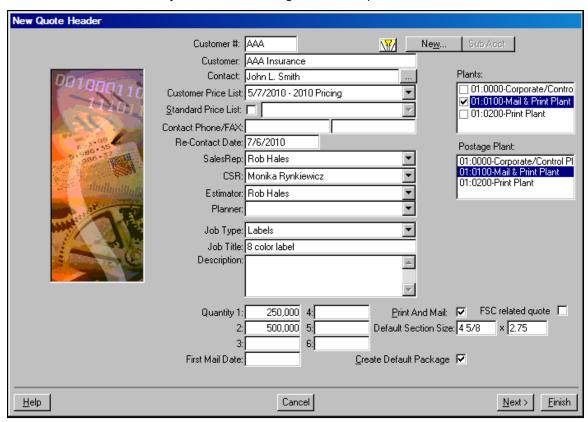
Section Finishing						
Section Finishing/Activity Description	Other Information	Gross Qty	Waste	Net Qty	Hours	Activity / Task ID
FOLDING	1 Up	10,000	0	10,000	1:30	74010
						#:187653

Flexo Press Estimating

This is special programming. The following details the use of the flexo press in Print and Mail Estimating. For setup refer to the Master File Print documentation in 2015 Master Files.

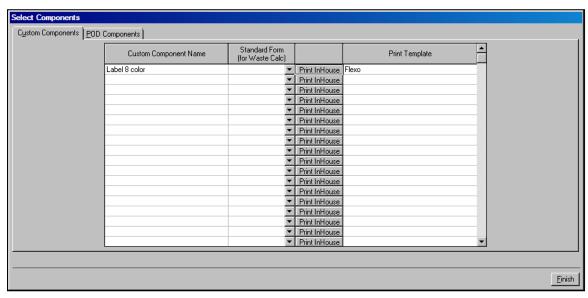
Quote Header Screen

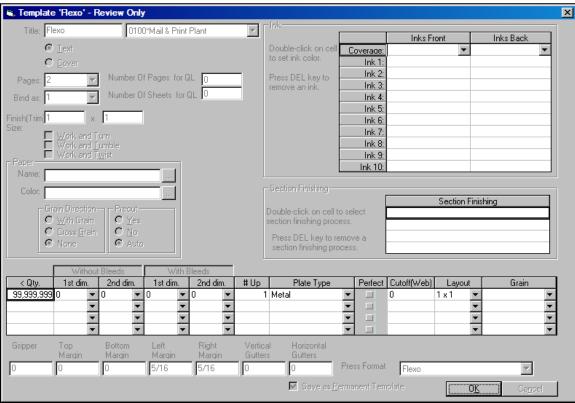
The "Default Section Size" represents the individual label size, the label dimension that is running across the web width is entered first followed by the label size running around the repeat.



Components Screen

In the component screen you want to select the FLEXO template that was setup as part of the estimating template setup step.





Mail Estimating for the Company: (01) Alaska Incorp - (0100) Mail & Print Plant LS Print Mode Is On Mail Estimating (Print & Mail) 8 Color Label Header PrePress Paper Modifiers Inks Select Press Section Finishing Estimating Section Title: 8 Color Label Components
Form#: 1 & Color Label-250,000
Fig. Bindery
The Create Inventory
Fig. Review Pricing Template: Flexo View Change Template Notes <u>D</u>ie File Number Of Sheets Finish(Trim)Size Form Number Order Entry 250,000 500,000 250000 500000 Section Dtv.: ☐ Lock Quantity ☐ This is a Combo Run (Ganged)

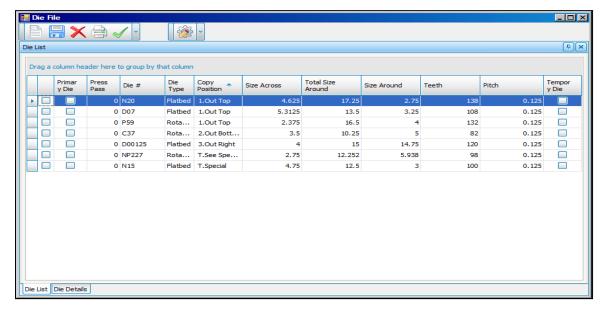
After you select the template and save the components if you go in the estimating tree under components and click the component you should see this header screen when you are in the Print Mode of the estimate.

The component on the tree always represents the base layer of the label. A label can have many different layers which are always added to the base layer. A default die must always be associated with the base layer of the label. To access the die file, click the **Die File** button.

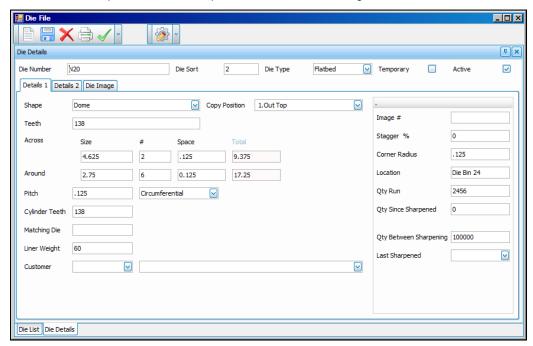
0100 - 8 color label

3553

AAA Insurance

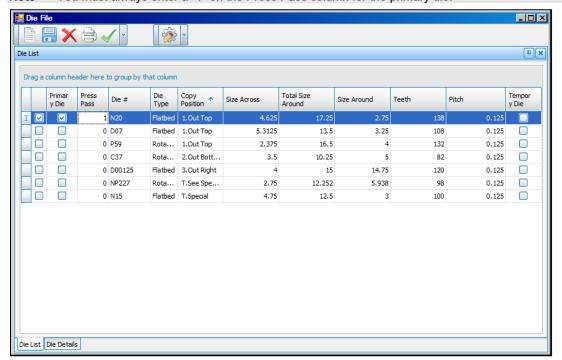


The die file includes a listing of all the dies setup in the Die Master File. If you want to see additional information for a die in this listing click the die line so it is highlighted then click the **Die Details** tab at the bottom of the screen and it will open a screen with specific die details for viewing.

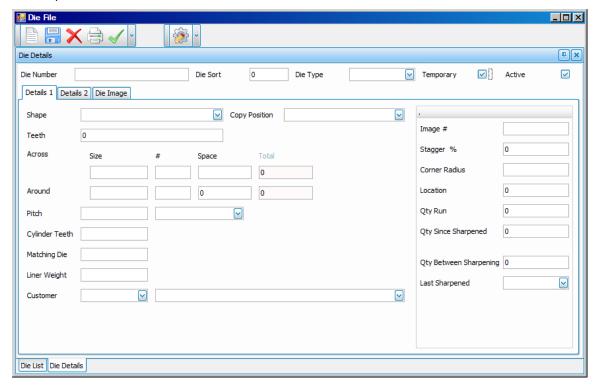


To select a die for the base layer you can either click the first box for the die that you want to select, then click the second box for Primary Die and enter a "1" under the Press Passes column.

Note You must always enter a "1" on the Press Pass column for the primary die.

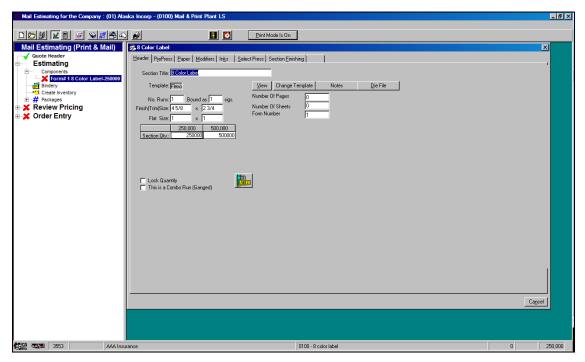


If you are using additional dies you can simply select the first box for each additional die that you want to add. You should not check Primary Die or put anything in Press Pass for these additional dies. All Dies both the Primary Die and additional dies have to be selected on the base layer. If the Die that you want to select is a custom die and is not in the list, then you can create a new die by clicking the **White Paper** icon and entering in the die specifications.



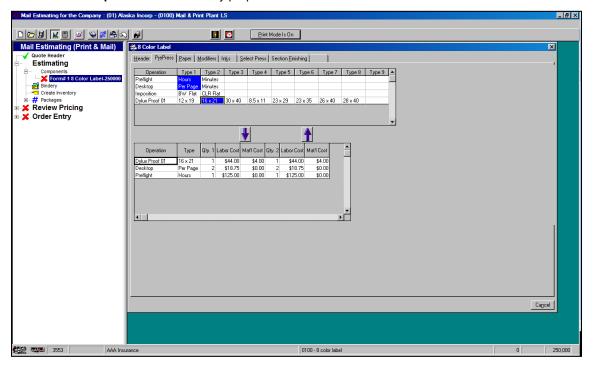
All dies entered through the estimate program will be saved as Temporary dies. If you wish to make a temporary die permanent you must go to the Die Master File and un-check the Temporary box then save the die information. Even though the die added is a temporary die, it will be available for use on other quotes once it has been entered, so there is no need to make it permanent unless you actually purchase the die for a job. Whether you create a new die or simply choose an existing die after you have chosen the die you must click the green Check Mark on the tool bar to select that die for the estimate. After you click the green check mark you can close this screen down by clicking the "X" in the upper right hand corner.

When the die screen closes down you will notice that the label dimensions from the die that was selected as the primary die will fill in the Finish Trim Size Fields. If you don't see this a die was not selected and you must go back into the Die File and reselect the die.



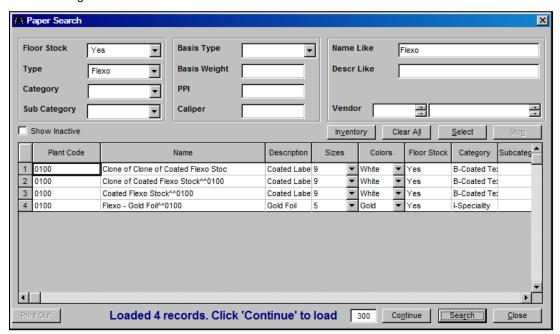
Prepress

Next click the **Prepress** tab and add any prepress that is needed.

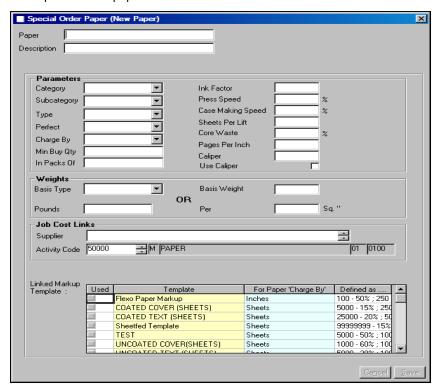


Paper

Click the **Paper** tab and either search for an existing paper or create a new special order paper. Sample Paper Search Listing:



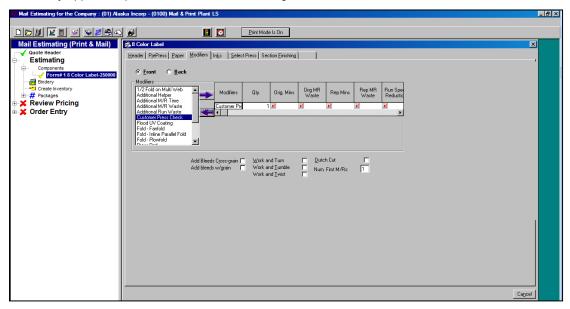
New Special Order paper screen:



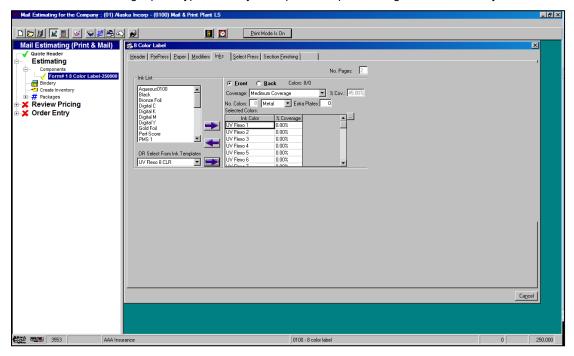
Rules for special order papers are the same as for house paper setup as discussed in the setup area. All Flexo papers should have the **Charge By** set to **Inches**, also the PER needs to be set to 1000.

Modifiers

Select any applicable press modifiers from the listing.

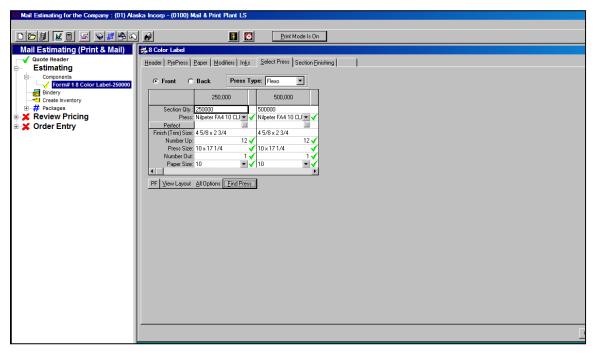


Select the inks, coverage, plate type, and any extra plates for plate changes on the base layer.

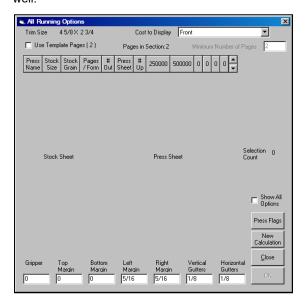


Select Press

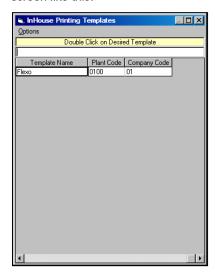
Click find press to select the flexo press and calculate the press sheet size based on the layout for the primary die that was chosen.



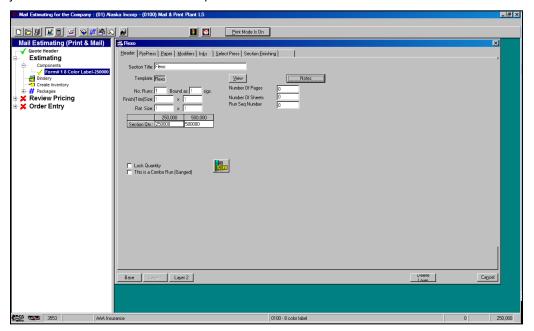
If you want to change either the left or right outside margin which will affect the overall roll width selected you can do this by clicking the **All Options** button and changing either the left or right margin values at the bottom of the screen. You will also see that the vertical and horizontal gutters are displayed here as well, this is coming from the spacing between the labels setup in the die itself; you can also manually override these numbers here as well.



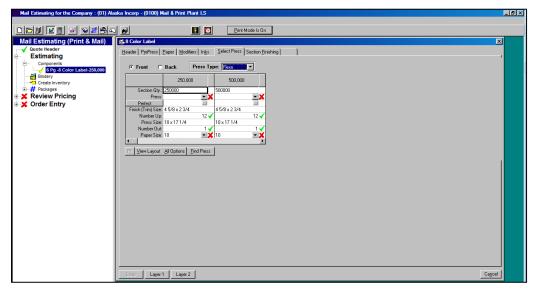
Both the Paper Size and Press Size can be manually overridden in the select press screen, but you should never select find press when you do this or it will default back to the default die file size. If you have additional substrate layers that you want to add you can now do that. Each additional layer is added by clicking the **Paper Roll** icon on the tool bar which is the 10th icon from the left side of the tool bar. When you click that icon you will see a screen like this.



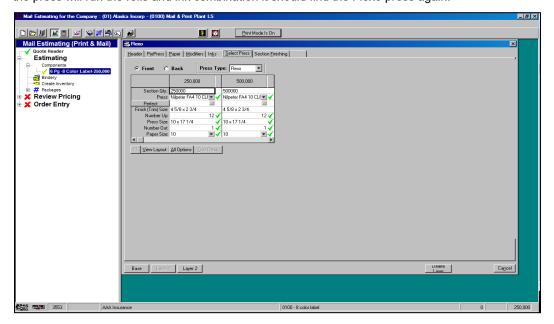
It will only show templates that are flagged as FLEXO types. Double-click the template for each additional layer that you wish to add to the estimate. After you have finished clicking the template to add additional layers, click the "X" in the top right corner to close the template screen down. You should see one layer button for each layer you have added at the bottom of the print screens.



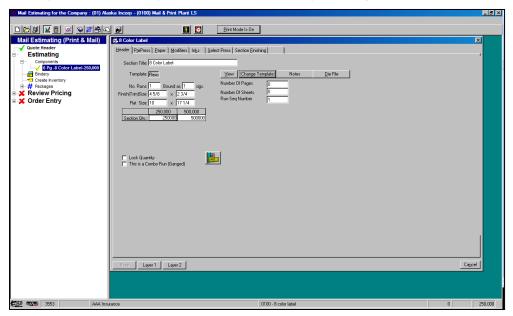
The base button represents the base layer and then you will see a button for each additional layer that you have added. When you select one of the additional layers by clicking its button all of the print screens displayed are then for that layer so you can go and add any pre-press, paper, modifiers, and inks for that layer. If you click the select the **Press** tab after adding the additional layers whether you are on the base layer or one of the extra layers, you will notice that the press is no longer selected. When the additional layers were added the press selection is no longer valid since it was based on the base layer only. You will need to add the Papers, Inks, and Modifiers for all layers before you can try to find the press again.



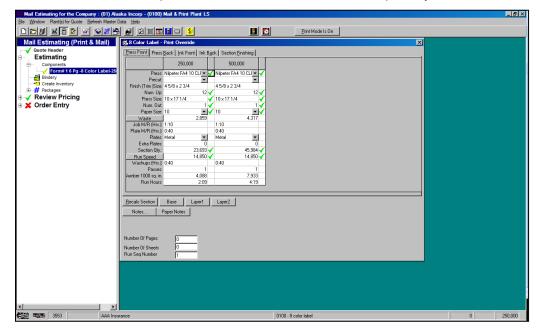
The press can only be found when you are on the base layer of a multi layer label, once you have add the substrates for the other layers you can go back to the **Base** button and click **Find Press** again. Assuming that the press will run the rolls and ink combination it should find the Flexo press again.

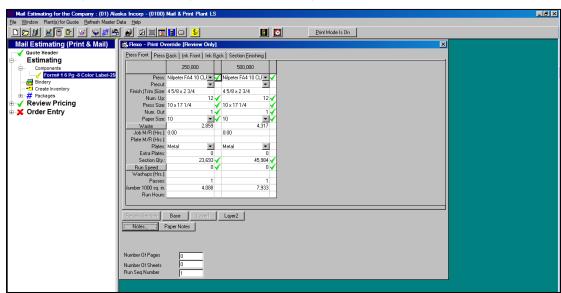


Under the **Header print** tab there is a field called "Run Seq Number" by default this will be set to "1" on the base layer and "1" on every additional layer that was added. This controls which press pass each of the substrate layers is run on. The default of one on the base and each layer means that by default they will all be run on the same press pass. If all the Run Sequence Numbers are the same when you calculate the estimate and then review the press details you will see that the press run hours only appear on the details for the base layer the other layers will not have any press run time because they are being run with the base material.



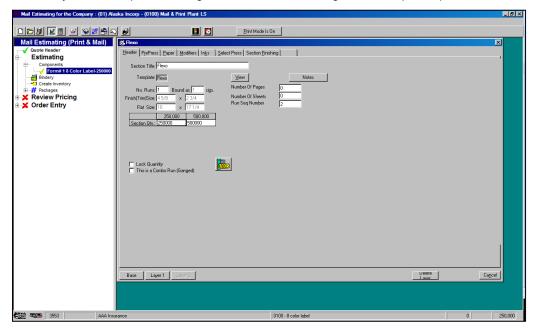
Calculated estimate shows press run hours on base but not on subsequent layers



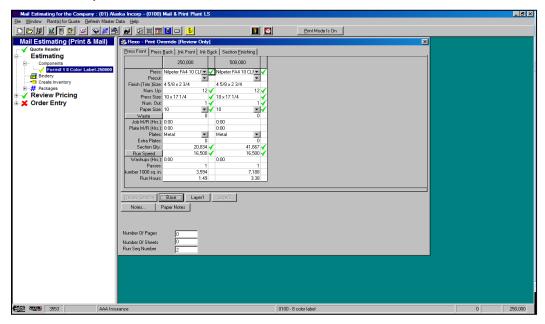


Subsequent layers do not show any press run hours if they are on the same run sequence number.

If one or more of the substrate layers are being run as a separate pass on the press then you can set this up by clicking the layer or layers that are being run on separate press passes and change the Run Sequence Number. In this example if the base layer and the 1st layer were being run on one press pass together and the 2nd layer was being run on a separate press pass then I would click the **Layer 2** button and change the Run Sequence number from 1 to 2. When the estimate is then calculated and you review the press details you will see that the second layer now has press running hours because it is being run as a separate pass.



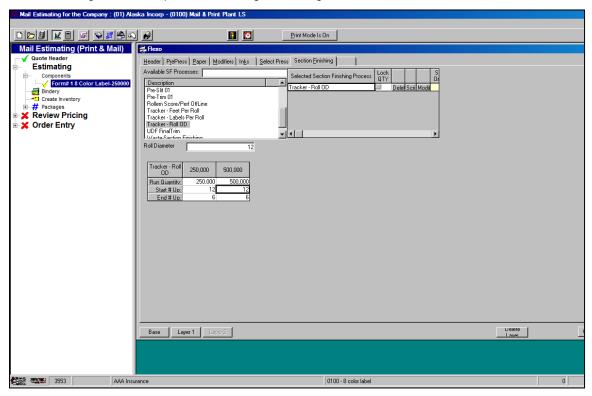
When the estimate is calculated the press details for Layer 2 are reviewed you will see that it is calculating press hours on that layer.



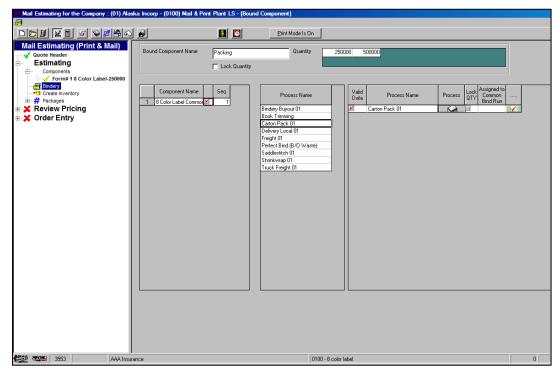
If you are printing multiple inks on the base layer that require multiple passes when you add the ink colors to the base layer if there are more inks than can be run in a single pass, the estimating program will automatically calculate the number of press passes required on the base. The number of press passes will be displayed in the press detail information after the estimate is calculated.

Adding Rewinding

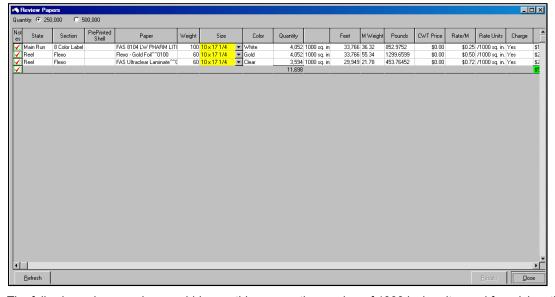
The rewind processes are setup as Section Finishing processes as noted earlier in this document. If you have a multi layer label the rewind process should be added to the last layer. Click the appropriate **layer** button then click the **Section Finishing** tab. You should see the re-winding processes that were setup in the Master File. Choose the appropriate type based on the customers specification either Labels per roll, Feet per roll, or Outside roll diameter. Based on the option you choose the program will prompt you to enter either Labels per roll, Feet per roll, or Outside roll diameter. Key in the appropriate value, this screen will also show a box which has the estimate quantities the starting number up and the end number up. In the example below the die for the label selected is running 2 across and 6 around or 12 up total. If the label was being split into 2 streams of 1 across and 6 around then you would leave the start number up as 12 and change the end number up to be 6. The program divides the start number up by end number up to calculate the number of streams. If it was being rewound as a single stream 2 up then the starting and ending number would be 12.



The label can be packaged by adding a bound component, selecting carton packing and then selecting the correct box for the labels to be packaged in.



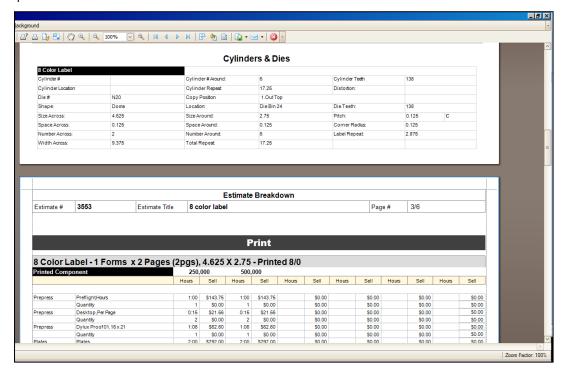
When you calculate the estimate you can review the press details and also the paper information. The paper information for flexo papers shows the number of 1000 inch units used for pricing as well as the total number of feet needed to run the label



The following values can be overridden on this screen, the number of 1000 inch units used for pricing, the number of feet needed, and or the rate per 1000 inches. If values like the number of feet are overridden here it will update the estimate price based on the number of overridden feet but the press does not increase the run quantity, this should only be done in cases where you have a special order quantity that needs to be ordered regardless of the press run requirement.

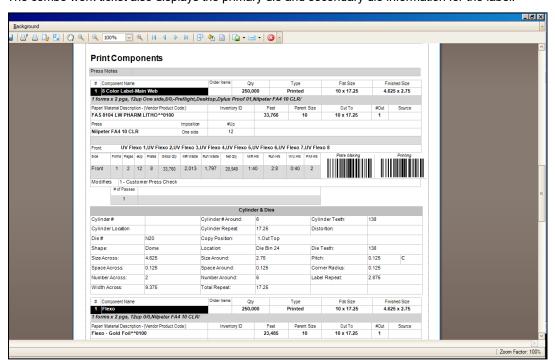
Quote Breakdown Detailed Report

The new quote breakdown report has been updated to include all the die information for the dies selected on the quote as well as the information based on each substrate that is used on the estimate.



Combo Work Ticket

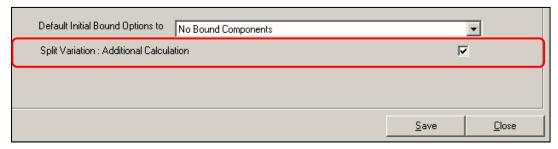
The combo work ticket also displays the primary die and secondary die information for the label.



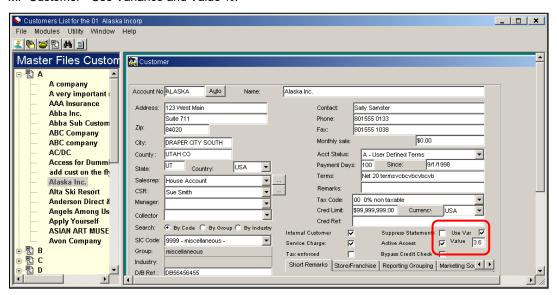
Overhead Markups

Setup and Use

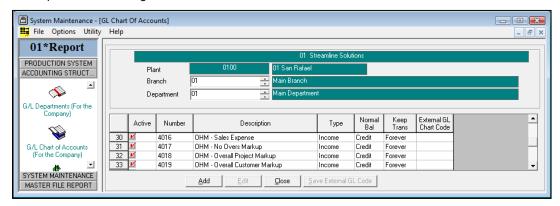
MF Reports - System Maintenance > Features to Purchase > Print and Mail Estimating > Split Variation:



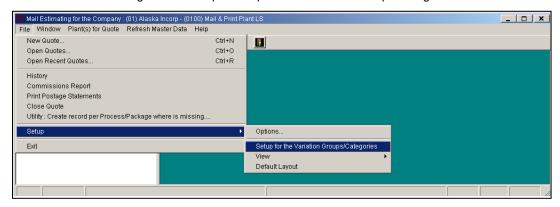
MF Customer - Use Variance and Value %:



MF Reports > Accounting Structure > GL Chart of Accounts:

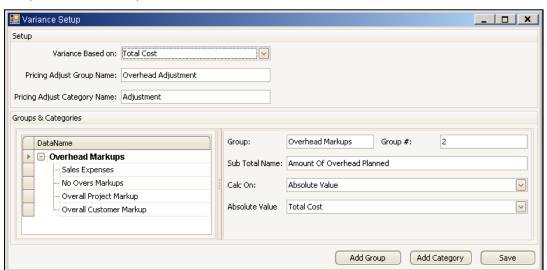


Print and Mail Estimating - File > Setup > Setup for the Variation Groups/Categories:

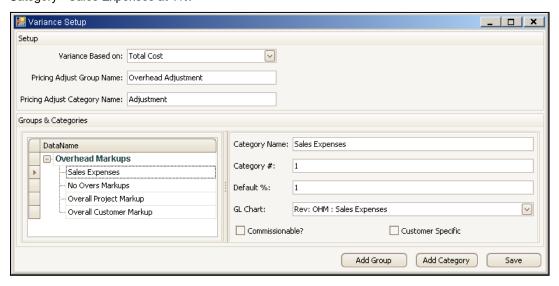


Add Group, then add variation Categories. Examples are shown below.

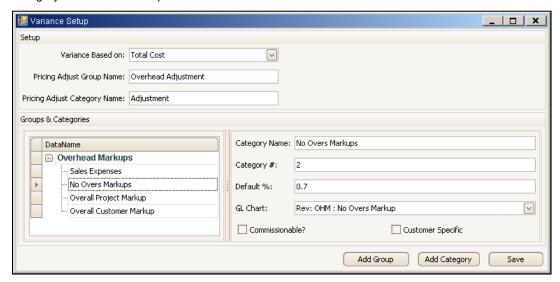
Group - Overhead Markups:



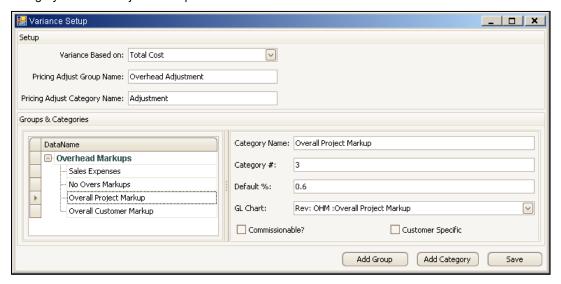
Category - Sales Expenses at 1%:



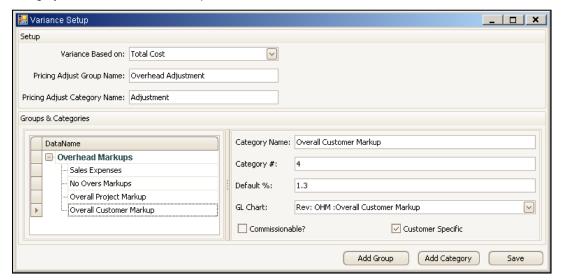
Category - No Overs Markup 0.7%:



Category - Overall Project Markup 0.6%:

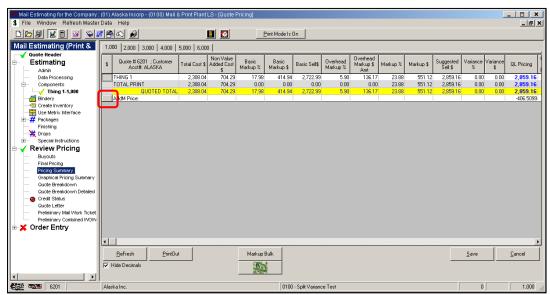


Category - Overall Customer Markup at 1.3%:



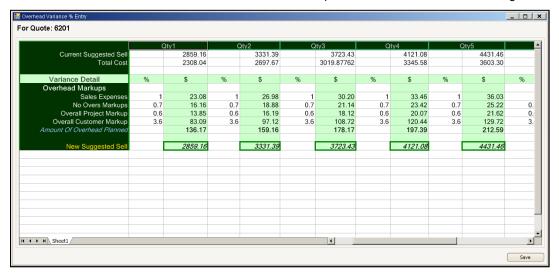
Note The Customer Specific box is checked. This will allow the Customer Variance % to be used if populated in MF Customer. If not, it will use 1.3%.

Print and Mail Estimating - Pricing Summary click grey box to open Split Variance screen:

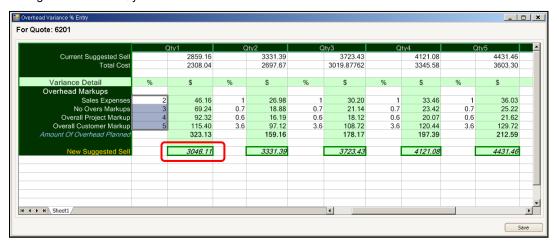


Note Total Cost = \$2308.04, Suggested Sell = \$2859.16, and QL Price = \$2859.16

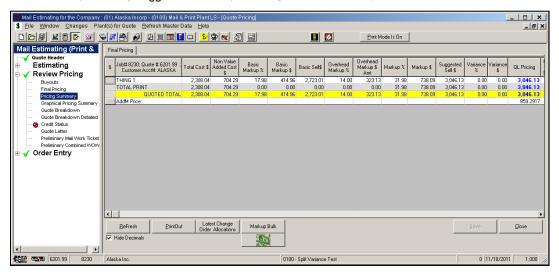
Overhead Variance screen - Note: Overall Customer Markup is 3.6% from MF Customer setting.



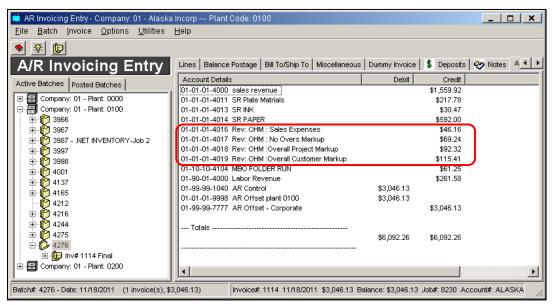
Change variance for Qty #1 as shown below and Save and Exit.



Total Cost = \$2308.04, Suggested Sell = \$3046.13, and QL Price = \$3046.13:



AR Invoice shows Split Variance Overhead markups as Credit to GL Account:



Note Quotes/Jobs currently in the system will be hard to manage as those quotes will not have initial data. Presumably if you activate the feature then recalculate Quote/Job and SUBMIT values to the categories on the quote, it should work.