

User Guide

Production and Job Costing V21.1.0200

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EFI PrintStream | V21.1.0200 Production and Job Costing User Guide

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## Introduction

### Overview

The Production and Job Costing guide contains information about Production Reports and Job Costing, Jobs on Hold, Jobs in Progress, Job Mark, Job Costs, the deletion of Jobs, and a Billing Worksheet mockup.

### **Contact Information**

### **EFI Support**

US Phone:	855.334.4457 (first select option 3, then press option 8, then press option 1)
US FAX:	415.233.4157
US E-mail:	printstream.support@efi.com

Regular Service Desk hours are 8:00 AM to 7:00 PM Central Time, Monday – Friday. Outside of these hours, you may leave a voice mail message and an on-call support representative will be paged. Response time is based on the severity of the issue.

For problems involving infrastructure (i.e., workstations, networks, operating systems, backup software, Note printers, third-party software, etc.), contact the appropriate vendor. EFI cannot be responsible for supporting these types of issues.

#### **EFI Professional Services**

US Phone:	651.365.5321
US FAX:	651.365.5334
E-Mail:	ProfessionalServicesOperations@efi.com

EFI Professional Services may assist you in performing EFI software installations, upgrades, and updates. This group may also help you implement, customize, and optimize your EFI software plus offer a range of training options.

# **Production Reports and Job Costing**

## **Job Cost Entry**

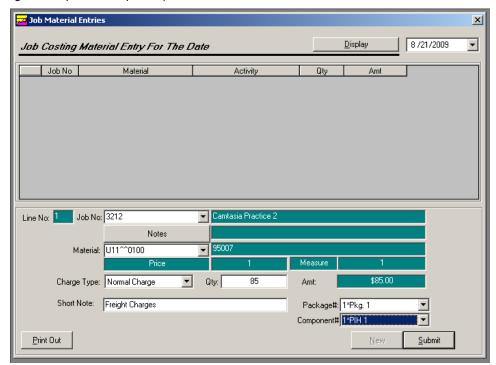
The **Job Cost Entry** module is used if you need to record valued inventory or miscellaneous charges (e.g., Material, Delivery, Messenger or Freight charges) against jobs for Job Costing purposes.

You do **not** need to utilize this module if you entered your entire valued inventory into the Inventory system and use the **Issue** and **Return** modules. **Only** use this module if you need to record miscellaneous costs and you do **not** want to enter a particular item into the inventory system.

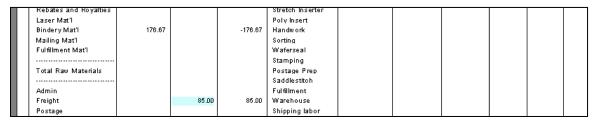
### To open

- 1. Click the Job Cost Entry module.
- Select the Job Costing Material Entry icon and enter: Job #, Material (enter first character and use up/down arrow keys on your keyboard to search), Charge Type\* (Normal Charge, Author, Rework/Spoiled), and Quantity.
- 3. Click the Submit button.

An option is to enter a **Short note** (currently 30-characters max.). Mailing companies have options to record costs to a **Package #** (if packages were setup on the job) and/or a **Component** (if job cost entry is to be charged against a specific component).

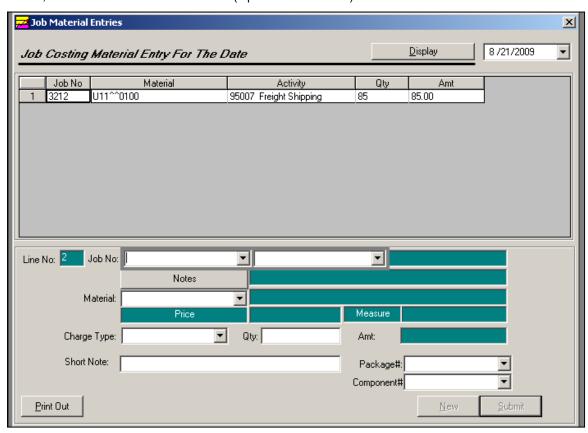


The job cost will be added to the job's billing worksheet in the \$Actual column.



To view a transaction, enter the date and select Display.

To edit, double-click the saved transaction (top half of the screen).



Note The **Charge Type** (drop-down menu) lists three types of work:

Normal Charge: Regular job charges

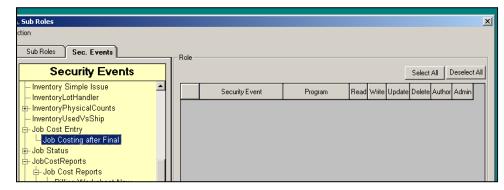
Author: Customer or you find an error (that is their mistake) after job is in production. (Re-Run Job: customer's expense)

Rework / Spoiled: Customer or you find an error (that is your mistake) after job is in production. (Re-

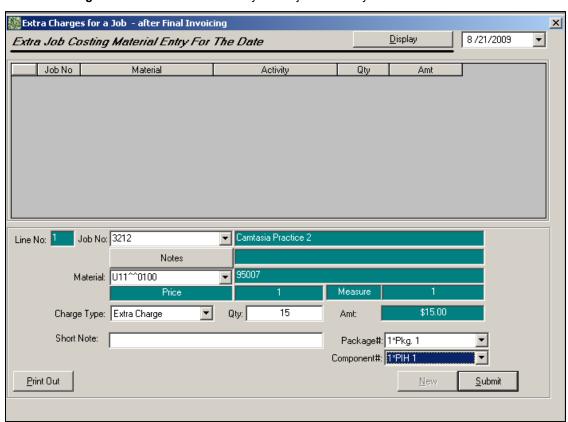
Run Job: your expense)

# **Job Costing After Final Invoice**

A separate program icon is available for recording job material costs for invoiced jobs. This works in conjunction with the security event **Job Costing after Final**.



The extra charges screen works the same way as the job cost entry screen.



A Not Valid message will display if the job you are adding extra costs to has not been final invoiced.



# **Job Cost Entry – Master Files**

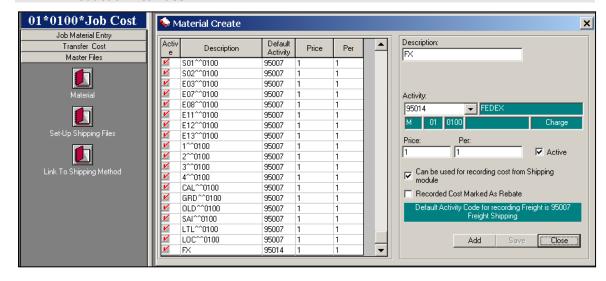
The **Job Cost Entry** module is used if you need to record valued inventory or miscellaneous charges (e.g., Delivery, Messenger or Freight charges) against jobs for Job Costing purposes.

You do **not** need to utilize this module if you entered your entire valued inventory into the Inventory system and use the **Issue** and **Return** modules. **Only** use this module if you need to record miscellaneous costs and you do **not** want to enter a particular item into the inventory system.

#### To create a new item

- 1. Select the Master Files menu.
- 2. Select the Material icon.
- Click the Add button.
- 4. Enter a unique **Description**.
- 5. Enter a material **Activity** code or scroll through a list of current activity codes.
- 6. Enter a Price and price Per.
- 7. Select the Active check box and click Save.
  - **Note** To remove the item from the Job Material Entry screen, clear the **Active** check box before saving.
- 8. To record costs as a rebate for this material entry code, select the **Recorded Cost Marked As Rebate** check box.

Note To enter a new Material Activity code to link the new code, go to Master Files – Reports > Production Activities.



## **Set-Up Shipping Files**

The second icon in the **Master Files** menu is to set up shipping files loaded from either Clippership and/or Pro-Ship.

**Note** This feature is for new customers and should only be run once.

This program **DELETES ALL MATERIALS** associated with the plant. The program is password-protected as it should only be run with assistance from your PrintStream Account Manager.

# **Link To Shipping Method**

The third and final icon in the **Master Files** menu is to link the shipping methods (i.e., UPS Ground) with the instrument or code for interfacing with Clippership.

# Job Cost Entry – Transfer Job Costs

Users have the ability to transfer jobs costs between jobs with the same or different customers, and to also transfer a job to a new customer. Transferring from one customer to another obviously transfers any associated costs to include postage transactions. Jobs with a Job Cost on Hold or Job Cost Closed (final invoiced jobs) are not allowed to have costs transferred to or from each other, nor can the job be transferred to another customer.

Jobs that have been partially invoiced can have jobs costs transferred to another job; however, partially invoiced jobs cannot be transferred to a new customer.

	Job created	Job Cost On Hold	Partial invoice exists	Final invoice exists
Job Cost Transfer to another job	ОК	No	OK	NO
Transfer job from customer	OK	No	No	No

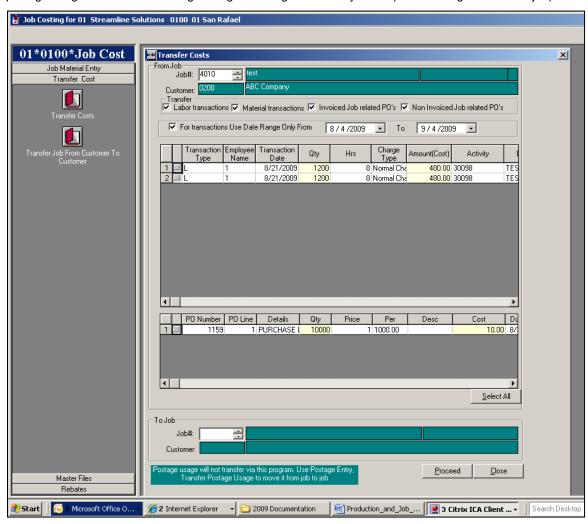
### **Transfer Costs**

Job costs (e.g., labor, material, and job related purchase orders) can be transferred between jobs under the following conditions:

- Neither the job being transferred to nor from is marked as Cost On Hold in the Job Mark program.
- Neither the job being transferred to nor from has been Final AR Invoiced.

Select the type of job cost you want to transfer – labor, material, invoiced job-related P.O.'s, or non-invoiced job-related P.O. (referring to AP invoiced POs) – by selecting a check box located before the job cost type. Place a check mark in the gray box to the left of the **Transaction Type** column for the line item cost you want transferred. There is also a **Select All** button available to select or deselect all entries. Click column headers to sort by that column. Transactions can also be loaded by date range entered. After all costs you want moved have been checked, click **Proceed**.

Proceeding transfers the selected costs to the new job by changing the job number of the transactions (unlike postage usage where a transfer logs a negative usage to the old job and positive usage to the new job).

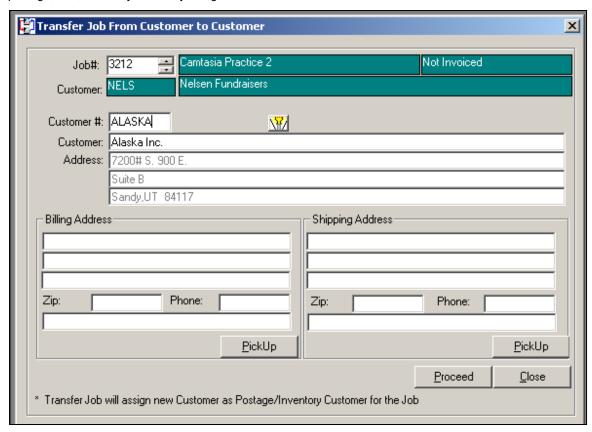


## Job Cost Entry - Transfer Job from Customer to Customer

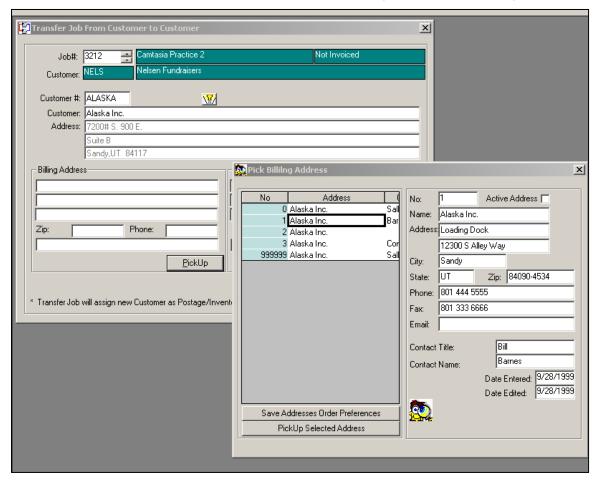
Jobs can be transferred to a different customer under the following conditions:

- 1. There is no postage money earmarked to the job being transferred.
- 2. The job is not on job cost hold in the Job Mark program.
- 3. The job has not been partial or final invoiced.

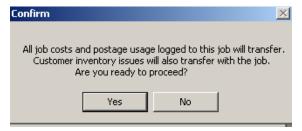
This transfer is commonly used when a job has been created for the wrong customer. OR – the production team needs to reference one customer and the accounting team needs to invoice a different customer for the work. Transferring to a different customer only changes the customer account for the job. The original job costs, postage, Pos, etc., stay with the job regardless of the customer.



Select the **Billing Address** and the **Shipping Address** for the newly assigned customer for this job by clicking the **Pick Up** button located under Billing and Shipping Address. This will display the bill-to addresses available, created in the Customer – Master File program, to the customer selected. Select the appropriate bill-to address by clicking the address line under the **No** column. Then, select the **Pick-Up Selected Address** button. This will place the address selected in the Billing Address area on the Transfer Job From Customer to Customer screen. Follow this same procedure to insert the appropriate customer shipping address under Shipping Address.



Select **Proceed**. A Confirmation box will display explaining that all job costs and postage usage logged to this job will transfer.



A message indicating **Done** will appear after the job has been moved to the new customer. The new customer will be referenced as the owner of the job in Estimating / Order Entry.

## **Production Reports**

## **Activity by Job Report**

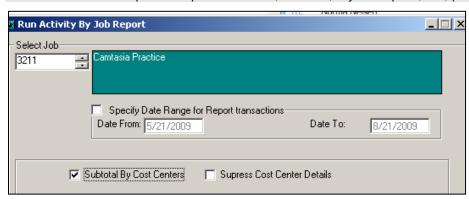
This report collects all costs logged against a job or for a specified date range.

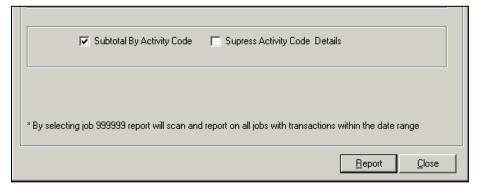
Locate and click the Activity by Job Report icon.



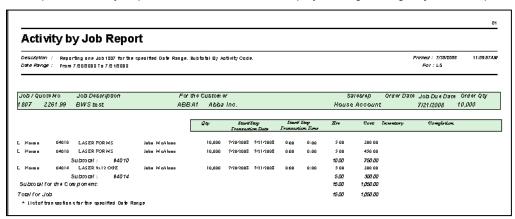
Enter a Job number or a specified date range. You may select the **Subtotal by Cost Centers** and/or **Suppress Cost Center Details** check boxes OR the **Subtotal by Activity Code** and/or **Suppress Activity Code Details** check boxes.

**Note** You have the option to export to MSWord, MSExcel, Crystal Reports, etc., (envelope w/ red arrow icon).





This report is used by Supervisors to find out which employees forgot to log off jobs in Shop Floor.



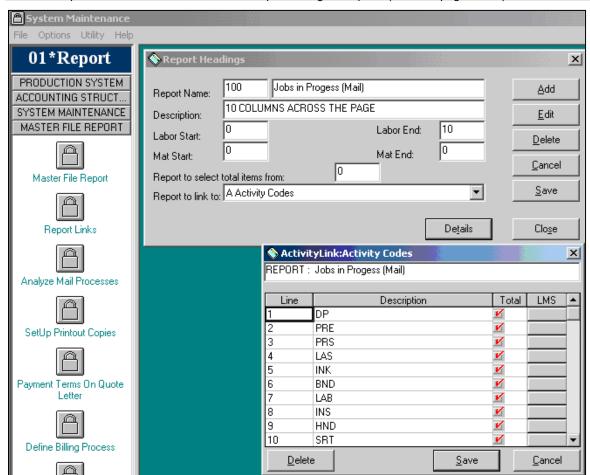
### **Jobs in Progress Report**

Reports can be setup by Department or Cost Center Name and can list up to 12 Cost Centers in each department, with a maximum of 3 letters per description - e.g., **BIN** = Bindery Dept., **CTR** = Cutter, **FDR** = Folder, **SS** = Saddle Stitcher, **SW** = Shrink Wrapper, etc.) Contact EFI PrintStream with questions.

### To set up a Jobs in Progress Report

- 1. Locate and open Master File Reports > Master File Report > Master File Report icon.
- 2. Click the **Add** button.
- 3. Enter a Report Number (between 100-111) next to Report Name.
- 4. Enter a Report Name (e.g., Jobs in Progress Report Mail).
- 5. Enter a **Description** (optional).
- 6. Report to link to: select Activity Codes (from drop-down menu).
- 7. Click Save.
- 8. Select the **Details** button.
- 9. Enter a unique **Line** # starting with 1 (max. 12 lines per report), a unique description (3-characters max.), and select the **Total** gray check box.
- 10. Click Save and Close (x).

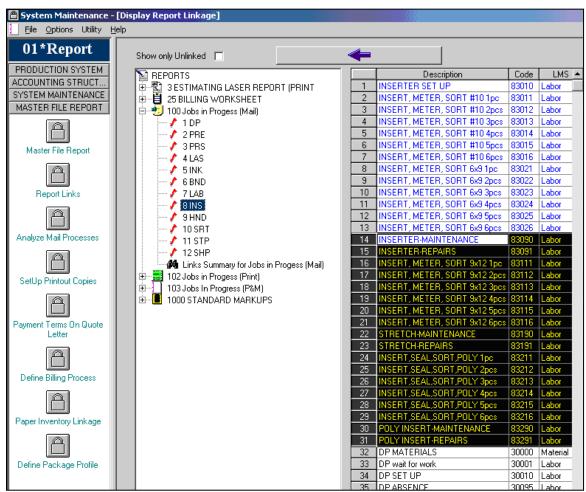
Note Report line items must be linked before previewing the reports (see next page below).



### To Link the Jobs in Progress Reports

- Open Master File Reports > Master File Report > Report Links icon.
- 2. To view all reports, double-click the **pencil and paper** icon next to **REPORTS** (top / center).
- 3. Double-click the desired report or select the + (plus) sign next to the report # / name.
- 4. Highlight the report 'line' you want to link. Unlinked activities display in BLACK type; linked activities display in BLUE.
- 5. To link, locate the activity(ies) you want to link and click the line number of the activity on the left. To highlight more than one activity in a row, hold the **Shift** key, then click the desired numbers (or click and drag your mouse to highlight several numbers in a row).
- 6. Select the **Purple Arrow** icon (top/center) to create the link. If you linked the wrong activities to a line in error, select the correct line and re-link the activities to that line.
- To display unlinked activity codes for a selected line, highlight the desired line, then select the Show only Unlinked check box.

Note To display all unlinked activity codes for a particular report, highlight the Links Summary for...REPORT (binocular icon, bottom of each report) then select the Show only Unlinked check box.



#### To Preview or Print the Jobs in Progress Reports

The **Jobs in Progress Report** displays the total estimated Run times under each dept. / cost center <u>and</u> the Actual Run times (in a gray box), which are the current <u>accumulated</u> hours entered against jobs in the **Shop Floor**, **Time Sheet**, and/or **MR Timecard** modules.

- 1. To open, click the **Jobs in Progress Report** module and click the box next to the report number.
- 2. Enter a Report Date, Start Date, and Cut Off Date.
- 3. Sort by Job or By Due Date.
- 4. Select Preview or Print.

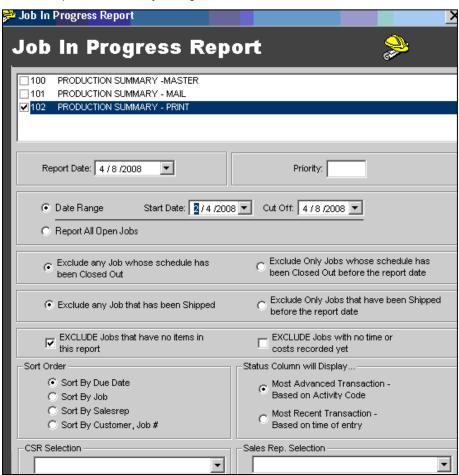
Optional sort/filters: enter a Priority #, EXCLUDE options; select a CSR or Sales Rep.

**Tip** SP/CS column = Sales Person and/or CSR: displays the first and last name initials.

There is at least one buyout activity linked to the column.

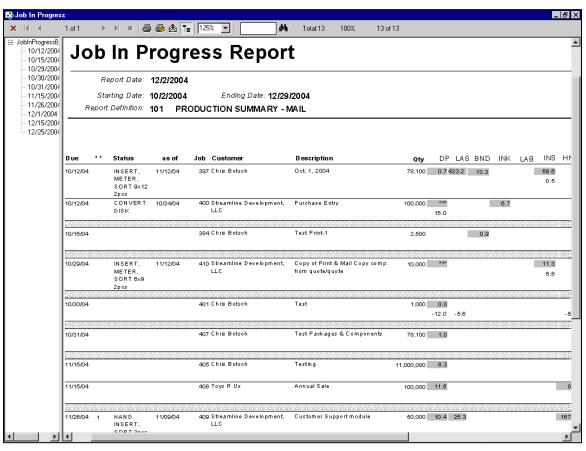
There are now two options available to choose from when running the report:

- Date Range
  - · Need to enter in start and end date
  - · Report will show only those jobs which fall between the dates
- Report all open jobs
  - Report will show all jobs regardless of the dates which fall within the criteria range selected.



Note Reports 100-111 must be set up and linked to activities in Master File – Reports before utilizing this module. Reports can be set up by Department or Cost Center Name and can list up to 12 Cost Centers in each department, with a maximum of 3 letters per description - e.g., Bindery Dept.: CTR = Cutter, FDR = Folder, SS = Saddle Stitcher, SW = Shrink Wrapper, etc.)

Contact EFI PrintStream with questions.



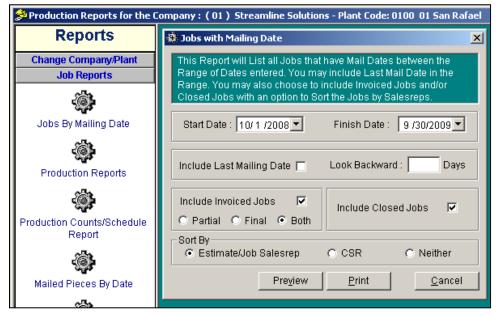
## **Jobs by Mailing Date Report**

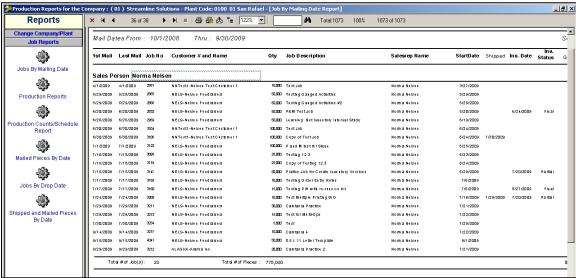
The Jobs by Mailing Date Report displays all jobs listed by the First and/or Last Mail Date.

### To open

- 1. Click the Jobs by Mailing Date icon.
- 2. Enter a Start and Finish date.
- Select Preview or Print.
- 4. Option to: Include Last Mailing Date Look Backward in Days, Include Invoiced Jobs, Include Closed Jobs and Sort by Sales Rep.
- 5. Option to export to: MSWord, MSExcel, Crystal Reports, etc., (envelope w/red arrow icon).

Include Closed Jobs = flagged Closed in Mail List Scheduler or flagged Final Shipped in the Shipping module.



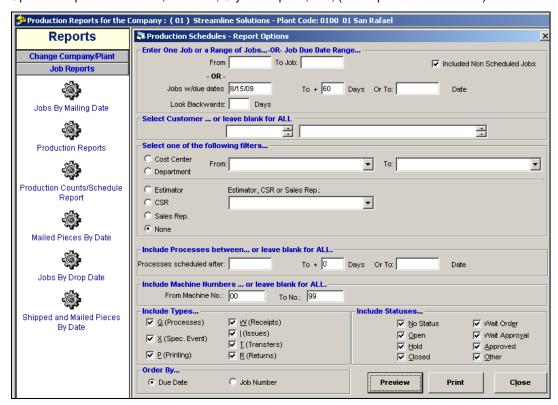


### **Production (Schedules) Report**

The **Production Schedules** report (found in the icon **Production Reports**) displays jobs which have been scheduled in the **Milestone** or **MR Scheduler** or in the **Scheduling** screen in **Print and Mail Estimating Order Entry**. This report may also include Nonscheduled jobs in the system, which fall within the criteria selected, if that box is checked on the guery screen.

#### To open

- 1. Click the **Production Report** icon.
- Enter a Job # range or Job Due Date range. Include Processes between... allows for optional, narrower selection criteria.
- 3. Select the NonScheduled Jobs check box if these are desired on the report.
- 4. Choose optional sort criteria: Cost Center <u>vs.</u> Department or Estimator <u>vs.</u> CSR <u>vs.</u> Sales Rep. or Due Date <u>vs.</u> Job Number.
- 5. Optional narrowing of selection by Machine Numbers.
- 6. Optional narrowing of selection from the list of display **Types** (Mail or Print processes, Inventory movements, Special Events).
- 7. Optional narrowing of selection from the list of display **Statuses** (schedule line items can be tagged with a status; untagged line items default to **No Status**).
- 8. Select Preview or Print.
- 9. Option to export to: MSWord, MSExcel, Crystal Reports, etc., (envelope w/red arrow icon).



Stream line Solutions

## **Production Schedules**

Printed :9/4/2009 For:

1:48:36PM **NORIVIA** 

Scheduled Dates: All

Due Dates: 8/15/2009 - 10/14/2009

Page 1 of 39

Job # : 4002

Customer: Leah's Account Job Description: Test from 2x 08/17/09

Quan tty: 10,000 Sales Rep : Gabrielle Allen

Estimator:

csR: Opal Richey Account# : LEAH Job No E :

Customer Ac. # LEAH

1stDue Date . 8/17/2009 LastDue Date : 8/17/2009

Job S # # 5 . Project# .

Job S #r#d . 8/17/2009 Postage Required : \$ 0.00 Postage Received: \$ 0.00

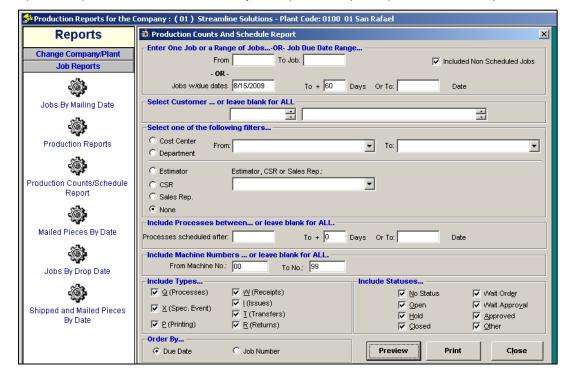
Cout Center	Process	item # / In∨. Code	Version / Component Name	Quantity	Sched. Status Date	Apprv Date	Comp. Date	Macin A
IN KJET	BSTE ENU⊸INKJET		ENU	10,000				0
		Note :						
	ksae Stitch⊸ lisert		Stilci	10,000				
		Notel:						
'PURCH	PaperStock		P IH	10,000				
		No†e∎:						
	Printing		P IH	10,000				
		Nofel:						
PLATE	Platem ak ling		PIH	10,000				0
		Note :		40.000				_
MBO	MBO Fold	Note II:	PIH	10,000				0
07.000	0-441. 049-1	NOBI:		10,000				
<b>этпсн</b>	Saddle Stitci	Note :		шци				0
PROG RA	ADDRESS STANDARD ZATION	11000.		10,000				0
		Note :						
PROG RA	BARCODEQ UALIFY			10,000				

### **Production Counts / Schedule Report**

The **Production Counts / Schedule Report** displays job qtys., completed qtys. and remaining qtys. that were entered in the **Shop Floor** or **Time Card** modules. This report displays either Scheduled or Non Scheduled jobs in the system, which fall within the criteria selected.

### To open

- 1. Click the Production Counts / Schedule Report icon.
- 2. Enter a **Job #** range <u>or</u> **Job Due Date** range. **Include Processes between...** allows for optional, narrower selection criteria.
- 3. Check **Nonscheduled Jobs** if these are desired on the report.
- 4. Choose optional sort criteria: Cost Center <u>vs.</u> Department or Estimator <u>vs.</u> CSR <u>vs.</u> Sales Rep. or Due Date <u>vs.</u> Job Number.
- 5. Optional narrowing of selection by Machine Numbers.
- Optional narrowing of selection from the list of display Types (Mail or Print processes, Inventory movements, Special Events).
- 7. Optional narrowing of selection from the list of display Statuses (schedule line items can be tagged with a status; untagged line items default to No Status).
- 8. Select Preview or Print.
- 9. Option to export to: MSWord, MS Excel, Crystal Reports, etc., (envelope w/red arrow icon).



### Streamline Solutions

### **Production Counts / Schedules**

Printed : 9/4/2009 For:

1:53:45PIM NORMA

Scheduled Dates : All Due Dates : 8/15/2009 - 10/14/2009

Page 1 of 38

Job # : 4002

Customer: Leah's Account
Job Description: Test from 2x 08/17/09

Quantity: 10,000 Sales Rep: Gabrielle Allen

Estim ator :

GSR: Opal Richey

Job Note :

PROGRA BARCONE OHALIFY

Customer Ac. #: LEAH

1st Due Date : 8/17/2009 Last Due Date : 8/17/2009

Job Status : Job Started : 8/17/2009

Postage Required : 0 Postage Received : 0

		Item #/	Version /	Job	Comp. Qua	intity	Remain.	Charge		Comp.	
Cost Center	Process	Inv. Code	Component Name	Qty	Recorded Lea		Qty	Type	Status	Date	Mach
NKJET	Issue Env->INKJET		Env	10,000	-1	0	10,000				0
		Notes :									
	Issue Stitch->Insert		Stitch	10,000	-1	0	10,000				0
		Notes :									
PURCH	Paper Stock		PIH	10,000	-1	0	10,000				0
		Notes :									
40	P rintin g		PIH	10,000	-1	0	10,000				0
		Notes :									
LATE	P latem ak ing		PIH	10,000	-1	0	10,000				C
		Notes :									
180	MBO Fold		PIH	10,000	-1	0	10,000				0
		Notes :									
TITCH	Saddle Stitch			10,000	-1	0	10,000				C
		Notes :									
ROGRA	ADDRESSSTANDAR	DIZATION		10,000	-1	0	10,000				0
		Notes :									

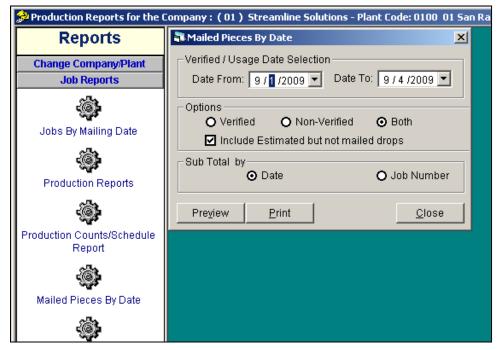
## **Mailed Pieces by Date**

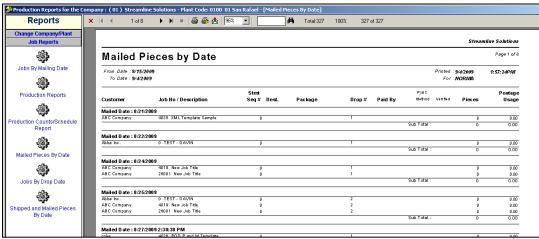
This report pulls all mail counts entered on each Postage Statement in the **Postage Statement** module and/or all quantities flagged **partial** or **final** shipped using the **Shipping** module (red truck icon).

Report lists: customer, job #, description statement, pieces shipped and cost.

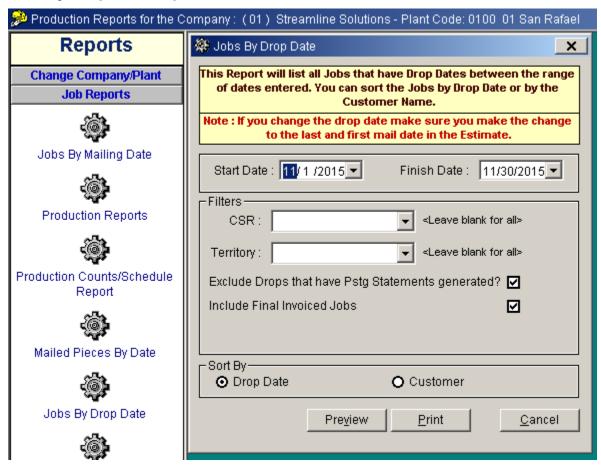
#### To open

- 1. Click the Mailed Pieces by Date icon (4th down).
- 2. Enter a Date range.
- Select Preview or Print.
- 4. Option to export to: MSWord, MSExcel, Crystal Reports, etc., (envelope w/red arrow icon).





## Jobs by Drop Date Report



This report will display all jobs that are due within a due date range (mail date) as set in PrintStream Mail Estimating and Order Entry system based on the Drop Dates entered for these jobs. Unlike the other job due date reports, the same job may appear multiple times on this report if the job contains drops on multiple dates. The user is shown information about the job and an indication of the latest **status** on the job. **Status** would only be updated if the Time Sheet entry or Shop Floor system is used to record time and progress. The **Status** is based on the most recent labor transaction recorded in the system (based on date and sequence that it was recorded in the database). If time sheets or timecard entries are used and not entered for several hours after the production event, this status, of course, will be delayed accordingly and would not represent **real time** status. Shop Floor status is based upon the completion of a transaction as opposed to the beginning of a transaction.

Jobs	By Drop	Date	Repo	t			Printed on Date 8.	Time :8/12/2008 User : LS	10213140
Orop Oate	's From : 1/1/2	2008	Thru: 8/3 t/	2008 Sorted by Orop Date an	d Jbb Number				
Drap	Btart	Job #	Cu ct#	Cuctomer/	Ant Drop @ty			Calct Center	Postage
Date	Date			Job Decomption	Est Drap @ty	Drop/Pkg Name	CBRWame	8 ta fu c	Receive
Drop Date	: 1/1/2008								
1/1/2008	12/26/2007	1103	DMMALT	DMM Test Allernale	али	# 1[1]	DMM CSRGuyZ	83302	
				122607 DMM General		d1 [p 1]		DMMINS	
1/1/2008	12/10/2007	1127	STREAM	Sine amiline Solutions		# 1[1]	Unda Pollard		
				Leah's xml lemplade lesi	0	Daily [De faul   Packs	10E)		
		Count	: 2	Total Act Drop G	ty: 80,000	Total Ect Drop (	ety : O		
Drop Date	: 1/2/2 00 8								
1/2/2008	12/27/2007	1114	Strada	Strada Cycles	65	# Z [Z]	<b>E</b> si		
				11/15 FF by Mail		11-15 9 x 12 [11-15	9 x 12]		
1/2/2008	12/27/2007	1115	Strada	Strada Cycles	46	# 1[1]	le s l		
				11/15 FF by Mail	0	11-15 #10[11-15#1	10)		
		Count	: 2	Tatal Aat Drop G	ety: 111	Total Ect Drap (	ety : O		
Drop Date	: 1/2/2002								
1/3/2008	1/2/2008	1130	STREAM	Streamline Solutions	1	# 1[1]	Unda Pollard		
				Slatemen i drop xm i tesi		d1 [d1]			
1/3/2008	1/2/2008	1131	STREAM	Site amiline Solutions	1	# 1[1]	Unda Pollard		
				Slatemen i drop xm i tesi		d1 [d1]			
1/3/2008	1/2/2008	1132	STREAM	Sine arm line Solutions		# 1[1]	Unda Pollard		
				Slatemen I drop xm I test		d1 [d1]			
		Count	: 2	To to I Act Drop G	ety: s	Total Ect Drop (	ety : O		
Drop Date	: 1/4/2008								
1/4/2008	12/27/2007	1115	Strada	Strada Cycles	65	# Z [Z]	<b>E</b> sl		
				11/15 FF by Mail		11-15 9 x 12 [11-15	9 x 12]		
		Count	: 1	Total Act Drop G	ty: 86	Total Ect Drop (	ety : O		
Drop Date	: 1/6/2008			<u> </u>					
1/5/2008	12/30/2007	1125	50027	Madison Print& Mail	20,000	# 1[1]	Leah VanWynsberghe		
				Claude Tesi		Le lier 1 (LETTER 1)	1		

This report will only display jobs entered through the Mail Estimating and Order Entry Module that have **Drops** entered, NOT jobs that have no drops entered through the Print Estimating and Order Entry Module. Only jobs with Drop Dates within the date range selected will be included.

If a CSR is selected then only jobs for the nominated CSR will be reported.

If a Territory is selected, only jobs for CSR's in the selected Territory will be reported. Please note it is assumed that all CSR's have been correctly linked to their appropriate Territories in the Salesrep master file. If the territory field is left blank, all CSR's will be assumed unless a specific CSR is selected. Any job that has been **Final Invoiced** will be omitted from the report regardless of postage statement or drop date criteria or CSR or Territory selection.

If the **Exclude Drops with Postage Statements** check box is selected, any **drop** that has had a postage statement issued against it will be omitted from the report. The exclusion of one drop because of postage statement activity does NOT exclude other drops for the same job from appearing on the report, provided their drop date(s) are within selected range.

The Include Final Invoiced Job check box will determine if all or only open jobs appear on this report.

Only Jobs will appear on the report. Quotes with Drop Dates are Excluded.

Postage Received column shows Total Postage Received for the job. This number does NOT represent Postage Received for each drop, because this level of detail is not maintained in the cash receipts or postage allocation programs.

#### Requirements to Run Report

- Have the appropriate updated version of PRODUCTION REPORTS.exe loaded on the server(s)
- Have the appropriate updated version of MASTERFILESCUSTOMER.exe loaded on the server(s) (to be able to define and link territories to CSR's)
- Have the Jobs by Drop Date.rpt file added to all relevant Reports folders (for each database)

The report defaults are:

- Start Date: Company's GL From Date
- Finish Date: Company's GL End Date
- CSR defaults to ALL (blank)
- Territory defaults to ALL (blank)
- Exclude Drops that have Postage Statements generated is CHECKED
- Sort by Drop Date is the default

#### **Filters**

CSRs: Populated with all Salesreps who are CSRs, whether they are active.

Select a CSR from the drop-down list or leave it blank to run the report for all CSRs.

Territory: Populates all the unique Territories. Territories are assigned to each CSR in the

Master Files Customer module.

Select a Territory from the drop-down list or leave blank for all.

Option to Exclude Postage Statements generated:

By Default it is Checked (set to Yes).

If this option is checked (set to **Yes**) then, a drop would not be included in the report if a postage statement has already been generated against it.

#### **Sort Option:**

Defaults to sort by **Drop Date**. The report groups the data by the Drop Date and then sorts it by Job Number. If the sort option is **Customer** then the report would sort and group by the Customer Name and then within this order sort by the Drop Date and Job Number.

#### How the report works:

Looks for all the Drops within that date range.

Technical: MAILVRS("TYPE") = "D" (D- for drop), "DUE\_DATE" within the range and "VERSION\_RECNUM" is 0 using Index 8.

If the record does not satisfy any of these then, those records do not get reported.

Check to make sure there is a valid job number and the job has NOT been final invoiced.

Technical: Link up to the job/quote header (ESTIMATE) table via "QUOTE\_NO" to get the JOB\_NUMBER and ensure that the job number is greater than 0 and its status is not Final Invoiced (PART\_FINAL should <> F).

Check if a statement exists for that Job and Drop combination.

Technical: If the option is to Exclude Drops that have Pstg Statements generated?" Link POSTFORM table with POSTFORM("STMT\_SOURCE") = "S", POSTFORM("JOB\_NO") = ESTIMATE("JOB\_NUMBER") and POSTFORM("DROP\_NO") = MAILVRS("NUMBER") using Index 10.

The program does conduct the above check if the exclude option is cleared.

Check the CSR or Territory for inclusions/exclusion.

Technical: - Link up to the INVOICE and SALESREP tables to get the CSR name.

 $\label{eq:invoice} INVOICE("QUOTE_NO") = ESTIMATE("QUOTE_NO") \ and \ SALESREP("RECNUM") = INVOICE("CSR_RECNUM")$ 

If the report needs to filter by CSR then check if SALESREP("RECNUM") = INVOICE("CSR RECNUM").

If the report needs to filter by Territory then check if the one selected = SALESREP("TERRITORY").

Excludes the drop if any of the filters are selected and the criteria are not met.

#### Where does the data come from?

DropDate = MAILVRS("DUE\_DATE")

StartDate = ESTIMATE("START\_DATE")

JobNumber = ESTIMATE("JOB\_NUMBER")

JobDesc = ESTIMATE("DETAILS1")

AcNo = DEBTOR("AC NO")

DetName = DEBTOR("NAMES")

DropNo = "# " + MAILVRS("NUMBER")

DropName = MAILVRS("NAME")

DropQty = MAILVRS("QUANTITY")

CSRName = SALESREP("NAME")

Status = JOBGROUP("SHORT") - If JOBGROUP("SHORT") is blank or null then Status = JOBGROUP("DESCR"). Use Index 3 in descending order (latest first) and JOBTRANS("JOB\_NUMBER") = ESTIMATE("JOB\_NUMBER") and JOBTRANS("WORKTYPE") = "L". Then link JOBGROUP("CODE") = JOBTRANS("GROUP") using index 2 to find a match.

CostCenter = JOBTRANS("COST\_CENTRE")

PostageRecd = Sum of MSPTRANS("DEPOSIT\_AMOUNT") for that Job Number.

## **Shipped and Mailed Pieces by Date**

This report was written for one customer and is password protected for that customer. All customers can use it but should be cautioned that the report cannot be altered. This report provides information that is available in the Mailed Pieces by Date Report but includes other fields and is detailed for this one customer. To see if this report is something you can use as it is written, the password is **mail America**.

- 1. Select a Date Range for the report.
- 2. Click Preview or Print.

Shipped and	Mail	ed Pieces b	y Date		Page 1 of 27
From Date: 9/4/2005 To Date: 9/4/2009			<u>*</u>	9/4/2009 NORMA	3:14:36PM
Mailed Pieces					
Customer	Job#	Description	Statement D estination	Pcs Shipped	Cost
Mailed Date: 9/25/2006					
Kelly Marketing	735	Data Mail 2	1310	130,000	28,250.00
Sub Total for 9/25/2006				130,000	28,250.00
Mailed Date: 6/15/2007					
Leah	1349	C opy of test postage	1430	1,000	141.00
Sub Total for 6/15/2007				1,000	141.00
Mailed Date: 2/22/2008					
Leah	1206	test	1326	9,999	2,180.00
Sub Total for 2/22/2008				9,999	2,180.00
Mailed Date: 2/29/2008					
Leah	1225	test 3600 R	1354	1,000	2,515.00

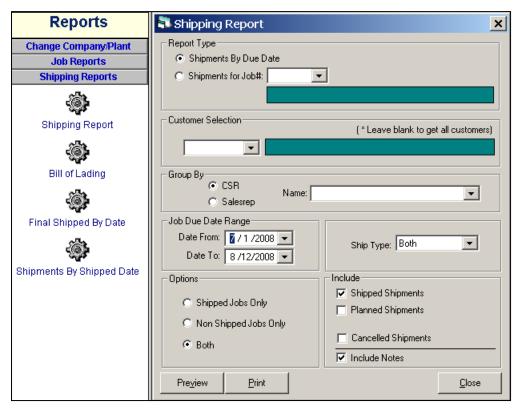
## **Production Shipping Reports: Shipping Report by Due Date**

This report pulls all quantities flagged partial or final shipped using the Shipping module (red truck icon).

The report allows queries, within a date range, of all shipments, shipments for one customer or shipments for one job. The report can be queried for on planned shipments, actual shipments and/or non shipments.

#### To open

- 1. Click the Shipping Report icon.
- 2. Select a Report Type.
- 3. Select a **Customer #** or leave blank for ALL customers.
- 4. Select a Job Due Date Range.
- 5. Select Sorting Options and option to include planned or canceled shipments.
- 6. Select Preview or Print.



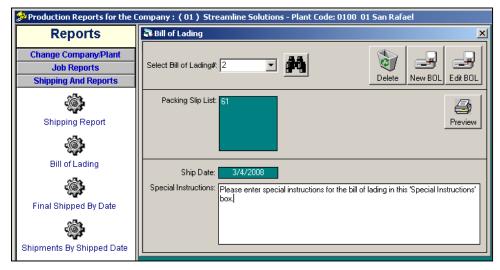
														Stream	nline Solution
nippi	ing	Rep	ort By Due	e Date											
	Date:	9/1/2008 Pickup J	70 Oate: 9/4 And Ship To	4/2009										Printed:9/4/2009 For:NORMA	3:17:09PM
Job# J	ob De	scription	Due Date	Customer			Job Qty	Job Ship No	tes			Customer Sh	ip Notes		
SRN	ОΤ	ASSIC	NED>												
1987	te s t		10.5/2008	Z‡opl∎s 4 c∎stomer			10,000								
acking Slip#	No.	Sinpm ent	Ship To	Sinpp ed Date	Cort	Ziilpp ed	Carrier	Billing Type	Weight :	Status	them Description	ttem Type	Planned Qt	Quantity Packing Profile	
296	1	Z3E	Zip plus + cuslomer 123 Main SI. Sie 100 A POCATELLO , ID 8320+	10/1/2008	0.00		UPS 2nd Day Air		0.00	SHP	esi		+,000	+,000	
Totals				0.00	+,000										
1990	FF Mo	1 th by	12/2/2008	Hasbro-Brian's do n	ot to e c i		1								
acking Slip#	No.	Sinpm ent	ship To	Sinipped Date	Cort	Slilpped Qt;	Carrier	Billing Type	∙∧eigirt :	Status	item Description	ttem Type	Planned Qt	Quantity Packing Profile	
360	1	291		12/10/2008	0.00	1			0.00		FF Monthly FF Monthly	merchandise - merchandise -	1	1	
361	2	292	Rob Alaska inc. 100 Wes I Z2nd SI SAN FRANCISCO ,CA 94115-1234	12/10/2008	0.00	50,100	UPS Ground	Collect	2.00		Specially Manual Specially Manual	merchandise - merchandise -	50,100 50,100	50,100 50,100	
ack SIIP N	Note II:	Ship note:													
362	3	250	Rob Alaska Inc. 1000 Main Siree I Sule 105 O AKLAND, CA 9+502	12/10/2003	0.00	100,000	UPS Ground	Collect	2.00		Specially Manual Leiterheads Leiterhead Samples Specially Manual Leiterheads Leiterhead Samples	SAMPLES - merchandise - SAMPLES - SAMPLES - merchandise - SAMPLES -	25,000 12,500 2,500 25,000 12,500 2,500	25 pp 12 50 2 50 25 pp 12 50 2 50 2 50	
363	٠	294	Rob Alaska Inc. 100 West Zznd St SAN FRANCISCO ,CA 94115-1234	12/10/2008	14.16	50,100	UPS Ground	Collect	2.00		Specially Manual Specially Manual	merchandise - merchandise -	50,100 50,100	50,100 50,100	

## **Production Shipping Reports: Bill of Lading**

This report collects one or more shipments, from one or more jobs and prints a Bill of Lading. Shipments are listed by packing slip number, with the option to include a tracking number, number of skids and/or packages and weight. The report restricts the addition of a shipment to more than one Bill of Lading. There is a search tool for existing Bills of Lading, which searches by customer, date and job number.

#### To open

- 1. Click the Bill of Lading icon.
- 2. Select Bill of Lading or search using binocular icon.
- Options to: Delete, Edit, or Create a New Bill of Lading.

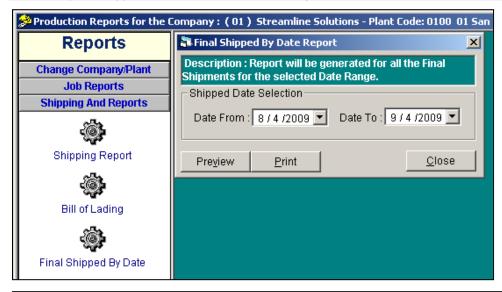


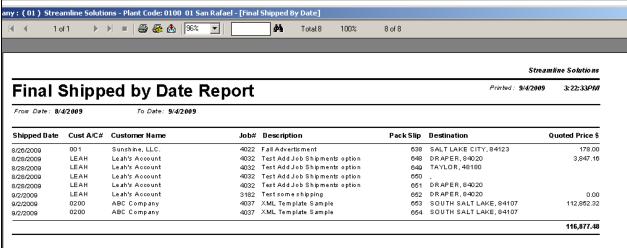


## **Production Shipping Reports: Final Shipped By Date**

Report will be generated for all jobs Final Shipment between the selected date range.

**Note** A job is flagged **Final Shipped** in the **Shipping** module.



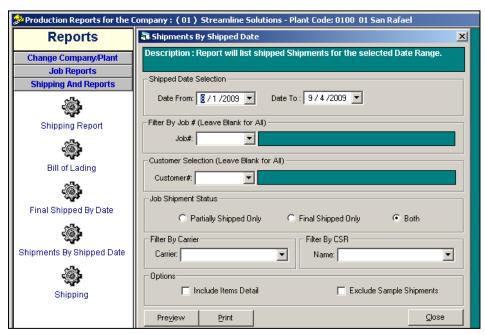


## **Production Shipping Reports: Shipments By Shipped Date Report**

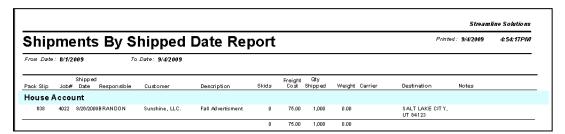
This report pulls all shipped quantities flagged **partial** or **final** shipped using the **Shipping** module (red truck icon).



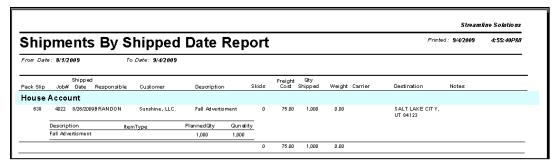
The report allows queries, within a date range, of all shipments, shipments for one customer or shipments for one job and can be filtered by carrier or CSR. The report can be run to include or exclude item details and sample shipments. The report also displays packing slip number, responsible party, freight cost, weight and destination.



Without item details:

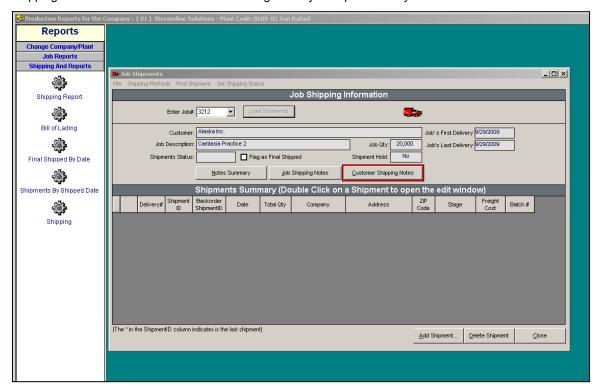


With item details:



## **Production Shipping Reports: Shipping**

This icon provides the same shipping screen that is found in the **Shipping** module (red truck icon) and in the Shipping tree branch in Print and Mail Estimating where job shipments may be entered.

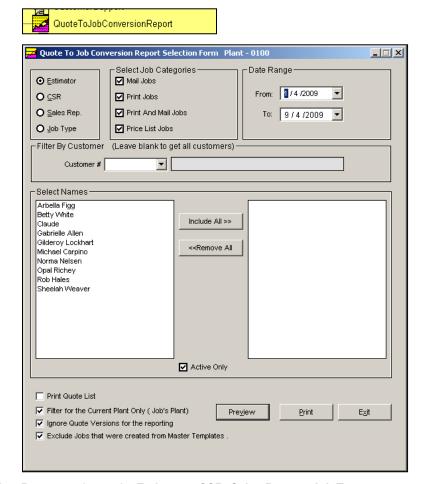


## **Production: Quote to Job Conversion Report**

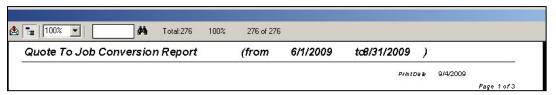
The **Quote to Job Conversion Report** displays the number of jobs quoted for a customer <u>vs</u>. the number of jobs converted.

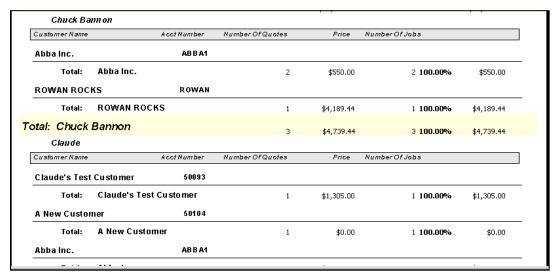
### To open

1. Click the **Quote to Job Conversion Report** icon.



- 2. Report can be run by Estimator, CSR, Sales Rep., or Job Type.
- 3. Select one or more **Job Types** (Mail, Print, Print and Mail, Price List Jobs).
- 4. Select a from and to Date Range and optional customer filter.
- 5. Select a name (or names) by highlighting and clicking the **Add** button, then **Print**.
- 6. Option to print the title of the quote by selecting Print Quote List.
- 7. Option to export to: MSWord, MSExcel, Crystal Reports, etc., (envelope w/red arrow icon).





**Note** Quotes copied to a version are <u>not</u> counted when comparing # of quotes to # of jobs and the % Converted.

Estimators, CSR's and Sales Reps. are setup in **Master File – Customer**. Job Types are setup in **Master File – Mail Process**.

# **Crystal Report Launchers**

## **Introduction to Crystal Report Launcher Applications**

The applications documented in this training guide are designed to allow users to develop their own Crystal Reports and embed these into the PrintStream system so they are available from the menu bar or the web.

The two following products will be discussed:

### CustomReportExecutor

This application allows users to run a special Crystal Report Launcher from the PrintStream MenuBar. This tool will display a list of all user-defined reports and allow the user to run the report.

#### CustomPrograms on the MenuBar

The application allows users to include **non PrintStream** executables on the PrintStream MenuBar. This could be any standalone executable or could be Crystal Reports that have been **compiled** to run as executables.

#### CustomReportExecutor

### **Summary**

This application is installed in your WINEXE folder as a standard PrintStream application. You would add this to your MenuBar just like any typical PrintStream program. Once the application is started it will scan a specific folder on your server looking for any Crystal Report files (\*.rpt) that you have created. A list of these reports will be presented to the user and they may click the report to launch it. It is presumed that you have created the report with any necessary parameters within the report to control selection or filtering of data.

The following paragraphs document the steps required to configure the CustomReportExecutor:

### Activate CustomReportExecutor

Please contact EFI PrintStream and have them activate this option in your License File

Once the program has been licensed on your system you would then place the application on your MenuBar just as you would with any other PrintStream program. At this time you would also associate the appropriate security privileges to the users that should be able to use this application.

### **Create Your Crystal Reports**

You would now begin the process of creating the custom reports in Crystal Reports. Please note that PrintStream places a run-time environment as part of the PrintStream installation on each workstation. This run-time environment is distributed based on a specific version of Crystal Reports. You need to ensure that when you create your own Crystal Reports, that these will be created in a version of Crystal that is compatible with the run-time version installed on all of your users' workstations. This typically means developing your custom reports in the same version of Crystal that our current release is distributing. The alternative to this is you will need to manually install a later and compatible version of the Crystal run-time on each workstation that supports compatibility with both your custom reports and the PrintStream standard reports.

#### Save Your Reports in the CustomReports Folder

All of the custom Crystal Reports that you have created need to be saved into a specific folder on the system, in order for PrintStream to recognize them.

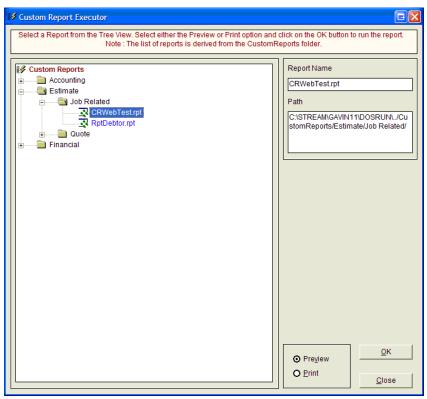
This folder is called CustomReports and should be created at the same level as the **Data** folder in each of your databases. Please note, if you have multiple databases, or a livedata and testdata environment, you will need to maintain the folders in each of these locations. Below is an illustration of a typical folder structure for holding Custom reports. Please note when creating this folder structure you CANNOT create sub-folders more than 2 levels deep.

```
C:
Stream
LiveData
CustomReports
Estimating
QuotesByDate.rpt
QuotesNotAccepted.rpt
JobCosting
Labor
LaborTransByDate.rpt (cannot nest deeper than this)
LaborByCostCenter.rpt
Material
MaterialSpoilage.rpt
Data
Dosrun
```

### Run the CustomReportExecutor

The following screen illustrates how the system will scan your CustomReports folder and display the list of reports according to the folder structure you created.

The user simply highlights the desired report and clicks the OK button to launch the report. At this point, any parameters that you embedded in the Crystal Report will be requested. Please note there is no error checking in the report launcher to determine if the parameters passed are valid. You should enforce this range checking within your Crystal Report. If a user enters data in the parameter fields that is incompatible with your report there may be unpredictable results in the launcher as it attempts to recover from the error.



In future releases of the **CustomReportExecutor**, there will be provisions to control security access within the executor, thereby allowing you to control which reports your users can run, based on security events.

# **Custom Programs in MenuBar**

## **Summary**

The PrintStream MenuBar has been programmed to recognize **non PrintStream** applications, so they can be incorporated into the standard MenuBar for your users.

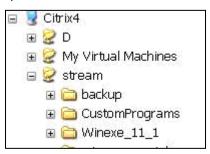
The following paragraphs document the steps required to include these executables in the menu.

- 1. Create the Folder for your Custom Programs
- 2. Create a folder.

This folder needs to be located on the same level as your winexe folder.

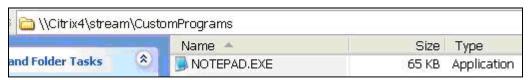
The folder MUST be named: CustomPrograms (not case sensitive).

### Example:



3. Put the programs you want in this folder.

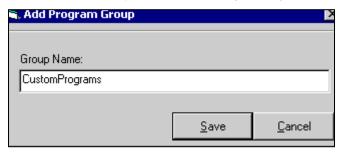
## Example: Notepad



- 4. Place the Programs on Your MenuBar.
- 5. Log into PrintStream.
- 6. Select menu and users (as an administrator).
- 7. Create or locate the appropriate **Program Group**.
- 8. To add a new Group, highlight program groups, right-click and select Add a new Group.



9. Enter a name of what you want to call this grouping.



- 10. Click the Save button.
- 11. Now add your programs
- 12. Click the group and right-click **customprograms** (name you gave your group).
- 13. Find the program on the list and select it.

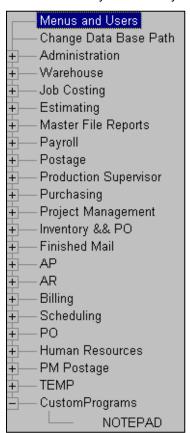
MigrateItemNom	Add Password	5	•	MIGRATEITEMNOM.EXE
MSPJobCostTran	Add Password	5	•	MSPJOBCOSTTRAN.EXE
MSPSalesReports	Add Password	2	•	MSPSALESREPORTS.EXE
<b>✓</b> NOTEPAD	Add Password	5	•	NOTEPAD.EXE
PalletTickets	Add Password	5	•	PALLETTICKETS.EXE
pkzip25	Add Password	5	•	PKZIP25.EXE
Postage Advanced Ltr	Add Password	4	•	POSTAGEADVANCEDLLTR.EXE
Postage Audit Adjustment	Add Password	1	•	POSTAGEAUDITADJUSTMENT.E
Postage Inventory	Add Password	3	•	POSTAGEINVENTORY.EXE

14. Click Save Group Changes on the top of the display.



15. Add this program group under your user group.

Once this is done you will have your new program group and programs on the menu:



## **Database Builder**

## Overview

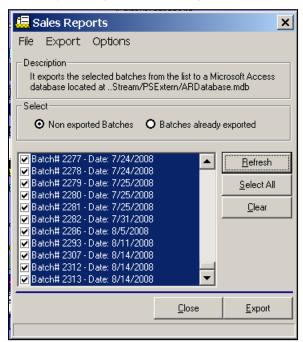
The A/R Database Builder and Job Costing Database Builder create Access databases in the PSEXTERN folder of the database server. Reports can then be created using the exported information. Both database builders work the same way. The difference is Job Costing extracts information from Jobs, while AR extracts batch information from Accounts Receivable. The screen shots in this documentation will be of the AR Database Builder.

## **Extracting PrintStream Data to an Access Database**

Select from the list by clicking in the box next to the batch. **Select All** will select all batches in the list and add a check mark next to them. Deselect a batch in the selection by clicking the batch. **Refresh** and **Clear** will deselect all selected batches; however, **Refresh** will move to the top of the list after clearing the selection.

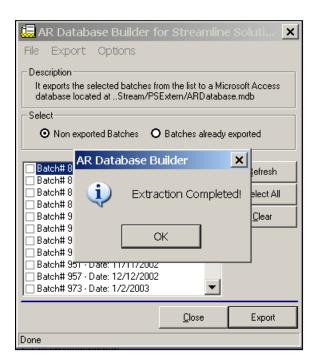
Note the option to select batches by date range and exclusion options under the options menu.

**Non exported Batches** will list posted batches that have not already been exported. View the list of exported batches by marking **Batches already exported**.



When the selection is complete, click Export. The information is being exported into an Access database.

The status bar at the bottom and the **Export** button indicates the database is being built. When the export is complete the **Extraction Completed** is displayed. Click **OK** and **Close**. The extracted information is now ready to be linked with a report database.



## **PSEXTERN Database vs. Report Database**

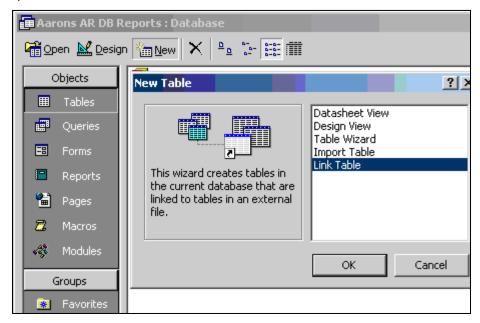
The PrintStream Database builders create access databases in the PSEXTERN folder of the database server path used in your office (for most this will be the P:\stream\livedata\PSEXTERN\ folder). In this folder are files called ARDatabase.mdb for the AR Database Builder and Jobcost.mdb for the Job Cost Database Builder. You should not create reports or queries within these databases. Instead you should create a report database on your local computer that will link to the database. By using this method all customized work will be saved in the event of future changes, and it provides a facility for sharing your reports with other PrintStream users while not sharing your data.

**WARNING** If you create reports in the Access database located in the PSEXTERN folder, your programming will likely be lost during a PrintStream upgrade.

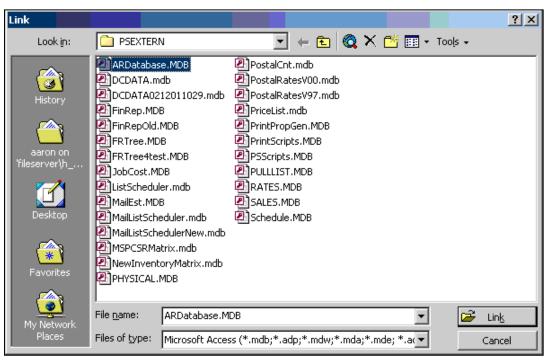
## Linking Tables to the Access Report Database

To link your report database to the PSEXTERN Database

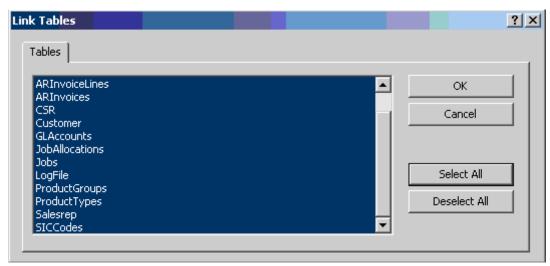
Create a new Access database and select New from the Tables Selection. Highlight the Link Table
option and click OK.



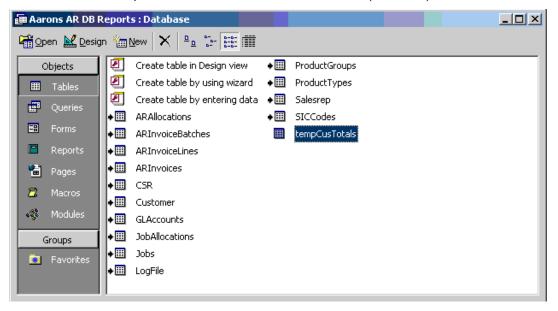
- 2. Follow the path to the **PSEXTERN** folder in the server location that manages the PrintStream Database. (For most, this will be **P:\stream\livedata\PSEXTERN\**.)
- 3. Double-click the desired database.



- 4. After double-clicking the database, a list of all available tables within the database will be shown.
- Click the Select All button and OK.



All of the Databases that are linked to your database will show up in your local database. All linked tables in access show up in the table list with an arrow next to them (see below).



Linked tables in Access work in the same way as a normal table except that the table definition cannot be modified. The data does not actually reside on your local computer; it is simply brought locally when connected. Notice tempCusTotals does not have an arrow. This means it is a table that resides in the local mdb.

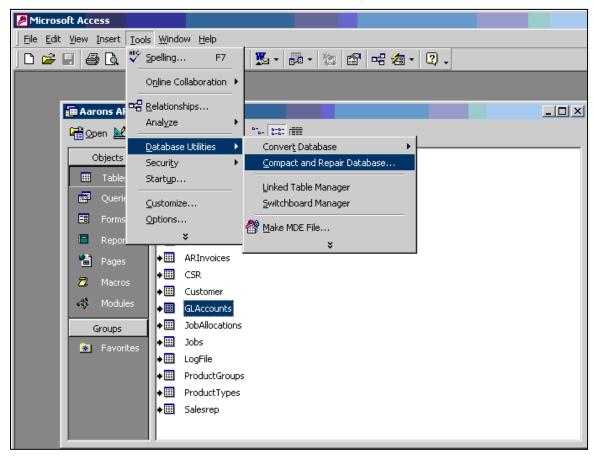
## **Sharing Your Reports**

To share your reports with others, simply make a copy of the report database. If the user that created the report database has the same path to the Access database, you will not need to make any changes when the database is run. If the database had different links to the Access database tables, you will need to delete all of the linked tables (the tables with arrows) and recreate the links using the steps above.

**Note** None of the data in your system will be transferred when you give your report database to another person. Only the **programs** to produce the report is being transferred.

### Microsoft Access House Keeping

Using the linked table method will create file fragments within a Microsoft Access database. To keep the database at a minimal size and running efficiently, Microsoft has provided a utility to Compact and Repair the Database. (See below for where to find this utility.) It is recommended that you run this utility before copying your database for another user to minimize disk space while transferring.

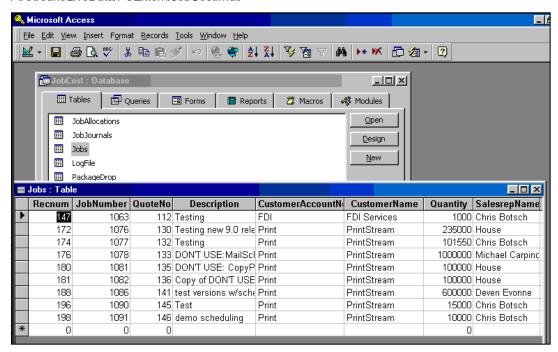


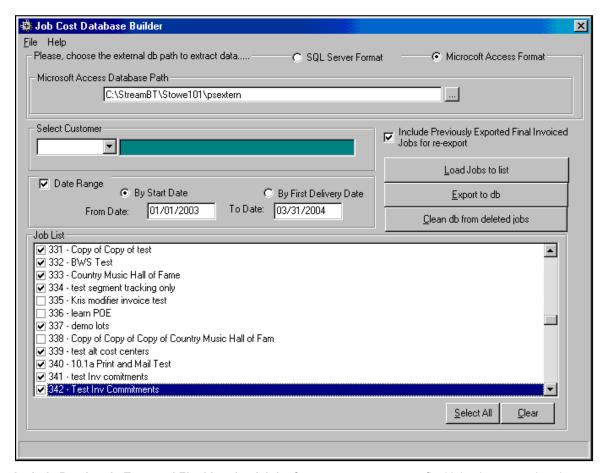
## Job Cost Database Builder: Create your Own Reports in MS Access

The **Job Cost Database Builder** allows you to export job costing data per customer between a selected date range. This module gives you the flexibility to create your own custom reports in MS Access.

### To open

- 1. Click the Job Cost Database Builder icon (gray machine gear).
- 2. Select the external database format and set the database path.
- 3. Option to enter the **Customer #** (or use the up/down arrow keys to scroll for a customer). Leave blank for all customers.
- 4. Select one of the following sort options by: Start Date or First Delivery Date.
- 5. Enter the **From** and **To** date range.
- 6. Select the Load Jobs to list button.
- 7. Click each job (black check in each box) you want to Export or click the Select All button.
- 8. Select the **Export to db** button.
- 9. Locate the saved Access database file through Explorer. (Example PATH: P:/Stream/LiveData/PSExtern/JobCost.mdb

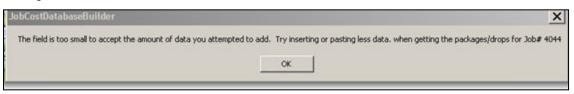




**Include Previously Exported Final Invoiced Jobs for re-export** re-exports final jobs that were already exported to the job cost database. Please check with your internal accounting team to determine if and when this option needs to be selected. Performance will increase if not selected.

**Clean db from deleted jobs** clears the job cost database from jobs that were previously exported but that have since been deleted from PrintStream.

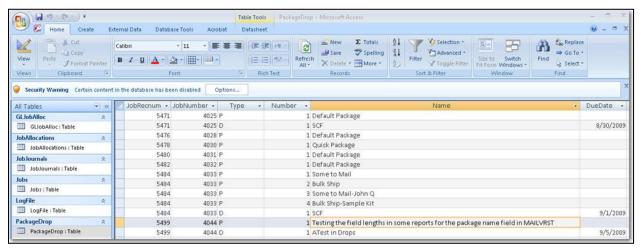
In PrintStream 2009, we expanded the ability to enter the Package name from 30 characters to 80 characters. Because the Job Cost Database Builder exports data to an .mdb file, we had to make a change in the .mdb file itself to accommodate these additional characters. If the following error message occurs, please rename any existing .mdb file and allow the Job Cost Database Builder to create a new file.



? Look in: psextern - 3 - 2 X Name -Size Type Date Modified Recent 9/22/2008 12:07 PM EMailAttachments File Folder PCS. File Folder 8/14/2008 11:23 AM Desktop SchemaDef File Folder 3/4/2009 8:10 AM My Documents APCheckList. 128 KB Microsoft Office A... 8/27/2009 6:06 PM APCheckList\_Old 72 KB Microsoft Office A... 7/10/2008 3:31 PM leah2 on PS-CTX-02 (ARDatabase 2,196 KB Microsoft Office A... 8/5/2009 3:04 PM ARDatabaseNew ARInvoiceImport abl 1,448 KB Microsoft Office A... 3/27/2007 3:41 PM My Network Places 1,120 KB Microsoft Office A... 9/22/2009 9:20 AM 812 KB Microsoft Office A... 5/14/2002 3:03 PM FinRep 228 KB Microsoft Office A... 6/28/2000 12:35 PM FinRep224 144 KB Microsoft Office A... 3/31/2000 11:37 AM FinTree 228 KB Microsoft Office A... 4/17/2002 10:22 AM FRTreeold 132 KB Microsoft Office A... 5/6/2002 9:29 AM FRTreeours 180 KB Microsoft Office A... 9/27/2002 1:39 PM JobCost 368 KB Microsoft Office A... 9/30/2009 1:07 PM **JobCostOLD** 1,378 KB Microsoft Office A... 9/22/2009 9:13 PM

The following example shows an example of the renamed existing file and the newly created file.

The field is now properly created with the new field lengths.

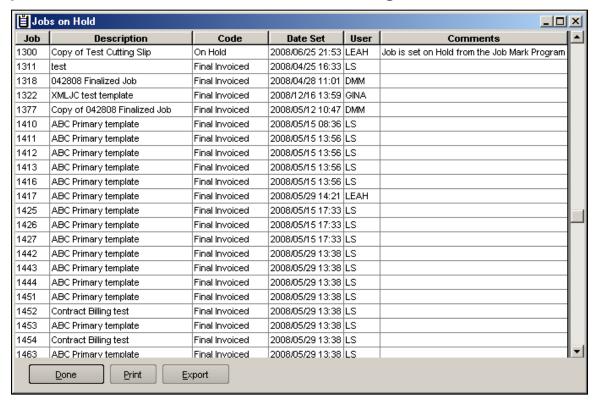


# **Jobs on Hold Report**

## Overview

The **Jobs on Hold Report** will list each job that has been set with a status code of on hold. In earlier versions of PrintStream, there was a bug where final invoiced jobs were appearing as jobs on hold. The problem occurred due to the way the programming handled the job status of invoiced jobs. Although this has been corrected in all later versions of PrintStream, the fix does not correct existing jobs that were final invoiced previous to upgrading from the **broken** version.

# **Report Results Prior to Corrected Functioning**

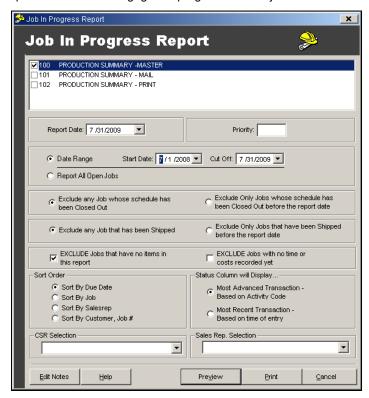


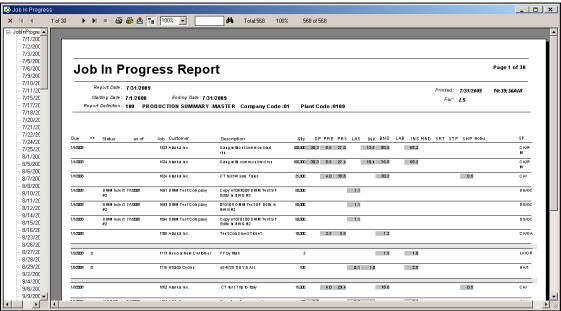
Contact your PrintStream Account Manager for assistance in removing these jobs from the Jobs on Hold report.

# **Jobs In Progress**

## **Overview**

The Jobs in Progress reporting was designed to show the progress of jobs through the production facility. Since it is a user defined report it can be structured to fit the specific needs of the customer by being able to set the specific milestones to gage the progress of each job.

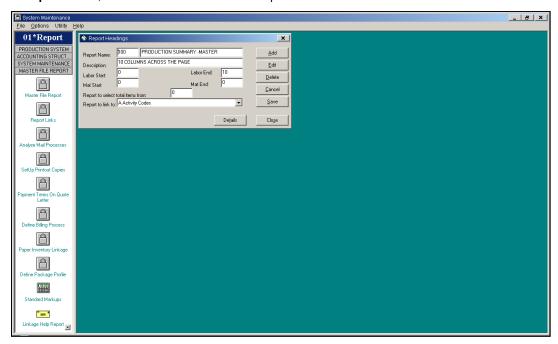




# Setup

The database comes with one default report header setup, under Master Files Reports > Master Files Report (tab) > Master File Report.

1. In **Report Name**, enter **100**. This is the default report that comes with the database.



- 2. The Report to link to displays A-Activity Codes. If it does not, use the following procedure to change it.
  - a. While still on report 100, click the Edit button.
  - b. From the drop-down listing for Report to Link to, select A-Activity Codes.
  - c. Select Save.
- The field to the right of the report number is the report description which will show up on the header of the Jobs in Progress Report. If you want to change the report description, click the **Edit** button and make changes. Then click **Save**.
- 4. Setup the user defined columns that will appear on the report.
  - a. While you are still on report 100, click the Details button.
  - b. Define the columns.

Each column header is represented by a three character entry. The columns represent different areas in the production facility; they may represent a department or even a specific cost center in the facility.

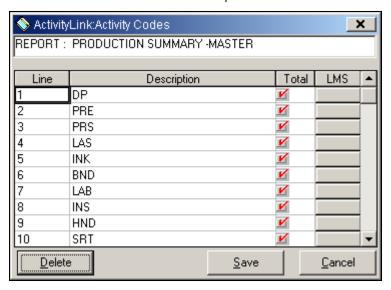
Link your activity codes to the column headers.

This performs two purposes:

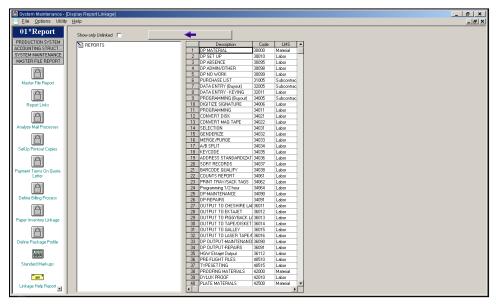
- It takes the estimated time for the activity as calculated on the job and displays the estimated hours based on the column that it is linked to.
- When the job is in progress in your facility and hours are keyed against the activity code via Timesheet or Shop Floor, the actual hours are totaled beneath the estimated hours for each column.

Some examples of columns that you may want to setup are:

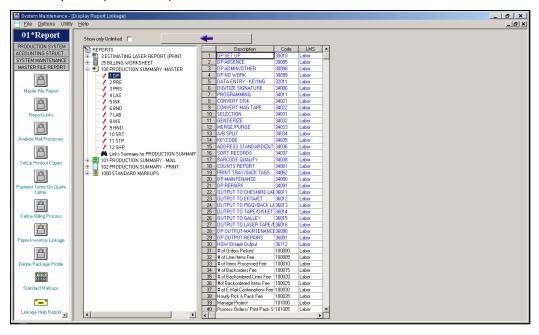
- DP Data Processing
- **PRE** Pre-press
- PRS Press (you can create individual presses if you have the room)
- LAS Laser
- INK Inkjet
- BND Bindery and so forth.
- d. There is a limit of 12 columns for each report. To enter a column, enter a line number starting with
   1 and ending with 12 and enter a three character description for each column.
- e. Select the Total check box like the example below.



- f. Click Save after you have entered your 12 column entries.
- 5. Link your activity codes to each of the appropriate columns for reporting. This is done in **Master Files Reports > Master File Report (tab) > Report Links**.



- a. When you open this screen in the middle column, you will see a heading that says **REPORTS**. Double-click that heading to see a listing of all the available reports to link to.
- b. You should see Report 100 in the listing. If you do not, go back to the report in the previous header screen and make sure the **Report to Link to** is set to **A-Activity Codes**. The report description should have a + sign in front of it. Click the + sign to see a listing of the column descriptions that were setup in the previous step.



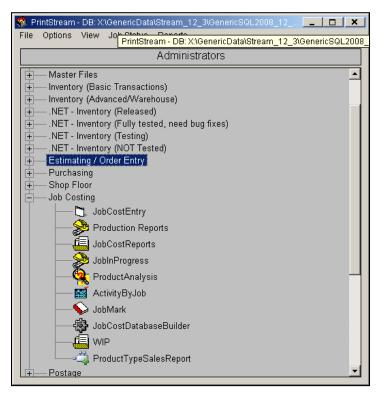
- c. Link an activity code from the right side to a column header on the left:
  - i. Click the column header description so that it is highlighted on the left.
  - ii. Find the activity codes that you want to link to the column header. When you find a code or list of codes on the right that you want to link, click the line number in front of the activity code description so that the whole activity code description is highlighted
  - iii. Click the button on the top of the screen that has the arrow pointing to the left.
    - At that point, the activity code will be linked to the column header and will show up in blue at the top of the activity code listing on the right.
  - iv. If you have several codes in sequential order that you want to link to the same column header, you can hold down your left mouse button as you move over the line numbers to highlight a block of activity codes to link, then press the arrow button to link all of those codes.
  - Continue linking until you have linked all of your activity codes to one of the column headers.
- d. Check to see if you missed any linkages by clicking Links Summary at the bottom of the column header descriptions (the line with the binoculars icon in front of it).

Any activity codes that are not linked to one of the lines will show up in black on the right side of the screen. All codes that show up in blue are linked to one of the column headers in the report.

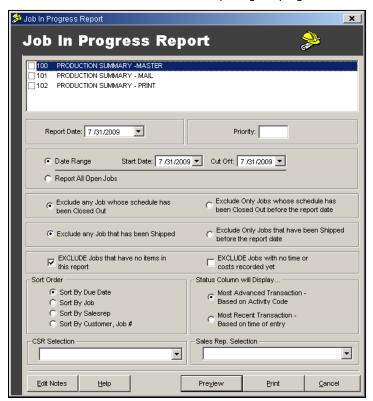
The report is now setup and ready to be previewed or printed.

You can setup additional reports that show data which may be more specific to one department. For example, you could create a report for the press room only and define a specific press for each column header in the report. This report would then be specific to the press room and could be used by a press supervisor to manage the flow of jobs in the press room. You can create report headers from 100 – 106 for these different reports.

Now you are ready to look at the report. Open the Job In Progress executable from your PS menu bar.



You should see a screen like this after opening the program



At the top of this screen, you will see a listing of the different reports that have been setup. These include report numbers 100 – 106. Select the check box in front of the report that you want to run.

# **Report Options**

**Report Date** – defaults to the current date and is the report creation date that will appear on the header of the report. It can be changed by selecting a different date from the drop-down calendar.

**Priority** – in Print, Mail, and Print and Mail, a Priority number can be assigned when a job is created in Printstream. If you are using the priority numbers and want to filter the report for a specific group of jobs with a priority number assigned, enter the priority number here. If not leave it blank.

**Date Range** – this works off the job due date assigned during Order Entry. If the job is due between the dates on the report and meets all the other criteria described below it will be included in the report, for Mail and Print and Mail jobs which can have a first and last job due date it works off of the first due date.

**Report All Open Jobs** – this is an option to using the date range above, it shows all open jobs, meaning the job has not been closed out or invoiced and is still open for production.

**Exclude any job whose schedule has been closed out** – selecting this option will remove any jobs that have been closed out in Milestone or MR Scheduler.

Exclude only jobs whose schedule has been closed out before the report date – includes closed jobs but only ones that have been closed between the report date ranges.

Exclude any job that has been final shipped - removes final shipped jobs from the report.

**Exclude Only Jobs that have been Shipped before the report date** – includes shipped jobs but only ones that are due and shipped between the report date ranges.

**Exclude Jobs that have no items in this report** – removes jobs that were created via the quick job creation module or orders that have no processes attached to them.

Exclude jobs with not time or costs recorded yet

Status Column will Display:

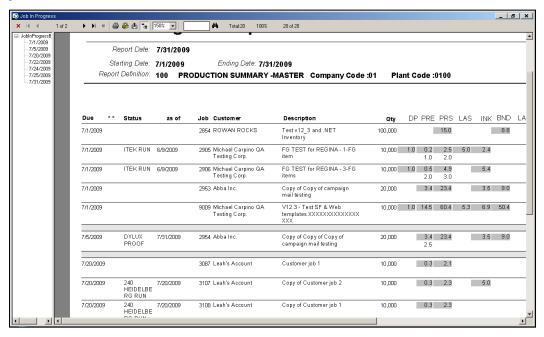
**Most Advanced Transaction – Based on Activity Code –** The system will scan all labor transactions on a job and find the most recent transaction based purely on the activity code number. Date is not considered in this selection. This option is meant to convey the status that reflects the most advanced step or activity that has been recorded for this job. (It answers the question – "How far down the production path has this job gone".)

**Most Recent Transaction – Based on time of entry –** The system will scan all labor transactions on a job and find the most recent activity based on the transaction date. (It answers the question – "What is the most recent activity that has been pre-formed on this job.")

**CSR Selection –** all of the report selection criteria selected above can be filtered for a specific CSR by selecting a specific CSR from the drop-down listing. The CSR's are setup in Master Files Customer.

**Sales Rep. Selection** – all of the report selection criteria selected above can be filtered for a specific Sales rep by selecting a specific Sales rep from the drop-down listing. The Sales reps are setup in Master Files Customer.

# **Report Details**



**Due** – Due date of job. Jobs are sorted by due date in this report example.

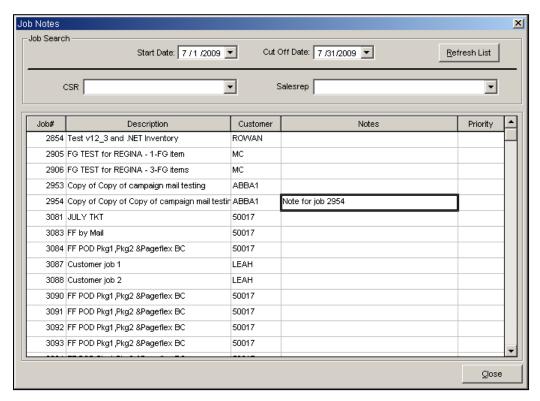
**Status** – Shows description of last activity based on most advanced transaction or most recent transaction which ever is selected on the report.

**As of** – Shows the date when the last activity description was recorded on that job.

Column Headers - Under each column header you will see the estimated amount of hours based on the time for the activities that are linked to that column. If the time is shaded it means that work has started on one or more activities linked to that column. If there are actual hours either in Shop Floor or Timesheet that have been entered for any activities linked to the column header, it will show the actual hours logged right below the estimated hours. By looking at the shaded blocks for each column a user can get some perspective about which areas have been worked on as well as what is currently being work on. By looking at the columns with estimated times but no shading, you can also see what has yet to be done. It can be a good indicator about whether the job is on schedule or not.

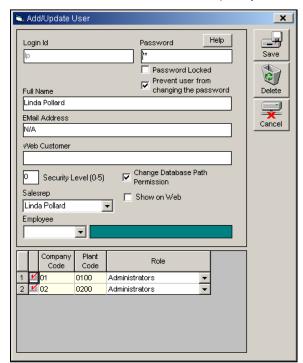
**Notes** – Job notes can be entered within this module that will display in this area. The notes are created by clicking the **Notes** button selecting a job due date range, selecting either a CSR or Sales rep is you want the listing filtered by either and clicking the **Refresh List** button.

**Priority** – If a priority number was assigned during order entry it will show up here. Priority numbers can also be entered in this screen and are used to filter the report when run by priority number. The Priority will show up under the second column of the report that has this \*\* heading.

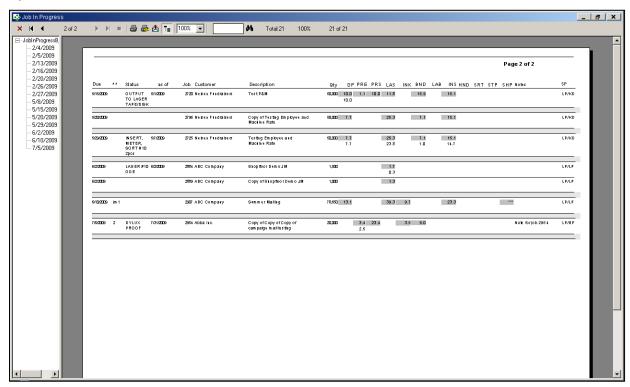


SP - The initials of the Sales Rep or Reps assigned to the job.

**Note** – One of a handful of reports which works with the User setup which allows you to link a user to a sales rep defined within Printstream. In the example below, the user, Linda Pollard, is linked to her Sales rep definition from the Customer Master File, Sales rep entry screen.



When this is activated and the Job In Progress Report is run, it will only show jobs for which Linda is the Sales rep.



## Job Mark

## Overview

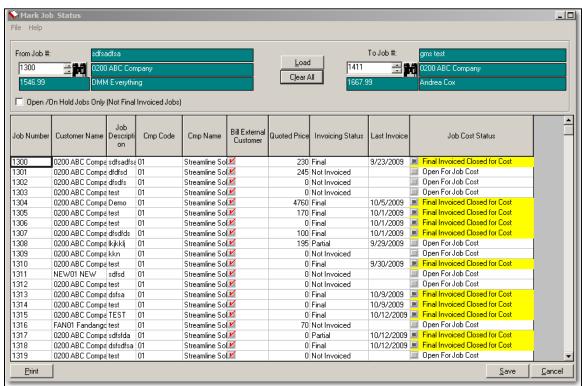
This module allows a user to either place a job on hold for costing, or open a job back up so that cost can be logged against it. The **On Hold for job cost** flag will prevent job cost transactions from being recorded against a job while accounting is preparing the final invoice.

Locate and click the Job Mark icon.



Enter a job number (same job number in both **From Job#** and **To Job#** fields) or a range of jobs and click **Load**. You can further define if you would like to see all jobs, regardless of the invoiced status, by clearing the **Open/On Hold Jobs (Not Final Invoiced)** check box.

To place a job On Hold for job cost, select the **Job Cost Status** column check box and click **Save**. Clear the check box and click **Save** to open a job for cost again.



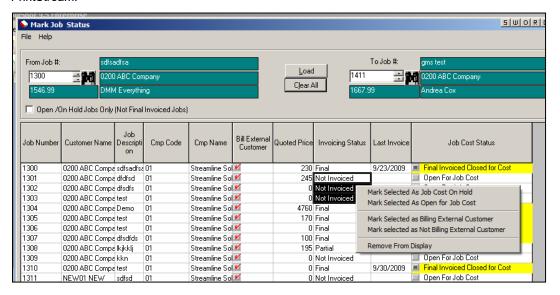
Note Once a job is Final invoiced, the status will change to **Final Invoiced Closed for Cost** and you will not be able to log costs against that job.

Entering a **From** and **To** job number, then selecting the option **Open/On Hold Jobs Only (Not Final Invoiced Jobs)** will load the grid for jobs that are open and/or on hold that have not been final AR invoiced.

To place a group of jobs On Hold or Open For Job Cost, load the jobs, highlight them, and right-click for a drop-down menu. Select the appropriate option and click **Save**.

If you would like to remove a specific job (or a group of jobs) from display, click the job number, right-click, and select **Remove From Display**. The job will be removed from the list.

The Mark Selected as Billing External Customer and Mark Selected as Not Billing External Customer options (also available from the right-click menu) pertain to those users who use the Multi-company features of PrintStream.



## **Additional Information**

This program has been created to control when job costs may be logged to jobs. All job cost entry and postage entry programs now check for the Job Mark status before allowing a transaction to be logged.

The Job Mark status will assist accounting personnel with month end and billing. Production personnel should use the Job Mark status to indicate when a job is finished in production. This tells CSRs and Billing that the job is ready to be invoiced. It also identifies jobs which have mailed or been shipped but not yet invoiced for accruing sales at month end. As a job is being processed in preparation for final invoicing, users should change the job mark status to Job Cost on Hold to prevent any additional costs from accumulating since the job is about to be invoiced based on the existing costs.

Currently, the Job Mark Status prints on the **Job Costing > Job Cost Summary Report**. You can also print from the Job Mark program itself.

# **Job Cost Reports**

## Overview

In our business today, there is a great deal of pressure on companies to show a profit. Aside from the financial reports, PrintStream has tools to help you analyze job profitability margins if rates are set up that define the hourly rate categories. By setting rates for each activity code, an associated cost is calculated for the activity every time an employee enters time in PrintStream using MR Shop Floor, Timesheet, or MR TimeCard.

# Rates Setup

In MasterFiles Reports > Production System > Rates Setup (for the System), each cost center is listed in a drop-down area at the top of the screen. Choose each cost center to apply the appropriate rates. Rates may be based on cost center budgets or actual costs for a specific period.

## **Columns and Calculations in the Rates Table**

There are four individual rate columns and an hourly rate column that will calculate the total hourly rate by activity code within each cost center.

**Hourly Rate** – this column calculates the total cost to run this activity for one hour. It is recommended that this rate equal the total of the rates that are set up in the next three columns (labor rate, machine rate and variable rate).

Labor Rate – this column may be calculated by taking the total cost of labor by cost center and dividing it by the total number of PrintStream hours for the cost center for the same period OR taking the labor budget for the cost center and dividing it by the number of hours that the budget defines. Finding the labor rate for the activities in each cost center is the first step to measuring profitability. Details for actual data over a production period may be used as a tool to arrive at the Labor Rate. The labor rate should include costs that are carried by employees performing processes or activities that can be recorded on customers' jobs (i.e., customer service, creative, data processing, prepress, machine operators, etc.).

**Machine Rate** – this column may be calculated by taking the total machine costs by cost center and dividing it by the total number of PrintStream hours for the machine activities in the cost center for the same period OR by taking the budgeted costs and dividing that by the number of expected hours the machine(s) will be producing work. The machine rate should include all machine costs such as lease payments, parts and supplies, depreciation, building expense allocations, etc.

Variable Rate – this column may be used for calculating the cost of all overhead expenses. Take all remaining costs for a period that are not otherwise used in the labor or machine calculation and divide that by the total number of PrintStream hours for the same period. The resulting calculation provides an additional rate per hour to cover the overhead expenses that are not otherwise covered in the labor or machine hourly calculation. If used to capture overhead expenses, the variable rate needs to include labor hours for anyone who is left that does not fall into the Labor Rate (i.e., accounting, custodial, executive, management, sales, scheduling, warehouse and mechanical staff). The costs are the salaries for these employees, building and grounds, utilities, taxes, etc.

**Helper Rate** – this column is used to calculate the cost of a helper (second or subsequent operator) on a production activity. Using the helper rate for the additional operators will not inflate the costs to produce the work due to the hourly machine rate being calculated twice – once for the lead operator and once for the assist operator.

By calculating the rates in this manner, PrintStream provides you with a fully burdened hourly rate that includes the cost of production to include all labor and equipment costs *and* the cost of all executive and administrative costs incurred to run the business.

# Other Things to Consider

PrintStream also has the capability of capturing the costs of production related expenses to a monthly job number that can be assigned to determine the costs of non-chargeable activities such as machine maintenance and repair and downtime. Activity codes need to be established and recorded against to capture this data. These activity codes may be created in its own cost center, i.e., Maintenance, or within each machine cost center.

# **Utilizing the Hourly Rates**

Once your rates are set up, you are now ready to utilize the reports in PrintStream to help you analyze individual job profitability margins or perhaps the overall profitability of a customer, since some of the customer's jobs are more profitable than others. The profitability margins that the reports provide will help you determine if your pricing is in line with your business objectives at a cost center (or even activity) level. Other reports will help you to analyze machine runs. Are you hitting the standard rate per hour that is set for the activity? Is there one particular machine on which you have captured data that does not meet the throughput required? And yet more reports will help you to make determinations on employee efficiency and productivity.

PrintStream will need both run speeds (per hour) and hourly rates for <u>each</u> activity to calculate estimated costs accurately. The Billing Worksheet (Report 25) must be set up and linked in MasterFile Reports before utilizing this module. The Hourly Rates (labor rate, machine rate, variable rate and, if applicable, helper rate) must be defined and the hourly rates field in MasterFile Employees must be entered to fully utilize both job costing and labor reports.

# **Job Cost Reports**

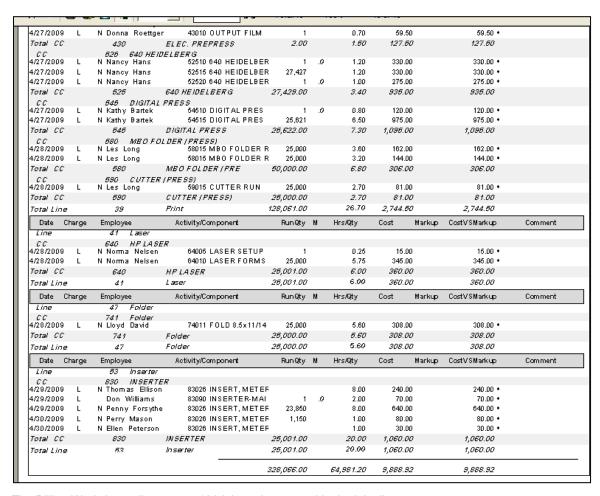
## **Billing Worksheet**

The Billing Worksheet is the report that captures and displays the costs to produce a job versus the estimated costs which are based on run speeds, job quantity, number of operators, cost of buyouts, materials and freight when applicable.

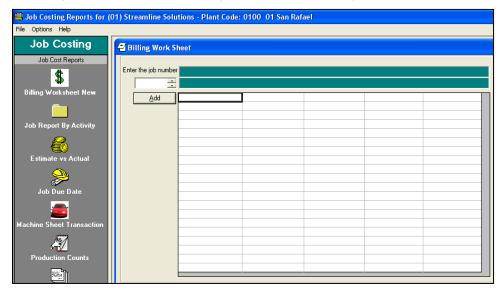
The front page of the billing worksheet summarizes the estimated versus actual costs for material, outsourcing, freight, and labor charges to produce the job.

	NELS Nelsen, Esparza and Forney INL Graduation4-pg brochure, PIH announcement, four additionalcs inserts into 6 × 9 window OE. Job's QTY - 25000													
Q lote No	C stomer#	invoice #		Lastin v Date	Job's Sales Person		Repe	at New						
396.99	NELS	Not Invoiced			Andrea Cox	405 ,			No	Yes				
CostCelte	11	\$ Estimate	\$ Actual	\$ Diffe re a ce	LaborCelter	\$ Estimate	Est. Hrs	Act. Hrs						
DP & Pre	press Buyout	25.00	25.00		DP & Prepress	392.00	462.00	70.00	6.54	7.90				
Laser Bu	' '	20.55	20.00		Print	4,162.12	2,744.50	-1,417.62	30.75	26.70				
Print Buy	′ I				Laser	360.00	360.00	.,	6.00	6.00				
Bindery B	I				Manufactured Fini				T					
Mailing B	uyouts				Burster									
Fulfillment Buyouts					Bowe									
					Cutter									
Total Buyouts DP & Prepress Mat'l		25.00	25.00		Folder	297.92	308.00	10.08	5.42	5.60				
					General Bindery									
		2,153.36	2,965.00	811.64	Ink Jet									
Envelopes					Cheshire									
Paper		798.82	1,344.42	545.60	Piggy Back									
Laser Mat'l					Inserter	1,076.67	1,060.00	-16.67	10.33	20.00				
Bindery Mat'l		219.28	320.00	100.72	Stretch Inserter									
Mailing Mat'l					Poly Insert									
Fulfillment Mat'l					Handwork									
Manufactured Finished					Sorting									
Rebantes & Royalties				1	Waferseal									
Total Raw Materials		0.171.40	4 800 40	1 457 00	Stamping									
	I	3,171.46	4,629.42	1,457.96	Postage Prep Saddlestitch									
Freight Postage			350.00	350.00	Fulfillment									
			300.00	350.00	Warehouse									
Postal Re	fund		-50.00	-50.00	Shipping labor									
MaterialCo	st	3,196.46	4,954.42	1,757.96	LaborCost	6,288.71	4,934.50	-1,354.21	59.04	66.20				
Material S	ell	3,955.63	4,954,42	759.17	Labor Sell	8,213.21	4.774.50	1,924.50						
Mantep		%.23.75	\$0.00		Markip	230.80	- %3.24	-1						

The report captures by activity code the number of hours of each individual run, the quantity, and the actual cost for the run as calculated using the rates set up in the Rates Table in MasterFile Reports. The report then totals these costs at the end of each cost center section on the details pages.



The Billing Worksheet allows up to 100 jobs to be entered in the jobs list screen.



A security event prevents users from viewing the labor cost recorded on the BWS. This security event is JCR UseLaborRateForActual. To enable this prevention feature, make sure both read and write are <u>unchecked</u> for this security event.

The Billing Worksheet can be printed from Print and/or Mail Estimating from one of these locations:

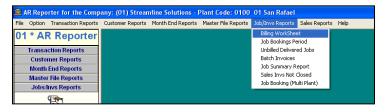
### Changes > BWS



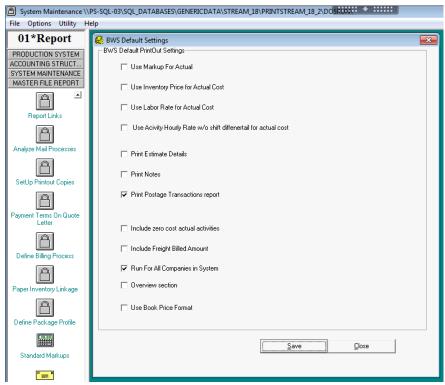
### Sales Prebill > Run Reports menu > Preview Billing Worksheet



### AR Invoicing or AR Reporter



When <u>auto-generated</u> from one of these programs, the Billing Worksheet will pull from the settings selected in **MasterFile Reports > Master File Reports > BWS Default Printing Options**.



From Job Cost Reports, the Billing Worksheet's selection screen provides the user a number of options to generate the report. These check boxes are left selected until they are cleared and workstation specific.

☐ Use Markup For Actual☐ Use Inventory Price for Actual Cost☐ Notify about Misssing PO☐ Check on BWS linkage☐ Include zero cost actual activities	<ul> <li>Print Estimate Details</li> <li>✓ Print Notes</li> <li>✓ Print Jobs in Numeric Order</li> <li>Print Postage Transactions report</li> <li>✓ Project BWS: include total page</li> <li>Print Overview</li> </ul>	□ Use Labor Rate for Actual Cost     □ Calculate Actual Labor Cost based on Activity Hourly Rate Only (regardsless shift differential)     □ Use Employee Cost For Actual Cost (Based on the cost in employee file today)      □ Include Freight Billed Amount
▼ Run For All Companies in System		☐ Use Book Pricing Format  Print Preview Cancel

- **Use Markup For Actual** designed for a print customer; will alter the totals on the summary page and the markup and cost vs. markup columns on the detail transaction pages.
- **Use Inventory Price for Actual Cost** generates the report using the current Average Price for the material issued to the job. If this option is left unchecked, PrintStream will generate the report by taking the cost from the time the inventory issue was recorded.
- Notify about Missing PO will alert the user that a job-related purchase order is missing from the billing worksheet, which indicates the purchase order has not been received.
- Check on BWS Linkage checks activity code links to billing worksheet and generates a message for any activity codes that are not properly linked.
- Include zero cost actual activities itemizes all zero cost transactions such as customer inventory transactions and activities with an hourly rate of zero.
- **Print Estimate Details** displays activity details (including activity description) for this job and their links to the Billing Worksheet line numbers.
- Print Notes prints a separate page for any notes entered in the Sales Prebill or Customer Support modules.
- Print Jobs in Numeric Order if printing multiple jobs, checking this option will display or print the jobs in numeric order.
- Print Postage Transaction Report prints a separate report for all postage transactions, displaying
  postage used, postage spoiled and total postage issued per job. Postage transactions are not
  calculated as actual costs on the billing worksheet.
- **Project BWS: include total page** prints a separate billing worksheet that includes a compilation of all jobs for which an individual billing worksheet are displayed/printed. The job number of the project billing worksheet will be six 9's. Each individual job is listed first with the 999999 project job at the end.
- Print Overview adds an additional page that shows an overview of the actual vs. estimated costs.
   Total Cost Estimate is the Estimated Cost multiplied by the Standard Markup from Report 1000, while
   Total Cost Actual is the Actual Cost multiplied by the Standard Markup from Report 1000.
- Use Labor Rate for Actual Cost uses labor rate instead of the fully burdened hourly rate that is set up in MasterFile Reports > Rates table.
- Calculate Actual Labor Cost based on Activity Hourly Rate Only (regardless of shift differential)

   if employee is defined in MasterFile Employees as default time rate 1.5, the shift differential is used when the billing worksheet is generated to use the <u>hourly rate</u> for the employee's hour (i.e., \$100 per hour activity X 1 hour X 1.5 = \$150.00). If this option is selected, the cost will be calculated at the hourly rate regardless of the default time rate set for the employee in MasterFile Employees (i.e., \$100 per hour activity X 1 hour = \$100.00).
- Include Freight Billed Amount includes the actual freight revenue as part of the billed amount so that profit reporting matches the invoice.
- Use Book Pricing Format alternate format from default.

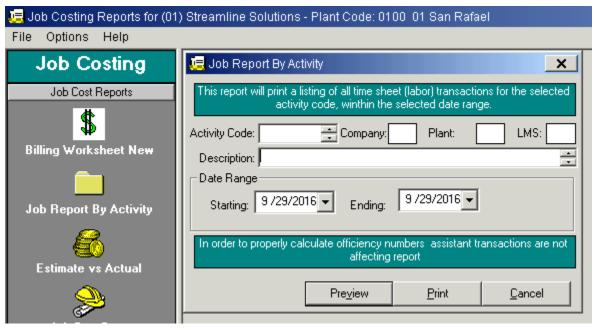
The Billing Worksheet is a document that provides a detail of all costs incurred in the production of the job. It should be referenced when the Sales Prebill or AR Invoice is created to make sure there are no missing costs or billed revenues on the invoice (i.e., freight charges) which may not have been included in the quote.

It is also helpful in providing a profitability summary once the invoice has been created. The left side of the profitability summary section at the bottom of the summary page shows the estimated revenue and the actual costs, while the right side shows the actual revenue (after invoicing) and the actual costs. The Value Added dollar amount and resulting percentage are calculated using the labor cost plus material markup. Labor cost adds value because labor cost is paid to the employee anyway, so revenue generated by the labor cost being charged to the customer makes it value-added revenue. Material markup also adds value since the material is sold for more than its costs. The Commission Amount comes from any data entered in the Miscellaneous tab of the AR invoice(s) for the job. Direct Contribution is the Profit/Loss Actual \$ figure less the Commission Amount figure. The Direct Contribution % is the Direct Contribution figure divided by the Billed Invoices figure.

F	Projected P&L	<ul> <li>Based on</li> </ul>	Quoted Price	& Actual Cost		Actual P&	L - Based on Actu	al Cost & Invoice	2
A ctual	Totals	Variance	Labor	Material	Markup	A ctual	Totals	Labor	Material
otal Costs	\$896.70	Х	0.00	896.70		Total Costs before A /C	\$896.70	0.00	896.70
NonChg	\$0.00	X	0.00	0.00		- NonChg	\$0.00	0.00	0.00
Rework	\$0.00	X	0.00	0.00		- Rework	\$0.00	0.00	0.00
Charges	\$896.70	X	0.00	896.70		Charge Cost before A /C	\$896.70	0.00	896.70
Quoted A t	\$395.08	0.00	147.92	0.00	247.16	+ A/C's	\$0.00	0.00	0.00
A/C's	\$0.00	X	0.00	0.00	0.00	= Billable Cost	\$896.70		
Billed	\$1,100.08	Freight Billed:	\$0.00	X	Х	- Billed Invoices	\$1,100.08	Freight Blied:	\$0.00
Invoice	-\$705.00	Х	X	X	Х				
Profit/Loss	\$203.38						W/O Rework	With Rework	
						Profit/Loss *Actual \$	\$203.38	\$203.38	
						Value Added \$	\$203.38	\$203.38	
						Value Added %	18.49%	18.49 %	
						Net Profit %	18.49%	18.49 %	
			al Total Cost Amour			Commisison Amount	\$50.00	\$50.00	
ostage. Including fi	eight billed is an opti rtall amounts are is	onal setting.				Direct Contribution	\$153.38	\$153.38	
						Direct Contribution %	13.94%	13.94 %	

## Job Report by Activity

The **Job Report by Activity** lists all Lead operator time entries (shop floor, timesheet, or timecard) for a selected activity for a specified date range. In order to calculate efficiency for the activity, the report excludes all Assist operator transactions.

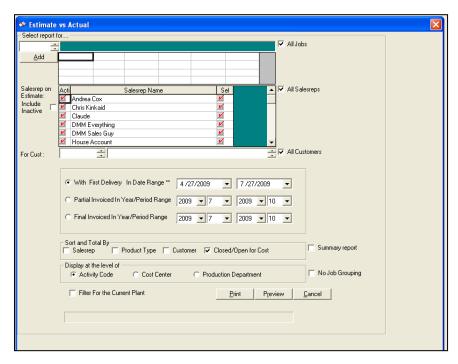


Activity	Activity By Job Report													
For:	64011 - LAS	ER 8 1/2 x11 I	LETTER					Printed:	7/27/2009	4:56:34PM				
	Equipment usage	For:	NORMA											
Date N	Job lumber	Job Descrip	otion		Spoiled	Run Qty	Hours Worked	Av. 1 Per Unit	Run Speed Per Hour					
3/4/2009	1153 Nelsen, Esparza	and Forn 100000 Shop	Floor Shift Sun	mary Report Test		1,500.00	0.02	0.00	0.0008	75,000.00				
3/25/2009	1154 AKC Dog Kenne	k of Am. 100000 Ado;	pt a Puppy Progr	am		16,850.00	7.50	0.00	0.0267	2,246.67				
3/25/2009	1154 AKC Dog Kenne	k of Am. 100000 Ado;	pt a Puppy Progr	am		18,400.00	8.00	0.00	0.0261	2,300.00				
3/25/2009	1154 AKC Dog Kenne	k of Am. 100000 Ado]	pt a Puppy Progr	am		18,400.00	8.00	0.00	0.0261	2,300.00				
3/25/2009	1154 AKC Dog Kenne	k of Am. 100000 Ado;	pt a Puppy Progr	am		19,420.00	8.00	0.00	0.0247	2,427.50				
3/25/2009		k of Am. 100000 Ado;				14,320.00	8.00	0.00	0.0335	1,790.00				
3/25/2009		k of Am. 100000 Ado;				12,610.00	6.00	0.00	0.0285	2,101.67				
3/25/2009		and Foun 20000 Plante				14,525.00	7.50	0.00	0.0310	1,936.67				
3/25/2009		and Form 20000 Plante				5,500.00	3.00	0.00	0.0327	1,833.33				
3/25/2009		and Forn 20000 Plante				20,000.00	8.00	0.00	0.0240	2,500.00				
5/28/2009		and Form 100000 ABS				5,000.00	0.42	0.00	0.0050	11,904.76				
5/28/2009		and Forn 100000 Copy				5,000.00	0.63	0.00	0.0076	7,936.51				
6/1/2009		and Form 100000 ABS				15,000.00	0.02	0.00	0.0001	750,000.00				
6/1/2009		and Form 100000 ABS				1,500.00	0.03	0.00	0.0012	50,000.00				
6/1/2009		and Form 100000 Copy				1,500.00	0.03	0.00	0.0012	50,000.00				
6/8/2009		k of Am. 25000 Summ				25,000.00	2.70	0.00	0.0065	9,259.26				
6/8/2009		and Foun 100000 Sum		raiser		68,180.00	7.70	0.00	0.0068	8,854.55				
6/8/2009		and Form 100000 Pope				68,000.00	7.50	0.00	0.0066	9,066.67				
6/8/2009		and Forn 100000 Pope				32,000.00	3.50	0.00	0.0066	9,142.86				
6/9/2009	1176 Nelsen, Esparza	and Form 100000 Sum	mer School Fund	raiser		31,820.00	3.50	0.00	0.0066	9,091.43				
Total Entrie	s: 20	Regular Time:	90.05	Spoiled Time:	0	Total Time.		90.05	Av. Time					
Avg Time/Lin	re: 4,503	Percentage:	100.00%	Percentage:	0.00%	Total Units		394525	Per Unit	0.000228				

The **Job Report by Activity** is a document that might be used to check the run speeds attained by individual employees on the activity code that is entered in the query screen.

## Estimate vs. Actual

This report may be run for a single job or multiple jobs and a selected list of sales reps as well as for a specific customer or for all customers. Date ranges may be set based on First Delivery (for Print) or Mail Date (for Mail), or a date range of partial-invoiced or final-invoiced jobs. There are additional sort and display options. The report compares total figures for each activity code within a job of quantity, hours, labor, material, and buyout expenses and revenues.

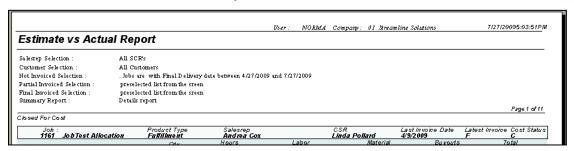


- With First Delivery In Date Range (Due Date for Print or First Mail Date for Mail jobs).
- Partial Invoiced in Year/Period Range (all partially invoiced jobs within the set date range).
- Final Invoiced in Year/Period Range (all finally invoiced jobs within the set date range).

Report may be sorted by **Salesrep**, **Product Type**, **Customer**, or the default **Closed/Open for Cost**. The displayed records and calculations can be chosen to display at the activity code level, the cost center level or the production department level. For multi-plant environments, clicking the **Filter For the Current Plant** will bring only those jobs for the current plant in which the user is logged into.

Other selections include a Summary Report and to print the report with No Job Grouping.

The header of the Estimate vs. Actual Report shows the selection detail:



Listed under the selection detail are the jobs that fall into the criteria selected and include: job number and description, product type, sales rep and CSR, last invoice date, latest invoice status (P = partial, F = final) and cost status (O = Open for Costs, C = Closed for Costs). For this example, the report was sorted using the default Closed/Open for Cost and displayed at the activity code level.

	Job		Product Type		Sale sre p			CSR			t Invoice Date		st In voi	Page 4 of 1 ce Cost Statu
	1165	Job UNL Graduation	Mailing		andrea Cox			Linda	a Pollard		7/2009	F		
			Qty Est Actual		ours Actual	Labo Estimate			Mater Estimate		Bu you Estimate	its Actual	Cost	Total Revenue
016		OUTPUT TO LASER TAPE/DISK	Lot Hotalai	1.67	3.00	100		180						
000		PROOFING MATERIALS	2.00								8			
010		DYLUX PRO OF		0.54	0.60	32		24						
500		PLATE MATERIALS	8.00 193.00								80	96	5	
510		PLATEMAKING		5.07	5.00	253		200						
000		ELEC. PREPRESS MATERIALS OUTPUT FILM	4.00	1.66	1.50	125		128			2,065			
3010		PAPER	26,905.00 14,060.00	1.66	1.50	125		128			799	1,34	,	
0002		INK	10.00 40.00								219	32		
2510		640 HEIDELBERG M/R		1.83	1.20	504		330				-		
2515		640 HEIDELBERG RUN		5.19	1.20	1,426		330						
52520		640 HEIDELBERG WASHUP		1.00	1.00	275		275						
54510		DIGITAL PRESS M/R		0.08	0.80	13		120						
4515		DIGITAL PRESS RUN		6.40	6.50	961		975						
4516		Click Charges	50,000.00									2,00	0	
4520		DIGITAL PRESS WASHUP												
58015 59015		MBO FOLDER RUN CUTTER RUN		6.89 2.63	6.80 2.70	447 158		306 81						
34005		LASER SETUP		0.25	0.25	158		15						
54010		LASER FORMS		5.75	5.75	345		345						
74011		FOLD 8.5x11/14 SIZE		5.42	5.60	298		308						
33026		INSERT, METER, SORT 6x9 6pcs		10.33	18.00	1.077		990						
83090		INSERTER-MAINTENANCE			2.00	.,		70						
88015		POSTAL REFUND	-50,000.00									-51	0	
90001		Custom er Inventory	25,621.00											
95007		Freight Shipping	1.00									35		
Subtot	al Job	Number: 1165		59.04	66.20	6,289		4,935			3,196	4,95	4	9,889 12,1
	Job	:	Product Type		Sale sre p			CSR		Las	t Invoice Date	: Late	st In voi	ce Cost Statu
	1166	Job Test Click Charges	VIs cellaneous	- /	andrea Cox			Linda	Pollard					0
			Qty	H	ours	Labo	70		Mater	rial	Buyou	its		Total
			Est Actual	Est	Actual	Estimate	Actual		Estimate	Actual	Estimate	Actual	Cost	Revenue
40510		PRE-FLIGHT FILES		0.17		8								
43000		ELEC. PREPRESS MATERIALS	2.00								405			
50000		PAPER	2,530.00								49			
54510		DIGITAL PRESS M/R		0.08		13								
54515		DIGITAL PRESS RUN		1.26	0.11	189		17						
54516		Click Charges	65.00									10	0	
54 52 0		Number: 1166		1.51	0.11	210		17			454	10	2	26
500101	Job					210		CSR			t Invoice Date			
	1168	Job Test	Product Type <b>Wailing</b>		Salesrep House Accour	ut.			a Nelsen	L# 51	t invoice Date	· Lane	22 10 000	ce Cost Statu O
			Qtv		ours	Labo	or.		Mater	rial	Buyou	ıts		Total
			Est Actual	Est	Actual	Estimate	Actual		Estimate	Actual	Estimate	Actual	Cost	Revenue
54011		LASER 8 1/2x11 LETTER	LS: ACIDAL	5.50		330								
	ial lob	Number: 1168		5.50		330								
300202	Job		Product Type		N=1			CSR		7	t Invoice Date		-4 /:	ce Cost Statu
	1169	Job Copy of UNL	Mailina .		Salesrep Andrea Cox				a Pollard	2431	i moorce Date	. 2200	421 M 0 0 0	0
	7700	VVD VVD) VI VIIL	Otv		ours	Labo	07	Lillor	Mater	ial	Buyou	ifs		Total
			Est Actual		Actual	Estimate			Estimate		Estimate	Actual	Cost	Revenue
31005		PURCHASE LIST	Cot Motoral								25			
						60					20			
34021		CONVERT DISK MERGE/PURGE		1.00		100								

The **Estimate vs. Actual Report** is used to compare estimated data versus actual data by the estimators or production management to critique the results of job-related transactions.

# **Job Due Date Report**

The **Job Due Date Report** lists all job transactions of a job in process that are due within a selected date range. There are additional options for a selected list of sales reps and CSRs, a job range option, and sorting options. The report lists on a separate page for each due date or first mail date all job details and includes the due date (print) or first and last mail date (mail), date estimate was converted to a job, date job was flagged partial or final shipped (in the shipping module) or N/S (not shipped) and number of days to planned ship date (+ or – number of days to finish as planned). Other details include days early which compares the **Date Shipped** to the **Due Date** (or first mail date), the job sell price from the Final Pricing screen in the **Amount** column, and the current activity logged into shop floor in the **Status** column.

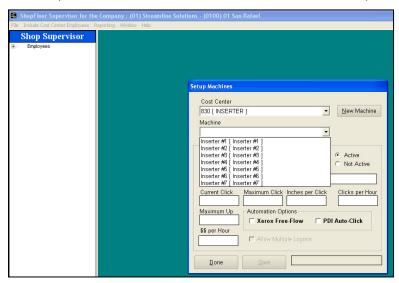


The job detail for this example shows the job is not shipped, will be late in four days as this is 7/27/09 and the mail date or due date is 7/31/09. The details include the quoted price and the last activity with shop floor transactions in the **Status** column (Insert, Meter, Sort 9 x 12 1 pc). When final shipped, the shipped quantity and ship date will be included on the report.

Some customers use the Job Due Date Report in their production meetings to show the current status of each job in process to determine where additional resources need to be considered to get the job done on time.

# **Machine Sheet Transaction Report**

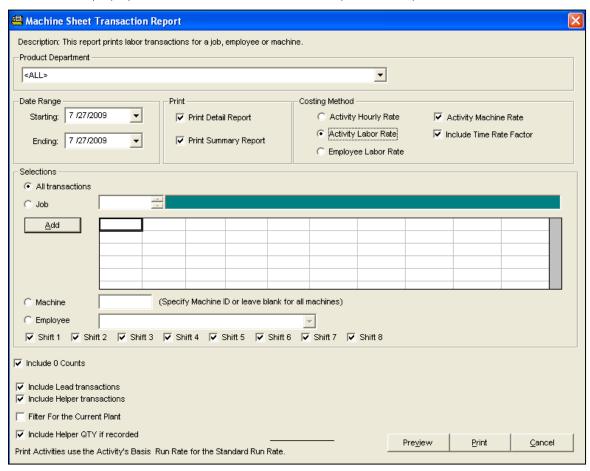
The **Machine Sheet Transaction Report** provides detail by department (or all departments) for a specified machine or all machines, for a specified job or all jobs and a specified employee or all employees with transactions in a selected date range. When the machines are set up in MR Shop Supervisor (File > Setup > Machines), the machine name will list for each transaction on the report.



In addition to the date range option, there is a **Print** option to print either the detailed report, summary report or both, and the costing method which may select the activity hourly rate, the activity labor rate or the employee labor rate to calculate the costs. If the **Activity Labor Rate** or **Employee Labor Rate** is selected, the user has the option to include the **Activity Machine Rate** and **Time Rate Factor** in the cost calculations.



Other selections include limiting the report to one department (to be used by a departmental supervisor), a single employee (to provide data regarding the efficiency of machine production for an individual) and including or excluding one or more shifts. In addition, the report can be generated to include/exclude zero count transactions, lead and assist (helper) transactions and a filter for the current plant in multi-plant environments.



The report includes the date, job number, machine number, operating hours, quantity, labor cost, sell price, standard run rate (for mail activities), actual run rate and efficiency percentage attained on the run. The last column is a percentage of labor costs to the selling price.

### The Detail Report

Departm	ent: <all></all>					Printed : <b>7/27/2009</b>	5:35:32PN
Met	rod : Activity	Hourly Rate				For: NORNA	
	All Trai	sactions				· or · MUNIMA	
Starting E	ate: 6/27/20	09 Ending	Date: 7/27/2009				

Lead 2 1181	Nom a Nekei	102 1"Letterii ead^	6/30/2009	0.22 Normal	13.20	1,500	42.57	00.000,0	6,818.18	75.01%	31.01
0 0 Subtotal Lead	HP1 HP laser machine 1			0.22	13.20	1,500.00	42.57	9,090,00		75.01%	31.01
Sub Total for Activity 6401	0 - LASER FORMS			0.22	13.20	1,500.00	<b>42.57</b>	9,090.00	6,818.18	75.01	31.01
Activity 81011 - INK IF	T UP TO 6x9 ENVELOPE								6,818.18 / 1		
Lead											
2 1189	Nom a Neker	102	7/1/2009	1.00 Normal	100.00	5,000	91.25	8,000.00	5,000.00	62.50%	109.59
0 0	U 1 likjet 1										
Subtotal Lead				1.00	100.00	5,000.00	91.25	8,000.00		62.50%	109.59
Sub Total for Activity 8101	1 - INKJET UP TO 6x9 ENVELOPE			1.00	100.00	5,000.00	91.25	00.000,8	5,000.00	62.50	109.59
Activity 81095 - DOW	N TIME Noma Nekei	102	7/1/2009	0.50 Normal	22.50	1	22:50	0.00	2.00		100.00
Lead		182	7/1/2009	0.50 Normal	22.50	1	22.50	0.00	2.00		100.00
Lead 2 200907	Norma Nekei	102	7/1/2009	0.50 Normal	2250 2250	1	22:50 22:50	00.0	2.00		100.00 100.00
Lead 2 200907 0 0	Norma Nelse i U 1 lak jet 1	102	7/1/2009			·			200		
Lead 2 200907 0 0 Subtotal Lead Sub Total for Activity 8109	Noma Nekei Ui ikjeti 5 - DOWNTIME	102	7/1/2009	0.50	22.50	1.00	22.50	0.00			100.00
Lead 2 200907 0 0 Subtotal Lead Sub Total for Activity 8109	Norma Nelse i U 1 lak jet 1	102	7/1/2009	0.50	22.50	1.00	22.50	0.00	2,00		100.00
Lead 2 200907 0 0 0 Subtotal Lead Sub Total for Activity 8103	Noma Nekei Ui ikjeti 5 - DOWNTIME	102	7/1/2009	0.50	22.50	1.00	22.50	0.00	2,00	71.03%	100.00
2 Lead 2 200907 0 0 Subtotal Lead Sub Total for Activity \$109 Activity <b>83011</b> - IN SEI Lead 2 1187 1 0	Noma Neket  U1 hkjet1  5 - DOWNTIME  RT, METER, SORT #10  Noma Neket isceter#11secete#1	102	7/8/2009	0.50 0.50	2.50 22.50	1.00	22.50 22.50	0,00	2,00 / 1 2,00 / 1 2,500,00	71.43%	100.00 100.00 91.43
Lead 2 200907 0 0 0 Subtotal Lead Sub Total for Activity 8103  Activity 83011 - IN SEI Lead 2 1187	Noma Neket UI hkjet1  5 - DOWNTIME  RT, METER, SORT #10  Noma Neket			0.50	250 250	1.00	22.50 22.50	0.00	2.00 / 1		100.00 100.00

### **The Summary Report**

								Page 4 of
T								
Transactions Summary								
Activity Code/Description	Operating Hours	Labor Cost	Quantity	Sell Price	Standard Run Rate	A verage Run Rate/Hour	Efficiency of Standard	% Lab. Cos to Sell
52510 - 840 HEIDELBERG M/R	0.01	275	1	275	0.00	100.00	0.00	100.0
52515 - 640 HEIDELBERG RUN	0.01	2.75	2.500	141.25	0.00	250,000.00	0.00	19
52520 - 640 HEIDELBERG WASHUP	0.01	2.75	1	2.75	0.00	100.00	0.00	100.0
54510 - DIGITAL PRESS M/R	0.03	4.50	2	4.50	0.00	66.67	0.00	100.0
54515 - DIGITAL PRESS RUN	0.02	3.00	9,500	3.00	0.00	475,000.00	0.00	100.0
54520 - DIGITAL PRESS WASHUP	0.02	3.00	2	3.00	0.00	100.00	0.00	100.0
64010 - LASER FORMS	0.22	13.20	1,500	42.57	9,090.00	6,818.18	75.01	31.1
81011 - INKJET UP TO 6x9 ENVELOPE	1.00	100.00	5,000	91.25	00.000,8	5,000.00	62.50	109
81095 - DOWNTIME	0.50	22.50	1	22.50	0.00	2.00	0.00	100.0
83011 - INSERT, METER, SORT #10	0.02	1.50	50	1.75	3,500.00	2,500.00	71.43	91.6
83012 - INSERT, METER, SORT #10 2pcs	0.02	1.60	50	2.26	3,000.00	2,500.00	100.00	70.5
83013 - INSERT, METER, SORT#10 3pcs	0.06	4.00	10	0.57	2,300.00	200.00	8.70	707 5
83023 - INSERT, METER, SORT 6x9 3pcs	0.06	4.80	540	23.40	1,250.00	9,000.00	1,200.00	203
83111 - INSERT, METER, SORT 9x12 1pc	10.0	0.80	1,500	107.63	2,800.00	150,000.00	5,357.14	0.7
Grand Total	1.98	167.25	20,657	449.16	1,854.29	10,432.83	701.60	37 2

This report is useful in determining if certain pieces of equipment are not meeting the required throughput to produce profitable work. Decisions to overhaul or replacement the inefficient equipment can be backed up by this report.

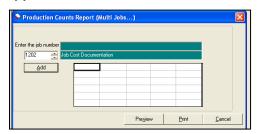
#### Report for Inserter #1 (machine set up in MR Shop Supervisor)

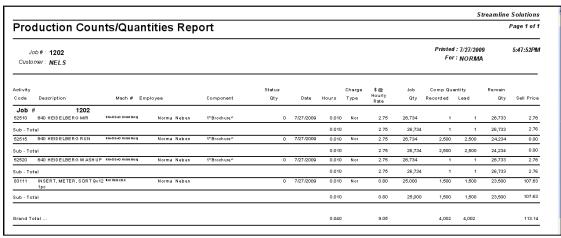
													Page 2 of 2
Shift Job#	Package /Drop	Mach # Employee	Emp Code Compo	onent Date	Operating Hours	Charge Type	Labor Cost	Quantity	Sell Price	Standard Run Rate	Average RunRate/Hour	Efficiency of Standard	% Lab. Cos to Sell
Activity 8	83026 - IN	SERT, METER, SORT 6x9 6p	pcs										
Assis	tant												
2	1141	Lloyd David	103	2/13/2009	8.00	Norm al	160.00	8,525	0.00	1,000.00	1,065.63	106.56%	
1	0	la senter#1 la senter#1											
3	1155	Do∎∎a Roettger	113	3/25/2009	8.00	Nomal	160.00	17,380	0.00	2,000.00	2,172.50	108.63%	
1	1	la senter #1 la senter #1											
3	1165	Tiom as Elikoi	105	4/29/2009	8.00	Nomal	240.00	23,850	0.00	3,000.00	2,981.25	99.38%	
1	1	la senter #1 la senter #1											
2	1165	Elle a Peterson	107	4/30/2009	1.00	Norm al	30.00	1,150	0.00	3,000.00	1,150.00	38.33 %	
1	1	la senter #1 la senter #1											
Subto	otal Assist	tant			25.00		590.00	50,905.00	0.00	2,250.00		88.22%	42.21
Lead													
2	1141	Penny Forsythe	104	2/13/2009	8.00	Nomal	640.00	8,525	1,513.19	1,000.00	1,065.63	106.56%	12.29
1	1	la se rte r #1 la se rte r #1											
3	1155	Elle a Peterson	107	3/25/2009	8.00	Norm al	640.00	17,380	3,041.50	2,000.00	2,172.50	108.63 %	21.04
1	1	la se rte r #1 la se rte r #1											
2	1165	Perry Mason	106	4/30/2009	1.00	Norm at	80.00	1,150	64.69	3,000.00	1,150.00	38.33%	123.67
1	1	la senter #1 la senter #1											
Subto	otal Lead				17.00		1,360.00	27,055.00	4,619.38	2,000.00		84.51%	42.21
Sub Total f	for Activity	83026 - INSERT, METER, SORT 6x9	6pcs		42.00		1,950.00	77,960.00	4,619.38	2,142.86	3,919.17	86.63	1221
											11,757.50 /	3	
Grand 1	Total				42.12		1,959.60	78,595	4,646.50	2,318.51	3,532.68	197.34	42.17

Note Standard run rate for print activities such as press runs will display as 0.00. This is because in the Print side of PrintStream, there are many, many factors that change the run speed for print activities. If activity modifiers are used in Mail processes, the standard run rate will be pulled from the modifier's run speed which is set up in MasterFiles Mail Processes > Edit Prices and Run Speeds for the activity with the modifier.

# **Production Counts Report**

The **Production Counts Report** provides detail for one or several jobs. The detail includes: activity code and description, machine name, employee, component, date, production hours, charge type, cost at the hourly rate, job quantity, produced quantity, and remaining quantity (running balance) and the sell price. The report is sorted by job number and includes totals of each column at the end of each job log.



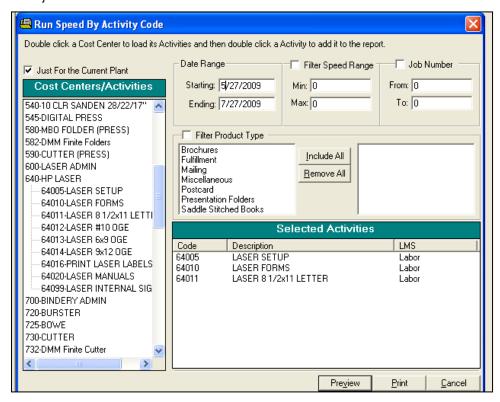


This report is used in production meetings or by supervising personnel to provide detail by activity code of each job and the quantity still remaining to be processed. It is also one report that can assist in finding errors in keying quantities produced in shop floor, timesheet or timecard.

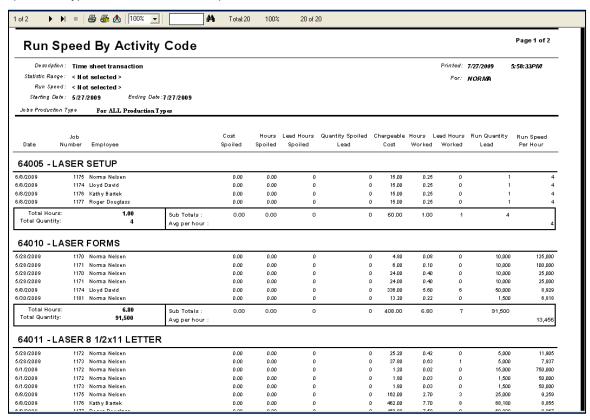
# **Run Speed by Activity Code**

The **Run Speed by Activity Code Report** is a report that will list each transaction for selected activity codes for a specified date range. Select the activities to be included in the report by double-clicking each activity in the left column **Cost Centers/Activities**. They will then list in the **Selected Activities** box on the right.

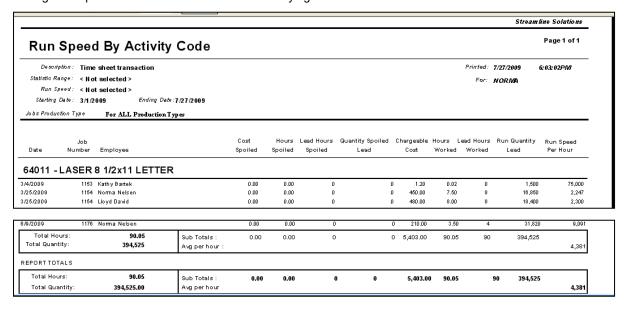
Filters for the report include: **Speed Range** filter (enter a minimum and maximum run rate attainment to only pull data with run rates within that range); and a **Product Type** filter. You may select a range of jobs or leave blank for all jobs.



The detail includes: spoiled pieces data, chargeable cost, hours worked, lead hours worked, run quantity (lead operator only) and the attained run rate per hour.



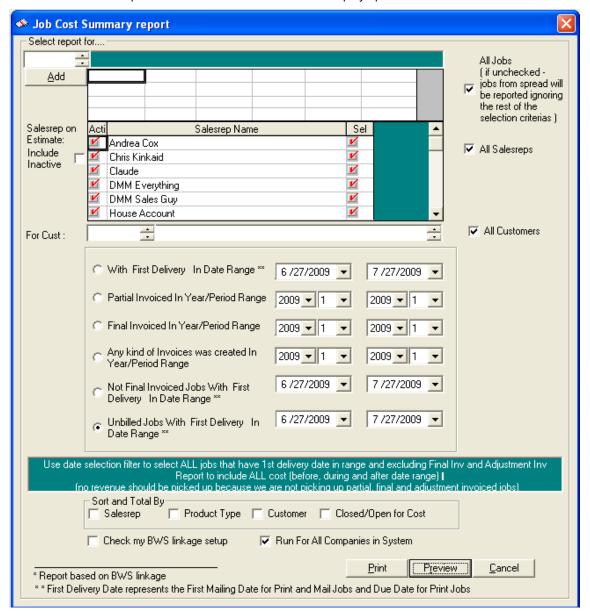
This report is helpful in identifying over an extended time period whether your run speeds are appropriately set for the attained percentages you are receiving from production runs. Each activity code is summarized with totals and the average run speed at the bottom of each activity code selection. By using the filter for minimum and maximum speeds, **odd** runs may be excluded from compiling when the report is generated so the overall average run speed is not skewed due to errors in keying transactions into PrintStream.



# **Job Cost Summary Report**

The **Job Cost Summary Report** may be run for a single job or multiple jobs and a selected list of sales reps as well as for a specific customer or all customers. Date ranges may be set based on First Delivery (print) or Mail Date (mail), or a date range of partially invoiced or finally invoiced jobs or all invoices created in a specified period range. Two other options are:

- Jobs that have not been final invoiced with a First Delivery (print) or Mail Date (mail) within a specified period.
- Unbilled jobs with a First Delivery (print) or Mail Date (mail) within a specified period. Both of these
  options will help you determine at month-end if all jobs have been invoiced that have been shipped or
  mailed for the period. There are additional sort and display options.



Printea 7/27/2009 6:13:18PM Job Cost Summary Report Selection criteria: All Jobs, All Salesreps, All Customers . Jobs are Not Billed with Final Delivery date between 4/1/2009 and 4/30/2009 GENERAL REVENUE COST PROFITABILITY Job # Customer TOTAL \$ Profit % Profit 1157 AKC AKC Dog Kennels of America 1,507 (1,507) (1,507)N/A N/A 1159 AKC AKC Dog Kennels of America N/A N/A 1160 NELS Nelsen, Esparza and Forney 13,640 N/A 1162 COJO COJO Test Custom er 1163 COJO COJO Test Custom er 1164 NELS Nelsen, Esparza and Forney 28,745

An example of an unbilled jobs report between the date range of 4/1/2009 and 4/30/2009:

The report will list each job that has not been invoiced (either partial or final) for the period.

An example of a billed job that shows revenue (quoted vs. actual), cost and profitability:

<u>G</u>	<u>ENERAL</u>	Ri	EVENUE				<u>co</u>	<u>s 7</u>			_   £	PROFITABI	<u>LITY</u>
Job	# Customer	Quoted	Actual	Freight	Mat/Buyouts	Labor		Freight	TOTAL	A			% Profit % Prof ework Incl Rework &
													Page 1 of 1
	1165 NELS Nelser	-	-										18.74 % 19.48 %
		12,169	12,169		4,604	4,935	90	350	9,889	90	2,280	2,370	
		12,149	12,169	0	4,404	4,935	90	350	9,889	90	2,280	2,370	18.74 % 19.48 %
and Total		12,149	12,149	0	4,404	4,935	90	350	9,889	90	2,280	2,370	18.74 % 19.48 %

The report shows for job number 1165, we had a quoted price of \$12,169 (rounded to the nearest dollar), actual or invoiced revenue of \$12,169, material/buyout costs of \$4,604, labor costs of \$4,935 (with rework costs of \$90 displayed in red), freight costs of \$350, for total costs of \$9,889 (again with \$90 rework costs displayed in red). The resulting profitability for this job is \$2,280 including rework or \$2,370 excluding rework. The profitability percentage including rework costs is 18.74% or profitability excluding rework costs of 19.48%.

Column definitions for the Job Cost Summary Report

#### General:

- In the first column, F or P indicates that the job has been Partially or Finally invoiced.
- O or C indicate the job is Open for further job cost, or Closed. FO indicates that while the job has been final invoiced, it is still open for costs because the final invoice has not been posted to the General Ledger.
- An Asterisk next to the open/closed status indicates there are open, non-AP invoiced purchase orders for that job.

#### Revenue:

- Quoted = the estimated revenue when the job is created.
- Actual = the billed services amount for the job. Sales tax, postage and freight are excluded from this
  figure.
- Freight = the billed freight amount for the job. Any allocation to the GL account defined as the Freight Revenue account for that company will be counted as **freight revenue**.

#### Cost (actual):

- Mat/Buyouts = any job cost logged using an activity code with type M for material or S for subcontract.
- Labor = any job cost logged using an activity code with type L for labor.
- Freight = any job cost logged using an activity code which is linked to the GL account defined as the Freight Revenue account.
- AA = the total of any job cost logged using a Charge Type of Authors.

Some Actual costs may show in their own column, in red – these are costs logged as Charge Type of Spoilage/rework. These transactions also appear in the normal columns – but are separated into their own column and profitability analysis area.

#### Profitability:

- \$ Profit = (Actual + Freight revenue) Total Costs
- % Profit = \$ Profit divided by (Actual + Freight revenue)

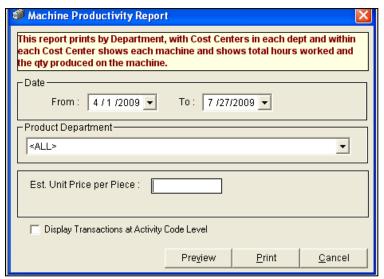
Notes The information which prints about each job will always be real time. This means that it includes all job costing or invoicing data – regardless of when the data entries were made. The selection screen is for selecting WHICH JOBS appear on the report – it is not for selecting which COSTS or INVOICES print. For example, there may be costs after the selected date, or even additional invoicing – and these amounts will be on the report. The date selection only determines that a job with a last mail date selected will not appear on the report.

The Job Cost Summary Report is often used to measure profitability on specific jobs or for all jobs done for a single customer, giving you an overall profitability calculation for the *customer* as opposed to a single job. Business decisions based on profitability margins such as pricing, work mix, customer retention, etc., can be assisted with the use of this report.

# **Machine Productivity Report**

The **Machine Productivity Report** displays by department each machine transaction by cost center to include the quantity produced and the hours of production for the transactions within a specified date range. Production departments may be select or left at ALL for all departments.

The **Est. Unit Price per Piece** check box must have a number entered to avoid receiving a pop-up message. If you do not know the unit price per piece, you may enter a one (1) and the report will print.



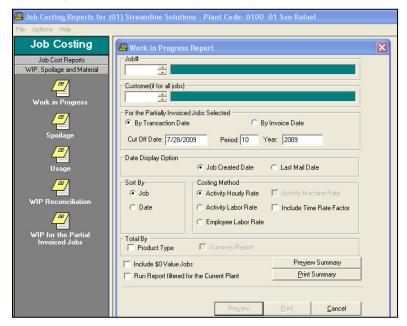
The report includes machine description, production hours, quantity produced, non-production hours, total hours, production percent, produced quantity per hour, net quantity per hour, lost quantity per hour, potential lost quantity and potential lost revenue. The lost quantity per hour, potential lost quantity and potential lost revenue are figured on any spoiled pieces that are not billable to the customer. The potential lost revenue is calculated based on the unit price per piece that is entered in the selection screen prior to printing the report multiplied by the number of potentially affected pieces over the entire production of the job. For example, you have a job quantity of 100,000 pieces with an estimated unit price per piece of \$0.486 and your spoilage is 500 pieces during the production of 50,000 pieces, the potential lost revenue over the entire job would be \$486 (potential spoilage of 1,000 pieces multiplied by estimated unit price per piece of \$0.486).

Machine Prod	ductivity Repo	ort							ted: 7/27/2009 For: NORMA	6:58PM
Starting Date : 1 /1 /2009 All Departments	Ending Date : 7/21	7/2009	Est. Ur	nit Price Per P	Vece : 1					
Machine	Prod Hrs	Qty Produced	Non Prod Hrs	Total Hrs	Prod Percent	Prod Qty Per Hr	Net Qty Per Hr	Lost Qty Per Hr	Potential Lost Qty	Potential Lost \$Rev
Department: 3:DP										
Cost Center: 34	D PROGR	AMMING								
Non Defined Machine	74.33	1,095,003	0.00	74.33	100.00	14,732	14,732	0	0	0.00
Not Defined	0.01	0	0.00	0.01	100.00	0	0	0	0	0.00
Sub Total:	74.34	1,095,003	0.00	74.34	100.00	14,730	14,730	0	0	0.00
Cost Center: 36	о отрит	DATA								
Non Defined Machine	27.87	345,001	1.50	29.37	94.89	12,379	11,747	632	948	948.34
Not Defined	14.00	250,000	0.00	14.00	100.00	17,857	17,857	0	0	0.00
Sub Total:	41.87	595,001	1.50	43.37	96.54	14,211	13,719	491	737	737.24
TOTAL:	116.21	1,690,004	1.50	117.71	98.73	14,543	14,357	185	21,536	21,536.03
Department: 4:PREPRI	ESS									
Cost Center: 42	D PROOFI	NG								
Non Defined Machine	1.60	3	0.00	1.60	100.00	2	2	0	0	0.00
Sub Total:	1.60	3	0.00	1.60	100.00	2	2	0	0	0.00
Cost Center: 42	5 PLATEN	MAKING								
Non Defined Machine	5.00	8	0.00	5.00	100.00	2	2	0	0	0.00
Not Defined	10.43	46	0.00	10.43	100.00	4	4	0	0	0.00
Sub Total:	15.43	54	0.00	15.43	100.00	3	3	0	0	0.00

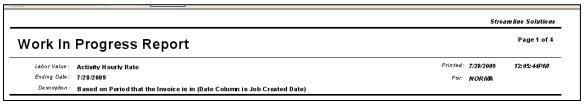
## WIP, Spoilage, and Material

### **Work in Progress Report**

This report provides a complete listing of all jobs that have not been final AR Invoiced and includes the estimate and actual costs by job. The Work in Progress Report query screen options includes generating the report for a single job or all jobs, single customer's jobs or all customers, choice to select partially invoiced jobs by transaction date or by invoice date with a specified cut-off date or accounting period. The Date Display Option may be either the date the job was created or the last mail date and may be sorted by either job number or date as defined. The costing method may be selected as the activity hourly rate, the activity labor rate or the employee labor rate to calculate the costs. If the Activity Labor Rate or Employee Labor Rate is selected, the user has the option to include the Activity Machine Rate and Time Rate Factor in the cost calculations. The report may include \$0 value jobs and be filtered for the current plant in a multi-plant environment. The user may choose to print the summary report which provides a total WIP calculation for Buyouts, Labor and Material for accounting accruals.



Actuals are broken into a column for Labor, Material, Material as PO, Buyout, Total Actual Cost, Partially Invoiced Amount and the last production process signed into shop floor. Other column definitions are: job number, job creation date, job due date (or first mail date), job details and customer account number.

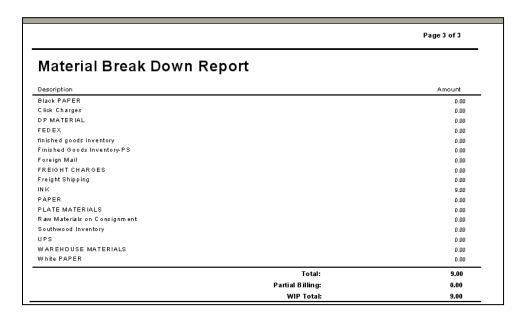


											Page 4 of 4
				Customer							Partially
Job#	Date	Due Date	Details	Account	Estimated	Labor	Material	Mat as PO	Buy Out	Actual Cost	n voiced Amt
1190	6/25/2009		Transfer Costs from Customer to Custoemr	N N2	8,784.97	1.60	0.00	\$0.00	0.00	\$1.60	\$0.00 INSERT, METER, SORT 6
1196	7/9/2009	7/24/2009	Periodical Mailing P0017	NELS	340.34	6.40	0.00	\$0.00	0.00	\$8.40	\$0.00 INSERT, METER, SORT 6
1202	7/27/2009	7/31/2009	Job Cost Documentation	NELS	6,485.45	9.05	0.00	\$0.00	0.00	\$9.05	\$0.00 INSERT, METER, SORTS
	Grand	l Total			3,787,634.64	1,462,017.92	32,340.42	\$24,650.79	26,275.40	1,545,284.53	\$3,503,269.78

# **WIP Summary Report**

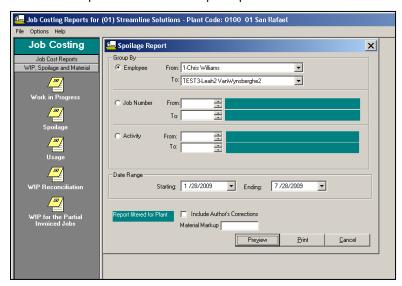
	5	Stream line Solution
Work In Progress Summary Report		Page 1 of 3
Labor Value: Activity Hourly Rate  Ending Date: 7/28/2009  Description: Based on Period that the Invoice is in (Date Column is Job Created Date)	Printed: <b>7/28/2009</b> For: <b>NORMA</b>	12: 08: 27 <i>PM</i>
Buy Out Break Down Report		Amount
Component Material Buyout		9,000.00
DATA ENTRY (Buyout)		1,252.00
		3,660.00
Direct Mail Buyout		3,660.00 492.56
Direct Mail Buyout FREIGHT		
Direct Mail Buyout FREIGHT INKJET BUYOUT		492.56
Direct Mail Buyout FREIGHT INKJET BUYOUT LASER PROGRAMMING		492.56 1,188.89
Direct Mail Buyout PREIGHT NKJET BUYOUT LASER PROGRAMMING PRINT#10 1-COLOR		492.56 1,188.89 2,600.00
Direct Mail Buyout FREIGHT INCLUST BUYOUT LASER PROGRAMMING PRINT#10 1-COLOR PRINT#9 1-COLOR		492.56 1,188.89 2,600.00 122.50
Direct Mail Buyout FREIGHT INKJET BUYOUT LASER PROGRAMMING PRINT#101-COLOR PRINT#91-COLOR PRINT#91-COLOR		492.56 1,188.89 2,600.00 122.50 252.96
Direct Mail Buyout FREIGHT INKJET BUYOUT LASER PROGRAMMING PRINT#10 1-COLOR PRINT#9 1-COLOR PRINT#9 1-COLOR PRINT#8 2-COLOR PRINT#8 2-COLOR		492.56 1,188.89 2,600.00 122.50 252.95 10.00
Direct Mail Buyout FREIGHT INKJET BUYOUT LASER PROGRAMMING PRINT#10 1-COLOR PRINT#9 1-COLOR PRINT# PROVIDE LETTER PRINT 8 PROVIDE LETTER PRINT 8 2-COLOR PRINT 8 2-COLOR PRINT 6 PROVIDE (BTTER) PRINT 6 NO 2-COLOR		492.56 1,188.89 2,600.00 122.50 262.95 10.00 3,460.00
Direct Mail Buyout FREIGHT INKJET BUYOUT LASER PROGRAMMING PRINT#01-COLOR PRINT#91-COLOR PRINT#8PROVIDE LETTER PRINT & PROVIDE LETTER PRINT 6X92-COLOR PROGRAMMING (Buyout) PURCHASE LIST SUBCONTR_01_02		492.56 1,188.89 2,600.00 122.50 262.95 10.00 3,450.00 485.00
Direct Mail Buyout FREIGHT INKJET BUYOUT LASER PROGRAMMING PRINT#10 1-COLOR PRINT#9 1-COLOR PRINT & PROVIDE LETTER PRINT 6X9 2-COLOR PRIORAMMING (Buyout) PURCHASE LIST		492.56 1,188.89 2,600.00 122.50 262.95 10.00 3,460.00 485.00 3,066.50
Direct Mail Buyout FREIGHT INKJET BUYOUT LASER PROGRAMMING PRINT #10 1-COLOR PRINT #9 1-COLOR PRINT #9 9-COLOR PRINT # PROVIDE LETTER PRINT 6-PROVIDE LETTER PRINT 6-PROVIDE LETTER PROGRAMMING (Buyout) PURCHASE LIST SUBCONTR_01_02		492.56 1,188.89 2,600.00 122.50 252.95 10.00 3,450.00 485.00 3,066.50 695.00

			Page 2 of 3
Labor Break Down Report			
Description		Hours	Amount
10 CLR SANDEN 28/22/17"		0.09	29.40
240 HEIDELBERG		14.21	2,487.33
640 HEIDELBERG		81.94	22,530.43
ART/COMPOSITION		2.00	130.00
BINDERYADMIN		3.18	0.00
BURSTER		1.00	50.00
CUSTOMER SERVICE		0.06	10.00
DATA ENTRY		5.00	300.00
DIGITAL PRESS		0.18	27.00
D MM Insert		0.06	3.00
D P AD MIN		10.44	627.00
ELEC. PREPRESS		7.35	624.75
Folder		12.50	687.50
HP LASER		1,592.96	95,577.74
INKJET		6,101.79	610,179.00
INSERTER		182.72	13,657.04
ITEK		0.08	4.35
KIT BUILDING		39.12	2,616.00
MBO FOLDER (PRESS)		12.00	540.00
OUTPUT DATA		1,527.37	91,642.26
PICK & PACK		3,049.52	108,674.93
PLATEMAKIN G		10.43	417.20
PROGRAMMING		31.83	1,924.60
PR O O F IN G		0.70	28.00
SADDLE STITCHER		0.02	0.00
STRETCH INSERT		6,365.63	509,250.40
	Total:	19,052.19	1,462,017.92
	Partial Billing:		0.00
	WIP Total:		1,462,017.92



### Spoilage Report (Rework Report by Employee)

The spoilage report, or rework report, may be printed by employee range, job number range or activity range, and date range. The user has the option of including author's corrections. There is an optional area to enter material markup to include the markup on spoiled materials in the costs of the report.

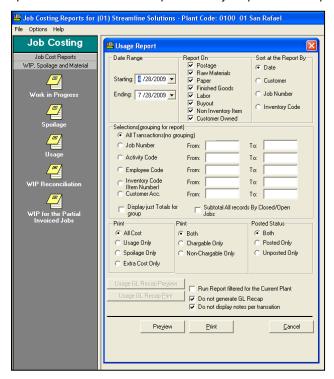


Report details include job number, activity code and description, transaction date, employee code, quantity recorded/lead, production hours, charge type, cost, details (transaction detail) and work type. The cost of material type inventory is a per-piece calculation that takes the total number of spoiled pieces times the value per piece of the inventory item as set up in the Material Markup field in the guery screen.

								Stre am lin	e Solutions
Rev	vork R	leport By Employe	е						Page 1 of
	loyee Range : Markup :	1.41						Printed : <b>7/28/2009</b> For: <b>NORNA</b>	12:52:44PN
	Starting Date :	1/28/2009 Ending Date : 7/28/2	009						
	Activity			Emp.	Quanti	ty	Charge		Worl
Job#	Code	Activity Description	Date	Code	Recorded	Lead	Hours Type	Cost Details	Туре
866	90001	Customer Inventory	7/2/2009		20	20	0.00 Spoilage	0.00 Customer Inventory	М
1235	96005	Raw Materials on Consignment	1/30/2009	1	12	0	0.00 Spoilage	16.92 Raw Materials on Consignment	М
Bub Tota	al for Employ	ee*House* - No P/O			32	20	0.00	16.92	
2865	64011	LASER 8 1/2x11 LETTER	5/29/2009	120	1,000	1,000	0.00 Spoilage	0.10 LASER 8 1/2x11 LETTER	L
Sub Tota	al for Employ	ee 120 - Norma Nelsen			1,000	1,000	0.00	0.10	
2430	64011	LASER 8 1/2x11 LETTER	3/5/2009	190	10	10	0.88 Spoilage	52.76 LASER 8 1/2x11 LETTER	L
Sub Tota	al for Employ	ee 190 - Kathy DiPaolo			10	10	0.88	52.76	
2865	64011	LASER 8 1/2x11 LETTER	6/1/2009	DMMLAG	100	100	0.09 Spoilage	5.35 LASER 8 1/2×11 LETTER	L
2865	64011	LASER 8 1/2x11 LETTER	6/1/2009	DMMLAG	200	200	0.05 Spoilage	2.73 LASER 8 1/2x11 LETTER	L
2489	83303	DMM Insert #3	3/10/2009	DMMLAG	3,000	3,000	3.22 Spoilage	161.00 DMM Insert #3	L
866	83309	DMM Machine	7/9/2009	DMMLAG	1,221	1,221	0.05 Spoilage	2.50 DMM Machine	L
2429	83314	DMM Record Spoilage	2/23/2009	DMMLAG	250	250	0.02 Spoilage	1.00 DMM Record Spoilage	L
866	83314	DMM Record Spoilage	7/9/2009	DMMLAG	200	200	0.11 Spoilage	5.71 DMM Record Spoilage	L
Sub Tota	alfor Employ	ee DMMLAG - DMMGang LeadAuto			4,971	4,971	3.54	178.29	
2434	83303	DMM Insert #3	2/26/2009	DMMLAN	30	30	0.08 Spoilage	4.00 DMM Insert #3	L
Sub Tota	alfor Employ	ee DMMLAN - DMMNoGang LeadAuto			30	30	80.0	4.00	
2168	83302	DMM Insert #2	2/3/2009	DMMLEG	1,034	1,034	0.05 Spoilage	2.50 DMM Insert #2	L
2168	83302	DMM Insert #2	2/3/2009	DMMLEG	-1,034	-1,034	-0.05 Spoilage	-2.50 DMM Insert #2	L
2168	83302	DMM Insert #2	2/3/2009	DMMLEG	-1,034	-1,034	-0.05 Spoilage	-2.50 DMM Insert #2	L
2168	83302	DMM Insert #2	2/3/2009	DMMLEG	-1,134	-1,134	-0.05 Spoilage	-2.50 DMM Insert #2	L
Sub Tota	alfor Employ	ee DMMLEG - DMMGang LeadEdit			-2,168	-2,168	-0.10	-5.00	
1097	83307	DMM Count Reqd	3/20/2009	HGWDUMB	9	9	0.15 Spoilage	7.50 DMM Count Reqd	L
Sub Tota	alfor Employ	ee HGWDUMB - Albus Dumbledore			9	9	0.15	7.50	
		the Jobs			3,884	3,872	4.55	254.57	

## **Usage Report**

The Usage Report will list transaction details for all selected usage (materials, postage and inventory). The user enters the date range, selects the type of transactions on which to report, selects sort options, then chooses print options and posted status. This report may be run to filter for the current plant in multi-plant environments. Other options include the GL Recap which may be previewed or printed.



For all job-related transactions on a single job or job range, enter the job number of job range and leave all Report On selections checked. This report will detail the specific usage types that you select in the query screen for the job or jobs entered or all jobs if left blank. You may also create the report for an activity code range, employee code range, inventory/item number range or for a customer account number or range of account numbers.

The details of the report include: transaction date, job number, activity code and description, reference (component name, inventory item description), inventory item number, employee, customer name, charge type, hours/quantity, run quantity (for labor activity codes, Rate (Cost/Hrs) and an All Cost column. At the end of the report is a summarized listing of all activity codes with their description and the waste detail (spoilage quantity, net and gross quantity and % of waste).

### Report run for material transactions:

		tion: Job#ran	ge 1165 - 1165					Printed :	7/28/2009	3:25:05PM
		d. By: Dafe atus: Bastada	nd Unposted Transact	f				E	NORMA	
Type of	Transact	ons: Raw Mat	erials, Paper, Finished	l Goods, Non Inventory	, Customer Owned			mr:	YURWA	
	Starting L	Pate: 1/28/2009	9 Ending Da	te: 7/28/2009						
		Activity			Inv		Charge		Rate	
Date	Job#		:/Activity Description	Reference	tem# Employee	Customer	Type	Hours R	n Oty Cost/Hi	s All Cost
042409	1165	90001	Cuslomer Inventory	Savings insert	1934	Neker, Esparza and Forney	Nomal	25,000.00	0 0	.000 0.00
04/24/09	1165	50000	PAP ER	H∎skγ Offset5D# New	1865	Neiser, Esparza and Forney	Nomal	14,060.00	0 0	096 1,344.40
042409	1165	90001	Cuslomer Inventory	Savings insert	1934	Ne ke r , Esparza and Forney	Nomal	5,000.00	0 0	000 000
04/24/09	1165	90001	Cuslomer Inventory	Savings insert	1934	Neker, Esparza and Forney	Nomal	-4,379.00	0 0	.000 0.00
04/24/09	1165	50002	III K	BLK-INK	39	Neiser, Esparza and Forney	Nomal	10.00	0 4	500 45.00
04/24/09	1165	50002	IN K	PROCMAG-INK	40	Neket, Esparza and Forney	Nomal	10.00	0 10	.000 100.00
042409	1165	50002	IN K	PROCCYAN-INK	41	Neiser, Esparza and Forney	Nomal	10.00	0 9	750 97.50
04/24/09	1165	50002	IN K	PROCYELLO W-INK	42	Neise i , Esparza and Forney	Nomal	10.00	0 7	750 17.50
04/24/09	1165	54516	Click Charges	Click Charges	1929	Neise i , Esparza and Forney	Nomal	50,000.00	0 0	040 2,000.00
04/24/09	1165	42500	PLATEMATERIALS	PLATES-640	"	Nelse i, Esparza and Forney	Nomal	193.00	0 5	000 965.00
04/24/09	1165	95007	Freigh I Shipping	UPSGROUND		Neise i , Esparza and Forney	Nomal	1.00	0 350	000 350.00
05/29/09	1165	88015	POSTAL REFUND	POSTAL REFUND		Nelser, Esparza and Forney	Nomal	-25,000.00	0 0	.001 -25.00
06/01/09	1165	88015	POSTAL REFUND	POSTAL REFUND		Nelse i, Esparza and Forney	Nomal	-25,000.00	0 0	.001 -25.00
Sub Tot	al for Jol	# 1165			4 5			39,915.00		123 4,929.43
42500		Pr.A	ATE MATERIALS		Spoilage Oty 0.00	Net QTY G	ross QT Y 0.00	Waist % in	Gross Qty 0.00	
50000		PAI			0.00	0.00	0.00		0.00	
50002		INK			0.00	0.00	0.00		0.00	
54516			k Charges		0.00	0.00	0.00		0.00	
88015 90001			ST AL REFUND tomer Inventory		0.00 0.00	0.00 0.00	0.00 0.00		0.00 0.00	
95007			ight Shipping		0.00	0.00	0.00		0.00	

### Report run for labor transactions:

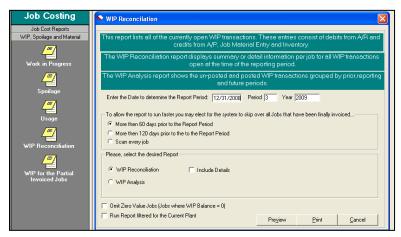
												Page 2 of 3
		Activity			Inv			Charge			Rate	
Date	Job#	Code Note	s/Activity Description	Reference	Item#	Employee	Customer	Type	Hours F	tun Qty C	ost/Hrs	All Cos
04/27/09	1165	34021	CONVERT DISK			Dos Williams	Neker, Esparza and Forney	Nomal	1.00	1	60,000	60.00
04/27/09	1165	34038	BARCO DE Q U ALIFY			Dos Williams	Nelse i, Esparza and Forney	Nomal	1.50	25,000	60,000	90.00
04/27/09	1165	36016	OUTPUTTO LASER TAPE/DISK			Dos Williams	Nelsen, Esparza and Forney	Nomal	1.50	25,000	60,000	90.00
04/27/09	1165	34033	M E RG E/P U RG E			Dos Williams	Ne ke ι, Esparza a ι d For ι eγ	Nomal	1.80	25,000	60,000	108.00
04/27/09	1165	42510	PLATEMAKING			Donna Roettger	Nelse i, Esparza and Forney	Nomal	5.00	8	40,000	200.00
04/27/09	1165	42010	DYLUXPROOF			Dolla Roettger	Neiser, Esparza and Forney	Nomal	0.30	1	40,000	12.00
04/27/09	1165	43010	O U TPUT FILM			Donna Roettger	Ne ke i , Esparza and Forney	Nomal	0.80	1	85,000	68.00
04/27/09	1165	42010	DYLUXPROOF			Dolla Roettger	Nelse i, Esparza and Forney	Nomal	0.30	1	40,000	12.00
04/27/09	1165	43010	O UTPUT FILM			Donna Roettger	Nelse i , Esparza and Forney	Nomal	0.70	1	85,000	59.50
04/27/09	1165	52510	640 H EID ELBERG M/R			Naioy Hais	Nelse i, Esparza and Forney	Nomal	1.20	1	275,000	330.00
04/27/09	1165	52515	640 H EID ELBERG RUN			Naioy Hais	Nelse i, Esparza and Forney	Nomal	1.20	27,427	275,000	330.00
04/27/09	1165	52520	640 H EID ELBERG WASH UP			Naioy Hais	Neise i , Esparza and Forney	Nomal	1.00	1	275,000	275.00
04/27/09	1165	54510	DIGITAL PRESSM/R			Katiy Bartek	Ne ke i , Esparza and Forney	Nomal	0.80	1	150,000	120.00
04/27/09	1165	54515	DIGITAL PRESSRUM			Kativy Bartek	Nelse i, Esparza and Forney	Nomal	6.50	25,621	150,000	975.00
04/27/09	1165	36016	OUTPUTTO LASER TAPE/DISK			Dos Williams	Nelse i, Esparza and Forney	Rework	1.50	25,000	60,000	90.00
04/28/09	1165	59015	CUTTER RUN			Les Long	Neiser, Espanza and Forney	Nomal	2.70	25,000	30,000	81.00
04/28/09	1165	58015	MBO FOLDER RUN			Les Long	Neiser, Esparza and Forney	Nomal	3.60	25,000	45,000	162.00
04/28/09	1165	58015	MBO FOLDER RUN			Les Loig	Neise i , Esparza and Forney	Nomal	3.20	25,000	45,000	144.00
04/28/09	1165	64005	LASER SETUP			Noma Neker	Ne ke i , Esparza and Forney	Nomal	0.25	1	60,000	15.00
04/28/09	1165	64010	LASER FORMS			Norma Neker	Neise i, Esparza and Forney	Nomal	5.75	25,000	60,000	345.00
04/28/09	1165	74011	FO LD 8.5x11/14 SEZE			Lloyd David	Nelse i, Esparza and Forney	Nomal	5.60	25,000	55,000	308.00
04/29/09	1165	83026	IN SERT, METER, SORT 6x9 6pcs			Thomas Ellison	Neiser, Esparza and Forney	Nomal	8.00	23,850	30,000	240.00
04/29/09	1165	83090	IN SERTER-MAINTENAN	С		Dos Williams	Neiser, Esparza and Forney	Nomal	2.00	1	35,000	70.00
04/29/09	1165	83026	IN SERT, METER, SORT 6x9 Spcs			Perry Forsythe	Neise i , Esparza and Forney	Nomal	8.00	23,850	80,000	640.00
04/30/09	1165	83026	INSERT, METER, 30 RT 6x9 Spcs			Perry Mason	Neise i , Esparza and Forney	Nomal	1.00	1,150	80,000	80.00
04/30/09	1165	83026	INSERT, METER, SORT 6x9 6x cs			Elle a Peterson	Ne ke i , Esparza and Forney	Nomal	1.00	1,150	30,000	30.00

# Report run for customer owned inventory for single customer:

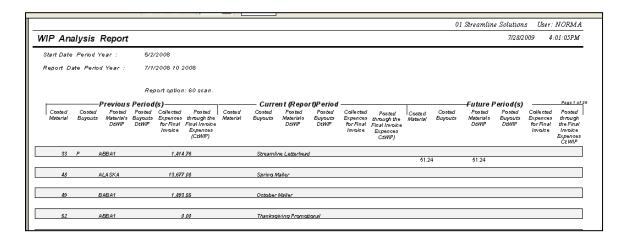
Type of 7	Selection: Customer range NELS - NELS Sorted 87 - Date Posted Statuts: Posted and Unposted Transactions te of Transactions: Finished Goods, Customer Owned Starting Date: 1/28/2009 Ending Date: 7/28/2009							Printed: <b>7.</b> For: <b>N</b>		3:40:28PM	
		Activity			Inv.		Charg			Rate	
ate .	Job#	Code	Notes/Activity Description	Reference	Item#	Employee	Type	Hours	Run Qty	Cost/Hrs	All Cost
elsen,	Esparz	a and Fo	rney								
2/12/09	1140	90001	Cusiomer Inventory	SFC Letter	1900		Nomal	150,000.00	0	0.000	0.00
3/23/09	1155	90001	C us lomer inventory	Planter's Letter	1921		Nomal	125,000.00	0	0.000	0.00
32509	1155	90001	C us lorner Inventory	Planter's Letter	1921		Nomal	-125,000.00	0	0.000	0.00
32509	1155	90001	Cuslomer Inventory	Planter's Letter	1921		Nomal	20,000.00	0	0.000	0.00
3/25/09	1155	90001	Cuslomer Inventory	Planter's Order Form	1922		Nomal	20,000.00	0	0.000	0.00
32509	1155	90001	Cusiomer Inventory	6 x 9 O E	1923		Nomal	20,000.00	0	0.000	0.00
32509	1155	90001	C us lorner Inventory	Free Itlem	1924		Nomal	20,000.00	0	0.000	0.00
3/25/09	1155	90001	Cuslomer Inventory	Garden Planner	1925		Nomal	20,000.00	0	0.000	0.00
3/25/09	1155	90001	Cus lomer Inventory	Plant Type Insert	1926		Nomal	20,000.00	0	0.000	0.00
12409	1165	90001	Cusiomer Inventory	Savings insert	1934		Nomal	25,000.00	0	0.000	0.00
L2409	1165	90001	C us lower Inventory	Savings insert	1934		Nomal	5,000.00	0	0.000	0.00
12409	1165	90001	Cusiomer Inventory	Savings insert	1934		Nomal	-4,379.00	0	0.000	0.00
50409	1176	90001	Customer Inventory	Fundraker Letter	1963		Nomal	100,000.00	0	0.000	0.00
ub Tota	ı							396,621.00		0.000	0.00
Activity 90.001.			tyDescription omer Inventorv	Spoilag	e Qty	0.00	Net QTY 0.00	Gross QTY 0.00	Waist 9	% in Gross Q 0.	-

### WIP Reconciliation

The **WIP Reconciliation Report** provides a listing of jobs with costs processed through work in progress. These transactions include credits to WIP from the final AR invoice as well as debits made through Job Material Entry, inventory issues and AP invoices for buyout purchases. This report will also track labor costs processed through work in process as well if WIP labor is activated. There are two report types: WIP Reconciliation and WIP Analysis. The WIP Reconciliation Report displays summarized or detailed information per job for all WIP transactions charged to work in progress for the reporting period. The WIP Analysis Report shows the un-posted and posted WIP transactions grouped by prior, reporting and future periods. This report can be run for all plants in a multi-plant environment or for the current plant if the **Run report filtered for the Current Plant** check box is selected.



WIP	Recon	ciliation Report						7/28/2009	3:59:17PM
tart Date	e Period	Year : 5/2/2008							
Report D	ate Perio	od Year : 7/1/2008 10 2008							
Job Job	Part/ Final	Fin Inv Date	Invoice Credit	Labor Debit	Material Debit	Inventory Debit	Buyout Material Debit	Buyout Subcontract Debit	WIP Repor
							Denn	Debri	
58	3	Regina Test		0.00		292.50		103.00	395.5
		Labor Portion of AR Credit WIP Labor Difference	0.00	0.00 0.00					
60	)	Copy of New Year Sale P		0.00		500.00			500.0
		Labor Portion of AR Credit WIP Labor Difference	0.00	0.00					
100	P	345		0.00	26.00			100.00	126.0
		Labor Portion of AR Credit WIP Labor Difference	0.00	0.00					
141		ds as		0.00		3,430.00		500.00	3,930.0
		Labor Portion of AR Credit	0.00	0.00		-,			-,
144	1	WIP Labor Difference asdfgjla		0.00		600.00			600.0
		Labor Portion of AR Credit WIP Labor Difference	0.00	0.00					
148	P	Business Forms		0.00			573.63		573.
		Labor Portion of AR Credit WIP Labor Difference	0.00	0.00					
149	)	Spring Brochure		0.00		150.00			150.0
		Labor Portion of AR Credit WIP Labor Difference	0.00	0.00					
154	1	WIP Labor Difference hjtyutyu		0.00				65.00	65.1
		Labor Portion of AR Credit	0.00	0.00				25.00	
156		WIP Labor Difference Copy of qty test		0.00	191.25				191.3
150	,	Labor Portion of AR Credit	0.00	0.00	191.23				191.2
		WIP Labor Difference		0.00					



### **WIP for Partial Invoiced Jobs**

For the WIP Accrual Report, choose the cut-off date for the collection of partially invoiced jobs – the Actual Cost collected up to the cut-off date. Enter a beginning number to start the search or leave blank to scan all jobs. This job will sort either by job or date. The costing method may be selected as the activity hourly rate, the activity labor rate or the employee labor rate to calculate the costs. If the Activity Labor Rate or Employee Labor Rate is selected, the user has the option to include the Activity Machine Rate and Time Rate Factor in the cost calculations. The report may include \$0 value jobs and be filtered for the current plant in a multi-plant environment. The user may choose to print the summary report which provides a total WIP calculation for Buyouts, Labor and Material for accounting accruals.

#### The detailed report:

Wc	rk lı	า Pro	gress Rep	ort								Page 1 of 2
	abor Value	: Activit	y Labor Rate							Printed:	7/28/2009	4:14:04PM
E	nding Date	7/28/20	109							For:	NORNA	
	De scriptio		Column is Job Created	D atal							nonna	
	o company	· (Date	Column is Job Cleated	Date)								
				Customer								
Job#	Date	Due Date	Details		Estimated	Labor	Material	Mat as PO	Buy Out	Actual Cost	Partially Invoiced Amt	
Brochures	5											
173	6/12/2002	6/12/2002		100	0.00	0.00	0.00	\$0.00	500.00	\$500.00	\$0.00	
424	1/20/2005	1/25/2005		9876543	84,910.83	0.00	0.00	\$0.00	412.70	\$412.70	\$83,687.93	
748	9/14/2006	9/27/2006		9876543	98,017.86	0.00	0.00	\$0.00	8.00	\$8.00	\$0.00	
809	7/31/2007	7/31/2007		LEAH	0.00	83.40	6,113.70	\$0.00	230.56	\$6,427.66	\$1,399.60	
818	8/13/2007		Quick job for Pick and Pack only	LEAH	0.00	2.40	37.96	\$0.00	19.00	\$59.36	\$47.00	
826	8/27/2007	8/27/2007		LEAH	0.00	7.80	3,406.98	\$0.00	0.00	\$3,414.78	\$28.75	
932	1/23/2008	1/23/2008		JJ D	0.00	0.60	0.00	\$0.00	0.00	\$0.60	\$4.30	
933	1/23/2008	1/23/2008	g	JJD	0.00	1.80	0.00	\$0.00	0.00	\$1.80	\$10.00	
Subtotal:	Bro	chures			\$182,928.69	\$96.00	\$9,558.64	\$0.00	\$1,170.26	\$10,824.90	\$85,177.58	
ulfillmen	t											
438	6/1/2005		Salvation Army - Christmas 1	JJD	550.21	1,353.60	1,592.24	\$0.00	28.00	\$2,973.84	\$10,011.97	
439	6/2/2005		Welcome Kits	JJ D	500.29	2.40	1,757.36	\$0.00	0.00	\$1,759.76	\$334.21	
505	7/25/2005	7/25/2005		Strada	0.00	1.50	0.00	\$0.00	0.00	\$1.50	\$10.00	
654	7/20/2006	7/20/2006		HEN01	0.00	0.00	10.33	\$0.00	0.00	\$10.33	\$89.50	
777	3/13/2007		NO FF BY MAIL	JJ D	1,166.06	135.00	10.00	\$0.00	0.00	\$145.00	\$0.00	
803	7/3/2007		Fulfillment	GINA	0.00	0.00	10.42	\$0.00	16.00	\$26.42	\$350.00	
822	8/16/2007	8/16/2007		50022	0.00	0.00	29.00	\$0.00	0.00	\$29.00	\$527.00	
			11/15 FF by Mail	Strada	52.55	0.00	0.23	\$0.00	0.00	\$0.23	\$82.50	
			11/15 FF by Mail	Strada	68.75	0.00	1.60	\$0.00	0.00	\$1.60	\$412.00	
			11/15 FF by Mail	Strada	52.73	0.00	0.23	\$0.00	0.00	\$0.23	\$60.00	
			11/15 FF by Mail	Strada	74.57	0.00	2.09	\$0.00	0.00	\$2.09	\$742.50	
			11/15 FF by Mail	Strada	68.20	0.00	1.55	\$0.00	0.00	\$1.55	\$550.00	
			11/15 FF by Mail	Strada	74.57	0.00	2.09	\$0.00	0.00	\$2.09 \$3.970.63	\$742.50	
984	4/10/2008		MFS A Conference 2008	50025	0.00	0.00	3,970.63	\$0.00	0.00		\$30.00	
986	4/13/2008	21172008	Copy of Salvation Army - Christmas 1	50025	935.79	0.00	120.76	\$0.00		\$120.76	\$964.10	
Subtotal:	Ful	fillment			\$3,543.74	\$1,492.50	\$7,508.53	\$0.00	\$44.00	\$9,045.03	\$14,906.28	
Mailing												
1183	6/15/2009	6/26/2009	Test Material Procurement	COJO	6,900.00	0.00	0.00	\$0.00	4,500.00	\$4,500.00	98,900.00	
1186	6/15/2009	6/26/2009	COJO Procurement Test	CONO	6,600.00	0.20	0.00	\$0.00	4,500.00	\$4,500.20	\$6,600.00	
1187	6/15/2009	6/26/2009	Copy of COJO Procurement Test 1	COTO	2,625.00	0.20	0.00	\$0.00	0.00	\$0.20	\$2,625.00	

### The summary report:

Work In Progress Summary Report		Page 1 of 3
Labor Value: Activity Labor Rate	Printed:	7/28/2009 4:17:11F
Ending Date: 7/28/2009	For:	NORMA
Description: (Date Column is Job Created Date)		
Buy Out Break Down Report		
- a, - a		
		Amount
Description		Amount 0.000,0
Description Component Material Buyout		
Description Component Material Buyout DATA ENTRY (Buyout)		9,000,0
Description Component Material Buyout DATA ENTRY (Buyout) FREIGHT		9,000.0 404.6
Description Component Material Buyout  ATA ENTRY (Buyout) REIGHT  ASER PROGRAMMING		9,000.0 404.6 301.5
Description Component Material Buyout DATA ENTRY (Buyout) FREIGHT LASER PROGRAMMING PRINT#91-COLOR		9,000.0 404.6 301.5 250,000.0
Description Component Material Buyout DATA ENTRY (Buyout) FREIGHT LASER PROGRAMMING PRINT#9 1-COLOR PROGRAMMING (Buyout)		9,000.0 404.6 301.5 250,000.0 2.7
Description  Component Material Buyout  DATA ENTRY (Buyout)  FREIGHT  LASER PROGRAMMING  PRINT #9 1-COLOR  PROGRAMMING (Buyout)  PURCHASE LIST  TABBER BUYOUT		9,000.0 404.6 301.5 250,000.0 2.7 485.0
Description Component Material Buyout DATA ENTRY (Buyout) FREIGHT LASER PROGRAMMING PRINT#9 1-COLOR PROGRAMMING (Buyout) PURCHASE LIST TABBER BUYOUT	tal:	9,000.0 404.6 301.5 260,000.0 2.77 486.0 5,360.0
Description Component Material Buyout DATA ENTRY (Buyout) FREIGHT LASER PROGRAMMING PRINT#9 1-COLOR PROGRAMMING (Buyout) PURCHASE LIST TABBER BUYOUT		9,000.0 404.6 301.5 250,000.0 2.7 485.0 5,350.0 25.0

			Page 2 of 3
Labor Break Down R	eport		
Description		Hours	Amount
240 HEIDELBERG		8.03	602.50
CUSTOMER SERVICE		0.06	3.00
DATA ENTRY		6.00	120.00
D P AD MIN		8.00	160.00
INSERTER		5.10	102.00
KIT BUILDING		33.10	496.50
OUTPUT DATA		1,513.37	45,401.10
PICK & PACK		36.30	1,089.00
PROGRAMMING		6.00	240.00
	Total:	1,615.96	48,214.10
	Partial Billing:		0.00
	WIP Total:		48,214.10

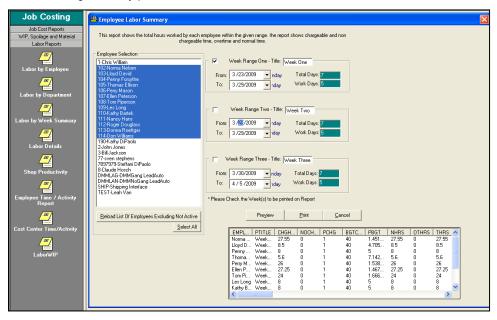
Description		Amount
EDEX		0.00
inished goods inventory reight Shipping		0.00 0.00
APER		0.00
IPS		0.00
VAREHOUSE MATERIALS		0.00
	Total:	0.00
	Partial Billing:	0.00
	WIP Total:	0.00

# **Labor Reports**

### Labor by Employee

Labor by Employee gives a listing of each selected employee's transactions for a specified range. The detail includes production hours, nonproduction hours, chargeable and non-chargeable time, normal time and overtime. The ranges can be set by week to mirror payroll processing. To select more than one employee, use Excel cell column or row functions (CTRL or SHIFT while clicking with the mouse).

The Labor by Employee or Employee Summary Report generates detail about the employee or employees that are selected to be queried. The report shows each employee's actual hours vs. budgeted hours, nonproductive hours vs. productive hours, regular and overtime hours, absenteeism and cost vs. sell for labor transactions entered during a weekly period.



Labor Sun	nmary E	By Emi	ploye	е												Р	age 1 of 1
														Pri	inted: 7/28/2 For: NORI		34:14PM
1 Week (	One - Dat	e From	3/23/2	2009 f	o 3/	29/200	19										
Employee	Chg Hours	Non Chg Hours		udget ng Hours B		Normal Hours	O/T Hours	Total Hours 9	6 О/Т	Absent Hours	Rework R Hours	Rework %	Standard Hours	% Std	Cost Of Labor	Selling Price	LSLB Ratio
Norma Nelsen	27.55	0.00	100.00	40.00	45.19	27.55	0.00	27.55	0.00	0.00	0.00	0.00	23.20	84.21	413.25	3,309.75	8.01
Lloyd David	8.50	0.00	100.00	40.00	70.59	8.50	0.00	8.50	0.00	0.00	0.00	0.00	8.50	100.00	127.50	510.00	4.00
Penny Forsythe	8.00	0.00	100.00	40.00	00.00	8.00	0.00	8.00	0.00	0.00	0.00	0.00	8.00	100.00	120.00	480.00	4.00
Thomas Ellison	5.60	0.00	100.00	40.00	14.29	5.60	0.00	5.60	0.00	0.00	0.00	0.00	5.60	100.00	84.00	308.00	3.67
Perry Mason	26.00	0.00	100.00	40.00	53.85	26.00	0.00	26.00	0.00	0.00	0.00	0.00	26.00	100.00	390.00	3,225.00	8.27
Ellen Peterson	27.25	0.00	100.00	40.00	46.79	27.25	0.00	27.25	0.00	0.00	0.00	0.00	27.25	100.00	408.75	1,857.50	4.54
Tom Piperson	24.00	0.00	100.00	40.00	66.67	24.00	0.00	24.00	0.00	0.00	0.00	0.00	24.00	100.00	360.00	1,520.00	4.22
Les Long	8.00	0.00	100.00	40.00	00.00	8.00	0.00	8.00	0.00	0.00	0.00	0.00	8.00	100.00	120.00	480.00	4.00
Kathy Bartek	8.00	0.00	100.00	40.00	00.00	8.00	0.00	8.00	0.00	0.00	0.00	0.00	8.00	100.00	120.00	440.00	3.67
Nancy Hans	11.00	0.00	100.00	40.00	63.64	11.00	0.00	11.00	0.00	0.00	0.00	0.00	11.00	100.00	165.00	760.50	4.61
Roger Douglass	18.00	0.00	100.00	40.00	22.22	18.00	0.00	18.00	0.00	0.00	0.00	0.00	18.00	100.00	270.00	3,390.00	12.56
Donna Roettger	8.00	0.00	100.00	40.00	00.00		0.00	8.00	0.00	0.00	0.00	0.00	8.00	100.00	120.00	160.00	1.33
D on W illiams	2.00	0.00	100.00	40.00	00.00	2.00	0.00	2.00	0.00	0.00	0.00	0.00	2.00	100.00	30.00	40.00	1.33
Sub Total	181.90	0.00	100.00	520.00	285.87	181.90	0.00	181.90	0.00	0.00	0.00	0.00	177.55	97.61	2,728.50	16,480.75	97.61
Jub Total																	

# **Labor by Department**

The Labor by Department Report lists for any department(s) selected a report by employee and then department each production transaction to include the job, activity code and description, and the production hours broken out by charge type then totaled.

The report will group and subtotal by Employee/Department/Cost Center (in that order) or Department/Cost Center/Employee.

### The report grouped by Employee/Department/Cost Center:

	Don Will	iams	Don Williams					
	3		3 DP					
		340	340 PROGRAMMING					
4/27/2009	1165	UNL Graduation	Nelsen, Esparza and Forney	34021	CONVERT DISK	1.00		1.00
4/27/2009	1165	UNL Graduation	Nelsen, Esparza and Forney	34038	BARCODE QUALIFY	1.50		1.50
4/27/2009	1165	UNL Graduation	Nelsen, Esparza and Forney	34033	MERGE/PURGE	1.80		1.80
6/6/2009	1175	Summer Dog Grooming Class	AKC Dog Kennels of America	34036	ADDRESS STANDARDIZATION	0.20		0.20
6/6/2009	1175	Summer Dog Grooming Class	AKC Dog Kennels of America	34038	BARCODE QUALIFY	1.50		1.50
6/6/2009	1175	Summer Dog Grooming Class	AKC Dog Kennels of America	34033	MERGE/PURGE	1.50		1.50
6/6/2009	1177	Popcorn by Mail	Nelsen, Esparza and Forney	34036	ADDRESS STANDARDIZATION	1.00		1.00
Sub total	340		340 PROGRAMMING			8.50		8.50
		360	360 OUTPUT DATA					
4/27/2009	1165	UNL Graduation	Nelsen, Esparza and Forney	36016	OUTPUT TO LASER TAPE/DISK	1.50		1.50
4/27/2009	1165	UNL Graduation	Nelsen, Esparza and Forney	36016	OUTPUT TO LASER TAPE/DISK		1.50	1.50
6/6/2009	1175	Summer Dog Grooming Class	AKC Dog Kennels of America	36016	OUTPUT TO LASER TAPE/DISK	1.60		1.60
Sub total	360		360 OUTPUT DATA			3.10	1.50	4.60
Sub	total 3		3 DP			11.60	1.50	13.10
	6		6 LASER					
		640	640 HPLASER					
6/8/2009	1177	Popcorn by Mail	Nelsen, Esparza and Forney	64011	LASER 8 1/2x11 LETTER	3.50		3.50
Sub total	640		640 HPLASER			3.50		3.50
Sub	total 6		6 LASER			3.50		3.50
	7		7 BINDERY					
		741	741 Folder					
6/0/2000	1176	Summer School Fundraiser	Nalsan Fenance and Formay	74011	FOLD 8 5 v 11 /14 S 17 F	4.50		4.50

The report shows Don Williams in Department 3, 6 and 7 with cost centers under each department followed by activities within the cost centers.

#### The report grouped by Department/Cost Center/Employee:

Lab	or B	y Department							Page 1 of 9
		<u> </u>							
		: All Departments : 3/1/2009 Ending D.	≇te : 7/28/2009			Printed:	7/28/20	09 4	:49:41PM
		: Normal, Author and Rework	1720/2000			For:	NORM	4	
									Page 1 of 9
Date	Job#	Job Description	Customer	Activity	Activity Description	Normal Hours	Author	Rework Hours	Hours
	3		3 NP		,,				
	340		340 PRO GRAMMING						
		Don Williams	Don Williams						
4/27/2009	1165	UNL Graduation	Neise E, Esparza and Forney	34021	CONVERT DISK	1.00			1.00
4/27/2009	1165	UNLGradiation	Neise I, Esparza and Forney	34038	BARCODE QUALIFY	1.50			1.50
4/27/2009	1165	UNL Gradiation	Nelse i, Esparza a id Foriey	34033	MERGE/PURGE	1.80			1.80
6.6/2009	1175	S∎m m e r Dog Groom l∎g Class	AKC Dog Kerrels of America	34036	ADDRESS STANDARDIZATION	0.20			0.20
6.6.2009	1175	S∎m mer Dog Groom l∎g Class	AKC Dog Kellels of America	34038	BARCODE QUALIFY	1.50			1.50
6.6/2009	1175	S∎m m e r Dog Groom l∎g Class	AKC Dog Kerrels of America	34033	MERGE/PURGE	1.50			1.50
6.6/2009	1177	Popcori by Mall	Nelse i, Esparza a id Foriey	34036	ADDRESS STANDARDIZATION	1.00			1.00
Subtotal	Don Willi		Don Williams			8.50			8.50
		Donna Roetiger	Donna Roetiger						
6.6.2009	1177	Popcori by Mall	Nelse I, Esparza a Id For Iey	34038	BARCODE QUALIFY	6.50			6.50
Subtotal	Donna R	•	Donna Roetiger			6.50			6.50
		John Jones	John Jones						
3/24/2009	1154	Adopta P∎ppγ Program	AKC Dog Kellels of America	34011	PROGRAMMING	1.00			1.00
3/24/2009	1154	Adopta P∎ppγ Program	AKC Dog Kerrels of America	34038	BARCODE QUALIFY	6.80			6.80
3/25/2009 3/25/2009	1155 1155	Planter's Gilde for Backyard Color	Neise I, Esparza and Forney	34011 34038	PROGRAMMING BARCODE QUALIFY	0.50 1.40			0.50 1.40
		Pla∎ter's G∎lde for Backγard Color	Neke I, Esparza a Id For Iey	34038	BARCODE QUALIFY	9.70			
Subtotal	John Jon	==	John Jones			9.70			9.70
		Lloyd David	Lloyd David						
5/28/2009	1172	ABS PresortGaiglig	Nelse I, Esparza and Forney	34037	SORT RECORDS	1.00			1.00
Subtotal	Lloyd Da		Lloyd David			1.00			1.00
		Nancy Hans	Nancy Hans						
6.6/2009	1176	SimmerSchoolFildraker	Nelse I, Esparza a Id For Iey	34036	ADDRESS STANDARDIZATION	1.00			1.00
6.6/2009	1176	Simmer School Findraker	Nelse I, Esparza and Forney	34038	BARCODE QUALIFY	7.00			7.00
6/6/2009 6/1/2009	1174	Mangy Mutt Contest	AKC Dog Ke iie is of America	34036	ADDRESS STANDARDIZATION	0.30 6.50			0.30
		Popcori by Mall	Neise I, Esparza and Forney	34033	M ERG E/P URG E	14.80			6.50 14.80
Subtotal	Nancy H		Nancy Hans			14.00			14.00
		Roger Douglass	Roger Douglass						
6.6/2009	1176	Simmer School Findraker	Neise I, Esparza a Id For Iey	34033	MERGE/PURGE	6.50			6.50
6.6.2009 6.6.2009	1174	Mangy Mutt Contest	AKC Dog Ke see is of America	34033 34037	MERGE/PURGE SORT RECORDS	3.00 1.00			3.00 1.00
0.012309		Mangy Mutt Contest	AKC Dog Kerrek of America  Roger Douglass	34031	SURT RECURDS	10.50			10.50
Subtotal									

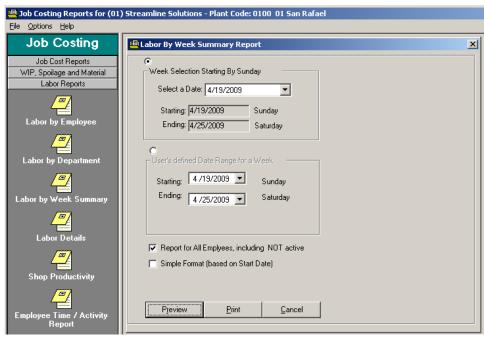
								Page 2 of 9
					Normal	Author	Rework	
Job#	Job Description	Customer	Activity	Activity Description	Hours	Hours	Hours	Hours
360	1	360 OUTPUT DATA						
1154	Bill Jackson Adopta Puppy Program	Bill Jackson AKC Dog Kerrels of America	36016	OUTPUTTO LASER TAPE/DISK	6.67			6.67
Bill Jack	s on.	Bill Jacks on			6.67			6.67
	Don Williams	Don Williams						
1165 1165	UNL Graduation UNL Graduation Summer Dog Groom in a Class	Neise t, Esparza and Fortey Neise t, Esparza and Fortey AKC, Dog Kenneis of America	36016 36016 36016	OUTPUT TO LASER TAPE/DISK OUTPUT TO LASER TAPE/DISK OUTPUT TO LASER TAPE/DISK	1.50		1.50	1.50 1.50 1.50
		Don Williams			3.10		1.50	4.60
	John Jones	John Jones						
1155	Planter's Gilde for Backyard Color	Nelse a, Esparza and Forney	36016	OUTPUT TO LASER TAPE/DISK	1.50			1.50
John Jon	es	John Jones			1.50			1.50
	Nancy Hans	Nancy Hans						
1176	Summer School Fundraker	Neke I, Esparza and Forney	36016	OUTPUT TO LASER TAPE/DISK	6.70			6.70
Nancy H	ans	Nancy Hans			6.70			6.70
	Roger Douglass	Roger Douglass						
1174	Mangy Mitt Contest	AKC Dog Kellels of America	36016	OUTPUT TO LASER TAPE/DISK	3.20			3.20
			36016	OUTPUT TO LASER TAPE/DISK				6.70
Roger D	ouglass							9.90
total 360	)	360 OUTPUT DATA						29.37
Subtot	al 3	3 DP			78.87		1.50	80.37
4		4 PREPRESS						
420		420 PROOFING						
		Donna Roetiger						
								0.30
	1154 Bill Jack 1165 1175 Don Will 1155 John Jon 1176 Nancy H 1177 Roger Dototal 366 Subtot	156	Bill Jacks on	Bill Jacks on	Bill Jacks on	Bill Jacks on	Bill Jacks on	Bill Jacks on

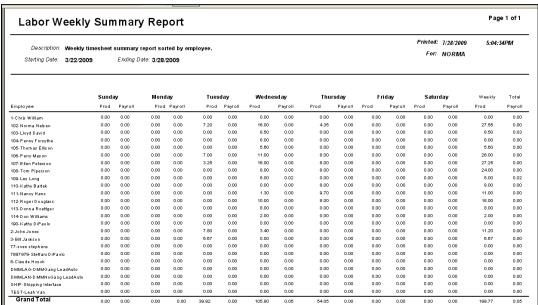
The report shows cost center 340 (first cost center with transactions in Department 3) followed by employees in alphabetical order with labor transactions under each with a subtotal for the cost center by employee, then subtotaled at the end of each cost center and finally a total for the department before proceeding to the next department.

A department manager or supervisor would find this report useful to show a recap of the department employees' activities throughout the specified date range.

### **Labor by Week Summary**

The Labor by Week Summary provides a list of all employees who have shop floor, timesheet or timecard entries for the specified week. The default week starts on Sunday, but the user may define the workweek by selecting the second area of the selection screen. Because an employee may have been terminated and made inactive mid week, the report includes inactive employees as long as they have job transactions in PrintStream. In PS2009, a new format was added for a specific customer to display payroll information (i.e., punch information) for the week for all employees. This format is made available by clicking the Simple Format (based on Start Date) option below.





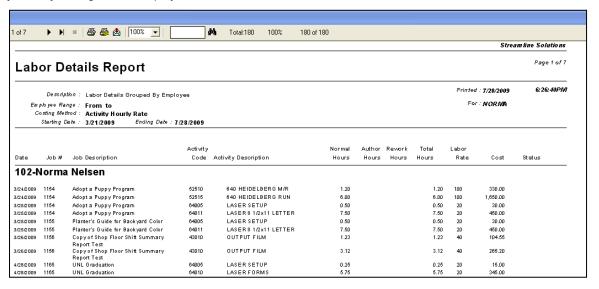
Use this report to view all hours for an employee or employees for a weekly period. This report shows total payroll hours vs. total production hours for the employees by weekday and a <u>total</u> of both for the week. Payroll hours are calculated from the Start Shift shop floor punch to the End Shift shop floor punch, excluding off-the-clock breaks. Production hours are punches entered into shop floor as a result of starting and ending an activity.

#### **Labor Details**

The Labor Details Report shows a list of each selected employee's transactions for a specified date and job number range or leave blank for all jobs. The report may be run with different variables for costing. If the Activity Hourly Rate costing method is selected, the Hourly Rate set for the activity in MasterFile Reports > Rates Setup will be used to calculate the cost of each transaction. If the Activity Labor Rate costing method is selected, the Labor Rate set for the activity in MasterFile Reports > Rates Setup will be used to calculate the cost of each transaction. If the Employee Labor Rate costing method is selected, the Cost field in the MasterFile Employees

screen for the employee will be used to calculate the cost of each transaction. The Cost field in the MasterFile Employees screen is intended to be the full cost of labor for the employee to include taxes and other payroll expenses, while the Employee Hourly Rate field is intended to be the hourly wage only. Including the Time Rate Factor calculates any overtime expenses for the labor if the job transaction is entered for an overtime period. The Time Rate Factor is also used by some companies to capture the shift differential for employees. If the user selects either the Activity Labor Rate or the Employee Labor Rate, the option to include the Activity Machine Rate becomes active. Then the Activity Labor Rate or the Employee Labor Rate is added to the Activity Machine Rate to calculate the cost of each transaction.

This report could be generated to show the total production hours broken into normal, author, and rework to indicate where the employee's time is being spent during production hours and labor costs as a result of these transactions. This report could be used to find the author or rework hours that were transacted against a single job or a job range for all employees, if selected.



Column definitions include: transaction date, job number and description, activity code and description, hours by type and total hours, labor rate (as set in the Labor Rate column in MasterFile Reports), cost (based on costing method selecting in query screen). The status column shows any edits made to the shop floor punches.

# **Shop Floor Productivity Report**

The Shop Floor Productivity Report is a list of all job transactions within a specified time frame. The report lists, by department, total production hours and total nonproduction hours for the period. This report may be useful in helping to determine hourly rates for the departments because it details at a cost center level the total number of hours worked in the period and is less cumbersome than trying to determine the hourly rate using other job cost reports. The Shop Productivity Report can provide calculated hours for departments that are not production departments, if entries are made in timesheet or timecard.



Shop	Productivity Report						Page 1 of 3
De son Starting	iption: Shop productivity report grouped by  Date: 1/1/2009 Ending Date: 6/30	•				Printed: 7/28/2009 For: NORMA	6:56:38PM
Cost Center	D escription	Productive Hours	Non Productive Hours	Total Hours	% Productive	Budgeted Hours	% Budgeted
10-Fulfi	llment						
1000 1010 1020 1030 1040 1050  Sub Total f  1110  Sub Total f	SS DEPT CLASS DEPT CC	0.00 0.00 0.00 0.00 0.00 0.00 0.00	0.00 0.00 0.00 0.00 0.00 0.00 0.00	0.00 0.00 0.00 0.00 0.00 0.00 0.00	0.00	1,034.29 1,034.29 1,034.29 1,034.29 1,034.29 1,034.29 6,205.71 4,344.00 4,344.00	0.00 0.00 0.00 0.00 0.00 0.00 0.00
300 310 320 340	DP ADMIN LIST PURCHASING DATA ENTRY PROGRAMMING OUTPUT DATA	0.00 0.00 0.00 74.34 41.87	0.00 0.00 0.00 0.00 1.50	0.00 0.00 0.00 74.34 43.37	100.00	0.00 0.00 2,068.57 2,068.57	0.00 3.59
360 Sub Total f		116.21	1.50	117.71	96.54 98.73	2,068.57 6,205.71	1.90

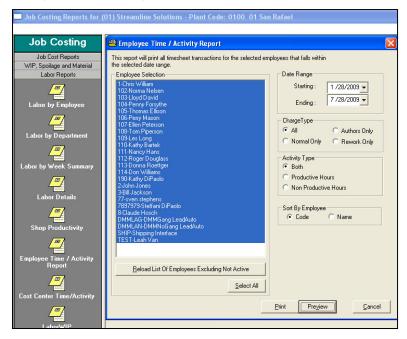
-PRINTING						
500 PRINT ADMIN	0.00	0.00	0.00		1,034.29	0.00
510 PRINT BUYOUTS	0.00	0.00	0.00		0.00	
512 XEIKON	0.00	0.00	0.00		2,068.57	0.00
515 ITEK	0.00	0.00	0.00		1,034.29	0.00
520 240 HEIDELBERG	0.00	0.00	0.00		1,034.29	0.00
525 840 HEIDELBERG	106.41	14.86	121.27	87.75	1,034.29	11.73
530 DIDDE 6	0.00	0.00	0.00		2,068.57	0.00
535 SUBURBAN	0.00	0.00	0.00		2,068.57	0.00
540 10 CLR SANDEN 28/22/17"	0.00	0.00	0.00		2,068.57	0.00
545 DIGITAL PRESS	7.41	0.00	7.41	100.00	2,896.00	0.26
580 MBO FOLDER (PRESS)	22.80	0.00	22.80	100.00	1,034.29	2.20
590 CUTTER (PRESS)	5.95	0.00	5.95	100.00	1,034.29	0.58
Sub Total for 5-PRINTING	142.57	14.86	157.43	90.56	17,376.00	0.91
582 DMM Finite Folders 600 LASER ADMIN 640 HP LASER	0.00 0.00 187.83	0.00 0.00 0.00	0.00 0.00 187.83	100.00	3,102.86 0.00 9,308.57	0.00
732 DMM Finite Cutter	0.00	0.00	0.00	100.00	3,102.86	2.02 0.00
Sub Total for 6-LASER	187.83	0.00	187.83	100.00	15,514.29	1.21
7-BINDERY						
700 BINDERY ADMIN	0.00	0.00	0.00		0.00	
720 BURSTER	0.00	0.00	0.00		6,205.71	0.00
726 BOW E	0.00	0.00	0.00		6,205.71	0.00
730 CUTTER	0.00	0.00	0.00		2,068.57	0.00
740 OLD FOLDER	0.00	0.00	0.00		12,411.43	0.00
	72.90	0.00	72.90	100.00	4,964.57	1.47
741 Folder	0.00	0.00	0.00		1,551.43	0.00
741 Folder 750 SADDLE STITCHER	0.00					
	0.00	0.00	0.00		1,034.29	0.00
750 SADDLE STITCHER						

800 MAILING ADMIN	0.00	0.00	0.00		0.00	
810 INKJET	8.02	0.04	8.06	99.50	6,205.71	0.13
820 CHESHIRE	0.00	0.00	0.00		2,068.57	0.00
821 PIGG YBACK	0.00	0.00	0.00		2,068.57	0.00
830 INSERTER	265.22	2.00	267.22	99.25	15,514.29	1.72
831 STRETCH INSERT	0.00	0.00	0.00		6,205.71	0.00
832 POLY INSERT	0.00	0.00	0.00		1,034.29	0.00
833 DMM Insert	0.00	0.00	0.00		15,514.29	0.00
838 Inserter Lead Operator	0.00	0.00	0.00		6,205.71	0.00
839 Inserter Helper	0.00	0.00	0.00		10,342.86	0.00
840 HANDWORK	0.00	0.00	0.00		15,514.29	0.00
850 SORTING	0.00	0.00	0.00		15,514.29	0.00
860 WAFERSEAL	0.00	0.00	0.00		2,068.57	0.00
865 Tabber	0.00	0.00	0.00		4,964.57	0.00
870 STAMPING	0.00	0.00	0.00		2,068.57	0.00
880 POSTAGE PREP	0.00	0.00	0.00		0.00	
Sub-Total for 8-MAILING	273.24	2.04	275.28	99.26	105,290.29	0.26
-WAREHOUSE						
-WAREHOUSE	0.00	0.00	0.00		0.00	
900 WAREHOUSE ADMIN	0.00	0.00	0.00		0.00	
900 WAREHOUSE ADMIN 940 WAREHOUSE	0.00	0.00	0.00		0.00	
900 WAREHO USE ADMIN 940 WAREHO USE 950 SHIPPING	0.00 00.00	0.00 0.00	0.00 0.00		0.00 2,068.57	0.00
900 WAREHOUSE ADMIN 940 WAREHOUSE 960 SHIPPING 980 INVENTORY	0.00 0.00 0.00	0.00 0.00 0.00	0.00 0.00 0.00		0.00 2,068.57 0.00	
900 WAREHOUSE ADMIN 940 WAREHOUSE 950 SHIPPING 950 INVENTORY TRANSACTIONS	0.00 0.00 0.00 0.00	0.00 0.00 0.00 0.00	0.00 00.00 00.0 00.0		0.00 2,068.57 0.00 13,032.00	0.00
000 WAREHO USE ADMIN 040 WAREHO USE 060 SHIPPING 060 INVENTORY 061 INVENTORY TRANSACTIONS 062 INVENTORY ADMIN	0.00 0.00 0.00 0.00 0.00	0.00 0.00 0.00 0.00 0.00	0.00 0.00 0.00 0.00 0.00		0.00 2,068.57 0.00 13,032.00 1,034.29	
900 WAREHO USE ADMIN 940 WAREHO USE 960 SHIPPING 960 INVENTORY 961 INVENTORY TRANSACTIONS 970 HOURLY	0.00 0.00 0.00 0.00 0.00 0.00	0.00 0.00 0.00 0.00 0.00 0.00	0.00 0.00 0.00 0.00 0.00 0.00		0.00 2,068.67 0.00 13,032.00 1,034.29 0.00	0.00
000 WAREHO USE ADMIN 040 WAREHO USE 060 SHIPPING 060 INVENTORY 061 INVENTORY TRANSACTIONS 062 INVENTORY ADMIN	0.00 0.00 0.00 0.00 0.00	0.00 0.00 0.00 0.00 0.00	0.00 0.00 0.00 0.00 0.00		0.00 2,088.67 0.00 13,032.00 1,034.29 0.00	0.00
000 WAREHO USE ADMIN 040 WAREHO USE 060 SHIPPING 980 INVENTORY 061 INVENTORY TRANSACTIONS 062 INVENTORY ADMIN 070 HOURLY 080 STORAGE	0.00 0.00 0.00 0.00 0.00 0.00	0.00 0.00 0.00 0.00 0.00 0.00	0.00 0.00 0.00 0.00 0.00 0.00		0.00 2,068.67 0.00 13,032.00 1,034.29 0.00	0.00
000 WAREHOUSE ADMIN 040 WAREHOUSE 050 SHIPPINO 060 INVENTORY 061 INVENTORY TRANSACTIONS 062 INVENTORY ADMIN 070 HOURLY 080 STORAGE 090 MATERIALS	0.00 0.00 0.00 0.00 0.00 0.00 0.00	0.00 0.00 0.00 0.00 0.00 0.00 0.00	0.00 0.00 0.00 0.00 0.00 0.00 0.00	0.00	0.00 2,088.57 0.00 13,032.00 1,034.29 0.00 0.00	0.00

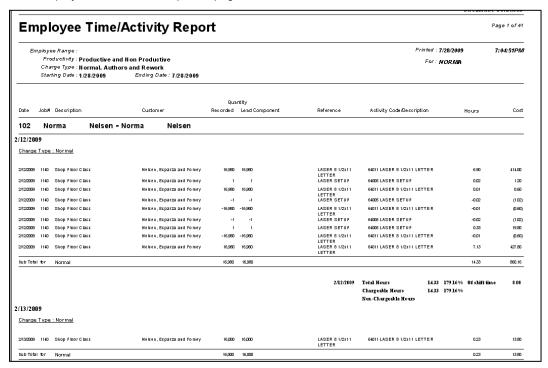
The Shop Productivity Report is useful in calculating the percentage of productive to nonproductive hours from PrintStream transactions totaled by department for all cost centers within the department. It also provides a breakout of productive and nonproductive hours with the overall total of all departments combined, or, stated differently, the productivity percentage of the production plant. In addition, this report is very useful in calculating the overhead hourly rate (to enter the Variable Rate in the Rates Setup table) by running it for the same period for which the overhead expenses are calculated, dividing the total PrintStream hours for the period into the total overhead expenses for the period to arrive at the overhead hourly rate.

# **Employee Time/Activity Report**

The **Employee Time/Activity Report** displays all production transactions for the selected employee(s) that fall within a specified date range. Selection criteria include charge type and activity type and may be sorted by employee code or employee name.



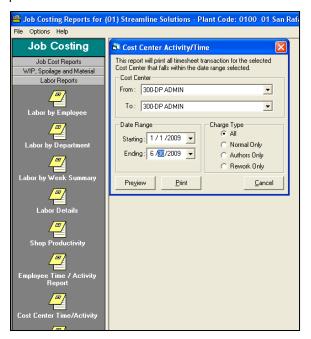
Each employee is listed on a separate page.



This report is useful to review by date the total hours for an employee breaking down chargeable hours from nonchargeable hours and showing the percentage of production hours to an eight-hour shift.

# **Cost Center Time/Activity Report**

The **Cost Center Time/Activity Report** displays by job all transactions in a cost center by date, subtotaled by activity. Designates for normal, author and rework hours and total costs for each summarized activity are provided.



A department manager or supervisor could use this report to review shop productivity within a cost center for individual jobs. The charge types of normal, rework, author or all can be selected.

Co	st Ce	nter T	ime/Activity Rep	ort						Page 1 of 11
Cost			MIN to 940-WAREHOUSE					Printed :	7/28/2009	7:13:42PM
		7.º : Normal, A ate : 1/1/2009	uthor and Rework  Ending Date : 6/30/2009					For:	NORMA	
D-4-	1-1-4	01	L. B. D. and delay		Quantity	0	Normal	Author	Rework	0
Date	Job #	Customer	Job Description	Recor	1ed / Lead	Component	Hours	Hours	Hours	Cost
340	- PR	OGRAMI	WING							
1/20/2009	1130	AKC	Top Dog Show	0 /	0		1.00			30.08
/24/2009	1154	AKC	Adopt a Puppy Program	1.7	1		1.00			10.08
3/25/2009	1155	NELS	Planter's Guide for Backyard Color	1 /	1		0.50			40.00
Sub Tot	al for Activ	ty 34011-PROG	RAMMING	2 /	2		2.50			200.0
1/19/2009	1128	NELS	Spring Welcome Notice	0 /	0		1.00			60.0
1/27/2009	1165	NELS	UNL Graduation	1 j	1		1.00			60.00
Sub Tot	al for Activi	ty 34021-CONV	ERT DISK	1 /	1		2.00			120.0
2/10/2009	1157	AKC	Copy of Shop Floor Class	0 /	0		10.00			600.00
4/27/2009	1165	NELS	UNL Graduation	25,000 /	25,000		1.80			108.00
3/5/2009	1176	NELS	Summer School Fundraiser	100,000 /	100,000		6.50			390.0
3/6/2009	1174	AKC	MangyMutt Contest	50,000 j	50,000		3.00			180.0
3/6/2009	1175	AKC	Summer Dog Grooming Class	25,000 j	25,000		1.50			90.00
3/7/2009	1177	NELS	Popcorn by Mail	100,000 /	100,000		6.50			390.0
Sub Tot	al for Activ	ty 34033-MERG	E/PURGE	300,000 /	300,000		29.30			1,758.00
2/10/2009	1157	AKC	Copy of Shop Floor Class	0 /	0		1.33			66.5
2/11/2009	1140	NELS	Shop Floor Class	0 /	0		0.01			0.5
3/5/2009	1176	NELS	Summer School Fundraiser	100,000 /	100,000		1.00			50.0
3/6/2009	1174	AKC	MangyMutt Contest	50,000 /	50,000		0.30			15.0
3/6/2009	1175	AKC	Summer Dog Grooming Class	25,000 j	25,000		0.20			10.0
3/6/2009	1177	NELS	Popcorn by Mail	100,000 /	100,000		1.00			50.0
Sub Tot	al for Activ	ty 34036-ADDR	ESS STANDARDIZATION	275,000 j	275,000		3.84			192.0
5/28/2009	1172	NELS	ABS Presort Ganging	100,000 /	100,000		1.00			60.0
3/6/2009	1174	AKC	Mangy Mutt Contest	50,000 (	50,000		1.00			60.0

## **Master File Reports**

Use this to run various lists from the Master Files. Ranges for cost centers, activities, time rates, employees, material file, buyout file and activity links to GL can be generated. These reports are used for administrative review of correct and complete setup and linkage.

The Cost Center Master File Report details the cost center code, description, short code, hourly capacity per day and days per week the cost center can be scheduled. The Department is also listed for each cost center as set up in MasterFile Reports

The Activity Code Master File Report may be run to include chargeable, non-chargeable, labor, material, subcontract and postage activities. The report details the activity code and description, cost center, hourly rate, labor rate and machine rate as set up in MasterFile Reports > Rates Setup table, LMS (labor, material subcontract), run rate (Y/N), chargeable (Y/N), paid absence (Y/N), tax code and GL code for applicable activities.

The Time Rate Master File Report lists the time rates set up in MasterFile Reports > Rates Setup. The report will detail the numeric designation and description, the factor and whether the rate indicates normal time or overtime

The Employee Master File Report may be generated to pull data from MasterFile Employees. The report lists the employee code, first and last name, payroll number, standard hours, default time rate numeric designation and description. Employee's hourly rate and cost are not detailed in this report.

The Materials Master File Report lists any activity that has been set at activity type of M. The details include the description, activity code, price per item (from Job Cost Material Entry), activity code and description.

**The Buyout Master File Report** lists any activity that has been set at activity type S. The details include the code and description and the cost center.

The Activity File to GL Report may be run with activity type of Labor, Material Subcontract or Postage or all. The list may be sorted by Code/Rate/ID or by Description/Name. This report gives detail regarding the links to the GL in MasterFile Reports > Accounting Structure. Columns include activity code and description, activity type, chargeable (Y/N), cost center GL link to purchasing code and description, link to inventory and links to the general ledger.

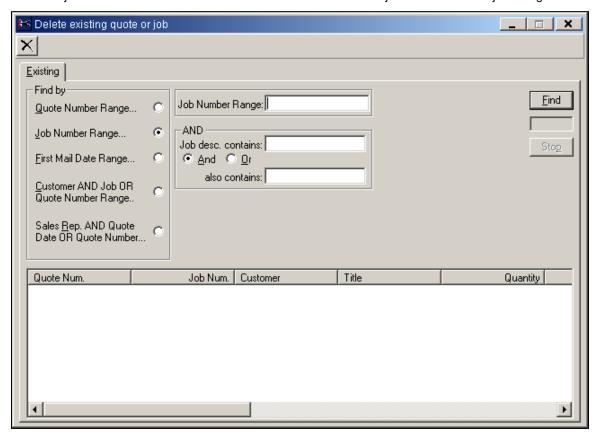
### **FG Jobs**

This report was created for a customer to provide a list of all Manufactured Finished Goods jobs created to produce finished goods in Print and Mail Estimating.

### **Delete Job**

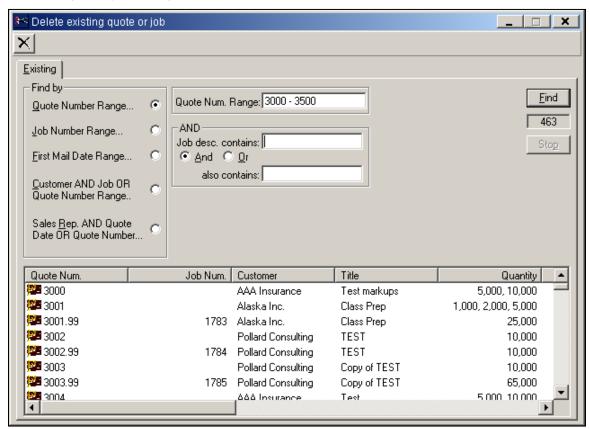
### Overview

This program will allow you to delete a Print, Mail, Print and Mail quote that has been turned into a job under the following conditions. First the job cannot have any transactions against it meaning, no PO's, Job Costing Transactions, Material Issues, nor can the job be scheduled. Secondly the job cannot have been invoiced. If any of these situations apply the user will get a message stating the reason that the job cannot be deleted. In these cases the job will have to be invoiced with or without value to clear the job out of the active job listing.



The first step is to find the job to delete. Jobs can be found in the following ways.

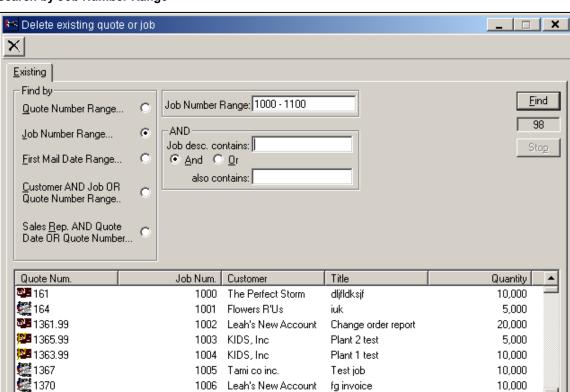
**Quote Number Range** – if you know the quote number you can enter the specific quote number here and then select FIND. If the quote exists in the system you will see the quote number with details displayed in the search results below. If you do not know the exact quote number but know that it is within a certain range you can enter the range as follows, if I wanted to see a range of quotes between 3000 and 3500, I would enter 3000 – 3500 and select FIND. You can also enter a range as a starting quote number and have the search engine start at that quote number and go forwards, for example if I wanted to start with quote 3000 and go forward, I could enter 3000+ and it would start at 3000 and go forward. At any time, you can press the STOP button to stop the search.



The resulting display is a listing of quotes between 3000 and 3500.

**Job Number Range** – This is similar to find by quote number range only it is for a job range. Once again you can enter a specific job number, type in a range from job number to job number or type in a starting job number with a + to start at that job number and go forward. Both Quote and Job Number ranges also allow you to search for a specific job title within the quote or job number range. This can be done by typing in part of the job title in the field that says, **And Job description contains**. This will filter the search results by quote or job range and by the title that was entered. The title search is based on any words in the title.

150,000



#### Search by Job Number Range

🕮 1371 99

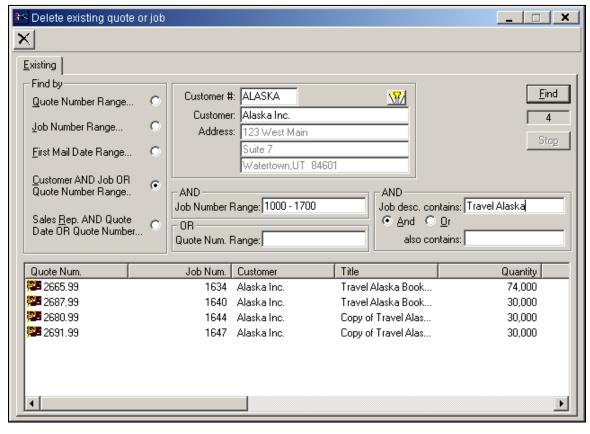
First Mail Date Range - on a mail or print and mail job this is the first mail date that was entered during order entry the dates ranges are entered in this format: MM/DD/YY - MM/DD/YY. Any job between those dates will show up in the search grid below.

test prehill

,Leah's New Account.

1007

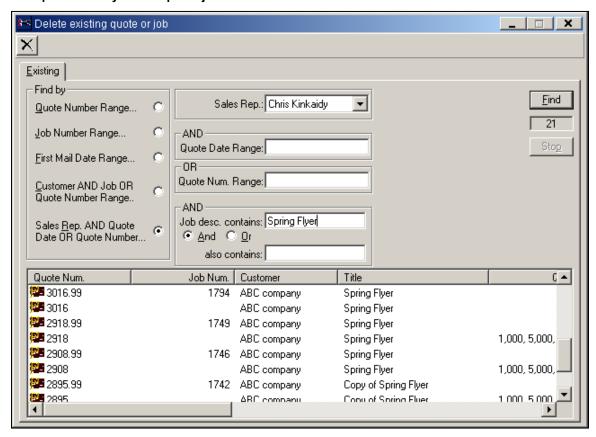
Customer AND Job OR Quote Number Range - this search option will allow you to filter the search by a specific customer but also allows you to also search by quote number, job number range or by job title within the specific customer. You can find the customer by either entering the customer account number or by entering part of the customer name. This field is case sensitive, so you have to enter the customer name the same way it was entered in the Customer Master File. You can scroll through the customer listing by pressing the up and down arrows on the keyboard. In addition, you can filter by job number range for that customer by typing in a job number range like 1000 – 1500, or you can filter by quote number range by typing in a quote range like 3000 – 3500. You can also start at a certain quote or job number and go forward by entering the starting quote or job number with a + behind the number. In addition, you may also choose to narrow the selection based on the title that was assigned to the job. You can type in all or part of the title under the field that says Job description contains. The system will search for those words anywhere in the title of the job.



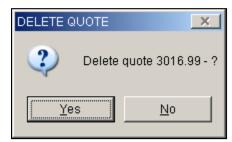
#### Search by customer, job number range, and job title example

Sales Rep AND Quote Date OR Quote Number – this option allows you to search by sales rep, quote date or quote number range and by job title. Select the Sales Rep from the drop-down listing then either enter a quote date range or quote number range. Date ranges are entered as MM/DD/YY – MM/DD/YY. You can also search for a specific job title by entering part of the job title.

#### Example search by sales rep and job title



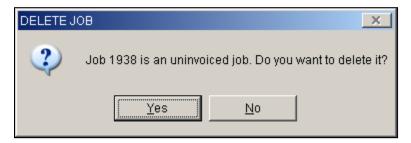
You may use any of the methods above to find the jobs to delete. When you find the job or jobs you can delete by doing the following. If it is just a single job that you want to delete click the quote number that corresponds to the job that you want to delete so that is highlighted. Then click the **X** button on the top of the screen. You will see the following messages after clicking the **X**.



This should be the quote number assigned to the job if this is correct select Yes, then you will see this message.



If this is correct, click Yes here and you will see this message:



If this is the correct job, click **Yes**, and the job will be removed from the listing when it has finished deleting the job. If the job has any kind of transactions against it or if it has been scheduled, you will see an appropriate message telling you why the job cannot be deleted. You may also select a list of jobs to delete by holding down the Control key and clicking the quote numbers for the jobs you want to delete or clicking the first job while holding down the SHIFT key then clicking the last quote number for the range that you want to delete.

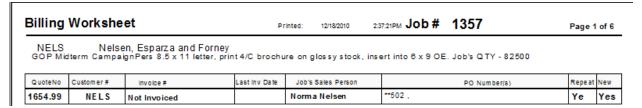
# **Billing Worksheet**

# **Training**

The billing worksheet is a document that provides a detail of all estimated and actual costs incurred during the production of the job. It should be referenced when the AR Invoice is created to make sure there are no missing billed revenues on the invoice (i.e. freight charges) which may not have been included in the quote.

# **Summary Page**

The header of the billing worksheet displays the Quote Header information for the job. The illustration below shows job number 1368, provides the date and time the billing worksheet was displayed/printed and the number of pages. The next line displays the Customer Account No., Customer Account Name and job description from the Quote Header. The first area of field information displays the Quote No., Customer Account No., Invoice # or indication that there is no invoice, Last Invoice Date (for partial and final invoice tracking), the job's sales rep, any job-related purchase order numbers and whether this is a repeat job and whether the job is new.



The left and right sides of the billing worksheet summary page are defined in Report 25 in Master Files Reports > Master File Report > Master File Report. Lines 1 through 24 are displayed on the left side of the billing worksheet summary page. Lines 38 through 71 are displayed as Labor Centers on the right side of the billing worksheet summary page. Currently, lines between 24 and 37 must not be used as they will wrap to the top of the first column, pushing all other lines out of their setup order.

#### **Cost Centers**

Buyouts/Subcontract processes are detailed first on the left side.

Lines 1-6 in the following example represent the buyouts/subcontract section of the billing worksheet. Line 8 is the Total Buyouts which sums all buyouts from the lines above as set up in Report 25. (See illustration on the following page.) Lines 7 and 9 are entered in Report 25 as dashes to offset the Totals line. There is a length limit to the number of characters for each line when the billing worksheet is set up, so be careful to limit the number of dashes for the lines that offset the Totals to around 40 characters. An error message indicating "too

much data" will display when the billing worksheet is generated if any of the lines in the billing worksheet setup exceed the allowed number of characters.

I	1		1	
Cost Center	\$ Estimate	\$ Actual	\$ Difference	Γ
DP & Prepress Buyouts Laser Buyouts Print Buyouts Bindery Buyouts Mailing Buyouts Fulfillment Buyouts	22.50	22.50		
Total Buyouts	22.50	22.50		

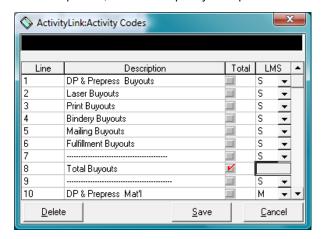
Highlighted in yellow in the example above: Cost for the buyout from the Estimate – Final Pricing Screen.

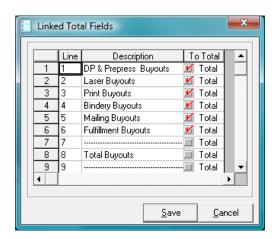
	Process	Min. Charge	Setup Charge	Number of Cycles	Qty.	per	Book Rate	Markup %	Qtd. Rate	Cost	Book Price	Markup\$	Quoted Price
1	PURCHASE LIST	\$0.00	\$0.00		22,500	/1000	\$1.0000	0.00	\$1.0000	\$22.50	\$22.50	\$0.00	\$22.50

Highlighted in salmon in the example above: Actual Cost from the Purchase Order. When the New PO Receipt is done, the '\$ Actual' updates to that price. When the AP Invoice is entered, the '\$ Actual' is updated again with the purchase price of the buyout as invoiced by the vendor.

The '\$ Difference' column will subtract the Estimated from the Actual and show the variance.

In Report 25, the line setup may be represented as detailed below:





Important note: If there are unlinked activity codes on the estimate, those activity codes will default to the first line of the left side of the billing worksheet's summary page. In this example, unlinked activity codes on the estimate will default to the line DP & Prepress Buyouts. If the first line of the billing worksheet on the left side of the summary page is inflated, check the linkages to make sure there are no unlinked activity codes in Report 25.

Estimated and Actual Costs for Materials are displayed immediately below the buyout section on the left side of the billing worksheet summary page. Lines 10-21 represent the Materials section of the billing worksheet in the illustrated example. Again, the Totals can be offset with dashed lines not to exceed around 40 characters. The summary page displays lines 10 through 16 as Materials, lines 17 and 19 as dashed lines offsetting line 18 as 'Total Raw Materials.' Lines 20 and 21 have been set up as Freight and Postage. Again, these are user defined descriptions and line placement.

Cost Center	\$ Estimate	\$ Actual	\$ Difference
DP & Prepress Buyouts Laser Buyouts Print Buyouts Bindery Buyouts Mailing Buyouts Fulfillment Buyouts	22.50	22.50	
Total Buyouts	22.50	22.50	
DP & Prepress Mat'l Envelopes	5.00	5.00	
Paper Laser Mat'l	312.57	335.82	23.25
Bindery Mat'l Mailing Mat'l	117.15	148.00	30.85
Fulfillment Mat'l Total Raw Materials Freight Postage	434.72	488.82	54.10

The '\$ Estimate' column for the Materials section of the summary page displays the estimated cost for materials from the Print Quote Breakdown or the new .net Quote Breakdown report.

The '\$ Actual' column for the Materials section displays the actual costs for material issues to the job.

Below the Buyouts and Materials sections, the billing worksheet provides totals for each column. The **Material Cost** line sums the Estimated Costs, Actual Costs and Variance from the calculations above. The Estimated **Material Sell** field is the sum of the *sell* price (\$ Sell column) from the Print Quote Breakdown or the new .net Quote Breakdown report and the buyout *sell* price (Quoted Price column) from the Final Pricing screen. The Actual **Material Sell** field is the sum of the actual material cost from material issues to the job (including buyouts) plus markup. The '\$ Difference' is calculated by finding the variance between the *Estimated* Material Cost and the Material Sell. (The Markup % is the calculated % of the difference between the Estimated Cost and Sell.)

Cost Center	\$ Estimate	\$ Actual	\$ Difference
DP & Prepress Buyouts Laser Buyouts Print Buyouts Bindery Buyouts Mailing Buyouts Fulfillment Buyouts	22.50	22.50	
Total Buyouts	22.50	22.50	
DP & Prepress Mat'l	5.00	5.00	
Envelopes Paper	312.57	335.82	23.25
Laser Mat'l	312.07	333.02	25.25
Bindery Mat'l	117.15	148.00	30.85
Mailing Mat'l Fulfillment Mat'l			
Total Raw Materials	434.72	488.82	54.10
Freight Postage			
Material Cost	457.22	511.32	54.10
Material Sell	550.27	511.32	93.05
Markup	%20.35	%0.00	

	Process	Min. Charge	Setup Charge	Number of Cycles	Qty.	per	Book Rate	Markup %	Qtd. Rate	Cost	Book Price	Markup\$	Quoted Price
-	PURCHASE LIST	\$0.00	\$0.00		22,500	/1000	\$1.0000	0.00	\$1.0000	\$22.50	\$22.50	\$0.00	\$22.50

#### Estimator's Notes:

H				
Materia	al/Purchase	\$Cost	\$Markup	\$Sell
Paper		312.57	62.51	375.08
Prepre	ess Mat'l	5.00	1.25	6.25
Plates	:	50.00	12.50	62.50
Ink		67.15	16.79	83.94
Press Bind N Pack/S Buyou Freigh	Mat'l Ship Mat'l Its	I		
Sub T	otal	434.72	93.05	527.77

#### **Labor Centers**

Labor center processes and activities are detailed on the right side of the summary page of the billing worksheet.

Lines 38-71 in the following example represent the labor or machine centers section of the billing worksheet. Leaving blank lines between areas of production when setting up Report 25 lines 38 through 71 will provide additional space for new equipment and processes that may be added later.

Labor Center	\$ Estimate	\$ Actual	\$ Difference	Est. Hrs	Act. Hrs
DP & Prepress Print Laser Burster	170.00 1,728.57 675.00 198.75	170.00 1,629.25 750.60 159.00	-99.32 75.60 -39.75	2.50 8.50 11.25 3.32	2.50 6.00 12.51 2.65
Bowe Cutter Folder General Ink Jet Cheshire Piggy Back					
Inserter Stretch Inserter Poly Insert Handwork Sorting Waferseal Stamping Postage Prep Saddlestitch Fulfillment XML Warehouse Shipping labor	633.33	645.60	12.27	7.92	8.07
Labor Cost	3,405.66	3,354.45	-51.21	33.49	31.73
Labor Sell	4,450.68	3,354.45	1,045.03		

The '\$ Estimated' column in the above illustration displays the estimated cost for labor from the estimate. Print activities/processes labor costs are pulled from the Print Quote Breakdown Labor Center '\$ Cost' column; the mail processes labor costs are pulled from the 'Cost Total' field from the 'Pricing Summary' (Processes) section of the Final Pricing Screen, excluding Buyout costs as they have no labor costs attached. The '\$ Difference' column displays the variance between the Estimated and Actual Costs by Labor or Machine Center.

In addition, the Labor or Machine Center side of the summary page of the billing worksheet includes two more columns for the estimated and actual hours by labor center line.

The Estimated Hours comes from the Estimate. These hours are calculated in the Estimate using the run speed and process quantity of all the activities or processes that are linked to that line number in Report 25. The '\$ Estimate' is the calculated cost from the Estimate.

The Actual Hours comes from job transactions that are recorded in shop floor and timesheet. The total labor costs for linked labor activities that are transacted to the job are calculated using the costing method selected when the billing worksheet is queried multiplied by the Actual Hours for each labor transaction.

Displayed below the individual lines for each Labor Center on the summary page of the billing worksheet is the totals for Labor Cost (Estimate vs. Actual and Variance) and Labor Hours (Estimate and Actual).

Immediately below the Labor Cost line is the Labor Sell detail. The Estimated Labor Sell field is pulled from the Print Quote Breakdown Labor Center '\$ Sell' column total <u>plus</u> the Quoted Total from the Final Pricing Screen, excluding Buyout Quoted Price. The Actual Labor Sell field is calculated as the Actual Cost of labor from labor transactions charged to the job plus Markup.

#### Projected P&L Based on Quoted Price and Actual Cost

The next section of the summary page of the billing worksheet provides the projected profit and loss based on the Quoted Price when compared to the Actual Cost.

Actual	Totals	Variance	Labor	Material	Markup
Total Costs	\$3,865.77	х	3,354.45	511.32	
- NonChg	\$0.00	X	0.00	0.00	X
- Rework	\$0.00	X	0.00	0.00	X
=Charges	\$3,865.77	X	3,354.45	511.32	
Quoted At	\$5,000.96	0.00	3,405.66	457.22	1,138.08
+ A/C's	\$0.00	X	0.00	0.00	0.00
- Billed	\$0.00	X	X	X	X
=Invoice	\$5,000.96	X	X	X	X
Profit/Loss *	\$1,135.19	'		'	

In the illustration above, the Total Actual Labor Cost is added to the Total Actual Material Cost to calculate the Total Overall Cost for the job. Non-chargeable and Rework costs are subtracted to arrive at *Chargeable Costs* ('= Charges' field).

The Quoted At Totals for both Labor and Material are pulled from the Estimate and added with the markup (difference between Material Cost and Material Sell and Labor Cost and Labor Sell) to arrive at the Quoted At Total.

Any Author's Corrections (rework or additional costs which are the customer's responsibility and can be charged back to them) are then added to the Quoted At calculation, AR invoices generated for this job are subtracted to arrive at a Total to Be Invoiced ('= Invoice' field).

The difference between the '= Charges' field and the '= Invoice' field – representing Total Cost and Total Quoted – is the projected profit/loss for this job. The Billed Amount excludes tax and postage. Including 'Freight Billed' is an optional setting.

#### Actual P&L Based on Actual Cost & Invoice

The section just to the right of the 'Projected' section of the summary page of the billing worksheet provides the actual profit and loss based on the Actual Cost compared to Invoiced Revenue.

Actual P&L Based on Actual Cost & Invoice							
Actual	Totals	Labor	Material				
Total Costs before A/C	\$3,865.77	3,354.45	511.32				
- NonChg	\$0.00	0.00	0.00				
- Rework	\$0.00	0.00	0.00				
Charge Cost before A/C	\$3,865.77	3,354.45	511.32				
+A/C's	\$0.00	0.00	0.00				
= Billable Cost	\$3,865.77						
- Billed Invoices	\$5,000.96	X	X				
Profit/Loss *Actual \$	\$1,135.19	Profit/Loss%	29.37%				
Value Added \$	\$4,489.64	Value Added%	89.78%				

In the illustration above, the Total Actual Labor Cost is added to the Total Actual Material Cost to calculate the Total Overall Cost for the job. Non-chargeable and Rework costs are subtracted to arrive at *Chargeable Costs* ('Charge Cost before A/C' field) excluding Author's Corrections.

Author's Corrections are then added to Charge(able) Costs to arrive at the Billable Cost ('= Billable Cost' field). Billed Revenue ('Billed Invoices' filed) are AR invoices already generated for this job. The difference between the '= Billable Cost' field and the 'Billed Invoices' field is the actual profit/loss dollar amount and percentage of profitability for this job (Profit/Loss amount divided by Billable Cost). The Value Added dollar amount and resulting percentage are calculated using the Labor Cost plus material and buyout markups. Labor cost adds value because labor would have to be paid to the employees anyway, so revenue gained by the labor cost being charged to the customer makes it value-added revenue. Material and buyout markups also add value since the material is sold for more than it costs.

#### Billing Worksheet Generated from the Job Cost Report Module - Query Screen

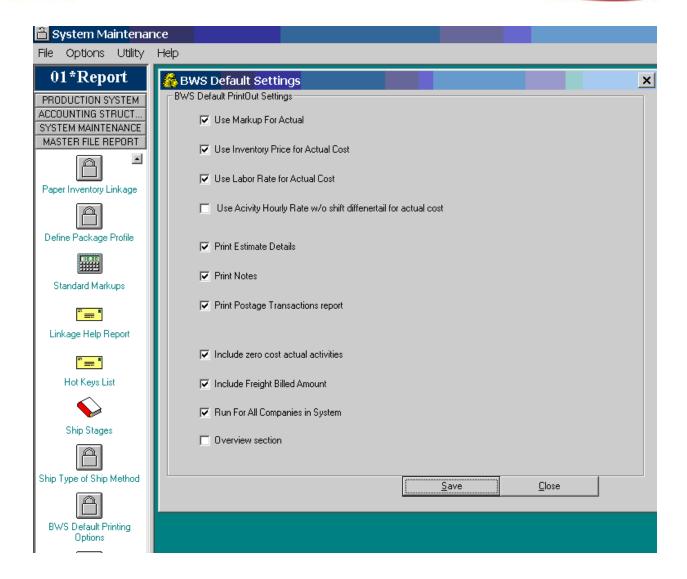
The Billing Worksheet query screen provides several options:

☐ Use Markup For Actual ☐ Use Inventory Price for Actual Cost ☑ Notify about Misssing PO ☐ Check on BWS linkage ☑ Include zero cost actual activities	Print Estimate Details Print Notes Print Jobs in Numeric Order Print Postage Transactions report Project BWS: include total page Print Overview	□ Use Labor Rate for Actual Cost □ Calculate Actual Labor Cost based on Activity Hourly Rate Only (regardsless shift differential) □ Use Employee Cost For Actual Cost (Based on the cost in employee file today) □ Include Freight Billed Amount
Run For All Companies in System		

- Use Markup For Actual designed for a print customer; will alter the totals on the summary page and the markup and cost vs. markup columns on the detail transaction pages.
- Use Inventory Price for Actual Cost generates the report using the current Average Price for the material issued to the job. If this option is left unchecked, PrintStream will generate the report by taking the cost from the time the inventory issue was recorded.
- Notify about Missing PO will alert the user that a job-related purchase order is missing from the billing worksheet, which indicates the purchase order has not been received.
- Check on BWS Linkage checks activity code links to billing worksheet and generates a message for any
  activity codes that are not properly linked.
- Include zero cost actual activities itemizes all zero cost transactions such as customer inventory transactions and activities with an hourly rate of zero.

- Print Estimate Details displays estimating details for this job and their links to the Billing Worksheet line
- Print Notes prints a separate page for any notes entered in the Sales Prebill, Customer Support module, Master File Customer and Estimating.
- Print Jobs in Numeric Order if printing multiple jobs, checking this option will display or print the jobs in numeric order.
- Print Postage Transaction Report prints a separate report for all postage transactions, displaying postage used, postage spoiled, and total postage issued per job. Postage transactions are not calculated as actual costs on the billing worksheet.
- Project BWS: include total page prints a separate billing worksheet that includes a compilation of all costs for all jobs for which an individual billing worksheet are displayed/printed. The job number of the project billing worksheet will be six 9's. Each individual job is listed first with the 999999 project job at the end. This can be used to help you compile all of a customer's jobs to find their overall productivity and costs versus a single job at a time.
- Print Overview adds an additional page that shows an overview of the actual vs. estimated costs. Total Cost Estimate is the Estimated Cost multiplied by the Standard Markup from Report 1000, while Total Cost Actual is the Actual Cost multiplied by the Standard Markup from Report 1000.
- Use Labor Rate for Actual Cost uses labor rate instead of the fully burdened hourly rate that is set up in MasterFile Reports > Rates table.
- Calculate Actual Labor Cost based on Activity Hourly Rate Only (regardless of shift differential) if employee is defined in MasterFile Employees as default time rate 1.5, the shift differential is used when the billing worksheet is generated to use the hourly rate for the employee's hour (i.e. \$100 per hour activity X 1 hour X 1.5 = \$150.00). If this option is selected, the cost will be calculated at the hourly rate regardless of the default time rate set for the employee in MasterFile Employees (i.e. \$100 per hour activity X 1 hour = \$100.00).
- Include Freight Billed Amount includes the actual freight revenue as part of the 'billed amount' so that profit reporting matches the invoice.

NOTE: The screen shot on the previous page shows the Billing Worksheet setup options when running the report from the Job Cost reports module or AR Reporter. The default settings for running the report from other system modules are available in Master File Reports /BWS Default Printing Options. (see screen shot next page). If the billing worksheet printed from the Job Costing module does not match one printed using the default settings, make sure the selections are the same for both reports.



# **Transactions Pages**

Beginning on Page 2 of the billing worksheet is a detailed listing of all job-related transactions. Each set of transactions is listed in order of Cost Center number and includes that cost center description. The cost center line is shadowed in gray to make it easier to locate on these very busy pages.

In the following illustration, we have Cost Center 310 – List Purchasing. This cost center is where our Purchase List activity code is linked to line 1 of Report 25 – DP & Prepress Buyouts. Since this is a purchasing cost center, the billing worksheet shows the PO detail to include the vendor, purchase order numbers and delivery details

Valued inventory that is issued to the job will display in the next section for the cost center to which the activity codes are linked in Report 25 (these are on the left side of the summary page in the buyouts/ materials area of the billing worksheet).

Customer Inventory will list next if the option is selected in the query screen to include zero cost transactions. Customer inventor would be a zero-cost transaction since it carries no inventory value.

Billin	g Wo	orkshe	et	Printed:	12/18	/2010 2:46	:11PW/0	b# 13	309	Page 2 of
Job T	ransa	ctions F	Report * Cha	rge: N - No	rmal	A - Authors 8	S -Spolled	(Rework)	X - Extra Cost	
Date	Charge	Em ploye	se ActMty/Component	RunQty	М	Hrs/Qty	Cost	Markup	CostV 8Markup	Comment
Line		1	DP & Prepress Buyouts							
cc		816	LIST PURCHA SING							
Part Delv6/22			31005 PURCHASE LI	.0			0.00%20.00		0.00444 I Deliv	ists R. Us*Part ared
inal elv6/3/2		m PO's	31005 PURCHASE LI	50,000	.0		0.	00%20.00	0.00444 <u>1</u> Deliv	ists R Us*Final
/22/201	0 S	N	31005 PURCHASE LI		.0	50,000.00	50.	00%20.00	60.00pg 4. LIST	44 PURCHASE
/12/201	0 8	N	31005 PURCHASE LI		.0		0.	00%20.00	0.0090 4	44 PURCHASE LIST
otal C	c	310	LIST PURCHA SING	60,000.00		60,000.00	60.	.00	80.00	
otalLi	ne	1	DP & Prepress Bu	60,000.00		50,000.00	60.	00	80.00	
Date	Charge	Em ploy	e ActMty/Component	RunQty	М	Hrs/Qty	Cost	Markup	CostV 8Markup	Comment
Line		12	Paper							
<i>CC</i> /3/2010	M	600 N	PRINT ADM IN							
			50000 PAPER		.0	13,370.00	1,485.	75%20.00	1,782.901964 HUS	*Usage*1U:* 7023x35*
7/2010	M	N	50000 PAPER		.0	130.00		45%20.00		*** HUS7023×35*
otal C	c	600	PRINT ADMIN	0.00		13,600.00	1,600.	20	1,800.24	
otalLi	ne	12	Paper	0.00		13,500.00	1,600.	20	1,800.24	
Date	Charge			RunQty	М	Hrs/Qty	Cost	Markup	CostV 8M arkup	Comment
Line		16	Bindery Mat'l							
cc		426	PLATEMAKING							
/3/2010	10 M N 42500 PLATE MATERI .0 8.00 24.00%25.00		30.0044*Usage*IU:*							
otal C	^	,		0.00		8.00	24.	00	9LAT 80.00	TES-640*
		426								
otalLi	пе	16	Bindery Mat'l	0.00		8.00	24.	.00	30.00	
Date	Charge	Em ploye	e Act Mty/Component	RunQty	M	Hrs/Qty	Cost	Markup	CostV 8M arkup	Comment .

Date	Charge	Em ployee	Act Mty/Component	RunQty	M	Hrs/Qty	Cost	Markup	CostV 8M arkup	Comment
Line		17 Fulfillment l	#at'l							
cc		806 WAREHOUS	BEADMIN							
6/3/2010	M	Thomas Ellison	90001 Customer Inven		.0	20,000.00	0.1	00	0.002426 Lette	*Usage*SF:* Pers :*
6/3/2010	M	Steve Akey	90001 Customer Inven		.0	20,000.00	0.1	00	0.002426 Lette	*Usage*SF:* Pers :*
6/3/2010	M	Kathy Bartek	90001 Customer Inven		.0	10,000.00	0.0	00	0.002426 Lette	*Usage*SF:* Pers :*
6/3/2010	M	Craig Douglass	90001 Customer Inven		.0	15.000.00	0.0	00	0.009490	*HannetSE-#

We continue in cost center order with a detailed listing of job transactions for this particular job. The labor cost centers follow the buyout and material cost centers. These are the lines that are displayed on the right side of the summary page of the billing worksheet.

Depending on the costing methods chosen when the billing worksheet is queried, the costs for the labor will be pulled based on that method.

Date	Charge	Employee		Activity/Component	RunQty	М	Hrs/Qty	Cost Markup		CostV SM ark up	Comment
Line		41	Laser								
CC		640	HP LA SER								
6/3/2010	L	N Kathy	Bartek	64011 LASER 8 1/2x11	18,900		8.00	480.0	0	480.00 SF:+	
6/3/2010	L	N Craig	Douglass	64011 LASER 8 1/2x11	18,000		8.00	480.0	0	480.00 SF:+	
6/3/2010	L	N Lloyd	Douglass	64011 LASER 8 1/2x11	19,600		8.00	480.0	0	480.00 SF:*	
6/3/2010	L	N Norma	a Nelsen	64011 LASER 8 1/2x11	12,400		8.00	480.0	00	480.00 SF:+	
6/3/2010	L	N Thom:	as Ellison	64011 LASER 8 1/2x11	16,000		8.00	480.0	0	480.00 SF:*	

In this illustration, there are several 8  $\frac{1}{2}$  x 11 Laser Letter activity transactions for eight hours. The cost for these transactions is \$480.00 because the costing method was left at the default to use the Hourly Rate from the Rates table. The Hourly Rate for this activity code is set at \$60.00 per hour (8 x 60 = 480).

Each labor cost center is detailed in this manner and then pulled into the summary page for the Actual Cost/Hours for each line that has activity transactions.

When the billing worksheet completes its display of all job transactions, a Totals line will show the sum of all detailed costs.

Additional pages will print based on the generated selections that are set in the query screen. These choices include printing estimate details, printing job related notes, printing a project billing worksheet of a compilation of two or more jobs and printing an overview of the job transactions.

# Mockup

QuoteNo	Custom	er#	Invoice #	Last Inv Date Job's Sales Person		PO Number(s)				Re pe at	New		
1465.99	NELS		10939*	10/25/20	09 Andrea	Сох		389,			No	Yes	
Cost Center		\$ Estimate	\$ Actual	\$ Difference	Labor Center		\$ Estimate	\$ Actual	\$ Difference Est. Hrs		Act. Hrs		
DP & Prepress Buyouts Laser Buyouts Print Buyouts Bindery Buyouts Mailing Buyouts Fulfillment Buyouts		nuts 127.50 127.50		Print Laser Burster Bowe Cutter			776.00 5,024.29 1,472.14	778.00 3,730.50 1,542.00	50 -1,293.79	12.60 28.72 24.53	12.70 22.80 25.50		
Total Buyouts		127.50	127.50		Folder General Bindery Ink Jet								
-	DP & Prepress Mat'l Envelopes		9.50	0.50	Cheshire Piggy Back								
Paper Laser Mat'l Bindery Mat'l		822.46 235.37	822.46 242.18	0.00 6.81	Inserter Stretch Inserter Poly Insert		4,835.00		5.00	44.50	88.0	0	
Bindery Mat'l Mailing Mat'l Fulfillment Mat'l Total Raw Materials Freight Postage		1,066.83	1,074.14	7.31	Handwork Sorting Waferseal Stamping Postage Prep Saddlestitch Fulfillment XML Warehouse Shipping labor								
Materi	al Cost	1,194.33	1,201.64	7.31	Labor Cost		12,107.43	10,890.50	-1,216.93	110.36	149.	.00	
Materi	al Sell	1,358.82	1,201.64	164.49	Labor Sell		11,904.54	10,890.50	-205.89				
Marku	Markup		%0.00		Markup		-%1.70	%0.00					
Proje	cted P&I	L Based on Qu	uoted Price a	nd Actual Co	st		Act	ual P&L Bas	sed on Actual	Cost & Invo	ice		
Actual	Te	otals	Variance	Labor	Material Markup		Actual		Totals Labor		Material		
Total Costs	\$:	12,092.14	х	10,890.50	1,201.64		Total Costs	before A/C	\$12,092.14 10,890.50		1,201.	.64	
- NonChg	\$(	0.00	х	0.00	0.00	Х	- NonChg		\$0.00		0.00		
- Rework	\$1	0.00	Х	0.00	0.00	Х	- Rework		\$0.00		0.00		
= Charges		12,092.14	х	X 10,890.50		1,201.64		Charge Cost before A/C		\$12,092.14 10,890.50		1,201.64	
Quoted At	\$:	13,260.36	0.00	12,107.43	1,194.33	.33 -41.40		+ A/C's		\$0.00 0.00		0.00	
+ A/C's \$0		0.00	х	0.00	0.00	0.00	= Billable Co	ost .	\$12,092.14				
- <i>Billed</i> \$13,		13,260.36	Freight Billed:	0.00	Х	Х	- Billed Invoices		\$13,260.36	Freight Billed:	0.00		
= Invoice \$0.00		0.00	Х	Х	Х	Х							
Profit/Loss * \$1,168.22					•			W/O Rework	With Rework				
							Profit/Loss*		\$1,168.22	\$1,168.22			
	·					Value Added \$		\$12,058.72 \$12,058.72					
							Value Added		<mark>90.94%</mark>	<mark>90.94%</mark>			
							Net Profit %		<mark>8.1%</mark>	<mark>8.81%</mark>			

\* Profit /Loss is calculated as a difference between Actual Total Cost Amount and (Actual Billed Amount plus amount which is still unbilled to the customer based on the Quoted Amount and Authors Corrections). Billed Amount does not include tax or postage. Including freight billed is an optional setting.

\*\*On the BWS report all amounts are in GL Currency

Estimated Price for Buyout from the Estimate Final Pricing Screen
Actual Price from Purchase Order
Estimated Cost for Labor from Print Quote Breakdown Labor Center \$Cost + Pricing Summary 'Process' Cost Total from the Final Printing Screen Less Buyout; est. hrs. from Estimate
Estimated Cost for Material from the Print Quote Breakdown Material/Purchase \$Cost + Buyout
Actual Cost of Labor – hours recorded in ShopFloor or Timesheet multiplied by hourly rate from the Activities Setup in MF Reports (unless other multiplier is selected in BWS options, i.e. selecting 'Use Labor Rate for Actual Cost' option when the Labor Rate is used in place of the Hourly Rate)
Actual Cost of Material from the Material Issues to the job
Estimated Labor Sell Price from Print Quote Breakdown Labor Center \$Sell + Pricing Summary 'Process' Quoted Total from the Final Pricing Screen Less Buyout(s)
Actual Material Sell is Actual Material Cost from Material Issues to the Job (including Buyout(s) + Markup
Estimated Material Sell from Print Quote Breakdown Material/Purchase \$Sell Plus Buyout(s)
Markup \$ Amt. difference between Labor Cost and Labor Sell, and Material Cost and Material Sell
Labor + Material Markup
Actual Labor Sell Price is Actual Cost of Labor from Labor Transactions charged to the Job + Markup

V21.1.0200	Production	and Job	Costina	•	119
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